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## CIMdata News

### *CIMdata to Participate in a Web Session Covering Key Topics at the Forefront of the Current PLM Landscape*

1 May 2025

CIMdata, Inc., the leading global research, consulting, and education firm specializing in Product Lifecycle Management (PLM) and the Digital Transformation it enables, announces its participation in an upcoming web dialogue, “What’s Next for PLM? A 3DEXPERIENCE Dialogue with CIMdata.” Sponsored by GoEngineer, this virtual discussion is set to take place on Wednesday, 21 May, at 3:00 PM EDT.

For this session, GoEngineer’s Product Manager Cody Salyer, will be joined by CIMdata’s Vice President, Stan Przybylinski, to talk about current Product Lifecycle Management (PLM) demands and proven strategies to address these needs using tools such as 3DEXPERIENCE.

The interactive session will focus on several key topics at the forefront of the current PLM landscape, including:

- What is PLM today?
- The growing need for the Digital Twin and Digital Thread.
- Cloud vs traditional On-Prem: choosing the right deployment model.
- Supply Chain Management up and down your value network. The importance of picking the right PLM partner.

To learn more and register for this session, please

visit: <https://goengineer.registration.goldcast.io/webinar/3130f74a-d076-4810-8179-64ec48ddf12c>.

## Acquisitions

### *Siemens expands global electronics intelligence reach and Supplyframe portfolio with Wevolver acquisition*

30 April 2025

Siemens Digital Industries Software announced its intention to acquire Wevolver, expanding its audience reach, enhancing the Supplyframe product portfolio, and combining digital marketing and integrated campaign programs that include go-to-market support and content creation.

Acquired by Siemens in 2021, the Supplyframe™ DSI platform is a rich intelligence resource for the electronics industry and leverages billions of continuous signals of design intent, demand, supply and risk factors. The acquisition of Wevolver amplifies Supplyframe’s reach to more engineers researching future product designs. This powerful new combination unites Supplyframe’s global Design-to-Source Intelligence (DSI) network and monthly engagement

with more than 12 million electronic engineering and procurement professionals with Wevolver's large and growing global audience of hardware and software engineers.

"The future of product development starts with smarter design decisions — and that means meeting engineers where innovation begins," said Steve Flagg, CEO and founder, Supplyframe. "By joining forces with Wevolver, we're not just expanding our reach; we're accelerating a new era of design-to-source intelligence that's collaborative, data-driven and built for the speed of tomorrow's manufacturing."

Reaching millions of engineers per month on its web and social channels, Wevolver's platform provides access to deeply informative content, practical resources, and the latest developments in technologies like semiconductors, robotics, AI and manufacturing processes, fostering a global community of innovators.

"Supplyframe and Wevolver both support engineering professionals throughout their research, development, and supply chain journey," said Bram Geenen, CEO, Wevolver. "Together we bring an even stronger value proposition to the global technology ecosystem and will be the home for the global engineering community."

"The addition of Wevolver to the Supplyframe portfolio further enhances Supplyframe's ability to help manufacturers & distributors to get the latest technology in front of engineers when they are researching tomorrow's designs," said Ryan Crouch, VP Sales of Media, eCommerce and DesignSense Solutions at Supplyframe.

Terms of the acquisition were not disclosed.

## Company News

### *Altair Signs Distributorship Agreement with MILIZE Inc. to Drive Digital Transformation in Japan's Financial Industry*

1 May 2025

Altair, a global leader in computational intelligence, announced that MILIZE Co., Ltd., a leader in data and AI for the financial industry, will offer the Altair® RapidMiner® data analytics and artificial intelligence (AI) platform to its financial services customers in Japan. By combining the power of Altair's AI and data analytics technology with MILIZE's deep financial industry knowledge and know-how, this collaboration will support the digital transformation (DX) of Japan's financial industry.

"We are honored to power the digital transformation of Japan's financial industry by collaborating with MILIZE, which has a wealth of knowledge and experience," said Kasono Eiichi, Japan country manager, Altair. "With more than 16,000 customers worldwide – including 17 of the world's top 20 banks – Altair's technology is used by data scientists, engineers, business analysts, and executives alike. Designed to allow people with different skill sets to collaborate in a unified, interconnected environment, Altair RapidMiner helps companies improve efficiency and profitability."

“We are very pleased to announce this collaboration with Altair,” said Toru Tanaka, president and CEO, MILIZE. “MILIZE provides innovative solutions to financial institutions by combining finance with AI and DX. Through this collaboration with Altair, we hope to open new possibilities for data utilization in the financial industry and provide our customers with more accurate analysis, forecasting, and optimization solutions. More broadly, we would like to create an environment where financial institutions can make more sophisticated decisions and drive next-level outcomes using data and AI.”

Altair RapidMiner empowers financial institutions to harness the power of AI and automation to drive efficiency, reduce risk, and uncover strategic insights. The platform enables users across risk, compliance, fraud detection, customer analytics, and beyond to rapidly build and deploy AI-driven solutions—without needing extensive coding expertise. With its intuitive low-code interface, advanced automation capabilities, and seamless integration into existing data ecosystems, Altair RapidMiner helps financial organizations operationalize AI at scale. Supporting this is Altair’s ability to run programs written in the SAS language—without the need to rewrite code—ensuring continuity, governance, and compliance while accelerating digital transformation. Together, these capabilities enable smarter, faster decisions and measurable business impact across the enterprise.

### *Atos announces the appointment of Marie de Scorbiac as Head of Investor Relations and CSR*

28 April 2025

Atos Group announces the appointment of Marie de Scorbiac as head of investor relations and CSR. Her mission will be to define and implement the Atos Group’s financial reporting strategy and develop its relations with shareholders, investors and financial analysts. She will also oversee Atos’s CSR strategy in favor of a secure and decarbonized digital world, creating sustainable value for all its stakeholders.

Before joining Atos, Marie de Scorbiac was vice president of investor relations, public affairs, sustainability, and group financial planning and analysis. She was notably responsible for investor relations and CSR at Adevinta, the global leader in online classifieds for consumer goods, mobility, real estate and employment.

From 2011 to 2019, Marie de Scorbiac was head of investor relations and financial communication of listed companies in Paris: Areva and then Elix Group.

With a master’s degree in economic and social information from the University of Paris Dauphine, Marie started her career as a financial analyst at Thomson and Deutsche Bank.

**Philippe Salle, chairman and chief executive officer of Atos Group**, said: *“I am delighted to welcome Marie to the Atos Group management team. Her expertise and in-depth knowledge of financial markets will be key in developing and consolidating our relationships with the financial community. I wanted to bring investor relations and CSR under the same department, as I am convinced of the positive impact of Atos’s social and environmental commitment on its long-term performance.”*

## *CPQ Finland strengthens its team - Kai Huittinen joins as a Consultant*

28 April 2025

Kai Huittinen joined the CPQ Finland team. Kai has long experience in the CPQ business in consulting, sales, marketing, project management and modelling. He has consulted numerous industrial companies in the design and implementation of CPQ systems. He holds a master's degree in industrial engineering and management. We welcome Kai to CPQ Finland, especially to strengthen our consulting, sales and marketing team.

## *ECS GmbH and ANTEMIA GmbH enter into partnership*

29 April 2025

To support companies in their holistic digital transformation in engineering, ECS GmbH and Antemia GmbH announce their strategic partnership. The focus is on the development of end-to-end solutions that seamlessly combine Model-Based Systems Engineering (MBSE) methods with Product Lifecycle Management (PLM) systems and can be seamlessly integrated into existing system landscapes and processes.

The aim of the collaboration is to provide companies with comprehensive support in the introduction and further development of PLM and MBSE strategies – from methodological consulting to technical implementation and operational implementation.

Particular attention is paid to the integration of functional and system-oriented models in the sense of (model-based) systems engineering into existing, product-centric PLM systems. Antemia contributes its expertise in systems engineering and MBSE, while ECS supports with in-depth expertise in PLM processes, the adaptation and extension of PLM data models, and the administration of complex PLM environments.

We work with clients to develop a vision for MBSE in conjunction with PLM. From this, we derive the strategy and the necessary measures, and jointly develop an implementation and budget plan. To ensure the successful implementation of MBSE with PLM, we provide clients with comprehensive support throughout the entire project lifecycle.

Another component of the collaboration is the joint implementation of practical training programs and roundtables that combine methodological knowledge of MBSE with practical application in PLM and CAD/CAM systems. This creates a uniform understanding of end-to-end engineering processes throughout the entire product lifecycle.

Another milestone in the collaboration is the use of Antemia's Digital Lifecycle Lab (DLL) as a demonstration and test environment for the solutions developed by ECS. Here, new concepts and technologies can be tested and evaluated under realistic conditions – an ideal framework for innovation and know-how transfer.

## *HCLTech receives RISE with SAP Validated Partner recognition*

1 May 2025

HCLTech, a leading global technology company, has received the RISE with SAP Validated Partner recognition, demonstrating SAP software expertise across SAP S/4HANA Cloud, SAP Business Technology Platform (BTP), and Business Transformation Management. The recognition reinforces HCLTech's position as a trusted partner for complex cloud transformation projects aligned with the RISE with SAP Methodology, a structured approach for deploying the SAP Business Suite efficiently and effectively.

HCLTech's close collaboration with SAP throughout the customer engagement lifecycle enables proactive support, seamless execution and accelerated value realization for enterprises. Enterprises working with HCLTech gain access to SAP's integrated toolchain, helping ensure smooth deployments of SAP Cloud ALM, SAP Signavio and SAP LeanIX solutions. In addition, HCLTech embeds SAP's clean core approach and quality assurance while implementing large-scale instances of SAP S/4HANA Cloud Private Edition, resulting in long-term sustainable growth.

"Receiving the RISE with SAP Validated Partner recognition reinforces our commitment to enabling clients to drive purposeful transformation," said Vijay Guntur, Chief Technology Officer and Head of Ecosystems at HCLTech. "With our AI Force for SAP migrations, we combine AI-powered tools, accelerators and industry-specific methodologies to simplify S/4HANA adoption, reduce migration timelines and deliver measurable business value. Together with SAP, we are helping enterprises modernize their core systems with speed, scale and confidence.

### *IFS sets Guinness World Records™ title for longest static indoor billboard*

30 April 2025

IFS, the leading enterprise cloud and Industrial AI software provider, announces its Guinness World Records™ title. IFS has set a Guinness World Record for "longest static indoor billboard" at Chicago O'Hare International Airport (ORD) - at 304 feet, the billboard is the same length as the Statue of Liberty laid flat. On the heels of the company's €15 billion valuation, this recognition reflects IFS's continued momentum in the enterprise software space and increasing demand for Industrial AI.

The installation is noteworthy for its brand campaign prominence in this space. Located in the world's second-busiest airport, the record-breaking display captures the attention of tens of thousands of travelers each day, spotlighting how IFS.ai is driving transformation across the industries it serves.

Oliver Pilgerstorfer, Chief Marketing Officer at IFS, said: "This World Record is a powerful symbol of the momentum IFS has built, our approach of doing things differently, and setting new industry benchmarks. Whether it's unlocking topline growth with Industrial AI or enabling organizations to become more sustainable, our AI-powered solutions are helping customers achieve meaningful outcomes that help them grow — and this world record breaking installation makes our mission visible on the biggest of stages."

Morten Gotterup, President, Clear Channel Outdoor, Airports Division, said: "One of the world's busiest airports is now home to a world record-setting achievement, and we're proud to be part of this historic moment with IFS. As we join our partners in setting a new world record on

this iconic wall installation at ORD, this milestone not only raises the bar for what's possible in out-of-home media but also demonstrates how innovative brands like IFS are engaging millions of travelers in memorable — and monumental — ways. We believe this feat of the 'longest indoor printed billboard' will inspire advertisers to think even bigger to elevate their brand storytelling in this dynamic airport advertising environment."

Travelers passing through O'Hare are encouraged to view the record-setting billboard at Terminal 3 and learn more about how IFS.ai is shaping the future.

### *MongoDB, Inc. Announces Mike Berry as Chief Financial Officer*

28 April 2025

MongoDB, Inc. announced the appointment of Mike Berry as Chief Financial Officer, effective May 27, 2025. Berry will lead MongoDB's accounting, FP&A, treasury and investor relations efforts and partner with other senior leaders to set and deliver on the company's long-term strategic and financial objectives.

Berry joins MongoDB from NetApp, where he served as CFO for the past five years. A seven-time CFO, Berry previously held that role at McAfee, FireEye, Informatica, IO, Solarwinds, and i2 Technologies. Berry brings to MongoDB over 30 years of experience, a wealth of experience in the technology and software industry, and a proven track record of driving profitable growth.

"Mike's unique combination of strategic, operational, and financial expertise makes him a key addition to the MongoDB leadership team," said Dev Ittycheria, President and CEO of MongoDB. "His industry expertise and proven ability to drive efficient growth aligns perfectly with our vision for the future. This is an incredibly exciting time for MongoDB as customers are in the very early stages of harnessing GenAI to build new applications and modernize their vast installed base of legacy workloads. Mike's experience with consumption models and history of successfully scaling businesses to \$5 billion in revenue and beyond make him the ideal choice to serve as MongoDB's next CFO."

"I'm thrilled to join MongoDB at such an exciting moment in its growth journey," said Berry. "The company's incredible track record of product innovation and established leadership position in one of the largest, most strategic markets in software provides significant growth drivers that we expect to benefit our business for years to come. While it was not my intention to pursue another CFO role when we announced my retirement from NetApp, the opportunity to join a company the caliber of MongoDB was incredibly compelling. I can't wait to get started in late May and I look forward to working with the team to create long-term value for our customers, shareholders, and employees."

#### F1Q Earnings Date Announcement

The Company will report its first quarter fiscal year 2026 financial results for the three months ended April 30, 2025, after the U.S. financial markets close on June 4, 2025.

In conjunction with this announcement, MongoDB will host a conference call on Wednesday, June 4, 2025, at 5:00 p.m. (Eastern Time) to discuss the Company's financial results and business outlook. A live webcast of the call will be available on the "Investor Relations" page of

the Company's website at <http://investors.mongodb.com>. To access the call by phone, please go to this link ([registration link](#)), and you will be provided with dial in details. To avoid delays, we encourage participants to dial into the conference call fifteen minutes ahead of the scheduled start time. A replay of the webcast will also be available for a limited time at <http://investors.mongodb.com>.

## *Nemetschek Group Joins Forces with Google Cloud to Accelerate Innovations and Global Reach*

28 April 2025

The Nemetschek Group, a global leader in digital solutions for the Architecture, Engineering, Construction and Operations (AEC/O) and media industries, announced a significant partnership with Google Cloud to accelerate AI-driven innovation, expand into new markets, and enhance digital workflows across its portfolio.

Through this collaboration, Nemetschek will leverage Google Cloud's advanced AI and cloud technologies at a group level and across its portfolio, reinforcing the commitment to innovation and collaboration. The partnership will further accelerate Nemetschek's growth into new markets, such as Saudi Arabia and India, while reinforcing its presence in Europe, the USA, and APAC.

"Our partnership with Google Cloud marks a pivotal moment in our mission to redefine how digital solutions drive efficiency, collaboration, and sustainability in the AEC/O industry," said Charlie Timmermann, Group VP of Strategic Alliances at the Nemetschek Group. "The best innovations often emerge through partnerships. Growing alongside Google Cloud further strengthens Nemetschek as a leader in the digital transformation of the AEC/O industry."

"We are proud to partner with the Nemetschek Group, a leading provider in the AEC/O and media industry, to accelerate its AI-driven innovation and integration," said Dr. Marianne Janik, Vice President, EMEA North, Google Cloud. "With a trusted AI platform that is easy to use, offers choice, and extends to an ecosystem of partners, we provide customers solutions that set them up for success in today's competitive environment. As we share values with Nemetschek around customer centricity and innovation, we see this global partnership as a natural step for us."

### A Three-Pillar Partnership

The collaboration between Nemetschek and Google Cloud is built on three key pillars: driving AI-powered innovation and simplification, accelerating global market expansion, and enhancing efficiency and sustainability.

The first pillar focuses on AI and cloud innovation and simplification, with the Nemetschek Group advancing its AI-first strategy through the group's cloud initiatives. This is a strategic move towards a multi-cloud, AI-intelligent layered ecosystem designed to strengthen collaboration and automation across design and construction workflows within the group's strong brands.

As part of the first pillar, Nemetschek is integrating Google Cloud's AI capabilities to enhance productivity and creativity for architects, engineers, and construction teams. One of Nemetschek's BIM authoring brands, Graphisoft, has a longstanding collaboration with Google Cloud, which has played a pivotal role in scaling its cloud-based solutions, including BIMcloud, its collaboration platform. Over the years, the collaboration has enabled Graphisoft to achieve substantial growth, not only in user adoption and engagement but also through ongoing enhancements and the introduction of innovations. The adoption of geospatial integration with Google Maps and Earth will furthermore enable the BIM authoring brands of the Nemetschek Group, such as ALLPLAN, to optimize planning and resource allocation. The Nemetschek AI implementation will be guided by three core principles: privacy and data governance, protecting IP rights and creativity, and business integrity, ensuring responsible and transparent adoption.

The second pillar centres on business growth, with Nemetschek integrating its solutions within the Google Cloud Marketplace and Google Workspace Marketplace ecosystems to increase Workspace integration, expand market reach, and unlock new revenue opportunities. This includes a series of initiatives, for example, with the Nemetschek brands Bluebeam, GoCanvas, and Spacewell, aimed at accelerating digital adoption to increase collaboration and broaden customer access. The Workspace and Marketplace initiatives will benefit both small and medium-sized architects, engineers, and construction companies as well as large enterprises.

Sustainability is a core focus in the third pillar, with the Nemetschek Group and Google Cloud collaborating to establish Nemetschek as a leader in sustainability technology for AEC/O. Google Cloud's AI-powered solutions will help the industry meet sustainability goals such as reducing carbon footprints, assessing lifecycle impacts, and improving energy efficiency. Brands like Graphisoft and ALLPLAN are embedding AI-driven services to facilitate sustainable design and regulatory compliance. Meanwhile, Spacewell is developing smart facility management solutions to improve energy efficiency during a building's operational phase.

### *Newforma Names SaaS Growth Strategist Peter Cannone as CEO*

29 April 2025

Newforma is proud to announce Peter Cannone as its new Chief Executive Officer, effective April 24, 2025. With a track record of scaling SaaS and cloud-based businesses into premier market leaders, Cannone brings extensive experience from companies like DemandScience, ThriveHive/New Media, and OnForce—making him the ideal leader to guide Newforma's next phase of rapid global growth.

"Peter's appointment signals a bold new direction for Newforma," said Erik Brooks, Founder & Managing Partner of Ethos capital. "We're full-speed ahead on growth, and Peter's experience scaling cloud companies will help us meet the AECO industry's challenges head-on—whether it's labor shortages, rising costs, or increasingly complex projects. With him at the helm, we'll expand our footprint and deepen our impact across the industry."

Newforma is already powering over 16 million projects globally, enabling teams to manage massive amounts of project data, reduce rework by up to 40%, and improve construction

efficiency by as much as 30%. Cannone will build on this momentum to scale Newforma's SaaS platform and deliver even greater value.

Peter Cannone added: "There's a massive opportunity ahead. Construction teams are drowning in data—terabytes of it, growing every day—but much of it is fragmented, unused, or trapped in software silos. Newforma solves that by connecting people with the right information when it matters most. I'm excited to lead Newforma into this next chapter and empower our clients to navigate change, unlock insights, and drive smarter project outcomes."

Cannone's leadership will drive Newforma's mission to empower complete design and construction teams with innovative solutions that transform how they manage data and deliver projects. His vision will shape the future of AECO workflows at a time when efficiency and collaboration are more critical than ever.

### *Noesis Solutions Appoints Georgios Papantonakis as Chief Executive Officer*

30 April 2025

Noesis Solutions, a trusted digital engineering transformation partner, is proud to announce the appointment of Georgios Papantonakis as its new Chief Executive Officer (CEO). Georgios will lead the company's global strategy and drive the expansion of its integrated solutions through its flagship products and services, as organizations increasingly seek scalable, intelligent solutions to accelerate their engineering design processes.

"We are thrilled to welcome Georgios as the new CEO of Noesis. With an exceptional track record in product innovation and vision, Georgios is uniquely positioned to guide Noesis into its next chapter of growth and success. His deep understanding of our industry, coupled with a proven ability to inspire teams and deliver results, makes him the ideal choice to lead us forward. We have full confidence in Georgios's ability to uphold our values and drive our mission to new heights.", said **Mr. Yoshiharu Shiraishi, President & CEO of Cybernet Systems Co., Ltd.**, about the new appointment.

Georgios has been a driving force behind Noesis Solutions' evolution in recent years, most notably as Chief Product Officer. In that role, he spearheaded the development of cutting-edge solutions that leverage artificial intelligence (AI), cloud computing, and automation, providing the complete solution for integrated multi-disciplinary design automation across a federated team of engineers, suppliers, and disciplines. Georgios brings a strong product vision and will champion the company's next phase of innovation and growth.

"It's an exciting time to be part of this industry, especially with the rapid advancements in Artificial Intelligence (AI), Machine Learning (ML), and cloud technologies. These aren't just tools—they're transforming how engineers think, design, and innovate for their products" said **Georgios Papantonakis, the newly-appointed Chief Executive Officer (CEO), at Noesis Solutions.**

"At Noesis, we're not only aiming to be a key player in this space—we hope to influence the industry in our own way, by pushing boundaries and empowering engineers to deliver their best products.", he added, about his vision for the company.

## *SAIC and Bluescape Announce Strategic Partnership to Deliver Secure, Mission-Critical Operations Platform*

30 April 2025

Science Applications International Corp. – a mission integrator for delivering advanced technology solutions to the government – announced that it has established a strategic partnership with Bluescape® – a collaborative operations platform – to bring a commercially-developed, unlimited virtual workspace to the Department of Defense (DoD), space, intelligence and civilian agencies. The innovative alliance delivers Bluescape’s best-in-class, dual-use technology for today’s critical national security missions to SAIC’s vast ecosystem.

Through the alliance, SAIC will seamlessly integrate Bluescape’s government-compliant unlimited virtual workspace to securely bring data, individuals and applications together for knowledge sharing, visual planning, data analysis and effective mission coordination. The platform is authorized to operate at FedRAMP Moderate+ and by the DoD at IL4/IL5 for CUI data – empowering dispersed teams to share, organize, and interact with critical intel for accelerated decision advantage and response times.

More than just a collaboration tool, Bluescape is a trusted, secure and scalable collaborative operations platform that creates a common operating picture by unifying teams and information streams, providing a centralized, visual workspace for real-time collaboration, information sharing and decision-making. It provides a highly secure, virtual workspace for exchanging information, integrating mission applications and producing content jointly. Bluescape is a commercial platform that enables warfighters and decision-makers to deliver mission outcomes. It can be used across enterprise IT systems, operational forces and interagency or mission partners.

“Today’s warfighters and intelligence community decision-makers face a myriad of complex national security challenges that continually reinforce the imperative need for advanced, secure and efficient solutions,” said Bob Ritchie, SAIC Chief Technology Officer. “Combining Bluescape’s secure and collaborative insight platform with SAIC’s mission-oriented commercial delivery provides the adaptability, speed and decision advantage our government customers require.”

“Bluescape enhances every aspect of mission command and coordinated response. It can accommodate large-scale government organizations and the ability to onboard thousands of users simultaneously,” explained Norm Litterini, Vice President of Public Sector Channels and Partners for Bluescape. “It eliminates the “place problem” that can be a challenge in mission partner environments and across dispersed workforces.”

Bluescape workspaces are persistent and repeatable, so the information and actions taken remain intact after a meeting concludes, providing an automatic record of how decisions were made to jump-start future project work. The platform also allows for the use of existing processes and tools under one secure environment – eliminating the need for a complete overhaul and delay in operations.

## *Schneider Electric Appoints Chris Collins as Senior Vice President of U.S. Digital Buildings*

30 April 2025

Schneider Electric, the leader in the digital transformation of energy management and automation, announced the appointment of Chris Collins as Senior Vice President of Digital Buildings for the U.S., effective July 1.

Collins, a 32-year veteran of the buildings industry, brings a wealth of experience and a proven track record of success to his new role. He has spent the last 22 years at Schneider Electric, most recently serving as Ireland Country President.

In his new role, Collins will lead the Digital Buildings segment in the U.S., spearheading the strategy to build more resilient, human-centric, sustainable, and efficient buildings across the country.

“Buildings are dynamic ecosystems adapting to the evolving needs of those who use them,” Collins said. “We have a great team in the U.S., and our role is to partner with you to ensure that your building is as people centric and energy efficient as possible, helping you to elevate your environment. With electrification and digitalization making buildings smarter and more efficient, this is an exciting time for our industry.”

In his previous role, Chris was responsible for directing growth and strategy for Schneider Electric Ireland and supporting Irish customers with their sustainability transformations. Before moving to Ireland in 2021, Collins held leadership roles in the Global Digital Energy line of business and the U.S. Digital Energy team.

Collins, who will be based at the company’s Dallas Hub, will report to Aamir Paul, President of North America Operations, and serve on Schneider Electric’s North American leadership team.

Collins has an MBA from Loyola University Maryland and a bachelor’s degree in information management systems from the University of Maryland Baltimore County. He succeeds James Mylett, who successfully led U.S. Digital Buildings for eight years and recently left the company.

Recently recognized as the world’s most sustainable company by TIME Magazine and Corporate Knights, Schneider Electric was named as one of Glassdoor’s Best Places to Work 2025, and the company is proud to be recognized as a 2025 Gold Military Friendly® employer.

## *Students from across globe compete in Siemens’ first Immersive Design Challenge*

28 April 2025

Siemens Digital Industries Software, in collaboration with Sony, has held the first Immersive Design Challenge with the aim of empowering today’s students with the tools and skill set needed for their role in the workforce of tomorrow. The challenge saw 900 participants, representing 230+ universities from 38 countries, to create impactful ideas, develop their digital mindset and digital skill set – and to learn more about how sustainable design principles can be combined with immersive engineering technology to imagine the future.

“We’ve had an incredible global response to our first immersive design challenge,” said Dora Smith, senior director, Future Workforce and Academic Strategy, Siemens Digital Industries Software. “Students from around the world leveraged our microcredentials to master new domains. They brought creativity and critical thinking to develop sustainable solutions, addressing wicked challenges in food scarcity, healthcare and battery lifecycle management. The experience the teams have gained during the challenge helps prepare them to be real-world ready in the future workforce.”

### **A global response across 38 countries**

The first round consisted of short questions about the student’s product / idea and their understanding of Immersive Engineering. The second round featured a short list of 40 teams who developed and visualized their ideas with support from Siemens experts and mentors using Siemens’ NX™ Student Edition. Alongside the learning and networking opportunities, all challenge participants earned digital badges to recognize their achievements.

### **Bringing ideas to life before a live online final**

Three finalist teams worked with Siemens’ NX™ Immersive Designer software and the Sony XR head-mounted display on campus to bring their idea to life with support from Siemens’ experts. The teams presented their concepts during a live online event and included teams from KTH Royal Institute of Technology in Sweden, Royal Melbourne Institute of Technology (RMIT) in Australia and Friedrich-Alexander University of Erlangen-Nuremberg (FAU), Germany.

The projects ranged from immersive engineering-based digital twin of Formula Student car, simulation and visualization of a horticulture focused lunar lander to a project to increase recycling efficiency, improve battery performance and reduce waste in the automotive battery industry.

Comprised of representatives from Siemens alongside Hirohito Henry Kondo, General Manager, New Contents Creation Business Unit, XR Business Division, Sony Corporation and Prof. Dr. Paloma Diaz, Professor, Universidad Carlos III de Madrid, Spain & Chair of the Global Engineering Deans Council, the Jury selected NextCycle from FAU Erlangen-Nürnberg in Germany as the team whose idea best addressed the challenge. The jury considered criteria such as level of innovation, quality of the business case, how well the team leveraged Siemens’ NX Immersive Designer and the Sony XR Headset, and the sustainability impact of the team’s idea.

The NextCycle team impressed the jury with their innovative concept 'BatteryTwin XR: an Integrated Digital Twin for a Sustainable EV Battery Lifecycle' - demonstrating not only technical creativity but also a clear commitment to sustainability and real-world impact.

### **Winning team is crowned**

Following the announcement, NextCycle team leader, Suavi Yildirim shared “This challenge has been an incredibly rewarding experience for our team, pushing us to think creatively and collaborate effectively. A special thanks to our Siemens mentor, Buket Kurtulus, the entire Siemens team, and our university for their unwavering support. I truly believe all three finalist

teams did an excellent job, and I look forward to the opportunity to continue collaborating and refining our solutions for real-world implementation in the future.”

The team members from NextCycle are invited to participate in Siemens’ Realize LIVE event later this year and their university will receive a Sony XR head-mounted display and one-year license for NX Immersive Designer.

## *TCS Collaborates with SAP to Enable Enterprise-wide GenAI and Cloud Adoption For its Customers*

30 April 2025

Tata Consultancy Services (TCS), a global leader in IT services, consulting, and business solutions has expanded its partnership with SAP, a global leader in enterprise applications and business AI, to enable business transformation at scale for SAP customers by leveraging Generative Artificial Intelligence (GenAI). Building on their two-decade relationship between both the organizations, this collaboration aims to further drive scalability, agility and innovation.

TCS and SAP are helping customers accelerate enterprise-wide cloud adoption as part of their ‘RISE with SAP’ initiative, facilitating a simpler transition from on-premises to cloud environments. Through this collaboration, TCS plans to work with SAP to power a centralized eco-system for its global customers, enhancing service management, end-user experience, and overall customer success.

**V Rajanna, President, Technology, Software and Services, TCS**, said, *“Over the past two decades, TCS and SAP have consistently delivered industry-leading solutions, empowering global enterprises on their digital transformation journeys. As we embark on the next phase, we remain committed to creating sustainable value and fostering growth for our customers. Together, we will continue to transform end-user experiences and drive innovation across the enterprise landscape.”*

TCS plans to establish an Innovation Council, leveraging its Agile Innovation Cloud (AIC) framework to drive innovation in areas such as AI democratization, GenAI, and automation ecosystems to enable innovation at scale for SAP customers. Additionally, TCS will also leverage its TCS Pace Port™ innovation network spread across 12 major cities worldwide, to ideate, collaborate, and develop solutions with SAP customers. The TCS Pace™ network aims to promote systematic, scalable, and sustainable innovation in enterprises.

**Thomas Saueressig, Member of the Executive Board of SAP, Customer Services & Delivery**, said, *“Our collaboration with TCS continues to drive meaningful impact for customers by bringing together leading cloud solutions and proven delivery expertise. Together, we are helping organizations simplify their transformation journeys, accelerate cloud adoption, and harness the power of AI and data.”*

**Vikram Karakoti, Global Head, Enterprise Solutions, TCS**, said, *“TCS looks forward to building on its twenty-year partnership with SAP to launch an accelerated path to RISE with SAP adoption and E2E automation with GenAI. TCS enjoys a 360° relationship with SAP, and, together, we provide our clients with seamless and flexible digital cloud adoption, reinforcing*

*operational resilience and efficiency. The new endeavor combines our agile, scalable methodologies with cutting-edge GenAI innovations to help global enterprises adapt, grow, and unlock new opportunities through technology."*

Over the last two decades, TCS has remained SAP's trusted transformation partner of choice across the value chain. The alliance has enabled clients to unlock the full potential of SAP's enterprise cloud, business AI and data analytics capabilities.

### *Tecsys Accelerating Global Expansion with New Subsidiary and Capabilities in India*

1 May 2025

Tecsys Inc., a global leader in supply chain management solutions, announced the establishment of a new subsidiary in India and strategic supply chain talent and asset acquisition from Pivotree Inc., a frictionless commerce company. The newly acquired team will play a pivotal role in supporting ongoing product development while also giving Tecsys the bench strength required to enhance global 24/7 support coverage, critical to meeting the growing requirements of its customer base.

The India-based team has extensive experience supporting warehouse management system (WMS) solutions and currently delivers services to select enterprise customers, including multiple FORTUNE 100 companies. This C\$2.7 million acquisition by Tecsys includes select customer contracts and intellectual property. The acquisition enables operational expansion and strengthens its ability to support and evolve WMS platforms on a global basis.

"Expanding our footprint in APAC is a significant step forward in our strategic roadmap, allowing us to scale and innovate more quickly," said Peter Brereton, president and CEO at Tecsys. "It also enables us to better serve our global customers by engaging a group of professionals with well-established critical domain expertise in warehouse management and supply chain."

This broadened market presence marks a key milestone in Tecsys' global growth journey. With enhanced capabilities and a deeper talent pool, the company is positioned to deliver greater value and innovation to its customers worldwide.

### *Velo3D Announces Changes to Its Board of Directors*

28 April 2025

Velo3D, Inc., a leading metal additive manufacturing technology company for mission-critical parts, announced that Retired Navy Rear Admiral Jason Lloyd and Kenneth Thieneman, CEO of Thieneman Construction, Inc, have been appointed to the Company's Board of Directors (the "Board") effective April 24, 2025. On April 22, 2025, Brad Kreger, Velo3D's Chief Operating Officer and Michael Idelchik have resigned from the Board.

"We are excited to welcome Jason and Ken to our Board," said Arun Jeldi, CEO of Velo3D. "Jason's experience in maritime engineering and design as well as his recognized leadership in the United States Navy will prove invaluable as we further expand our defense industry efforts while Ken's operational and financial skill set as CEO of Thieneman Construction

will be critical as we continue to execute on our new go-to-market growth strategy. Finally, I would like to thank Brad and Michael for their dedication and service to Velo3D over the last year as they have been instrumental in helping position the company for future success."

Jason Lloyd has been the vice president of Maritime Engineering and Design of TotalTek since August 2024. He previously served as the chief engineer at Naval Sea Systems Command from May 2020 to June 2024. Prior to this tour, Lloyd held multiple positions at Newport News Shipbuilding, including commanding officer of supervisor of shipbuilding from 2017-2020 and as the first reactor officer on USS Gerald R. Ford from 2013 to 2016. Rear Admiral (ret) Lloyd holds a Master of Science in Mechanical Engineering from Naval Postgraduate School and a Bachelor of Science degree in Mechanical Engineering from Florida State University.

Kenneth Thieneman is the founder and chief executive officer of Thieneman Construction, Inc., a self-performing environmental general contractor specializing in water and wastewater treatment projects since 1999. He held multiple positions at Bowen Engineering, a nationwide industrial water and CCR construction expert, including serving as the vice president from 1997 to 1999. Mr. Thieneman also is the co-inventor of Algaewheel, the world's most commercially advanced algal wastewater treatment technology with patents in twenty countries, and he serves as the vice president operations since 2005. Prior to this, he established Thieneman Homes in 2000 and Thieneman Properties, LLC in 2007. Mr. Thieneman holds a Bachelor of Science degree in engineering and management from Purdue University.

## Event News

### *Altair to Showcase Next-Gen Simulation at ATCx Simulate at the Speed of Design Virtual Event*

30 April 2025

Altair, a global leader in computational intelligence, announced it will host ATCx Simulate at the Speed of Design 2025, a virtual technology conference, on May 15. The event will teach small and medium-sized businesses (SMBs/SMEs) to leverage simulation to reduce risk and cost associated with late-stage design and manufacturing changes.

The event will spotlight how organizations are moving beyond CAD-embedded simulation to implement integrated, multiphysics analysis across mechanical and electronic systems. Through customer presentations, expert sessions, and product demonstrations, attendees will learn how simulation-led development is improving design quality, accelerating time to market, and reducing reliance on physical prototyping.

"Simulation is foundational for companies of all sizes looking to reduce iteration loops, improve product maturity, and mitigate risk earlier in development," said Pavan Kumar, senior vice president of global indirect business, Altair. "This event will show how SMBs and SMEs are gaining competitive advantages by embedding CAE and multiphysics simulation into their design processes."

The event features five parallel tracks:

- **Simulation Starters:** A session designed for those who don't currently use simulation technologies, are outsourcing most or all their analysis, or still use limited CAD-embedded simulation tools.
- **Exploring Multiphysics:** Designed to help users unleash the full power of simulation by exploring the behavior of products in any possible working condition to maximize performance and improve robustness.
- **Simulation-Driven Design:** Learn how other SMBs/SMEs are leveraging simulation early in the product development life cycle to accelerate the creation and optimization of structurally efficient parts, systems, and assemblies.
- **Manufacturing Simulation:** Learn how to plan for the manufacturing process – understand critical parameters, rectify defects and issues, and much more.
- **Electronic System Design for SMBs/SMEs:** This session will help electronics-based engineers and managers learn more about the industry's current challenges and how Altair's solutions help improve product reliability and robustness. Learn how simulation can optimize electronic designs, reducing risks and improving performance before products go to market.

For more information and registration, visit <https://events.altair.com/atcx-speed-of-design-2025>.

## *BLUECHERRY UNVEILS SMART MANUFACTURING SOLUTIONS AT TEXPROCESS AMERICAS 2025*

28 April 2025

Computer Generated Solutions, Inc. (CGS), a leading global provider of supply chain management software solutions for fashion businesses, announced that its award-winning BlueCherry® supply chain management solutions will be featured at Texprocess Americas 2025, May 6–8 at the Georgia World Congress Center in Atlanta.

BlueCherry, in partnership with industrial sewing machine leader JUKI, will also demonstrate how integrated technologies can help apparel and textile manufacturers unlock real-time visibility, improve productivity, and reduce waste across the supply chain. These demonstrations reflect broader industry shifts toward AI-driven automation, IoT-connected systems, and Industry 4.0 adoption --trends that are reshaping modern manufacturing.

Visit BlueCherry at booth 2407a to learn about:

- **BlueCherry Shop Floor Control**
  - Provides real-time production monitoring and control to boost productivity and reduce downtime
  - Delivers actionable insights through dashboards that track KPIs and worker performance
- **BlueCherry ERP and PLM Systems**

- Unifies planning, design, and production workflows to eliminate silos and accelerate time-to-market
- **Quality management tools**
  - Automated auditing tools ensure consistent standards and reduces rework through comprehensive checks and performance monitoring

“Incremental improvements aren’t enough anymore — today’s manufacturers need transformative solutions that fuse data, hardware, and software in real time,” said Paul Magel, President, Computer Generated Solutions. “BlueCherry’s technologies help usher in Industry 4.0 by enabling highly efficient, data-driven environments powered by AI, IoT connectivity, and real time insights. Our JUKI partnership is a powerful example of how combining smart hardware with intelligent software can unlock new levels of precision, agility, and factory-wide automation.”

Additional solutions on display include the JaNets Experience, which blends BlueCherry’s real-time shop floor control system with JUKI’s innovative smart sewing machines for a truly connected production floor. The result: a powerful, data-driven solution that enables automated machine adjustments, improved communication on the factory floor, and real-time insights to optimize precision, efficiency, and overall productivity.

Texprocess Americas, organized by Messe Frankfurt and SPESA, is the largest event of its kind in the Americas, attracting over 12,000 industry professionals. Guests are invited to experience BlueCherry in action at Booth #2407a.

### *COMSOL Conference 2025 to Kick Off in Boston*

29 April 2025

COMSOL, a global leader in modeling and simulation software, announced that the first stop of its worldwide COMSOL Conference 2025 tour will be held in Boston, MA, on October 8–10. The COMSOL Conference provides a space for engineers, scientists, and researchers to showcase their modeling and simulation work, exchange ideas, and learn new modeling techniques.

"The COMSOL Conference has always been a tremendous help to me," said Paul Belk, fellow for Boston Scientific. "It's my best chance to collaborate and exchange techniques with people facing the same challenges as I am. Everyone there — COMSOL's applications engineers, keynote speakers, and engineers running simulations — is accessible and has thoughtful perspectives to share."

Program highlights of the 2025 event include:

- Keynote talks by industry leaders; previous keynote speakers include Sonos, Lawrence Berkley National Laboratory, Abbott, and Lockheed Martin, among others
- Interactive presentations by engineers and researchers from different fields
- Minicourses that help users get the most out of the COMSOL Multiphysics® software and its add-on products

- Demo stations where attendees can receive 1-on-1 guidance from COMSOL applications engineers
- An exclusive look at an upcoming version of the COMSOL® software
- Awards ceremony and social activities

Fostering knowledge exchange between COMSOL engineers, keynote speakers, poster and slideshow presenters, and attendees is a top priority of the conference. "Our main goal with the conferences is to create a space for our users that sparks creativity and innovation, whether through the keynote talks, technical minicourses, demo stations, or even conversations during the session breaks," said Margaret Lemus, VP of marketing at COMSOL. "It's a great opportunity for COMSOL Multiphysics users to hear from others about how they've used the software and discuss the physics problems they're solving in their work."

#### Showcase Your Work

For those interested in showcasing their use of simulation through a poster or slideshow presentation at the conference, the program committee is accepting abstracts through July 11, 2025. To learn more about the presentation options and deadlines and submit an abstract, visit the Showcase Your Work page on the conference website.

All accepted submissions will be considered for the COMSOL Conference Best Paper and Best Poster awards. After the live event, accepted works are published in the online proceedings on the COMSOL website.

[To learn more about the COMSOL Conference 2025 Boston and register, visit the conference website](#)

The COMSOL Conference 2025 is also making stops in the Netherlands and China.

#### *PROS to Host Investor Q&A Session at Outperform with PROS 2025 in Las Vegas, NV*

28 April 2025

PROS®, a leading provider of AI-powered SaaS pricing and selling solutions, announced that it will host an Investor Q&A Session at Outperform with PROS 2025, its annual user conference.

The Investor Session will be hosted in person at The Cosmopolitan in Las Vegas, NV on Wednesday, May 14, 2025, from 7:15 AM PT to 8:15 AM PT. The session will feature a live Q&A with members of the PROS executive management team.

Investors and financial analysts may register to attend the Investor Session in person, along with the rest of the conference, on the Outperform website.

Outperform with PROS is one of the preeminent AI conferences in the world. Starting on May 12, the 2025 conference kicks off three days of immersive sessions, in-depth thought leadership and strategies for using AI to drive business forward.

For those who cannot attend in person, [pre-register](#) to attend the live Investor Session virtually. Following the event, an archived webcast replay will be available on the "Investor Relations" section of the Company's website at [www.pros.com](http://www.pros.com).

## *Rockwell Automation to Present at Oppenheimer 20th Annual Industrial Growth Conference*

24 April 2025

Rockwell Automation, Inc. Vice President, Investor Relations and Market Strategy, Aijana Zellner, will present virtually at Oppenheimer 20th Annual Industrial Growth Conference on Thursday, May 8, 2025.

The fireside chat will be webcast beginning at approximately 2:15 p.m. EDT and will be available on the Rockwell Automation Investor Relations website at [www.rockwellautomation.com/en-us/investors.html](http://www.rockwellautomation.com/en-us/investors.html).

## Financial News

### *3D Systems Announces Date of First Quarter 2025 Financial Results*

30 April 2025

**3D Systems** announced it will release its financial results for the first quarter 2025 after the U.S. stock markets close on Monday, May 12, 2025. The company will hold a conference call and simultaneous webcast to discuss these financial results on Tuesday, May 13, 2025 at 8:30 a.m. Eastern Time.

#### **First Quarter 2025 Financial Results Conference Call**

Date: Tuesday, May 13, 2025

Time: 8:30 a.m. Eastern Time

Listen via webcast: [www.3dsystems.com/investor](http://www.3dsystems.com/investor)

Participate via telephone: 201-689-8345

The webcast replay will be available approximately two hours after the end of the conference call at [www.3dsystems.com/investor](http://www.3dsystems.com/investor).

### *AMETEK Announces First Quarter Results*

1 May 2025

AMETEK, Inc. announced its financial results for the first quarter ended March 31, 2025.

AMETEK's first quarter 2025 sales were \$1.73 billion, in-line with the first quarter of 2024 sales. Operating income increased 2% to \$454.8 million, and operating margins were up 60 basis points to 26.3%, both versus prior year's adjusted results. Free cash flow to net income conversion was 112% in the quarter.

On a GAAP basis, first quarter earnings per diluted share were \$1.52. Adjusted earnings in the quarter were \$1.75 per diluted share, up 7% from the first quarter of 2024. Adjusted earnings adds back non-cash, after-tax, acquisition-related intangible amortization of \$0.23 per diluted

share. A reconciliation of reported GAAP results to adjusted results is included in the financial tables accompanying this release and on the AMETEK website.

"AMETEK delivered excellent results in the first quarter with high single digit orders growth, outstanding operating performance, solid free cash flow conversion and strong margin expansion," stated David A. Zapico, AMETEK Chairman and Chief Executive Officer. "The proven strength and flexibility of the AMETEK Growth Model, coupled with exceptional operational execution, enabled us to navigate an uncertain macroeconomic environment and deliver earnings solidly above our expectations."

### **Electronic Instruments Group (EIG)**

EIG sales in the first quarter were \$1.14 billion, down 1% from the first quarter of 2024. EIG's operating income in the quarter was up slightly to \$354.1 million with operating income margins of 31.0%, up 50 basis points versus the prior year.

"EIG posted solid first-quarter results with continued excellent operating performance leading to outstanding operating margins and strong margin expansion," stated Mr. Zapico. "Our diverse portfolio of highly differentiated technologies positions our EIG businesses to benefit from long-term secular growth drivers across attractive markets."

### **Electromechanical Group (EMG)**

EMG sales in the first quarter were a record \$588.3 million, up 2% from the first quarter of 2024. EMG's first quarter operating income was up 7% to \$128.7 million, and operating income margins were up 120 basis points to 21.9% in the quarter, versus the prior year's adjusted results.

"EMG's first quarter results were excellent, with solid organic sales growth, robust orders growth, strong operating performance and outstanding margin expansion," added Mr. Zapico. "We are encouraged by the solid sales and orders growth in the quarter, in particular within our Paragon Medical business, which saw a sizeable increase in orders in the quarter."

### **2025 Outlook**

"I am very pleased with AMETEK's strong results in the first quarter. Our results highlight the robust and durable nature of the AMETEK Growth Model and the flexibility of our distributed operating structure," stated Mr. Zapico. "These characteristics have proven to be key differentiators for AMETEK during prior periods of macroeconomic uncertainty."

"While uncertainty has increased as a result of the global trade dynamics, we believe we can offset tariff headwinds through the implementation of mitigation actions. As a result, we continue to expect overall sales for the year to be up low single digits compared to 2024 and adjusted earnings per diluted share to be in the range of \$7.02 to \$7.18, up 3% to 5% versus the comparable basis for 2024," noted Mr. Zapico.

### **Conference Call**

AMETEK will webcast its first quarter 2025 investor conference call on Thursday, May 1, 2025, beginning at 8:30 AM ET. The live audio webcast will be available and later archived in the Investors section of [www.ametek.com](http://www.ametek.com).

## *Autodesk extends invitation to join financial results conference call*

1 May 2025

Autodesk, Inc. announced it will share its first quarter fiscal 2026 financial results conference call via its website on Thursday, May 22, 2025, at 2 p.m. Pacific Time. Join the live webcast call here: [autodesk.com/investors](http://autodesk.com/investors). An audio replay of the webcast will be available after 5 p.m. PT at [autodesk.com/investors](http://autodesk.com/investors).

More information will be available on [autodesk.com/investors](http://autodesk.com/investors).

## *Cadence Reports First Quarter 2025 Financial Results*

28 April 2025

Cadence announced results for the first quarter of 2025.

### First Quarter 2025 Financial Results

- Revenue of \$1.242 billion, compared to revenue of \$1.009 billion in Q1 2024
- GAAP operating margin of 29.1%, compared to 24.8% in Q1 2024
- Non-GAAP operating margin of 41.7%, compared to 37.8% in Q1 2024
- GAAP diluted net income per share of \$1.00, compared to \$0.91 in Q1 2024
- Non-GAAP diluted net income per share of \$1.57, compared to \$1.17 in Q1 2024
- Quarter-end backlog was \$6.4 billion and current remaining performance obligations ("cRPO"), contract revenue expected to be recognized as revenue in the next 12 months, was \$3.2 billion

"Cadence delivered excellent results for the first quarter of 2025 with robust ongoing customer demand for our innovative technologies driving 23% revenue growth and 34% non-GAAP EPS growth year-over-year," said Anirudh Devgan, president and chief executive officer. "We haven't seen any change in customers' behavior at this time, as they continue investing in R&D for their next-gen designs. Our resilient software business model, strong backlog, and AI-driven product innovations, position us well in navigating today's dynamic macro environment."

"Q1 was a strong quarter for Cadence, driven by broad-based strength across all our businesses," said John Wall, senior vice president and chief financial officer. "I am pleased that we exceeded all key financial metrics for the quarter, and we are tracking ahead of our original forecast for 2025, allowing us to raise our full year outlook."

### CFO Commentary

Commentary on the first quarter of 2025 financial results by John Wall, senior vice president and chief financial officer, is available at [www.cadence.com/cadence/investor\\_relations](http://www.cadence.com/cadence/investor_relations).

### Business Outlook

For fiscal year 2025, the company expects:

- Revenue in the range of \$5.15 billion to \$5.23 billion
- GAAP operating margin in the range of 30.25% to 31.25%
- Non-GAAP operating margin in the range of 43.25% to 44.25%
- GAAP diluted net income per share in the range of \$4.21 to \$4.31
- Non-GAAP diluted net income per share in the range of \$6.73 to \$6.83

The company utilizes a long-term projected non-GAAP tax rate, which reflects currently available information, as well as other factors and assumptions. The non-GAAP tax rate is subject to change for a variety of reasons, including the rapidly evolving global tax environment, significant changes in the company's geographic earnings mix, or other changes to the company's strategy or business operations. The company expects to use the current normalized non-GAAP tax rate through fiscal 2025 but will re-evaluate this rate periodically for significant items that may materially affect its projections.

Reconciliations of the financial results and business outlook from GAAP operating margin, GAAP net income and GAAP diluted net income per share to non-GAAP operating margin, non-GAAP net income and non-GAAP diluted net income per share, respectively, are included in this press release.

#### Business Highlights

- Semiconductor IP revenue grew 40% year-over-year in Q1 as it continued to benefit from market opportunities offered by AI, chiplet-based architectures, and foundry ecosystem buildout.
- Core EDA revenue grew 16% year-over-year in Q1. AI-driven Cadence Cerebrus continued its strong momentum with nearly 50 new logos in Q1 and more than 1,000 tapeouts to date. Cadence hardware products expanded their footprint with existing customers, especially top hyperscalers, while gaining notable competitive wins.
- At the GPU Technology Conference (GTC), Cadence announced an expanded partnership with NVIDIA on its latest Grace Blackwell architecture and a collaboration on developing full-stack agentic AI solutions using the new Llama Nemotron Reasoning Model.
- System Design and Analysis delivered over 50% year-over-year revenue growth in Q1, as Cadence's AI-driven design optimization platforms integrated with its physics-based simulation solutions continued delivering superior results across multiple end-markets.

#### Audio Webcast Scheduled

Anirudh Devgan, president and chief executive officer, and John Wall, senior vice president and chief financial officer, will host the first quarter 2025 financial results audio webcast today, April 28, 2025, at 2 p.m. (Pacific) / 5 p.m. (Eastern). Attendees are asked to register at the website at least 10 minutes prior to the scheduled webcast. An archive of the webcast will be available starting April 28, 2025 at 5 p.m. (Pacific) and ending June 16, 2025 at 5 p.m. (Pacific). Webcast access is available at [www.cadence.com/cadence/investor\\_relations](http://www.cadence.com/cadence/investor_relations).

## Capgemini: Q1 2025 Revenues

29 April 2025

The Capgemini Group reported Q1 2025 revenues of € 5,553 million, up +0.5% at current exchange rates and a decline limited to -0.4% at constant exchange rates.

Aiman Ezzat, Chief Executive Officer of the Capgemini Group, said: *“We delivered a Q1 slightly better than our expectations in a macro and geopolitical environment that remains challenging. Clients continue to focus on transformation programs aimed at improving the agility, cost and efficiency of their operations.*

*We are well positioned and are taking advantage of the growing appetite of our clients for generative AI and agentic AI which represented more than 6% of our bookings in Q1. We continue to invest in training and assets and to reinforce our ecosystem in this domain with new initiatives with Nvidia and Google Cloud.*

*We are focused on opportunities in the fields of defense, sovereignty and cyber in Europe while continuing to benefit from global growth in digital core and digital continuity.*

*Considering the current context on international trade and tariffs, we are confirming our financial objectives for 2025 and as such we retain the cautious stance adopted at the beginning of the year.”*

	Revenues (in millions of euros)		Change	
	2024	2025	Reported	At constant exchange rates*
Q1	5,527	5,553	+0.5%	-0.4%

Capgemini **revenues** reached €5,553 million in Q1 2025, corresponding to a revenue decline limited to -0.4% at constant currency\*. This represents a +0.7 points improvement on the year-on-year growth rate reported in Q4 2024, primarily driven by the North America and United Kingdom and Ireland regions.

In a more volatile economic environment due to rising geopolitical tensions, the Group has not seen at this stage a material impact on client decisions. Large companies and organizations remain decidedly focused on transformation programs aimed at improving the agility and efficiency of their operations, at the expense of growth-oriented projects.

In that context, Capgemini’s high value-added services around Cloud, Data & AI and digital continuity enjoyed robust growth in Q1.

## OPERATIONS BY REGION

At constant exchange rates, revenues in **North America** (28% of 2024 Group revenues) were back to slight growth in Q1, up +0.8% year-on-year. This performance was mostly driven by the TMT (Telecoms, Media and Technology) and Financial Services sectors, and partly offset by a decline in the Manufacturing sector.

The **United Kingdom and Ireland** region (12% of 2024 Group revenues) accelerated further on Q4 2024 growth rate with revenues up +3.9% year-on-year. The Public Sector and Energy & Utilities sector contributed the most to this growth, and Financial Services remained dynamic.

Revenues in **France** (20% of 2024 Group revenues) declined by -4.9% year-on-year, most notably due to persisting weakness in the Manufacturing and Energy & Utilities sectors.

In the **Rest of Europe** region (31% of 2024 Group revenues), revenues were down by -2.3% year-on-year, reflecting the decline in the Manufacturing sector whereas other sectors were broadly stable.

Finally, the **Asia-Pacific and Latin America** region (9% of 2024 Group revenues) enjoyed solid growth with revenues up +7.6% year-on-year. The Public Sector and TMT sector posted a strong growth, complemented by robust momentum in the Financial Services and Manufacturing sectors.

## OPERATIONS BY BUSINESS

At constant exchange rates, total revenues\* of **Strategy & Transformation** consulting services (9% of 2024 Group revenues) grew by +1.2% year-on-year in Q1.

Total revenues of **Applications & Technology** services (62% of 2024 Group revenues and Capgemini's core business) were up +1.9% year-on-year.

Finally, total revenues of **Operations & Engineering** services (29% of 2024 Group revenues) declined by -2.6% year-on-year.

## HEADCOUNT

At March 31, 2025, the Group's total headcount stood at 342,700, up +1.6% year-on-year and +0.5% compared to the end of December 2024.

Onshore headcount decreased by -1.4% to 143,300, while offshore headcount was up +3.9% to 199,400, i.e., 58% of total employees.

## BOOKINGS

Bookings totaled €5,884 million in Q1 2025, up +2.8% year-on-year at constant exchange rates. The book-to-bill ratio stands at 1.06, above the historical average for the period.

## OUTLOOK

The Group's financial targets for 2025 are:

- Revenue growth of -2.0% to +2.0% at constant currency;
- Operating margin of 13.3% to 13.5%;

- Organic free cash flow of around €1.9 billion.

#### CONFERENCE CALL

Aiman Ezzat, Chief Executive Officer, accompanied by Nive Bhagat, Chief Financial Officer, will comment on this publication during a conference call in English to be held **today at 8.00 a.m. Paris time (CET)**. You can follow this conference call live via webcast at the following [link](#). A replay will also be available for a period of one year.

All documents relating to this publication will be posted on the Capgemini investor website at <https://investors.capgemini.com/en/>.

### *CGI reports second quarter Fiscal 2025 results*

30 April 2025

“CGI’s second quarter results continue to demonstrate the disciplined execution of our profitable growth strategy, even as clients navigate a challenging business environment,” said François Boulanger, President and Chief Executive Officer. “Our financial strength and strategic deployment of capital continue to reinforce CGI’s resilience and positioning now and for the future. Strong quarterly bookings of \$4.5 billion, or 111% of revenue, reflect the sustained trust and confidence clients have in our expertise and offerings, as well as the value of our partnership in helping them deliver on their business objectives, including operational efficiency.”

#### **Q2-F2025 performance highlights**

- Revenue of \$4.02 billion, up 7.6% year-over-year or 3.3% year-over-year in constant currency<sup>1</sup>;
- Earnings before income taxes of \$582.6 million, up 0.9% year-over-year, for a margin<sup>1</sup> of 14.5%;
- Adjusted earnings before interest and taxes<sup>1</sup> of \$665.7 million, up 5.9% year-over-year, for a margin<sup>1</sup> of 16.5%;
- Net earnings of \$429.7 million, up 0.7% year-over-year, for a margin<sup>1</sup> of 10.7%;
- Adjusted net earnings<sup>1,2</sup> of \$480.7 million, up 4.6% year-over-year, for a margin<sup>1</sup> of 11.9%;
- Diluted EPS of \$1.89, up 3.3% year-over-year;
- Adjusted diluted EPS<sup>1,2</sup> of \$2.12, up 7.6% year-over-year;
- Cash provided by operating activities of \$438.2 million, representing 10.9% of revenue<sup>1</sup>;
- Bookings<sup>1</sup> of \$4.48 billion, for a book-to-bill ratio<sup>1</sup> of 111.5% or 110.6% on a trailing twelve-month basis; and
- Backlog<sup>1</sup> of \$30.99 billion or 2.0x annual revenue.

Note: All figures in Canadian dollars. Q2-F2025 MD&A, interim condensed consolidated financial statements and accompanying notes can be found at [cgi.com/investors](http://cgi.com/investors) and have been filed with the Canadian Securities Administrators on SEDAR+ at [www.sedarplus.ca](http://www.sedarplus.ca) and the U.S. Securities and Exchange Commission on EDGAR at [www.sec.gov](http://www.sec.gov).

<sup>1</sup> Constant currency revenue growth, adjusted earnings before interest and taxes, adjusted earnings before interest and taxes margin, adjusted net earnings, adjusted net earnings margin and adjusted diluted EPS are non-GAAP financial measures or ratios. Earnings before income taxes margin, net earnings margin, cash provided by operating activities as a percentage of revenue, bookings, book-to-bill ratio, and backlog are key performance measures. See “Non-GAAP and other key performance measures” section of this press release for more information, including quantitative reconciliations to the closest International Financial Reporting Standards (IFRS Accounting Standards) measure, as applicable. These are not standardized financial measures under IFRS Accounting Standards and might not be comparable to similar financial measures disclosed by other companies.

<sup>2</sup> Q2-F2025 adjusted for \$50.9 million of restructuring, integration and acquisition-related costs, net of tax; Q2-F2024 adjusted for \$32.5 million of restructuring, integration and acquisition-related costs, net of tax.

### *Hexagon Interim Report 1 January - 31 March 2025*

30 April 2025

First quarter 2025

- 0% organic revenue growth (using fixed exchange rates and a comparable group structure)
- Net sales increased by 2% to 1,322.8 MEUR (1,299.9)
- Adjusted gross margin of 67.2% (66.5)
- Adjusted operating earnings (EBIT1) decreased by -8% to 344.7 MEUR (376.5)
- Adjusted operating margin amounted to 26.1% (29.0)
- Earnings per share, excluding adjustments, amounted to 9.4 Euro cent (10.1)
- Earnings per share, including adjustments, amounted to 7.0 Euro cent (8.9)
- Operating cash flow before non-recurring items decreased to 154.0 MEUR (219.4)
- Cash conversion amounted to 71% (88)
- Recurring revenue increased by 10% and amounted to 570.7 MEUR (520.3)

### *Honeywell Reports First Quarter Results; Updates 2025 Guidance*

29 April 2025

Honeywell announced results for the first quarter that exceeded the company's guidance on all metrics. The company also maintained its full-year organic growth guidance, raised its adjusted earnings per share guidance range, and reiterated its free cash flow guidance range.

The company reported first-quarter year-over-year sales growth of 8% and organic<sup>1</sup> sales growth of 4%, led by a second consecutive quarter of double-digit organic sales growth in both defense and space and building solutions. Operating margin contracted 30 basis points to 20.1% and segment margin<sup>1</sup> was flat at 23.0%, exceeding previous guidance. Operating income

increased 6% and segment profit<sup>1</sup> increased 8% to \$2.3 billion, driven by contribution from acquisitions and a continued focus on commercial excellence. Earnings per share for the first quarter was \$2.22, flat year over year, and adjusted earnings per share<sup>1</sup> was \$2.51, up 7% year over year. Operating cash flow was \$0.6 billion and free cash flow<sup>1</sup> was \$0.3 billion, up 61% year over year.

"Honeywell started the year off exceptionally well, exceeding guidance across all metrics, led by solid organic growth," said Vimal Kapur, chairman and chief executive officer of Honeywell. "For the third straight quarter, we delivered both sequential and year-over-year backlog growth, driven by healthy order rates and continuing customer demand for our differentiated offerings. Despite the volatile macroeconomic backdrop, we maintained segment margin consistent with last year, which is a testament to the value delivered by our Accelerator operating system. Though we have not yet seen it in our results, we recognize we face an uncertain global demand environment for the remainder of 2025, and our company will work tirelessly, leveraging all tools available to us, to deliver for customers and shareholders."

Kapur added, "As we look ahead to our planned spin of Advanced Materials and separation of our Automation and Aerospace businesses, we are even more confident about the significant opportunities for value creation and sustained growth as we transform into three industry-leading public companies."

As a result of the company's first-quarter performance and management's outlook for the remainder of the year, Honeywell updated its full-year sales, segment margin<sup>2</sup>, and adjusted earnings per share<sup>2,3</sup> guidance. Full-year sales are now expected to be \$39.6 billion to \$40.5 billion with organic<sup>1</sup> sales growth in the range of 2% to 5%. Segment margin<sup>2</sup> is expected to be in the range of 23.2% to 23.5%, with segment margin<sup>2</sup> expansion of 60 to 90 basis points year over year. Adjusted earnings per share<sup>2,3</sup> is now expected to be in the range of \$10.20 to \$10.50, up 5 cents at the midpoint from the prior guidance range. Operating cash flow is still expected to be in the range of \$6.7 billion to \$7.1 billion. Free cash flow<sup>1</sup> is still expected to be in the range of \$5.4 billion to \$5.8 billion. Excluding the impact of the Bombardier agreement signed in the fourth quarter of 2024, the company expects organic sales growth of 1% to 4%, segment margin down 10 to up 20 basis points year over year, and adjusted earnings per share down 1% to up 2% year over year. Guidance incorporates the net expected impact of current tariffs, mitigation actions, and global demand uncertainty. Guidance also assumes an early May close of the sale of the company's Personal Protective Equipment business but does not yet include the impact of the pending Sundyne acquisition. A summary of the company's full-year guidance changes can be found in Table 1.

### **Portfolio Transformation**

In February, Honeywell announced that its Board of Directors concluded its comprehensive portfolio review and decided to pursue a separation of its Automation and Aerospace businesses. The planned separation, coupled with the previously announced plan to spin Advanced Materials, will result in three publicly-listed industry leaders and is intended to be completed in the second half of 2026. To oversee the transformation processes, this quarter Honeywell formed dedicated separation management offices to ensure that its

business leaders can remain focused on managing day-to-day operations over the coming months.

During the quarter, Honeywell continued its judicious deployment of shareholder capital, highlighted by the announcement of its acquisition of Sundyne in March for \$2.2 billion. Honeywell also repurchased \$1.9 billion of its shares in the quarter, furthering its commitment to deploy at least \$25 billion toward high-return capital expenditures, dividends, opportunistic share purchases, and accretive acquisitions through 2025.

### First-Quarter Performance

**Honeywell** sales for the first quarter were up 8% year over year on a reported basis and 4% on an organic<sup>1</sup> basis year over year. The first-quarter financial results can be found in Tables 2 and 3.

**Aerospace Technologies** sales for the first quarter increased 9% organically<sup>1</sup> year over year, driven by continued strong performance in commercial aftermarket and defense and space. Commercial aftermarket sales grew 15%, led by increased demand in air transport and better output from supply chain improvements. Defense and space sales increased 10% on an organic basis, aided by ongoing geopolitical uncertainty. Backlog grew 9% as orders were up high-single digits in the quarter. Segment margin contracted 190 basis points to 26.3% on account of expected mix pressure and the impact of acquisitions, partially offset by productivity actions.

**Industrial Automation** sales declined 2% on an organic<sup>1</sup> basis year over year in the first quarter. Warehouse and workflow solutions returned to growth in the quarter, increasing 5%. Process solutions was flat year over year, as high single-digit growth in lifecycle solutions was offset by modest declines in smart energy and thermal solutions. Productivity solutions and services declined 1% when excluding the impact of prior-year license and settlement payments, driven by demand headwinds in Europe. Sensing and safety technologies decreased 5% year over year, as weaker volumes in our personal protective equipment business more than offset continued recovery in sensing, which delivered a second consecutive quarter of sales growth and high-single-digit orders growth. Segment margin contracted 130 basis points to 17.8%, driven by receivables write-downs and volume deleverage, partially offset by productivity actions.

**Building Automation** sales for the first quarter increased 8% on an organic<sup>1</sup> basis year over year. Building solutions grew 11% organically for a second consecutive quarter, led by strength in the Middle East and North America. Building products grew 6% organically, highlighted by double-digit growth in fire products and the fourth consecutive quarter of organic growth in security offerings. Orders grew both year over year and sequentially, led by double-digit growth in projects. Segment margin expanded 150 basis points to 26.0%, driven by volume leverage and productivity actions, partially offset by mix.

**Energy and Sustainability Solutions** sales for the first quarter declined 2% on an organic<sup>1</sup> basis. UOP grew 2% in the quarter led by strength in both refining and petrochemicals projects and sustainability projects. Advanced materials sales declined 4% as strength in specialty chemicals and materials was offset by challenging prior year comparisons in fluorine products. However, double-digit order growth in fluorine products led to a 7% increase in advanced materials orders year over year. Segment margin expanded 230 basis points to 22.2% as a result of

commercial excellence, productivity actions, and the year-over-year benefit of the margin-accretive LNG acquisition.

### Conference Call Details

Honeywell will discuss its first-quarter results and full-year 2025 guidance during an investor conference call starting at 8:30 a.m. Eastern Daylight Time today. A live webcast of the investor call as well as related presentation materials will be available through the Investor Relations section of the company's website ([www.honeywell.com/investor](http://www.honeywell.com/investor)). A replay of the webcast will be available for 30 days following the presentation.

## *IFS Accelerates Industrial AI Revolution: Q1 ARR Up 30%, Valuation Surges to EUR 15 Billion*

29 April 2025

IFS, the leading provider of enterprise cloud and Industrial AI software, announces strong growth for the first quarter of 2025, ending March 31, 2025. Buoyed by increasing customer adoption and the transformative impact of IFS.ai, IFS's market value now exceeds EUR 15 billion.

### IFS Q1 2025 Key Financial Results:

- **Annual Recurring Revenue increased by 30% YoY**
- **Cloud Revenue increased by 39% YoY**
- **Recurring Revenue share at 82%, increased by 24% YoY**

Validation of IFS's strategy has never been stronger, with IFS's existing shareholders extending their commitment and new minority shareholders investing in the business. This will enable IFS to accelerate faster and capture more of the growing opportunity that Industrial AI presents.

Customer demand for IFS's industrial application of generative and agentic AI is soaring, thanks to the ease of which IFS.ai can be adopted and deployed, as well as the rapid value it delivers. IFS customers are not simply piloting AI, they are operationalizing it at scale, unlocking productivity, business resilience and strategic growth.

Over 50 new organizations became IFS customers in Q1, including global brands such as Total Energies, ArcelorMittal Projects Europe BV, Collins Aerospace, Goodyear and Hitachi Energy.

IFS recently announced **IFS Nexus Black™**, a strategic innovation program to expedite high-impact AI adoption for industrial organizations. Partnering with customers to solve bespoke, complex challenges in asset-intensive industries, IFS Nexus Black™ enables rapid development and deployment of AI capabilities to turn bold ideas into tangible outcomes in a matter of weeks.

"IFS is creating real market momentum thanks to more and more of the world's most respected industrial companies embedding IFS.ai into the very fabric of their operations and business processes," said **IFS CEO, Mark Moffat**. "This growth reaffirms our market leadership in mission critical areas of Enterprise Asset Management and Field Service Management.

“The development of IFS Nexus Black demonstrates our relentless commitment to innovation for customers. This is a true catalyst for accelerated AI value creation, designed exclusively for the complex needs of the industrial enterprise.”

**IFS Chief Financial Officer, Matthias Heiden**, said: “Now, more than ever, businesses understand that an adaptable technology stack is crucial for resilience in the face of global financial instability, reflected in our Annual Recurring Revenue increasing by 30% year-on-year. IFS is leaving no stone unturned for our industrial customers, delivering agile solutions and providing them with the tools to drive efficiencies across their business.”

#### **Recent Highlights:**

- IFS appointed as an Advisory Board Member of the UK’s All-Party Parliamentary Group (APPG) on AI, an evidence-based forum debating AI policy and governance at the highest levels
- IFS the only company named as a Customers’ Choice in the 2025 Gartner® Peer Insights™ Voice of the Customer for Enterprise Asset Management Software report
- IFS named a leader in IDC MarketScape: Worldwide SaaS and Cloud-Enabled Manufacturing ERP Applications 2024–2025 Vendor Assessment
- IFS named a leader in IDC MarketScape: Worldwide Remanufacturing Management Software 2024 Vendor Assessment
- IFS signs strategic agreement with SBM to highlight commitment to growth in Saudi Arabia

### *Keysight Announces Date of Second Quarter 2025 Financial Results Conference Call*

1 May 2025

Keysight Technologies, Inc. will release financial results for the fiscal quarter ending April 30, 2025 after the close of the market on Tuesday, May 20, 2025. The company will host a conference call that day at 1:30 p.m. PT (4:30 p.m. ET) to review the financial results.

The conference call will be webcast live and accessible in the Upcoming Events section of the Keysight investor relations website, [investor.keysight.com](https://investor.keysight.com). The call can also be accessed by dialing 1-404-975-4839 or 1-833-470-1428 toll-free (access code 420906).

A replay of the conference call will be available for 90 days in the News, Events, Presentations section of the Keysight investor relations website.

### *KORE Reports Fourth Quarter and Full Year 2024 Results*

30 April 2025

KORE Group Holdings, Inc. ("KORE" or the "Company"), the global pure-play Internet of Things ("IoT") hyperscaler and provider of IoT Connectivity, Solutions, and Analytics, reported financial and operational results for the quarter and full year ended December 31, 2024.

#### **2024 Company Highlights**

- Revenue was \$286.1 million. IoT Connectivity revenue increased by \$24.5 million, or 12% year over year
- Total Number of Connections increased 1.2 million to end the year at a total of 19.7 million
- KORE completed its restructuring plan that is delivering over \$20 million in annual run-rate savings
- Cash provided by operating activities improved \$16.3 million year over year and was \$9.9 million
- Free Cash Flow improved \$23.1 million year over year and was \$1.6 million in the fourth quarter

"During 2024, we made significant changes to our operating model focusing on customer intimacy, operational excellence and profitable growth, which has led to significant financial improvement in the business. We rationalized our product portfolio, invested heavily in our Connectivity offering, improved free cash flow, and streamlined operating costs," said Ron Totton, President and CEO of KORE.

"We are also pleased to have added 1,200,000 IoT Connections in 2024 which is the result of new customers, while growing our share of wallet with existing customers. I would like to thank everyone at KORE for embracing our new customer-centric philosophy as we position KORE for further growth," continued Totton.

#### **Fourth Quarter Consolidated Financial Results**

- Revenue for the fourth quarter of 2024 was \$73.3 million compared to \$72.5 million for the fourth quarter of 2023, up \$0.8 million, or 1.1%. This was due to growth of \$1.1 million in IoT Connectivity revenue to \$56.5 million, partially offset by a decline of \$0.3 million in IoT Solutions revenue to \$16.8 million.
- Net loss for the fourth quarter of 2024 was \$25.4 million, compared to \$33.7 million for the fourth quarter of 2023, an improvement of \$8.3 million or 24.6%. Adjusted EBITDA for the fourth quarter of 2024 was \$14.0 million, compared to \$13.8 million for the fourth quarter of 2023, an improvement of \$0.2 million, or 1.1%.
- Cash provided by operating activities for the fourth quarter of 2024 was \$2.8 million, up \$13.8 million compared to the fourth quarter of 2023.
- Free cash flow for the fourth quarter of 2024 was \$1.6 million, compared to (\$15.5) million in the fourth quarter of 2023.

#### **Full Year Consolidated Financial Results**

- Revenue for the full year totaled \$286.1 million, compared to \$276.6 million one year ago, an increase of \$9.5 million, or 3.4%. This increase was due to growth of \$24.5 million in IoT Connectivity revenue to \$226.9 million, partially offset by a decline of \$15.0 million in IoT Solutions revenue to \$59.2 million.

- Net Loss for the full year was \$146.1 million, compared to \$167.0 million one year ago, an improvement of \$20.9 million, or 12.5%.
- Adjusted EBITDA for the full year was \$53.1 million, compared to \$55.6 million a year ago, a decline of \$2.5 million, or 4.5%.
- Cash provided by operating activities was \$9.9 million for the full year, an improvement of \$16.3 million year over year.
- Free cash flow was \$(3.5) million for the full year, an improvement of \$23.1 million year over year.

#### Fourth Quarter 2024 Key Metrics and Business Successes

- KORE's Total Connections were approximately 19.7 million as of December 31, 2024, an increase of 0.9 million from the third quarter of 2024 and an increase of 1.2 million from the same period in 2023.
- KORE had several notable new business wins in the fourth quarter with closed-won TCV of \$29.3 million, of which \$9.4 million was related to Connectivity.
- DBNER was 95% for the twelve months ending December 31, 2024, compared to 96% for the twelve months ending December 31, 2023.

#### 2025 Financial Outlook

For the twelve months ending December 31, 2025, the Company expects the following:

- Revenue in the range of \$288 million to \$298 million;
- Adjusted EBITDA in the range of \$62 million to \$67 million; and
- Free Cash Flow in the range of \$10 million to \$14 million.

#### Conference Call Details

KORE management will hold a conference call today at 5:00 p.m. Eastern time (2:00 p.m. Pacific time) to discuss its financial results, business highlights, and outlook. President and CEO Ron Totton and CFO Paul Holtz will host the call, followed by a question-and-answer session.

Webcast: [link](#)

U.S. dial-in: (877) 407-3039

International dial-in: (215) 268-9922

Conference ID: 13752519

The conference call and a supplemental slide presentation to accompany management's prepared remarks will be available via the webcast link and for download via the investor relations section of the Company's website, [ir.korewireless.com](http://ir.korewireless.com).

For the conference call, please dial in 5-10 minutes prior to the start time, and an operator will register your name and organization, or you may register [link](#). If you have difficulty with the conference call, please contact KORE investor relations at (678) 392-2386. A replay of the conference call will be available approximately three hours after the conference call ends. It will

remain on the investor relations section of the Company's website for 90 days. An audio replay of the conference call may be accessed by calling (877)-660-6853 or (201)-612-7415 using access code 13752519.

## *Modelon AB Interim report Q1 2025*

30 April 2025

### **Improving EBIT and positive cash flow in Q1**

#### **Jan - March Highlights**

- **ARR amounted to MSEK 59.9 (53.1), an annual growth of 13%.**
- **Net revenue amounted to MSEK 20.4 (18.3), of which software revenue was MSEK 15.1 (13.5).**
- **Cash flow from operations amounted to MSEK +3.0 (-4.1).**
- **Adjusted EBIT1 amounted to MSEK -8.3 (-14.4).**
- **Operating expenses were MSEK 29.6 (33.9), including non-recurring items of MSEK 0.0 (0.0) and development costs of MSEK 10.6 (14.8).**
- **Net profit amounted to MSEK -9.0 (-14.2).**
- **Earnings per share amounted to SEK -0.52 (-1.29) before dilution.**

#### **Comments from the CEO**

##### **Business update**

Revenues in the first quarter of 2025 amounted to 20.4 MSEK, 12 percent higher than in the same period last year. Annual Recurring Revenues (ARR) were 60 MSEK, an increase from last year of 13 percent. Modelon Impact ARR grew 38 percent over the same quarter last year, while our multi-platform business declined. In the current uncertain macroeconomic environment, we have some customers that have delayed investment decisions, which has had a negative impact on our order intake and annual recurring revenue growth. We expect this trend to continue at least during the second quarter.

Operating profit in the quarter was -8.3 MSEK, which is significantly better than the previous year (-14.4 MSEK). The improvement is the result of increased software revenues combined with a lower cost base. As expected, we see positive effects of the efficiency program that was announced and executed in October 2024.

Cash flow from operations improved to 3.0 MSEK (-4.1 MSEK), driven by lower costs and new contracts signed at the end of 2024. The first quarter normally has a stronger operating cash flow than subsequent quarters, due to the timing of pre-paid software licenses. That Q1 2025 was the first quarter with positive operating cash flow since 2021 is an indication that we are on the right track towards consistent positive cash flow.

##### **Customers**

During the quarter, we added to the list of companies that have selected Modelon Impact, our platform for system simulations. I am pleased that a second large North American cloud service

provider will use our software for data center climate control. This is a fast-growing market where advanced cooling solutions are needed to handle new computer server generations. We also won a deal with a global logistics company that will use Modelon Impact to optimize the energy consumption of its transport vehicle fleet. We closed a new contract in Oceania with a regional leader in food processing that will use Modelon Impact for improving energy efficiency. These three examples are in different industries but share a common ambition to accelerate innovation using Modelon's simulation platform.

## Products

New customers often start with a few pilot users to create simulation models and build experience. In the next step, they look for wider deployment of simulation technology and results. During the quarter, we released a new feature in Modelon Impact called Analysis View. This enables customers to extract value from their simulations faster and more easily by viewing and comparing results in a user-friendly interface. For Modelon, the new feature means opportunities to grow the business with existing and new customers.

Artificial Intelligence (AI) creates new opportunities for Modelon and we are adding AI-enhanced customer features to our product. The German research program PHyMoS (Proper Hybrid Models for Smarter Vehicles), where Modelon participates, uses Modelon Impact for training and generating Neural networks as so-called reduced order models (ROM). These are faster but less accurate than physics-based models and can be used to quickly cover a wide range of simulation parameters. We have released NN-support in our software and are working with customers to explore neural networks as an enhancement to traditional simulations. Modelon's simulation libraries have been built over many years by domain experts, e.g., in thermo-fluid, energy, electric, and battery systems. During the recent quarter, we added new models and features, including solid oxide fuel cells as well as ice and frost capabilities for heat pumps. Our libraries contain simulation models that can be modified and adapted to the specific needs of customers, thanks to the Modelica standard. The breadth and openness of our library suite is a differentiator and very difficult for competitors to replicate.

## Summary and outlook

The first quarter of 2025 showed growth in software revenues, a reduced operating loss, and the first positive operating cash flow since 2021. We won deals with companies that decided to use Modelon Impact for developing new solutions, faster and better than what they did with traditional prototyping.

However, we also saw customers that delayed investment decisions in simulation technology. Short term, we expect this to have a negative effect on our ARR growth and we are ready to implement further efficiency measures to minimize the effect on profitability and cash flow. Longer term, we are confident that our broad customer base, global market presence, and high relevance for multiple industry segments create a solid foundation for growth. Our ambition is to grow recurring revenues and operating profits based on leadership in physics-based system simulations, and we are convinced that our products support customers' competitiveness and flexibility, also in a changing macroeconomic environment.

Jan Häglund, CEO Modelon  
Lund, April 30, 2025

**Investor presentation**

Modelon invites investors to a presentation of the Q1 interim report at 10.00am CET on April 30, 2025. CEO Jan Häglund and CFO Jonas Eborn will present the Q1 earnings in a [webcast](#).

The complete Q1 interim report is attached to this press release and is also made available on the company webpage: <http://www.modelon.com/investor-relations/#FinancialReports>.

*Modelon welcomes investors to Presentation of Q1 Interim report on Wednesday, April 30, 2025, at 10.00 am*

28 April 2025

**Modelon, a leading player in the simulation and analysis market that offers software products and complementary consulting services in industrial mathematical modeling, simulation and analysis of complex technical systems, invites investors to a presentation of the interim report for the period Jan – March 2025.**

CEO Jan Häglund together with CFO Jonas Eborn, will present the company on a webcast at 10.00 am CET on April 30, 2025. The presentation will be held in English and will be available at [www.modelon.com](http://www.modelon.com). The live presentation as well as a recording will be available via the link below:

<https://www.redeye.se/events/1067303/live-q-modelon-4>

*Nano Dimension Announces 2024 Financial Results and Shares 2025 Strategic Outlook*

30 April 2025

Nano Dimension Ltd. (“Nano Dimension” or the “Company”), a leader in Digital Manufacturing solutions, announced its 2024 financial results and shared its 2025 strategic outlook.

**Letter from Ofir Baharav, CEO:**

Dear Shareholders,

I am pleased to share an update with you on our 2024 financial results and strategic outlook. 2024 marked the beginning of transformative change for Nano Dimension.

The Company’s Board of Directors was fully reconstituted following strong shareholder support for an independent slate. Together with a refreshed management team, we’ve assembled a leadership group built for this moment - combining deep expertise in technology, manufacturing, commercial strategy, operations, and governance. We are united by our shared commitment: To steward your capital responsibly and create lasting shareholder value.

**To This Point of Transformation**

Over the past few months, I’ve visited nearly every site across the Company, including those of Desktop Metal and Markforged. I’ve met with teams across all functions and levels - listening, learning, and sharing ideas. I’ve gained insights into where we can grow revenue, reduce costs, and unlock greater value. Most importantly, I’ve spent time at the heart of our innovation - our technology - and developed a deeper appreciation for the cutting-edge work underway. These

experiences have only increased my confidence in our future. We are at a point of transformation where changes are already in motion - we are well positioned to unlock our full potential.

### ***To Our Vision of Digital Manufacturing Leadership***

The transformation will be built on our vision to become the preeminent leader in digital manufacturing of industrial manufacturing solutions that are at the pinnacle of multi-disciplinary technology - combining software, machine learning, materials science and hardware - for manufacturing of parts at scale.

We are setting ourselves apart by focusing on the following business principles:

1. Partnering with leading industrial titans to enable advanced, complex parts manufacturing at scale, rather than fabrication of experimental designs and concepts.
2. Utilizing our cloud based processing, machine learning, and intelligent systems to deliver precise and scalable parts production.
3. Disciplined execution, true to our business model, aligned with our vision, and true to our customers' strong commitment to profitable growth with a strong capital base.

There has never been a more important moment to align with this vision. Global trade and production are undergoing a once-in-a-generation disruption, and digital manufacturing - driven by rapid production to enable re-shoring, supply chain resilience, IP security, and sustainability - is emerging at its core.

To execute on this strategy, we are driving change starting with Nano Dimension's core business which - even prior to the recent acquisitions - was in urgent need of transformation. We implemented a clear playbook: assess, transform, invest, and grow .

Our assessment focused on two fronts: product rationalization and operating model optimization.

We took a hard look at our product portfolio. Every offering must meet our vision of leadership in making industrial manufacturing solutions for advanced, complex parts. We must achieve category leadership - differentiated and defensible against low-cost competition, particularly from the Far East. These products must align with future growth trends, and, most importantly, deliver strong returns for shareholders.

In parallel, we scrutinized our operating model. We challenged excessive G&A, including unwarranted management overhead, broke down silos, especially in sales and marketing, and realigned the organization around the customer. We streamlined the structure: less hierarchy, more execution, and a flatter, faster organization better equipped to innovate and deliver.

The outcome was a focused commitment to two core product groups: Additively Manufactured Electronics (AME) and surface-mount technology (SMT). At the same time, we made the decision to discontinue non-core product groups, including Admatec, DeepCube, Fabrica, and Formatec.

These moves - along with broader organizational efficiencies - enabled us to reduce the annualized operating expenses of our core business by over \$20 million and increase revenue per employee from \$147,000 to 223,000, a 52% gain.

This was disciplined, decisive action - and it delivered results.

In terms of Desktop Metal and Markforged, both organizations have technologies that are aligned with Nano Dimension's focus on digital manufacturing of advanced, complex parts. Yet, it is essential that we remain objective and critical - particularly regarding operational inefficiencies and financial challenges that stakeholders are already aware of.

Desktop Metal has limited liquidity and significant liabilities, including but not limited to \$115 million principal amount of outstanding convertible notes, incurred prior to our acquisition. Desktop Metal does not currently have liquidity or a financing commitment sufficient to fund the repurchase of the notes required by the indenture or satisfy its other material liabilities. Following our acquisition, we provided limited financing to Desktop Metal to help it address short-term liquidity needs and run a process to evaluate its strategic alternatives. No assurances can be given as to the outcome or timing of Desktop Metal's strategic review process or our consideration of whether or in what amount to provide additional financing.

### ***On Strategic Clarity to Shareholders***

Clarity is a key tenet of my management team. Our goal is to prioritize forthrightness and trust with investors and build credibility with all stakeholders. While we are in the early stages of our review of Markforged, and while Desktop Metal is currently in the process of evaluating strategic alternatives, we commit to providing timely updates on these processes.

Nano Dimension plans to host a strategic update in June 2025.

We believe that the insights and outlook we will communicate will enlighten you to our progress in fulfilling our potential to be a digital manufacturing leader and create enduring shareholder value.

Thank you,

Ofir Baharav  
Chief Executive Officer  
Nano Dimension

### **Conference Call Today**

Nano Dimension will host a conference call to discuss its financial results and strategic outlook today, April 30, 2025, at 4:30 p.m. EST.

Participants can also dial-in/connect by following the below:

- Listen in via US dial-in: 1-844-695-5517
- Listen via international dial-in: 1-412-902-6751
- Listen and view presentation via webcast: <https://event.choruscall.com/mediaframe/webcast.html?webcastid=ChyIXD73>

For those unable to participate in the conference call, there will be a replay available from a link on Nano Dimension's website at <http://investors.nano-di.com/events-and-presentations>.

**Financial results:**

## Revenue

- Q4 2024: \$14.6 million, up 1% year-over-year
- FY 2024: \$57.8 million, up 3% year-over-year

## Gross Margin ("GM")

- Q4 2024: 33%, down 1,531 bps year-over-year
- FY 2024: 43%, down 194 bps year-over-year

## Adjusted gross Margin ("Adjusted GM")

- Q4 2024: 36%, down 1,477 bps year-over-year
- FY 2024: 46%, down 269 bps year-over-year

## Net loss

- Q4 2024: \$9.1 million, up 576% year-over-year
- FY 2024: \$96.9 million, up 74% year-over-year
- Special note: Change in net loss for FY 2024 is mainly attributed to the revaluation of our investment in Stratasys' shares.

## Adjusted EBITDA (loss)

- Q4 2024: (\$20.7) million, improvement of 9% year-over-year
- FY 2024: (\$65.2) million, improvement of 35% year-over-year

## Cash, cash equivalents, together with bank deposits and investable securities

- \$845 million as of December 31, 2024, down from \$991 million year-over-year

Details regarding Adjusted EBITDA and adjusted gross margin can be found below in this press release under "Non-IFRS Measures."

**Q1-2025 Preliminaries**

- Revenue: \$14.4 million through March 31, 2025
- Cash, cash equivalents, together with bank deposits and investable securities: \$840 million as of March 31, 2025

The above information reflects preliminary estimates with respect to certain results of Nano Dimension, based on currently available information. The actual first quarter 2025 results may vary from the preliminary estimates.

***Financial results in detail***

#### Fourth Quarter 2024 Financial Results

- Total revenues for the fourth quarter of 2024 were \$14,569,000, compared to \$14,454,000 in the fourth quarter of 2023.
- Total cost of revenues excluding write-down of inventories and amortization of technology for the fourth quarter of 2024 was \$8,133,000, compared to \$7,358,000 in the fourth quarter of 2023.
- As a result of the reorganizational plan executed by the Company in the fourth quarter of 2023 and other cost reduction efforts taken in 2024, the Company's operating expenses across all departments have decreased in the fourth quarter of 2024 compared to the fourth quarter of 2023.
- Research and development (R&D) expenses for the fourth quarter of 2024 were \$9,102,000, compared to \$13,580,000 in the fourth quarter of 2023. The decrease is mainly attributed to a decrease in payroll and related expenses, subcontractors expenses and materials for R&D use.
- Sales and marketing (S&M) expenses for the fourth quarter of 2024 were \$6,261,000, compared to \$8,289,000 in the fourth quarter of 2023. The decrease is mainly attributed to a decrease in payroll and related expenses, travel expenses and marketing expenses.
- General and administrative (G&A) expenses for the fourth quarter of 2024 were \$11,916,000, compared to \$14,051,000 in the fourth quarter of 2023. The decrease is mainly attributed to a decrease in professional services and share-based payments expenses.
- Other expenses, net for the fourth quarter of 2024 were \$2,633,000, compared to other income, net of \$1,627,000 for the fourth quarter of 2023. In the fourth quarter of 2024 the amount is mainly attributed to Desktop Metal and Markforged transaction costs. Other income, net in the fourth quarter of 2023 represents compensation from government authorities for damaged inventory, partially offset by reorganization costs incurred during the year.
- Net loss attributed to owners for the fourth quarter of 2024 was \$8,805,000, or \$0.04 loss per share, compared to net loss of \$1,049,000, or \$0.01 loss per share, in the fourth quarter of 2023.

#### Year Ended December 31, 2024 Financial Results

- Total revenues for the year ended December 31, 2024, were \$57,775,000, compared to \$56,314,000 in the year ended December 31, 2023.
- Total Cost of revenues excluding write-down of inventories and amortization of technology for the year ended December 31, 2024, was \$31,125,000, compared to \$30,759,000 in the year ended December 31, 2023. As a result of the reorganization plan executed by the Company in the fourth quarter of 2023 and other cost reduction

efforts taken in 2024, the Company's operating expenses across all departments have decreased in 2024 compared to 2023, as detailed below.

- R&D expenses for the year ended December 31, 2024, were \$37,157,000, compared to \$62,004,000 for the year ended December 31, 2023. The decrease is mainly attributed to a decrease in payroll and related expenses, materials for R&D use and subcontractors expenses, as well as a decrease in share-based payments expenses.
- S&M expenses for the year ended December 31, 2024, were \$26,951,000, compared to \$31,707,000 for the year ended December 31, 2023. The decrease is mainly attributed to a decrease in payroll and related expenses and share-based payments expenses.
- G&A expenses for the year ended December 31, 2024, were \$40,059,000, compared to \$58,254,000 for the year ended December 31, 2023. The decrease is mainly attributed to a decrease in professional services, mainly from proxy contest and legal related expenses.
- Other expenses, net for the year ended December 31, 2024, were \$5,966,000 compared to other income, net \$1,627,000 for the year ended December 31, 2023. In 2024 the amount is mainly attributed to Desktop Metal and Markforged transaction costs. In 2023 the amount represents compensation from government authorities for damaged inventory, less reorganization costs incurred during the year.
- Net loss attributed to the owners for the year ended December 31, 2024, was \$95,894,000, or \$0.44 per share, compared to loss of \$54,550,000, or \$0.22 per share, for the year ended December 31, 2023. The increase is mainly attributed to the revaluation of our investment in Stratasys' shares.

#### Balance Sheet Highlights

- Cash and cash equivalents, together with bank deposits totaled \$759,264,000 as of December 31, 2024, compared to \$852,479,000 as of December 31, 2023.
- Total shareholders' equity totaled \$858,707,000 as of December 31, 2024, compared to \$1,015,786,000 as of December 31, 2023.

### *Nano Dimension to Host 2024 Financial Results and 2025 Outlook Conference Call*

28 April 2025

Nano Dimension Ltd. ("Nano Dimension" or the "Company"), a leader in Digital Manufacturing solutions, announced it will host a conference call and webcast to discuss its 2024 financial results for the 2024 period ended December 31, 2024, and provide an outlook for the upcoming 2025 year.

- Date: Wednesday, April 30, 2025
- Time: 4:30 pm EST
- Listen in via US dial-in: 1-844-695-5517
- Listen via international dial-in: 1-412-902-6751

- Listen and view presentation via  
webcast: <https://event.choruscall.com/mediaframe/webcast.html?webcastid=ChyIXD73>

Participants are advised to log in at least 10 minutes prior to the call.

A replay of the webcast will be accessible at the same link shortly after the conclusion of the call.

### *Nemetschek Group: Very strong start to the year 2025 with high double-digit revenue growth of +26.3% in the first quarter*

30 April 2025

The Nemetschek Group, a global provider of software solutions for the construction and media industries, started the financial year 2025 successfully with very strong revenue growth of 26.3% (currency-adjusted: 25.0%) to EUR 282.8 million.

The reported Group EBITDA margin includes an extraordinary, non-operating effect in the mid-single-digit million EUR range resulting from the unexpected insolvency of a payment and service provider, which had a negative impact on the results of the Design and Media segments. The operating profitability adjusted for the non-operating effect would have remained at a high level of 31.4% in the first three months despite the simultaneous transition to subscription and SaaS models.

“The Nemetschek Group started 2025 with very strong momentum. The successful expansion of our recurring revenues – particularly through subscription and SaaS models – combined with the high innovative strength of our software solutions and the continued internationalization of our business have led to this strong operating development. With our performance in the first quarter, we have laid a very good foundation to achieve all our goals for the full year,” said Yves Padrines, CEO of the Nemetschek Group. “By consistently implementing our strategic focus topics, we are optimally positioning the Nemetschek Group for the targeted future growth. Due to the increasing global uncertainties, the pressure to digitize in the construction industry is expected increase even further.”

#### Key Group Performance Indicators in Q1 2025

- Group revenue grew strongly in line with plans by 26.3% year-on-year in Q1 (currency-adjusted: 25.0%) to EUR 282.8 million. The transition from license sales to subscription and SaaS models continues to progress successfully and according to plan. The organic (excluding GoCanvas) and currency-adjusted revenue growth amounted to 17.4%. The impact of the insolvency of a service and payment provider on the Group’s revenue was marginal.
- Annual recurring revenue (ARR) grew by 39.6% to EUR 1,038.3 million (currency-adjusted: 38.1%), significantly exceeding the growth in total Group revenue. The organic growth rate (excl. GoCanvas) amounted to 30.8% (currency-adjusted: 29.4%). The main growth driver in Q1 was once again the revenue from subscription and SaaS models, which increased by 83.6% (organic: 68.2%).

- In line with the Group strategy, the share of recurring revenues as a percentage of total revenues increased by 8.8 percentage points to 91.8% compared to the same period last year (Q1 2024: 83.0 %).
- The reported operating consolidated earnings before interest, taxes, depreciation, and amortization (EBITDA) grew by 18.2% (currency-adjusted: 20.4%) to EUR 80.7 million compared with the previous year's quarter. The reported EBITDA margin was 28.5%. Adjusted for the extraordinary, non-operating effect due to the insolvency of a payment and service provider's business operations, the EBITDA margin would have reached 31.4% and would have been above the previous' year quarter (Q1 2024: 30.5%).
- Net income for the quarter grew by 5.5% to EUR 44.9 million due to acquisition-related effects, which corresponds to earnings per share of EUR 0.39 (Q1 2024: EUR 0.37). Adjusted for the non-operational one-off effect, EPS would have been at EUR 0.45, an increase of around 22% year-over-year.

#### Segment Developments in Q1 2025 (see table)

- The Design segment recorded growth of 11.6% (currency-adjusted: 11.4%) to EUR 128.9 million in Q1. Growth was driven by subscription and SaaS revenues, which increased by around 111%. Due to the accelerated transition of the segment to subscription and SaaS models and the associated short-term accounting-related dampening effects on profitability, as well as an extraordinary, non-operating effect, EBITDA in Q1 declined by 13.5% year-on-year to EUR 30.7 million. The corresponding EBITDA margin was 23.8% (Q1 2024: 30.7%). Adjusted for the extraordinary effect, the EBITDA margin would have been around 300 basis points higher.
- In the Build segment, the strong growth momentum, partly driven by Bluebeam coming out of the successful transition to subscription and SaaS models, continued in the first quarter of 2025. Including the GoCanvas business, which has been consolidated since July 1, 2024, the segment's revenue grew significantly by 66.4% (currency-adjusted: 63.0%) to EUR 112.4 million. The aforementioned transition effect also led to a strong organic growth of 41.0% (currency-adjusted: 37.8%). The EBITDA margin expanded to 35.1% despite the dilutive effect of GoCanvas. The organic margin (excluding GoCanvas) was also significantly above the previous year's level (31.1%) at 38.0%.
- In the Manage segment, revenue grew to EUR 12.8 million, an increase of 2.6% (currency-adjusted: 2.6%). The discontinuation of a low-margin consulting services unit in Q2 2024 had a negative impact on revenue. At the same time, the EBITDA margin improved significantly to 10.9% (same period last year: 6.6%).
- In the Media segment, revenue remained at the previous year's level at EUR 29.4 million (-0.2%; currency-adjusted: -1.6%) as a result of the insolvency of a payment and service provider. Due to the associated extraordinary, non-operating effect, the EBITDA margin declined to 31.0% (previous-year period: 37.4%). Adjusted for this extraordinary effect, revenue growth would have been in the higher single-digit percentage range with an EBITDA margin above the previous year's level.

### Outlook for financial year 2025 fully confirmed

Following the successful start of the year, the Executive Board is fully confirming its previous targets for the current financial year 2025. The currency-adjusted revenue growth for the Nemetschek Group (including GoCanvas) is expected to be in a range between 17% and 19%. This includes an M&A-related revenue contribution from the acquisition of GoCanvas of around 350 basis points. The EBITDA margin for the Nemetschek Group, including the dilutive effect of GoCanvas, is expected to be around 31%.

These figures do not yet reflect the full potential of the GoCanvas acquisition, as both the revenue and EBITDA contribution in the first half of 2025 will still be reduced due to IFRS-related purchase price allocation effects.

These forecasts are subject to the proviso that the global economic and sector-specific conditions do not deteriorate significantly in the current financial year. Furthermore, no additional negative effects of the various ongoing geopolitical crises are reflected in the outlook.

### *PTC ANNOUNCES SECOND FISCAL QUARTER 2025 RESULTS*

30 April 2025

PTC reported financial results for its second fiscal quarter ended March 31, 2025.

"Q2 was a solid quarter for us, and I remain extremely optimistic about our position as an enabler of the digital economy – particularly our position as a supplier of software tools that make our customers more efficient as they design, manufacture, and service their products," said Neil Barua, President and CEO, PTC.

"While the current macroeconomic uncertainty makes it challenging for us to predict precisely how our customers will react, PTC is in a better position today to meet our customers' demand than ever before. I am confident that PTC can help our customers navigate this period by accelerating their continued transition into the digital age," concluded Barua.

#### **Second Fiscal Quarter 2025 Highlights**

Key operating and financial highlights are set forth below. The definitions of our operating and non-GAAP financial measures and reconciliations of non-GAAP financial measures to comparable GAAP measures are included below and in the reconciliation tables at the end of this press release.

<b>\$ in millions</b>	<b>Q2'25</b>	<b>Q2'24</b>	<b>YoY Change</b>	<b>Q2'25 Guidance</b>
ARR as reported	\$2,290	\$2,088	10 %	
Constant currency ARR (FY'25 Plan FX rates <sup>1</sup> )	\$2,326	\$2,119	10 %	~9.5% growth
Operating cash flow	\$281	\$251	12 %	~\$274

Free cash flow	\$279	\$247	13 %	~\$270
Revenue <sup>2</sup>	\$636	\$603	6% <sup>3</sup>	\$590 to \$620
Operating margin <sup>2</sup>	35 %	30 %	530 bps	
Non-GAAP operating margin <sup>2</sup>	47 %	42 %	490 bps	
Earnings per share <sup>2</sup>	\$1.35 <sup>4</sup>	\$0.95	42 %	\$0.79 to \$1.05
Non-GAAP earnings per share <sup>2</sup>	\$1.79	\$1.46	23 %	\$1.30 to \$1.50
Total cash and cash equivalents	\$235	\$249	(6 %)	
Gross debt <sup>5</sup>	\$1,393	\$2,011	(31 %)	

<sup>1</sup> On a constant currency basis, using our FY'25 Plan foreign exchange rates (rates as of September 30, 2024) for all periods.

<sup>2</sup> Revenue and, as a result, operating margin and earnings per share are impacted under ASC 606.

<sup>3</sup> In Q2'25, revenue grew 8% year over year on a constant currency basis.

<sup>4</sup> Q2'25 GAAP EPS included a non-cash tax benefit of \$4.2 million or \$0.03, due to the release of a tax reserve related to prior years.

<sup>5</sup> Gross debt excludes unamortized debt issuance costs.

"In Q2'25, the selling environment remained challenging. Given this backdrop, our ARR was solid, growing 10% year over year. Our Q2'25 cash flow was also solid, with operating cash flow growing 12% year over year and free cash flow growing 13% year over year, driven by our ARR growth, subscription business model, and diligent financial management. Additionally, we continued to execute our capital allocation strategy in a disciplined and consistent manner, repurchasing \$75 million worth of our stock in Q2'25," said Kristian Talvitie, CFO.

"We have updated our FY'25 guidance ranges to reflect our first half results and the potential for elevated macroeconomic uncertainty in the second half of FY'25. Supported by our guidance for 7% to 9% constant currency ARR growth, the predictability of our cash collections, the disciplined budgeting structure we have in place, and being mindful of foreign exchange rate fluctuations, we expect \$840 million to \$850 million of free cash flow in FY'25. We also remain focused on the disciplined and consistent execution of our capital allocation strategy, and we intend to proceed with approximately \$75 million of share repurchases in Q3'25," Talvitie concluded.

### Full Fiscal Year 2025 and Third Fiscal Quarter Guidance

\$ in millions; % rounded to the nearest half	FY'25 Previous Guidance	FY'25 Guidance	FY'25 YoY Growth Guidance	Q3'25 Guidance
Constant currency ARR (FY'25 Plan FX rates <sup>1</sup> )	9% to 10% growth	7% to 9% growth	7% to 9%	8.5% to 9.5% growth
Operating cash flow	\$850 to \$865	\$855 to \$865	14% to 15%	\$234 to \$239
Free cash flow	\$835 to \$850	\$840 to \$850	14% to 16%	\$230 to \$235
Revenue	\$2,430 to \$2,530	\$2,445 to \$2,565	6% to 12%	\$560 to \$600
Earnings per share	\$3.36 to \$4.24	\$3.78 to \$4.73	21% to 52%	\$0.56 to \$0.88
Non-GAAP earnings per share	\$5.30 to \$6.00	\$5.80 to \$6.55	14% to 29%	\$1.05 to \$1.30

<sup>1</sup> On a constant currency basis, using our FY'25 Plan foreign exchange rates (rates as of September 30, 2024) for all periods.

#### Reconciliation of Operating Cash Flow Guidance to Free Cash Flow Guidance

\$ in millions	FY'25 Guidance	Q3'25 Guidance
Operating cash flow	\$855 to \$865	\$234 to \$239
Capital expenditures	~\$15	~\$4
Free cash flow	\$840 to \$850	\$230 to \$235

#### Reconciliation of EPS Guidance to Non-GAAP EPS Guidance

	FY'25 Guidance	Q3'25 Guidance
Earnings per share	\$3.78 to \$4.73	\$0.56 to \$0.88
Stock-based compensation	\$1.91 to \$1.66	\$0.47 to \$0.38

Amortization of acquired intangibles	~\$0.65	~\$0.16
Impairment and other charges (credits), net	~\$0.03	~\$0.00
Acquisition and transaction-related charges	~\$0.01	~\$0.00
Income tax adjustments	(\$0.58) to (\$0.53)	(\$0.14) to (\$0.12)
Non-GAAP Earnings per share	\$5.80 to \$6.55	\$1.05 to \$1.30

**FY'25 financial guidance includes the following assumptions:**

- We provide ARR guidance on a constant currency basis, using our FY'25 Plan foreign exchange rates (rates as of September 30, 2024) for all periods.
- We expect churn to remain low.
- For cash flow, due to largely similar invoicing seasonality, and consistent with the past 4 years, we expect the majority of our collections to occur in the first half of our fiscal year and for fiscal Q4 to be our lowest cash flow generation quarter.
- Compared to FY'24, given our FY'25 ARR guidance range, FY'25 GAAP operating expenses are expected to increase approximately 3% and FY'25 non-GAAP operating expenses are expected to increase approximately 4%, primarily due to investments to drive future growth.
- Cash flow guidance includes approximately \$19 million of outflows related to go-to-market realignment, of which \$14 million was paid out in the first half of FY'25, approximately \$4 million is expected to be paid out in Q3'25, and approximately \$1 million is expected to be paid out in Q4'25.
- Capital expenditures are expected to be approximately \$15 million.
- Cash interest payments are expected to be approximately \$90 million.
- Cash tax payments are expected to be approximately \$110 million.
- GAAP and non-GAAP tax rates are expected to be approximately 20% to 25%.
- GAAP P&L results are expected to include the items below, totaling approximately \$284 million to \$314 million, as well as their related tax effects:
  - approximately \$200 million to \$230 million of stock-based compensation expense,
  - approximately \$79 million of intangible asset amortization expense,
  - approximately \$4 million of impairment charges to right-of-use lease assets related to facilities subleasing activities, and
  - approximately \$1 million, net, related to acquisition and transaction-related expenses.

- As expected, we retired \$500 million of senior notes that were due in Q2'25.
- We currently intend to repurchase approximately \$300 million of our common stock in FY'25, of which \$150 million was repurchased in the first half of FY'25, and approximately \$75 million is expected to be repurchased in each of the two remaining quarters of FY'25.
- We currently expect our fully diluted share count to be approximately flat in FY'25.

### **PTC's Second Fiscal Quarter Results Conference Call**

The Company will host a conference call to discuss results at 5:00 pm ET on Wednesday, April 30, 2025. To participate in the live conference call, dial (888) 330-2508 or (240) 789-2735, provide the passcode 7328695, and press # or log in to the webcast, available on [PTC's Investor Relations website](#). A replay will also be available.

### *Tata Technologies reports 12% QoQ growth in Net Income*

25 April 2025

Tata Technologies Limited, a leading global product engineering and digital services company, announced financial results for the quarter ended March 31, 2025.

#### **Year ended 31<sup>st</sup> March 2025 results highlights**

- Total Company Operating Revenue for FY'25 came in at ₹51,685 million.
- Company Operating EBITDA at ₹9,341 million; EBITDA margin at 18.1%.
- In the last 3 years, Revenue from operations has grown at 13.6% CAGR while Operating EBITDA grew at a 13% CAGR.
- We closed a total of 17 large deals in FY25, which included one marquee deal exceeding \$500 million, two \$50 million plus deals, and one \$20 million plus deal.
- The board recommended a Final Dividend of ₹8.35 per equity share, and a Special Dividend of ₹3.35 per equity share, subject to shareholder approval at the AGM.

#### **Quarter ended 31<sup>st</sup> March 2025 results highlights**

- Total Company Operating Revenue stood at ₹12,857 million.
- Services Segment Revenue of ₹10,241 million, an increase of 1.1% QoQ.
- In USD terms, Services Segment Revenues came in at \$118.1 million, flat sequentially on a constant currency basis.
- Operating EBITDA at ₹2,334 million; EBITDA Margin at 18.2% vs. 17.8% QoQ.
- Net Income at ₹1,889 million; up 12.0% QoQ and 20.2% YoY.
- Net Margin at 14.7%. vs 12.8% QoQ and 12.1% YoY.
- [LTM] attrition came in at 13.2% vs 12.9% in past quarter.

**Warren Harris, Chief Executive Officer and Managing Director, said:** "I am pleased with the way our business performed in fiscal year '25. Over the year, we closed a total of 17 large deals which included one marquee deal exceeding \$500 million, two \$50 million plus deals, and one \$20 million-plus deal. We continued strengthening our customer base, with 44 customers now in the million-dollar-plus category. We remain optimistic about medium-to-long-term automotive ER&D spending, driven by sustained innovation in electric, autonomous, and

sustainable mobility. Our deep domain expertise, expanded SDV offerings and AI solutions across the product value chain position us well as the sector resets.”

**Savitha Balachandran, Chief Financial Officer, said:** “This quarter, we achieved strong profitability and solid cash flow performance despite operating in a demanding environment, through our unwavering and rigorous execution. FY25 represents the fourth consecutive year of margins exceeding 18%; we also achieved the highest cash flows in the company’s history. Moving forward, we remain committed to maintaining operational discipline while making thoughtful investments in talent and capabilities to drive long-term value for our stakeholders.”

**Key highlights and recognitions:**

- Tata Technologies is collaborating with a global automotive Tier 1 supplier to develop advanced application software designed to optimize energy distribution across multiple battery packs in commercial vehicles.
- Tata Technologies has been assigned responsibilities by an Asian automotive OEM to lead the design and development of both the interior and exterior trims, along with managing a simultaneous engineering project as part of their facelift vehicle program.
- Tata Technologies is entrusted with establishing an offshore development centre for a leading global OEM. The aim is to provide comprehensive support in product engineering, embedded software, and digital enterprise services.
- Tata Technologies has been engaged by a prominent North American electric vehicle manufacturer to optimize their ERP systems, drive digital transformation, and enhance supply chain transparency.
- In the education sector, Tata Technologies partnered with the government of Uttar Pradesh to upgrade 62 ITIs in the state.
- Tata Technologies signed an MOU with RV College of Engineering to establish a Center for Invention, Innovation, Incubation & Training (CIIT).

## Implementation Investments

### *AlumierMD Partners with Centric Software for Operational Efficiency in Skincare*

1 May 2025

Centric Software® is pleased to announce that AlumierMD, a leading brand in the medical-grade skincare industry, has successfully implemented Centric Software’s product lifecycle management solution, Centric PLM™. Centric Software provides the most innovative enterprise solutions to plan, design, develop, source, comply, buy, make, price, allocate, sell and replenish products such as fashion, luxury, footwear, outdoor, home, food & beverage and cosmetics & personal care as well as multi-category retail to achieve strategic and operational digital transformation goals.

Founded on the principles of innovation, safety and efficacy, AlumierMD was established to provide high-quality formulations that empower skincare professionals. Headquartered in Toronto, Canada, the company offers a diverse range of skincare products, sold through

professional channels and their Shopify-powered e-commerce platform, where patients access products through professional clinics, ensuring accessibility for consumers seeking effective skincare solutions guided by the recommendations of experts.

Faced with operational challenges such as siloed teams and varying regulatory requirements, AlumierMD needed a unified approach. By pursuing Centric PLM, the company aimed to enhance communication, minimize project delays and ensure regulatory compliance across its operations.

“We recognized the need for a platform that could optimize our workflows and improve our overall operational efficiency,” said Nadeira Rickford, Vice President, Product Development at AlumierMD. “Centric PLM offered us the flexibility to manage our product bills of materials effectively and track development with ease.”

Centric PLM has transformed AlumierMD’s operational landscape, enabling complete document management and standardized workflows for packaging, labeling and artwork management. The integration of formula management ensures accuracy and consistency at all development stages. This meticulous handling of product data ensures regulatory compliance. Role-based secure access protects sensitive information, enhancing data security across the organization.

“By implementing Centric PLM, we have created a single source of truth that has eliminated data duplication and improved real-time communication among our teams and external partners,” says Sanford Lane, VP of Engineering at AlumierMD. “This has been instrumental in reducing access times for information and enhancing a culture of collaboration.”

The PLM interface has facilitated adaptation to change and navigation of complexities in product development without disrupting existing data. Comprehensive training and robust change management practices have also been vital in ensuring successful adoption of the new system.

Centric PLM not only addresses current operational challenges but also strengthens AlumierMD’s commitment to excellence and positions the company for ongoing growth. “We are thrilled to see AlumierMD successfully go live with Centric PLM,” said Chris Groves, CEO of Centric Software. “This strategic initiative streamlines operations, improves collaboration and elevates product quality, positioning AlumierMD to meet the evolving demands of a competitive market and continue to deliver exceptional products to its customers.”

### *Carolina Cat Selects Tecsys' Omni™ WMS to Enhance Distribution Efficiency and Support Growth*

28 April 2025

Tecsys Inc., a global leader in supply chain management solutions, announced that Carolina Cat, a leading provider of construction and power generation equipment, has selected Tecsys’ Omni™ Warehouse Management System (WMS) to optimize their distribution operations. The strategic decision to adopt Tecsys' Omni™ WMS will support Carolina Cat’s growth ambitions and enhance their ability to deliver exceptional service across their network.

Established as a prominent player in the construction and power generation equipment industries, Carolina Cat is committed to operational excellence and efficiency. The adoption of Tecsys' Omni™ WMS highlights their dedication to using cutting-edge technology to meet evolving business demands and improve their supply chain performance. As a long-time software vendor in the heavy equipment industry, Tecsys is uniquely positioned to meet Carolina Cat's evolving distribution needs.

"Carolina Cat is focused on driving operational improvements and delivering superior customer service," said Bill Belus, vice president, Supply Chain. "The choice of Tecsys' Omni™ WMS reflects our commitment to enhancing our distribution capabilities. This system will not only streamline our operations but also enable us to scale effectively while maintaining our high service standards.

Tecsys' Omni™ WMS is renowned for its advanced features and flexibility, tailored to address the complex needs of diverse industries. With robust capabilities designed to manage intricate distribution processes, Omni™ WMS will support Carolina Cat in optimizing inventory management, improving order fulfillment, and achieving greater operational efficiency.

"We are excited to partner with Carolina Cat and contribute to their continued success," stated Peter Brereton, president and CEO at Tecsys. "Our Omni™ WMS is engineered to meet the dynamic demands of the distribution sector. This collaboration highlights Tecsys' dedication to advancing supply chain technology and providing solutions that drive growth and efficiency."

The deployment of Tecsys' Omni™ WMS across Carolina Cat's distribution centers marks a significant milestone in their journey to enhance operational effectiveness and support their strategic objectives. This initiative not only promises increased efficiency but also aligns with Carolina Cat's commitment to delivering outstanding service to their customers.

### *Dassault Systèmes and Airbus Extend Strategic Partnership to Use Virtual Twins for Next-Generation Programs*

24 April 2025

Dassault Systèmes and Airbus have extended their long-term strategic partnership, putting the 3DEXPERIENCE platform at the heart of lifecycle management of all new Airbus programs for civil and military aircraft and helicopters.

This deployment will support the entire development chain for all Airbus civil and military aircraft and helicopters. More than 20,000 users from every business area, as well as Airbus suppliers, will be able to collaborate more effectively and use virtual twins - on premise or on a sovereign cloud - to shorten development cycles, anticipate and improve production efficiency, and enhance aftersales support - all while reducing costs.

"Digitalization is a key enabler that we are leveraging to support our core priorities, whether it is ramping up the production of our commercial aircraft, preparing the next generation of platforms that will further contribute to the decarbonization of our sector, or pioneering the defense and security solutions of tomorrow," said Guillaume Faury, CEO, Airbus. "This renewed partnership with Dassault Systèmes will play an important role in accelerating our progress

towards these goals, while ensuring the highest levels of quality, safety and security throughout the lifecycle of our products and solutions, from design to in-service operations.”

“Our long history of collaboration with Airbus embarks on its next chapter, enabling the entire enterprise and its value chain to innovate globally, efficiently and virtually for decades to come. Airbus can take full advantage of AI-powered generative experiences, and scientific advances in material science, modeling, simulation, production and operation systems efficiency with our 3DEXPERIENCE platform. This will open new possibilities to imagine, create and produce the experiences that will define the future of the aerospace industry,” said Bernard Charlès, Executive Chairman, Dassault Systèmes.

Dassault Systèmes will provide Airbus with seven industry solution experiences based on the 3DEXPERIENCE platform: “Program Excellence,” “Winning Concept,” “Co-Design to Target,” “Cleared to Operate,” “Ready for Rate,” “Build to Operate,” and “Keep Them Operating.”

### *emma & noah to Nurture Future Growth with Centric PLM’s Single Source of Truth*

29 April 2025

Centric Software® is pleased to announce that emma & noah has selected Centric PLM™ to power efficiency and drive sustainable growth. Centric Software provides the most innovative enterprise solutions to plan, design, develop, source, buy, make, price, allocate, sell and replenish products such as fashion, outdoor, luxury, footwear, outdoor, home and related goods like cosmetics & personal care as well as multi-category retail to achieve strategic and operational digital transformation goals.

Founded in Düsseldorf in 2018 with the foundational principle of sustainable quality, emma & noah offers a huge range of baby products for the new generation of parents. It is a direct-to-consumer brand creating durable products of timeless design, with its main categories of sleeping bags, sleepwear and woolen outdoor products. Its customers are based in Germany, Switzerland and Austria, with majority of sales through its online store, followed by popular bricks and mortar retailers, as well as e-commerce marketplaces.

Like many fast-growing emerging brands, emma & noah face challenges with disjointed processes and systems, time-consuming manual tasks, limited project visibility, an over-reliance on spreadsheets and a need to rapidly onboard new team members.

“After having grown the brand rapidly in our home country over the past years, we are planning to expand internationally this year,” says Aline Gallois-Trautmann, Founder of emma & noah. “Entering two new European markets brings challenges to our processes on the product side that we want to be ready for.”

Nadja Sack, Design & Product Lead at emma & noah, shares how scaling collections, managing complex design workflows and maintaining a focus on quality drove the decision to adopt a modern PLM solution.

“Since I joined the team four and a half years ago, we’ve gone from six to 20 team members,” says Sack. “We are developing our own patterns, designs and products and are working with

multiple international suppliers. As the business expands, we want to become even more efficient.”

emma & noah took a methodical approach to its PLM solution selection. It defined a clear scope of requirements and assessed multiple solutions before selecting Centric SMB, Centric Software’s cloud-based PLM solution for small and mid-sized businesses. The reasons for its choice—best of breed functionality, the highly-visual, easy-to-adopt user interface, innovative sustainability features and Centric Software customer references.

“A key requirement for choosing a PLM was that it had to meet our scope definition, as well as being really easy to handle,” explains Gallois-Trautmann. “The product design team is highly visual, so it is very important to have a tool that is aesthetically appealing, enjoyable to navigate and enhances their creativity.”

emma & noah anticipates company-wide ROI with improved communication across the board. The product development team will be the first to use the system and look forward to reaping the benefits of Centric PLM’s ‘single source of truth.’

“Having all product information in one place with a clear seasonal overview will keep cross-functional teams aligned, saving us all time, increasing efficiency and boosting collaboration,” says Sack. “Every product will be centralized in PLM, making communication with our suppliers seamless and reducing the risk of errors.”

Gallois-Trautmann shares the importance of Centric PLM integrating with other business tools across the company. “It is essential for us that the PLM integrates with our other systems, like our ERP, so we have a good landscape of solutions working seamlessly together,” shares Gallois-Trautmann. “Digitalizing the product lifecycle will also improve product traceability and ensure we are compliant with regulations, especially important in the children’s sector, where continuous testing is required. With Centric PLM we will strengthen our quality management, inspection processes and sustainability efforts.”

The team is optimistic about the rollout and partnership with Centric Software as Gallois-Trautmann explains, “We have high expectations that the implementation will run smoothly and we really value having a true partnership, rather than just a traditional vendor and buyer relationship.”

“We are delighted to partner with emma & noah and admire its commitment to creating high quality, sustainable products for young families,” says Chris Groves, CEO of Centric Software. “We look forward to supporting emma & noah’s rapid growth and future innovation.”

### *Eversource Energy Collaborates with MathWorks to Incorporate Renewable Energy Sources into System Planning Process Using Probabilistic Load Flow Automation*

29 April 2025

MathWorks, the leading developer of mathematical computing software, is providing probabilistic load flow (PLF) capabilities to enhance system planning solutions for Eversource Energy, New England's largest energy utility. The rapid green energy transition, marked by the rise of electric vehicles, heat pumps, and solar panels, has added uncertainty to electric

distribution planning. Eversource built a probabilistic power flow system that allows the Fortune 500 company to process and prioritize millions of grid scenarios by likelihood and risk.

Integrating renewable generation capacity into the grid is a key challenge for the US energy transition. As an example, the Energy Information Administration (EIA) projects the addition of 26 gigawatts (GW) of solar capacity in 2025 and 22 GW in 2026. Eversource found traditional model scenarios inadequate for future system planning. Instead, the power company integrated PLF automation into its power system analysis. Using PLF automation allows Eversource to simulate numerous scenarios to improve its distribution modeling capabilities and support investments in enhancing necessary data analytics solutions.

"The growing needs in modern system planning present both a challenge and an opportunity," said Tony Lennon, Simscape Products Market Manager at MathWorks. "Using MATLAB® and MathWorks consulting services, Eversource optimized their infrastructure investments and proactively addressed potential issues, ensuring a stable and efficient energy supply for their customers."

MATLAB was the primary environment used to develop and implement the PLF system at Eversource. The programming and numeric computing platform provided the necessary tools for numerical parallel processing, enabling efficient process distribution across multi-core CPUs and GPU banks. This capability helped Eversource to handle large-scale simulations and data analysis effectively. The integration was achieved using the MATLAB ActiveX server, allowing direct communication between MATLAB and DNV Synergi Electric Solver, without the need for additional programming languages.

MATLAB was also used to implement Monte Carlo simulations, which are essential for probabilistic modeling. These simulations helped Eversource to evaluate numerous scenarios by randomly selecting values from probability distributions of input parameters. Additionally, the data visualization tools in MATLAB were crucial for interpreting PLF simulation results, enabling the power company to create visual representations of the grid's performance under different conditions and identify potential issues and areas for improvement.

"With the unprecedented energy transition currently taking place in New England, distribution system planning is more complex than ever before and critical to ensuring safe, reliable service for our customers," said John Kreso, Senior Engineer, Advanced Forecasting and Modeling at Eversource. "Through our new PLF solution, we are reducing simulation time by 95%, assessing grid reliability, and making data-driven decisions – playing an important role in our ability to optimize investments in infrastructure upgrades and ensure we can proactively address potential issues."

### *Groupe ADF selects IFS Cloud to power transformation and international growth*

30 April 2025

IFS, the leading enterprise cloud and Industrial AI software provider, and Groupe ADF, a key player in enhancing industrial performance, have announced that Groupe ADF will adopt IFS Cloud ERP in partnership with K4-U. Together, the companies have launched a transformation

program aimed at leveraging data, delivering an unparalleled customer experience, and accelerating growth.

The deployment of IFS Cloud ERP will provide Groupe ADF with a modern platform capable of supporting both current and future projects while aligning with the company's strategic objectives, including international expansion.

This collaboration will enable organizations to leverage the combined strengths of IFS's robust ERP capabilities and K4-U's deep expertise of the platform, all while aligning process and refining synergies across Groupe ADF's business. By using IFS Cloud ERP, Groupe ADF will be able to deploy its integrated and industrial model, ultimately streamlining business processes delivering Moments of Service to their customers.

With K4-U spearheading the ERP implementation, Groupe ADF will achieve the following:

- **Ensure Digital Continuity:** Maintain seamless digital integration across all business activities, from program management to project oversight and maintenance.
- **Enhance Performance:** Introduce a standardized information system that meets reporting requirements and streamlines operational tasks, boosting overall company performance.
- **Support Business Development:** Foster the convergence of best practices and uphold market-leading standards of excellence, driving business growth and innovation.

**Mathieu Daudigny, Managing Director France at IFS, commented:** "We are delighted with this partnership with Groupe ADF. It highlights our commitment and expertise in serving key players in the engineering and industrial services sectors."

**Eric Storme, General Manager of K4-U, stated:** "The K4-U team is pleased to support Groupe ADF in deploying the IFS Cloud ERP, further strengthening our presence among major players in the engineering and industrial services sector."

### *Mizuno Goes Live with Centric PLM to Drive Digital Transformation in Product Development*

25 April 2025

Centric Software® is pleased to announce that Mizuno Corporation, the global leader in sporting goods fashion, has successfully implemented Centric PLM™ to streamline product development and boost global collaboration. Centric Software provides the most innovative enterprise solutions to plan, design, develop, source, price and sell products such as apparel, footwear, sporting goods, furniture, home décor, consumer electronics, cosmetics, food & beverage and luxury to achieve strategic and operational digital transformation goals.

Founded in Osaka in 1906, Mizuno is a global company specializing in sports equipment, apparel and footwear. By combining cutting-edge technology with traditional craftsmanship, Mizuno delivers high-quality products for athletes at every level. In 2022, Mizuno opened an innovation center in Osaka to strengthen its R&D capabilities and accelerate social innovation through sports. Mizuno operates headquarters and flagship stores in Osaka and Tokyo, with

products available via e-commerce, retail stores, corporate sales and professional and amateur sports teams.

Mizuno is driving a digital transformation of its internal operations to meet evolving market demands and deliver products with agility. The company aims to have a flexible, scalable system that enables efficient product development while supporting seamless collaboration and real-time visibility for both internal and external stakeholders.

As part of this strategy, Mizuno implemented Centric PLM to improve operational efficiency and accelerate product development. The project launched in June 2024 and successfully went live in April 2025. Today, Centric PLM is fully integrated across Mizuno's planning, development, production and supply chain processes, enabling new levels of digital connectivity and efficiency throughout the product lifecycle.

With Centric PLM in place, Mizuno is already experiencing wide-ranging benefits across the organization, such as standardized and automated workflows that reduce inefficiencies and allow teams to focus on value-added tasks, such as product development. Centric PLM also enables greater agility to respond to market shifts in sustainability and direct-to-consumer (DTC) models. With increased visibility across global product lines, teams are able to make faster, data-driven decisions to accelerate innovation.

Ryohei Nakata, Project Lead, Global Apparel Product at Mizuno says, "With the go-live of Centric PLM, we've significantly improved cross-functional collaboration and information sharing across departments and global offices. As a result, we're seeing faster development cycles and greater team agility. The project was completed on time and within budget, and we truly appreciate the efforts of everyone involved. We look forward to further leveraging Centric PLM to enhance our craftsmanship and operational excellence while accelerating the development of competitive products for the global market."

"Mizuno's partnership with Centric Software affirms their commitment to innovation and continuous improvement," says Fabrice Canonge, President of Centric Software. "We're proud to be part of Mizuno's digital transformation journey and excited about their growth in the years ahead."

### *PTC and Schaeffler Expand Strategic Relationship with Adoption of Windchill+ PLM*

30 April 2025

**PTC** announced that Schaeffler, a leading motion technology company, will adopt PTC's Windchill+® product lifecycle management (PLM) solution as it continues modernizing its product development practices and working to accelerate time to market. As part of a broader cloud-driven transformation effort, Schaeffler is transitioning from its on-premises Windchill® environment to a cloud-based Windchill+ environment to unlock speed of deployment, upgrade, and collaboration benefits that are unique to cloud solutions.

"Schaeffler's adoption of Windchill+ represents the next step in the strategic relationship our companies have shared over the last decade," said Neil Barua, President and CEO of PTC. "We're confident that the benefits of Windchill+ - including collaboration, ease-of-use, and

always being on the latest version with the newest features – will enable Schaeffler to accelerate its product development processes and build on its position as an industry leader.”

Over the last decade, Schaeffler has utilized PTC’s product development software to develop some of the most advanced and differentiated offerings in the automotive industry, including engine, transmission, and chassis systems and electric drives. The relationship is expected to see further expansion following the successful merger of Schaeffler and Vitesco Technologies in October 2024. Schaeffler utilizes PTC software to define the hardware and software requirements of its products with application lifecycle management (ALM), to design its products with computer-aided design (CAD), to manage product configurations in PLM, and to extend this data into the manufacturing process with PLM-based solutions such as Windchill Navigate™.

PTC and Schaeffler expect to collaborate on artificial intelligence-driven product development initiatives, leveraging the product data managed across PTC’s product development portfolio, to enable Schaeffler to further accelerate its product development process.

“Schaeffler has been an industry leader for over 75 years and recognizes the importance of continued transformation in digitalization to deliver best-in-class products for our global customers,” said Rainer Eidloth, Senior Vice President Engineering Digitalization & IT at Schaeffler. “Accelerating the product development process and embracing a cloud-first strategy are two of our highest priorities, and our longstanding relationship with PTC plays a crucial role in this effort. We look forward to continuing our close collaboration as we make this shift to Windchill+ and continue advancing our product portfolio.”

### *REWE Group Chooses the Cloud to Transform Digitally with RISE with SAP*

30 April 2025

SAP SE announced that REWE Group has chosen the RISE with SAP journey to migrate its IT infrastructure to a cloud-based platform and modernize its IT processes across finance, accounting and human resources.

With 16,000 food retail stores and travel agencies across 21 countries, the Germany-based REWE Group impacts and nourishes 50 million customers across Europe each week. Aligned with REWE Group’s mission to deliver the best performance, REWE digital, the IT unit of REWE Group, will migrate 73 SAP software systems to Google Cloud over several years. SAP S/4HANA Cloud allows REWE Group to benefit from greater infrastructure scalability, IT landscape efficiency and the ability to flexibly adapt its technological resources to business requirements in real time.

Guido Hoepfner, COO of REWE digital, said: “This is a significant step forward in the digital transformation of the entire REWE Group. Through our deepened partnerships with SAP and Google, we are taking the harmonization of processes and the standardization of the company’s technical operating models to a new level. By introducing leading cloud solutions from SAP, we are aligning ourselves with the technological market standard. This allows us to continue setting the pace for digitalization and innovation in retail and tourism.”

Harmonized and standardized IT processes are crucial for REWE Group's digital transformation, as it modernizes its business processes and increases operational synergies. SAP S/4HANA Cloud helps REWE Group streamline its existing on-premises systems and leverage more of SAP's innovations in the future, including artificial intelligence. REWE digital expects to significantly reduce its hardware and operating costs by standardizing its IT infrastructure.

"RISE with SAP offers the REWE Group a perfect opportunity to further advance its cloud integration and digital transformation. We are excited to be part of this critical transformation for the company. By migrating to the cloud, the REWE Group will benefit from our continuous developments, including innovations in artificial intelligence, and take the next step into the future," said Alex Klaeger, president Middle and Eastern Europe at SAP.

### *Vorwerk Selects Wipro to Manage and Transform their IT Ecosystem*

28 April 2025

Wipro Limited, a leading technology services and consulting company, announced its selection by Vorwerk, the number one direct sales company in Europe and the world-leading direct seller of high-quality household appliances, to manage and transform the company's IT landscape.

In the five-year engagement, Wipro will future-proof Vorwerk's IT infrastructure, by harnessing its AI-powered infrastructure operations solution focused on enabling enterprise transformations of this scale. The program will include the consolidation of all business applications, infrastructure, and cyber security tracks onto a unified monitoring platform to provide better visibility into Vorwerk's technology ecosystem, leading to a significant increase in operational efficiency and robust cyber-risk management.

Wipro will also engage with Vorwerk's technology partners to enrich their customer engagement approach, standardize their product portfolio, and develop a technology roadmap with intelligent products for faster time to market. Additionally, the Wipro team will build an end-to-end support portal that will rapidly and seamlessly enhance end-user experience.

**Jörg Kohlenz, Managing Director and Group CIO, Vorwerk Services GmbH**, said, "In an increasingly digitalized world, flexible and future-proof IT solutions are crucial. In Wipro, we have found a partner that not only shares our high-quality standards but also supports our vision for sustainable progress and technological excellence. The partnership is based on transparent collaboration, joint development of innovative solutions and sustainable value creation. By pooling their expertise and engaging in open dialogue on an equal footing, both companies will develop forward-looking IT strategies to actively shape the digital transformation."

**Ann-Kathrin Sauthoff-Bloch, Regional Head and Managing Director Germany and Austria, Wipro Limited**, said, "We're proud to be Vorwerk's partner of choice. This long-term program leverages our AI-powered solutions coupled with our deep consulting-led sectorial knowledge to realize Vorwerk's business transformation ambitions. This engagement also emphasizes our place as a strategic transformation partner of choice in the region, and I look forward to the journey ahead."

## Product News

### *Aeris Expands its IoT Accelerator Platform to provide Global Enterprises with eSIM Orchestration and Platform Visibility and Control across Operators*

29 April 2025

Aeris, a global leader in secure cellular IoT platforms and solutions, launched an expansion of IoT Accelerator, the company's IoT connectivity management platform as a service (PaaS). The move enables Aeris and its mobile carrier partners to deliver a single-SKU eSIM to OEM and enterprise customers, providing a single-pane of glass in a global unified manner. This expansion sets Aeris apart from competitive offerings that require multiple layers of aggregators or the need for investment in aggregator platforms that can lead to "margin stacking" in a price sensitive market.

Aeris acquired the IoT Accelerator in early 2023 from Ericsson. The PaaS received over \$2 billion in investment. The scale of this investment means automotive, utility, fleet and connected device industry partners can use the expanded IoT Accelerator to fulfill the promise of IoT and the opportunities offered with eSIMs. Aeris' partners can build and deploy connected solutions without complex service management restraints and reap the benefits of single-SKU delivery and reduced margin stacking across any country.

Berg Insight in its 2025 report "IoT Connectivity Management Platforms and eSIM Solutions," predicts the third-party IoT connectivity management platform (CMP) market will see a compound annual growth rate of 12% from \$1 billion in 2024 to \$1.8 billion in 2029. Aeris currently works with nearly 30 of the top mobile network operators and provides IoT connectivity in more than 190 countries.

"We're the market leader for IoT through this expansion of IoT Accelerator and our status as the largest orchestrator of eSIMs in the world," said Aeris CEO Aziz Benmalek. "We're giving enterprises the flexibility of enabling IoT connectivity with a single-SKU and single-pane of glass without any technical constraints and without the extra cost associated with overlay SIM orchestrations platforms. We are uniquely positioned with our platform and carrier relationships to provide that unified customer experience in a way that offers expanded market opportunities and regional expansion for carriers and everyone involved."

#### **Expanded Aeris IoT Accelerator**

Companies looking to expand or enter cellular IoT markets face many challenges. They frequently encounter a multitude of platforms that span regions and carriers, often leading to complexity with fluctuating costs and fragmented operations. Operators may also face challenges provisioning devices according to regional requirements, properly activating eSIMs and maintaining visibility into device traffic and potential security risks. The expanded IoT Accelerator features:

- **Leading eSIM capabilities** – empowering original equipment manufacturers (OEMs) to distribute more profitable single-SKU devices globally through late provisioning of the eSIM-enabled devices.
- **Common core network** – crossing multiple carriers to enable enterprise customers more control, manageability and unification of their IoT networks and IoT device fleets.
- **A stronger IoT ecosystem** – enabling cooperation among various players with different ambitions and needs through an end-to-end service with optimized unit economics.

“With this expansion, we address key customer pain points,” said Aeris Chief Product Officer Jonathan Connet. “We’re leading the market because we make it easier and more profitable for manufacturers, carriers, solutions providers and enterprises to build globally spanning IoT programs on a single platform as a service. We address the issues our customers care about, including difficulties managing IoT on a global scale and fragmentation. With IoT Accelerator we provide a single pane of glass, one interface that spans carriers, partners and regions for easy IoT device management.”

“Global IoT programs need a single set of APIs, a single operational portal and the ability to localize service to specific carriers. With Aeris, a global OEM can get all those benefits across a large global group of operators without the need to pay for an overlay platform,” said Aeris IoT BU General Manager Mark Cratsenburg. “We also provide the underlying billing infrastructure that allows complete flexibility for the enterprise to directly contract with all of the underlying operators, choose regional lead operators or a single prime operator depending on how they want to manage their business.”

According to the Berg Insight report, “Aeris leads the commercialization of eSIMs in the IoT CMP space and enables mobile operators to cooperate globally by allowing them to deploy IoT services in each other’s networks with a single eSIM. The number of eSIMs managed via the platform reached 34 million in Q4-2024.”

### *Announcing Infosys Topaz for SAP S/4HANA Cloud: An AI-first Offering that helps Enterprises Harness AI and Gen AI Technologies to Accelerate SAP S/4HANA Cloud Transformation*

29 April 2025

Infosys, a global leader in next-generation digital services and consulting, announced the launch of Infosys Topaz for SAP S/4HANA Cloud, an AI-first suite designed to help enterprises harness the power of AI and Gen AI in their SAP S/4HANA Cloud transformation journey.

The comprehensive AI suite is powered by Infosys Cobalt cloud offerings and Infosys Topaz, an AI-first set of services, solutions, and platforms using generative AI. It brings together services, solutions and playbooks to enable companies to become AI-first enterprises by reimagining business transformation, accelerating SAP S/4HANA Cloud adoption and unlocking data value with a future ready architecture.

**Reimagine business transformation:** With an AI-first approach to business transformation, the suite has industry specific playbooks with a repository of proven solutions to enable enterprises to reimagine their business value chain. The playbooks comprise of Infosys industry cloud and AI solutions that help companies accelerate time to value. A global consumer packaged goods (CPG) leader improved short-term demand forecast accuracy by 20% and reduced planning cost by nearly 15% by using Infosys' AI-enabled demand forecasting solution, a part of Infosys Topaz for SAP S/4HANA Cloud.

**Accelerate SAP S/4HANA Cloud adoption:** For companies moving to SAP S/4HANA Cloud, the suite helps fast track adoption timelines by using 40+ AI infused accelerators. Customers can save effort by up to 15% through Gen AI based data mapping and profiling and up to 20% cost savings in program governance. They can accelerate code remediation from SAP ECC to SAP S/4HANA Cloud by up to 50%. A leading pharmaceutical company leveraged Gen AI enabled Infosys HANA Code Migration and Optimization to achieve 70% auto correction of code during their SAP S/4HANA Cloud transformation.

**Unlock data value with a future-ready architecture:** Infosys Topaz for SAP S/4HANA Cloud provides a pathway for an AI ready composable architecture that helps bring out the best of SAP offerings, surrounding applications, and data ecosystem. The suite also enables customers to build a future-proof architecture in the cloud with RISE with SAP to provide companies with agility, flexibility, and velocity to innovate. A leading electric utility company used Infosys' Intelligent Customer Insights solution, built on SAP Business Technology Platform (SAP BTP), to unlock predictive insights on billing accuracy, payment behavior and customer churn. The solution helped achieve a 30% reduction in billing errors, enabled proactive payment plan offerings to reduce aging receivables and significantly enhanced customer satisfaction.

Infosys has received the RISE with SAP Validated Partner recognition, a testament to the deep expertise and experience in delivering success for clients across industries with some of the most complex RISE with SAP implementations. Additionally, Infosys is one of the top GSI (Global System Integrator) partners for generative AI use cases based on AI Foundation on SAP BTP.

**Marc Béchet, Domain Lead ERP Platform & Services, Roche,** said "Partnering with Infosys and SAP on our strategic ASPIRE program is a game-changer for Roche. By harnessing the advanced capabilities of a digital core built on SAP S/4HANA, SAP BTP, and comprehensive solutions together with AI technologies, we are building a simplified, harmonized, and standardized digital backbone that is transforming our business processes. As we roll out our ASPIRE program globally, we're modernizing our IT landscape to unlock valuable data-driven insights and solutions, propelling Roche towards becoming an AI enabled enterprise."

**Jan Bungert, Chief Revenue Officer for SAP Business AI, SAP SE** said, "Business AI is the biggest technology opportunity of the 21st century. The joint value proposition that Infosys brings in collaboration with SAP, will help enterprises realize the transformative power of SAP S/4HANA Cloud and Business AI through a guided approach – helping to turn AI proof-of-concepts into tangible business outcomes more quickly. Infosys, a RISE with SAP Validated Partner, has proven experience in large enterprise engagements and has demonstrated that their

implementation approach is aligned with our RISE with SAP Methodology that's designed to help customers drive accelerated time to value."

**Dinesh Rao, EVP and Chief Delivery Officer, Infosys**, said, "The rise of AI is a transformative force that companies are incorporating across all aspects of business. With Infosys Topaz for SAP S/4HANA Cloud, enterprises have a unique opportunity to leverage the power of AI upfront in the transformation blueprint and leapfrog to an AI-first enterprise. For companies embarking on the move from SAP ECC to SAP S/4HANA Cloud, the AI suite will significantly fast track the adoption journey. We are delighted to collaborate with SAP to help our joint customers drive innovation, enhance resilience, and create sustainable value."

## *Ansys Thermal and Multiphysics Solutions Certified for Intel 18A Process and 3D-IC Designs*

29 April 2025

Ansys announced thermal and multiphysics signoff tool certifications for designs manufactured with Intel 18A process technology. These certifications help ensure functionality and reliability of advanced semiconductor systems for the most demanding applications — including AI chips, graphic processing units (GPUs), and high-performance computing (HPC) products. Intel Foundry and Ansys have also enabled a comprehensive multiphysics signoff analysis flow for Intel Foundry's EMIB technology used for creating multi-die 3D integrated circuit (3D-IC) systems..

Recognized as industry-leading solutions, RedHawk-SC and Totem deliver speed, accuracy, and capacity to analyze the power integrity and reliability of Intel 18A RibbonFET Gate-all-around (GAA) transistors with PowerVia backside power delivery. For scalable electromagnetic analysis, Ansys is introducing HFSS-IC Pro, a new addition to the HFSS-IC product family. HFSS-IC Pro is certified for modeling on-chip electromagnetic integrity in radio frequency chips, WiFi, 5G/6G, and other telecommunication applications made with the Intel 18A process node.

EMIB facilitates 3D-IC for high-performance microprocessors, heterogeneous integrated systems, and more, enhancing the performance and integration of advanced computing systems by seamlessly connecting diverse chip types. The flow includes thermal reliability analysis with RedHawk-SC Electrothermal. Ansys and Intel Foundry are also extending the collaboration to cover next-generation EMIB-T technology that will add through-silicon vias (TSVs) to EMIB. The EMIB-T flow is expanded to include HFSS-IC Pro and SIwave for signal integrity analysis and RedHawk-SC and Totem for power integrity analysis.

The qualification process for RedHawk-SC, Totem, and HFSS-IC Pro is currently in progress for the Intel 18A high-performance process node (Intel 18A-P). Customers have the option to request the latest Intel PDK to begin early design work and IP development. These solutions are part of the Intel 14A-E process definition and Design Technology Co-Optimization (DTCO).

In addition, Ansys is joining the Intel Foundry Chiplet Alliance, part of the Intel Foundry Accelerator Alliance, to help develop a secure ecosystem for designing and manufacturing interoperable chiplets.

“Our approach to multi-die assembly is changing the way the industry thinks about stacking chips and designing for efficiency,” said Suk Lee, vice president & general manager, Ecosystem Technology Office at Intel Foundry. “Ansys tools are critical in this process because they help our mutual customers validate their designs with extreme accuracy — saving them costs that may not otherwise be recoverable. Furthermore, we are looking forward to Ansys’ participation in the Intel Foundry Chiplet Alliance, which is critical to advancing chiplet technology.”

“Ansys’ suite of multiphysics simulation tools instill confidence in our customers, ensuring their semiconductor systems achieve the highest levels of thermal, signal, power, and mechanical integrity,” said John Lee, vice president and general manager of the electronics, semiconductor, and optics business unit at Ansys. “While customers may adopt various methods for chip design, the need for precise tools and solutions to ensure reliability remains constant — this is where Ansys excels. By joining the Intel Foundry Chiplet Alliance and deepening our collaboration with Intel Foundry, Ansys is delivering on its commitment to providing open-source and interoperable technology in pursuit of engineering excellence.”

### *Cadence Expands Design IP Portfolio Optimized for Intel 18A and Intel 18A-P Technologies, Advancing AI, HPC and Mobility Applications*

29 April 2025

Cadence announced a significant expansion of its portfolio of design IP optimized for Intel 18A and Intel 18A-P technologies and certification of Cadence® digital and analog/custom design solutions for the latest Intel 18A process design kit (PDK). These advancements are being showcased today at Intel Foundry Direct Connect, underscoring Cadence’s continued leadership in driving industry innovation for artificial intelligence and machine learning (AI/ML), high-performance computing (HPC) and advanced mobility applications through its strategic partnership with Intel Foundry.

Cadence has collaborated closely with Intel Foundry to design and optimize a comprehensive range of solutions that fully leverage the innovative features of the Intel 18A/18A-P nodes, including RibbonFET Gate-all-around transistors and PowerVia backside power delivery network. With this collaboration, joint customers can achieve exceptional power, performance and area (PPA) efficiencies, accelerating time to market for cutting-edge system-on-chip (SoC) designs.

The latest additions to Cadence’s broad portfolio of design IP in Intel 18A/18A-P technologies are available shortly and include:

- 224G SerDes with long-range performance for Universal Accelerator Link™ (UALink™) and Ultra Ethernet™, the latest standards for scaling up and out accelerator networks in AI factories
- DDR5 – 12.8G with MRDIMM Gen2 support, supporting the latest in DRAM technology for AI applications

- Universal Chiplet Interconnect Express™ (UCIe™) 1.1 48G, which seamlessly facilitates multi-die system-in-package (SiP) integration for scalable chiplet architectures at high data rates
- Advanced computing and peripheral connectivity IP compatible with the latest consumer standards, enabling scalable embedded applications for a wide range of consumer and mobility requirements:
  - 10G multi-protocol SerDes PHY, supporting PCI Express® (PCIe®) 3.0, DisplayPort and Ethernet
  - eUSB2 v2.0
  - MIPI® SoundWire® I3S

Cadence's expanded portfolio also includes a range of design IP already available in the Intel 18A technology family: 112G Extended Long-Reach SerDes with superior bit error rate (BER) performance for robust data integrity over longer distances; 64G MP PHY for PCIe 6.0, CXL 3.0 and 56G Ethernet; LPDDR5X/5 – 8533 Mbps with multi-standard support; and UCIe 1.0 16G for advanced packaging. Mutual customers now have a broad range of IP options for their AI/ML, HPC and mobility applications leveraging Intel 18A/18A-P RibbonFET and PowerVia implementation.

In addition to the new IP for Intel 18A and 18A-P technologies, Cadence's comprehensive suite of AI-driven design and analog/custom design solutions has been certified for the latest Intel 18A node PDK. This includes the complete AI-driven Cadence RTL-to-GDS flow, featuring a range of robust solutions such as the Cadence Cerebrus® Intelligent Chip Explorer, Genus™ Synthesis Solution, Innovus™ Implementation System, Quantus™ Extraction Solution, Quantus Field Solver, Tempus™ Timing Solution and Pegasus™ Verification System. The flow also includes custom IC design solutions such as Cadence Virtuoso® Studio, the integrated Spectre® Platform and the Voltus™ -XFi Custom Power Integrity Solution.

Meanwhile, Cadence and Intel Foundry are engaging in early design technology co-optimization for Intel 14A-E to establish the readiness of Cadence EDA flows for the next-generation advanced node.

In addition, Cadence and Intel Foundry have also partnered to develop an advanced packaging workflow leveraging Embedded Multi-die Interconnect Bridge-T (EMIB-T) technology. This solution streamlines the integration of complex multi-chiplet architectures—eliminating data conversion, shortening design cycles and enabling concurrent activities with early thermal, signal integrity and power modeling. It also ensures compliance with standards, reduces risks and simplifies adoption of Intel technology.

Continuing its support of the Intel Foundry Accelerator Alliance Program, Cadence has joined the Intel Foundry Chiplet Alliance Program as a founding member to ensure its solutions will help provide an assured and scalable path for customers looking to deploy designs that

leverage interoperable and secure chiplet solutions for targeted applications and markets. Cadence is already a participating member in the EDA, IP, Design Services and USMAG Alliances.

“Cadence is at the forefront of facilitating next-generation AI, HPC and mobility designs with Intel 18A and 18A-P technologies, and our collaboration ensures that our mutual customers can leverage our robust design IP and AI-driven digital and analog/custom solutions for unparalleled performance and efficiency,” said Boyd Phelps, senior vice president and general manager of the Silicon Solutions Group at Cadence. “Our expanded design IP portfolio for Intel Foundry builds on our commitment to delivering best-in-class silicon solutions, and our advanced implementations of leading standards are key to achieving scalable, high-performance designs. We look forward to continuing to partner with Intel Foundry to build out IP solutions for the AI factories and compute platform needs of the future as well as today.”

“As we optimize solutions through our ongoing collaboration, the combination of Cadence's innovative IP solutions and Intel 18A and 18A-P technologies delivers advantages for AI/ML and HPC applications,” stated Suk Lee, vice president and general manager, Ecosystem Technology Office at Intel Foundry. “Working together, we are accelerating the development of high-performance solutions, including for chiplets, that meet the evolving needs of the industry and empower our mutual customers to drive PPA efficiencies and accelerate time to market for their innovative next-generation SoC designs.”

### *Centric PLM for Food & Beverage and Grocery Tackle Tariffs Head-On*

28 April 2025

Centric Software® provides the most innovative enterprise solutions to plan, formulate, develop, procure, manufacture and sell consumer goods products in food & beverage, grocery, fashion and multi-category retail to achieve strategic and operational digital transformation goals.

With the recent burst of tariff activity, food & beverage companies and grocery retailers are faced with widely fluctuating ingredient costs. Changes in regulations are happening day-by-day and consumer response is also factoring into sales, so there is no time for consultation and lengthy analyses; response to tariffs must be reactive and swift.

Real-time access to data becomes crucial in today's circumstances. A modern PLM solution has modules that can facilitate agile product development, enabling companies to quickly adapt to market changes. By streamlining collaboration and workflow processes, food & beverage and grocery companies can revamp their offerings or develop new products that cater to evolving consumer demands and benefit from AI-functionalities like least cost formulation to protect margins. Agility is necessary for maintaining market relevance amid shifting market conditions.

With Centric PLM™, companies can evaluate and compare suppliers, simulate costing scenarios, adjust landed cost calculations, support multi-sourcing strategies and facilitate quick supplier revision requests. With AI formula matching, developers get a head start in formulating the next new product. Centric PLM also manages packaging: from briefs, to specifications to

artwork and labeling. Ingredient and nutrition label information is pulled directly from PLM into packaging, eliminating the chance for error when transferring data manually between systems.

To improve consumer experience across all touchpoints, Centric PXM™, Centric product experience management, combines product information management (PIM), digital asset management (DAM), content syndication to e-comm sites, marketplaces and social media and digital shelf analytics (DSA). It captures demand signals from digital sales channels and shows consumer behavior in real-time, creating a continuous feedback loop, so brands can quickly adjust products, pricing and inventory to personalize customer experiences and increase sell-through in response to whatever the current conditions are.

Traditional ways of managing tariffs, often siloed within finance or sourcing teams no longer provide the visibility or speed businesses need to stay competitive. Navigating tariffs involves more than understanding costs; it also requires compliance with evolving international trade regulations. Non-compliance can lead to penalties and operational disruptions. Being aware of the latest regulatory changes through a comprehensive tech platform is key. Centric PLM integrates with regulatory databases like USDA FoodData Central, SR Legacy and CIQUAL. A partnership with the global regulatory and food safety service provider FoodChain ID, provides users with access to 220 global regulatory libraries.

“Completely market-driven, the breadth of Centric Software’s AI-powered technology solutions covers the end-to-end product lifecycle,” says Chris Groves, CEO of Centric Software. “Centric solutions, including PLM and PXM, provide robustness to food companies whose ingredients often hail from all corners of the globe. During times of economic volatility, Centric solutions equip food & beverage producers and retailers, including grocery which is often a diverse range of consumer goods products, to better handle market and supply chain disruptions.”

### *Deltek’s Costpoint GCCM Completes FedRAMP Moderate Equivalency Assessment*

30 April 2025

Deltek, the leading global provider of software and solutions for project-based businesses, announced that its flagship ERP offering, Costpoint GovCon Cloud Moderate (GCCM), has completed its assessment for FedRAMP Moderate Equivalency - a key component to support cybersecurity compliance requirements for government contractors. This Department of Defense (DoD) standard allows cloud service providers to demonstrate full, validated FedRAMP Moderate security without the need for federal agency sponsorship.

Deltek produced an official Body of Evidence and engaged with Schellman Compliance, a leading FedRAMP-recognized Third Party Assessment Organization (3PAO), to conduct its FedRAMP Moderate assessment – a DoD-specific requirement for DFARS 252.204-7012 compliance and, eventually, Cybersecurity Maturity Model Certification (CMMC). Customers can now validate Deltek’s FedRAMP Moderate Equivalency by requesting and reviewing the Body of Evidence and 3PAO assessment.

“FedRAMP Moderate Equivalency is a massive win for Costpoint GCCM customers. For decades, Deltek has been known as the industry leader in project-based software, and now we are leading the shift toward secure solutions built for compliance with government regulations,”

said Warren Linscott, Chief Product Officer at Deltek. “Unlike many of our competitors, which lack key cybersecurity requirements that government contractors need, Costpoint GCCM keeps customers ahead of the competition.”

With this major achievement, Costpoint GCCM delivers the full-suite functionality that contractors need, including Enterprise Resource Planning (ERP), Capture and Customer Relationship Management (CRM), Manufacturing, and a robust integration tool on a single platform that can demonstrate FedRAMP Moderate Equivalency. This gives contractors a competitive advantage over those using non-FedRAMP-assessed SaaS ERP offerings. DoD contractors meeting these standards will secure contracts and reduce compliance risks, whereas others risk falling behind.

### *eCADSTAR 2025 Advances PCB Design with Smarter Workflows and Enhanced Manufacturing Integration*

30 April 2025

Zuken announces the launch of eCADSTAR 2025, the latest release of its advanced PCB design software. This release brings a suite of innovative features designed to optimize design workflows, improve high-speed, signal integrity, and enhance collaboration between engineering and manufacturing teams.

“eCADSTAR 2025 provides engineers with smarter tools to accelerate development while maintaining design accuracy,” said Jeroen Leinders, eCADSTAR Business Manager, Zuken Europe. “The new capabilities that we are introducing in this major release streamline library management, improve high-speed design precision, and automate key manufacturing processes.”

The enhancements in eCADSTAR 2025 extend across the entire design process, from improved library management with multiple library path support to enhanced schematic documentation and greater accuracy in high-speed design. Manufacturing collaboration has been further refined with expanded variant exports and automated batch processing of manufacturing outputs. Rather than exporting files manually, Batch Processing allows for the automatic creation of all necessary manufacturing outputs, including Gerber files, ODB++, drill files, BOMs, and MCAD files, in a single step, enabling engineers to execute tasks in bulk, significantly reducing manual effort, and enforcing design consistency.

eCADSTAR is available both in permanent and time-based licensing options in a broad range of configurations to fit individual needs. The new release will be available on April 30.

#### **Key Enhancements in eCADSTAR 2025**

- **Multiple Library Paths Support**

Designers can now configure three library paths – master/central, local/prototype, and customer/project – allowing them to quickly add new parts from online sources to the local/prototype design without waiting for librarian approval.

- **Enhanced Schematic Documentation**

Users can directly integrate BMP, GIF, and PNG images into schematics, simplifying the inclusion of company logos and reference images.

- **High-Speed Design Improvements**

A new pin-length support feature allows for precise signal timing adjustments by defining pin lengths at the part or pin level, improving routing accuracy and signal integrity.

- **Improved Collaboration with Manufacturing**

Expanded support for design variants in STEP, IDF, and IDX export ensures accurate 3D representation of multiple configurations.

- **Automated Batch Processing**

Streamlining handover to manufacturing by generating all necessary outputs—including Gerber files, ODB++, drill files, and BOMs—in a single step, while efficiently managing multiple design variants with consistency and accuracy.

These updates collectively make eCADSTAR 2025.0 a smarter, faster, and more efficient PCB design solution, optimizing both design and manufacturing workflows.

## *Netskope Advances AI Security with New DSPM Innovations as Part of Netskope One's Holistic AI Protection Capabilities*

28 April 2025

Netskope, a leader in modern security and networking, announced the continued expansion of the Netskope One platform to cover more AI security use cases, including enhanced protections for private applications and data security posture management (DSPM) attributes. While other vendors focus on enabling safe user access to AI applications, Netskope capabilities go much further by managing new risks introduced by the adoption and building of AI applications, providing a deep understanding of sensitive data being fed into large language models (LLMs) and assessing risk on AI models to make informed decisions on application selection and policy setting.

Building on Netskope's current, comprehensive protections for public SaaS and AI applications, Netskope One, which is powered by SkopeAI innovations throughout the platform, covers a broad range of AI security use cases: protecting and securing AI use across users, agents, data, and applications, with complete visibility and contextual, real-time controls.

The rapid adoption of AI by enterprise organizations has created a vastly complex ecosystem, composed of popular public genAI applications, applications with integrated AI features, private AI applications, AI agents and others, all with varying levels of users and access, and all in constant interaction with each other and other business operations. That ecosystem in turn has created an expansive attack surface that's introduced more visibility and enforcement challenges.

According to Netskope Threat Labs' 2025 Generative AI Cloud and Threat Report, organizations experienced a 30x increase in data sent to genAI applications alone by internal users in the last

year. Much of this surge stems from “shadow AI” usage, in which employees access genAI tools using personal accounts. The report revealed that 72% of genAI users still rely on personal accounts to interact with applications like ChatGPT, Google Gemini, and Grammarly in the workplace. Organizations now require a unified, end-to-end approach for securing every facet of AI in their business, from genAI to agentic AI and beyond, so they can minimize risk, while keeping employees productive in their use of AI.

Netskope One enhancements announced today include new updates to Netskope One Data Security Posture Management (DSPM), which provides expanded end-to-end visibility and control over how diverse data stores are used to train public and private LLMs. With Netskope One, organizations can:

- **Support safe training** by preventing sensitive or regulated data from unintentionally feeding into LLMs, whether directly, through Retrieval-Augmented Generation (RAG), or model fine-tuning. DSPM plays a critical role by identifying and flagging at-risk structured and unstructured data across SaaS, IaaS, PaaS, and on-premises environments.
- **Assess AI risk with data context** by leveraging DSPM’s data classification, powered by Netskope’s DLP engine and exposure insights, to better assess how risky different AI-related activities are. This enables security teams to prioritize the most important risks and make more informed decisions around AI policies.
- **Enable policy-driven AI governance** by automating detection and enforcement of policies around which data can be used for AI based on classification, source, or usage context. When combined with inline controls, DSPM helps ensure only approved data is used in training, inference, or prompt responses.

“Organizations need to know that the data feeding into any part of their AI ecosystem is safe throughout every phase of the interaction, recognizing how that data can be used in applications, accessed by users, and incorporated into AI agents,” said Sanjay Beri, CEO, Netskope. “In conversations I’ve had with leaders throughout the world, I’m consistently answering the same question: ‘How can my organization fast track the development and deployment of AI applications to support the business without putting company data in harm’s way at any point in the process?’ Netskope One takes the mystery out of AI, helping organizations to take their AI journeys driven by the full context of AI interactions and protecting data throughout.”

Many Netskope customers already use the Netskope One platform to enable the business use of AI applications today. Now, all customers can accelerate their roadmaps to secure AI for nearly any type of use case in their AI journey. With Netskope One, organizations can:

- **Create a Consistent Foundation of AI Readiness:** Understanding the data that flows into LLMs, whether through public generative AI applications or privately built models, is essential to maintaining security and trust. Netskope One capabilities help ensure that only the right data is used in training by identifying sensitive data and preventing malicious information from being ingested into datastores. This provides protection

against data poisoning and supports the enforcement of robust DLP policies. With advanced discovery, classification, and labeling, organizations can identify and manage data that may interact with LLMs, applications, or AI agents, creating a foundation for safe and responsible AI development.

- **Gain a Comprehensive View of AI Across the Organization:** Security teams can monitor employee activity, track personal and corporate instances, and protect sensitive data across managed and unmanaged environments. With risk assessments from the Netskope Cloud Confidence Index (CCI)—covering over 370 genAI apps and 82,000+ SaaS applications—organizations can proactively understand AI-related risks, including data usage, third-party sharing, and model training behaviors.
- **Enforce Granular Protection with Adaptive Risk Context:** Teams can move beyond simple allow-or-block controls by applying fine-grained policies based on user behavior and data sensitivity and can manage and prevent “shadow AI” adoption by guiding users toward approved tools such as enterprise versions of Microsoft Copilot and ChatGPT. Teams can also control specific actions such as uploading, downloading, copying, printing, and more within AI applications to reduce risk. With advanced Data Loss Prevention (DLP), Netskope monitors not only prompts, but also AI-generated responses, automatically enforcing policies to prevent the exposure of sensitive or regulated information.

### *Planera Unleashes Visual, Collaborative Scheduling in the Field with iPad Launch*

29 April 2025

Planera, the leader in visual CPM-based construction scheduling, announced that its simple yet powerful construction scheduling solution is now available for iPad users. This important new capability makes it easy for project team members in the field to contribute to the creation of field schedules for pull planning and to update the status of those schedules on the job site.

Historically, there has been a disconnect between schedules created in the office and the planning that actually happens in the field. The office-created schedules are often built to meet contractual requirements—not to guide day-to-day work—and they’re rarely updated in real time. Meanwhile, superintendents and trades rely on spreadsheets or whiteboards to plan the work, making adjustments on the fly. As a result, the master schedule becomes a formality, not a functional planning tool—leaving teams to improvise without a reliable source of truth.

The visual, collaborative, and now portable nature of Planera will drive fundamental changes in the way construction schedules are developed and refined over time. Now, with the convenience of iPad access, members of the field team can easily contribute their input to the development of field schedules as part of pull planning. Trade partners can also participate in pull planning via their iPads, lending their detailed knowledge to the process. This collaborative initial approach to schedule development will yield schedules that are more accurate, and that have the trust of the full team.

In addition, project teams can create construction work packages for different construction trade teams and bookmark these for easy access in the field on an iPad via Planera.

Once projects are underway, superintendents and other field team members can take advantage of Planera's visual, graphical interface to follow a schedule, track progress vs plan, and provide updates based on shifting field realities.

"Planera's new iPad support will make it easy for our field team members to play a key role in the development of the schedules we create for pull planning," said Brad Bloomberg, vice president of commercial contractor Miles-McClellan. "These team members have critical site-level experience that is essential to creating and updating effective, efficient schedules. With Planera, we can ensure that we take full advantage of their knowledge."

"With the availability of Planera on the iPad, project superintendents finally have a powerful scheduling tool available to them wherever the work is happening," said Nitin Bhandari, CEO of Planera. "Using Planera, not only is it simple for superintendents to contribute to the collaborative process of schedule development during pull planning, they can also easily update the status of a schedule as they walk a job site. With this new release, Planera continues to drive the democratization of construction scheduling, getting field team members more involved in schedule creation and tuning than ever before."

### *Rockwell Automation Unveils Powerful New Service to Detect and Respond to OT Cyber Threats*

28 April 2025

Rockwell Automation, Inc., the world's largest company dedicated to industrial automation and digital transformation, announced its Security Monitoring and Response service, which is purpose-built to deliver continuous, real-time monitoring of operational technology (OT) environments. Security Monitoring and Response seamlessly integrates into existing architecture to help industrial organizations stay ahead of cyber threats and build resilient operations.

Securing OT environments is getting more complex due to increasing industrial cybersecurity incidents, vulnerabilities and talent shortages. The recent State of Smart Manufacturing report found cybersecurity risks and a shortage of skilled workers were both among the top 5 external obstacles for critical manufacturing.

"As cyber risk continues to increase, manufacturers need constant vigilance and the right expertise to stay ahead of evolving threats. But they often lack the resources to do so," said Nick Creath, cybersecurity services lead product manager at Rockwell Automation. "Security Monitoring and Response provides the visibility, intelligence and rapid action required to safeguard industrial environments through 24/7 continuous monitoring, real-time threat detection and expert-led response. As a trusted partner, Rockwell is an extension of its customers' teams, helping bridge skills gaps while enhancing their security posture."

Enabled by the Rockwell Automation OT Security Operations Center (SOC), the new offering addresses security risks, resource gaps and operational inefficiencies with its dedicated team of experienced OT cybersecurity analysts. Key capabilities of Security Monitoring and Response include:

- **Continuous monitoring and advanced threat detection:** 24/7 real-time monitoring of OT environments provides continuous surveillance and rapid detection of potential threats. Rockwell OT cybersecurity analysts use advanced analytics to prioritize and investigate alerts, transforming raw data into actionable insights.
- **Rapid response and remediation:** Knowledgeable guidance and proven strategies support rapid response in the event of a security incident. OT SOC analysts provide step-by-step support to help manage incidents efficiently and reduce operational impacts.
- **Comprehensive reporting and scalability:** Comprehensive monthly executive summaries and quarterly business reviews keep stakeholders informed and engaged. The modular and scalable solutions are tailored to help meet the unique needs of each customer to deliver flexibility and growth.

Through early detection and mitigation of threats, Security Monitoring and Response can help reduce disruption, downtime and potential financial losses, improving operational efficiency by automating day-to-day security tasks. The service also helps teams make data-driven decisions with real-time visibility into security posture and bridges skills gap challenges through its dedicated security team, allowing manufacturers to focus on critical business priorities while keeping their operations actively monitored and resilient.

Rockwell will be on-site at RSA Conference

in San Francisco from April 28 through May 1. Visit Booth N-4628 to learn more about Security Monitoring Response and other Rockwell offerings.

### *Siemens and Intel Foundry advance their collaboration to enable cutting-edge integrated circuits and advanced packaging solutions for 2D and 3D IC*

29 April 2025

Siemens Digital Industries Software announced that its continued collaboration with Intel Foundry has resulted in multiple product certifications, updated foundry reference flows, and additional technology enablement leveraging the foundry's leading-edge technologies for next-generation integrated circuits (IC) and advanced packaging. Siemens is a founding partner of the Intel Foundry Accelerator Chiplet Alliance – enabling a new and compelling solution for 3D IC and chiplet offerings to a breadth of semiconductor market verticals.

#### **Intel 18A Certification Achievements**

Siemens' industry-leading Calibre® nmPlatform tool is now certified for the latest Intel 18A production Process Design Kit (PDK). Intel 18A represents a significant technological leap forward, featuring innovative RibbonFET Gate-all-around transistors and the industry's first PowerVia backside power delivery. This Calibre certification allows mutual customers to continue leveraging the Calibre® nmPlatform tool as their industry-standard sign-off solution with Intel Foundry's most advanced manufacturing process, accelerating time-to-market for next-generation chip designs.

Siemens and Intel Foundry have also successfully certified Siemens' Solido™ SPICE and Analog FastSPICE (AFS) software tools for the latest Intel 18A production PDK. Both of these tools represent key elements of Siemens' Solido™ Simulation Suite software, which is an advanced portfolio of AI-accelerated simulators for intelligent IC design and verification, providing leading-edge, feature-rich circuit verification for analog, mixed-signal, memory, library IP, 3D IC and System-on-a-chip (SoC) designs. The Intel 18A process node is also now enabled with Open Model Interface (OMI), the industry-standard platform for conducting IC aging modeling and reliability analyses, supported by Siemens' Solido Simulation Suite.

### **Intel 18A Custom Reference Flow Enablement**

Siemens' Calibre® nmPlatform and its Analog FastSPICE (AFS) software, which is part of Siemens' Solido™ Simulation Suite offerings, are also now enabled through the Intel Foundry Custom Reference Flow (CRF), a comprehensive custom design methodology package. Mutual customers can now access Siemens' best-in-class simulation and sign-off flow for chiplets that extends to 3D IC designs.

### **Intel 18A-P and Intel 14A-E Enablement**

In addition, the qualification of Siemens' Calibre® nmPlatform and Solido™ Simulation Suite offerings for Intel 18A-P process node is now underway. Customers can request the latest Intel 18A-P PDK for early design work and IP development. Moreover, both solutions are part of the Intel 14A-E process definition and Design Technology Co-Optimization (DTCO), with early runsets already available. Intel 14A-E is expected to deliver an even higher density and performance per watt compared to the Intel 18A process node.

"At Intel Foundry, we're building strategic alliances with industry leaders like Siemens to deliver best-in-class design solutions to our customers," said Suk Lee, VP & GM of Ecosystem Technology Office, Intel Foundry. "These powerful verification and design tools are rigorously tested to harness the full capabilities of our advanced process nodes. By integrating Siemens' expertise with our technology, we're not only streamlining design workflows but also creating pathways for our mutual customers to bring groundbreaking innovations to market faster and more efficiently."

### **Advanced Packaging Collaboration Milestones**

Siemens today also announced the certification of a comprehensive reference workflow for Intel Foundry's Embedded Multi-die Interconnect Bridge-T (EMIB-T) with Through Silicon Via technology. The workflow is driven by Siemens' Innovator3D™ IC solution, which provides a consolidated cockpit for constructing a digital twin -- featuring a unified data model for design planning, prototyping and predictive analysis -- of the complete semiconductor package assembly. The workflow supports complete detailed implementations and thermal analysis of the die, EMIB-T and package substrate, signal and power integrity analysis, and finally, Package Assembly Design Kit (PADK) driven assembly verification. The Siemens technologies certified in this reference flow include Innovator3D™ IC, Calibre® nmDRC and nmLVS, Xpedition™ Package Designer, Calibre® 3DThermal, HyperLynx™ SI/PI, and Calibre® 3DStack. Customers can request the reference flow kit from Intel Foundry for early adoption and design exploration.

The collaboration has also established the availability of a prototype workflow for Embedded Multi-die Interconnect Bridge (EMIB) technology using Siemens' Aprisa™ software. Siemens' Aprisa Automatic Place and Route (APR) technology was used to implement the Power/Ground (PG) grid and bump routing of the Silicon EMIB die.

Finally, Siemens has joined Intel Foundry Accelerator Chiplet Alliance – the newest Accelerator Alliance program that aims to define and drive chiplet design infrastructure, interoperability, and security requirements essential to delivering today's complex systems in the aerospace, defense, and commercial markets.

"As an industry leader in advanced packaging technologies, Siemens EDA is pleased to serve as an original member of the new Intel Foundry Accelerator Chiplet Alliance," said Juan C. Rey, Senior Vice President and General Manager, Calibre product line, Siemens Digital Industries Software. "This alliance not only marks a significant milestone in our collaboration but also brings unparalleled value to our joint customers. Together, we are poised to accelerate development cycles and push the boundaries of semiconductor technology, creating groundbreaking solutions that meet the growing demands of the industry."

### *Synopsys and Intel Foundry Propel Angstrom-Scale Chip Designs on Intel 18A and Intel 18A-P Technologies*

29 April 2025

At the Intel Foundry Direct Connect 2025 event, Synopsys, Inc. announced broad EDA and IP collaborations with Intel Foundry, including availability of its certified AI-driven digital and analog design flows for the Intel 18A process node and production-ready EDA flows for the Intel 18A-P process node with RibbonFET Gate-all-around transistor architecture and the industry's first commercial foundry implementation of PowerVia backside power delivery.

To drive multi-die design innovation forward, Synopsys and Intel Foundry are collaborating to enable Intel's new Embedded Multi-die Interconnect Bridge-T (EMIB-T) advanced packaging technology with an EDA reference flow powered by Synopsys 3DIC Compiler.

With its EDA flows, multi-die solution, and broad portfolio of Synopsys' foundation and interface IP on Intel 18A and Intel 18A-P, Synopsys is helping designers accelerate the development of highly optimized AI and HPC chip designs from silicon to systems.

In a keynote presentation at today's event, John Koeter, Senior Vice President, for the Synopsys IP Group, emphasized: "The successful collaboration between Synopsys and Intel Foundry is advancing the semiconductor industry with silicon to system design solutions to meet the evolving needs for AI and high-performance computing applications. Our production-ready EDA flows, IP, and multi-die solution, provides our mutual customers with comprehensive technologies to accelerate the development of chip designs that meet or exceed their requirements."

"Our continued collaboration with Synopsys enables engineering teams to accelerate 'systems of chips' innovation utilizing our unique systems foundry capabilities and optimized Synopsys

EDA flows and IP on Intel 18A and Intel 18A-P process nodes to create differentiated designs with faster time-to-results," said Suk Lee, VP & GM of Ecosystem Technology Office, Intel Foundry. "Together, Intel Foundry and Synopsys are furthering design, manufacturing, and packaging co-optimization so our customers can meet the demands of the AI era."

### **Advancing Design Innovation with Comprehensive EDA and Multi-Die Solutions**

Synopsys' digital and analog design flows are certified for Intel 18A process node and production-ready for Intel 18A-P enabling faster delivery of advanced-node SoCs with higher quality-of-results. Synopsys IP and EDA flows are also optimized for power and area on the Intel 18A and Intel 18A-P process nodes to take advantage of Intel's PowerVia backside power delivery network enabling thermal-aware implementation for PowerVia based designs. RibbonFET-driven synthesis and optimization enable designers to achieve differentiated power, performance, and area (PPA) on Intel 18A and Intel 18A-P process nodes. This is a result of an extensive design technology co-optimization (DTCO) effort between Intel Foundry and Synopsys engineering teams.

Synopsys and Intel Foundry are now engaging in early design technology co-optimization for Intel 14A-E to establish the readiness of Synopsys EDA flows for the next generation advanced node.

Synopsys and Intel have extended their collaboration to help mutual customers realize the PPA advantages of multi-die designs by enabling Intel's EMIB-T advanced packaging technology with Synopsys' 3DIC Compiler. EMIB-T combines the benefits of EMIB 2.5D and Foveros 3D packaging technologies for high interconnect densities at die sizes beyond the reticle limit. The EMIB-T reference flow is powered by Synopsys' unified exploration-to-signoff platform, allowing efficient EMIB-T designs with early bump and TSV planning and optimization, and automated UCIe and HBM routing for high quality-of-results and fast 3D heterogeneous integration. Synopsys 3DIC Compiler allows feasibility and partitioning, prototyping and floorplanning, and multiphysics signoff in a single environment, allowing efficient design creation, implementation, optimization, and closure.

### **Synopsys Expands IP Portfolio for Advanced Angstrom-Level Designs**

The introduction of angstrom-level processes will be crucial for next-generation AI and HPC chips, delivering optimized performance, power, area, and latency. To accelerate time-to-market for these designs, Synopsys is developing the industry's broadest IP portfolio for Interface, Foundation, and SLM (Silicon Lifecycle Management) IP on Intel 18A process node, including 224G Ethernet, PCIe 7.0, UCIe, USB4, embedded memories, logic libraries, IOs, and PVT sensors. Utilizing Intel's PowerVia backside power delivery technology, Synopsys IP will enhance power distribution and performance, enabling advanced and differentiated chip designs with Intel Foundry technologies.

### **Further Strengthening Intel Foundry Ecosystem to Accelerate Adoption and Innovation**

Synopsys is further expanding its collaboration with Intel Foundry and the ecosystem by joining the Intel Foundry Accelerator Design Services Alliance and the new Intel Foundry Accelerator Chiplet Alliance. As a member of the latest Intel Foundry Alliance, Synopsys commits to offering its design services, in addition to optimized EDA tools and IP, to help customers accelerate their

advanced chip designs. As a founding member of the new Intel Foundry Chiplet Alliance, Synopsys will further enable interoperability, manufacturability and design solutions supporting multi-die chips on Intel 18A.

## *Take on Tariffs with Centric Software Solutions for Cosmetics & Personal Care*

1 May 2025

Centric Software's end-to-end concept-to-commercialization solutions like Centric PLM™ mitigate uncertainty caused by tariff activity. Centric Software® provides the most innovative enterprise solutions to plan, formulate, develop, procure, manufacture and sell consumer goods products in cosmetics & personal care, food & beverage, fashion and multi-category retail to achieve strategic and operational digital transformation goals.

Recent tariff activity has affected cosmetics & personal care companies, resulting in fluctuating ingredient and packaging costs. Changes in regulations are happening day-by-day and companies must figure out how to absorb the rise in costs or adjust pricing strategies to pass increases on to consumers.

Centric Software's wider end-to-end product lifecycle platform, Centric PLM integrates with all Centric Software solutions including Centric Market Intelligence™ and Centric PXM™. All Centric Software solutions, infused with AI optimization as a natural evolution of trusted rule-based methods, target the unique challenges faced by the retail sector and deliver comprehensive, data-driven decision-making for modern retail operations.

Real-time access to data becomes crucial. Centric Market Intelligence fights uncertainty by giving companies insight into what competitors are doing with respect to pricing, discounting and positioning. Brands and retailers can develop pricing strategies across global markets, informed by granular, SKU-level insights and international benchmarking capabilities. This gives the ability to proactively optimize global assortments and price position.

Other ways to combat the effect of tariffs are to:

- Manage or switch suppliers – due to tariffs being higher on goods/ingredients from certain countries.
- Reformulate – a specific ingredient may become unavailable or prohibitively expensive due to tariffs, so companies could be pressed into reformulating.
- Source new packaging – similar to ingredients, packaging from certain countries are disproportionately taxed, so may require changing countries from where the materials are sourced or partner more closely with suppliers to come to a suitable fix.

Centric Software technologies enable all these strategies.

Centric PLM facilitates agile product development, enabling companies to quickly adapt to market changes, evaluate and compare suppliers, simulate costing scenarios, adjust landed cost calculations, support multi-sourcing strategies, and facilitate quick supplier revision requests.

With AI-formula matching, developers get a head start in formulating or reformulating products. Centric PLM manages packaging from briefs, to specifications to artwork and labeling. Ingredient and nutrition label information is pulled directly from PLM into packaging, eliminating the chance for error that exists when transferring data manually between systems.

To improve consumer experience across all touchpoints, Centric PXM, Centric product experience management, combines product information management (PIM), digital asset management (DAM), content syndication to e-commerce sites, marketplaces and social media and digital shelf analytics (DSA). It captures demand signals from digital sales channels and shows consumer behavior in real-time, creating a continuous feedback loop, so brands can quickly adjust products, pricing and inventory to personalize customer experiences and increase sell-through in response to whatever the current conditions are.

“Centric Software’s market-driven solutions equip cosmetics & personal care companies to weather economic disruptions, whether they are from new tariffs, supply chain issues or other world events,” says Chris Groves, CEO of Centric Software. “For the cosmetics industry in particular, packaging makes up a large portion of the cost, so changes in packaging supply have a similarly large effect. With the tools we provide, companies can run ‘what-if’ scenarios on not just cost, but manufacturing locations, splitting it among countries to determine what makes the most sense taking shipping into account as well.”

## *TOPSOLID unveils its 2025 innovations*

28 April 2025

Each year, TOPSOLID SAS invests nearly 20% of its revenue into R&D and enhances its TopSolid product line with hundreds of improvements and new features inspired by feedback from partners and customers. The TopSolid Integrated Digital Factory Suite continues to expand, simplifying design and enabling automated, accelerated production within a fully collaborative environment.

### **TopSolid’Design**

- TopSolid'Predict: predictive intelligence that anticipates needs and suggests commands perfectly suited to each context
- Automated backups and vaulting without interrupting work
- Profile kits for automatic, standardized, and perfectly adjusted fastenings
- New generation PDM tree for simplified document access
- Automatic exceptions for generating clear and precise drawings

### **TopSolid’Cam**

- Simplified and faster creation of polygonal operations
- New features for easily managing all steady rest elements and movements

- New continuous 5-axis finishing strategy
- Fine-tune machining with residual toolpath control
- Cutting-edge robotics offering versatility, simplified programming, better adaptability, and advanced machining path simulation
- Smoother communication between the programming office and the shop floor

#### **TopSolid'Virtual**

- Simplified navigation thanks to dynamic modes
- New teleportation tool that automatically detects accessible surfaces
- Stunningly realistic outdoor environments with real-time shadow and light visualization
- Customization of 3D library elements
- Automatic detection of physical geometry to speed up object placement

#### **TopSolid'Steel**

- Full control of stringers to create custom staircases
- Ready-to-use profile kits
- Intelligent entity detection to maximize the use of 3D scans
- Possibility to simultaneously modify multiple profiles or component inclusions
- Optimized performance and enhanced responsiveness for daily operations

#### **TopSolid'Mold**

- Automatic generation of shadow curves to accurately identify critical demolding areas
- Parting line assistant for reliable mold design
- Automated tool movements
- Optimized cooling circuit design
- Double-component wells for better management of complex cooling circuits

#### **TopSolid'Wood**

- Enhanced user interface and functionalities
- Identification views to highlight key design elements
- Effortless customization
- Tailored distribution for optimized pre-studies
- Automation of linear profile implementation

#### **TopSolid'Cut**

- Fast checking of prototype parts before launching production

- Optimized cutting paths with alternating parts functionality
- Accelerated part preparation with machining propagation
- Automation of machining documentation
- Increased flexibility for perfectly adjusted machining

#### **TopSolid'Inspection**

- Simplified integration of files with various formats and structures into a single inspection project
- Optimized management of non-conforming dimensions and rejected parts
- Limited and secure access to your projects
- Control plan that adapts to workshop contingencies
- Precise and transparent tracking of every version of your inspection project

#### **TopSolid'ShopFloor**

- New dashboard for a clear and optimized overview
- New Measuring Manager module to optimize each management step
- Management of regrinding to optimize costs and extend tool life
- Advanced filtering
- Integration of TopSolid'Cam and Program Manager

#### **TopSolid'PartCosting**

- Optimized batch production for maximum profitability
- Accurate and customizable time unit
- Material characteristic search for quick identification of similar parts

#### **TopSolid'ERP**

- Integration of a measurement recording module
- Intelligent scheduling
- Creation of manufacturing orders
- Introduction of dark mode for better visual comfort
- Centralized management of FAI (First Article Inspection) files

*"We are proud to present our 2025 innovations! As every year, our experts have developed new features across our products to improve usability and enhance the customer experience."*

*— Richard Lamure, President of TOPSOLID*