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CIMdata News

Expanding Xcelerator in Life Sciences: Siemens to acquire Dotmatics - a CIMdata Highlight

3 April 2025

On 2 April 2025, Siemens AG announced their intent to acquire Dotmatics, a provider of life sciences R&D software based in Boston, MA for US\$5.1 billion.^[1] According to Dotmatics, they offer “the world’s most comprehensive digital science platform—best-of-breed software applications already used by more than 2 million scientists, together in a single ecosystem united by a powerful, flexible enterprise data platform. This is not flat data buried away in digital graveyards. This is dynamic, multi-dimensional decision-making.”^[2] Their 800-person global team supports customers in over 180 countries. With this acquisition, Siemens can “combine its comprehensive manufacturing expertise, industrial simulation and AI capabilities with Dotmatics’ leading complementary applications, creating a first-of-its-kind end-to-end digital thread that connects data from research through to production in Life Sciences.”

The Siemens press release stated that Dotmatics is expected to generate \$300 million in 2025 revenue. They also described the company as highly profitable with mid-teens revenue growth expected. Siemens plans to pay for the acquisition by selling stock in their other businesses and expects it to close in the first half for their 2026 fiscal year (which started 1 October 2024).

Why did Siemens make this acquisition? Highly profitable software businesses with double digit growth prospects are always attractive. But Siemens is investing in life sciences, much as Dassault Systèmes has over the last decade, for the same reason Willie Sutton robbed banks: that is where the money is.^[3] Demographics in North America and Western Europe skew to older lifetimes, and life science innovators can capitalize on the market opportunities from aging populations. This market is rapidly evolving and expanding. Aging societies have growing medication needs and access to healthcare interventions. New treatment options arise as science advances. Much of this innovation requires increased collaboration and visibility across complex value chains. These trends underscore the need for digital transformation, with life sciences software spending expected to double over the next five years. Innovative PLM applications during the COVID pandemic highlighted the benefits of digital technologies in life sciences and healthcare applications, particularly with regulatory bodies.

CIMdata believes this acquisition puts Siemens in a strong position in this large and rapidly evolving space. Of course, it brings another digital platform into the Siemens Digital Industries Software portfolio, but the necessary integrations can be built to quickly bring Dotmatics into the Xcelerator fold. This move by Siemens also creates new battlefields for PLM market leaders Siemens and Dassault Systèmes.

CIMdata looks forward to learning more about this exciting development.

^[1] <https://newsroom.sw.siemens.com/en-US/siemens-dotmatics/>

[2] <https://www.dotmatics.com/about-us>

[3] <https://www.fbi.gov/history/famous-cases/willie-sutton>

My 12 Observations from CIMdata Industry and Market Forum in Ann Arbor This Week

30 March 2025

Last week, CIMdata completed our first 2025 PLM Market & Industry Forum event, which took place in Ann Arbor, MI, USA. Here is one view of the event. Please plan to join us for a similar discourse in Germany, India, China, and Japan. Learn more at <https://www.cimdata.com/en/events/forums>

What can you expect on day 1 of PLM Road Map & PDT NA 2025

4 April 2025

Day one highlights

We are getting excited about the upcoming PLM Road Map & PDT NA 2025 event, which will be held in the Washington, D.C., area on May 7 and 8. Over the next couple of weeks, we will share more about how each day is shaping up for the PLM Professionals planning to attend.

Read more here: <https://conta.cc/41YIZ0H>

Acquisitions

3D Systems Completes Sale of Geomagic Software Portfolio

1 April 2025

3D Systems announced the successful completion of the sale of its Geomagic® software portfolio to the Manufacturing Intelligence Division of Hexagon, a global leader in digital reality solutions, for \$123 million before working capital adjustments and following the satisfaction of customary regulatory approvals and closing conditions.

As part of its strategic focus, 3D Systems will now concentrate on advancing its core additive manufacturing software platforms, including 3D Sprint® and 3DXpert®, as well as the Oqton Industrial Manufacturing OS. The Company intends to continue expanding the capabilities of these solutions by leveraging artificial intelligence and automation to enable accelerated adoption of 3D printing technologies in high-volume, production environments.

"Hexagon is well-positioned to take the Geomagic portfolio to new heights, ensuring continued innovation and value for its users," said Dr. Jeffrey Graves, president & CEO of 3D Systems. "We are grateful for the contributions of our Geomagic team members and confident they will thrive in this next chapter. For 3D Systems, with today's completed sale, we are pleased to further strengthen our balance sheet and continue our focus on fueling profitable organic growth through R&D and investing in our core platforms. By concentrating on 3D Sprint, 3DXpert, and Oqton, we will enhance our ability to deliver innovative solutions that improve workflows,

reduce costs, and enable our customers to scale production effectively. With approximately \$100 million of net proceeds coming to our balance sheet, the transaction significantly enhances our cash reserves and provides us with an exceptional footing to execute in the quarters ahead."

Addnode Group acquires pcSKOG in Sweden

3 April 2025

Icebound, a company within the Process Management division, announces that it has acquired pcSKOG AB in Lund, Sweden. pcSKOG is a SaaS company that strengthens Icebound's position and offering within digital solutions for the forestry industry. The company's net sales amount to SEK 10 m.

pcSKOG is a market leader in digital forest management plans. The company's proprietary software is an important strategic tool used throughout the forest's entire lifecycle, from planning forestry measures to certifications, financial management, valuation and sales.

"We are very pleased that pcSKOG now is part of Icebound. With their long experience and good knowledge in the forest industry, we look forward to being able to offer the market's best solutions to even more customers," says Staffan Bygdén, CEO of Icebound, a company within Addnode Group's Process Management division.

pcSKOG will be consolidated from April 2025 as part of Addnode Group's division Process Management.

CGI enters into an exclusivity agreement to acquire Apside, a leading digital and engineering services firm in France

31 March 2025

CGI, one of the largest independent IT and business consulting services firms in the world, announced the signature of an exclusivity agreement to acquire Apside, a France-based leading digital and engineering services firm. The agreement was signed with Apside's main shareholders, Siparex and investments companies of Crédit Agricole Group.

Operating for almost 50 years, Apside is recognized for its deep industry knowledge in manufacturing, financial services, insurance and mutual health insurance services and public sector, as well as its broad technology expertise in areas such as data, AI, cloud and cybersecurity. The exclusivity agreement was signed on March 28, 2025. The proposed transaction is subject to regulatory approvals and other customary closing conditions, as well as the prior information and consultation of the relevant employee representative bodies. Subject to receiving all required regulatory approvals and completion of the consultation procedures, the proposed transaction is expected to close in June 2025.

With a significant local presence, Apside serves more than 300 clients worldwide and has operations across 28 offices in six countries. Upon successful closing, more than 2,500 professionals would join CGI, deepening the company's local presence in France as well as in Canada, Portugal, Belgium, Morocco and Switzerland.

“The combination of CGI and Apside would contribute strongly to the expansion of CGI in France and would significantly strengthen our capabilities, particularly across manufacturing and financial services. Together, we will strengthen our ability to support clients in achieving their tangible business outcomes. This merger would also enable us to expand our portfolio of end-to-end services by integrating engineering services,” said Caroline de Grandmaison, President of CGI’s France and Luxembourg operations. “Beyond the complementary nature of our expertise, our two companies also share a common culture and set of values, focused on proximity with our clients as well as the commitment and professionalism of our teams. For Apside employees, joining CGI will enable them to benefit from a stimulating and collaborative working environment in which they can fulfill their professional aspirations. We look forward to welcoming Apside teams and writing a new chapter together.”

“Apside and CGI were founded the same year and share similar business models, particularly in terms of client proximity, operational excellence, and leveraging technology to create value,” said Valérie Lafdal, Apside President. “I am convinced that both Apside teams and our clients would benefit from this merger, not only because of their shared values but also because CGI’s end-to-end service offerings could accelerate the success of their digital transformations.”

Gstarsoft acquires CadLine, Expanding BIM Solution Portfolio

3 April 2025

China's leading provider of R&D-focused industrial software, Gstarsoft, recently announced the successful acquisition of CadLine, a Hungarian company specializing in Building Information Modeling (BIM) software development. The acquisition closing ceremony was recently held in Budapest, Hungary. The completion of this acquisition signifies that Gstarsoft now possesses BIM products with independent intellectual property rights and has entered the rapidly growing overseas BIM market, marking a significant step forward in its globalization strategy.

The global BIM market is currently experiencing rapid growth, driven by factors such as global digital transformation, government policy promotion, and the demand for increased efficiency in the construction industry.

With over 30 years of experience in the construction industry and a history of serving global customers, CadLine was founded in 1991 and is headquartered in Budapest, Hungary. The company focuses on developing BIM software, aiming to provide architects and interior designers with intuitive and user-friendly products and solutions. Its business operations currently span dozens of countries and regions worldwide, including Europe, Asia, and the Americas.

CadLine's core product, ARCHLine.XP, is positioned as an intuitive and user-friendly BIM design software that combines the precision of CAD with rapid visualization capabilities. It provides a comprehensive workflow from 2D floor plan drafting to 3D modeling, technical documentation generation, and visual design, while also supporting design collaboration. It is widely used in new building design, reconstruction projects, and residential and commercial interior design, serving a diverse clientele from individual designers to large enterprises.

ARCHLine.XP utilizes a self-developed BIM modeling engine, refined through decades of technical accumulation and optimization, boasting high computational efficiency and stability. This enables precise handling of complex architectural and interior design data, providing a reliable modeling foundation, and supporting the smooth execution of large-scale projects; The software features high data format compatibility, supporting the conversion of various mainstream CAD file formats, including RVT, IFC, SKP, OBJ, FBX, PDF, and DWG/DXF. This facilitates efficient data transfer and interoperability between different software platforms, significantly enhancing collaboration efficiency. Furthermore, ARCHLine.XP offers a comprehensive suite of Application Programming Interfaces (APIs), empowering developers to extend functionality or create custom solutions tailored to specific project requirements, enhancing the software's adaptability across diverse application scenarios.

"Gstarsoft is committed to providing customers, including those in the AEC industry, with the most advanced industry solutions," stated Wang Yu, Gstarsoft's Head of Overseas Sales. "CadLine and its ARCHLine.XP product perfectly align with our customers' needs. This acquisition will strengthen our BIM product portfolio and provide global customers with more comprehensive solutions, helping them improve efficiency, optimize design processes, and reduce project costs."

As one of the earliest Chinese software vendors to expand overseas and provide professional CAD products and services to global customers, Gstarsoft's products are now available in over 100 countries, with a cumulative global user base exceeding 100 million. The company has established stable strategic partnerships with distributors in various countries and regions, including Japan, South Korea, Poland, Thailand, and Germany.

Through the acquisition of CadLine and its leading ARCHLine.XP product, Gstarsoft will significantly enhance its software solution capabilities in the AEC industry and further enrich and improve its product line. CadLine's extensive customer base and accumulated brand reputation over the years will provide Gstarsoft with a solid foundation for further expansion in the global market.

CadLine's Managing Director Zoltan Toth stated, "The CadLine team is very excited to join Gstarsoft. Gstarsoft's leadership in the CAD software field and its global influence will greatly enhance our innovation capabilities and market competitiveness, helping us bring ARCHLine.XP to a broader market and accelerate the application of BIM technology, driving greater innovation in the construction industry."

This acquisition will significantly enhance Gstarsoft's core technological capabilities and market competitiveness in the 3D CAD sector. By integrating advantageous resources, the company can accelerate the development of a comprehensive product ecosystem spanning 2D design, 3D modeling, and BIM collaboration, further strengthening its ability to provide holistic solutions for the AEC industry.

Gstarsoft is highly confident about the prospects of expanding into the European and global BIM markets. The company's CEO, Lu Xiang, stated: "This collaboration will fully integrate the core strengths of both parties, continuously enhancing product competitiveness and innovation. Moving forward, Gstarsoft will leverage its proprietary BIM technology platform to

respond more agilely to market demands, deepen BIM product innovation, and provide global customers with more efficient digital tools for design and construction.”

Nano Dimension Completes Acquisition of Desktop Metal

2 April 2025

Nano Dimension, a digital manufacturing leader, today announced the completion of its acquisition of Desktop Metal, Inc. ("Desktop Metal"), establishing a global leader in innovative disruptive systems, software, and materials for high-value, high-performance electronics, mechanical, and medical applications. The transaction, valued at \$179.3 million or \$5.295 per share, was finalized following receipt of all necessary regulatory approvals and satisfaction of customary closing conditions.

The combined company

The combined company is expected to have annual revenue for the year ended December 31, 2024 of over \$200 million, based on preliminary and unaudited full year 2024 results.

The expanded enterprise will have global operations designing and delivering a complementary portfolio of advanced manufacturing solutions, including capital equipment, materials, and software, for design-to-manufacturing of sophisticated electronics, mechanical, and medical applications.

The expanded diverse customer base will include Fortune 500 companies and industry leaders across aerospace & defense, automotive, consumer, electronics, industrial automation, medical technology, along with research & development, academic, and government organizations.

New leadership to execute a strategic financial transformation

This acquisition was completed under the stewardship of a new board of directors and management team from when the merger agreement was signed in July 2024. This refreshed group is concentrated on addressing the realities of a combined company with an unwavering focus on establishing a sustainable business model.

The management team of Nano Dimension is committed to generating substantial shareholder returns, attracting top industry talent, and serving as a trusted innovation partner for global customers.

Since Nano Dimension’s new leadership assumed responsibility in December 2024, Nano Dimension has been undergoing a strategic review and has undertaken notable improvements in its operating model to reduce expenses of the core business. Building on these early successes, the leadership team will now expand these optimization initiatives across the combined organization with increased scope and urgency.

The new leadership’s accelerated transformation plan centers on:

- **Maintaining Financial Strength:** Ensure a robust capital base.
- **Driving Profitable Growth:** Focus on products and services where there is innovative technology with a growth outlook that can deliver financial results.

- **Growing Margins:** Achieve economic efficiencies in manufacturing, operations, supply chains and information systems.
- **Building Indispensable Customer Partnerships:** Deliver solutions that make Nano Dimension a critical manufacturing partner.

Mr. Ofir Baharav, Chairman of the board of directors of Nano Dimension, commented: “The completion of the Desktop Metal acquisition represents a significant opportunity. We are excited about the ability to offer leading customers more innovative technologies. Our new leadership group is squarely focused on implementing necessary measures to achieve a sustainable business model that will allow us to successfully create value for all stakeholders. We will make clear-eyed, objective assessments of our combined operations, identifying immediate cost synergies, and strategically realigning resources toward our highest-potential product lines.

Our commitment to shareholders is straightforward: disciplined capital management, prioritization of resources to areas that will drive meaningful returns, aggressive margin improvement through operational efficiencies, and a relentless focus on building the customer relationships that will sustain our business for the long term.”

Nano Dimension will provide additional details regarding integration plans and financial outlook for the combined company following a comprehensive strategic review. Nano Dimension will also address potential synergies with its pending merger with Markforged Holding Corporation ("Markforged") in future communications.

PTC Strengthens ALM and Systems Engineering Focus with Acquisition of IncQuery Group

2 April 2025

PTC announced the acquisition of IncQuery Group.

IncQuery Group offers application lifecycle management (ALM) and systems engineering development and consultancy services to global manufacturers and product companies. IncQuery Group helps simplify the product development process by connecting hardware and software engineering systems and enables better collaboration across development teams and more efficient management of product data. The acquisition further expands PTC’s deep expertise in ALM, systems engineering, and product lifecycle management (PLM) and support for customers in these areas.

“A top priority for our customers is transforming their engineering and product development processes to develop their products faster with higher quality, all while meeting regulatory and sustainability requirements,” said Neil Barua, President and CEO of PTC. “The acquisition of IncQuery Group strengthens our focus on engineering and product development and adds expertise to help accelerate our ALM and PLM portfolio integrations and better support our customers. We welcome the IncQuery Group team to PTC and look forward to their contributions.”

“IncQuery Group shares PTC’s commitment to transforming digital engineering and product development processes, and we’re thrilled to join the team,” said István Ráth, Chairman of the Executive Board of IncQuery Group, and Ákos Horváth, Chief Technology Officer of IncQuery Group. “This is an opportunity to support even more of the world’s leading manufacturers and product companies with our systems engineering and ALM expertise, as well as help enhance PTC’s leading engineering and product development portfolio.”

The acquisition continues PTC’s momentum in ALM, following the release of its **Codebeamer® 3.0 ALM solution** and the ongoing development of its **Codebeamer AI offering**.

Siemens acquires Dotmatics to extend AI-powered software portfolio to Life Sciences

2 April 2025

Siemens AG announces that it has signed an agreement to acquire Dotmatics, a leading provider of Life Sciences R&D software based in Boston, for \$5.1 billion from Insight Partners. This acquisition represents a strategic milestone for Siemens, expanding its comprehensive Digital Twin technology and AI-powered software into this rapidly growing complementary market. The US company offers a market leading platform with a highly profitable portfolio of scientific applications and multi-modal data management for Life Sciences R&D. The company’s offering accelerates customers’ innovation, delivering next generation collaboration and contextualized data to enable AI-powered multi-modal drug development.

“By acquiring Dotmatics, we’re strategically strengthening our position in Life Sciences and creating a world-leading AI-powered PLM software portfolio as part of Siemens Xcelerator. Artificial Intelligence has emerged as a transformative force across various industries, and its application in Life Sciences is becoming increasingly important”, said Roland Busch, President and CEO of Siemens AG. “The Dotmatics acquisition is part of our ONE Tech Company growth program, enhancing our leading position in industrial software and helping our customers to innovate even faster.”

“The acquisition of Dotmatics drives strong revenue synergies and is highly profitable and cash generative. Financing will be provided primarily through the sale of shares in listed companies, including Siemens Healthineers,” said Ralf P. Thomas, CFO of Siemens AG.

“Following an exciting journey with Insight Partners, where Dotmatics achieved remarkable growth and portfolio expansion, we are thrilled to announce our new chapter with Siemens,” said Thomas Swalla, CEO of Dotmatics. “Combining our next-generation scientific intelligence platform and industry-leading scientific applications together with Siemens’ Digital Twin and AI capabilities, we’ll drive a new wave of innovation in life sciences R&D. Together, we’ll accelerate innovation cycles for our customers and help scientists make breakthrough discoveries faster than ever before shaping the future of scientific innovation.”

Life Sciences presents an attractive complementary software market opportunity and expands Siemens’ industrial software total addressable market by \$11 billion. This market is driven by structural shifts, such as increased medication need driven by aging societies and improved

access to medicine, new treatment options from advancing science and the necessity for increased collaboration and visibility across complex value chains. These trends underscore the need for digital transformation, with software spending expected to double over the next five years.

Siemens' expansion within Life Sciences aligns with its strategic goal to accelerate customer innovation across the top industries with the highest R&D spend. The acquisition is part of the investment track of Siemens' ONE Tech Company program and following last week's closing of Altair's acquisition, yet another milestone. This growth program enables Siemens to further expand its market position and reach the next level of performance and value creation. Through acquisitions like this, as well as R&D investments into areas including software, AI-enabled products, connected hardware and sustainability, Siemens is clearly prioritizing capital allocation to strategic growth fields. The acquisition of Dotmatics enables Siemens to scale its technologies into Life Sciences and to fully address growth opportunities in this market. It will allow Siemens to combine its comprehensive manufacturing expertise, industrial simulation and AI capabilities with Dotmatics' leading complementary applications, creating a first-of-its-kind end-to-end digital thread that connects data from research through to production in Life Sciences.

Significant synergies

Dotmatics is expected to generate more than \$300 million revenue in fiscal year 2025 and is highly profitable and cash generative with an adjusted EBITDA margin of above 40 percent. The company's mid-teens revenue growth and high profitability will be immediately accretive to Siemens' growth, EBITDA margins and free cash flow, prior to any synergies. Siemens expects substantial revenue synergies: Medium-term revenue synergies expected of around \$100 million per year accelerating to over \$500 million per year in the long-term.

Capital structure at closing is expected to be within Siemens' target corridor. Closing of the transaction is anticipated for the first half of fiscal year 2026 subject to customary closing conditions and applicable regulatory approvals.

Company News

Accenture and Schaeffler Pave the Way for Industrial Humanoid Robots with NVIDIA and Microsoft Technologies

1 April 2025

Accenture is working with Schaeffler AG to reinvent industrial automation with physical AI and robotics.

At Hannover Messe 2025, the companies show how to optimize various work scenarios, from human-centric to human/robot collaboration and full automation, with the latest simulation, AI and data technologies from NVIDIA and Microsoft. These scenarios include industrial automation systems, autonomous mobile robots (AMRs), Schaeffler's mobile manipulator

cobot EMMA, and general-purpose humanoid robots such as Agility Robotics' Digit and Sanctuary AI's Phoenix.

"As a leading motion technology company, Schaeffler leverages disruptive innovations such as physical AI, digital twins, and humanoid robots to enhance operational excellence across our global manufacturing network," said Andreas Schick, Chief Operating Officer at Schaeffler AG. "In collaboration with strong partners like Accenture, we constantly explore how disruptive technologies from NVIDIA and Microsoft can increase our flexibility and efficiency. This is how we want to jointly shape the production of the future."

"Physical AI is reinventing industrial automation as it offers efficient ways to train and control entire fleets of AMRs, mobile adaptive manipulators and general-purpose humanoid robots," said Patrick Vollmer, Global Industry Group Lead, Industrials, Accenture. "Our collaboration with Schaeffler, Microsoft and NVIDIA shows how clients and strategic partners can co-innovate on turning emerging technologies into solutions to help manufacturers tackle flexibility, productivity and workforce challenges."

The companies developed a proof-of-concept (PoC) demonstrating the benefits AI-powered simulations can bring to Schaeffler's factories and distribution centers on three levels:

1. Planning the ideal facility: Accenture's capability to build digital twins of factories and warehouses on the NVIDIA Omniverse development platform allows Schaeffler to simulate and identify the best layout for facilities up-front and thus reduce commissioning times. This includes virtually positioning production lines and kitting stations for dynamic material flow and seamless collaboration between humans and robots.

Virtual commissioning can also help Schaeffler determine the right degree of automation for each facility. The PoC covers scenarios with different types and sophistication of physical AI: primarily manual work; AMRs supporting transport tasks; and adaptive manipulators such as EMMA and general-purpose humanoid robots in highly automated facilities.

Half of the factory managers of industrial companies (49%) expect AMRs to be a key element of future factories and 43% believe humanoid robots will become a standard component of assembly processes, according to a recent Accenture research report.

2. Paving the way for physical AI and general-purpose humanoid robots: Accenture and Schaeffler are starting to adopt Mega, an NVIDIA Omniverse Blueprint, to test robot fleets, including general-purpose humanoid robots, in industrial digital twins of factories and warehouses.

The PoC shows Agility Robotics' Digit performing material handling, such as tote handling and transport to kitting and commissioning areas. It also demonstrates how Sanctuary AI's multi-dexterous humanoid robot, Phoenix, learns real-world tasks in Omniverse by observing simulations (Accenture made a strategic investment in Sanctuary AI in March 2024). An example is compiling spare part kits for individual orders in one of Schaeffler's spare part centers. The imitation learning technique is supported by vision AI applications such as NVIDIA Metropolis, which captures the movements of human workers and humanoid robots in the real world and translates them back into simulations in Omniverse.

As Accenture found in its 2025 Technology Vision, humanoids are appealing because of their versatility. They will fit quickly and easily into a human-centric world, accessing physical spaces and participating in workflows initially designed for people.

“Tomorrow’s factories require complex collaboration between humans, industrial automation systems and multi-robot fleets,” said Mike Geyer, head of digital twins at NVIDIA. “By using Mega and NVIDIA Omniverse to simulate and test various types of robots at scale in industrial digital twins, Accenture and Schaeffler are reinventing their industrial operations with physical AI.”

3. Optimizing live robotics operations: Accenture and Avanade, its joint venture with Microsoft, are collaborating with Schaeffler to use simulated data from Omniverse to optimize the physical performance of robots in the warehouse and on the shopfloor – for example, to avoid congestion. Data from various simulated scenarios is fed into Microsoft Fabric, a unified, AI-powered data platform. Site managers and workers responsible for operations can then compare key performance indicators, such as availability, utilization and overall equipment effectiveness for these scenarios to identify potential issues in time to act.

Accenture and Avanade developed a solution for Schaeffler's production site Schweinfurt, Germany, that uses MS Fabric in combination with a generative AI-powered factory operations agent. It helps staff gain production insights and solve issues faster by letting them ask questions in natural language. Moving forward, virtual factories can be onboarded, allowing engineers and planners to interact intuitively with simulation data of robots and production systems, for example, by pulling up dashboards and changing simulation parameters using voice commands.

Atos appoints Pierre-Yves Jolivet as Head of Eviden and Cyber Business

1 April 2025

Atos Group announces that Pierre-Yves Jolivet is appointed Executive Vice-President and Head of Eviden. Pierre-Yves will also serve as Head of Cybersecurity business, overseeing both cybersecurity services and products strategy and portfolio.

Pierre-Yves is a recognized tech executive who brings a deep knowledge of the cyber, defense, and public sectors. Previously at Thales, he held positions of growing responsibilities in the Defence and Cyber markets, leading most recently as Vice-President and General Manager the Cyber Digital Business Line at Thales.

Before joining Thales in 2017, he spent 13 years at the Boston Consulting Group, becoming Partner and Managing Director in charge of the Tech and Telecom practice in France, leading consulting assignments for international companies in France, EMEA and the USA.

After graduating from École Polytechnique in 1996, he specialized in telecoms (Télécom Paris) and economics (Université Paris Dauphine). He began his career at Alcatel-Telspace, before spending 5 years in public office at Ministry of Finance, notably at Treasury Department (“Direction Générale du Trésor”), where he oversaw public funding to innovative industries.

Philippe Salle, Chairman and Chief Executive Officer, Atos Group, said: *“We are delighted to welcome Pierre-Yves as the new Head of Eviden and of our Cyber business. His broad experience and deep knowledge of the industry makes him a great addition to our leadership team. I am looking forward to working with him to drive profitable growth in both areas and make a decisive contribution to Atos future successes”.*

Blackline Safety Announces Vice President Appointments to Drive Continued Expansion at Scale

27 March 2025

Blackline Safety Corp., a global leader in connected safety technology, announced the promotion of three senior leaders as the company continues to expand and drive operational efficiency.

Andrea Lamond, P.Eng., has been promoted to **Vice President, Growth Operations**. Since 2016, Andrea has been a core member of the growth team, contributing to a 1,600% increase in customer revenue. In her new role, Andrea will continue to play a pivotal part in advancing Blackline’s global growth strategy and driving efficiencies across the organization. Before Blackline, Andrea held engineering roles in the oil and gas sector at Ovintiv (formerly Encana).

Eric Palmiere has been promoted to **Vice President, Business IT & Cybersecurity**. He has been a key driver in the development of Blackline’s business IT systems and programs since 2022. In his expanded role, Eric will lead corporate, IoT device and multi-cloud cybersecurity while ensuring compliance with evolving regulatory standards and safeguarding corporate and customer data. Prior to Blackline, Eric managed IT and cybersecurity for Spartan Delta Corp. and Bellatrix Exploration.

Julie Baron has been promoted to **Vice President, Marketing**. Joining Blackline in 2021, Julie has shaped the company’s brand and reinforced its leadership position in connected safety and gas detection. In her expanded role, Julie will continue to lead marketing efforts to increase brand impact, support customer retention, and drive product demand. Prior to Blackline, Julie held senior marketing roles with Benevity, SMART Technologies and Emerson (formerly Zedi).

“These well-deserved promotions recognize Andrea, Eric and Julie's leadership and their contributions to Blackline, while strengthening our senior leadership team,” said Cody Slater, CEO and Chair, Blackline Safety.

“As we build on our momentum of 32 consecutive quarters of year-over-year growth, these strategic appointments enhance our ability to execute efficiently on a global scale, ensuring we can continue to deliver industry-leading connected safety innovations that transform workplaces worldwide.”

CTC and SolidCAD Partner Again to Deliver BIM and CIM Tools to the AECO Market

1 April 2025

SolidCAD, a leading Canadian technology consulting firm, is proud to announce the renewal of its strategic partnership with CTC Software, a Symetri Company, a globally recognized

provider of productivity tools and workflow solutions for Autodesk users. This renewed alliance brings together two powerhouse organizations to deliver enhanced value, innovation, and support to AECO professionals across Canada.

Following the recent acquisition of CTC Software by Symetri—a European leader in digital solutions for the built environment—this partnership is a reflection of both companies' commitment to empowering customers with tools that maximize productivity, streamline workflows, and unlock new possibilities.

“Re-establishing our partnership with SolidCAD is an exciting milestone,” said Saeid Berenjian, CEO of CTC Software. “Their deep industry expertise and strong client relationships across Canada make them an ideal partner to represent our solutions. Together, we will provide even greater support to our mutual customers and help them reach their full potential.”

This partnership enables Canadian users to access the full suite of CTC tools, including the popular BIM Project Suite, Civil 3D tools, Nexus, and other Revit and Civil 3D productivity applications—supported by SolidCAD's team of technical experts and consultants. With enhanced training, local support, and integration strategies, organizations can expect improved project delivery, increased efficiencies, and smarter digital practices.

“As the demands of the AECO industry evolve, we are committed to bringing the best technologies and support to our clients,” said Marcus Tateishi, President of SolidCAD. “Our renewed partnership with CTC is not just about software, it's about offering smarter solutions, design efficiency and enabling our clients to truly explore what's possible. The possibilities are endless.”

With this reinstated collaboration, SolidCAD and CTC Software are poised to deliver industry-leading innovation, ensuring Canadian firms have the tools and expertise they need to stay ahead.

Cyncly opens its European Operating Center in Portugal, with plans to create 300 jobs

2 April 2025

Cyncly, the leading global provider of software and content solutions that help make amazing spaces for living, has opened its operations center for the European market in Lisbon, with plans to hire 60 employees in 2025 and 300 by 2027.

Cyncly develops software to connect designers, retailers and manufacturers via intuitive, intelligent and integrated solutions. The company's solutions help all participants in the spaces-for-living industry deliver a better consumer experience and improve their profitability.

Cyncly, a private company, employs more than 2,500 professionals to develop innovative software and support solutions. The company serves more than 70,000 design, retail and manufacturing clients in more than 100 countries.

“In a rigorous selection process in which more than 40 cities at European level were analyzed, Lisbon stood out for its quality of talent and business environment,” said João Bôto Gonçalves,

Chief Transformation Officer, Cyncl. “As a company dedicated to leading with technology and customer support, we are excited to invest our future in the country.”

Cyncl offers software solutions for design, configuration, space planning, visualization, ERP, CRM, manufacturing automation, and sales, which connect consumers, designers, retailers, manufacturers and installers through an integrated digital platform. The company also has the largest repository of industry data in the world, with thousands of manufacturers' catalogs and millions of products and projects. This data is the foundation for its investment in innovation, with a special focus on AI and automation.

“Teams to be based in Lisbon include implementation consulting, customer success, marketing, sales, finance and human resources professionals,” said Amareet Kaur, Global Head of Recruitment and Talent, Cyncl. “Now is a great time to join Cyncl, where you can make a difference and be at the heart of this European Operational Center from the very first days.”

“The Lisbon hub is central to our operational strategy, which also includes global centers in India and Brazil,” added João. “These centers will allow us to align our approach between markets, products and internal functions, and thus offer an increasingly efficient and reliable service. This strategy sets us on a path to provide follow-the-sun support to our customers in a scalable and efficient way.”

Dassault Systèmes Celebrates World Engineering Day in Partnership with UNESCO

3 April 2025

Dassault Systèmes is partnering with UNESCO and the World Federation of Engineering Organizations to highlight the value of virtual twin experiences in driving responsible and transformative business practices that advance the U.N. Sustainable Development Goals.

From March 2025-March 2026, the World Engineering Day hub is showcasing Dassault Systèmes and its commitment to contribute actively to SDGs 4-Quality Education, 12-Responsible Consumption & Production, and 13-Climate Action by supporting customers and nurturing academic and research ecosystems.

In a video created for WED, thought leaders cite industrial examples highlighting the role of virtual twins across manufacturing, infrastructure and cities, and life sciences and healthcare, thereby enabling companies in these sectors to adopt a sustainable innovation approach to progress toward climate goals. The video also highlights the role of education in shaping the next generation of engineers with in-demand virtual twin skills.

Throughout the next year, Dassault Systèmes’ insights and expertise will be highlighted in WED’s overall campaign of events, films and articles aimed to raise awareness of the importance of engineering.

The partnership coincides with the 80th anniversary of UNESCO, the 10th anniversary of the SDGs, and the 4th anniversary of Dassault Systèmes’ signature of the U.N. Global Compact.

DXC Appoints T.R. Newcomb as Chief Revenue Officer

27 March 2025

DXC Technology, a leading Fortune 500 global technology services provider, announced the appointment of T.R. Newcomb as Chief Revenue Officer, effective immediately. Newcomb will report directly to DXC President and Chief Executive Officer, Raul Fernandez.

"T.R. is a proven, collaborative leader who I've worked with personally for over a decade at different companies driving revenue growth. His experience working with rapidly scaling technology companies has honed his ability to think strategically and focus on revenue acceleration. This is reflected in the way he balances external market trends with practical operational excellence," said Fernandez.

T.R. joins DXC from Riskified, a NYSE-listed advanced AI fraud and risk technology company serving the world's largest eCommerce merchants, where he was the SVP of Strategy and Corporate Development. In this newly created role, T.R. will provide a singular point of accountability for sales effectiveness to oversee DXC's global, unified salesforce. He will better position DXC to deploy specialist resources globally, bring unique client insights to its offering teams, and influence the introduction of new offerings to DXC's markets with speed, expanding the company's footprint with existing accounts and new logos.

With over 20 years of experience in technology and financial services, T.R. has led various growth-related initiatives that include new market expansion, business development, product development, and cross-functional collaboration. Prior to Riskified, T.R. worked at several different technology companies and technology-focused investment firms. T.R. graduated from Harvard University before earning his MBA from The Wharton School.

DXC Names Anders Lange as Chief Procurement Officer

2 April 2025

DXC Technology, a leading Fortune 500 global technology services provider, has appointed Anders Lange as Chief Procurement Officer, effective immediately. Lange will report to DXC's Chief Administrative Officer, James Walker.

"Anders brings extensive experience in global organizations and a proven track record of delivering results," said Walker. "His expertise in transformation leadership, operational efficiency, risk management, supplier performance improvement, and cost savings will be invaluable as we continue to evolve our procurement organization."

With over 15 years of leadership experience in procurement and supply chain management, Lange will lead DXC's global procurement function, spearheading transformation initiatives, including expanding AI adoption to streamline processes and drive growth.

Lange most recently served as Global Head of Procurement at Bloomberg, overseeing procurement and supplier management. Previously, he held procurement leadership roles at LEO Pharma, Diageo, and Carlsberg Breweries. He has also served as a guest lecturer at Copenhagen Business School.

DXC Names Sandeep Bhanote as Financial Services Industry Leader for Consulting & Engineering Services

2 April 2025

DXC Technology, a leading Fortune 500 global technology services provider, announced the appointment of Sandeep Bhanote as the Financial Services Industry Leader for DXC's Consulting & Engineering Services - Powered by AI (CES), effective immediately. Bhanote will report directly to Howard Boville, DXC President of CES.

"Sandeep brings a rare blend of entrepreneurial spirit, commercial acumen, and the ability to connect strategy, product, and go-to-market execution," said Raul Fernandez, President and CEO of DXC. "From leading Radius8 as CEO to driving business growth at Clover by Fiserv, he has consistently demonstrated how to scale, transform, and deliver. His experience working with global C-level executives, combined with his client-centric mindset, makes him a tremendous asset as we accelerate our Financial Services business and deliver AI-powered solutions that create real value for our customers."

In his new role, Bhanote will lead DXC's Financial Services vertical within CES, driving growth through AI-powered solutions designed to help clients innovate. He will focus on shaping future offerings, enhancing client value, and delivering competitive differentiation for DXC.

Bhanote joins DXC with extensive leadership experience across financial services, SaaS, and digital innovation. Most recently, he served as Vice President and General Manager at Clover by Fiserv, where he led go-to-market strategy and drove revenue growth across the Mid-Market and Enterprise segments.

Previously, Bhanote was a serial entrepreneur. He co-founded and served as CEO of Radius8, a company that revolutionized how retailers connect online and offline experiences using real-time, location-based intelligence—leading to its acquisition by Fiserv in 2021. He also co-founded Global Bay Mobile Technologies, a pioneer in mobile point-of-sale solutions, which was acquired by VeriFone in 2011.

Gamma Technologies Teams Up with the College of Engineering at the University of Alabama to Enhance Battery Education with Advanced Simulation Software

27 March 2025

Gamma Technologies (GT), a global leader and innovator in multi-physics systems simulation software, announced its commitment of software and support to the University of Alabama's College of Engineering. The two organizations are working together to teach students cutting-edge skills for battery engineering by integrating advanced simulation tools in an academic setting.

The University introduced its first course with GT software this past fall, taught by Dr. Krishna Shah, which focused on battery technology, including pack- and module-level, as well as cell- and electrode-level engineering and design. The course covered the inner workings of Lithium-

ion technologies, as well as key principles of battery system design spanning battery pack and module design to cell and electrode design to meet energy and power density requirements.

GT supplied the course students with GT-SUITE, the multi-physics modeling platform ideal for battery thermal management, thermal runaway propagation, and battery mechanical design analysis as well as GT-AutoLion, the leading electrochemical modeling tool for Lithium-ion and beyond Lithium-ion technologies. GT-AutoLion simulations are ideal for battery performance prediction, battery degradation prediction, and cell safety modeling.

To complement the course lectures from Dr. Krishna Shah, students were given free access to GT-University for expert training material.

In the inaugural course offering that included GT software and support, students tapped into their creativity to define and complete impressive projects, including:

- **Artificial heart** – an analysis of multiple cathode chemistries and cell design on the performance and degradation of a lightweight Lithium-ion battery pack powering an artificial heart
- **Automotive benchmarking** – a study of how ambient temperature affects a battery pack in automotive applications, for both drive cycle scenarios and charging scenarios
- **Electric go-kart racing** – a sizing and design project for a Lithium-ion battery pack for an electric go-kart to fit race specifications and maximum performance capabilities that tested both performance and degradation requirements

“Modeling, and specifically electrochemical modeling, is a valuable teaching tool for us because it provides an interactive way to learn and understand physical phenomena and behavior of cells,” said Dr. Krishna Shah, Assistant Professor in the Department of Mechanical Engineering at the University of Alabama. “With GT-AutoLion, we setup virtual sensors to measure concentrations, potentials, flux rates, other quantities that are impossible to measure in an operational Li-ion cell, which greatly enhances the learning process.”

“We look forward to building on this collaboration with the University of Alabama and hope to continue to bring GT simulation tools into more engineering classrooms,” remarked Dimple Shah, President and CEO of Gamma Technologies. “Together with universities across the globe, we hope to play a small role in preparing today’s students to compete as tomorrow’s top simulation engineers.”

HCLTech elevates Public Sector expertise with launch of US subsidiary

31 March 2025

HCLTech, a leading global technology company, announced the launch of a subsidiary dedicated to serving state and local government, and education (SLED) organizations, as well as federal civilian and defense agencies in the United States. HCLTech Public Sector Solutions (PSS) will leverage the company’s 25+ years of industry expertise and integrated technology solutions to deliver impactful outcomes for the public sector and better serve its constituents. This launch underscores HCLTech's continued growth in the public sector following the establishment of

the Strategic Segments business under Arjun Sethi's leadership as Chief Growth Officer for Strategic Segments since November.

"A sharper focus through a dedicated subsidiary will enable us to deliver our AI and digital transformation expertise across all public sector segments," said C Vijayakumar, CEO & Managing Director of HCLTech. "By combining our comprehensive AI suite, deep subject matter expertise, industry-leading talent and dedicated leadership, we are better positioned to partner with government agencies and enhance the experience for the constituents they serve."

"There is an increasing demand for AI-led technology solutions and services in the public sector," said Arjun Sethi, Chief Growth Officer for Strategic Segments at HCLTech. "From digital engineering and cybersecurity to AI-powered platforms for citizen engagement, our specialized solutions are designed to translate data into insights, drive IT efficiencies, and maximize impact, all while helping government agencies navigate current and future technology transformation with confidence."

The PSS subsidiary elected three members to its board of directors: Arjun Sethi, HCLTech General Counsel Raghu Raman Lakshmanan and HCLTech Chief Marketing Officer Jill Kouri. Sethi was appointed as President and Raman Lakshmanan as Treasurer and Secretary.

Hexagon announces leadership changes in its Manufacturing Intelligence division

3 April 2025

Hexagon AB announced the appointment of Andreas Renulf as President of its Manufacturing Intelligence division, effective 1 May 2025. Andreas will report directly to Norbert Hanke, interim President and CEO, Hexagon. Josh Weiss, the current President of Hexagon's Manufacturing Intelligence division, is leaving Hexagon to join another company and will work with Andreas to ensure a smooth transition and handover until his departure at the end of May.

Andreas has been with Hexagon since January 2024 in the role of Chief Operating Officer and Head of Machine Control for the Geosystems division. During this time, he has played a key role in enhancing operational efficiencies within Geosystems by driving a culture of continuous improvement and collaboration across teams. Prior to joining Hexagon, he spent six years at Trelleborg, where he was President of two business units, holding full profit & loss accountability and driving both organic and M&A growth while maintaining strong cost controls. Before this, Andreas held several leadership positions across diverse industries and companies, including thirteen years at ABB, where he held a number of roles, including Vice President for the Oil, Gas & Petrochemicals business unit in Asia and Vice President of Marketing and Sales for Process Industries Products. A Swedish national, Andreas holds an M.Sc in Business Administration from Jönköping International Business School.

"Andreas has a strong track record of driving growth, profitability and organisational excellence. I am pleased that he has agreed to join the Executive Management Team in this key leadership role. Manufacturing Intelligence has an exciting future ahead as we increasingly embrace robotics and autonomy to optimise our customers' product lifecycles," said Norbert Hanke, interim President and CEO, Hexagon AB.

Hanke added, "Josh has contributed a great deal during his ten years with Hexagon, in particular in his most recent role as President of the Manufacturing Intelligence division, where he has delivered strong improvements to profitability and cash conversion. I wish him all the best in his future endeavours."

Hexagon launches new Robotics division to drive next-generation autonomy

31 March 2025

Hexagon is launching a new Robotics division, leveraging its industry-leading expertise in measurement technologies, AI and autonomous systems to advance humanoid robotics and help its customers achieve true autonomy.

Advancements in AI, simulation, and reinforcement learning are unlocking the potential of robotic systems, allowing them to become more autonomous and navigate intricate environments and accomplish complex tasks. As a market leader in measurement technology and sensors essential for navigating complex environments, Hexagon is well placed to drive further progress by providing spatial intelligence and digital twins that enable robotic systems to learn, interact with their surroundings and take action.

"Robotics has always been a core innovation pillar at Hexagon," said Norbert Hanke, interim President and CEO, Hexagon. "From total stations and drones for construction to laser trackers for manufacturing and off-road autonomy for mining and agriculture, we have continuously pioneered accurate autonomous systems leveraging robotics. Today, we are taking the next step by creating a dedicated robotics division to leverage investments we have made over the last few years and develop autonomous solutions to complement a shrinking, ageing, and changing workforce."

Hexagon's Robotics division will focus on industrial applications. By leveraging its proven track record in manufacturing, automotive, aviation, energy, warehousing, and logistics markets, Hexagon is uniquely positioned to respond to the growing demand for highly capable, versatile robots.

To lead this new division, Hexagon has appointed Arnaud Robert as President of Hexagon's Robotics division. A global strategic leader with 25 years of experience and a deep background in AI, Arnaud has successfully led business transformations across six industries, launched global products, and scaled several businesses from inception to becoming significant profit centres. He has a PhD in computer science from the Swiss Institute of Technology Lausanne (EPFL). Arnaud holds over a dozen patents and has received multiple industry awards.

"Hexagon is the world's leader in measurement technology and positioning solutions, which will be a key differentiator in this fast-growing market," said Arnaud Robert. "I am honoured to lead this groundbreaking division alongside the team and build autonomous robotics solutions that leverage the most recent advances in robotics and AI with the goal of redefining efficiency, intelligence and automation across several industries. We will continue to push innovation further to help our customers achieve their full potential and contribute to a sustainable future."

As President, Arnaud will lead the R&D, product, commercial, operations, partnerships, and support functions and drive the next phase of Hexagon's robotics innovation. Arnaud will report to Norbert Hanke, interim President and CEO, and will be a member of the Executive Management team.

Honeywell Appoints Stephen Williamson to Board of Directors

1 April 2025

Honeywell announced that its Board of Directors has elected Stephen Williamson, 58, current Senior Vice President and Chief Financial Officer of Thermo Fisher Scientific Inc., to its Board of Directors as an independent Director and Audit Committee member, effective April 1, 2025.

Williamson was named Senior Vice President and Chief Financial Officer of Thermo Fisher Scientific in August 2015 and is responsible for the company's finance, tax, M&A, treasury and global business services functions. After joining Thermo Fisher Scientific in July 2001, he held a variety of finance leadership roles including Vice President of Financial Operations, leading the finance support function company-wide, and Vice President, European Financial Operations, overseeing integration activities across Europe.

Prior to working at Thermo Fisher Scientific, Williamson held various finance positions at Honeywell, including Vice President and Chief Financial Officer, Asia Pacific and other corporate development and operational finance roles. Williamson began his career with Price Waterhouse in the transaction support group and the audit practice.

"We are delighted to welcome Stephen to our Board of Directors. He brings extensive financial expertise and significant international business experience," said Vimal Kapur, Chairman and Chief Executive Officer of Honeywell. "Stephen's broad industry knowledge and M&A experience will be invaluable to Honeywell as we pursue our transformational objectives and continue to drive growth and innovation globally."

Williamson holds a bachelor's degree in accounting and finance from the University of Wales and is a member of the Institute of Chartered Accountants of England and Wales.

iBase-t and Articul8 Join Forces on AI-Driven Manufacturing Solutions

1 April 2025

iBase-t, the global leader in cloud software for the Aerospace and Defense industry, announced a strategic relationship with Articul8, a pioneer in enterprise Generative AI (GenAI) platforms. This collaboration seeks to integrate Articul8's advanced GenAI capabilities with iBase-t's Solumina Manufacturing Operations Platform, delivering AI-driven insights and automation to Aerospace & Defense manufacturing operations.

By combining iBase-t's expertise in simplifying complex manufacturing processes with Articul8's autonomous GenAI data perception and reasoning capabilities, the collaboration aims to enhance Aerospace & Defense data-driven decision-making, streamline operations, and improve overall productivity for manufacturers.

“Enhancing decision-making and process efficiency with AI-powered intelligence is a pivotal step in our mission to simplify the complexities of aerospace and defense manufacturing,” said Sung Kim, CTO of iBase-t. “By empowering Solumina users with expert-level GenAI capabilities, we are ultimately helping the industry drive greater efficiency and accelerate time to market. Articul8’s expertise in domain-specific GenAI models, coupled with their platform’s advanced data perception and reasoning capabilities, makes them the perfect partner to drive the future of intelligent aerospace and defense manufacturing.”

Naveen Poonian, CEO of iBase-t, stated, “Aerospace and defense manufacturers face immense operational complexity, requiring AI solutions tailored to their unique challenges. At iBase-t, we are defining how AI transforms A&D manufacturing, quality, and sustainment. By collaborating with organizations like Articul8, we accelerate specialized AI capabilities within Solumina—delivering intelligent automation and real-time adaptability. This relationship reinforces iBase-t as the first mover in AI for A&D, ensuring our customers stay ahead with purpose-built, cutting-edge solutions.”

“Collaborating with iBase-t aligns perfectly with our mission to solve complex industry challenges through AI,” said Arun Subramaniyan, Founder & CEO of Articul8. “Our domain-specific GenAI platform combined with iBase-t products brings expert-level reasoning to aerospace and defense manufacturing – reducing manual effort, improving process intelligence, and accelerating operational transformation.”

Informatica Announces Krish Vitaldevara as EVP, Chief Product Officer

31 March 2025

Informatica, an AI-powered enterprise cloud data management leader, announced the appointment of Krish Vitaldevara as Executive Vice President and Chief Product Officer. Bringing extensive experience from Microsoft, Google and most recently, NetApp, Vitaldevara will also join Informatica’s Executive Committee.

Vitaldevara is the ideal leader to propel Informatica into its next phase of innovation and growth. At NetApp, he made significant strides as the Senior Vice President and General Manager, leading a formidable team of over 2,000 professionals in product management, design and engineering. Under his leadership, the team successfully formulated and executed an AI strategy that modernized NetApp’s product portfolio, enhancing solutions for Fortune 500 companies and advancing sophisticated on-prem and hybrid cloud solutions.

A recognized innovator, Vitaldevara holds over 30 patents, underscoring his commitment to advancing technology, innovation and driving industry evolution.

“I’m thrilled to have Krish join the team to help bring our vision for the future of AI-powered data management to life. I am confident that Krish’s leadership, combined with Informatica’s continued excellence in AI-powered data management, will elevate our capabilities and empower our customers to catalyze innovation and drive growth,” said Amit Walia, Chief Executive Officer, Informatica.

As Chief Product Officer at Informatica, Vitaldevara will develop and execute a product strategy aligning with business objectives and leverage emerging technologies like AI to innovate and improve offerings. He will focus on customer engagement, market expansion and strategic partnerships while utilizing AI-powered, data-driven decision-making to enhance product quality and performance, all within a collaborative leadership framework.

"I am excited to join Informatica at such a pivotal time in the technology landscape. Together, we will drive innovation, leverage data-driven insights and enhance our product offerings to empower our clients with cutting-edge AI capabilities and cloud solutions," said Vitaldevara. "I look forward to collaborating with the exceptional teams to further elevate our impact on the industry."

Earlier this year, Bala Kumaresan joined Informatica as Executive Vice President & Global Head of Engineering, enhancing the strength of Informatica's product leadership team. With a robust background in multi-cloud enterprise cloud data management and previous pivotal roles at Informatica, Symantec, Oracle, and most recently at F5, Kumaresan brings a wealth of experience and innovation to take Informatica solutions to new heights. His dedication to engineering excellence is instrumental in maintaining Informatica's market leadership and empowering our customers with cutting-edge AI and cloud data management solutions.

Kumaresan has been awarded over a dozen patents in clustered storage and data management. He holds a master's degree in systems sciences & automation from Indian Institute of Science and a bachelor's degree in computer science & engineering from Pondicherry University.

Kumaresan also serves on Informatica's Executive Committee, contributing to our strategic vision and execution.

"The combination of Bala and Krish leading our product teams comes at a crucial time as we push the frontiers of AI and data management. Their proven track records and visionary approaches align perfectly with Informatica's goals of delivering exceptional and transformative products to our clients," added Walia.

Nemetschek Group Appoints New Chief Division Officer for the Planning & Design Division and Digital Twin Business Unit

31 March 2025

The Nemetschek Group, a leading global provider of software solutions for the AEC/O (Architecture, Engineering, Construction & Operations) and media industries, announced the appointment of Sunil Pandita as the new Chief Division Officer for the Planning & Design Division. He will also lead the Digital Twin Business Unit, a strategically important cross-functional function within the Nemetschek Group.

Sunil Pandita is an experienced international leader in digital transformation, bringing over 25 years of expertise in business and technology evolution. Prior to joining the Nemetschek Group, he held senior leadership roles in major global companies such as Dell, McKinsey & Company, Hewlett-Packard, and Thomson Reuters. Most recently, he held the position of Vice President &

General Manager of Connected Industrials, Sustainability, Cybersecurity, Logistics, and Life Sciences at Honeywell, leading a major part of Honeywell's software business.

Pandita holds a bachelor's and master's degree in computer science, along with an MBA from the Kellogg School of Management at Northwestern University.

"I am truly excited to join the Nemetschek Group – a company with a strong portfolio, global footprint, and a clear leadership position in driving the transformation of the AEC/O industry", says Sunil Pandita. "What impresses me most is the passion, empathy, and deep expertise of my new colleagues, along with the customer-centric mindset and positive culture that make the Nemetschek Group such a unique and impactful organization."

Sunil Pandita succeeds César Flores Rodríguez, who will leave the company to pursue other opportunities. Over the past two and a half years, César played a key role in shaping the Planning & Design Division and establishing the Digital Twin Business Unit.

"I am very delighted to welcome Sunil to the Nemetschek Group," states Yves Padrines, CEO of the Nemetschek Group. "As a very experienced software executive, Sunil is widely recognized for his ability to drive businesses forward through digital transformation and innovative technologies, consistently keeping the focus on customer experience, product excellence, and industry impact. At the same time, on behalf of the Nemetschek Group, I would like to extend my sincere gratitude to César for his contributions and achievements within the Group."

New Accenture Siemens Business Group to reinvent engineering and manufacturing for clients

31 March 2025

Siemens and Accenture are significantly advancing their long-standing alliance partnership to help clients reinvent and transform engineering and manufacturing.

At Hannover Messe 2025, the two companies announced the formation of the Accenture Siemens Business Group, a dedicated business practice to comprise 7,000 professionals with proven manufacturing and IT experience globally. Through the business group, the companies will co-develop and jointly market solutions to clients that combine automation, industrial AI and software from the Siemens Xcelerator portfolio with Accenture's data and AI capabilities.

"By strengthening our partnership, we combine the unique capabilities of two market leaders: Siemens' technology, access to data and deep domain knowledge in software, automation and industrial AI with Accenture's power to apply data and AI in engineering and manufacturing", said Roland Busch, President and CEO of Siemens. "With the new business group, we will empower customers in all industries to supercharge their entire value chain by embedding AI at the core of their businesses."

"Engineering and manufacturing are the next digital frontier," said Julie Sweet, chair and CEO, Accenture. "The Accenture Siemens Business Group scales the power of automation, data and AI to help clients reinvent their products and how they make them. Together with our long-standing partner Siemens, we will increase speed and efficiency, reduce cost and strengthen the digital core, which is essential for continuous reinvention and the creation of new value."

Proven track record

Accenture and Siemens have a long history of jointly creating value for clients. For KION, a leading supply chain solution company, Accenture and Siemens are unifying and optimizing core engineering processes with Siemens Teamcenter as the client's common product lifecycle management (PLM) platform. The initiative rethinks and enhances KION's engineering processes with simulation capabilities, generative AI and Model-Based Systems Engineering (MBSE).

At Navantia, a Spanish state-owned shipbuilding, technology and defense company, Accenture and Siemens developed and implemented a new product development platform using Siemens Teamcenter and Capital Logic Designer. The platform enables digital twins of Navantia's vessels, increasing the quality of the product design and reducing the company's total design and manufacturing cost by 20%.

Scalable engineering, manufacturing and services solutions for industry

The Accenture Siemens Business Group will create solutions for software-defined products and factories for clients in industries including aerospace and defense, automotive, consumer products and goods, electronics, heavy equipment, industrial machinery, semiconductors and transportation.

The group plans to introduce new engineering services that will focus on reinventing engineering and R&D models. It will help clients create global engineering capability centers and develop software-defined products. It will also optimize clients' use of Model-Based Systems Engineering (MBSE) and speed the adoption and use of Accenture's and Siemens' software-defined vehicle (SDV) framework for automakers.

New manufacturing services will support clients in implementing, harmonizing and migrating manufacturing execution systems to track and control manufacturing in real-time. By applying IT principles, the group will advance clients' AI-powered shopfloor operations and automation. Additionally, it will help clients mitigate and prevent cyber threats to operational technology (OT) devices and critical engineering and manufacturing systems with managed security services including Accenture's Managed Extended Detection and Response (MxDR) platform. *(A demo of Accenture's and Siemens' joint cybersecurity approach for IT/OT environments is available at Siemens' Hannover Messe booth in Hall 9, booth 53.)*

New industrial assets services will include after-sales service, maintenance, repairs and overhaul.

Agentic AI-powered industrial process reinvention

The Accenture Siemens Business Group will enable its solutions for clients with Accenture's suite of Industry X digital engineering and manufacturing assets. These support clients in building AI agents, customizing pre-built agents and foundation models—for example, for simulation and robotics—and ensure governance across all their AI components. *(A demo of embedded generative AI agents in engineering using Siemens' NX and engineering software*

from its recent acquisition Altair is available at Accenture's Hannover Messe booth in Hall 17, booth E32).

Agentic AI can dramatically increase the efficiency and productivity of product development by, for example, automatically validating the impact on feasibility, cost and performance of engineering changes and new designs. Other areas benefitting from agentic AI are PLM, asset management and servicing of industrial equipment, and remote operations.

PDSVISION Announces New Chief Financial Officer

4 April 2025

PDSVISION, a leading global solution provider supporting customers in their digitalization journeys, is pleased to announce the appointment of Joel Odland as the new Chief Financial Officer (CFO). Joel starts April 1, 2025.

Joel Odland brings a wealth of experience to PDSVISION, having previously served as the CFO at Eniro Group AB, where he played a pivotal role in driving strategic transformation and operational efficiency. With a background in industrial engineering and economics from Lund University, Joel has held various senior financial positions, including Group CFO at J. Lindeberg and Finance Director North Europe at Safilo and several roles with Proctor & Gamble. His broad leadership experience across industries will be invaluable as PDSVISION continues to expand globally.

"We are excited to welcome Joel Odland to PDSVISION. Joel's proven track record in leading strong and international finance teams will be instrumental as we continue our growth journey and build our global support functions."

Mats Oretorp

CEO, PDSVISION

"I am thrilled to be part of PDSVISION's dynamic team and contribute to the company's continued success. PDSVISION's innovative approach to digital solutions and its dedication to customer excellence make it a compelling organization to be a part of. I look forward to working with the talented team at PDSVISION to drive financial performance and support the company's strategic initiatives."

Joel Odland

Appointed CFO, starting April 1.

Sage Debuts New North American Headquarters in Atlanta's Ponce City Market

26 March 2025

Sage, the leader in accounting, financial, HR, and payroll technology for small and mid-sized businesses (SMBs), announce the official opening of its new North American headquarters in the heart of Atlanta. Located at 619 Ponce in Jamestown's Ponce City Market, the new office marks a significant milestone in the company's long-term investment in the region, reflecting its commitment to innovation, job creation, and community engagement.

Spanning 58,000 square feet across two levels, the new workspace has been thoughtfully designed to foster creativity, flexibility, and sustainability. More than just an office, it serves as a hub for Sage colleagues, customers, and partners to collaborate, innovate, and drive business success.

A Hub for AI Innovation and Business Growth

The U.S. is the largest market for Sage, accounting for nearly 40% of the company's global revenue. As Sage continues to expand its presence and drive innovation, Atlanta plays a crucial role in this growth strategy. Commonly referred to as the technology capital of the Southeast, Atlanta offers a robust business ecosystem, a highly skilled and diverse workforce, and a culture of innovation — making it an ideal location for the company's continued investment.

Sage has long been part of metro Atlanta, with an established presence in Lawrenceville. The opening of its new North American headquarters represents a further commitment to the region.

"Sage is building the future of AI-driven financials for SMBs, and our new flagship office in Atlanta is at the heart of that transformation," **said Mark Hickman, Managing Director of North America at Sage.** "Our new workplace at Ponce City Market puts us right in the center of a thriving business and tech community, surrounded by innovation and a vibrant culture. This move is more than just a new office – it's where we'll drive the next wave of AI-powered financial solutions, helping our customers unlock new opportunities and scale with confidence."

At the heart of the new headquarters is the **Sage Discovery Center** – an experiential space designed to bring human connection back to business. Built with state-of-the-art technology, this space was designed in direct response to what Sage customers have been asking for: face-to-face conversations with real experts who can help them uncover the right tools for their business, unlock new opportunities, and scale their businesses. Whether they're long-term customers or just getting started, visitors will get hands-on support, explore AI-driven solutions, and discover how Sage can be a true partner in their success – today and as they grow.

A Dynamic and Sustainable Workplace

The company's move to 619 Ponce represents a leap forward in creating a dynamic and versatile workplace that supports varied workstyles and collaboration. Designed with flexibility and inclusivity in mind, the office offers diverse work environments that empower teams to connect, focus, and innovate.

The office is structured into distinct work zones to meet the varied needs of Sage colleagues:

- **Community Zone** – a welcoming social space featuring a barista service and self-serve café, and a mini-market with a range of food and beverage options.
- **Activity Zones** – a blend of formal and informal meeting spaces, quiet areas for deep focus, and private rooms for virtual collaboration.
- **Team Zones** – flexible workspaces that enable teams to collaborate seamlessly, with adaptable seating arrangements to support different ways of working.

In line with the commitment from Sage to halving its emissions by 2030 and becoming net zero by 2040, the office is housed in a building constructed using sustainable materials and Georgia-grown timber. The building's timber structural system achieved a net negative of 1,266 tons of carbon emissions, equivalent to removing around 300 cars from the road for a year.

Additionally, Sage has partnered with Living Walls, an Atlanta-based nonprofit, to commission three custom art installations and source gallery wall art by local artists, celebrating Atlanta's rich creative culture and the artists who bring it to life.

Fueling Atlanta's Community

Today, Sage also announced its investment in Atlanta's business ecosystem through new multi-year partnerships with four local nonprofit organizations: HYPE, Inspiredu, Per Scholas Atlanta, and Access to Capital for Entrepreneurs (ACE).

These collaborations reinforce the company's commitment to breaking down barriers for entrepreneurs, fostering innovation, and making a lasting impact in the communities where it operates.

Through its social impact arm, Sage Foundation, the company has globally contributed more than 140,000 volunteer hours in the past year, as well as raised over \$500,000 for many important causes. Notably, Sage Foundation has also helped upskill nearly 19,000 people on tech and digital skills - including young girls and teens - as part of its effort to build a more inclusive, diverse, and accessible technology sector for future generations.

Schneider Electric Introduces U.S. Public Sector Business: Schneider Electric Federal, Inc.

1 April 2025

Schneider Electric, the leader in the digital transformation of energy management and automation, announced that it is doubling down on its commitment to support the U.S. military and federal government by establishing Schneider Electric Federal.

As a longtime partner to the U.S. government, Schneider Electric provides secure, uninterrupted, and reliable power to critical systems, digitalizing and modernizing the government to be more efficient and secure via our hardware and AI-driven software solutions. This announcement marks the incorporation of Schneider Electric Federal, building on the previous business known as Schneider Electric Critical Buildings Systems Inc. It also reflects the growing collaboration between Schneider Electric and the U.S. government and military to design and build more efficient and hardened military infrastructure, install microgrid technologies, upgrade buildings, modernize electrical infrastructure, and more.

"Energy security is national security, and as the largest consumer of energy, the federal government must have access to secure, efficient, and reliable power," said Jay Owen, President of Schneider Electric Federal. "From hardening infrastructure against cyber threats to optimizing resource usage within government facilities, Schneider Electric Federal delivers tangible results: enhanced security, streamlined processes, and significant cost savings."

Jay Owen has helmed the team since 2022 and will continue to lead the newly named company as President, alongside a board of directors that features prominent national security experts like General Al Edmonds and Sherri Goodman, and business leaders, including Aamir Paul, President of North America Operations for Schneider Electric.

“For over 135 years, Schneider Electric has proudly helped power the United States. Given our continued commitment to U.S. manufacturing and the launch of Schneider Electric Federal, we are better positioned than ever to enable a new era of energy efficiency in this country,” said Aamir.

A growing number of federal facilities already rely on Schneider Electric’s hardware, software, and performance contracting solutions to deliver reliable and secure power to mission-critical systems while reducing and optimizing energy consumption. Over the past 30 years, the company has successfully implemented more than 1,000 public sector projects, including:

- Yokota Air Base (Japan): SE Federal helped the US Air Force reduce energy and water costs by 29.3%, generating \$12.3M in annual savings and enabling the base to meet the 14-day islanding requirement.
- Marine Corps Logistics Base (Albany, GA): SE Federal helped the base achieve 100% of its power from renewable energy, projecting \$214M in savings over 23 years.
- Marine Corps Air Station (Miramar, CA): SE Federal helped install a 1.5 MW battery energy storage system to bolster the microgrid that powers the home of 15,000 marines, sailors and their families.

A U.S. incorporated company, Schneider Electric Federal is approved to work with the U.S. Government on classified and unclassified programs through a Special Security Agreement (SSA). In concert with the US Department of Defense’s Defense Counterintelligence and Security Agency (DCSA), Schneider Electric Federal has agreed to a comprehensive series of controls and requirements set forth by the SSA and subject to oversight by a Government Security Committee to ensure independent management.

Schneider Electric Plans to Invest Over \$700 million in the U.S., Supporting Energy & AI Sectors and Job Growth

25 March 2025

Schneider Electric, the leader in the digital transformation of energy management and automation, announced that it is planning to invest over \$700 million in its U.S. operations through 2027. The company’s investments support the country’s focus on bolstering the nation’s energy infrastructure to power AI growth, boost domestic manufacturing, and strengthen energy security. The announcement comes as rising regional demand grows across data centers, utilities, manufacturing, and energy infrastructure segments.

The investment is the largest planned single capital expenditure commitment by Schneider Electric in its’ 135+ year history in the U.S. It includes manufacturing expansions and job growth, reflecting the company’s robust customer demand for solutions to increase energy efficiency, scale industrial automation, and deliver a more reliable grid. Coupled with previous

investments in 2023 and 2024 to strengthen its North American supply chain, Schneider Electric's latest U.S. planned investment will surpass \$1 billion so far this decade.

This new planned investment is expected to create over 1,000 new jobs and help Schneider Electric continue to play a leading role in shaping a more innovative, affordable, and energy-efficient future in the U.S. As part of its talent acquisition plan, the company intends to reinforce its culture of service by hiring more veterans and retiring U.S. service members. Newly created roles will include next-generation manufacturing professionals, engineers, developers, and technical analysts.

"We stand at an inflection point for the technology and industrial sectors in the U.S., driven by incredible AI growth and unprecedented energy demand. To lead the transformation ahead, we must be agile and act now to advance ambitious digitalization and efficiency goals to make an impact for generations to come," said Aamir Paul, President of North America Operations for Schneider Electric. "Today's announcement is another milestone in our responsible investment strategy at Schneider Electric, underscoring our steadfast commitment to U.S. manufacturing, our unwavering belief that jobs and technological innovation will thrive together, and making a critical impact for our customers across the growing energy and automation sectors in the U.S."

"Schneider Electric's significant investment is a clear sign that manufacturing in America is moving forward—driving economic growth, innovation and job creation across the country," said National Association of Manufacturers (NAM) President and CEO Jay Timmons. "By expanding their operations with a focus on energy security, automation and AI, Schneider Electric is not only strengthening America's competitiveness but also creating new opportunities and powering our nation's future."

"America's electrical system will face unprecedented rising energy demand in the coming decade driven by data centers and AI. Schneider Electric's historic investment of over \$700 million across its domestic operations over the next two years is indicative of the critical role electrical manufacturers play in meeting this new demand and powering an electric future," said National Electrical Manufacturers Association (NEMA) President and CEO Debra Phillips. "NEMA congratulates Schneider Electric on this investment in U.S. innovation, economic growth and good-paying American jobs. We look forward to working together to expand domestic manufacturing, deliver a world-class grid, and meet the electricity demands of the modern world."

Schneider Electric leverages its own technology solutions like the EcoStruxure platform to drive greater electrification, efficiency, and sustainability, with multiple facilities recognized as Lighthouse factories by the World Economic Forum. Today's investment is aimed to help the company maintain its leadership position in enabling smart factory transformations, develop and deploy cutting edge energy efficiency solutions, and bolster its domestic supply chain capabilities. Facility upgrades, expansions, and openings span the U.S., including but not limited to:

- Mt. Juliet, Tennessee: Constructing a new facility adjacent to the company's recently announced facility to grow our presence in the medium voltage market and introduce new products to the U.S. market.
- Andover, Massachusetts: Opening a new power distribution unit laboratory allowing researchers to test power systems for the AI data center market. Also, a new microgrid laboratory will simulate and test fully functioning microgrids under real-world conditions.
- Columbia, Missouri: Expanding the current plant with additional space to expand production of molded case circuit breakers and air circuit breakers.
- Fairfield, Ohio: Transforming an existing facility by incorporating advanced manufacturing technologies and software to manufacture new products.
- El Paso, Texas: Expanding the company's existing campus to keep up with growing demand to increase production of switchgear and power distribution products.
- Houston, Texas: Opening an Innovation Center in the heart of the U.S. energy corridor designed to provide hands-on engagement and end-to-end asset visibility with open, innovative, and AI-driven automation solutions that will support the dynamic needs of the US energy and automation landscape.
- Raleigh, North Carolina: Opening a Robotics & Motion Center of Excellence to deliver high-performance motion and robotics products, which are enhanced by AI-enabled solutions and tailored to drive efficiency and resilience in U.S. industrial operations.
- Welcome, North Carolina: Modernizing existing space for production of switchgear and power distribution products to bolster support for critical infrastructure and industries across the U.S.

As part of its commitment to the evolution of the electrical grid as a driver for growth, Schneider Electric also introduced its new One Digital Grid Platform, an integrated and AI-enabled software platform which helps utilities to accelerate grid modernization and meet the demands of an increasingly complex and rapidly evolving grid environment. The company also announced its membership in EPRI's DCFlex initiative. Through DCFlex, participants across industries and sectors explore how data centers can support the electric grid and enable better asset utilization. All three of today's announcements were made in conjunction with Schneider Electric's presence at the DISTRIBUTECH 2025 conference in Dallas.

North America is the company's largest region, representing 36% of Group revenues in 2024. The company employs more than 21,000 workers in the U.S., operates over 20 smart factories and distribution centers, and partners with approximately 40% of Fortune 500 companies. Its products and solutions can be found in four of 10 U.S. homes; 40% of the world's hospitals; and 40,000 water and wastewater installations in 150 countries.

Schneider Electric was recently ranked as one of Glassdoor's Best Places to Work 2025, and the company is proud to be recognized as a 2025 Gold Military Friendly® employer. In 2024, TIME magazine ranked Schneider Electric as the world's most sustainable company. Schneider

Electric was also named the World's Most Sustainable Corporation 2025 by Corporate Knights and it is the only company to rank first in the Global 100 twice.

Tech Mahindra and CrateDB Partner to Provide Agentic AI Solutions for Automotive, Manufacturing and Smart Factories

1 April 2025

Tech Mahindra, a leading global provider of technology consulting and digital solutions to enterprises across industries, and CrateDB, a data management company, announced a strategic partnership at Hannover Messe 2025, the world's premier trade fair for industrial technology. The partnership will revolutionize the automotive, manufacturing, and smart factory sectors by delivering advanced agentic AI solutions that leverage real-time data analytics, enabling businesses to drive innovation and efficiency at scale.

The partnership will combine Tech Mahindra's deep industry expertise and digital transformation capabilities with CrateDB's high-performance database technology to unlock the full value of data for industrial customers. Leveraging CrateDB's open-source, multi-model, distributed database, Tech Mahindra will provide enterprises with advanced capabilities to optimize supply chains, improve predictive maintenance models, and ensure higher quality control standards across their operation centers. Further, the solutions will analyze and integrate time-series data from industrial IoT (IIoT) sensors into a cloud-based environment, enabling businesses to utilize structured data for faster and more informed decision-making.

Harshul Asnani, President and Head - Europe Business, Tech Mahindra, said, *"Agentic AI is redefining industrial operations by enabling conversational UI, autonomous decision-making, automated business process flow and real-time data representation. As enterprises navigate Industry 4.0, traditional data infrastructures struggle to keep pace. Our partnership with CrateDB delivers AI-driven insights at scale, empowering businesses to enhance efficiency, drive innovation, and maintain a competitive edge in an increasingly intelligent and data-intensive landscape."*

Together, Tech Mahindra and CrateDB have leveraged a unique cloud data management architecture to develop highly scalable and sustainable solutions that will help industrial enterprises scale production globally and optimize cloud resources. By incorporating a scalable and adaptive architecture, the solution can be deployed across various manufacturing sub-verticals, providing enterprises with a unified approach to real-time analytics.

Lars Färnström, CEO, CrateDB, said, *"We are excited to join forces with Tech Mahindra at Hannover Messe to showcase how our real-time analytics platform can transform industrial operations. As businesses look to scale their data-driven initiatives, our partnership ensures they have the necessary technology and expertise to navigate the evolving landscape of Industry 4.0."*

As industries worldwide embrace Industry 4.0, the ability to process and act on data in real-time has become a critical differentiator. Under this partnership, both the companies will also showcase live demonstrations at Hannover Messe 2025, where attendees will witness how real-

time analytics and scalable data infrastructure can enhance efficiency and optimize industrial operations.

Event News

Alphawave Semi brings High-Speed Connectivity and Compute Solutions at OFC 2025

1 April 2025

Alphawave Semi, a global leader in high-speed connectivity and compute silicon for the world's technology infrastructure, is thrilled to participate in this year's Optical Fiber Communications Conference & Exhibition (OFC). Celebrating OFC's 50th anniversary, Alphawave Semi will showcase a broad array of advanced data connectivity solutions for AI, compute and network architectures and engage in technical speaking sessions and collaborative technology demonstrations with partners.

Alphawave Semi will showcase groundbreaking innovations through the following live demonstrations:

- **224G PAM4 Electrical SerDes:**
 - 224G XLR IP subsystem solutions unlocking the next generation in connectivity.
- **6T I/O Chiplets:**
 - Chiplet technologies that are silicon ready, with solutions for PCIe and Ethernet linking up in the multi-vendor interoperability demonstration at 112G.
- **UCle D2D IP Subsystem:**
 - Delivering ultra-high speeds in silicon proven advanced packaging to enable optical I/O chiplet designs across many package types. Also supports silicon proven standard organic packaging.
 - Paving the way to 64G: UCle: Discover how our Gen3 64 Gbps UCle IP delivers high-speed connectivity with a bandwidth density exceeding 20 Tbps/mm, all while maintaining ultra-low power usage and minimal latency.
- **Optical PCIe Subsystem:**
 - Interoperability over optics with a Test & Measurement Golden Reference Link Partner.

Alphawave Semi's full portfolio of standard connectivity products is enabling high-speed communications over electrical and optical connections across distances of up to 20 km. The announcement that came last week ([link here](#)) emphasizes how it leverages Alphawave Semi's cutting-edge PAM4 SerDes, along with its differentiated WidEye™ DSP architecture and EyeQ™ advanced diagnostics technology, to meet the needs of leading hyperscalers and their buildout of accelerated AI compute infrastructure.

- Cu-Wave™ PAM4 DSP for Active Electrical Cables (AEC)
- O-Wave™ PAM4 DSP for Optical Retimer and Gearbox Transceivers
- Co-Wave™ Coherent-Lite DSP for Optical Transceiver

Collaborations in die-to-die connectivity paving the way for 64G UCIe and a future of optical chiplets built on Alphawave Semi's IP will also be found in partner booths of Ayar Labs (booth #2958, #3533), Keysight Technologies (Booth #1301, #6562), and the UCIe Consortium Kiosk (booth #2958). Low latency, robust PCIe connectivity solutions will also be found in partner booths of Luxshare (booth #4905), MACOM (booth # 2028), and Terahop (booth # 2429).

Alphawave Semi will be involved in panels on optical communications and chiplets. Tony Chan Carusone will present "Unleashing AI's Potential with Advanced Chiplet Solutions" on April 3rd from 9:15 AM to 9:45 AM at Theater II. OFC takes place at the Moscone Center in San Francisco, CA between March 30 and April 3. Alphawave Semi's PAM4 and Coherent-lite DSPs will be previewed for the first time at its booth (#5645).

Audace Sailing Team presents sustainable hydrofoil design leveraging ESTECO technology

28 March 2025

This month, at the 25th Chesapeake Sailing Yacht Symposium in Annapolis, the Audace Sailing Team from the University of Trieste presented an innovative study on sustainable hydrofoil design. The research leveraged ESTECO's modeFRONTIER software to implement a multifidelity optimization approach, enhancing the performance of foiling sailboats while integrating natural fiber composites.

The Audace Sailing Team is a student-led sailing research and development team from the University of Trieste, Italy. They focus on designing and building high-performance, sustainable foiling sailboats, with a strong emphasis on innovation and the use of eco-friendly materials. As part of our continuous relationship with academia, we're proud to sponsor their adventure and to share their achievements.

The study, written by the team with Enrico Nobile – Scientific Advisor at ESTECO – showcases an innovative approach to high-performance sailing, leveraging sustainable materials and advanced design methodologies. The research represents a pioneering effort in incorporating flax fiber composites — accounting for more than 50% of the hydrofoil's weight — into the design of an international moth foiling prototype.

By combining tools like XFOIL and XFLR5 (to define the baseline design) and velocity prediction program (to estimate hydrofoil performances in real conditions) into the modeFRONTIER simulation workflow, they could test thousands of geometric parameter combinations resulting in a multi-objective optimization process that also accounted for structural strength. The most promising configurations were then subjected to high-fidelity optimization, utilizing parametric modeling and computational fluid dynamics (CFD) simulations. This targeted approach significantly reduced computational effort while ensuring optimal performance.

The effectiveness of this workflow was validated when the first set of race-ready hydrofoils was successfully manufactured. The Audace Sailing Team flax fiber boat not only demonstrated the viability of natural fiber composites but also secured first place overall and the best design award at the 2023 SuMoth Challenge.

AVEVA announces strategic partnerships at flagship event AVEVA World in San Francisco

2 April 2025

AVEVA, a global leader in industrial software, driving digital transformation and sustainability, is announcing multiple new partnerships at its flagship event, AVEVA World. Taking place this year in San Francisco, AVEVA is partnering with **Databricks** to revolutionize industrial operations with a secure and open approach to data and AI. AVEVA is also announcing a strategic partnership with **Track'em**, a cutting-edge material tracking and mobility solution provider, to deliver real time visibility and cost control in capital projects.

Hosted from 8-10th April, the three-day conference will feature over 160 global speakers including Stanford Professor Erik Brynjolfsson, CEO of Schneider Electric, Olivier Blum, and CEO of Archaea Energy, Starlee Sykes, as well as many other business leaders. The event includes over 150 breakout sessions across 12 industries, discussing how industrial intelligence is enabling companies to analyse, visualise, and contextualise their data to improve decision-making, build resilience, and enhance sustainability across the enterprise.

Additionally, AVEVA will be unveiling new portfolio capabilities as it looks to tackle pressing industry challenges within artificial intelligence, energy transition and digital transformation. Through innovations within generative AI for piping design, AVEVA is accelerating design productivity, reducing project set-up time by 70%, and cutting installed costs by 15%. AVEVA is also empowering users with AI-powered tools on the CONNECT platform, enabling smarter processing and summarising of large datasets, while boosting multi-site visibility with hybrid operations control. With seamless industrial AI deployment across the entire lifecycle, AVEVA helps businesses minimise risk, maximise outcomes, improve energy management and rapidly drive value with greater speed and efficiency.

“AVEVA World 2025 will bring together customers and partners to discuss how radical collaboration can unlock innovation and drive sustainable value. Ahead of this year’s event, we are announcing partnerships with Databricks and Track'em, demonstrating how working with experts in their respective fields further strengthens our product offerings and drives additional value for our customers. By combining real-time tracking with digital project execution, AVEVA and Track'em are paving the way for a smarter, more efficient, and cost-effective future in capital projects. Our partnership with Databricks can help bridge the gap between IT and OT through Artificial Intelligence (AI); unlocking new potential for data-driven decision-making” said Rob McGreevy, Chief Product Officer, AVEVA.

AVEVA’s transformational collaboration with Databricks integrates CONNECT, AVEVA's industrial intelligence platform, with Databricks' Data Intelligence Platform, unifying industrial and enterprise data. It empowers businesses to leverage AI, predictive capabilities, and

Generative AI applications, driving faster insights, optimized efficiency, advanced forecasting, and accelerated digital transformation — all through unified and secure data across major cloud platforms. This collaboration will drive sustainable, data-driven growth in an increasingly interconnected world.

"As demand for data intelligence grows, we're excited to partner with AVEVA to deliver a solution that enhances organizations' ability to collaborate, seamlessly share data across platforms, clouds, and regions, and navigate the complexity of custom solutions," said Shiv Trisal, Global Manufacturing, Transportation and Energy Leader, Databricks. "Together, we are empowering customers to extract maximum value from their data while ensuring secure data governance at scale, driving innovation across industrial operations."

AVEVA is also collaborating with Track'em, to bring significant enhancements to AVEVA™ Enterprise Resource Management (ERM) capabilities. This will include real-time material tracking and traceability, mobility reintroduction, future warehouse management capabilities and cloud-only solutions. This partnership will expand the capabilities of AVEVA ERM to both new and existing clients, strengthening supply chain visibility, procurement, and project execution.

"Our mission is to eliminate inefficiencies in construction and capital projects," said Track'em Founder and CEO Kashif Saleem. "Partnering with AVEVA strengthens our ability to provide customers with real-time tracking and enhanced decision-making, reducing delays and cost overruns."

EarthCam Showcases Industry Leading Safety and Security Software at ISC West 2025

2 April 2025

EarthCam, the global leader in live camera technology, content and services, is showcasing its industry leading SaaS platform at ISC West. With advanced AI analytics, continuous video recording and Central Station Monitoring (CSM), the company is continuing to grow its services for project security, safety and risk analysis. This week at ISC West, EarthCam is demonstrating a new range of mobile camera trailers and software services for the construction, transportation and retail industries.

Safety and security are top priorities for construction sites, critical infrastructure and facilities facing risks such as theft, vandalism and liability claims. **EarthCam's security solutions** range from perimeter security to heavy-duty mobile camera trailers. LED strobes, sirens and talk-down functionality act as deterrents, while the CSM service provides 24/7 real-time security response through UL Listed, Five Diamond-certified monitoring centers based in the U.S. Trained specialists assess AI-detected incidents, verify potential threats and coordinate law enforcement response when necessary.

EarthCam continues to develop comprehensive security, documentation and time-lapse services for the construction industry. A key component of the company's security ecosystem is AI-powered video analytics. A recent addition to EarthCam's edge-based vision AI model is the

ability to detect smoke and flames, providing early warnings and enabling emergency response. New AI object detection analytics have been added for construction barricades such as safety cones and delineator posts, workers at height and the absence of PPE, allowing operators and project managers to monitor site conditions and prioritize worker safety.

“It's just a good service to have, if it's for insurance reasons or even just for security,” said Bryan Shephard, Senior Project Manager at Pike Construction Services. “I could argue that it probably saved us money. If my budget allows and I'm able to use it on every job, I would take it with me every time.”

Expanding on its commitment to jobsite security, EarthCam introduces a new five camera security trailer for real-time multidirectional monitoring with no blind spots. The system combines four, 5-megapixel sensors with an intelligent PTZ camera featuring a 31x optical zoom, IR illumination, auto tracking, bi-directional audio and EarthCam's exclusive Pano VI for 360° panoramic visual intelligence. With solar power and 4G/5G cellular service, the trailer is designed for continuous operation in any environment, providing a flexible security solution for construction sites, parking lots and seasonal events.

“EarthCam's security solutions go far beyond just jobsite surveillance,” said Bill Sharp, Senior Vice President of Product Development and Strategy at EarthCam. “Our AI analytics and live central station monitoring work together to provide rapid response when it matters most. Our proactive service is proven to deter theft and vandalism for our clients' projects while reducing false alarms.”

Beyond real-time monitoring, EarthCam's security solutions offer comprehensive video documentation for forensic review and risk mitigation. Continuous recording on the edge stores high-definition video for up to one year, secured with 256-bit AES encryption. Site managers and insurers can access archived video from the camera remotely, helping to resolve disputes, verify claims and maintain compliance.

At the core of EarthCam's security platform is Control Center, the industry's preferred SaaS solution for project documentation, promotion, safety and security. Control Center seamlessly integrates with EarthCam's AI and reality capture technologies, providing an all-in-one interface for live and recorded video, automated progress reports and time-lapse videos. EarthCam also offers camera rentals, professional installation and reality capture services to help clients maximize their visual data.

EarthCam's presence at ISC West 2025 highlights its commitment to deliver innovative security solutions. As jobsite security challenges evolve, integrating AI, cloud-based monitoring and real-time human oversight ensures businesses have the tools they need to protect assets and enhance safety. EarthCam provides camera rentals with solar power options and professional installation.

Nemetschek Group at BIM World 2025: Focus on artificial intelligence and sustainability

2 April 2025

The Nemetschek Group, a leading software provider for the AEC/O and media industry, will be presenting its latest innovations together with its brands ALLPLAN, Bluebeam, dRofus, Graphisoft and Solibri at BIM World Paris on April 2 and 3, 2025. At stand D10/F11, the focus will be on the growing importance of artificial intelligence and sustainability – two key topics that are significantly shaping the digital transformation of the industry.

BIM World 2025 offers an extensive program of conferences and workshops on current topics such as BIM & Interoperability, Cybersecurity & Artificial Intelligence and Decarbonization & Sustainable Development. With over 250 exhibitors, it is one of the leading events for digital solutions and innovations in the construction, real estate and urban planning industries.

In addition to exciting live demonstrations and insights into the innovative software solutions at their own stand, speakers from the Nemetschek Group and its brands will also be presenting as part of the BIM World 2025 conference program:

- 2 April 2025, 10:45 a.m.: “Digital Twin for Operations and Maintenance of Infrastructures by Nemetschek Group: Case study from Romanian port operator UMEX”
 - NGroup Speaker: Andreas Steyer, Senior Product Marketing Manager, Nemetschek dTwin
- 2 April 2025, 05:00 p.m.: “Workshop GRAPHISOFT ARCHICAD: Workflows Intelligents – La Meilleure Expérience de Conception”
 - NGroup Speaker: Firas Omezzine, Solution Engineer, Graphisoft
- 3 April 2025, 02:00 p.m.: “Des passerelles vers l’innovation: Interopérabilité, IA et durabilité dans l’AEC/O – Conférence NEMETSCHKEK”
 - NGroup Speaker: Marc Nézet, Chief Strategy Officer, Nemetschek Group

Another highlight is the presentation of Nemetschek's own solution dTwin at the new *Digital Twin Agora* at BIM World 2025. Here, visitors will gain insights into more than 20 real projects from the fields of infrastructure and urban development. The startup Imerso will also be represented at the Nemetschek Group stand.

The Nemetschek Group is looking forward to exchanging ideas with industry experts, customers and partners and shaping the future of the construction industry together.

Stratasys to Showcase its Leading Additive Manufacturing Ecosystem and Unveil New Solutions at RAPID + TCT 2025

3 April 2025

Stratasys Ltd. announced its product and speaker lineup for RAPID + TCT 2025, North America's largest additive manufacturing and industrial 3D printing event, taking place April 8–10 in Detroit, Michigan. The company will unveil multiple new solutions and materials, host live product demonstrations, and present in a dozen conference sessions—all focused on helping manufacturers transform their operations across the manufacturing lifecycle.

Visitors to booth #2501 will experience Stratasys' full additive ecosystem in action, featuring six 3D printers across five technologies, over 120 printed parts, and a range of software, materials, and post-processing solutions.

"Additive Manufacturing stands at an important crossroads as manufacturers across the globe decide on the right path forward during a period of opportunity, risk and uncertainty," said Rich Garrity, Chief Business Unit Officer, Stratasys. "The need for AM has never been greater and the team looks forward to discussing in Detroit the clear advantages of integrating additive into the manufacturing floor to lower costs, increase efficiency and overcome challenges such as supply chain stability."

Stratasys will unveil its new Neo800+™ stereolithography printer and PolyJet ToughONE™ material live on the show floor, reinforcing the company's commitment to developing solutions that deliver production-grade performance, repeatability, and efficiency.

The show will also feature a dedicated PolyJet ToughONE functionality station, including drill and pull testing, and an air hockey table demonstration using printed components—highlighting the strength of the material and just several of the applications that could be developed within a single system.

In addition, Stratasys will spotlight CALLUM SKYE, a low-volume, luxury EV developed using Stratasys technologies, demonstrating how additive manufacturing can scale from concept design through end-use production.

Stratasys will also introduce several new products and materials across its FDM® and P3™ DLP platforms at RAPID + TCT, expanding its additive capabilities for high-demand applications in aerospace, electronics, industrial manufacturing, and healthcare.

New FDM announcements include:

- VICTREX AM™ 200, a high-performance PEEK-based material offering excellent mechanical strength, heat resistance, and chemical durability for applications such as aerospace brackets and industrial tooling.
- PC-ESD, a polycarbonate blend with electrostatic discharge (ESD) properties, designed for static-sensitive applications in electronics assembly and production environments.

New P3 DLP announcements include:

- GrabCAD® Print Pro for Origin, rounding out Print Pro's availability across all Stratasys technologies, enabling streamlined print preparation and enhanced workflow control for Origin users.
- A new ESD photopolymer, Loctite 3D IND3380™ ESD, delivering electro static-discharge-safe properties for parts used in automotive tooling, industrial machinery, and aerospace components.

Throughout the event, Stratasys leaders and customers will take the stage to share how additive is being used to solve real-world challenges. Key sessions include (all times Eastern Daylight Time):

Tuesday, April 8

8:30-10:00 a.m.: Yoav Zeif, “AM Impact: View from the C-suite Panel,” SME Mainstage

10:30-11 a.m.: Anirudh Krishnakumar, “Maximizing 3D Performance: Leveraging IoT and OEE for AM Success,” TechHub Stage, #3720

11-11:30 a.m.: Fadi Abro, “Accelerating Innovation for Customers: F3300 and Its Impact to Ford’s AM Capabilities,” Room 430A

11-11:30 a.m.: Neil Hopkinson, “Mindful Manufacturing™ in Action: How SAF Re-life Turns AM Waste into Profitable Parts,” Room 413B

11-11:30 a.m.: Conrad Smith, “Innovation to Industrialization – Approaches Throughout the Manufacturing Process”, AeroDef Room

1-2 p.m.: Yoav Zeif, “Afternoon CEO Keynote: State of the AM Industry and Customer Panel on Real-world Applications,” SME Mainstage

Wednesday, April 9

11-11:30 a.m.: Jesse Roitenberg, “AM and Workforce Development: Stratasys and SME Impact on the Next Generation,” Room 413A

2:30-3 p.m.: Guy Shirazi, “Stratasys PolyJet: Like You’ve Never Met Before,” Tech Hub Stage, #3720

2:30-3 p.m.: Andrew Graves, “Neo SLA Models for Advanced Aerospace Wind Tunnel Testing,” Room 410A

2:30-3 p.m.: Adam Donfrancesco, CALLUM, “Revolutionizing Low-volume Production: AM in the Development of the CALLUM SKYE” Room 430A

Thursday, April 10

10:30-11 a.m.: Victor Gerdes, “Secure Scaling of AM: Mitigating Cyber Risks in 3D Printing,” Room 411C

11-11:30 a.m.: Eric Yeung, “Fire the ‘Laser’ by Austin Powers. SLA Productivity Enhancement Beyond the Laser”, Room 413A

Noon-12:45 p.m.: Angelo Tardugno, “3MF: The 3MF File Format for 3D Printing: Applications, Extensions and Integrations”, SME Theater

Stratasys’ full presence at RAPID + TCT includes hands-on product demos, technical talks, and curated tours for students and professionals.

X4 2025 Recap: Qualtrics redefined the future of experience management with Experience Agents

25 March 2025

At X4: The Experience Management Summit in Salt Lake City, Qualtrics redefined experience management with new product innovations, partnerships, and learnings from 100+ sessions that organizations need to win in the era of agentic AI.

At the event, which brought together thousands of C-suite executives, thought leaders, and Experience Management professionals, attendees heard how the world's leading brands – including Walmart, KFC, ServiceNow Verizon, Hilton, adidas, and more – are delivering business success by elevating the customer and employee experience with Qualtrics.

New innovations & partnerships organizations need to win in the era of Agentic AI

At X4, Qualtrics unveiled **Experience Agents™**: highly specialized AI agents that autonomously deliver exceptional customer and employee experiences at scale across every channel and interaction. Experience Agents are designed to interact directly with customers and employees in personalized, proactive and empathetic ways across every channel and touchpoint to increase loyalty, boost employee engagement, and drive greater business insights and opportunities. Experience Agents will be developed on LangChain's LangGraph platform.

Additional announcements at X4 included:

- **Qualtrics Edge**, a powerful new market intelligence platform combining advanced AI, synthetic insights, market research data, and expert advisory services. Qualtrics Edge gives organizations unprecedented visibility into business trends, customer needs, and strategic opportunities at unprecedented speed and scale.
- **New capabilities in the XM for Customer Experience™ suite**, including Location Experience Hub and Qualtrics® Assist for CX, allow businesses to bring together structured and unstructured feedback across every channel to create a complete view of their customer experience; get instant access to customer feedback, competitor insights, and industry benchmarks to take quick, targeted action; and equip frontline teams with real-time insights, support, and recommendations to improve experiences in the moment.
- **Qualtrics AI capabilities in the XM for Employee Experience suite** that elevate organizations' ability to collect and analyze complex employee feedback to identify the most impactful actions they can take to lead teams through change. XM for Employee Experience capabilities use employee feedback to create clear, practical recommendations that reduce bias, and improve manager and team effectiveness.
- New research that reveals executives are putting **\$1.3 trillion at risk because many are hesitant to lead in AI transformation** – a reality that could see many organizations miss out on their share of a trillion dollar opportunity while early adopters get rewarded with exponential gains.

Qualtrics announced 2025 Breakthrough Artist Award Winners

At X4, Qualtrics announced the Breakthrough Artist Award Winners for 2025, recognizing the brands setting themselves apart by driving business value through exceptional customer and employee experiences. This year's winners are:

- Experience Management Breakthrough Artist Award Winner – ServiceNow
- Customer Experience Breakthrough Artist Award Winner – KFC
- Employee Experience Breakthrough Artist Award Winner – Ford
- Strategy and Research Breakthrough Artist Winner – Booking.com
- Financial Services Breakthrough Artist Winner – Ally Financial
- Healthcare Breakthrough Artist Winner – Community Health Network
- Government Breakthrough Artist Winner – State of Iowa
- Education Breakthrough Artist Winner – Omaha Public Schools

X4 is coming to Seattle in 2026

X4: The Experience Management Summit will be held in Seattle for the first time ever in 2026. It will be held at the Seattle Convention Center March 17-19, 2026.

“For the first time ever, Qualtrics is bringing the X4 Experience Management Summit to Seattle in March 2026. Seattle is an important and special place to Qualtrics, our customers and partners, and the technology community. It is the ideal place for the world’s premier event that brings together thousands of executives, leaders, and experts focused on driving business success through great customer and employee experience,” said Lynn Giroto, Chief Marketing Officer, Qualtrics.

Financial News

Honeywell to Release First Quarter Financial Results and Hold its Investor Conference Call on Tuesday, April 29

1 April 2025

Honeywell will issue its first quarter financial results before the opening of the Nasdaq Stock Market on Tuesday, April 29. The company will also hold a conference call at 8:30 a.m. EDT.

Presentation Materials / Webcast Details

A real-time audio webcast of the presentation can be accessed at <http://www.honeywell.com/investor>, where related materials will be posted prior to the presentation and a replay of the webcast will be available for 30 days following the presentation.

Invitation: Presentation of Sandvik’s report of the first quarter 2025

2 April 2025

Sandvik will publish its first quarter results on Wednesday, April 16, 2025, at approximately 11:30 AM CEST.

A combined webcast and conference call for investors, analysts and financial media will be held at 13:00 PM CEST. The report will be presented by Stefan Widing, President and CEO as well as by Cecilia Felton, CFO.

The presentation will be broadcasted live on our website [home.sandvik](http://home.sandvik.com)

Dial-in details for the conference call:

SE: +46 (0) 8 505 100 31

UK: +44 (0) 207 107 06 13

US: +1 (1) 631 570 56 13

From about 12:30 PM CEST presentation slides will be available on our website [home.sandvik](http://home.sandvik.com)

KORE to Report Fourth Quarter and Full Year 2024 Results on April 15, 2025

31 March 2025

KORE Group Holdings, Inc. ("KORE" or the "Company"), the global pure-play Internet of Things ("IoT") hyperscaler, and provider of IoT Connectivity, Solutions and Analytics announced that on April 15, 2025, following the U.S. market closing it will release its financial results for the fourth quarter of 2024 and full year 2024. KORE will host a live webcast, followed by a question-and-answer period the same day at 5:00 p.m. Eastern time (2:00 p.m. Pacific time) to discuss the financial results.

Date: April 15, 2024

Time: 5:00 p.m. Eastern time (2:00 p.m. Pacific time)

Webcast Event: [link](#)

U.S. dial-in: (877) 407-3039

International dial-in: (215) 268-9922

Conference ID: 13752519

Simulations Plus Reports Second Quarter Fiscal 2025 Financial Results

3 April 2025

Simulations Plus, Inc. ("Simulations Plus"), a leading provider of cheminformatics, biosimulation, simulation-enabled performance and intelligence solutions, and medical communications to the biopharma industry, reported financial results for its second quarter fiscal 2025, ended February 28, 2025.

Second Quarter 2025 Financial Highlights (as compared to second quarter 2024)

- Total revenue increased 23% to \$22.4 million
- Software revenue increased 16% to \$13.5 million, representing 60% of total revenue
- Services revenue increased 34% to \$8.9 million, representing 40% of total revenue
- Gross profit was \$13.1 million; gross margin was 59%

- Net income of \$3.1 million and diluted EPS of \$0.15 compared to net income of \$4.0 million and diluted EPS of \$0.20
- Adjusted EBITDA of \$6.6 million, representing 29% of total revenue, compared to \$7.1 million, representing 39% of total revenue
- Adjusted net income of \$6.2 million and adjusted diluted EPS of \$0.31, compared to adjusted net income of \$6.4 million and adjusted diluted EPS of \$0.32

Six Months 2025 Financial Highlights (as compared to six months 2024)

- Total revenue increased 26% to \$41.4 million
- Software revenue increased 26% to \$24.2 million, representing 59% of total revenue
- Services revenue increased 26% to \$17.2 million, representing 41% of total revenue
- Gross profit was \$23.3 million; gross margin was 56%
- Net income of \$3.3 million and diluted EPS of \$0.16 versus net income of \$6.0 million and diluted EPS of \$0.29
- Adjusted EBITDA of \$11.1 million, representing 27% of total revenue, compared to \$10.5 million, representing 32% of total revenue
- Adjusted net income of \$9.6 million and adjusted diluted EPS of \$0.48, compared to adjusted net income of \$10.1 million and adjusted diluted EPS of \$0.50

Management Commentary

“We delivered strong performance in our second fiscal quarter 2025 with total revenue growing by 23%,” said Shawn O’Connor, Chief Executive Officer of Simulations Plus. “Our software revenue rose 16%, driven by outstanding execution across all of our software platforms. Leading growth this quarter, our Quantitative Systems Pharmacology (QSP) business unit expanded 89%, primarily driven by the addition of a model license in the disease area of atopic dermatitis. Additionally, our Cheminformatics revenues increased by 8%, while our Clinical Pharmacology & Pharmacometrics (CPP) business unit posted a 9% revenue increase.

“Services revenue for the second fiscal quarter grew 34%, with notable strength in our Medical Communications (MC) business unit. Services bookings in our CPP and MC business units were exceptional contributors to the 13% year-over-year increase in our backlog, which ended the quarter at \$20.4 million.

“We are pleased with our solid performance in the first half of the year despite the ongoing cost constrained and limited funding environment for our biopharma customers. As we enter the second half of 2025, we believe we are well-positioned to maintain our momentum and are on track to achieve our stated guidance.”

Fiscal 2025 Guidance

Fiscal 2025 Guidance

Revenue	\$90M - \$93M
Revenue growth	28 - 33%
Software mix	55 - 60%
Adjusted EBITDA margin	31 - 33%
Adjusted diluted EPS	\$1.07 - \$1.20

Webcast and Conference Call Details

Shawn O’Connor, Chief Executive Officer, and Will Frederick, Chief Financial and Operating Officer, will host a conference call and webcast today at 5:00 p.m. Eastern Time to discuss the details of Simulations Plus’ performance for the quarter and certain forward-looking information. The call may be accessed by registering here or by calling 1-877-451-6152 (domestic) or 1-201-389-0879 (international) or by clicking on this Call me™ link to request a return call. The webcast can be accessed on the investor relations page of the Simulations Plus website <https://www.simulations-plus.com/investorscorporate-profile/corporate-profile/> where it will also be available for replay approximately one hour following the call.

Implementation Investments

Aereo chooses modeFRONTIER to enhance drone design efficiency

3 April 2025

Aereo, a pioneering drone solutions company, chooses ESTECO Technology to enhance the efficiency and precision of aerial drone design. Aereo has selected modeFRONTIER software to optimize drone configurations, significantly improving performance and reducing development timelines.

Aereo specializes in providing end-to-end drone-based imaging and analytics solutions for industries such as mining, infrastructure, and urban planning. Leveraging advanced drone technology and AI-driven analytics, the company delivers high-precision geospatial intelligence to enterprises and governments worldwide.

Aereo integrates modeFRONTIER’s simulation process automation and design optimization capabilities, allowing for rapid identification of high-efficiency drone designs. This strategic move reinforces Aereo’s mission to develop rugged, adaptable, and precise drone systems that provide actionable insights and drive smarter decision-making.

“At Aereo, we engineer systems that solve real-world problems,” said Suhas Banshiwala, Co-Founder & CTO of Aereo. “Our drones are designed to be tough and precise, ensuring reliable data collection for enterprises. Partnering with ESTECO has streamlined our design and testing processes, accelerating system validation and computational modeling as we scale to meet

growing global demands. This collaboration strengthens our ability to deliver mission-critical reliability while remaining agile in a competitive market.”

The successful application of modeFRONTIER in Aereo’s drone optimization was recently showcased at the ESTECO Users’ Meeting India 2025 in Pune. Speaking about the partnership, Anirudha Joshi, General Manager at ESTECO India, stated: “We are thrilled to welcome Aereo to our growing customer base. Our data-driven optimization technology will be instrumental in advancing Aereo’s leadership in drone innovation, ensuring its solutions continue to meet the evolving needs of mapping and infrastructure projects.”

Ansys, Baker Hughes, and Oak Ridge National Laboratory Set New Supercomputing Record on AMD Instinct GPUs

1 April 2025

Ansys announced groundbreaking results from the largest commercial Fluent CFD simulation ever run on AMD Instinct™ MI250X GPUs. Leveraging the power of the Frontier exascale supercomputer, powered by AMD EPYC™ CPUs and Instinct GPUs, Ansys and energy company Baker Hughes scaled Fluent to 1,024 GPUs, offering unparalleled insight into aerothermal physics at large operating pressures. By pairing physical tests with virtual ones, Ansys simulation helps customers achieve faster design cycles and optimizes development costs.

Traditional CFD methods involve lengthy development cycles and high costs for validating designs under extreme conditions. Exascale supercomputing systems supercharge computation, allowing for rapid iterations that shorten design-to-market timelines across applications. The combination of advanced hardware and leading multiphysics simulation software is pivotal for optimizing the development of turbine engines, power generation, mechanical drives, and more.

Baker Hughes uses Ansys Fluent to support the design of its next-generation gas turbines and other turbomachinery equipment to improve energy conversion efficiency and ultimately, reduce carbon footprints. Using the Frontier exascale supercomputer maintained by the Department of Energy’s Oak Ridge National Laboratory, Baker Hughes and Ansys ran a 2.2-billion-cell axial turbine stator simulation to identify critical flow and turbulence structures during the development phase.

When comparing this to methods that utilize over 3,700 CPU cores, Baker Hughes and Ansys reduced the overall simulation run time from 38.5 hours to just 1.5 hours using 1,024 AMD Instinct MI250X GPUs. This record-breaking scaling allows for faster design iterations and more accurate predictions, capable of unlocking more sustainable technologies and products.

The advancements in the Fluent GPU solver also offer significant benefits to small and medium-sized businesses (SMB) operating on smaller GPU systems. With the solver’s improved computational efficiency and scalability, SMBs can achieve high-fidelity simulations without needing access to exascale resources.

“By scaling high-fidelity CFD simulation software to unprecedented levels with the power of AMD Instinct GPUs, this collaboration demonstrates how cutting-edge supercomputing can

solve some of the toughest engineering challenges, enabling breakthroughs in efficiency, sustainability, and innovation,” said Brad McCredie, senior vice president, Data Center Engineering, AMD.

"Ansys works with top-tier hardware partners like AMD to deliver robust infrastructure, empowering our customers to run complex simulations with minimal constraints," said Shane Emswiler, senior vice president of products at Ansys. "Our advanced GPU-enabled solvers can boost simulation speeds, allow for very high-fidelity simulation, and enhance scalability — helping our customers develop superior products in much shorter timelines."

Bad Birdie Tees Up for Growth and Drives Communication with Centric PLM

27 March 2025

Centric Software® is pleased to announce that Bad Birdie golf, the premium golf wear brand, has selected Centric PLM™ to drive growth and streamline vendor communication. Centric Software provides the most innovative enterprise solutions to plan, design, develop, source, buy, make, price, allocate, sell and replenish products such as fashion, luxury, footwear, outdoor, home and related goods like cosmetics & personal care as well as multi-category retail to achieve strategic and operational digital transformation goals.

Headquartered in Scottsdale, Arizona and established in 2017 by founder Jason Richardson, Bad Birdie was created on one premise—the state of current golf wear was boring. A few years later, retail stores have opened, pros have been signed and their product line has expanded from printed polos to high performance shorts, pants, headwear and golf layering pieces across men, women and children. Bad Birdie’s merchandise is sold through their own vertical retail and digital channels, as well as, across their premier wholesale partners in green grass, vertical golf and brand driven sporting goods.

Bad Birdie has experienced rapid growth since inception. The company outgrew its previous software used to primarily create tech packs, but with 300+ new stock keeping units (SKUs) per season, Megan Garrity, Production Manager, knew a new end-to-end solution was needed. Teams were juggling shared docs and spreadsheets season after season and eventually could not keep up with their growth. She says, “Managing all of the data and sending tech packs through email was not sustainable.” Garrity also notes their current system requires manual input, downloads and emailed attachments.

Garrity interviewed over 10 different vendors, evaluating the platforms and functionality, with the selection panel asking numerous questions to determine fit for not just product development, but for other departments including customer experience and sales. The vendor field was narrowed to three, with Centric PLM ultimately coming out on top.

Having an innovative product lifecycle management (PLM) platform that is also configurable to grow with the business is essential these days. Garrity mentions, “As a growing SMB customer, one key factor we loved was the ability to integrate the other platforms that Centric Software has to offer.” Bad Birdie’s current strategy with Centric PLM is to connect the platform with their ERP system to streamline the workflow.

Transparency is a huge benefit for many brands today; being able to see approved colors and fabrics and pull up a season in one central location gives all teams access when they need it most. Garrity explains another much-anticipated function of Centric PLM. “Once we are fully up and running on the vendor platform, it should probably take out at least 80% of our emails; being able to cut down all the back-and-forth; to have all the communication be within Centric will be a huge relief.” The team will only need to send one email to vendors directing them to the lab requests in the system. She continues, “We can see when the vendor checks it in, when they receive it and when they’re working on it.”

Garrity summarizes, “We fulfilled our goal which is to have end-to-end product management and improve internal communication as well as externally with our vendors to streamline workflows.”

Chris Groves, CEO of Centric Software says, “We are honored that Bad Birdie selected us to fuel their growth. We look forward to partnering with them as they continue to expand their business.”

Cyncly's Insight ERP software helps Teknion produce custom furniture faster than ever

2 April 2025

Cyncly, the leading global provider of software and content solutions that help make amazing spaces for living, is powering manufacturing success at Teknion, a design driven international manufacturer of office furniture. With Insight, Cyncly's industry-specific ERP software, now coordinating end-to-end manufacturing processes, Teknion has transformed its wood operations, increasing efficiency and profitability while cutting the lead time required to create high-quality custom orders.

Teknion chose to partner with Cyncly to expand its product offering and streamline its complex manufacturing processes. Renowned for its commitment to craftsmanship and innovative design, Teknion was facing growing demands to expand its offering while offering more complex and customized furniture solutions faster than ever. Customer expectations for greater levels of customization and fast turnaround made managing operations across multiple facilities increasingly challenging.

Cyncly's Insight ERP is a powerful, fully-integrated solution specifically designed to meet the demands of woodworking and furniture manufacturers. It provides a centralized platform that automates workflows, improves data flow between departments and delivers real-time insights into every aspect of production — precisely the specialized, customized software solution that Teknion required.

“We managed to launch a brand-new product line called District in less than 6 months. We wouldn't have been able to complete that without the capabilities of Insight,” said Richard Wolfe, President, Toronto System Group, Teknion. “Thinking back to when we launched, we started with a 2D, flat bill of materials legacy system, and when we moved to Insight, we got a configured engineering solution with all the support to allow us to launch a product that had

multiple dimensions, multiple finishes and multiple materials. We took District from paper right to our manufacturing solution, to models, to production in just six months – half the time it would have taken in our legacy system, while adding a lot of capability and functionality."

"We worked closely with Teknion to identify their objectives, document their current processes, and ensure the software matched exactly what they needed," said Joerg Brauns, Sales Director, Cyncl. "As a result of our ongoing collaboration, Teknion now connects all their major operations — order fulfillment, planning and scheduling, production and execution, and supply chain management — in an integrated, transparent, flexible digital platform."

Cutting lead times by 50%

Insight ERP's automated Dynamic Routing and Scheduling function ensures parts from different plants arrive at assembly lines in sync, regardless of their start dates. It has helped Teknion cut production times by an incredible 50%, enabling it to meet delivery deadlines with ease and putting it another step ahead of its competitors by reducing lead times by 2-3 weeks.

"The big changes we've seen are that the overall production time through the facility has been cut in half," said Daniel Iacovetta, Plant Manager, Teknion. "In addition to shorter lead times, the amount of work-in-progress material has drastically reduced, so there are fewer parts on the floor, less confusion, and everything is a lot faster going through the plant. Insight gives our team all the information we need to orchestrate production more efficiently."

More efficient production through real-time insights

Real-Time Data Dashboards and automated processes have minimized work-in-progress on the shop floor and improved Teknion's productivity. "With Insight ERP, our production team now has live data at their fingertips, allowing us to respond to any issues in real time and keep our schedules on track," said Daniel Iacovetta, Plant Manager, Tekwood.

Insight ERP's automation and standardization also resulted in a 70% reduction in the engineering resources required for custom orders, while its Improved Inventory Management tool has reduced errors and kept raw materials readily available for production without the need to overstock.

"Insight has transformed how we manage our inventory system," said Vincent DaSilva, Plant Manager, Teknion Form. "Just from a barcode, I can tell how much inventory we have in each of our racks. Once we go below the minimum, the system flags that with our purchasers so we maintain the right levels of inventory."

"Insight ERP empowers manufacturers by helping to streamline and optimize every stage of production," said Bryce Nord, Vice President of Strategic Manufacturing Solutions, Cyncl. "We are thrilled that Insight has had such a transformative effect on Teknion's business and look forward to seeing how it can help them further shape the future of custom furniture manufacturing."

IFABRIC CORP TAPS BLUECHERRY® ERP TO POWER SMARTER SUPPLY CHAIN AND OPERATIONAL GROWTH

19 March 2025

Computer Generated Solutions, Inc. (CGS), a leading global provider of supply chain management software solutions for fashion businesses through its BlueCherry® platform, today announced that Canadian apparel solutions leader, iFabric Corp, selected the BlueCherry® Enterprise Resource Planning (ERP) system to optimize its operations and enhance supply chain visibility. The partnership underscores iFabric's commitment to leveraging advanced technology to drive operational efficiency and support future growth.

The BlueCherry ERP system will provide iFabric with a comprehensive, real-time view of its business operations, streamlining inventory management, production planning, and order fulfillment. By integrating these capabilities, iFabric aims to improve decision-making, enhance operational agility, and better serve its customers.

“We are excited to invest in BlueCherry, which we believe will be an invaluable asset to iFabric as we continue on our impressive growth trajectory,” said Hylton Karon, Group President and CEO of iFabric Corp. “The advanced AI capabilities of this system, combined with its comprehensive inventory management features, will enable us to better manage our operations, enhance customer satisfaction, and drive further innovation within our business. We look forward to the full implementation by the end of 2025 and the positive impact this system will have on our ability to scale effectively.”

The partnership with BlueCherry aligns with iFabric’s strategic focus on digital transformation and supply chain optimization. BlueCherry’s ERP system’s advanced AI-driven capabilities will help automate workflows, reduce manual processes, and support data-driven decision-making to enhance operational performance across iFabric’s business units.

“iFabric is committed to innovation beyond boundaries. Likewise, BlueCherry is dedicated to giving our clients supply chain visibility and control beyond boundaries. With our ERP solution, iFabric will be even better positioned to fuel their innovation and drive growth,” said Paul Magel, President, Business Applications and Technology Outsourcing Division at CGS. “We’re grateful and proud to count iFabric within the BlueCherry community.”

Malabar Gold & Diamonds Collaborates with Accenture to Accelerate AI-Driven Business Reinvention

1 April 2025

Malabar Gold & Diamonds, the sixth largest jewelry retailer globally with over 380 showrooms across 13 countries, is collaborating with Accenture to accelerate its technology reinvention through an AI-powered, cloud enabled digital core. This initiative aims to elevate the customer and employee experience, enhance business agility and create new value and growth for the jewelry retailer’s global operations.

Accenture will develop and deliver a scalable and secure technology platform—built on a robust digital core—to streamline Malabar Gold & Diamonds’ business processes including finance, manufacturing, supply chain management and retail, and ultimately drive operational and competitive excellence. By leveraging a strong data foundation, the jewelry retailer can better forecast demand and adapt to changing market needs faster than ever before.

The custom-built platform will enhance productivity and customer satisfaction by dynamically adjusting sales, marketing and fulfilment plans using real-time information on the availability and pricing of precious metals and stones. As a result, this will bolster both online and offline shopping experience for customers from browsing to buying including billing and check-out.

Developed with leading design principles, the platform will ensure regulatory compliance with local trade laws in 13 markets. Going forward, Malabar Gold & Diamonds will scale and activate this platform through employee training and adoption strategies to drive a data-driven culture.

Abdul Salam K.P, vice chairman of Malabar Group, said, “Malabar Gold & Diamonds has always been at the forefront of embracing technology to enhance our services and thereby improve the shopping experience of our customers. By teaming with Accenture to deploy a unified, scalable digital platform, we are reiterating our commitment to becoming a future-ready organization, setting new standards, best practices and new ways of working for the global jewelry industry.”

Amneet Singh, Products lead for Accenture in India, added, “Our research finds that digital core investments accelerate reinvention and innovation, delivering up to 60% higher revenue growth rates and 40% boost in profit. By deploying an AI-powered digital core, retailers can standardize processes and build the technology capabilities needed to be ready for continuous reinvention. With ongoing disruption and supply chain complexities, our work with Malabar Gold & Diamonds will help the company unlock new growth avenues and improve operational agility and responsiveness to meet customer needs.”

PHINIA partners with LTIMindtree for Strategic Transformation of Infrastructure and Application Services

2 April 2025

PHINIA Inc. has partnered with LTIMindtree, a global technology consulting and digital solutions company. PHINIA is a global, market-leading premium fuel systems, electrical systems, and aftermarket solutions and components provider. Through this partnership, LTIMindtree will provide seamless support and transformation of PHINIA’s IT infrastructure, while enhancing application maintenance and development services.

As a part of this partnership, LTIMindtree will leverage the power of AI as well as automation tools to assist PHINIA with managing operational risk and reducing application complexity while enabling business efficiency and agility through AI led IT transformation.

Matt Logar – VP and CIO, PHINIA, said, “This partnership with LTIMindtree is a key enabler of our vision to transition to a more modern, secure, and simplified technology environment that supports PHINIA’s global growth and enhances the services we provide to our customers. As we

continue to evolve our IT capabilities, having a trusted partner with deep domain expertise and a focus on innovation will help us accelerate our transformation and unlock new opportunities to enhance efficiency, improve manufacturing operations, and deliver greater value to our customers.”

Rajesh Sundaram, EVP & Chief Business Officer, LTIMindtree, said, “We are excited to partner with PHINIA in their transformation journey. We understand the nuances and complexities of the various segments in which PHINIA operates. As key enablers in their IT modernization efforts, we are committed to streamlining business processes and simplifying outcomes for the end customers”.

PHINIA has a strong brand portfolio that includes DELPHI®, DELCO REMY®, and HARTRIDGE™. With over 100 years of manufacturing expertise and industry relationships, PHINIA develops fuel systems, electrical systems, and aftermarket solutions for a wide range of applications, including commercial vehicles, industrial applications, and light commercial and passenger vehicles.

Siemens and Audi are taking the shop floor to the next level with AI and IT-empowered automation at scale

27 March 2025

Siemens and Audi are revolutionizing manufacturing processes with software-defined automation and artificial intelligence (AI). The long-standing partnership is accelerating innovation for the automotive industry by focusing on integrating virtual and hardware controllers, enhancing safety functions, and streamlining production processes. Audi has also implemented AI-driven automation for optical inspection based on the Siemens portfolio. The goal is to automate detection and removal of weld spatter on vehicle bodies using a customer-trained AI algorithm and high-resolution images. As a result, Audi has realized a higher car body quality and more efficient manufacturing processes.

Virtualizing the shop floor with software-defined automation

Audi is using Siemens’ automation portfolio to standardize and optimize its shop floor operations, creating a more agile, flexible, and safe production environment. To speed up the transition from automated to highly adaptable production, the IT and OT levels are merged by successively virtualizing the shop floor. As software-defined factory automation is only feasible with a corresponding controller solution, Audi is using the Simatic S7-1500V – Siemens’ first entirely virtual controller – for their car body assembly line at Audi’s Böllinger Höfe factory in Neckarsulm, Germany. The automotive manufacturer has started integrating the virtual programmable logic controllers (PLCs), which are compatible with Audi’s cloud infrastructure platform Edge Cloud 4 Production. Audi is planning to roll out the virtual PLCs in their body shop at the Neckarsulm factory this year.

“A virtualized shop floor is a key enabler for a flexible production,” said Gerd Walker, AUDI AG Board Member for Production and Logistics. “Siemens’ software-defined automation portfolio

empowers us to rapidly respond to market changes and optimize our manufacturing for more efficiency and flexibility.”

“Controllers are the ‘brains’ of machines and factories. Now we are virtualizing these brains and bringing them to the cloud. This accelerates Audi’s digital transformation and increases agility, efficiency, and safety in production – for more flexible, future-proof manufacturing. Together, we’re taking automotive production to a new level and significantly strengthening competitiveness”, said Cedrik Neike, CEO of Digital Industries and Member of the Managing Board of Siemens AG.

The Simatic S7-1500V, part of the Siemens Xcelerator portfolio, is designed to integrate IT and software capabilities in the automation world. As a hardware-independent solution, this virtual controller provides the same functionalities as a Siemens hardware controller. It’s fully compatible with Siemens’ Totally Integrated Automation (TIA) portfolio and can be engineered via TIA Portal. Users gain access to all the functions, interfaces, and tools they’re familiar with from previous hardware PLC use. The controller is available via Industrial Edge, and it can be directly integrated into the IT infrastructure. This allows Audi to centrally manage the virtual PLC and adapt it flexibly to meet specific needs. This makes PLC projects easier to scale, and open data interfaces mean they can be readily combined with other IT offerings.

Siemens has reached another milestone with the TÜV safety certification for its virtual PLC: The Simatic S7-1500V F is the first fail-safe virtual controller on the market. Implementing robust fail-safe functionalities in automation technologies is critical to safeguarding production workers and ensuring reliable machine operation. In the past, fail-safe components have required specialized hardware to provide the necessary functional safety. With the fail-safe virtual PLC, Siemens has now implemented safety mechanisms in an industrial edge environment. These advanced safety features allow users to migrate safety-sensitive applications to software-defined automation environments.

AI vision inspection for detecting weld spatters

Siemens has supplied Audi with the infrastructure to deploy and manage an AI-driven system for real-time quality control in car body construction, which has helped Audi make their production processes AI-ready. By utilizing the Siemens Industrial AI Suite and the Simatic industrial PC BX-59A as an edge device, the solution enables Audi to conduct complex AI-based quality inspections, meeting the requirements for automated removal of weld spatters. Consequently, Audi is significantly increasing its production rates and improving occupational safety.

Panel talk at Hannover Messe 2025

At this year’s Hannover Messe, Siemens and Audi will hold a joint panel on enhancing car manufacturing with IT-driven automation. Henning Löser, Head of Production Lab at AUDI AG, Sven Müller, Project Lead Edge Cloud 4 Production at AUDI AG, and Rainer Brehm, CEO of Factory Automation at Siemens AG, will explore the benefits and impacts of software-defined automation and industrial AI solutions. The session will take place at the Siemens booth on Monday, March 31, at 4:40 p.m. CEST.

SoulCycle Selects Centric PLM and Centric Planning to Unify Product Development, Merchandise Planning and Allocation to Drive Growth

31 March 2025

Centric Software® is pleased to announce that SoulCycle, one of the most globally recognized wellness brands, has selected Centric PLM™ and Centric Planning™ to drive growth and streamline vendor communication.

Centric Software provides the most innovative enterprise solutions to plan, design, develop, source, buy, make, price, allocate, sell and replenish products such as fashion, luxury, footwear, outdoor, home and related goods like cosmetics & personal care as well as multi-category retail to achieve strategic and operational digital transformation goals.

Headquartered in New York City and established in 2006, SoulCycle is a rapidly growing brand. With a growing presence across more than 60 locations in the US and UK, SoulCycle is expanding beyond the studio, offering premium activewear and retail experiences, both in person and online, that resonate with its dedicated community.

“As both a retailer and a brand, we needed software that could seamlessly support both sides of our business. Centric Planning allows us to project product demand more accurately and have increased vendor accountability—tracking progress in real-time. Both of these services allow us to be more efficient and focus on what truly matters: driving sales and delivering the best possible experience for our customers,” said Emily Carter, VP Head of Retail at SoulCycle,

By integrating product development, merchandising, and inventory planning, Centric’s solutions empower SoulCycle to improve efficiency and ensure its valued customers have access to the products they love. This enables SoulCycle to get the right product to the right place at the right time, avoiding overstocks or stock-outs.

“We are thrilled that SoulCycle has chosen Centric Software platforms to further growth and boost efficiency in product development, merchandising and allocation, said Fabrice Canonge, President of Centric Software. “We are happy to contribute our industry expertise, best-practices approach and technical know-how to this dynamic company to enable them to achieve their goals.”

TEVEO Ignites Growth and Business Expansion with Centric PLM Implementation

1 April 2025

Centric Software® is pleased to announce that leading direct-to-consumer (DTC) German sportswear brand, TEVEO, has successfully implemented Centric PLM™ to streamline processes and bolster growth. Centric Software provides the most innovative enterprise solutions to plan, design, develop, source, buy, make, price, allocate, sell and replenish products such as fashion, outdoor, luxury, footwear, home and related goods like cosmetics & personal care as well as multi-category retail to achieve strategic and operational digital transformation goals.

TEVEO was founded in 2019 by Amelie Schröpfer and Chris Stahl while they were business students at FAU Erlangen-Nürnberg. Schröpfer was a popular fitness and fashion influencer and

the duo identified a market gap — the need for high performance, stylish sportswear. It launched a small collection of leggings and sports bras in 2019 and six years later, the D2C brand has generated over €50 million in revenue and releases new and bestselling styles 24 times per year. The brand is best known for its ‘scrunch’ style leggings and bras and has expanded its range to include menswear. It recently opened a 9,000 square meter logistics facility housing over 1.5 million items and with more than 100 team members.

TEVEO’s rapid growth and need to speed time to market spurred its search for a product lifecycle management (PLM) solution in 2023. It chose Centric PLM to power growth, speed new product development, free teams from manual work and integrate all systems. Key users at TEVEO worked with Centric PLM in previous roles, making it the clear choice. Before adopting it, manual tasks and data entry caused frustration for teams and increased errors.

“We have a very tight schedule, and this year we are releasing more collections,” says Zanping Huang, Application Owner and Centric PLM Project Lead at TEVEO. “Centric PLM fits us because of its fashion industry focus and our need to have all product information and lifecycle management in one place to speed timelines and be more competitive.”

TEVEO’s Centric PLM implementation was as rapid and it completed phase one remotely in just a few months. They went live in December 2024 having quickly onboarded key product team users who are experiencing the benefits of a ‘single source of truth’.

“With Centric PLM, we have the ability to bring more collections to life very quickly with the same number of people and easily replicate product development processes,” says Alexander Roddis, CTO at TEVEO. “PLM also reduces the pain of manual work for our sourcing and design team members.”

TEVEO will integrate Centric PLM with its ERP and middleware so that it can ‘talk to’ all the existing systems across the company.

TEVEO cites the agile approach of Centric Software experts and reports high user adoption rates and positive team feedback in the early stages.

“We had a very condensed timeline and Centric Software was flexible and adapted the methodology to work with our needs,” shares Huang. “Our key users are very happy with the system; all of our requirements were implemented in phase one and Centric PLM is straightforward and easy-to-use.”

“We are thrilled with TEVEO’s rapid and successful Centric PLM implementation,” says Fabrice Canonge, President of Centric Software. “We look forward to TEVEO being part of the Centric Software ecosystem and to our long-term partnership.”

Winner Flex helps Häcker Küchen retailers order more accurately

1 April 2025

Cynclly, the leading global provider of software and content solutions that help make amazing spaces for living, is extending its relationship with Häcker Küchen to power the Häcker Order Check – HOC. A new extension to Cynclly’s market-leading Winner Flex software, HOC offers a

free, fast, convenient way for retailers to eliminate design errors while streamlining the ordering process to boost efficiency and profitability.

Available to use 24/7, HOC is a digital, automated checking service that enables approximately 1,000 Häcker retailers around the world to quickly and easily assess their kitchen plans and optimize designs. At the click of a mouse, HOC instantly analyzes designs and compares them to the latest Häcker product data and planning instructions. It then provides retailers with an overview of any errors and suggests possible improvements before they place their orders with the manufacturer.

“Häcker Order Check is a great example of the ways we’re helping to connect the industry, bringing manufacturers and retailers closer to together with software,” said Christian Pfeifer, Sales Director, Cyncl. “Ultimately, this will enable them to deliver a consistently improved consumer experience, while also ensuring both Häcker and their retail partners protect their margins through the elimination of preventable errors.”

“Service is a top priority for Häcker, and we’re delighted to extend our digital services even further to support our dealers,” said Jamie Schneider, Managing Director at Häcker Kitchens UK. “We appreciate that Winner Flex makes it easy for our retail network to use Häcker Order Check to access up-to-date design and pricing data, 24/7, so our retailers. It’s the latest way we’re supporting our retailer network so they – and their consumers – get the most out of our products.”

Eliminating room for error, HOC provides retailers with greater confidence in the design process and more accurate cost planning. This can help to reduce customer queries and improve the buying experience for Häcker, its retailers and, most importantly, the end consumer. Supporting the company’s strategy to expand its presence across markets in North America and Europe, HOC is available in German, English and French.

Product News

Ansys Semiconductor Solutions Certified by TSMC for Reliable, Accurate Analysis of Evolving Chip Designs

2 April 2025

Ansys announced that PathFinder-SC is certified as a new ESD analysis solution for customers designing with TSMC’s N2 silicon process technology. PathFinder-SC delivers a novel verification solution that provides superior capacity and performance, easily accommodating large designs in the cloud. This solution presents new opportunities to perform robust ESD analysis for P2P and CD — both earlier in the design process and at end stage ESD validation — for large, complex designs including System-on-Chip and multi-die integrated circuits. This ensures chips are protected from electrical overstress, delivering safe and reliable semiconductor products for applications including AI, high-performance computing (HPC), 5G mobile communications, automotive, memory, and graphic processors (GPUs).

To promote the cloud as a high-capacity, high-speed option for mutual customers, Ansys and TSMC collaborated to complete certification for SeaScape that includes RedHawk-SC, PathFinder-SC, and RedHawk-SC Electrothermal 3D-IC multiphysics analysis platform. Ansys Totem solution for transistor-level and mixed-signal design is also certified, delivering customers the same verification reliability and accuracy when running projects in a distributed cloud environment.

“As the scale and size of chips continues to increase, we need to consider new approaches and new technologies that ensure our customers have access to optimal design solutions that maximize the performance and power efficiency of our cutting-edge process technologies,” said Lipen Yuan, senior director of advanced technology business development at TSMC. “Our collaboration with Open Innovation Platform® (OIP) partners like Ansys delivers a proven, reliable verification solution for customers advancing the forefront of semiconductor design.”

"The Ansys multiphysics platform continues to prove itself a strong technical solution for a range of physics, from power integrity to high-speed electromagnetics," said John Lee, vice president and general manager of the semiconductor, electronics, and optics business unit at Ansys. “Our collaboration with TSMC extends multiphysics analysis for joint customers that are designing some of the most complex chips in the world and looking to take advantage of the cloud to accelerate their productivity.”

Emerson’s Asset Management Software Unifies Equipment Reliability Data in a Secure, Easy-to-Use, Integrated Platform

2 April 2025

Global technology and software leader Emerson is helping reliability teams eliminate data silos and expand their capabilities with the release of AMS Machine Works version 1.8. This latest software update unites all modern AMS condition monitoring hardware data under a single platform to help organizations simplify management and increase cybersecurity of their reliability programs in a wide range of process industries, including oil and gas, chemical, life sciences, mining, metals, minerals, water, power and utilities, pulp and paper and more.

A key goal of Emerson’s Boundless AutomationSM vision is to enable seamless movement of contextualized data from the intelligent field, through the edge, and into the cloud to help teams drive more value from the data they already collect. By bringing all current generation AMS condition monitoring tools under a single platform, AMS Machine Works version 1.8 will contribute to that vision, helping reliability teams simplify the use of data for decision making and effective maintenance activities, breaking down silos to make plant personnel more effective and efficient in their roles.

“Plant reliability and maintenance teams have no shortage of data, but often do not have the time or expertise to free that data from a wide array of disparate systems to make it available to the critical automation tools that turn data into actionable insights,” said Erik Lindhjem, vice president and general manager of Emerson’s reliability solutions business. “AMS Machine Works version 1.8 provides comprehensive machine health data via a single, intuitive dashboard, making it easy for users of any experience level to make the best decisions.”

Data from the AMS 2140 machinery health analyzer will now feed directly into AMS Machine Works, and users will have the opportunity to maintain a single database combining both automated and manual data collection. In addition, a new user interface and improved dashboards will make the software easier to use, with the addition of drag-and-drop functionality and redesigned menus for more intuitive navigation.

AMS Machine Works version 1.8 also adds capability for critical asset health data via Emerson's AMS 6500 ATG agent, helping teams bring machinery protection systems into their software platform more easily, as well as improved user and license management and modern authentication methods for enhanced cybersecurity.

FLOW-3D 2025R1 Family of Products Released

28 March 2025

Flow Science, Inc. proudly announces the release of its **FLOW-3D 2025R1** family of products, which now includes **FLOW-3D AM** and **FLOW-3D WELD**. This release includes several significant additions to **FLOW-3D** CFD simulation capabilities, which bring powerful functionality, full HPC support, and increased ease of use to all **FLOW-3D** users.

"With the integration of **FLOW-3D AM** and **FLOW-3D WELD** into the **FLOW-3D** product family, we're putting advanced manufacturing simulation tools into the hands of practicing engineers," said Flow Science President John Wendelbo. "These are highly accessible but also extremely accurate solutions. And with scalability and automation capabilities, you have something truly state-of-the-art."

FLOW-3D AM 2025R1 represents a breakthrough in additive manufacturing simulation technology for accelerated material and technology commercialization. This powerful new release brings a new, fully-integrated simulation platform for laser-based additive manufacturing processes such as powder bed fusion and directed energy deposition, enabling engineers to deliver cutting-edge manufactured products to the market. **FLOW-3D AM** introduces a new, unified user interface and pre-loaded process templates that simplify complex simulation setup. Users can easily move between steps in their process simulations while maintaining complete project continuity.

Harnessing the capabilities of the core **FLOW-3D** solver, **FLOW-3D AM 2025R1** now offers support for high performance computing (HPC) platforms, accelerating simulating throughput. Additive manufacturing simulations on HPC platforms are now up to ~9x faster as compared to standard workstation configurations. This means that additive manufacturing professionals can accelerate time-to-market for critical AM applications by leveraging high-powered computational resources for faster simulation runtimes. With a dedicated **FLOW-3D AM** node now available in **FLOW-3D (x)**, additive manufacturing engineers can take advantage of a powerful ecosystem approach which accelerates development cycles and enables comprehensive design space exploration, sensitivity analyses, and process optimization with minimal manual intervention.

FLOW-3D WELD 2025R1 delivers unprecedented ease-of-use in precision welding simulation. This release introduces improved workflows with a unified user interface, simulation templates,

new process automation and analysis capabilities, and significant performance improvements. **FLOW-3D WELD**'s brand-new user interface allows users to enable all the relevant physics models within a single application as well as define all required material properties for single or dissimilar metal welding applications. A new pre-loaded laser welding template makes simulation setup easier than ever. HPC compatibility brings unprecedented simulation speeds to laser welding simulations, while a dedicated **FLOW-3D (x)** node means faster time-to-market by enabling users to streamline model validation, identify process windows, conduct parameter studies, and optimize laser inputs and beam characteristics quickly and efficiently.

FLOW-3D 2025R1 enhances particle modeling with the new discrete element method (DEM) model. This release extends particle-particle interaction capabilities for use cases such as granular material handling, slurry mixing, and particle-laden flows. HPC support reduces simulation runtimes, enabling rapid product development and process optimization.

FLOW-3D CAST 2025R1 empowers casting engineers to manufacture complex non-ferrous castings. This release includes improvements to the solidification and shrinkage, shot sleeve, and valve models. An improved solidification and shrinkage model with revised porosity outputs in the new EXODUS format allows users to simplify the analysis and interpretation of porosity. An enhanced valve model allows users to more accurately predict the final location of defects by specifying a target volume of metal allowed to exit valves and vents. In the **FLOW-3D CAST** high-pressure die casting (HPDC) workspace, users can now capture the movement of solidified metal in the shot sleeve with the porosity-based solidification model, providing a much more accurate thermal profile during fill.

FLOW-3D HYDRO 2025R1 introduces a new discrete element method (DEM) model. This model allows users to account for particle-particle interactions such as collision and friction, providing utility beyond that of the standard Lagrangian particle model. The new DEM model provides insights into the stability of rocks or rip-rap in different flow conditions, opening exciting possibilities for cost savings and risk reduction for unique protection systems on riverbanks and other structures. The model can also help users gain insights into grit separation systems, stormwater separators, and other granular flow scenarios where small objects interact with each other.

Hexagon boosts global manufacturing agility with Digital Factory as-a-service launch

1 April 2025

Accelerating the growth, redesign, and construction of factories to boost production, site-efficiency and operational agility, Hexagon's Manufacturing Intelligence division today announces the global "as-a-service" roll-out of its cutting-edge Digital Factory solution.

Global automotive and aerospace manufacturers are already using Hexagon's Digital Factory solutions to map and model decades-old brownfield facilities in preparation for increases in production or introduction of new lines in what are increasingly competitive global markets undergoing significant change. From today, this is now offered as a service, providing the

manufacturing industry easy access to the information they need to remodel assembly workflows, increase automation, install more advanced equipment, and maintain the agility required to stay ahead of competition.

Accomplishing large-scale 3D scans and surveying thousands of square metres and in a matter of hours, Digital Factory-as-a-service deploys a team of Hexagon scanning experts to manufacturers anywhere in the world to capture highly accurate up-to-date information about their plants and equipment. This process includes identifying needs, defining workflows collecting data and delivering BIM models as well as custom services to help leverage and analyse the full potential of the factory data. All data is interoperable and can be used to create immersive 3D models of factories using a wide variety of applications from Hexagon's solutions and specialist tools from other vendors.

Digital Factory as-a-service is highly scalable, supporting single factories or multiple worldwide facilities. It delivers quick access to precise visualisations for scenario-building when planning new factories, monitoring production progress, or reconfiguring brownfield facilities. This real-time insight helps manufacturers prepare for the implementation of new machinery or significant alteration of processes and workflows, pivot production lines confidently to maximise, new opportunities, adapt to new constraints and introduce new technologies. Manufacturers can, for example, test flexible manufacturing or zero tooling scenarios and explore workflows integrating robots, cobots and AGVs (autonomous guided vehicles) to de-risk any changes to a plant.

Without requiring expertise in BIM tools or 3D visualisation, staff can walk through a digital replica of their space to envisage how new production cells or equipment would function. They can identify clearances, ensure equipment fits through access routes and spot potential problems, preventing disruptions and costly delays. Teams dispersed around the globe can also collaborate remotely, accelerating decision-making while reducing typical travel costs associated with projects by 50% and the need for site visits by up to 70%.

Nicolas Lachaud-Bandres, Vice President Industry Solutions, Hexagon, said: "The launch of Hexagon's Digital Factory as-a-service is a landmark in manufacturing, enabling businesses anywhere in the world to achieve far greater operational efficiency and agility through fast access to millimetre-accurate, up-to-date 3D simulations of factories, whether long-established or planned.

"Many factories lack accurate plans, having been adapted multiple times, and are now constrained in terms of available space as manufacturers seek to ramp up production. Plans for new facilities must ensure they fully optimise the site but may also need to change quickly in response to shifts in supply and demand, or regulation.

"We are overcoming these challenges, providing a replica of the available space which companies can manipulate and remodel without repeated visits. Visualisations make all the information easily understood by everyone involved in projects, including senior staff who can make strategic decisions with greater confidence."

With access to these services, manufacturers will fulfil their digitalisation ambitions even faster, linking assets and data to create complete digital twins of their factories, providing a foundation for the future development of smart factories in the manufacturing sector. The data can be stored in Hexagon's cloud or on premise by the customer, and its open platforms and interoperable software support utilisation by multiple roles within an organisation and the software they use.

Hexagon's Nexus Platform builds momentum, boosting user productivity globally with SaaS experiences and workflow integration

31 March 2025

Hexagon's connectivity and collaboration platform, Nexus, is rapidly gaining traction throughout the manufacturing value chain, providing its customers with powerful new productivity-boosting digitalisation, AI, and open integration experiences with Hexagon and third party platforms and data. Since its launch in February 2023, Nexus has attracted over 30,000 registered users, enabling each of them to access innovative solutions, training and tailored support that tackle long standing industry challenges.

Hexagon has been expanding Nexus' product portfolio to empower users at every stage of the workflow:

- **Hyperscale computing for simulation:** Nexus Compute offers on-demand access to Hexagon's best-in-class CAE simulation solvers, regardless of company size.
- **Cloud-native applications:** Solutions such as Virtual Test Drive X (VTDx) - Hexagon's IF award-winning automotive software testing SaaS - simplifies ADAS and autonomous vehicle software testing through thousands of orchestrated cloud simulations.
- **Accessibility-boosting UX:** From the outset, user experiences, such as Metrology Reporting, are designed to save experts time on quality deviation reporting while allowing non-experts to quickly interpret data with accessible web-based reporting and cloud collaboration.
- **Productivity-Boosting AI:** Automated programme generation for machine tools (ProPlanAI), metrology (Metrology Mentor), and CoPilot customer support is empowering desktop software users to boost personal productivity and helping employers achieve operational excellence and retain vital knowledge.
- **Connecting workflows and processes:** Highly flexible and open cloud integration enables effortless data sharing between software tools, IoT sensors and machines, helping organisations to overcome technical barriers and build efficient engineering and manufacturing workflows, connect quality into the digital thread and empower data-driven operations with connected worker applications.

Nexus is built on a legacy of innovation, combining Hexagon's decades of industry expertise with Microsoft's latest cloud and AI technologies. The platform's open and flexible data-centric architecture offers customers several distinct integration options to connect a wide variety of third-party applications, from simple file exchange to real-time data sharing powered

by Microsoft's Fluid Framework. This versatility enables seamless connectivity across the digital thread, linking CAE tools, simulation and process data management (SPDM), and PDM/PLM systems of record that have traditionally operated in isolation with production systems, shopfloor IoT and quality data sources.

Stephen Graham, Executive Vice President and General Manager of Nexus at Hexagon, stated, "There's growing recognition that successful digital transformations start with people and what they are trying to achieve. Regardless of where they are in the value chain, Nexus is helping these people to improve their work and how they collaborate with their peers. It's exciting to see this approach gain momentum and envision how we can further amplify individual's efforts as we ramp up developments in workflow automation and AI."

As Nexus continues to evolve, customers across automotive, aerospace and advanced manufacturing are already seeing tangible benefits, from streamlining simulation and testing to improving production efficiency and knowledge sharing.

Jinhwa Lee, Research Engineer and Part Leader at Hyundai Motor Company commented: "At Hyundai Motor Company, we are leveraging Nexus with Hexagon's mature and trusted CAE suite to accelerate our development cycles, optimise engineering performance, and drive a more agile, data-driven approach to vehicle development. Building a cloud-based vehicle development platform is our key strategy goal and we are incorporating the innovative approach and open integration Nexus offers to achieve that vision."

Gabe Schulze, Industrial Engineer at Path Machining, explained: "ProPlanAI has been a game-changer. It excels by capturing the best practices and expertise we have built as a company and applying them to new parts. We don't need to learn all about AI - we simply use ESPRIT EDGE, and the cloud app refines our processes over time. Nexus is more than just a tool; it's an evolving system that helps us capture know-how, maximise productivity, and improve operational excellence."

Nexus is an open platform for connecting with third-party vendors, making new technologies and solutions accessible to Hexagon's user base. Software partners include Acerta LinePulse, CASTOR, Instrumental, JITbase, MachiningCloud, Moldex3D, OCTOPUZ and Zaptic. Integrations and data libraries include Solera VTD Catalog, Arcane Tech (for Cabinet Vision), and material databases through Materials Connect.

Nexus now seamlessly connects with Hexagon's popular PC-DMIS, VGSTUDIO MAX, and QUINDOS software, further integrating quality data into the digital thread, and helps users of its ESPRIT EDGE, EDGECAM, DESIGNER and VISI CAD/CAM software tools improve shopfloor productivity. These initiatives, among others, are setting the stage for increased use of quality control and measurement data to improve quality faster, optimise manufacturing processes and improve products and customer satisfaction.

Hexagon's Nexus platform is an evolving ecosystem that promotes access to the newest technologies that enhance productivity, foster collaboration, and enables iterative digital transformation for organisations of all sizes across the manufacturing value chain where

500,000 people use Hexagon's technologies in every industry daily as part of their chosen technology stack.

Introducing GstarCAD 2026 Beta: Faster, Smarter, Better!

31 March 2025

GstarCAD is excited to introduce the **GstarCAD 2026 Beta version**, featuring a completely redesigned interface, significant performance enhancements, and powerful new tools designed to elevate the CAD experience. This update brings improved efficiency, precision, and flexibility to every aspect of your workflow.

What's New in GstarCAD 2026 Beta?

Interface Redesign for a Modern Experience

The **GstarCAD 2026** interface has been fully revamped using WPF technology, ensuring a sleek, modern look and enhanced usability. With over **1,500 newly redrawn SVG icons**, users experience a crisp, high-resolution display at any scale. Additionally, optimized secondary development interfaces and seamless ACAD compatibility allow for effortless migration of industry applications.

Performance Enhancements for Faster Workflows

GstarCAD 2026 outperforms previous versions with major speed improvements:

- **Multi-reference drawings** open significantly faster.
- **EXTEND command (Fence/Crossing)** is **4.5x faster**.
- **TRIM command (Fence/Crossing)** operates **2x faster**.
- **Clipped blocks & Xrefs** load **2.9x faster**, and **layout switching** is **4.2x faster**.
- **Block editing preview (BEDIT/REFEDIT/INSERT)** is **6x faster**.
- **MIRROR operation** sees a **1.4x speed boost**.
- **Block creation/explosion** is **4x faster**, eliminating freezing with complex entities.

Enhanced DIMCORD for Better Annotation Control

The **DIMCORD** command now employs **leader lines instead of polylines**, allowing text to follow adjustments smoothly. The new **Parameters dialog** adds **Scale, Text Size, Group, and Auto Switch** options for greater flexibility.

Batch Plot & Batch Purge Upgrades

- **Batch Plot** now features **sequential previewing**, allowing users to navigate frames quickly using the spacebar.
- **Batch Purge (BATPURGE)** supports cleanup of **registered applications, zero-length geometries, empty text objects, and orphaned data**, ensuring cleaner, more efficient drawings.

PDF Import with PDFium Technology

GstarCAD 2026 replaces its outdated PDF import library with **PDFium**, delivering:

- Faster, more stable imports.
- Improved raster rendering.
- Enhanced text recognition (imports as MText with correct width and filling properties).
- Elimination of crashes and inaccuracies.

New Parametric Constraints (Phase 2)

Following the introduction of **Geometric Constraints** last year, **Dimensional Constraints** have been added for precise control over object sizes and proportions. The **Parameters Manager** allows users to create, edit, and organize constraint parameters for maximum design flexibility.

New DWG Compare for Seamless Revisions

Users can now compare drawings and **highlight differences with revision clouds**. The tool supports **customizable comparison settings, importing changes, and exporting results as snapshot drawings** for reference.

Innovative Drawing Merge (AUTOMERGE)

A new **AUTOMERGE** tool analyzes and splits drawings before merging them via external references. Users can define alignment, spacing, and file retention settings while exporting entity data to a .txt file for documentation.

View Mode Switch for Improved Projection

The **ENGINEERINGVIEWMODE** system variable enhances bottom view accuracy:

- **Mode 0** follows standard display settings.
- **Mode 1** adjusts bottom views to reflect **true engineering projections**.

OpenText Announces Availability of Titanium X Enabling new Limitless Digital Workforce

1 April 2025

OpenText™ introduced the availability of Project Titanium X, now ready with Cloud Editions 25.2 (CE 25.2), the culmination of two years of strategic engineering powering the next generation of Business Clouds, Business AI and Business Technology.

Cloud Editions 25.2 brings together a comprehensive set of enterprise capabilities for process automation, data, security and AI. OpenText CE 25.2 will help organizations of all sizes create new paths for growth and productivity, next generation cloud and supply chain operations, and stellar customer experiences. Further, OpenText CE 25.2 is designed to change the nature of work by augmenting knowledge workers with AI agents to automate tasks and complete work through a new limitless Digital Workforce.

"OpenText is pleased to announce the availability of Titanium X, now ready with Cloud Editions 25.2, our most comprehensive Information Management platform in the history of the company," said Mark J. Barrenechea, OpenText CEO & CTO. "What excites me most is how this release empowers our customers to create limitless digital knowledge workers – AI agents that perform tasks and extend the capabilities of human teams. This new digital workforce will unlock human potential and productivity."

Business Clouds, Business AI, Business Technology

Cloud Editions 25.2 is a comprehensive information management platform enabling organizations of all sizes to help solve their most strategic opportunities and challenges.

OpenText Cloud Editions 25.2 (CE 25.2) brings:

- Content Cloud – introducing OpenText™ Content Management for Guidewire™ for knowledge management, a purpose-built solution to support the entire lifecycle of insurance processes. With integrations across platforms including Salesforce™, Microsoft™ 365, and SAP™, digital workers gain productivity with access to a comprehensive single-source-of-truth.
- Security Cloud – introducing OpenText™ Core Threat Detection & Response for cybersecurity management, an AI-driven solution that detects, protects, and mitigates insider and identity threats. Integrated with Microsoft Defender and Microsoft Entra ID, OpenText uses advanced behavioral analytics to drive 50%-time efficiency for digital knowledge workers in SOCs and to increase detection accuracy from 10% to 80%.
- Business Network Cloud – introducing OpenText™ Trading Grid Command Center, a set of AI-led analytics tools to assist digital knowledge workers in supply chain operations. Customers can now gain deeper, contextualized insights from B2B trading data or IOT tracking data, using a simple conversation interface to identify risks and opportunities with suppliers, customers, partners, and financial institutions globally.
- Observability and Service Management Cloud – for the digital knowledge workers in IT operations and AI operations management, CE 25.2 release focused on enabling customers to remediate issues and vulnerabilities with AI. Issue triaging, patch management, and prioritization of which critical threats to address across multi-cloud environments can now be automated, more intelligent, and more efficient.
- Experience Cloud – for the digital knowledge workers in customer support, services, customer success, or marketing, CE 25.2 brings a powerful combination of Aviators to help customers use GenAI to deliver relevant content faster. Whether the content needs to be delivered via SMS text, email, eFax or with a compliance verification, OpenText Experience Cloud helps customers design and execute with assurance.
- DevOps Cloud – for the digital knowledge workers who are developers in engineering or in application lifecycle management, OpenText™ DevOps Aviator CE 25.2 now has new copilot functionality, is designed to accelerate Java development, automate testing, and

streamline code reviews. By automatically generating unit tests from feature specifications, developers can reduce manual effort and accelerate time to market.

"Cloud Editions 25.2 is a breakthrough in enabling our customers to accelerate information to action through the digital knowledge workers," said Savinay Berry, OpenText Chief Product Officer. "Digital and human knowledge workers will be working next to each other to create new paradigms of work. Cloud Editions 25.2 will enable AI-driven enterprises to improve the employee experience across all corporate functions, accelerate time-to-market to be competitive, and tap into a limitless workforce to bring new innovations."

Seamless Multi-Cloud Integration

Titanium X ensures smooth IT operations across AWS, Google Cloud, Azure, and on prem, with built-in integrations for leading platforms like SAP, Oracle, SFDC, Microsoft, and Guidewire. OpenText's AI-powered security and compliance with global standards (FedRamp, GDPR, ISO27001, HIPAA) provide 99.99% cloud availability, ensuring reliability and trust.

Secure Information Management

As the new digital workforce scales, Titanium X brings an enhanced secure information management posture organizations can rely on. Keeping version currency of software and upgrading to Titanium X (CE25.2) helps to avoid vulnerability threats and prevents outdated code. In addition, OpenText has a wide array of Cybersecurity solutions including identity access management, application security, data security, email encryption, backup and recovery, and security operations to assist the digital knowledge worker.

Comprehensive AI support

OpenText Aviator is embedded everywhere. OpenText's AI strategy is to make everyday AI (e.g., search and summarize) a common experience across all our applications. AI can leverage various LLM services like Google Vertex, Azure AI, Claude, or bring your own proprietary models. Aviator AI agents can be made available in the cloud or on prem to help manage workflows. From onboarding advisory services to helping develop the next proof-of-concepts, OpenText Professional Services is a great way to get started.

Availability

Experience the Titanium X difference today. Whether looking to automate processes, strengthen security, or employ smart AI, upgrade to Titanium X to accelerate your organization's digital transformation journey.

Try Aviator today and discover how Titanium X helps simplify complexity while driving enterprise growth. Upgrade to unlock advanced GenAI features and take your organization to the next level.

Release Announcement of Elysium 3DxSUITE EX10.0.9

1 April 2025

Elysium has released 3DxSUITE EX10.0.9.

Key Enhancement

Changed support of CAD versions

Product	Versions added in EX10.0.9	Supported Versions
CATIA V5 (Plug-in) Importer / Exporter	R35(V5-6R2025)	R27 – R35(V5-6R2025)
CATIA V5 (Standalone) Exporter	R23 – R34(V5-6R2024)	R14, R19 – R34(V5-6R2024)
3DEXPERIENCE (Plug-in) Importer / Exporter	R2025x	R2018x – R2025x
NX (Plug-in) Importer / Exporter	NX 2412 Series	NX10 – NX 2412 Series
NX (Standalone) Importer	NX 2406 Series	UG10 – NX 2406 Series
Creo Parametric (Plug-in) Importer Drawing Option	11.0	Creo Parametric 4.0 – 11.0
3DXML (Standalone) Importer	R2025x	R2010x – R2025x

SAIC Announces ReadyOne™ Foundational: Latest Digital Engineering Ecosystem for Accelerated Innovation and Mission Effectiveness

26 March 2025

Science Applications International Corp. has announced the launch of ReadyOne™ Foundational – the company’s commercial-grade solution for a rapidly deployable, cloud-based digital engineering ecosystem that meets the Department of Defense (DoD) Instruction 5000.97 mandate and unique mission requirements of government customers. It is now available on the AWS Marketplace to accelerate deployment and help government avoid developing capabilities that are already commercially available.

ReadyOne™ Foundational's built-in digital thread accelerator unifies disparate data, tools and teams in real-time through a configurable, turnkey solution – enabling an out-of-the-box adoption of best practices in digital engineering. This offering grants customers access to a credentialed cloud-based environment that eliminates common DE barriers and is pre-loaded with data-models, software tools and connectors from the outset increasing mission effectiveness and saving costs over an entire lifecycle.

“As threats to national security continue advancing and evolving, digital engineering is no longer optional for our Department of Defense customers and their mission-critical programs,” said Chris Finlay, Vice President of Innovation at SAIC. “ReadyOne™ Foundational accelerates the transition from traditional, document-based engineering methods to model-based techniques with digitally connected data for a complete digital engineering system for transparent, secure collaboration.”

The platform’s built-in, tool-agnostic digital thread architecture, powered by Aras Innovator, eliminates vendor lock-in, making it a flexible and cost-effective offering when compared to traditional product lifecycle management (PLM) and digital thread solutions. Organizations can take full ownership of their tools and data by hosting ReadyOne™ Foundational in their own cloud environments, through cloud-to-cloud or on-premises delivery.

SteepGraph Launches Industry-Focused PLM Solutions for India, Southeast Asia, Middle East and North Africa

24 March 2025

SteepGraph, a leading provider of Aras Innovator solutions and services, announced the introduction of Scale B, a suite of PLM solutions targeting small and medium-businesses (SMBs) serving the aerospace, automotive supply, and industrial machinery markets. Scale B is powered by Aras and was developed as part of the Build with Aras program.

Leveraging the flexibility and scalability of Aras Innovator, Scale B empowers suppliers and OEMs with the technology they need to compete and grow in an increasingly dynamic market. It enables growing businesses to implement enterprise-grade PLM solutions at their own pace and within their budget—without the complexity or cost of large-scale deployments. With Scale B, they gain access to a flexible, scalable PLM tailored to their needs. This partnership strengthens Aras’ presence in high-growth markets such as India, Southeast Asia, and MENA.

“With Scale B, we are breaking down barriers for rapidly growing businesses. Our mission is to enable organizations to ‘scale beyond’ by delivering an industry-specific, ready-to-use PLM solution that accelerates their digital transformation journey, ensuring faster ROI and long-term success,” said Rade Zrilic, CEO of SteepGraph. “We believe that every business—regardless of size—should have the opportunity to grow, innovate, and reach its full potential.”

“The Build with Aras initiative is all about empowering our community to drive innovation, enabling broader adoption and deeper engagement with the Aras platform,” said Roque Martin, CEO of Aras. “SteepGraph’s Scale B solution is an excellent example of how our partners are leveraging Aras Innovator to solve real business challenges and expand digital transformation to new markets. We’re excited to see how Scale B helps a new set of organizations accelerate PLM adoption and drive long-term success.”

Traditional Artisan Marketplace Launched: Breakthrough App Developed Using AI-Powered EON Entrepreneur Guide

1 April 2025

EON Reality, the world leader in AI-assisted Virtual Reality and Augmented Reality-based knowledge transfer for industry and education, is proud to announce the launch of a **groundbreaking digital marketplace** for traditional artisans using EON Reality's AI-Powered EON Entrepreneur Guide. The **Traditional Artisan Marketplace** platform represents a significant advancement in fair trade e-commerce, connecting artisans directly with global consumers while ensuring craftspeople receive **70-80% of the final selling price** instead of the industry standard 10-20%.

Preserving Cultural Heritage Through Technology

The Traditional Artisan Marketplace addresses **critical challenges** facing cultural heritage preservation and artisan livelihoods worldwide. Developed through EON Reality's comprehensive entrepreneurial guidance platform, the marketplace features **blockchain-verified authenticity**, immersive storytelling experiences, and transparent pricing models.

The EON Entrepreneur Guide enables the swift transformation of cultural heritage concepts into sustainable business models. The platform offers structured support, guiding users through problem identification and the development of market-viable solutions. Consequently, these marketplaces contribute to the preservation of endangered crafts and guarantee fair remuneration for artisans.

From Passion To Viable Business Through AI Guidance

The marketplace's development journey through the EON Entrepreneur Guide showcases the effectiveness of AI-powered entrepreneurial guidance:

Identifying Purpose And Passion

Using the Guide's **purpose discovery tools**, the entrepreneur identified strong alignment with cultural heritage preservation (9/10), handicrafts (9/10), and fair trade (8/10), helping focus the business direction on authentic passion areas.

Uncovering Critical Market Problems

The Guide's **problem identification engine** revealed compelling market gaps:

- Traditional artisans typically receive only 10-20% of final product prices
- 50% of traditional craft forms are endangered due to economic challenges
- Authentic stories rarely reach consumers, reducing perceived value and cultural appreciation

Assessing Market Viability

Comprehensive **feasibility analysis** confirmed strong market potential:

- Market demand scored 9/10 with verified consumer interest in authentic, ethically-sourced products
- Overall viability rated 8.5/10 with projected 15-20% annual market growth
- Multiple revenue streams identified with sustainable business model

Developing A Comprehensive Solution

The platform's **solution generation tools** helped create a multi-faceted approach:

- Direct-to-consumer digital marketplace connecting artisans with global buyers
- Blockchain verification system ensuring product authenticity and provenance
- Immersive storytelling features communicating cultural significance and artisan narratives
- Transparent pricing model increasing artisan compensation by 3-4 times

Marketplace Features And Growth Strategy

The Traditional Artisan Marketplace launches with several **innovative features**:

- **Artisan Profiles** with rich media showcasing craft traditions and techniques
- **Cultural Context** information explaining the significance and history of each craft
- **Transparent Pricing** breakdown showing exactly how much reaches the artisan
- **Authentication Verification** ensuring product legitimacy and traditional methods

The business has established a **structured growth plan** developed through the EON Entrepreneur Guide:

1. Initial launch with 50 verified artisans and 200 products
2. Expansion to 500 artisans across 25 craft traditions and 5 countries within 18 months
3. Implementation of enhanced blockchain verification system within 24 months
4. Development of content licensing program and institutional partnerships within 30 months
5. Launch of curated subscription box service within 36 months

Multiple Revenue Streams Ensure Sustainability

The business model includes several **revenue channels** while maintaining fair artisan compensation:

- 12% marketplace commission (compared to 50-80% in traditional retail channels)
- Tiered verification services for enhanced authentication
- Cultural content licensing to educational institutions and media companies
- Premium subscription boxes featuring curated artisanal products

“The Traditional Artisan Marketplace exemplifies how the AI-Powered EON Entrepreneur Guide can help transform passion into purpose-driven business,” said **Dan Lejerskar, Founder and Chairman of EON Reality**. “By guiding entrepreneurs through a comprehensive development process with AI-powered insights, we’re enabling the creation of businesses that generate both

economic and social value. This marketplace not only represents a viable commercial venture but also helps preserve invaluable cultural heritage that might otherwise be lost.”

About The AI-Powered EON Entrepreneur Guide

The AI-Powered EON Entrepreneur Guide is a comprehensive platform that guides users through an eight-step entrepreneurial journey from purpose discovery to implementation-ready business plans. The Guide combines sophisticated AI with immersive learning to provide personalized guidance and support, helping entrepreneurs develop viable businesses aligned with their passions and values.

The platform adapts to each user’s unique interests and skills, offering tailored recommendations, analysis, and development tools. Through integration with EON Reality’s XR capabilities, users can also access immersive learning experiences that enhance understanding and knowledge retention.

Trimble Adds New API Capabilities to Accubid Anywhere Estimating Application

2 April 2025

Trimble® announced the availability of new application programming interfaces (APIs) for Trimble Accubid® Anywhere, a cloud-hosted estimating software for electrical projects. These connection capabilities help electrical contractors better collect, analyze and share data to improve estimating insight and collaboration across the construction lifecycle.

Five Accubid Anywhere APIs provide a comprehensive suite that helps estimators pull bid data into dashboards and reporting for analysis and improvement of estimating efforts:

- A Project API provides a list of projects with the project details that can be extracted to other software.
- An Estimate API captures all of the estimate information for users to extract into their ERP, including a list of estimates with their details and bid summaries.
- A Final Price API allows users to compare initial estimates and final prices for different projects.
- An Extension API allows users to send bill of materials (BOM) to other software.
- A Bid Breakdown API enables users to more easily retrieve and analyze data points such as field, shop and incidental labor from closeout screens at a line-item level of detail.

Automated API connectivity from estimating to related systems — including ERP, project management and CRM — also eliminates manual data transfer, allowing contractors to collaborate and work more efficiently across workflows.

With robust estimating functionality, integrated graphical takeoff, change order management, pricing, submittal management, and more, Accubid Anywhere helps electrical estimators bid with speed and accuracy.

The expanding suite of Accubid Anywhere APIs reflects Trimble's commitment to bringing benefits of data connectivity to contractors using systems from Trimble and from other suppliers within construction technology ecosystems.

"Estimates generate a high volume of valuable data that should be analyzed and used in other workflows, but this data often gets trapped in the estimating system," said Lawrence Smith, vice president, construction management systems at Trimble. "Using APIs to extract and connect data automatically to other systems means contractors don't have to import, export or manually re-type the information. This improves efficiency and decision making on both the project and operational level."

"Accubid Anywhere APIs allow us to see who created projects and estimates, along with where and when they were created for a better understanding of our bids," said Beau Brenno, director of business intelligence / artificial intelligence at Hunt Electric, a national electrical design, build, and maintenance firm based in Minnesota. "We are in the process of connecting those estimates to the jobs they become to compare how we estimated versus how the job was executed. This gives us much greater insight into where the estimate went right, where it went wrong and how we can improve estimates in the future."

Availability

Trimble Accubid Anywhere APIs are available in North America to customers with an Accubid Anywhere subscription.

Vectorworks Supercharges Academic Licenses with Full Cloud Services and AI Tools

1 April 2025

Global design and BIM software provider Vectorworks, Inc. is thrilled to announce a major upgrade to its educational licensing program to include all capabilities of Vectorworks Cloud Services, such as game-changing tools like the AI Visualizer and the ability to generate 3D models from iOS photos. In addition, educational licenses now come with access to premium training content on Vectorworks University.

Cloud-based collaboration just got better with room scanning, real-time markups, and interactive presentations only a tap away. Need heavy rendering power? The Cloud can do the heavy lifting, freeing up hardware for other creative tasks. And with the AI Visualizer, students can instantly generate design imagery from their Vectorworks models or drawings or even just a text prompt, bringing design ideas to life faster than ever before. Those looking for more information on the AI Visualizer can find an overview here and an FAQs page in the Vectorworks Community Forum.

"Enhancing educational licenses underscores our commitment to providing students and educators with access to professional-grade Vectorworks software," said Tyler French, academic marketing manager at Vectorworks. "Vectorworks Cloud Services is an essential tool in today's digital design landscape, and we're thrilled to make its full functionality available to the academic community."