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CIMdata News

CIMdata to Participate in pSeven's 2023 Online User Conference

5 October 2023

CIMdata, Inc., the leading global research, consulting, and education firm specializing in Product Lifecycle Management (PLM) and the Digital Transformation it enables, announces that Sandeepak Natu, an executive consultant focusing on Simulation Analysis, will participate as a keynote speaker at the upcoming pSeven User Conference 2023. The event will take place virtually on 18 October. Sandeepak's presentation, "Developing Simulation as an Enterprise Asset: Powered by comprehensive and collaborative engineering platforms," is open to all.

The revenue generated by commercial software offerings in performance simulation and analysis (CAE) has now surpassed that of mechanical CAD software. This is a watershed moment for the use of simulation software tools and methods in industry. Many studies have documented the positive impact that simulation can have if adopted early and used consistently throughout the product's life cycle.

In his presentation, Sandeepak will speak about the evolution of engineering simulation as an enterprise asset driven by collaborative engineering platforms. He will also explain the larger role that simulation is playing across the entire product lifecycle following a break from the traditional silo of verification and validation. Finally, he will show how engineering platforms are central to achieving this.

Sandeepak Natu, an Executive Consultant at CIMdata with over 25 years of experience, has a strong background in multi-physics-based modeling and simulation technologies, including developing and applying hybrid digital twins. Sandeepak started his career at Fluent India (now part of ANSYS Inc.) and has been associated with several engineering consultancies and simulation software firms. Sandeepak helps industrial organizations adopt simulation technologies in automotive, aerospace, chemicals, pharmaceuticals, food, consumer products, and healthcare industries. More recently, he has been involved in digitalization, simulation, sustainability, and business management roles. He also played a key role in helping a global vaccine manufacturer scale up production during the COVID-19 pandemic.

To learn more about the event, presentations, and to register, please visit: https://www.pseven.io/blog/events/2023/pseven-user-conference-2023/?utm_source=cimdata&utm_medium=digital&utm_campaign=p7uc2023

CIMdata's President & CEO to Participate in a Webinar on Creating Digital Threads & IDEs to Support Digital Engineering Programs

4 October 2023

CIMdata, Inc., the leading global research, consulting, and education firm specializing in Product Lifecycle Management (PLM) and the Digital Transformation it enables, announces that its

President & CEO, Peter Bilello, will participate in a webinar, “Creating Digital Threads & IDEs to Support Digital Engineering Programs.” The webinar, sponsored by Razorleaf, takes place on Thursday, 12 October, at 1:00 PM EDT.

During this webinar, CIMdata will share findings from its latest survey on the maturity (or lack thereof) of digital threads and twins in manufacturing organizations.

Members of the Razorleaf team will discuss the definition of an Integrated Digital Environment (IDE) and offer valuable insights into:

- The IDE’s role as a self-contained digital thread and its connection to an enterprise-level digital thread.
- How integration is the backbone for a digital thread and IDE.
- Defining the types of content needed in an IDE and what IDEs look like.
- The patterns and models intrinsic to the integration of product digitalization tools and systems.

To learn more and register for this webinar, please visit: <https://www.razorleaf.com/webinar-creating-digital-threads-and-ides-to-support-digital-engineering-programs/#ixzz8F8bELVrX>

Acquisitions

Accenture Acquires SIGNAL to Enhance its Integrated Marketing Capabilities in Japan

2 October 2023

Accenture has acquired SIGNAL, an integrated marketing firm based in Tokyo, Japan. The acquisition further strengthens Accenture’s ability to support clients’ marketing transformation across owned, paid and earned media.

SIGNAL, previously owned by VECTOR, the largest PR group in Japan, offers integrated marketing services combining capabilities across public relations, social media management, influencer marketing, advertising operations, research and web production.

With this acquisition, approximately 100 industry experts from SIGNAL have joined the Accenture marketing operations team in Japan to help organizations deliver a seamless experience across all channels, maximizing their marketing investments.

Atsushi Egawa, who leads Accenture’s business in Japan, said, “SIGNAL’s high level of expertise in the marketing domain is wide-ranging, spanning in the areas of PR, marketing, and communication, together we will enhance our ability to create growth through relevance, accelerate our client’s enterprise-wide transformation, building a solid competitive advantage in the market”.

Daisuke Kusaba, CEO of SIGNAL said, “Since our founding in 2005, we have been expanding our business scope by constantly seeking new communication methods, with the interests of our

clients and consumers in mind. By working together with Accenture, we will have an even greater impact on the services we provide and contribute to creating "wealth for all employees, clients, and society".

Altair Enhances Leadership in Optimization Technology by Acquiring OmniQuest

2 October 2023

Altair, a global leader in computational science and artificial intelligence (AI), acquired OmniQuest, a Novi, Mich.-based optimization software company. OmniQuest's flagship product, Genesis, is an advanced structural analysis and optimization software that uses the finite element method to solve problems with many variables and constraints.

"OmniQuest was founded by the late Professor Gary Vanderplaats, a giant in the field of structural optimization who developed many unique and powerful optimization algorithms used in the commercial market today. OmniQuest's products are used by several major customers, and we are excited to make them available to all our customers going forward," said James R. Scapa, founder and chief executive officer, Altair. "The acquisition of this excellent technology and team will further enhance Altair's optimization leadership in the market driving lightweight and structurally efficient designs across the globe."

In addition to the automotive sector, the acquisition brings deep experience in Formula 1, the highest class of international racing, where Genesis has a strong position and is widely used for composite design applications. It is particularly utilized for applications that require agile engineering processes and specialized tools to produce highly engineered vehicles with short turnaround times.

Genesis's analysis capabilities include static, normal modes, direct and modal frequency analysis, random response, heat transfer, system buckling calculations, acoustics, and fatigue analysis. Its structural optimization types include sizing, shape, topology, topometry, topography and freeform optimization.

Genesis also supports equivalent static load method (ESLM) for highly nonlinear structural behaviors, interfacing with popular third-party finite-element analysis (FEA) solvers.

OmniQuest founder, Professor Vanderplaats, was a founding father of practical structural and multidisciplinary design optimization (MDO). His contributions to vision, theory, and practical applications of MDO and structural optimization are significant and his early contributions include the modified method of feasible directions algorithm, which became very popular in the structural optimization field by his own code CONMIN (constrained minimization). This code is embedded in many programs and remains among the best in the world today. In the late 1980's he left behind a legendary academic career as a tenured professor at UC Santa Barbara to found Vanderplaats Research & Development (later renamed OmniQuest) and served as chief executive officer and chairman until his passing.

Bechtle acquires stake in Planet AI

2 October 2023

Bechtle AG has acquired a 51 per cent stake in Rostock-based AI company Planet AI GmbH. First established in 2015 as a spin-out of Planet intelligent systems GmbH, the company has since been active in the field of deep learning and creating solutions for intelligent document analysis and process automation. Boasting a number of international awards, the AI specialist partners with research institutions and universities, but also IT manufacturers such as IBM. Planet AI currently employs 41 people, mainly in R&D and focusing on its proprietary AI platform, PlanetBrain, which builds on patented core technology and is itself the foundation for the company's intelligent document analysis software, IDA. The AI-powered solution is used in logistics, traffic surveillance, banking and insurance, healthcare, and archiving. With its majority stake, Bechtle aims to pair use-case-oriented AI research with the extensive marketing capabilities of Germany's largest IT system house, while mounting a joint effort to bolster Europe's AI ecosystem and take a leading role in future innovation. Despite its focus on R&D, Planet AI brought in a revenue of 3.1 million euros in the past fiscal year.

"As a future-first IT partner, we always seek to drive and sustain our customers' success through future-oriented technologies," says Michael Guschlbauer, COO, IT System House & Managed Services, Bechtle AG. "With Planet AI's innovative developments, we strengthen the core business processes of our customers through excellent AI applications."

Planet AI management to remain on board

Planet AI's leadership team, including its founders, will remain aboard the company following a slight reshuffle that saw Jesper Kleinjohann take the helm as Planet AI's CEO, replacing Hagen Wustlich who will switch to the company's advisory board. Welf Wustlich will continue in his role as CTO. Brothers Hagen and Welf Wustlich have a more than 30-year background in artificial neural networks, founding Planet intelligent systems as early as 1992, which would eventually spawn Planet AI. "We knew that our developments are top notch but we were short a partner who could accelerate our growth with broad market access and is able to deploy our solutions at scale. Bechtle has both these things, and a determination to tap into the enormous capabilities of AI for business," says Jesper Kleinjohann, CEO, Planet AI.

Deep learning is Planet AI's home turf

Planet AI is an internationally renowned specialist in deep learning, a subset of machine learning that relies heavily on the use of artificial neural networks. Its core product is a multifunctional software platform with leading accuracy over competitive solutions, enabling companies to automate the processing of hand and machine-written documents, receipts and other text, as well as classify document types and harvest information. Other use cases include image and voice recognition.

Bechtle's stake in Planet AI is not subject to approval by competition authorities. The purchase price is to remain confidential as is customary. Bechtle has a call option to acquire the remaining 49 per cent of shares in the company.

Bechtle completes acquisition of French service provider, Apixit

6 October 2023

Bechtle AG has successfully completed the purchase of French IT system house Apixit S.A.S effective on 05 October 2023 after receiving approval from Apixit's workers' council and the relevant French authorities. Adding IT services to Bechtle's existing portfolio in the country, Apixit has a firm foothold in Europe's third-largest IT market with its ten sites in Lille, Issy-les-Moulineaux, Les Ulis (headquarters), Rennes, Quimper, Nantes, Lyon, Bordeaux, Toulouse and Maisons-Laffitte.

Apixit employs some 380 staff and achieved revenues of 85 million euros in the 2021/22 fiscal year—almost half of which was generated by its cybersecurity business. The IT service provider's offering includes a dedicated Security Operations Centre (SOC) providing organisations with all security-critical IT services, a Network Operations Centre (NOC), digital infrastructure services, as well as comprehensive managed services along with systematic vulnerability management.

Bechtle strengthens its market position

Bechtle has been active on the French market since 2000, initially with its Bechtle direct brand before subsidiaries Bechtle Comsoft, Inmac Wstore and Cadmes joined the fold. Apixit's regional sites complement the Bechtle Group's current locations in Paris, Antony, Roissy-en-France, Plessis, Angoulême, Illkirch-Graffenstaden and Sophia Antipolis and the purchase further consolidates Bechtle's position as one of the five largest IT companies in France. With Apixit, the number of Bechtle Group employees in France has increased to some 1,200.

Cadence Completes Acquisition of Intrinsix

2 October 2023

Cadence Design Systems, Inc. and CEVA, Inc. announced that Cadence has completed its acquisition of Intrinsix Corporation from CEVA. The purchase brings Cadence a highly skilled engineering team with expertise in advanced nodes, radio frequency, mixed-signal and security algorithms, scaling Cadence's system and IC design services team and expanding Cadence's reach in key high-growth verticals, including aerospace and defense.

PTC Acquires pure-systems

4 October 2023

PTC announced that it has acquired pure-systems, a leading provider of product and software variant management solutions. Manufacturing companies use pure-systems' pure::variants® solution to efficiently manage the different variations of software and systems engineering assets across their product configurations. PTC and pure-systems had partnered prior to the acquisition, and pure::variants is already integrated with and directly complements PTC's Codebeamer® application lifecycle management (ALM) solution and similarly complements PTC's Windchill® product lifecycle management (PLM) solutions. The addition of pure-systems is expected to support PTC's leading position in the fast-growing ALM market, drive additional

ALM growth, and enhance relationships with customers in regulated industries – including automotive, aerospace, and medical device manufacturers – which are increasingly prioritizing software in their product designs.

“The acquisition of pure-systems adds important functionality to our ALM suite that is critical to manufacturers around the world,” said Jim Heppelmann, Chairman and CEO, PTC.

“Manufacturers are increasingly turning to software to differentiate their products and to create different versions of their products to address the full range of customer needs. In particular, automakers that are investing heavily in software-defined vehicles require tightly integrated ALM and software variant management solutions to plan and deliver the different software configurations that power their range of vehicle offerings. We believe that the combination of Codebeamer and pure::variants positions PTC as one of the leading providers of software requirements, configuration, testing, and validation solutions in the market.”

“The pure-systems team is thrilled to join PTC and continue supporting our manufacturing customers’ needs for software variant management solutions,” said Danilo Beuche, CEO, pure-systems. “PTC shares our focus on this critical need for companies that make complex, regulated products and on the importance of an open ecosystem approach. We are proud of what the pure-systems team has accomplished for our customers to this point, and we are excited to join PTC’s ALM group to continue to grow our position in this important market.”

Rockwell Automation completes acquisition of autonomous robotics leader Clearpath Robotics and its industrial offering OTTO Motors

2 October 2023

Rockwell Automation, Inc., the world’s largest company dedicated to industrial automation and digital transformation, announced it completed its acquisition of Ontario, Canada-based Clearpath Robotics Inc., a leader in autonomous robotics, including autonomous mobile robots (AMRs) for industrial applications.

The acquisition includes Clearpath Robotics’ namesake research division, a leader in developing autonomous technology for the innovation market, and the industrial division OTTO Motors, which provides AMRs, the next frontier in industrial automation and transformation. Both divisions report to Rockwell’s Intelligent Devices operating segment.

“We are delighted to welcome the Clearpath Robotics and OTTO Motors teams to Rockwell,” said Blake Moret, Chairman and CEO, Rockwell Automation. “This acquisition marks a turning point for our customers around the world. Rockwell is simplifying and transforming the difficult yet critical function of material handling throughout the manufacturing plant with an end-to-end production logistics solution. Production logistics is key to optimizing operations across an entire facility and bringing the Connected Enterprise to life.”

OTTO Motors will be featured at Rockwell’s Automation Fair, the world’s premier industrial automation and digital transformation event, Nov. 6-9 in Boston, where customers will see first-hand the significant impact that AMRs will have on productivity and safety across operations.

According to Interact Analysis, the market for AMRs in manufacturing is expected to grow about 30% per year over the next five years, with an estimated market size of \$6.2 billion by 2027. This acquisition is expected to contribute a percentage point to Rockwell's fiscal year 2024 revenue growth.

"Not only do AMRs connect islands of automation; they are often one of the final major elements that help manufacturers achieve autonomous production logistics, enabling significant value creation for the manufacturer and their customers," said Amar Mehta, EY Americas Strategy and Transactions Advanced Manufacturing Leader. "Rockwell is a leader in the key hardware, software, and services that are needed to integrate AMRs into a manufacturing plant. With this acquisition, Rockwell enhances its ability to take manufacturers on a full end-to-end digital transformation for their production environments."

Company News

Avanseus and Aarna Networks partner for AI-Enhanced 5G solutions for Enterprises

29 September 2023

Avanseus Holdings Pte Ltd, a Singapore headquartered technology company providing Artificial Intelligence (AI) based enterprise solutions, and Aarna Networks, which solves enterprise edge and private 5G management complexity through zero-touch edge orchestration at scale, are pleased to announce their collaboration to explore joint customer engagements.

This strategic partnership is driven by the alignment of the two companies' capabilities in closed-loop automation, enabling the integration of Avanseus AI/predictive outcomes with Aarna Networks Multi-Cluster Orchestration Platform (AMCOP).

By combining their respective expertise, the companies aim to deliver enhanced value to customers through innovative solutions that leverage the power of artificial intelligence and predictive analytics. This collaboration will enable them to provide end-to-end solutions with dynamic closed loop orchestrations that enable new use cases across networks, cloud, security and customer experience, particularly in a 5G environment.

"We are excited about this collaboration with Aarna Networks," said Bhargab Mitra, CEO of Avanseus. "Together, we will leverage our respective strengths to drive AI driven predictive analytics with actionable insights, automation and a fully integrated edge orchestrator."

"We believe that this partnership will greatly benefit both existing and new customers," said Amar Kapadia, Co-founder and CEO, Aarna Networks. "By integrating Avanseus Artificial Intelligence/predictive outcomes with AMCOP, we can unlock new opportunities with our Communication Service Provider, enterprise network and private network customers."

Both companies are committed to delivering exceptional results and ensuring customer success. Through this collaboration, Avanseus and Aarna Networks aim to provide end-to-end AI adaptation and set new benchmarks for excellence.

AVEVA Achieves AWS Energy Competency Status

3 October 2023

AVEVA, a global leader in industrial software, driving digital transformation and sustainability, announced that it has achieved Amazon Web Services (AWS) Energy Competency status. The distinction recognizes AVEVA's expertise in helping customers leverage AWS' cloud technology to transform complex industrial systems and accelerate the transition to a sustainable energy future.

AVEVA is one of just seven companies to hold the AWS Energy Competency Status for New Energies, out of more than 7,000 listed AWS Partners.

Bry Dillon, Senior Vice-President, Partners and Business Development at AVEVA,

said: "Together, AVEVA and AWS help enable the transformation of the industrial sector by delivering differentiated, innovative software solutions that accelerate the energy transition. AWS Energy Competency status indicates how the combination of the agility, innovation and breadth of service capabilities combined with AVEVA's broad portfolio of industrial SaaS solutions can enable businesses to become more connected, resilient and agile on the road to achieving a low-carbon future."

AWS Energy Competency Status underscores AVEVA's proven customer success in developing solutions across the value chain – from the production design and build phase, to asset operations and optimization, including for new energy solutions. To receive the designation, AWS Partners undergo a rigorous technical validation process, including a customer reference audit.

AWS enables scalable, flexible, and cost-effective solutions from startups to global enterprises. To support the seamless integration and deployment of these solutions, AWS established the AWS Competency Program to help customers identify AWS Partners with deep industry experience and expertise.

Digital tools available today could contribute up to 20% of the reductions in greenhouse gas (GHG) emissions needed to hit the 2050 net-zero trajectories laid out by the International Energy Agency (IEA) for the energy, materials and mobility industries. AVEVA delivers purpose-built industrial software solutions that help enterprises across industries to manage energy demand, optimize enterprise operations, and track and measure emissions. On the supply side, AVEVA solutions support the expansion of the entire energy system, helping low-carbon pioneers to reduce the cost of technologies at the demonstration or prototype phase, such as clean hydrogen and carbon capture at scale.

Customers such as Veolia Water, which is a global leader in water and wastewater treatment facilities and systems for industrial clients and public authorities, managed to achieve 20% improvement in IT agility and freed-up resources by using AVEVA engineering solutions and AWS cloud. Their insight times were cut from 1 week to 24 hours and the tender response time reduced from 24 days to 24 hours.

CEA and Siemens collaborate on research to expand applications of Digital Twin for industry

3 October 2023

Siemens Digital Industries Software and CEA-List, a technological research institute focused on smart digital systems research, announced the signing of a memorandum of understanding to collaborate on research to further extend and enhance digital twin capabilities with artificial intelligence (AI) and explore greater integration of embedded software on both virtual and hybrid platforms.

The research collaboration will bring together the two organizations' combined industry expertise with the Siemens Xcelerator portfolio and CEA-List's toolset to help break down the barriers between electronics design, software development and mechanical engineering disciplines using digital twin technologies. This is expected to help customers to significantly reduce the time and cost of verification and validation and to drive significant improvements in product quality and accelerate time to market across the full electronics systems product lifecycle; from architectural exploration to design and development. Alongside this, the research will further explore the use of Digital twin technologies for autonomous driving, smart robotics and health domains.

"With the strong increase in electronics and software content of products and systems, there is a clear need for multi-domain, multi-fidelity system simulation solutions to relieve multiple design and verification challenges. We share a vision with CEA of an even more comprehensive Digital Twin and believe we can implement this vision through the power of the Siemens Xcelerator portfolio because it covers everything from Electronic Design Automation software and hardware tools to system, sensors and multi-physics simulation software," said Jean-Marie Brunet, VP&GM of Hardware Assisted Verification Division, Siemens Digital Industries Software. "From chip-to-system, this collaboration with CEA-List is expected to further expand the application domains and technology breadth of these solutions."

"At CEA-List, we are delighted to partner with Siemens, who share our common vision about the importance of a more holistic Digital Twin. CEA-List will contribute its expertise in digital technologies and tools from immersive and functional digital twin platforms (XDE and Papyrus), artificial intelligence and code verification areas," said Alexandre Bounouh, CEO of CEA-List. "We believe that the Siemens and CEA-List Digital Twin research roadmap can offer best in class tools for generating rapid immersive and functional digital twins enhanced with artificial intelligence. This can certainly boost the competitiveness of companies by integrating Digital Twin technology early to innovate in their products and processes while keeping humans in the loop and reducing their environment impact."

CONTACT expands its commitment to SV Werder Bremen

4 October 2023

In the 2023/24 season, CONTACT Software will sponsor not only the women's Bundesliga-team but also the amateur and junior sections of women's soccer as a sleeve partner.

The Werder women already kicked off with the CONTACT logo on their jersey sleeves at the cup match in Mönchengladbach and the Bundesliga opener in Nuremberg. CONTACT, which is headquartered in Bremen, is now extending its partnership to all of the soccer club's women's and girls' teams.

"We are pleased that CONTACT Software will continue to have their logo displayed on the jerseys of our women's Bundesliga team after being featured in the last two seasons. Since this summer, the other teams in the women's and girls' soccer department have also been wearing the logo," says Christian Rauhut, Head of Club-to-Partner at SV Werder. Women's soccer is gaining more and more appreciation worldwide, and CONTACT is actively supporting this development: "The continuation and expansion of the partnership with a Bremen-based company that is one of the world's leading companies in its sector shows the growing importance of women's soccer," says Rauhut.

CONTACT has sponsored Werder as a sleeve partner since 2021. The basis of this cooperation goes beyond enthusiasm for the sport. "Team spirit and passion are values that connect us with the Werder women. As a company with its roots in Bremen, we are pleased to further expand the partnership in the professional and amateur areas and also to support the sporting youth," says Maximilian Zachries, Managing Director at CONTACT Software.

DXC Technology Adds Industry Veteran Andrew Wilson to Senior Leadership Team

2 October 2023

DXC Technology announced that Andrew Wilson has been appointed Executive Vice President and Global Lead, Modern Workplace effective October 1, 2023, reporting directly to DXC Chairman, President and Chief Executive Officer Mike Salvino. Wilson is the third high-profile executive to join the company, along with Howard Boville and Rob Del Bene, since DXC implemented its offering-led operating model in April. Under the new model, DXC now has highly experienced executives leading each of the company's six global offerings, positioning it for growth and expansion of margin, earnings per share and free cash flow.

"We are pleased to welcome Andrew to DXC. He will be an excellent addition to the leadership team and is the right person to run our Modern Workplace offering," said Salvino. "I worked with Andrew closely at Accenture for many years, and he is a results-driven leader with deep experience managing multi-billion-dollar businesses for global companies. He has a track record of attracting industry talent, infusing innovation, and building relationships with customers and ecosystem partners. All of this adds up to Andrew having a proven ability to develop and execute highly effective growth strategies, which fits perfectly with our focus at DXC."

Wilson has held senior leadership positions at some of the biggest and most well-respected brands in the technology industry. Most recently, he served as Microsoft's Chief Digital Officer leading deep transformations and running mission critical systems. Prior to that, Wilson served as Chief Information Officer at Accenture for seven years where he ensured the company was at the forefront of digital innovation. Previously, Wilson was the Chief Executive Officer of GE Capital IT Solutions.

"I'm honored and excited to join DXC's leadership team at a moment when the company is poised to move from a focus on stability to growth," said Wilson. "I have watched the progress DXC has made under Mike's leadership around its financial stability, culture, customer delivery focus and governance, and it is very clear to me the company is now poised to deliver on its potential. I look forward to leveraging my expertise and relationships to help DXC grow."

Wilson joins Howard Boville, DXC's Global Lead, Applications Services and Artificial Intelligence, and Chris Drumgoole, DXC's Global Lead, Cloud Infrastructure & ITO, as the third former Fortune 500 CIO/CTO now leading offerings that have traditionally represented about 70% of DXC's total revenue but have more recently fallen below the company's expectations.

"With Andrew's appointment, the highly experienced leadership team under our new operating model is now set and will lead us from stability, which has been our focus the past few years, to future growth and expansion," said Salvino. "I believe this is the most talented team that DXC has ever had, led by some of the best minds and proven operators in the IT services industry."

ENGYS PARTNERS WITH NAVASTO TO OFFER NEW AI-POWERED SOLUTIONS FOR CFD DESIGN

4 October 2023

ENGYS is proud to announce its strategic partnership with **NAVASTO**, a cutting-edge provider of AI-powered engineering software solutions. This partnership represents a significant advance in ENGYS' continuous thrive to improve its diverse portfolio of CFD products and expand its global presence.

NAVASTO's innovative AI-powered solutions have a proven record of success across various industries, from automotive to aerospace, revolutionising engineering processes and enabling faster, more efficient design iterations. With this partnership, ENGYS is set to take full advantage of the many benefits provided by its open-source CFD technologies to release the full power of AI-driven simulations.

"The partnership with NAVASTO aligns perfectly with our commitment to providing state-of-the-art CFD solutions that address the evolving needs of the engineering community," according to Dr. Eugene de Villiers, Managing Director at ENGYS. "NAVASTO's AI-accelerated tools offer unparalleled advantages in real-time design innovation, faster time-to-market, and unlimited design iterations. We are excited to bring this technology to our clients worldwide."

NAVASTO's software suite will be commercialised through ENGYS' extensive network of local offices around the world, ensuring that engineering professionals across the many industries serviced by ENGYS can access and leverage the full power offered by these advanced tools.

"We are thrilled to join forces with ENGYS, a respected name in the engineering simulation landscape," said Dr. Matthias Bauer, CEO at NAVASTO. "This partnership is a testament to the value and impact of our AI-accelerated solutions. By combining NAVASTO's expertise with ENGYS' global reach, we are poised to provide engineers with even more powerful tools for innovation and optimisation."

This partnership between ENGYS and NAVASTO represents a fusion of cutting-edge technologies and a commitment to advancing engineering practices, and it offers engineering professionals the opportunity to tap into the synergy between ENGYS' established presence in the CFD market and NAVASTO's AI-driven innovations.

Hewlett Packard Enterprise creates more than 150 roles at new cloud R&D center in Galway, Ireland

2 October 2023

Hewlett Packard Enterprise announced more than 150 new technical roles at its Global Center of Excellence for the HPE GreenLake edge-to-cloud platform in Galway, Ireland. The new Center is integral to the development of the HPE GreenLake platform, which is the central offering for HPE's Hybrid Cloud solutions. The team of software R&D professionals will support customers and partners with one integrated platform, one customer experience, and a portfolio of solutions under one brand. HPE GreenLake supports 27,000 customers globally, powers more than 3.4 million connected devices and manages 20 exabytes of data with customers worldwide.

This strategic investment underscores HPE's ongoing commitment to Ireland, which already serves as the EMEA hub for Digital Services R&D, HPE GreenLake Cloud Services & Solutions R&D, and Cyber Security in Galway, as well as HPE Financial Services (HPEFS) in Leixlip, and HPE Aruba Networking operations in Cork. Ireland's advanced technology ecosystem and highly skilled workforce makes it an ideal location to establish and grow core research as well as development. This project is supported by the Irish Government through IDA Ireland.

"I am delighted with the announcement from Hewlett Packard Enterprise that it will add 150 technical roles at its new Global Centre of Excellence for HPE GreenLake in Galway," said Simon Coveney TD, Minister for Enterprise Trade & Employment. "Galway's thriving tech hub continues to grow from strength to strength and this expansion will provide excellent employment opportunities for tech talent, from graduates to experienced tech professionals. These highly skilled roles are in addition to 150 jobs announced in 2021 and are a fresh vote of confidence in the wealth of talent in Galway and surrounding areas. HPE has a long history with Ireland dating back over 50 years and their continued commitment to Ireland, and the West, is very welcome. I wish all the team the very best in this exciting new phase."

"The new Center of Excellence in Galway will help Hewlett Packard Enterprise realize its vision and shape the future experience of the HPE GreenLake platform," said Fidelma Russo, Executive Vice President and Chief Technology Officer of Hewlett Packard Enterprise. "Designing technology and creating innovative applications is part of our heritage and at the heart of what we do at HPE. This investment will capitalize on the strong pool of technology expertise and engineering talent within Ireland. I'm excited to bring together a diverse team from those starting out in their careers to highly experienced tech professionals who will play a pivotal role in developing our Hybrid Cloud business."

The new Center of Excellence will recruit top talent, from graduates to experienced technology professionals, across a range of roles, including architects, software engineers, product,

engineering and project managers, researchers, user experience engineers, security specialists, test engineers, data analysts and AI professionals. The team will perform a key role within the newly created Hybrid Cloud business unit, which comes into effect November 1, 2023, led by HPE Chief Technology Officer Fidelma Russo, a Cork native who started her career as an engineer in Ireland in the 1980s. The Hybrid Cloud business unit will accelerate HPE's hybrid cloud strategy to deliver one portfolio of storage, software, data, and cloud services on the HPE GreenLake platform.

"HPE has helped to drive the growth of the technology eco-system in the West region through its 50-year history in Ireland and its continued partnership with IDA Ireland," said Michael Lohan, CEO, IDA Ireland. "Today's investment will support the transformation of the Galway site, diversifying existing operation and adding core competency in edge-to-cloud development. This strategic investment underscores HPE's long-term commitment to Ireland and will enable the company to grow the employee base in the West region, diversify its R&D presence, and continue to make positive contributions to the Irish economy."

The new roles are in addition to 150 jobs announced in 2021 in a range of areas including cloud native development, DevSecOps, AI research, and cyber security, as well as product and program management.

HPE has a legacy of more than 50 years in Ireland, going back through multiple former entities and the company continues to build on this legacy by supporting Irish government initiatives to apply technology to drive community benefits in critical areas.

ITI And Cadmatic Collaborate To Elevate CADMATIC 3D Plant Design With Innovative Model Simplification Solution

2 October 2023

International Technegroup Incorporated (ITI), a leading provider of interoperability solutions, has joined forces with Cadmatic, a renowned developer of digital and intelligent 3D design and information management software solutions for the marine, power, process, and construction industries, to use ITI's CADfix PPS model simplification solution to enhance the performance of CADMATIC 3D Plant Design.

The partnership has given birth to an exciting new add-on product, the CADMATIC Model Simplifier, which significantly enhances CADMATIC 3D Plant Design performance. This groundbreaking solution is empowered by ITI's CADfix PPS automatic model simplification technology, designed to address the challenges posed by importing large and complex equipment assembly models.

The CADfix PPS automatic model simplification wizard enables engineers to achieve rapid and automatic simplification of fully detailed CAD models, removing small parts, unwanted features, internal components, and transforming complex structures into basic shapes. This breakthrough technology, integrated into CADMATIC 3D Plant Design, optimizes performance and streamlines the design process.

Tommy Norström, Commercial Offering Director, Cadmatic, said, “At Cadmatic, we understand the specific engineering needs of our customers in the plant industry. Our 3D plant design tools are created to meet the needs of your team for any size or complexity of project. Plant layouts include many machines and large equipment installations. Having a CAD model of these installations with all manufacturing details can adversely impact performance. The new Cadmatic simplification tool powered by CADfix PPS allows users to eliminate small CAD features and excessive details and to seamlessly integrate the equipment model into the plant model. Customers can now significantly increase the performance of CADMATIC 3D Plant Design and enhance productivity.”

The newly introduced add-on product facilitates the import of complex 3D CAD equipment models from external Mechanical CAD (MCAD) systems into CADMATIC 3D Plant Design. During the import process, engineers have the option of simplifying equipment items before their integration into the layout model. This efficiency improvement translates into faster work, quicker loading times, and expedited drawing creation, enabling customers to work on projects more efficiently and with greater precision.

Andy Chinn, Director, ITI, said, “We are delighted to be working with Cadmatic to deliver the new model simplification product that extensively heightens performance and allows customers to reduce large MCAD model files ahead of integration into CADMATIC 3D Plant Design. It is rewarding to see CADfix PPS contributing to the enriched usability of plant design systems, saving days of non-productive geometry simplification, and ultimately helping customers get to production faster.”

This collaboration between ITI and Cadmatic marks a significant leap forward in the field of plant design, providing engineers with the tools they need to streamline their processes, improve productivity, and enhance overall project outcomes.

PDSVISION Group Partners with PROSTEP to Offer Secure Data Exchange Solutions

4 October 2023

PDSVISION Group entered into a distribution agreement with PROSTEP. This collaboration empowers PDSVISION to introduce the secure data exchange platform, OpenDXM GlobalX, to PTC customers across the Nordic countries, as well as in other European countries and USA.

Our customers often face intricate requirements in their pursuit of digitalizing their business processes, and OpenDXM GlobalX plays a pivotal role in seamlessly integrating data exchange platform into their Product Lifecycle Management (PLM) infrastructures and workflows.

OpenDXM GlobalX can be seamlessly integrated into the Windchill PLM solution and other PTC applications. This has the advantage that users can initiate data exchange directly from their familiar working environment and are not tempted to exchange data via insecure communication channels. To make the data exchange even more secure and to ensure compliance, OpenDXM GlobalX can also be integrated with MS Outlook and MS Explorer.

PDSVISION chose to work with PROSTEP because OpenDXM GlobalX is synonymous with secure data exchange in the automotive industry, as well as in other industries. “It has the advantage

that it can be integrated very flexibly into existing IT infrastructures and, as a SaaS solution, can also be used in hybrid cloud scenarios.” emphasized Perttu Koppela, Vice President of Operations, Nordics.

If you’re eager to learn more about OpenDXM GlobalX and how it can streamline and secure your data exchange processes, please don’t hesitate to reach out to our team of experts.

Sandvik Coromant introduces new brand identity

27 September 2023

Recognizing the ever-changing landscape of its industry, Sandvik Coromant has strategically transformed its operations in recent years, emphasising applied knowledge and cutting-edge capabilities.

Driven by a shared passion for engineering and problem-solving, Sandvik Coromant is united with its customers and partners in a pursuit of innovation and improvements. This spirit of collaboration and progress inspired the quest for a new brand identity geared for today’s and tomorrow’s digital demands that encapsulates the essence of its broader approach and extensive range of offerings.

“We firmly believe that success is not solely measured by business results, also our positive influence on our communities and the world at large. And we wanted an identity that truly captures that, and the essence of our organization’s values and aspirations,” says Helen Blomqvist, President at Sandvik Coromant.

Sandvik Coromant provides unparalleled support, equipping its business collaborators with the necessary knowledge and advanced technology required for healthy manufacturing habits and the creation of sustainable businesses.

Manufacturing wellness holds the spirit of solid and successful manufacturing businesses – that not only focus on success in their own operations but also contribute positively on people and societies.

“Manufacturing Wellness serves as a compass guiding us toward a future where resilient, thriving enterprises and sustainability go hand in hand. By adopting this approach, Sandvik Coromant aims to foster an environment of healthy manufacturing habits and facilitate the development of sustainable businesses”, Helen continues.

Touchpoints that carry the Sandvik Coromant brand, like the website, newsletters, facilities, and Sandvik Coromant Centers, as well as all packaging, will gradually be updated with the new identity.

Sensera Systems and CrewSight, part of ASSA ABLOY Announce Strategic Reseller Partnership

2 October 2023

Sensera Systems, Inc., a leading provider of comprehensive, real-time site intelligence solutions announced a strategic reseller partnership agreement with ASSA ABLOY Global Solutions Inc

and its construction technology business CrewSight. ASSA ABLOY is the global leader in access solutions. The partnership enables General Contractor and owner clients of both parties to benefit from a seamless and complete access control solution.

Sensera Systems provides flexible, reliable, and affordable cutting-edge site intelligence technology for construction contractors and developers. The company's software, cameras, mobile apps, analytics, and value-adding services are designed for projects and entities of all types and sizes, to improve productivity, quality, security, and safety. Sensera's solutions have been proven on thousands of projects as simple, powerful, and reliable.

CrewSight has partnered with some of the biggest names in US construction since 2014, to provide tailored jobsite access control and workforce management systems. CrewSight adds value through effective site management software, with features including electronic worker self-enrolment, real-time labor reporting, and authorized labor site access control – all managed via an online portal and mobile app, for total visibility. CrewSight solutions have the added benefit of reducing manual, paper-based processes on-site. When combined with Sensera's solar/wireless cameras and SiteCloud™ software and service, it provides a turn-key solution to improve jobsite security, safety, and compliance.

"We are excited to have CrewSight as part of the ASSA ABLOY family recognize Sensera's products as leading solutions in making jobsites more efficient, safe, and secure," said Rob Garber, CEO, Sensera Systems. "We believe this relationship will benefit our mutual general contractor clients with a simple turnkey solution for comprehensive access control, helping make jobsites safer and more secure."

"The combination of Sensera's SiteCloud and cameras with CrewSight access control systems creates a powerful complete solution for contractors to manage their jobsites," said John Tyrer, Director – Head of Sales (US), ASSA ABLOY Global Solutions Construction Division. "For many owners and contractors, safety and security are a primary concern. Together, these solutions provide a new level of confidence in maintaining jobsite security and control."

TECHNIA Issue Euro Central Leadership Statement

30 September 2023

TECHNIA, the Virtual Twin Expert Partner, announced a change in leadership within the Euro Central region. Stepping aside from his role as Managing Director after 20 years in the company and 6 years as managing director, Rolf Wiedmann will support future growth at TECHNIA as a Senior Advisor from January 2024.

As of October 2023, Jens Potthoff is to be appointed Managing Director for TECHNIA GmbH, responsible for the Business in Germany, Austria, Switzerland, Slovakia, and Poland. Jens Potthoff has been with TECHNIA since 1998.

Having studied Techno-Mathematics at KIT Karlsruhe, Jens went on to hold several management positions in Software Development at TECHNIA, working closely with Automotive OEMs in several software projects. For the last five years, Jens has admirably excelled in his role as Director of Services and Authorized Signatory within the DACH region.

Under Rolf's leadership, TECHNIA GmbH achieved more than €70m in combined organic and acquisition-based annual revenue. A further commendation of Rolf's tenure is the merger of DESYS Group with TECHNIA, strengthening the organization's position as the Global Dassault Systèmes Partner.

Effective October 1st, Patrick Marga, Director of Sales for TECHNIA GmbH will take up the role of Authorized Signatory.

Together with Magnus Falkman, CEO and Martin Nölle, Director of Software and Global Services, Jens and Patrick will form the new Management Team for TECHNIA GmbH, operating within Central Europe.

"We would like to express our thanks to Rolf Wiedmann for his leadership and integrity – driving forward the Business in Euro Central and developing the team and new leaders as well as driving strategic initiatives and acquisitions. TECHNIA is perfectly positioned for the next level of growth. We wish Jens and Patrick best success in the coming years."

Magnus Falkman

Chief Executive Officer | TECHNIA

"I'm deeply grateful for the trust and support I received as Managing Director. We can all be proud of our achievements during this time. My congratulations to our new Managing Director, Jens Potthoff, and our Authorized Signatory, Patrick Marga. The transition to this new leadership is well-prepared, and I'm delighted to be able to continue supporting the team in the coming years."

Rolf Wiedmann

Managing Director | TECHNIA GmbH

"I'd like to express my gratitude to the leadership for this opportunity and the trust bestowed upon me, and to Rolf for working together with our colleagues to build such a successful business. We have a wonderful team full of highly skilled virtual twin experts, whom I'm excited to lead into Euro Central. I look forward to continuing our close collaboration with Dassault Systèmes, ensuring that we provide our customers with market-leading PLM and engineering software and services."

Jens Potthoff

Managing Director | TECHNIA GmbH

Velo3D Announces CFO Transition

26 September 2023

Velo3D, Inc., a leading metal additive manufacturing technology company for mission-critical parts, announced William McCombe has resigned as the company's Chief Financial Officer, effective September 29, 2023, to pursue other career opportunities. Bernard Chung, Velo3D's Vice President of Finance has been appointed Acting CFO, effective September 29, 2023. Mr. McCombe has agreed to stay on in a transition capacity through November 7, 2023 and will participate in the company's third quarter earnings conference call on November 7, 2023.

“I want to thank Bill for his dedication and leadership over the last three years as he guided the company through the listing process and helped successfully grow Velo3D into one of the leading technology suppliers in the additive manufacturing industry,” said Benny Buller, CEO of Velo3D. “I wish Bill the best of luck in his future endeavors. I am also pleased to welcome Bernie as our Acting Chief Financial Officer and look forward to continuing to build on our 3-year partnership. Given his more than 20 years of finance experience, we expect a seamless transition as he takes on his new responsibilities.”

In his role as Vice President of Finance for Velo3D, Mr. Chung led the company’s accounting, finance, and SEC reporting teams. Prior to joining Velo3D, he served various finance management roles in the manufacturing, transportation, and technology industries. He also previously worked as director and audit manager for KPMG and is a Certified Public Accountant.

Yves Bernaert is appointed Chief Executive Officer of Atos Group

4 October 2023

Atos's Board of Directors, at its meeting held on October 3rd, 2023, following the recommendations of the Nominations and Governance Committee, has appointed Yves Bernaert as Chief Executive Officer of the Atos Group. His appointment is effective as of October 4, 2023. His appointment as a Director of the Board of Directors will be proposed to the Annual General Meeting.

With the completion in July 2023 of the internal operational separation of Atos into two separate entities, the Group is now well-positioned to complete its transformation plan.

In appointing Yves Bernaert as CEO of Atos, the Board of Directors has selected a leader with proven expertise in the technology and digital transformation industries. His first mission will be to successfully complete the next stages of the Group’s transformation plan and to accelerate the turnaround of its activities. If and when the finalization of the Group's separation is decided by the Board, he would then be exclusively responsible for leading the development of the new Eviden group – the only French player positioned with a global reach, able to offer the full range of solutions for digital transformation, including digital, cloud, AI, cybersecurity and high-performance computing solutions.

In addition, he will handle alongside Paul Saleh, Group CFO, the ongoing exclusive negotiations with EPEI under the supervision of the Board of Directors with the view to submitting the proposed transaction and the contemplated capital increases to the Shareholders’ meeting.

Bertrand Meunier, Chairman of Atos's Board of Directors, said : « *On behalf of the entire Board, I am very pleased to welcome Yves Bernaert as Chief Executive Officer of Atos. His personal and professional strengths, ability to lead teams through major transformations, in-depth knowledge of our industry and belief in the critical role our sector plays in meeting the national and European digital sovereignty objectives, make him the ideal leader. The Board would like to thank Nourdine Bihmane, Philippe Oliva and Diane Galbe, who have to date, carried out the Group's operational performance improvement plan and its strategic transformation project.* »

Yves Bernaert, Chief Executive Officer of Atos, said : *« I am delighted to be joining the Atos Group. After more than 30 years in the technology sector, I am well aware that Atos possesses strong assets, and I have great respect for the world-renowned skills of its teams. Atos has considerable technological capabilities and holds strong positions in many strategic areas. This is why, with the support of the Board of Directors and the ongoing dedication of the Group's talented employees, I am confident that we can overcome the challenges that lie ahead and successfully deliver the ongoing transformation. »*

Nourdine Bihmane is appointed “Directeur Général Adjoint” of Atos in charge of Tech Foundations. Philippe Oliva has decided to leave the Group at the end of a transition period. Diane Galbe has joined the Tech Foundations team.

Biography of Yves Bernaert

Yves Bernaert, 55, began his career as an auditor at PwC before joining in 1992 Accenture, a world leader in digital services. After several executive roles in France and abroad, he served as CEO Europe of Accenture Technology for the past nine years. Under his leadership and alongside his teams and partners, Accenture Technology Europe achieved double-digit growth by focusing on new digital technologies (Cloud, Data & AI and Security).

Yves Bernaert is also Chairman of the Board of Directors of 1001 Fontaines, a French NGO that provides sustainable access to drinking water for vulnerable populations and aims to roll out its model on a larger scale to double the number of beneficiaries to 2 million by 2025.

ZenTek Consultants Becomes a Matterport Authorized Partner

2 October 2023

ZenTek Consultants is excited to announce that we are now a Matterport Authorized Partner. Beyond providing Matterport solutions, we can also help firms and government agencies fully develop and integrate 3D photogrammetric models into information, marketing, construction, and security systems that can be used as a centralized master control interface.

“What drew us to Matterport was that it’s capable of far more than just 3D viewing and presentation. It gives our clients the ability to create fully linked, dynamic facility control systems that anyone can intuitively navigate, and it integrates with almost every major design/construction software on the market.” explains James Coppinger, Principal at ZenTek Consultants.

Matterport is the market-leading platform that lets anyone turn a physical space into an immersive, interactive, 3D digital twin. From manufacturing facilities to retail stores, hotels, and beyond, Matterport’s digital twin technology makes every building more accessible and valuable by enabling remote collaboration, editing, and decision-making across global teams.

Event News

Alma: Blechexpo 2023 show preview

4 October 2023

For over 40 years, Alma has been developing CAD/CAM software solutions to help optimize consumption of material and the potential of machines and robots. At [Blechexpo](#) Alma will be presenting its complete range of CAD/CAM software applications for 2D/3D cutting, sheet metal work and robotics, integrated in the Almacam suite or available via the web.

From quotation to workshop, these applications manage the entire digital sheet metal workflow and cover:

- Nesting and CAM for 2D cutting (laser, plasma, oxycutting, waterjet), punching-nibbling and routing (Almacam Cut/ Punch/ Routing and the web application Nest&Cut).
- CAD assembly import, unfolding of sheet metal parts and offline programming of press brakes (Assembly2cam, Unfold, Almacam Bend).
- Production management (integration with ERP, job orders and stock management, workshop station, production planning, etc.)
- Sheet metal quoting (Almaquote, Webquote).
- CAM for 3D cutting, tube and profile cutting (Almacam Tubeet Almacam Space Cut).
- Offline programming of welding robots (Almacam Weld).

The focus will be on version 4.0 of Almacam and its different modules, with in particular major upgrades to the Almaquote for even faster and more accurate quotations: management of multi-level BOMs with the associated operations; graphics tools to analyze key information relating to quotes; possibility to make precise quotes on tubes and profiles; direct connection to the Assembly2cam CAD assembly importing module.

With Almaquote, Alma also provides Webquote, a web service that automates the preparation and processing of quotes and facilitates exchanges between subcontractors and ordering parties. In Webquote user can now import and unfold 3D sheet metal parts and instantly calculate the cost of cutting and bending operations and therefore automatically get reliable quotes online.

The Almacam Pass service, Alma's subscription-based offer with no minimum period requirement, will also be highlighted. This "SaaS" solution enables industrial companies to use Almacam in a simple and flexible way to program their cutting machines and draw up their quotes. In an uncertain economic context, Almacam Pass enables them to deal with the variability of their activity, avoid a major investment and benefit from an all-inclusive service.

Off-line programming of welding robots, another of Alma's areas of expertise, will also be in the spotlight on the stand, with [Almacam Weld](#)'s latest innovations enabling even greater progress to be made in reducing programming times, automation and improving the quality of robot

programs. Particularly noteworthy is the automatic creation of relocation programs, which saves users precious time.

EON Reality Announces American University of Sharjah as the New Home for EON Experience Fest 2023

5 October 2023

EON Reality, a global leader in augmented and virtual reality-based knowledge transfer, is excited to announce the American University of Sharjah (AUS) as the official host venue for the EON Experience Fest (EEF) 2023.

This monumental collaboration brings together EON Reality, AUS, and the Center for Innovation in Teaching & Learning (CITL) to co-host a festival that will serve as a convergence point for educators, tech enthusiasts, and visionaries from around the globe. Together, they aim to foster discussions, hands-on experiences, and showcase real-world applications of immersive education technologies.

EEF 2023 is designed to offer attendees a panoramic view of the dynamic interplay between technology and education. Beyond augmented and virtual reality, the event will unravel the profound ways artificial intelligence is advancing and shaping the educational domain. AI's capabilities in personalizing learning, predicting educational trends, enhancing classroom interactivity, and streamlining administrative tasks will be explored in depth. Attendees can expect a blend of engaging workshops, interactive exhibitions, expert-led panels, and thought-provoking discussions that touch upon the very fabric of next-generation learning.

"As pioneers in AR and VR knowledge transfer, we believe that immersive technology holds the key to the future of education," added Dan Lejerskar, CEO & Chairman of EON Reality. "EEF 2023 is set to be a beacon event in this journey, and we are eager to welcome all who wish to be part of this transformative experience."

People can now register to attend in person or online [here](#).

ESTECO UM North America 2023 - Full agenda announced

4 October 2023

The ESTECO Users' Meeting North America 2023 is approaching fast and the full agenda is now live.

Honda, Schlumberger Technology Corporation, Wilson Sporting Goods and Lockheed Martin are only some of the big names on the agenda.

Day one includes keynotes by Jason Carroll from EATON Corporation and Kevin Brittain from Cummins Inc., presentations by industry experts as well as ESTECO representatives showcasing all the latest technology updates.

During the breaks, you can explore the exhibition area and meet with our experts.

Day two is reserved for training sessions where you can see VOLTA and modeFRONTIER in action.

[Read the complete agenda here](#) and discover more about the speakers and talks.

2023 also marks 20 years since the foundation of ESTECO North America, and UM23 is the perfect opportunity to celebrate this important milestone. Join us and modeFRONTIER and VOLTA users and enthusiasts on October 24 and 25, 2023 in Plymouth, Michigan, USA.

[Register now](#)

Infor Showcases Power of Cloud-based ERP to Transform Manufacturing and Logistics at GITEX

5 October 2023

At this year's [GITEX](#) event, Infor®, the industry cloud company, is set to demonstrate the power of its cloud-based solutions including enterprise resource planning (ERP) software to enable organizations in sectors including manufacturing and logistics to digitally transform their operations to drive efficiency and innovation.

Infor, which is exhibiting on Amazon Web Services' (AWS) booth in Hall 26, will highlight its industry expertise and the ability of its smart, preconfigured cloud solutions – which feature built-in industry functionality – to enable customers to simplify complexity, automate business processes, accelerate time to value, and enhance the experience of end users.

Infor's solutions, which work with the leading capabilities of the AWS Cloud, give organizations the agility, insights, scalability and security they need to succeed amid current challenges including fierce competition, supply chain issues, and changing regulations, helping them to tap the growth opportunities prevalent in the region.

Infor executives including Kerry Koutsikos, vice president and GM for Middle East & Africa; Phil Lewis, senior vice president, solution consulting international; Khaled AlShami, vice president, solution consulting; and Salem Machaka, vice president of professional services, will be available to provide demonstrations and explain the latest updates to Infor's solutions.

AlShami said: "We're excited to participate at GITEX with our partner AWS and to demonstrate the immense power of our industry-specific solutions, which open up a new world of efficiency and innovation. We will voice a strong message around the public cloud at GITEX, as we are keen to highlight the importance for organizations to move to a multi-tenant cloud to survive and thrive, tackle challenges and seize the amazing opportunities for growth in the GCC and the wider region."

Infor's Phil Lewis will join other international experts for a panel discussion on "Data-driven Transformation in Industry: Scaling AI for Enterprise Impact," on 18 October at the AI Stage in Hall 9.

On 19 October, Lewis will speak at the Global DevSlam conference on the Takeover stage, which is aimed at developers and solution architects. Lewis will discuss the breadth of AWS services that Infor uses within its Infor OS cloud platform to provide built-in AI, integration and analytics capabilities for the industry-specific needs of its customers.

Infor has supported numerous organizations on their cloud journeys in the region. Most recently, Bahrain's ASRY, the Gulf region's biggest maritime repair and fabrication facility,

deployed Infor CloudSuite Industrial Enterprise. The solution has enabled ASRY to unify and automate its major business functions, including procurement, accounts, and supply chain management. This has improved its efficiency, while giving management a single source of truth for all business transactions.

In Saudi Arabia, Saudi Lime Industries Co. (SLIC), a producer and supplier of limestone products, also selected Infor CloudSuite Industrial Enterprise, powered by AWS, to help simplify and automate its business and processes. The solution will boost SLIC's ability to optimally meet surging demand for its products from sectors including construction, iron and steel, glass production, mining, and agriculture in the Middle East, Africa, and Asia, and support economic diversification in line with the aims of Saudi Vision 2030.

In the UAE, Geminite Cement Industries LLC, the first fiber cement boards production plant in the UAE and part of Gemini Group, last year selected Infor CloudSuite Industrial Enterprise, a powerful cloud-based, industry-focused, ERP solution, to empower its digital path to optimize delivery against a surging demand for cement boards across the region.

Tacton Summit 2023 to Examine Simple Sales for Complex Manufacturing

4 October 2023

Tacton, the leading Configure, Price, Quote (CPQ) SaaS partner to manufacturers for simplifying sales in complex configuration, today announced its plans for Tacton Summit 2023, its annual event taking place on multiple days in October, hosted in Stockholm and Chicago. The theme of this year's summit is "Sales Made Simple for Complex Manufacturing." The summits will include speakers from Ryder, Valmet, TPC Wire and others discussing their successful CPQ projects and how they've revolutionized their operations with Tacton solutions.

[Tacton Summit Europe](#) will take place Oct. 11-12 in Stockholm with an online option, and [Tacton Summit North America](#) will take place Oct. 24-25 virtually. Both events are free.

"If you're interested in exploring the future of digital sales transformation, this year's Tacton Summit is designed to provide invaluable knowledge and resources to elevate your business to new heights," said Nils Olsson, Tacton's Chief Strategy Officer. "Each event will be two days packed with insightful keynotes, practical product demonstrations and networking opportunities with industry experts and leaders. We're confident this will be one of the best summits we've ever hosted, and we look forward to welcoming industry professionals from around the world."

Both Tacton Summit 2023 events will feature:

- Keynotes from industry visionaries: Fresh perspectives from manufacturing pioneers covering emerging trends, challenges, and opportunities shaping the industry.
- Product configuration mastery. Guidance on how to navigate complex product offerings with ease and proven strategies and best practices to streamline configuration management.

- Real-world success stories. Customers including FLSmidth, IMI , nVent, Ryder, TPC Wire, Valmet, Vantage, and Xylem discussing their CPQ projects and how they've revolutionized their operations with Tacton solutions.
- Focus on sustainability. Insights on the impact of sustainability in manufacturing and how Tacton can help reduce your environmental footprint.
- Sales quoting solutions. Intelligence on overcoming sales quoting obstacles and modern techniques to generate accurate quotes promptly and enhance customer satisfaction.

A full agenda and registration information for Tacton Summit Europe in Stockholm can be [found here](#). A full agenda and registration information for Tacton Summit North America can be [found here](#).

Financial News

Invitation to media and analyst briefing for Ericsson Q3 2023 report

6 October 2023

Ericsson's financial report for the third quarter 2023 will be published at approximately 7:00 AM CEST on October 17, 2023.

The company will issue a press release with the complete financial report attached, including tables, in PDF format.

Following publication of the press release, the financial report will be available on Ericsson's website: www.ericsson.com/en/investors/financial-reports/interim-reports

President and CEO Börje Ekholm and CFO Carl Mellander will comment on the report and take questions at a live video webcast at 9:00 AM CEST (8:00 AM BST London, 3:00 AM EDT New York).

[Join the webcast](#) or please go to www.ericsson.com/investors

To ask a question: [Access dial-in information here](#)

The webcast will be available on-demand after the event and can be viewed on our website.

Invitation: Presentation of Sandvik's report of the third quarter 2023

2 October 2023

Sandvik will publish its third quarter results on Monday, October 23, 2023, at approximately 11:30 AM CEST.

A combined webcast and conference call for investors, analysts and financial media will be held at 1:00 PM CEST. The report will be presented in a webcast and conference call by Stefan Widing, President and CEO as well as by Cecilia Felton, CFO.

The presentation will be broadcasted live on our website home.sandvik

Dial-in details for the conference call:

- SE: +46 (0) 8 505 100 31
- UK: +44 (0) 207 107 06 13
- US: +1 (1) 631 570 56 13

From about 12:30 PM CEST presentation slides will be available on our website home.sandvik.com

Implementation Investments

Asda Signs Multi-Year Partnership with TCS in Divestiture and Digital Transformation Deal

4 October 2023

Tata Consultancy Services (TCS) announced a multi-year partnership with British retail giant Asda to support its digital transformation and to implement a new organisation-wide IT operating model, following its divestiture from Walmart.

The strategic partnership will leverage TCS' cloud, AI, and security solutions to help ASDA deliver the divestiture smoothly, on-time and securely. TCS will further enable ASDA to enhance its customer experience and innovation capabilities to help increase their market share and retain price leadership.

TCS will build a new digital core by implementing multiple cloud-based ERP platforms to streamline Asda's supply chain forecasting, buying and merchandising processes, HR processes, warehouse management, and e-commerce processes. Additionally, TCS will use its Machine First™ Delivery Model to automate the retailer's IT operations, providing a seamless experience for employees and customers, and improving operational resilience.

Mohsin Issa, Chief Executive Officer, Asda, commented: *"We have a long term vision to grow Asda and bring our great heritage in value to even more communities – and our technology will form a key part of delivering this vision. We have partnered with TCS because they bring experience in retail technology transformation and innovation. We look forward to working with them to accelerate our digital transformation journey and to unlock the potential of our business."*

Carl Dawson, Chief Digital & Technology Officer, Asda, commented: *"We are confident that this collaboration with TCS will be one of the engines to deliver such a large technology transformation, where we are in the process of reimagining retail. TCS is going to bring together the cutting-edged technologies and help Asda employees and customers have a seamless experience."*

Abhijit Niyogi, Business Head, Retail – UK & Europe, TCS, said, *"We are proud to extend our partnership with Asda and look forward to working closely with them to drive this massive enterprise reinvention. We will leverage the power of data and AI, and deliver innovative, industry-leading retail technology solutions to transform their core retail operations, employee experience, supply chain and create opportunities for new business models. Leveraging TCS' deep contextual knowledge, next-gen retail technology solutions and industry experience, we*

will help them build a new future-ready digital stack to support their growth and transformation ambitions.”

Baptist Health Embarks on Consolidated Pharmacy Service Center Journey Using Tecsys’ Elite™ Healthcare Supply Chain Platform

4 October 2023

Tecsys Inc., an industry-leading supply chain management software company, announced that Kentucky-based health system Baptist Health will transform its pharmacy supply chain operations through the implementation of Tecsys’ Elite™ software platform.

This project, which will establish a consolidated pharmacy service center (CPSC), represents a significant milestone in Baptist Health’s ongoing pursuit of operational efficiency as it invests in innovative strategies to forge a healthier Kentucky.

Baptist Health consists of nine hospitals, 2,700 licensed beds, and more than 450 points of care, including outpatient facilities, physician practices and services, urgent care clinics, and outpatient diagnostic and surgery centers. In September 2022, the health system announced plans to construct a 90,000-square-foot Central Pharmacy Service Headquarters to streamline its growing pharmacy services across the system’s locations in Kentucky and southern Indiana. To orchestrate the sophisticated distribution operations for this centralized pharmacy practice, Baptist Health will use the Tecsys’ advanced cloud-based Elite™ platform to consolidate and optimize logistics, ultimately helping patients and their caregivers access medications quickly and efficiently.

A CPSC can ensure a consistent supply of high-quality medications at the lowest possible cost to patients while minimizing the impact of drug shortages. This approach to pharmacy distribution provides a centralized hub for mail orders, kits and trays management, compounding and specialty pharmaceuticals. It can also maintain an appropriate inventory of antidotes, disaster medications, and other high-cost medications needed for patient care so that the health system is operationally agile while also reducing the inventory burden of each facility.

"Prioritizing patient care requires innovation, and our cutting-edge consolidated pharmacy services center is a clear example of our commitment to them," explained Nilesh Desai, chief pharmacy officer at Baptist Health. "With Tecsys as our software partner, we're centralizing procurement processes, optimizing pharmaceutical expenditure management, and increasing efficiencies for our staff. This allows our team to focus on strategic initiatives, ensuring timely and affordable access to essential prescriptions. By adopting best-in-class methodologies from consolidated service center supply chain models, the software enables us to address drug shortages, reduce inventory waste, and streamline our operations more effectively."

Baptist Health’s advanced pharmacy supply chain ecosystem equips the organization to achieve several key objectives, including:

- **Empowering pharmacists and enhancing patient care.** Baptist Health’s CPSC frees pharmacists from manual inventory management tasks, so they can dedicate more time to patient care.

- **Mitigating supply shortages.** As drug shortages are predicted to persist, Baptist Health's CPSC centralizes drug inventory management, allowing for efficient allocation of products across various care sites to minimize waste and expiry.
- **Expanding storage space and bolstering security.** Centralizing operations enables strategic space utilization, including climate-controlled environments for specific drug types and secure storage areas for high-risk controlled substances, which enhances the overall security of pharmacy supply chain operations.
- **Enhancing strategic procurement.** By consolidating demand planning and purchasing, Baptist Health will have the data insights needed to undertake strategic and volume-based initiatives, resulting in cost-effective pharmacy procurement.
- **Ensuring regulatory compliance.** The CPSC centralizes oversight of regulatory requirements, which enables them to safeguard patient safety and maintain compliance with industry standards.

Valerie Bandy, senior director of Pharmacy Solutions at Tecsys, commented on the collaboration, adding, "Pharmacy logistics are, unfortunately, notoriously inefficient. What Nilesh and the team at Baptist Health are doing is truly transformative. They have adopted a patient-first approach that harnesses supply chain innovation and applied it purposefully to their pharmacy operations. As industry leaders in this space, we're thrilled to serve as their software partner as they undertake this initiative."

Bentley, Infotech, And AASHTO Unite To Support Digital Delivery Initiatives For Departments Of Transportation

3 October 2023

Bentley Systems, Incorporated, *the infrastructure engineering software company*, Infotech®, a leader in infrastructure construction software solutions, and the American Association of State Highway and Transportation Officials (AASHTO), a nonprofit, nonpartisan association representing transportation departments in 50 states, the District of Columbia, and Puerto Rico, today announced an initiative to support digital delivery for departments of transportation. Their work together will provide increased value and tools to modernize project delivery processes for better project outcomes, including streamlined design to construction processes, better quality of data, and improved communication of design intent.

To validate the approach, parties are working together with MnDOT, the lead state DOT on this effort, on a digital delivery proof of concept that should improve the digital collaboration across design and construction. By integrating and extending design and construction contract systems of record, Bentley, Infotech, and AASHTO will advance industry best practices for data federation, with data captured once and then seamlessly accessible across project delivery workflows. Bentley applications will be enabled to optimize for pay-item data during design and pre-construction processes, synchronizing digital twins for accurate and efficient construction deliverables. The integration of AASHTOWare Project and Infotech's cloud technology with Bentley Infrastructure Cloud's iTwin Platform to span OpenRoads, ProjectWise, and SYNCHRO

will dramatically improve processes that to date have been manual, such as the entry of construction pay item summaries into plan sheets.

Bentley, Infotech, and AASHTO will streamline digital delivery market offerings that demonstrate value and best practices for:

- **on-demand pay item updates** – to synchronize the official pay item list in AASHTOWare Project with design and construction artifacts, minimizing pay-item differences at plan turn-in for letting;
- **automated quantities** – to maximize pay item amounts extracted automatically from the design process, versus manually entered;
- **predicted future costs** – to minimize variations between official design-based estimates and actual construction costs; and
- **automated funding categories** – to maximize automatic extraction, for transfer to AASHTOWare Project, of financial responsibility allocations across agencies and partnering parties.

Dustin Parkman, Vice President, Transportation, at Bentley Systems, said, “This partnership with AASHTO and Infotech will help DOTs realize their project delivery digital transformation goals with automation between Bentley’s solutions and AASHTOWare Project. Data, which had been siloed, will be extensively and easily shared across the design and construction lifecycle.”

Chad Schafer, Infotech Chief Revenue Officer, said, “We understand the pain points that DOTs experience from disparate systems, and our work with Bentley is focused on the common goal of facilitating a connected environment that eliminates redundant data entry and reduces errors by bringing design and construction together. We look forward to partnering with Bentley to support agencies as they prioritize digital project delivery initiatives.”

Brian Korschgen, Product Director for AASHTOWare Project, AASHTO, said, “The collaboration between Bentley, Infotech, AASHTO, and MnDOT is a signal to state DOTs that data must flow from system to system efficiently without disruption. This is a great first step toward making that a reality for the industry.”

Centric Planning Provides the ‘Missing Piece’ for Style Union

2 October 2023

Centric Software®, the Product Lifecycle Management (PLM) market leader, is pleased to announce that Indian fashion brand Style Union has expanded their partnership with the implementation of Centric Planning™. Centric Software provides the most innovative enterprise solutions to plan, design, develop, source, price and sell products such as apparel, fashion, home, footwear, sporting goods, consumer electronics, cosmetics, food & beverage, and luxury to achieve strategic and operational digital transformation goals.

Style Union is a modern fashion retailer based in India that sells womenswear, menswear, kidswear and accessories direct-to-consumer online and across its own stores. In just 18 months since the opening of the first store, Style Union has expanded to 52 stores of

average 8,000 square feet, with plans to reach 75 stores across 5 southern Indian states by early 2024.

Style Union implemented Centric PLM™ immediately upon launching the brand, aiming to start off with an industry-leading solution and a single version of truth for everything product-related. With Centric PLM in place, Style Union established a strong foundation for growth. However, with continuous drops of 150+ new products per week to a rapidly expanding number of stores, assortment planning entered the frame as the next opportunity for optimization and digitalization.

“We had foreseen most of the tech stack that we would need and implemented solutions from the start, but decided to wait a while to understand our planning process,” says Ekta Biyani, Co-founder of Style Union. “As we scale up, we need a solution to standardize and rationalize planning. Centric Planning was the missing piece. It fit perfectly in terms of what we wanted to adopt as a process.”

Centric Planning will replace at least a dozen spreadsheets currently used to manage assortment planning and merchandise financial planning, and will be used by merchandisers, buyers and regional operations managers.

“We will be able to consolidate and organize planning activities and improve visibility across teams,” explains Alok Dharadhar, Head of Planning at Style Union. “We are expecting to reduce buying and planning teams’ time spent compiling plans by about 12-15%. This is on top of the benefits we are already experiencing from Centric PLM, such as a reduction in manual data entry and errors, standardized color, material and product libraries, vendor collaboration and integration with ERP.”

“We are pleased to expand our partnership with Centric Software to streamline our product development, buying and planning processes. We look forward to driving efficiency into our workflows through visibility across all functions,” says Biyani.

“We are delighted that Style Union has given Centric a further vote of confidence with the adoption of Centric Planning, just a year after implementing Centric PLM,” says Chris Groves, CEO of Centric Software. “Style Union is expanding at an astonishing rate, and we are looking forward to working closely with their team to make their planning process as streamlined as possible.”

Crown Prosecution Service for England and Wales Taps DXC Technology for Workplace Transformation

3 October 2023

DXC Technology, a leading Fortune 500 global technology services provider, has been selected to run and transform essential IT infrastructure for the Crown Prosecution Service (CPS) for England and Wales.

As part of the multi-year contract worth up to £9 million GBP (\$11 million USD), DXC will become the CPS’s trusted service desk partner, using the CPS’s existing service management platform, ServiceNow. The CPS will benefit from DXC’s secure hub, a dedicated platform

providing 24/7 support to manage IT issues and helping to ensure uninterrupted service for its approx. 7,000 employees.

DXC and the CPS will work together to integrate a “digital by default” strategy, driving down calls to service desk colleagues and promoting interactions via other channels such as self-service.

DXC will support the CPS to optimize their ServiceNow platform, making use of artificial intelligence and process automation to speed up and improve IT experiences for CPS colleagues.

As an independent body that prosecutes criminal cases on behalf of the Crown that have been investigated by the police and other investigative organizations, the CPS operates across England and Wales through 14 regional divisions and CPS Direct, its centralized 24-hours charging unit. Handling over 400,000 cases annually, it works closely with local and national UK police forces, the Ministry of Justice, and other central government departments.

“This is an important moment in our organization’s modernization plan. Enhanced digital capabilities and strong strategic partnerships will enable our people to thrive and ensure excellent casework quality,” said Matthew Cain, Interim Chief Digital Information Officer at the CPS. “DXC demonstrated its expertise and ability to deliver a broad scope of services, understood our operating environment, and shares our commitment to providing social value.”

As a ServiceNow Global Elite Partner, over 1,400 certified ServiceNow experts make up DXC’s ServiceNow practice which manages over 7,000 implementations for more than 350 customers globally. As a result, the CPS will leverage DXC’s expertise in modernizing workplace environments, helping continually improve the efficiency and effectiveness of the CPS’s service management processes, and deliver cost reduction by adopting knowledge driven, user-centric approaches to both service delivery and innovation.

“We are delighted to strengthen our position as trusted partner to the UK government”, said Derek Allison, Vice-President UK Public Sector, Aerospace and Defence at DXC Technology. “By evolving its on-demand IT support to an agile service desk model, we will help the CPS to ensure essential services are always available to its employees, enabling cases to be managed efficiently 24/7, and ensuring maximum business continuity. Ultimately, this will support the delivery of more efficient services to UK citizens.”

Denbighshire County Council selects Idox Cloud for Planning, Building Control and Land Charges

4 October 2023

Denbighshire County Council (DCC) has selected Idox Cloud for the delivery of key services for Planning, Building Control and Land Charges following a competitive tender process against an incumbent supplier. This latest success further demonstrates Idox’s reputation as the market leader in providing innovative digital solutions to UK local government for core functions related to land, people and property. Idox is trusted by the majority of local authorities

throughout the country for its exceptional levels of knowledge and experience to support its customers.

Idox Cloud is the UK's first 100% cloud regulatory services solution. The cloud-based case management solution empowers local authorities to mobilise their workforces and transform processes to enable responsive, efficient digital government. Delivered on Idox's secure private UK cloud infrastructure, the solution underpins the secure and efficient management of all regulatory services – including planning, building control, environmental health, trading standards, licensing, and public sector housing processes.

While DCC previously used Idox Cloud for the provision of its Public Protection Services, its entire suite of solutions for Regulatory Services – Public Protection and Built Environment – is now to be provided by Idox, via the Idox Cloud platform. With all services delivered by one supplier, DCC will benefit from streamlined supplier management and reduced infrastructure costs.

DCC is a public sector organisation located in North Wales, providing a community of 94,000 residents with essential services. Commenting on the recent investment, Paul Mead, Development Manager at DCC said, “We wanted a cost-effective, reliable and secure cloud-based solution and, therefore, selected Idox Cloud for Planning, Building Control and Land Charges. Idox provided a comprehensive package to complement existing Idox products in DCC. Delivering on all our goals and ambitions in this deployment, we believe Idox Cloud will continue to drive the digital transformation and modernisation agenda at DCC.”

Jamie Henderson, Business Development Manager, Idox Cloud comments, “We are delighted about the DCC customer win and excited to be managing all its services; we look forward to supporting the customer with its continued modernisation agenda with all services now in the cloud.”

“Delivering on all our goals and ambitions in this deployment, we believe Idox Cloud will continue to drive the digital transformation and modernisation agenda at DCC.”

Dubai Islamic Bank enhances customer experience and modernizes core banking platform with HPE GreenLake

2 October 2023

Hewlett Packard Enterprise announced that Dubai Islamic Bank (DIB) has selected the HPE GreenLake edge-to-cloud platform to modernize their core banking system to deliver improved customer experience and launch new services and digital products. In addition, the deployment of a comprehensive set of HPE Aruba Networking wireless solutions will enhance DIB's connectivity and mobility capabilities as well as overall network security.

Established in 1975, DIB is the largest Islamic bank in the UAE and the second largest in the world. Driven by the bank's customer-centric approach and its commitment to sustainable digital transformation, DIB aims to instill simplicity and convenience in all their offerings by providing a personal and engaging experience.

“As we aim to become the most progressive Islamic financial institution in the world and align with the UAE Government's vision for innovation and modernized services, we constantly refine our services and develop new solutions, taking into account our customers’ needs throughout their journey with DIB. With this in mind, we're continuously shaping our banking experience to be more intuitive, straightforward, and personalized,” said Obaid Al Shamsi, Chief Operating Officer at DIB. “We have dedicated ourselves to provide banking that is simple to understand. Consequently, we set the same standard for all technology we deploy. In partnership with HPE, we are delivering an easy-to-use solution with cloud-experience in a secure and compliant environment. As a result, we're not just enhancing our operational efficiency, but also contributing towards the UAE's economic diversification and industrial transformation.”

One key focus for DIB is to stay highly agile, delivering optimal solutions, whenever and wherever needed. To ensure this kind of agility, flexible and easily scalable IT as well as broad visibility across the estate is needed, so the bank can quickly respond to the constantly evolving business requirements. This will enable DIB to optimize internal operations and processes and predict future resource requirements as they grow.

“We are proud to support DIB in their efforts to provide the highest standard of customer experience,” said Ahmad Alkhallafi, managing director for UAE, Hewlett Packard Enterprise. “With HPE GreenLake and the HPE Aruba Networking secure Wi-Fi platform, DIB will boost their ability to offer customers unique services, by providing their employees with the tools, seamless connectivity, and compute they need to strengthen collaboration between the teams. This will drive long-term efficiency and growth for the bank as they create new satisfying experiences.”

With the HPE GreenLake for Aruba services, DIB will be able to centrally manage its network with ease and comprehensive oversight. HPE Aruba Network Edge Services Platform (ESP) is a cloud-native architecture that offers automated network management, integrated edge-to-cloud security, and predictive AI-powered insights.

ELK FERTIGHAUS: AMBITIOUS GROWTH TARGETS THANKS TO SEMA SOFTWARE

29 September 2023

18 months ago, the largest prefabricated house manufacturer in Austria gave the go-ahead for the launch of the SEMA software. A high degree of standardization was needed for the production of about 85 houses per month. From planning, work preparation and execution planning to fully automatic production - the entire process chain was to be integrated into a consistent system.

The rapid introduction of the software was achieved thanks to the simple and plausible operating concept. The software is easy to learn for the end user and very user-friendly in its application. Project Manager Stefan Frasl, Head of Department Design Planning at ELK: "It was amazing how quickly our planning and design team converted the processes to the SEMA software. The output was constantly increased, the processes during the implementation were refined and optimized. Already after less than six months of training we were productive." In September 2018, the first projects and prefabricated houses were successfully planned with

SEMA and roof, ceiling and wall were consistently modular. In the meantime, all new projects from planning and design to production are handled using the SEMA solution. The entire building services such as plumbing, electrical installations and ventilation are planned and implemented with SEMA.

ELK appreciates the high added values generated by the new solution. Machine-ready plans and all data are provided automatically. "The execution has been greatly simplified with free designing in 3D. The probability of errors occurring has been minimized again due to the full control in the 3D mode, for example in the case of wall connections. Evaluations and material lists are very detailed, I receive all volumes and parts lists at the touch of a button. Consequently, we can plan with a high level of quality," says Stefan Frasl.

With its subsidiary in Germany, ELK intends to triple the number of houses sold and become one of the top 3 manufacturers of prefabricated houses in Europe. As of autumn, customers should be able to devise their dream home on the Internet using a configurator. "Thanks to the standardization of our digital processes by our competent partner SEMA and the good cooperation, we can set ourselves these goals," emphasizes Thomas Scheriau, Managing Director of the ELK company.

Georgia Taps TCS to Transform State's Unemployment Insurance System

5 October 2023

Tata Consultancy Services (TCS) has been selected by the Georgia Department of Labor (GDOL) to replace its 1980s-era legacy platform with a proven, agile, secure, and scalable cloud-based unemployment insurance system that streamlines the claims process and ensures that eligible individuals receive prompt financial assistance and support when they need it most.

During the pandemic, Georgia experienced an unprecedented surge in unemployment claims – the third highest in the nation – placing tremendous strain on the state's aging 40-year-old unemployment system and underscoring the urgent need for change.

GDOL selected TCS as its partner to create an agile, modern system that eliminates technology debt and enhances accessibility. The choice was guided by TCS' demonstrated expertise in unemployment insurance modernization and track record of success in helping other states transform their unemployment insurance systems, some of those projects serving as the blueprint for Georgia's own modernization plans.

The human-centric design of the new web-based platform will make it easier for Georgians to apply for unemployment insurance benefits, securely upload documents, check the status of their claims, and receive important updates. Digitized processes with automated workflows will enable faster processing of claims with reduced errors. Advanced security features embedded in the new platform will help prevent fraud, save taxpayer dollars, and ensure that benefits reach those in genuine need.

"Modernizing Georgia's 80s-era unemployment system represents the dynamic fusion between efficiency and innovation," said **Bruce Thompson, Commissioner, Georgia Department of Labor**. *"A modern and responsive unemployment system minimizes claims processing times,*

enhances the customer experience, prevents fraud, and positions GDOL to become the most transparent and responsive agency in state government.”

“In state after state, TCS has demonstrated how to leverage cutting-edge technology to improve accessibility, resilience, scalability, and transparency, significantly strengthening the critical safety net that unemployment insurance represents,” said **Robert Kane, Chief Commercial Officer, U.S. Public Services, TCS.** *“We are pleased to partner with the Georgia Department of Labor in their digital transformation journey to create a new seamless and secure unemployment system that will meet the evolving needs of claimants and employers, streamline claims processing, reduce errors, prevent fraud, and improve the overall user experience.”*

Over the past two decades, TCS has built a reputation as a leader in helping transform legacy unemployment insurance systems, partnering with Connecticut, Florida, Kansas, Maine, Mississippi, Missouri, New York, and Wyoming in their transformation journeys. During the pandemic, TCS helped several states successfully manage exponential increases in unemployment claims, including the integration of the Federal Government’s Pandemic Unemployment Assistance.

TCS is one of the largest recruiters in the U.S. in the IT services industry. It employs more than 2,300 people in the state of Georgia. TCS clients include nearly half the FORTUNE® 500 companies – in industries ranging from banking and financial services to retail, life sciences and health care, manufacturing, and travel.

HCLTech And Business Finland To Collaborate For Digital Innovation

4 October 2023

HCLTech, a leading global technology company, has entered into a memorandum of understanding with Business Finland to pursue innovation and growth in areas of generative AI, metaverse, space and quantum technologies.

Business Finland is the Finnish government organization for innovation funding and trade, travel and investment promotion. The collaboration will enable Finnish companies and technology startups to take their solutions to global enterprises through HCLTech’s Innovation Network, eSTiPTM, which includes 1,500+ startups, 14+ venture capitalists, 16+ trade commissions and five academic institutions worldwide. HCLTech’s global delivery model allows enterprises an easy scale of business operation and secure integration.

This alliance strengthens HCLTech's presence in the Nordic region. HCLTech will get early access to emerging technologies and innovations in Finland.

“We have always helped clients and startups in their growth roadmap by connecting both parties through digital innovation solutions. By aligning innovative technology solutions with clients' needs, both parties can create a robust business ecosystem to grow and ensure business continuity. We are delighted to collaborate with Business Finland to bring the latest Finnish startup technologies, like Gen AI, quantum technologies and space technologies, to the

global market,” said Kalyan Kumar, Global Chief Technology Officer and Head of Ecosystems, HCLTech.

Dr. Juuka Holappa, the Commercial Counselor of the Embassy of Finland, New Delhi and the Country Director at Business Finland India said: "We believe that companies like HCLTech are vital for our startups' global growth. Through this partnership, we aim to highlight the best that Finnish technology has to offer to HCLTech and its clients. At the same time, by having access to these clients, we hope to support our startups in growing their presence to become leading technology providers across every industry. We aim to ensure that every Finnish startup has a firm foundation in the global market with solutions that can benefit as many people as possible. We hope this partnership will be the starting point of a long-lasting relationship between HCLTech and us."

HCLTech and Business Finland will explore joint initiatives to empower startups with informative trends and insights on emerging technologies and help them market their solutions globally.

Maritime giant chooses IFS to drive digital transformation and operational efficiency

5 October 2023

IFS, the global cloud enterprise software company, announced that Van Oord, a leading international marine contractor, has chosen IFS Cloud to automate and streamline its business functions. The solution will support the company's ambition to increase revenue growth and achieve a competitive edge by driving digital transformation and operational efficiency across the organization.

Van Oord will use IFS Cloud as a cornerstone of its new "Founding the Future" business transformation program, as part of their 2030 Strategy for Growth.

The implementation is scheduled to start at the beginning of 2024, with the plan to roll out the solution to 45 countries.

Frank Beerlage, Managing Director, IFS Benelux & DACH, said: "Operating in an increasingly complex and multifaceted industry means businesses in the maritime sector need to harness the latest automated digital technologies to ensure they can address the growing challenges, compete strongly and stand out from the crowd. That's exactly what we are delivering for Van Oord through the implementation of IFS Cloud."

Medidata and the National Cancer Institute Extend 15-Year Partnership for an Additional Five Years

4 October 2023

Medidata, a Dassault Systèmes company and leading provider of clinical trial solutions to the life sciences industry, today announced an extension of its 15-year relationship with the National Cancer Institute (NCI), part of the National Institutes of Health. This renewed

commitment, spanning an additional five years, consolidates their joint efforts and underscores their dedication to advancing cancer research.

Since the inception of their partnership in 2008, Medidata and the NCI have collaborated across thousands of clinical trials with the joint mission of pioneering the development of promising treatments of cancer - a leading cause of mortality in the United States.

“Medidata’s long-standing partnership with the NCI represents our unwavering commitment to supporting critical oncology research,” says Joseph Schmidt, executive vice president, Customer Success, Services, and Support, Medidata. “It is gratifying that 90% of all oncology approvals last year in the U.S. were developed using Medidata software, and we hope to make an even bigger impact alongside the NCI over the next few years in the fight against cancer.”

The Medidata Platform plays a vital role in supporting complex clinical trials in the healthcare and life sciences sector. By standardizing processes and enhancing data collection, the platform supports accelerated study timelines with the goal of bringing innovative and transformative therapies to patients sooner. Medidata’s solutions have been proven to help advance studies up to five months faster.

The company’s unique combination of expertise and best-in-class clinical trial technologies extends its support to public sector research organizations, encompassing over 3,000 academic clinical trials, 223,000 sites, and benefiting 948,000 patients.

Medidata's ongoing commitment to advancing research alongside the NCI underscores the value of partnerships in accelerating the pursuit of groundbreaking therapies that benefit patients.

NHCO Nutrition® Laboratories Selects Centric PLM to Transform Product Development

3 October 2023

Centric Software®, the Product Lifecycle Management (PLM) market leader, proudly announces its partnership with NHCO Nutrition® Laboratories, a French dietary supplement producer. Centric Software provides the most innovative enterprise solutions to plan, design, develop, source and sell products such as apparel, footwear, sporting goods, furniture, home décor, consumer electronics, cosmetics, food & beverage and luxury to achieve strategic and operational digital transformation goals.

Founded in 2008 by pharmacist, Charles Elkrief, NHCO Nutrition Laboratories has become an essential player in the field of micronutrition. NHCO, affiliate of the Chiesi group since 2018, is a French food supplement laboratory specializing in researching and developing formulas based on amino acids, which is the foundation of their expertise: Aminoscience®. As a mission-driven company, NHCO advocates for an informed and responsible use of dietary supplements and has been providing training to healthcare professionals who recommend its products since 2008.

Supporting the growth and internationalization of NHCO Nutrition, along with the increasing number of products and raw materials led NHCO to decide to invest in their first PLM system just over a year ago.

“It is essential to have a tool to centralize and structure the product lifecycle process,” says François Bernard, ICT Manager, Global IT at NHCO Nutrition Laboratories.

NHCO looks to the project to ensure product data security, optimize internal communication and certify product traceability as well as drive growth and internationalization efforts. As NHCO assessed potential PLM partners, François Bernard shares that the Centric Software team was highly involved throughout the process.

“Centric has been supporting us throughout the project,” says François Bernard. “Their presentations, demos and responses to our questions were of high quality and delivered with responsiveness, which gave us confidence in their expertise.”

“We chose Centric Software because Centric PLM is a comprehensive tool that also offers a user-friendly experience,” says François Bernard. “We were also impressed by Centric’s Agile Methodology, which promotes team collaboration and fast time to value.”

“We’ve established key performance indicators to evaluate the success of the implementation,” shares François Bernard. “We are expecting high user adoption rates, a reduction in email communication related to product development and the migration of product information, including formulations, into Centric PLM.”

“We look forward to our partnership with NHCO Nutrition Laboratories as they continue to expand internationally,” says Chris Groves, CEO of Centric Software. “We are excited that they’ve chosen Centric PLM as the foundation for their product lifecycle process and commitment to continuous improvement.”

Saudi Advanced Technologies Company (Wahaj) Selects IFS Cloud to Accelerate Journey to Business Digitalization and Automation

3 October 2023

IFS, the global cloud enterprise software company, announced that Wahaj, Saudi Arabia’s fastest-growing precision engineering & manufacturing company in the Aerospace & Defense and Oil & Gas sectors and a fully owned affiliate of Sahara International Petrochemical Company (Sipchem), has selected IFS Cloud ERP and defense manufacturing solutions.

The implementation of IFS Cloud will enable Wahaj to deploy a single integrated solution to automate its internal manufacturing processes, expand into new territories and accelerate its digital transformation journey.

Wahaj is certified AS9100 component manufacturing company, one of a very exclusive list of companies in the Kingdom and specializes in the manufacture of high-precision components and assemblies for the Aerospace & Defense industries. The IFS Cloud solution will help enhance its operational capabilities enabling end-to-end control, efficiency and deliveries.

In addition, the solution will provide Wahaj real-time visibility into its supply chain, driving continuous insight-driven improvements.

Eng. Hesham Al Rabah, CEO, Saudi Advanced Technologies Company (Wahaj), said, “Saudi Arabia has an ambitious Vision 2030, and it is imperative for us to contribute to this

transformative vision. We understand the need to enhance our processes to enable us to be more efficient and compliant in our deliveries. As IFS Cloud is based on an integrated platform, it also gives us the flexibility to expand our business to new realms.

Mehmood Khan, Managing Director Middle East Region at IFS, said, “Using our leading IFS Cloud ERP and Defense manufacturing solutions, Wahaj will be able to enhance their existing processes and streamline their complex day-to-day operations. This will not only improve efficiency and productivity on their manufacturing floor, but also provide them with valuable insights that will inform future growth. We are confident that through implementing IFS Cloud, we will support Wahaj’s vision to become a leading industrial entity and a dominant private sector company.”

Southwest Airlines Partners with Qualtrics in an Effort to Enhance Employee Experiences

27 September 2023

Southwest Airlines Co., one of the world’s most admired airlines, leverages Qualtrics, the leader and creator of the experience management (XM) category, to keep a pulse on employee sentiment as it continuously evolves its roadmap to support employee needs. With Qualtrics, Southwest gets a better understanding of employee engagement and well-being, and ensures employees receive the information and support they need from leaders to feel successful in their roles.

Southwest began using Qualtrics’ XM® for People Teams in 2020, at a time when travel experienced a significant change, and it was more important than ever to stay connected to employee feedback.

“We have always put Employees first, and we are intentional about listening to our People and taking action to improve experiences,” said Southwest Senior Vice President Culture and Communications Whitney Eichinger. “We hired more than 18,000 employees last year and are on track to hire a significant number this year as well. It’s critical for us that each new hire feels welcomed into Southwest’s Culture and receives the tools and support they need. Since Southwest was founded, the Company has focused on taking care of its Employees first, knowing that will position them to best serve Customers.”

Considering how quickly the travel landscape continues to change, Southwest is focused on employees receiving the right amount of communication through the most effective channels. Ninety percent of the airline’s workforce is on the frontlines and not sitting at a computer every day, so Southwest asks employees through bi-annual surveys which channels they use most often to get information about the company. This approach is aimed to help leadership determine whether the right messages are reaching the right people at the right time.

Listening to Employees and Celebrating Wins

Southwest recognizes employees who go above and beyond and has created mechanisms for employees and customers to share feedback about great experiences. Leaders can get involved

in celebrating the good work happening throughout the company to recognize behavior they want to encourage.

According to a CrossXM analysis from Qualtrics, which gives leaders insights into how their employee and customer experiences impact one another, when frontline employees feel equipped to solve issues quickly and empowered by their leaders to take on new challenges, customers are more likely to have a positive experience when interacting with employees.

“Employees want to feel heard and understood,” said Qualtrics Chief People Officer Julia Anas. “Continuously listening to how employees are feeling and understanding their needs helps inform leaders of what actions to take in order to improve employee experience, productivity and trust.”

Tango Secures Canadian Supply Agreement, Streamlining Procurement for Government Customers

3 October 2023

Tango, a leading provider of cloud-based real estate and facilities management software, is pleased to announce the establishment of a Supply Arrangement for Software as a Service with the Government of Canada. This method of supply simplifies the procurement process for government entities for the entire suite of Tango products.

Canadian Federal departments and agencies can now access Tango through Public Services and Procurement Canada (PSPC) and the Tango Supply Arrangement. PSPC, on behalf of the Government of Canada (GC), issued a Request for Supply Arrangement (RFSA) to establish a new method of supply to satisfy various Software-as-a-Service (SaaS) requirements for unclassified cloud requirements. As part of the Supply Arrangement, Tango is prequalified to meet the business needs of the GC.

“This agreement emphasizes Tango’s commitment to nurturing strong partnerships with government clients,” explains Pranav Tyagi, Tango’s President & Chief Executive Officer. “We are pleased to be able to provide Canadian government departments and agencies with Tango’s connected real estate and facilities solutions, and help them navigate today’s and tomorrow’s workplace challenges.”

Under this agreement, Canadian government entities can directly acquire Tango products without undergoing the traditional negotiation or procurement procedures. This translates to greater efficiency, reduced administrative burden, and faster deployment of Tango’s solutions to address a wide array of real estate and facilities challenges faced by government agencies.

PSPC Supply Agreement #EN578-191593018/ESS

Contract #CW2318020

Wihuri Group selects HPE GreenLake to accelerate IT transformation and improve sustainability

3 October 2023

Hewlett Packard Enterprise announced that Wihuri Group, one of Finland's biggest privately-owned companies, has selected the HPE GreenLake edge-to-cloud platform to create a scalable, sustainable technology environment for its broad portfolio of businesses. The new architecture delivers improved transparency of costs and expenditures by business area, ensures data sovereignty and increases automation, performance and efficiency. Moreover, Wihuri is making significant strides towards their sustainability goals through HPE Asset Upcycling services to return old equipment to the HPE Technology Renewal Center and is reducing energy consumption via HPE GreenLake by minimizing overprovisioning.

Wihuri Group is a diversified, global enterprise, split across four business units: aviation, packaging, grocery wholesale and technical trade. The organization had initially planned to spend three years overhauling its IT environment and wanted to accelerate modernization and selected HPE GreenLake to reduce this timeframe to one year, establishing for the first time a single, state-of-the-art IT infrastructure.

The cost-effective solution creates a single, powerful, updated approach to data. It offers new functionality, and scalable storage, while allowing access to information previously held on legacy systems. By choosing HPE GreenLake, Wihuri retains ownership of the locally held data at its existing data centers, but with increased functionality and features.

"We're delighted to be working with HPE to bring together the Wihuri family under a single banner, with a modern platform such as HPE GreenLake delivering new functionality and instantly scalable storage," said Juha-Matti Heino, CIO at Wihuri Group. "Our companies continue to thrive in their separate trading environments, but by adding HPE GreenLake at the heart of our business we are able to bring together and leverage data from across the group, giving us scope to serve our customers across the sectors."

The solution creates ability to internally allocate billing based on each business unit usage, along with better visibility of usage across the conglomerate, separated by cost center. In addition, HPE GreenLake provides flexible compute and storage resources, allowing Wihuri to grow and shrink capacity as business needs evolve.

HPE GreenLake enables Wihuri to access information that had previously been siloed in IT systems designed for the sector-specific business units, including SaaS and SAP-based solutions. Some areas require systems specific to the sector, and need guaranteed security. HPE's experts successfully advised on integrating these specialist systems without opening confidential information to the wider group.

The result is a hybrid cloud solution with a single management interface, delivered through the HPE GreenLake edge-to-cloud platform. All data will be retained on in Wihuri's own data centers and can be scaled, enhanced and refurbished through the HPE Asset Upcycling scheme. The old IT infrastructure will be decommissioned and sent to HPE's Technology Renewal center,

where it will be safely and sustainably recycled. Additionally, Wihuri can benefit from lower power consumption and improved utilization, which will reduce the company's carbon footprint by a significant margin which aligns with Wipak's goal of being carbon neutral by 2025.

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"We are thrilled to see the HPE GreenLake platform meet Wihuri's needs for a modern scalable, secure hybrid-cloud platform," said Mikko Eerola, Managing Director, HPE Finland. "We look forward to continuing our fruitful relationship with Wihuri as it continues to expand together with our partner, Atea Finland, who has been instrumental in delivering this solution."

Atea Finland, a long-time partner of HPE, applied its expertise and experience to help develop a seamless infrastructure deployment. Atea Finland has since played an integral role throughout the sale and facilitated the deployment phase of the HPE GreenLake solution.

"We are delighted to collaborate with HPE and Wihuri on this cutting-edge cloud project," said Juha Sihvonen, Managing Director at Atea Finland. "We leveraged our expertise to deploy a customized HPE GreenLake solution that allows Wihuri to cut their IT modernization process by two years and focus on increasing business needs."

Product News

3Dfindit as a Progressive Web App (PWA)

4 October 2023

The CADENAS portals are now also available as a PWA, making it even easier for users to find the correct component

Good news for all those who regularly search online for CAD, CAE and BIM-capable 3D models of components: The data from 3Dfindit and BIMcatalogs.net are now even easier to find, because the CADENAS platforms are now also available as Progressive Web Apps (PWA).

Convenience for designers

A PWA offers users the benefits of a classic website combined with those of an app. Operators do not have to search for and download the PWA from Google Play (Android), the App Store (iOS) or the Windows Store (Windows), but can install it directly in the browser on 3Dfindit or on BIMcatalogs.net. Internet browsers such as Google Chrome, Microsoft Edge or Safari support the PWA.

To download, a simple click on the screen icon with the downward-pointing arrow on the right in the address bar is enough. The PWA then opens automatically and from then on users can find components directly via the desktop icon or the icon in the taskbar. Operators of the PWA with mobile devices open 3Dfindit or BIMcatalogs.net via the icon on their start screen.

Advantages for manufacturers

Furthermore, the PWA provides benefits for component manufacturers who make their products available on the CADENAS portals. In addition to 3Dfindit and BIMcatalogs.net, all individual manufacturer portals are now also ready for use as a PWA. This means that designers not only get to the countless parts on 3Dfindit more quickly, but also have direct access to the manufacturers' catalogs from which they frequently download components. As a welcome side effect, the manufacturers remain present on the users' desktop with their logos.

Agacad: Tags added to Smart Browser libraries for Revit®

4 October 2023

Aleksandras Šeža published an update announcement to the Agacad blog on October 4, 2023. Aleksandras announced the addition of tags to the Smart Browser library for Revit. Read the full blog post here: <https://agacad.com/blog/tags-added-to-smart-browser-libraries-for-revit>

BIMcollab introduces buildingSMART's new IDS-standard throughout whole ecosystem

2 October 2023

BIMcollab announces the expansion of its ecosystem with the support of the new BuildingSmart standard for IDS (Information Delivery Specification). In the unique way IDS is implemented, thanks to its connection to model authoring and model checking tools, it ensures that model requirements are shared to all stakeholders. Models are better from the start, teams can prevent many issues from arising in later stages.

Information Delivery Specification (IDS) is a computer-interpretable data format designed to define Data Exchange Requirements for BIM projects. IDS specifies the delivery and exchange for objects, classifications, materials, properties and values, all rooted in the Industry Foundation Classes (IFC) framework. Users gain the capability to establish their Level of Information Needs (CEN), outline Exchange Information Requirements in line with ISO 19650 standards, and even seamlessly exchange Product Data Templates.

Within the BIMcollab ecosystem, IDS empowers users to define model requirements in BIMcollab Cloud, share these requirements with modelers through BCF managers, and automate model checks against IDS requirements using BIMcollab ZOOM.

As Erik Pijnenburg, CEO of BIMcollab, elaborates: *“IDS will supercharge your process to create reliable models, assuring data quality right from the project's outset. The addition of IDS to BIMcollab aligns perfectly with our goal to simplify and enhance model-based collaboration within the construction industry.”*

IDS support in all BIMcollab tools will officially be released on October 5th.

Desktop Health Announces that Flexcera™ Smile Ultra+ is now Available in Europe, Following Recent Class IIa MDR Certification by the European Union

4 October 2023

Desktop Health™, the trusted health care brand of Desktop Metal, announced that its popular Flexcera™ Smile Ultra+ dental resin, for 3D printing permanent and temporary restorations, is now available for purchase in Europe following its successful certification as a Class IIa medical device under the European Union Medical Device Regulation (MDR).

Flexcera Smile Ultra+ delivers exceptional strength, life-like aesthetics, and the long-term performance expected from a permanent restoration material. Already an FDA 510(k) Class II cleared material, Flexcera Smile Ultra+ has been commercially available in the United States since February 2022. The EU MDR certification will expand access to the innovative material to more dental labs and clinicians.

“Flexcera Smile Ultra+ has been a breakthrough 3D printing resin for the dental community because of its life-like appearance and exceptional performance,” said Lou Azzara, President of Desktop Health. “Worldwide, the dental industry is going digital — moving to intraoral scanners and digital manufacturing techniques that are giving patients reliable, custom solutions fast, including same-day production and delivery for many applications. Our premium Flexcera material has become a preferred solution for clinicians and patients in this environment, and we’re delighted to finally offer it to our European labs, clinicians, and patients.”

Users of Desktop Health, EnvisionTEC, and Carbon brand DLP 3D printers can purchase Flexcera Smile Ultra+ – starting today – in tooth shades A1, A2, A3, A3.5, B1, and Bleach, through authorized dealers.

Desktop Metal Launches Live Monitor™ for Users of Additive Manufacturing 2.0 Production Technology

3 October 2023

Desktop Metal, Inc., a global leader in additive manufacturing technologies for mass production, announced the launch of Live Monitor™ — a software application that provides useful real-time data from printing systems to improve efficiency and management of one printing system or a full fleet.

Part of the Live Suite™ package of exclusive software offerings from Desktop Metal, Live Monitor provides easy access to system data from any web browser at any time. The new offering has helpful dashboards to manage a fleet or drill down on printer or furnace performance in ways that assist capacity planning, maintenance management, and more. Real-time information includes job and event status, time reporting, and consumable usage, among other key metrics.

“At Desktop Metal, we’re committed to driving additive manufacturing into production, and Live Monitor is a vital tool for managing a single productive printing system, such as a Shop System and Furnace, or an entire fleet,” said Ric Fulop, Founder and CEO of Desktop Metal.

“Our goal is to help users improve their Overall Equipment Effectiveness (OEE) to optimize their utilization and scale their business with ease.”

Italy-based Aidro, a pioneer in the volume production of next-generation hydraulic and fluid power systems through metal AM and traditional manufacturing technologies, has been a beta tester of Live Monitor for its Desktop Metal Shop System and Furnace for the past year.

“Live Monitor is an essential tool for keeping the most important process variables under control and giving customers with critical parts, such as those in the energy industry, visibility and traceability of AM part production,” said Valeria Tirelli, President and CEO of Aidro, a subsidiary of Desktop Metal. Aidro will be exhibiting at ADIPEC, a global energy industry event, to be held in Abu Dhabi today through Oct. 5 in Booth M1 of the Manufacturing and Industrialization Hall. “The variables are visible, customizable, and recordable and this is the basis for having a qualified process. Thanks also to this tool, DNV has awarded Aidro AM manufacturer certification in accordance with the DNV-ST-B203 standard. Compared to other systems, Live Monitor can be customized in a simple and efficient way depending on the specific needs of the user.”

An optional add-on feature in Live Suite, Live Monitor will be offered to users of the Studio, Shop, and Production System printers, along with Desktop Metal branded furnaces. The feature will also be rolled out in the future to users of other Desktop Metal and Team DM equipment sold under the ExOne, Desktop Health, and ETEC brands.

ENDUROHUB Portal update 03 Oct 2023, R3-17

3 October 2023

We’re very excited to share all of the new features available in ENDUROHUB® after the update on Tuesday night, 3 October 2023. We believe this is one of the biggest releases of ENDUROHUB® since its introduction and you can see how it is taking shape to play a central role to manage your business, and have some really cool features that are only available in the ENDUROFRAME® Building System for Light Gauge Steel Frames.

High Accuracy Printing is here!

Over the last couple of months we’ve been doing testing on how ENDURO® Rollformers can accurately mark the locations of trusses on top plates. A huge thanks to Steer Manufacturing, Stoddarts and Centurion for the use of their rollformers for testing.

With this ENDUROHUB® Portal update the correct NC data can now be applied to locate trusses and rafters on top plates that can be accurately printed by ENDURO® rollformers.

This is a great example of the ENDUROCAD® Software, the ENDUROHUB® Portal, ENDURO® Rollformer HMI software, the PLC and Markem Imaje printers all working together to make it easier to install frames on-site. This has taken extensive research and development over several years to get all aspects of this process working. We believe this to be a world-first for steel framing system.

Rollforming data sent from HMIMk5 v6.0.7.0 to ENDUROHUB

In the most recent update to the ENDURO® Rollformers HMI software, HmiMk5 version 6.0.7.0, one of the big changes was to allow cutting list progress to be sent from the HMI to ENDUROHUB®. This ENDUROHUB® update is the second half of that work, to see the information from the HMI in ENDUROHUB®.

Assembly Tracking, Fabrication Records

While rollforming data is sent from the ENDURO® Rollformer HMI and reported in ENDUROHUB®, the new assembly tracking features in ENDUROHUB® allows data assembling walls, trusses and other ENDUROFRAME® Building System components to be collected and easily viewed.

Rollforming and Fabrication progress reporting

After the ENDURO® Rollformer operation software update, HMIMk5 v6.0.7.0, Rollforming progress reporting in the ENDUROHUB® Orders list is improved and more stable. Parts are highlighted green in Cutting Lists when they are completed.

When you upload assembly work information to Fabrication Records, this information is used for Fabrication progress.

Dashboard

With this ENDUROHUB® update, ENDUROHUB® managers will be able to view new Dashboard features which uses data sent from ENDURO® Rollformers, as well as data from the new Fabrication Records.

Dashboard: Rollformer Charts, Production Overview summary

The Production Overview Summary chart is now on the Rollformer Charts tab. This chart uses information from the HMI and reports on the rollformer run time.

Dashboard: CutParts Charts, Meters Run

The Meters Run charts has been moved to the new CutParts charts tab. This chart uses information from the HMI and reports on the lineal meters rollformed over time. You can show different Product Codes e.g. C7575ra.

Dashboard: Fabrication charts

Various summary charts of assembly data across all jobs are available on the Dashboard's Fabrication Charts tab:

- Number of Screws Inserted Per Work Man Hour
- Total Screws assembled
- Lineal m of product assembled per man hour
- Total lineal m of product assembled
- Meters of assembly per man hour (Wall length and Truss/Floor joist span)
- Total meters of assembly (Wall length and Truss/Floor joist span)

- Total hours worked
- Number of fabricators
- Break types

These charts use information added to an order's Fabrication Records.

Graitec Group Pioneers Data Integration for Construction Professionals

3 October 2023

Graitec Group, a Platinum Autodesk partner and leading software developer of innovative technology solutions for the construction and manufacturing industries, is pleased to announce the release of its cutting-edge cloud application GRAITEC Data Connect. This unified platform is set to empower construction professionals by seamlessly integrating data from various platforms, including project management and enterprise resource planning (ERP) systems.

In construction today, the ability to harness and harmonize data from diverse sources is paramount. Project managers, finance teams, and stakeholders require real-time access to information to make informed decisions, enhance productivity, and optimize project outcomes. GRAITEC Data Connect cloud application addresses this pressing need for data integration, bridging the data gap for construction professionals.

Gary Edwards, Graitec Group Solution Director, highlighted the importance of this breakthrough: "The construction industry relies heavily on data, yet frequently this data remains compartmentalized within various software systems. Our innovative cloud application will help construction teams to effortlessly sync data across various systems, unifying project management, ERP, and other vital information via our integrated platform. This not only optimizes operations but also enhances collaboration and facilitates data-driven decision making."

Scott McMaster, Graitec Group Executive Vice President of North America, emphasized the significance of this innovation in the region, stating, "The construction sector in North America is continually expanding on its digital innovation journey. The data integration capabilities of GRAITEC Data Connect will serve as a crucial catalyst in helping companies efficiently achieve their project and business goals."

Angi Izzi, Autodesk Senior Director of Partnerships and Digital Sales, applauded Graitec for the launch of the GRAITEC Data Connect cloud application: "This innovative solution is a game changer for construction companies, offering streamlined processes through seamless data integrations. The Graitec Group commitment to empowering the industry with such transformative tools is truly commendable and aligns perfectly with Autodesk's vision for the future of construction and our supporting partners."

The GRAITEC Data Connect cloud application is poised to help construction professionals access, utilize, and leverage data in their daily operations. With its release, Graitec Group reaffirms its commitment to delivering innovative solutions that drive progress in the construction and manufacturing sectors.

Hexagon expands TerraStar-X precise positioning GNSS correction service to South Korea

4 October 2023

Hexagon's Autonomy & Positioning division and Munhwa Broadcasting Corporation (MBC) proudly announce their agreement to bring precise positioning to South Korea through the TerraStar-X Enterprise Correction Service. The hardware-agnostic correction service provides instant convergence and lane-level accuracy in automotive, mobile and autonomous applications.

As a leader in real-time kinematic (RTK) positioning across South Korea, MBC's atmospheric data enhances the redundancy of Hexagon's fast converging and reliable precise point positioning (PPP) network across the country. Through this collaboration, the TerraStar-X Enterprise service is now supported in testbeds across South Korea, China, Japan, Europe and North America to accelerate development for advanced driver assistance systems (ADAS), safety-critical applications, micromobility, industrial and smartphone applications.

"With TerraStar-X Enterprise Correction Services now available across autonomous and consumer market applications, developers can design once and then deploy that design at scale worldwide," said Dr. Paul Verlaine Gakne, positioning services product manager at Hexagon's Autonomy & Positioning division. "TerraStar-X Enterprise is designed to be as flexible as possible for large-scale testing and deployment."

"MBC's expansive RTK network was a world's first service providing nationwide corrections coverage," said Seungho Lee, Director of spatial information business at MBC. "We're thrilled to continue innovating as partners alongside Hexagon."

Infor Introduces Enterprise Automation Solution, a Set of Infor OS Cloud Services, Built on AWS, Designed to Help Companies Rapidly Scale Automation and Achieve Business Results Faster

4 October 2023

Infor®, the industry cloud company, today announced its Infor Enterprise Automation solution, a set of Infor Operating Service (Infor OS) multi-tenant cloud services, built on Amazon Web Services (AWS), which are designed to help companies rapidly scale automation across their organizations by connecting data integration, artificial intelligence (AI)/machine learning (ML), and robotic process automation (RPA) capabilities into a single platform.

With Infor Enterprise Automation, companies can continuously expand enterprise resource planning (ERP) automation capabilities across diverse applications and achieve business results faster — while minimizing integration costs and risks. The solution enables customers to create unlimited automation processes that interact directly with Infor CloudSuites or any other application experience without human intervention.

Infor's Enterprise Automation solution is unique because it delivers automation capabilities through a single composable platform, Infor OS, which connects systems and people through

back-end automation, decision automation and — with the release of Infor RPA — front-end automation.

Steve McEnany, senior vice president at Midwest Wheel Companies, one of the largest truck parts distributors in the Midwestern United States, said, “Infor Enterprise Automation allowed us to bring our entire proof of delivery system into one repository online, so our customer service team can give a quick response to a customer inquiry. With a 95% productivity improvement, our people can focus on servicing customers instead of searching for information in boxes or other applications. RPA bots process our pickup paper tickets, and Gateway APIs process our electronic truck delivery tickets from a third-party application, all without human intervention.”

Infor RPA completes Infor’s Enterprise Automation solution

With the release of Infor RPA, Infor now provides a complete automation suite, which addresses front-end automation, decision automation, and back-end automation:

- Infor RPA addresses front-end automation, which includes labor-centric/repetitive, rule-based and high-volume/low-value tasks that are needed to complete a business process.
- Infor AI addresses decision automation through natural language processing (NLP) and machine learning services to streamline task execution, recommend next-best actions, and predict potential issues and adjust systems accordingly.
- Infor iPaaS (integration platform-as-a-service) addresses back-end automation through integration services for the development, execution and governance of workflows connecting any combination of on-premises and cloud-based applications within individual or across multiple organizations.

Massimo Capoccia, Infor chief innovation officer, said, “We have a differentiated solution because we started by addressing the more complex back-end automation. With RPA, we now provide the front-end automation, which enables us to deliver a complete package for enterprise automation. This gives us an advantage over stand-alone vendors.”

Holger Mueller, vice president & principal analyst at Constellation Research, a leading market research and advisory firm, said, “There are not enough developers to build all the enterprise automation that enterprises need today, and business users are frustrated about missing out on automation. With robotic process automation (RPA) and other low-code capabilities, enterprise users can take over and own their automation destiny, and easy-to-use solutions such as Infor Enterprise Automation help them with that. It is a triple win, as business users get the automation they want and need, a win for IT that can focus precious resources on more critical tasks, and a win for the whole enterprise that can increase its levels of automation, thus achieving what really matters: innovation acceleration.”

Companies have been challenged to successfully deploy end-to-end automation

Many companies have been challenged to successfully deploy end-to-end automation because various automation tools have not worked well together. Creating automation flows often has proven too difficult for business users.

Further, business users have struggled to select the right processes to be automated. Current solutions have been brittle and subject to failure. They also have been too expensive to justify the investment and have not generated quantifiable ROI.

How Infor addresses challenges to end-to-end automation & RPA success

With Infor's Enterprise Automation solution, all automation technologies, including RPA, are integrated through a common platform, Infor OS. Infor RPA provides a comprehensive set of components to develop and deploy bots that execute tasks just like humans would across a variety of applications, content and actions.

Infor offers a complete automation solution with a growing library of prebuilt automation use cases to help customers scale value-driven automation rapidly across accounts payable, accounts receivable, delivery processing, compliance and more.

Customers realize immediate ROI, because Infor provides industry-specific RPA flows for select Infor CloudSuites. Additionally, Infor Enterprise Automation runs on AWS, ensuring consistent reliability, performance and scalability.

Infor also provides a simple and flexible pricing model, based on execution hours, which allows for unlimited bots and developers. This democratizes the creation of automation flows and empowers business users and IT.

Rick Rider, Infor senior vice president of product management, said, "With Infor Enterprise Automation, we're delivering all the required technology pieces in a differentiated way that connects all levels of automation, regardless of the apps in the composed ecosystem. We want to provide customers the ability to foster a creative culture of continuously enhancing their capabilities without having to introduce new contracts, new technology or differing platforms, which ultimately creates tremendous overhead in just progressing a single idea."

"Ultimately, we're helping customers blur the lines among RPA, process intelligence, workflow automations, and connected machine learning-based insights," he noted. "Our goal is to provide customers with a platform, which can help them, regardless of their situation, continue their automation journey without having to be hardcore developers or automation experts – or having a host of prerequisites or costs just to even get started on an idea."

OpenBOM: What's New, October 1st, 2023

3 October 2023

Oleg Shilovitsky published the announcement of the October Update to OpenBOM on the OpenBOM blog. He announces that OpenBOM Design Project is now part of the free version of OpenBOM. Read the full update here: <https://www.openbom.com/blog/whats-new-october-1st-2023>

SAP Delivers New AI Capabilities Across SAP SuccessFactors Solutions to Ignite the Potential Within Every Organization

3 October 2023

SAP SE announced how it is harnessing the power of AI to help organizations ignite the potential within their workforce. At its annual SuccessConnect event at the Venetian Convention Center in Las Vegas, SAP will share how AI now spans the entire SAP SuccessFactors Human Experience Management Suite to elevate the employee experience and guide every people decision, from talent recruitment and internal mobility to learning and performance management.

This new generation of AI-powered solutions for HR delivers on SAP's comprehensive strategy to build an enterprise AI ecosystem of the future. SAP SuccessFactors solutions are part of the larger SAP portfolio, the broadest suite of business applications available. More than 26,000 customers of cloud solutions from SAP have access to SAP Business AI technology across multiple scenarios and partner solutions, keeping them relevant, reliable and responsible in a constantly changing world.

"The AI capabilities within SAP SuccessFactors solutions will enable organizations to put people and their experiences first," said Aaron Green, Chief Marketing & Solutions Officer, SAP SuccessFactors solutions, SAP. "The collective power of our AI capabilities will help unlock new possibilities for people and for organizations by tapping into new levels of potential, performance and operational efficiency."

At the SuccessConnect event, SAP will showcase the following AI capabilities, all of which will be generally available this month:

- Generative AI use cases help people leaders and recruiters create job descriptions and help employees find personalized learning recommendations to fuel their career development and growth.
- Joule is SAP's natural-language, generative AI copilot. Joule helps people get work done faster and drive better business outcomes in a secure, compliant way – transforming the way business runs. Within SAP SuccessFactors solutions, Joule is improving the employee experience by making it easier and faster for employees to find information, get answers to questions and complete HR-related tasks, such as approving or rejecting time-off requests; changing names, locations or personal pronouns; and more. More functionalities will be available in early 2024, such as clocking in and out, viewing pay statements and writing unbiased job descriptions.
- The talent intelligence hub within SAP SuccessFactors solutions acts as an AI-powered engine for an organization's entire learning and talent strategy. Embedded in SAP SuccessFactors HXM Suite, it creates a skills portfolio for each employee in the workforce, able to infer skills and attributes based on, for example, data from performance feedback and dynamic teams. With the talent intelligence hub, organizations can leverage a single skills model to drive everything from recruiting and

onboarding to learning and development to performance and succession. Employees can build and store data about themselves, including aspirations, motivations, styles and preferences. Managers can view, add and update skills and other attribute types for their direct reports. With the talent intelligence hub, organizations can gain greater visibility into skills coverage and gaps across teams to guide future workforce planning.

“SAP continues to be a leader in the HR tech market,” said Josh Bersin, global HR industry analyst, The Josh Bersin Company. “Leveraging SAP’s worldwide footprint and industry depth, the company’s next-generation AI offerings help organizations hire, develop and upskill employees at scale.” In-person and virtual attendees of SuccessConnect can learn more about how SAP is delivering AI-powered solutions for HR. The annual conference brings together business, IT and HR leaders to share successful strategies for creating a future-ready workforce and a profitable business. By empowering people with intelligent technology, including AI, organizations can ignite the potential within their total workforce to respond to new opportunities with agility, creativity and purpose.

Trimble and Mincon Offer Trimble Ready Drilling and Piling Solution for Solar Industry

5 October 2023

Trimble announced the availability of a Trimble Ready® factory option for new Mincon piling and drilling attachments. As a result of this collaboration, Mincon Drill Mast Attachments for skid steers and excavators now have an option for the installation of the Trimble® Groundworks Machine Control System, which can significantly reduce the cost and complexity of the installation for the contractor.

Mincon Solar Installation Drills and Pile Drivers are designed to pre-drill through rock, install ground screws and drive piles on solar construction projects. Trimble Groundworks is a purpose-built machine control solution that enables contractors to perform drilling and piling operations quickly, safely and accurately. Equipping Mincon solar drilling solutions with Trimble Groundworks technology provides stakeless navigation, positioning accuracy and as-built data that enables solar contractors and installers to build scalable efficiency into their installation processes.

"Demand for solar is so high right now that engineering, procurement and construction (EPC) companies urgently need more installation capacity to meet the industry's growing needs," said Elliott Duck, vice president of marketing for integrated systems at Mincon. "By equipping Mincon Drill Mast Attachments with Trimble Groundworks machine control, a machine operator can both pre-drill and install solar foundations without the need for someone on the ground checking for accuracy. This innovative workflow helps make solar installation contractors and EPCs more efficient and more scalable, reducing reliance on scarce labor resources."

Trimble Groundworks is part of the Trimble Connected Site® portfolio of solutions that provides a high-level of workflow and process integration from the design phase through to the finished project. The integration of Trimble Business Center Software design capabilities in the office

and Trimble Groundworks machine control in the field can increase the efficiency and productivity of drilling and piling operations. Trimble WorksManager Software also enables the syncing of data from office to field, to reduce site visits and provide a single source of truth.

"Trimble and Mincon are both industry leaders that share a common goal to deliver technology that significantly accelerates—and improves—the quality of solar farm installations," said Kevin Garcia, general manager of civil specialty solutions at Trimble. "Our SITECH Northeast distributor initially brought the idea of a Trimble and Mincon collaboration to the table, and we saw right away what a great fit our solutions were for each other. We're excited by the work that Mincon, Trimble and SITECH Northeast have done to get the Mincon solar drilling and piling products Trimble Ready for the benefit of solar contractors."

T-Systems is expanding its Google Cloud offering

5 October 2023

T-Systems has achieved Premier Partner status for Google Cloud in the Sell and Service Engagement Model for another year. This represents the highest possible partner level. The Deutsche Telekom IT business customer division also added the Security Specialization to its Google Cloud services. These certifications underscore T-Systems' commitment to delivering the highest standards and comprehensive expertise for Google Cloud services.

Coveted Security Specialization

Specializations mark the highest level of technical expertise for Google Cloud partners. Specializations are awarded based on partners' capabilities, as demonstrated by successful customer projects.

"We are delighted that our Sovereign Cloud offering has been awarded the Security Specialization. Security is embedded into T-Systems' DNA. The Specialization ensures our customers that we are delivering the highest possible level of security, as they have come to expect from us."

-Andreas Greis, Senior Vice President Google Powerhouse at T-Systems

AI language model provider Lengoo amongst reference customers cited

The Berlin-based company now benefits from the innovation and scale of Google Cloud's global backbone, combined with sovereign controls managed by T-Systems within Europe. "The 'T-Systems Sovereign Cloud powered by Google Cloud' creates more data sovereignty and thus more trust for Lengoo's customers in our language-based AI solutions," explains Alexander Gigga, CMO at Lengoo.

"Our partners like T-Systems are helping customers accelerate their digital transformations with Google Cloud products and services," said Kim Lasseter, Global Director, Partner Advantage Program Design & Strategy, Google Cloud. "T-Systems has achieved Security Specialization, recognizing their high level of technical expertise and experience adding value within Google Cloud."

UNVEILING EON MEMORY: A REVOLUTIONARY LEAP IN AI AND EXTENDED REALITY

5 October 2023

EON Reality, a global leader in augmented and virtual reality-based knowledge transfer, proudly announces the launch of its groundbreaking solution, EON Memory. This avant-garde platform merges the prowess of artificial intelligence with the immersive realm of extended reality, setting a new benchmark in personalized user experiences.

EON Memory is an intelligent system designed to store every interaction, thereby curating a highly personalized user journey. With features like interactive transcripts and dynamic display modes (text, video, or 3D), the platform offers an unprecedented degree of customization. Users will benefit from tailored content recommendations and a learning experience that adapts in real-time, all powered by state-of-the-art artificial intelligence.

Dan Lejerskar, CEO & Chairman of EON Reality, said of the launch: “In our relentless pursuit of pushing the boundaries of AI, AR and VR, EON Memory embodies our commitment to innovation. This isn’t just a product; it’s the convergence of user-centric design and cutting-edge technology. We believe EON Memory is the beacon that will guide the future of individualized learning and interaction in the extended reality space.”

Additional key benefits of EON Memory include:

- **Maximized User Engagement:** Content tailored to individual preferences ensures prolonged and repeated engagement.
- **Enhanced Knowledge Retention:** Custom learning pathways lead to a more profound understanding.
- **Seamless Experience Across Devices:** Consistent user experiences are guaranteed, irrespective of the device in use.
- **Feedback-Powered Refinement:** Continuous improvement based on real-time user data.
- **Cost Efficiency:** Redundant content is minimized due to advanced personalization, leading to significant cost savings.

EON Reality’s legacy of creating immersive and interactive digital environments for sectors ranging from education to enterprise finds a new pinnacle in EON Memory. With this launch, EON Reality reaffirms its position at the forefront of technological innovation in the extended reality industry.