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CIMdata News

CIMdata Publishes eBook: “Streamlining PLM for Manufacturing Companies”

8 October 2025

Today, CIMdata, Inc., the leading global PLM strategic management consulting and research firm, published a new eBook focused on the offerings and capabilities of GoEngineer. This leading Dassault Systèmes partner supports moving PLM workloads to the cloud.

Dassault Systèmes, a long-time leader in the PLM market, offers the 3DEXPERIENCE platform, the gateway to its expansive application portfolio. GoEngineer, their leading reseller for five consecutive years, has a long history of supporting industrial companies in better managing their product data and lifecycle processes. The two companies collaborated to develop new cloud-based offerings that leverage the 3DEXPERIENCE platform. GoEngineer’s Cloud PLM Program is designed to provide rapid time-to-value (TTV) for implementations ranging from tens to thousands of users.

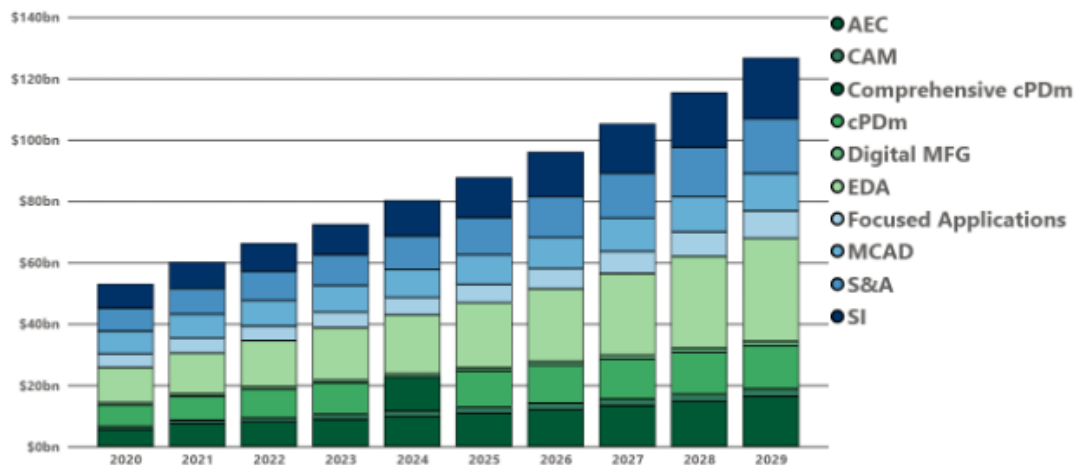
According to Stan Przybylinski, CIMdata’s Vice President, “Core capabilities in the Cloud PLM Program include engineering item management, BOM management, change management, as well as configuration management. Best practices gleaned from Dassault Systèmes’ and GoEngineer’s customer implementations are baked in. GoEngineer’s implementation approach targets 12-to 30-week migrations using their pre-built tools and configurators, offered at a fixed price. Their streamlined process is designed to minimize downtime and ensure a rapid TTV.”

Please download and read the complete eBook at <https://www.cimdata.com/en/resources/complimentary-reports-research/white-papers>.

CIMdata Publishes PLM Market and Solution Provider Market Report

9 October 2025

CIMdata, Inc., the leading global PLM strategic management consulting and research firm, announces the release of the CIMdata PLM Market and Solution Provider Analysis Report, the third of five modules of the CIMdata 2025 Market Analysis Report Series. The MAR Series provides detailed information and in-depth analysis on the worldwide PLM market during 2024. It contains analyses of major trends and issues; revenues of leading PLM solution providers; and revenue analyses for geographical regions, industry sectors, and historical and projected data on market growth.



Distribution of 2024 PLM Revenue by Market Segment

“The PLM market grew to over \$80 billion overall in 2024, 10.7% growth over 2023” according to Stan Przybylinski, CIMdata’s Vice President. “Electronic Design Automation (EDA) saw strong double-digit gains, driven by market leaders Synopsys, Cadence, and Siemens’ Mentor. Simulation and Analysis grew by a robust 8.6% and the comprehensive cPDM segment grew by 8.4% year-on-year.”

CIMdata expects continued market growth going forward as companies recognize the business benefits of a robust Digital Thread from ideation through digital supply chain. PLM has traditionally been broadly used in regulated industries like aerospace and defense, automotive, and medical devices, but increasingly these technologies are being adopted by companies that make consumer products such as fashion, retail, and apparel, and consumable products. The expanded use of artificial intelligence (AI) to enhance applications and workflows will help sustain growth over the forecast horizon. CIMdata forecasts the PLM market to grow 9.3% in 2025. Looking toward 2029, CIMdata forecasts the PLM market to grow at a compound annual growth rate (CAGR) of 9.6% to just over \$126.7 billion.”

Companies make PLM investments in many different areas and with many types of solutions including mechanical and electrical CAD, simulation and analysis, visualization and collaboration, building design, and others. This diversity is reflected in the different solution providers to the PLM market and in the fact that no single type of provider dominates the industry. During 2024, several providers generated substantial revenues that represent PLM-related investments. Three solution providers, Dassault Systèmes, PTC, and Siemens Digital Industries Software, are major providers of both tools (such as MCAD) and cPDM technology while others, such as Autodesk and Cadence, are primarily tool providers that focus on specific segments within the overall market. It illustrates the breadth of companies that participate in the overall PLM market, even though they may not all compete directly with each other.

This report is the third of five modules of the CIMdata 2025 Market Analysis Report Series to be released. The MAR Series provides detailed information and in-depth analysis on the worldwide PLM market during calendar year 2024. It contains analyses of major trends and issues;

revenues of leading PLM providers; and revenue analyses for geographical regions, industry sectors, and historical and projected data on market growth.

The CIMdata PLM Market Analysis Report Series is packaged as five modules:

1. The *CIMdata 2025 Executive PLM Market Report* provides an overview of CIMdata's complete global analysis. It includes key charts on PLM market investment statistics through 2024, forecasts of investments for 2025 through 2029, and a summary of PLM solution providers' performance in 2024.
2. The *CIMdata 2025 PLM Industry Review and Trends Report* is mainly qualitative in nature and focuses on key issues facing the global PLM Ecosystem of solution providers and end-user organizations. It highlights changes that occurred in 2024, what effects those changes may have in the short and medium terms, and what is on the horizon in the years to come.
3. The *CIMdata 2025 PLM Market and Solution Provider Analysis Report* details measures of and forecasts for the overall PLM market and its key segments in 2024, including Tools, cPDM, and Digital Manufacturing. The Tools section has additional details on sub-segments, including MCAD, NC, S&A, EDA, and AEC. It also includes CIMdata's estimates of PLM solution provider revenues in these segments and sub-segments for 2025 through 2029.
4. The *CIMdata 2025 PLM Market Geographic Analysis Report* provides an additional view of the 2024 market results by major geography. CIMdata's 2024 estimates and market forecasts for PLM and the major PLM market segments are provided for the Americas, EMEA, and Asia-Pacific. Additionally, the report provides estimates and forecasts for the cPDM segment in specific European and Asia-Pacific countries and regions.
5. The *CIMdata 2025 PLM Market Industry Analysis Report* provides an industry segmentation view of the 2024 market results. CIMdata's 2024 estimates and market forecasts for PLM and cPDM are provided for ten industry sectors: aerospace and defense, automotive and other transportation, electronics/telecommunications, fabrication and assembly, process-packaged goods, process—petrochemical, utilities, construction, infrastructure, and shipbuilding.

The CIMdata PLM Market Analysis Report Series is available as a five-module set or can be purchased separately by module. Selected modules are also available as part of the CIMdata Community Memberships. Further details and pricing information about the report and Community Memberships are available at www.CIMdata.com.

Key Sponsors for PLM Road Map & PDT Europe Announced

10 October 2025

CIMdata, Inc. and Eurostep AB announce the sponsors for the upcoming PLM Road Map & PDT Europe 2025 event. Participating sponsors include the Aerospace & Defense PLM Action Group, CADMATIC, Capgemini, Configit, Dassault Systèmes, Mews Partners, Prostep, PTC, Revalize,

Siemens, and TCS. The event is scheduled to take place at The Renaissance Hotel, La Défense, Paris, on November 5 and 6.

"The commitment of these key solution providers is a powerful endorsement of the value of our PLM Road Map & PDT conference," stated CIMdata's Chief Marketing Officer, Cheryl Peck. "They aren't just sponsors; they're partners in creating an unparalleled environment for open collaboration and essential knowledge transfer across the entire PLM ecosystem."

As part of the PLM Road Map/PDT experience, sponsors participate in an online Collaboration Café™, where they showcase their solutions. For more information about the Collaboration Café and each of the sponsors, visit <https://www.cimdata.com/en/education/plm-conferences/plm-road-map-pdt-europe-2025/sponsors>.

PLM Road Map & PDT Europe 2025 is a highly relevant event for PLM industry leaders and PLM professionals. It provides independent education and a collaborative networking environment where ideas, trends, experiences, and relationships critical to the industry germinate and take root. This year's theme is PLM's Integral Role in Digital Transformation: From Strategy to Execution, Elevating PLM to an Enterprise Business Solution, the PLM Professional's Road Map to Success. For more details on the schedule and how to register for the event, please visit <https://www.cimdata.com/en/events/plm-conferences/event/840-plm-road-map-pdt-europe-2025>.

Acquisitions

Addnode Group acquires SolidCAD in Canada

7 October 2025

Symetri, part of the Design Management division, announces that it has signed an agreement to acquire SolidCAD. An Autodesk Platinum Partner, SolidCAD is the market leader in digital solutions for Canada's design, construction and manufacturing industries. SolidCAD's net sales for 2025 are expected to amount to SEK 280m with an EBITA of SEK 120m.

The acquisition of SolidCAD further expands Symetri's reach across the Americas, adding Canada to its existing presence in the US and Brazil, in addition to its long-established European base. After the acquisition, Symetri will have about 150 more employees, bringing the total to about 1,400 globally.

Founded in 1996 and headquartered in Richmond Hill, Ontario, SolidCAD is Canada's leading Autodesk Platinum Partner and a Sapphire Partner to Bluebeam, supporting more than 6,000 clients innovating, collaborating and accelerating their digital transformation. With this acquisition, Symetri now serves over 30,000 clients worldwide.

"The acquisition of SolidCAD is in line with our growth strategy and our newly updated financial targets. Symetri has successfully grown organically and by acquiring and integrating other Autodesk partners, supported by a strong portfolio of proprietary software and professional services. This acquisition will strengthen Symetri, create value for our shareholders, and open

further opportunities to leverage our presence in the Canadian market”, says Johan Andersson, CEO and President of Addnode Group.

“Our expansion into Canada reflects our strategy to enable the world to design, build, and manufacture in a smarter and more sustainable way. With this acquisition, we bring in a strong, mature business with an extensive network of industry experts. We are excited to work with the team at SolidCAD and their talented clients to bring the next generation of productivity and sustainability solutions to the Canadian market”, says Jens Kollserud, CEO of Symetri, a company in Addnode Group's Design Management division.

For Symetri, Canada represents a strategic growth opportunity with its strong manufacturing base, rapidly digitizing AECO (architecture, engineering, construction, operations) sectors, and a highly skilled workforce. Federal investments in sustainable infrastructure and construction, coupled with acute labour shortages, are driving demand for efficient, technology-driven solutions, and create fertile ground for Symetri’s productivity and sustainability offerings.

Symetri’s global network of professional expertise and next generation tools, including their own products Naviate, Sovelia and CQ, will provide Canadian clients with capability and capacity to enhance data quality, configure solutions more effectively, and drive innovation. The acquisition positions Symetri to accelerate its next phase of growth in a stable, innovation-driven market.

Purchase price and financials

The acquisition is structured as an asset purchase, whereby Symetri acquires SolidCAD:s business and assets. The purchase price at closing amounts to SEK 850m and an adjustment will be made for the value of assumed working capital items at closing. In addition to the payment at closing, an additional purchase price of maximum SEK 204m is contingent on future financial performance. Addnode Group will fund the acquisition with an extension of existing credit lines.

The acquisition of SolidCAD is expected to have a positive impact on Addnode Group's earnings per share from the time of consolidation and onwards.

The acquisition is subject to completion conditions related to the transfer of assets. Closing is planned for late October 2025. SolidCAD will be consolidated as part of Addnode Group’s Design Management division and its subsidiary Symetri.

Aptean Expands Dealer Management Platform and Nordic Footprint Through Acquisition of JMA

7 October 2025

Aptean Inc., a global front-runner of AI-driven ERP solutions, is pleased to announce the acquisition of JMA A/S (“JMA”), a leading provider of dealer management system solutions for the heavy equipment, agricultural and construction machinery vertical in the Nordic market, headquartered in Randers, Denmark.

The acquisition of JMA further increases Aptean’s Nordic footprint, while also bolstering the capabilities of Aptean’s dealer management offerings, purpose-built for the agricultural and construction machinery sector.

Founded in 1990, JMA provides a mission-critical dealer management solution (“DSM”) which is designed to connect and digitize every part of the agricultural and construction machinery dealership. The company provides a fully integrated ERP solution that connects CRM & Sales, Service, Warehouse and Finance to ensure clear structures, precise communication and optimized processes provide total control over the dealership lifecycle.

The talented team at JMA possesses deep industry and technology expertise across one of Aptean’s key verticals: the dealer management system for agricultural and construction machinery.

“JMA has a proven track record with over three decades of experience delivering mission-critical dealer management solutions across the Nordic market, with an existing footprint in Germany and UK” said TVN Reddy, CEO of Aptean. “JMA’s product suite delivers state-of-the-art software solutions specifically designed to manage the complex needs of the machinery industry and is backed by a team of seasoned industry and geographic experts. JMA will play a key role in driving our strategy to scale our global dealer management capabilities. We are thrilled to welcome the JMA team and their customers to Aptean.”

“Joining Aptean is a strategic step forward for JMA, enabling us to accelerate our technological development and expand our commercial reach. We are proud to become part of a global organization that shares our dedication to innovation and customer success. This partnership opens new doors for our customers and employees across Denmark, Sweden, Norway, Germany and the UK. Together with Aptean we look forward to offering enhanced solutions, broader expertise, securing and shaping the future of dealer management software. We can’t wait to get started.” said – Johnny Krogh, former shareholder and ongoing Managing Director of JMA.

Bechtle acquires Nuovamacut in Italy

7 October 2025

In Nuovamacut Automazione S.p.A., Bechtle has acquired the leading Dassault Systèmes SOLIDWORKS partner in the Mediterranean region. Founded in 1955, the company is headquartered in the Italian city of Bologna with seven other sites in the country’s most economically dynamic regions—Milan, Turin, Brescia, Padua, Vado Ligure, Pesaro and Rome. Nuovamacut employs 149 people and generated revenues of €63 million in the past financial year. A specialist in CAD and PLM, the company is the market leader in Italy, serving approximately 5,000 customers—primarily SMEs in the manufacturing sector. Alongside many years of experience in its field, it also boasts CPE Platinum certification across the entire Dassault Systèmes portfolio. As the only Tier-1 SOLIDWORKS partner in Italy, Nuovamacut ranks among the top three in Europe and the top ten worldwide, helping its customers streamline development processes, optimise workflows, and significantly accelerate time-to-market for new products with a comprehensive portfolio of end-to-end solutions for 3D design, simulation, documentation, manufacturing, and PLM automation. Bechtle is acquiring the company from Italian software group, TeamSystem. Nuovamacut’s experienced management team will remain in place under the continued leadership of Sauro Lamberti.

“With this acquisition, we are significantly strengthening our position in the European PLM market. We are proud to have gained such a highly qualified and experienced team with long-standing customer relationships for Bechtle PLM. We see considerable potential for synergies within the Bechtle Group, and are particularly strengthening our partnerships with Dassault Systèmes and, in the area of 3D printing, with HP,” says Uwe Burk, Executive Vice President, PLM, Engineering & Manufacturing at Bechtle. Notably, the company holds Dassault Systèmes’ Customer Process Experience (CPE) Platinum Partner certification and, in addition to its market-leading expertise in SOLIDWORKS 3D CAD solutions, Nuovamacut brings extensive and in-depth experience with the 3DEXPERIENCE platform and its applications—CATIA, SIMULIA, DELMIA and ENOVIA. This close integration of design and production enables shorter development cycles, cost reductions and faster innovation—all strategic benefits for industries such as aerospace, automotive and other material-intensive sectors.

“We are delighted to be entering a new phase of growth with Bechtle. Together, we offer a robust portfolio and a unique network of expertise that will give our customers a competitive edge on the international stage. We are highly motivated to actively shape the future of our market,” says Sauro Lamberti, CEO of Nuovamacut, who has held various roles at the company for nearly 25 years.

TeamSystem’s decision to sell Nuovamacut to Bechtle is driven by a strategic focus on its core business areas. The sale price is to remain confidential as is customary. The acquisition remains subject to approval by the relevant authorities.

Overview of Bechtle PLM, CAD and Additive Manufacturing:

With its PLM and additive manufacturing companies in Germany and Switzerland plus sister companies, planetsoftware (Austria), Cadmes (Benelux and France), and British software developer, DriveWorks, Bechtle has a network of some 900 experts across eight countries, making the Bechtle Group one of the largest PLM providers in Europe. The portfolio includes PLM, CAD/CAM, product data management, digital twin, smart factory, AV/VR, IIoT and 3D printing solutions, as well as integrations with ERP and supply chain systems.

Close collaboration with Bechtle’s IT system houses enables the development of integrated solutions for IT infrastructure, cloud, AI, and IT security. Furthermore, Bechtle has been a trusted partner for leading providers such as Dassault Systèmes, SolidCAM, DriveWorks, HP, 3D Systems, Markforged, Formlabs, DyeMansion and ASM for many years.

OpenText to Strategically Divest Non-Core Unit for US\$163 Million

2 October 2025

Open Text Corporation, a global leader in secure information management for AI, announced that it has reached a definitive agreement to divest an on-premise solution (eDOCS), a part of its Analytics portfolio, to NetDocuments, for US\$163 million in cash.

The business to be divested is part of OpenText's Analytics product group, primarily focused on automating the work of legal professionals, and contributed approximately \$30 million in

annual revenue in OpenText's fiscal year ended June 30, 2025. OpenText intends to use the proceeds of the sale to reduce its outstanding debt.

"This divestiture further enables our continued focus on growing our core business centered on secure information management for AI. We will continue to enhance shareholder value by exploring portfolio-shaping opportunities that rationalize non-core assets from our product portfolio," said Tom Jenkins, OpenText Executive Chairman of the Board and Chief Strategy Officer. "This transaction supports our capital allocation framework while strengthening our focus on businesses that will drive our future revenue growth."

"Let me thank our teams, our customers, and our partners for their ongoing support. NetDocuments will be a great partner for the users of the eDOCS solution, and we intend to work closely with them to ensure a seamless transition," said James McGourlay, OpenText Interim Chief Executive Officer.

Under the terms of the agreement, the software, customer contracts, associated services, and employees will be integrated into NetDocuments. The transaction is expected to close by early 2026, subject to customary approvals and closing conditions.

Goldman Sachs & Co. LLC is serving as financial advisor to OpenText.

Qualtrics to Invest \$6.75 Billion in Press Ganey Forsta Acquisition to Advance AI-Powered Experience Management

6 October 2025

Qualtrics, the creator of and a leader in the experience management (XM) category, announced it has signed a definitive agreement to invest \$6.75 billion to acquire Press Ganey Forsta, a leading provider of experience measurement and data analytics. The transaction will enable organizations to elevate business performance by combining Qualtrics' best-in-class technology with Press Ganey Forsta's extensive data, benchmarking and healthcare expertise to create the most complete AI platform specialized for customer experience, patient experience, employee experience, and market research.

With their shared vision to improve the human experience, the combination of Qualtrics and Press Ganey Forsta represents a key milestone as companies adopt AI to interact with and address the needs of their customers and employees. Together, Qualtrics and Press Ganey Forsta will enable organizations to deliver better and more attuned products, services, and experiences powered by a deep understanding of the customers, employees, and industries they serve.

Qualtrics' innovations and investments equip organizations with the most comprehensive and flexible platform for experience management. The company's AI capabilities deliver proven value as demonstrated by their rapid adoption. More than one-third of Qualtrics customers have upgraded to Qualtrics' AI capabilities, and 90% of the company's top 50 enterprise customers have used features to elevate the experiences they deliver – including Conversational Feedback, Qualtrics Assist, its synthetic research platform Edge Audiences, and Experience Agents.

Qualtrics will extend and accelerate the adoption, innovation, and impact of these capabilities for businesses through the addition of Press Ganey Forsta's specialized industry expertise, data and benchmarking, trusted relationships, and advisory services. This combination will bring best-in-class experience management capabilities to businesses in every industry, enabling them to deliver value at greater scope and scale.

In healthcare, Press Ganey Forsta is trusted globally by 41,000 providers in 30 countries, partnering to improve trust, quality, safety, and ultimately the human experiences of millions of patients. The company's deep expertise ensures providers can take actions in compliance with regulatory requirements and clinical protocols. The addition of Qualtrics' best-in-class technology platform will help enable healthcare providers to deliver patient and employee experiences that lead to improved health outcomes as well as provider well-being, retention, and morale.

Quotes on the news

"Bringing Qualtrics and Press Ganey Forsta together will accelerate the adoption of AI and create the most comprehensive platform for improving the human experience. Combining Qualtrics' AI platform with Press Ganey Forsta's trusted analytics and deep expertise creates an opportunity to deliver exceptional value and measurable outcomes for our customers," said Zig Serafin, CEO of Qualtrics. "There's no more important proving ground for experience management than healthcare, where better experiences for patients and employees directly impact better outcomes and quality of care. We're excited to welcome Press Ganey Forsta to Qualtrics and deliver this future together."

"AI is rapidly transforming every industry, and organizations need proven, innovative solutions grounded in deep expertise to move from insight to impact faster. This investment ignites our ability to deliver," said Patrick T. Ryan, Chairman and CEO of Press Ganey Forsta. "By bringing together two leading companies, we're accelerating critical advancements that will elevate the human experience, driving greater safety, trust, and value for millions of patients, consumers, and employees worldwide. It's a remarkable opportunity, and we're energized by the journey ahead with Qualtrics and our clients."

The combination of Qualtrics and Press Ganey Forsta draws the support of leaders in healthcare

"At Intermountain Health, we've seen firsthand that when you put patients first, the results speak for themselves—better quality and safety outcomes, improved healthcare experiences, and measurable performance impact. We're confident that Qualtrics' investment in Press Ganey Forsta is a groundbreaking move for healthcare that will positively transform healthcare experience and quality for the future. Qualtrics and Press Ganey Forsta together have unique capabilities and expertise to scale this across the industry," said Rob Allen, President and CEO of Intermountain Health.

"Press Ganey Forsta and Qualtrics have the opportunity to transform the healthcare experience through innovation in experience measurement, data analytics and artificial intelligence. This

transformation would enhance healthcare quality and create a dynamic consumer-driven experience,” said Jeffrey Flaks, President and CEO of Hartford HealthCare.

Bringing together the best of Qualtrics and Press Ganey Forsta will boost value for experience-focused organizations across industries

“At Delta, success begins with people. Our partnership with Qualtrics helps us deeply understand what matters most to our customers and employees so that we can deliver better outcomes and experiences for the millions we serve. This exciting acceleration of Qualtrics’ capabilities will further advance the human experiences central to building trust, connection, and long-term success – something that is essential to every industry in the AI age,” said Ed Bastian, CEO of Delta.

“This is a transformational moment for the entire experience management space. By combining Qualtrics’ AI platform with Press Ganey Forsta’s deep domain expertise, the two companies are directly addressing the biggest barriers to AI adoption: trust, relevance, and industry expertise. This move will accelerate the development of new AI capabilities, address growing frustrations with generic AI that lacks sector specific abilities, and empower organizations to achieve tangible business impact from their programs much faster than was previously possible,” said Lou Reinemann, Research Director, Voice of the Customer and Customer Success at IDC.

Transaction details

Under the terms of the agreement, Qualtrics will acquire Press Ganey Forsta for \$6.75 billion, payable in a combination of cash and equity. The transaction is subject to receipt of required regulatory approvals and satisfaction or waiver of other customary closing conditions, and is expected to close in the coming months. Until then, the two companies will continue to operate independently.

JPMorgan Chase Bank, N.A., BMO Capital Markets, Citi, Deutsche Bank, Goldman Sachs & Co. LLC, KKR Capital Markets, Mizuho Securities, Morgan Stanley, RBC Capital Markets, UBS Investment Bank, and Wells Fargo, or their respective affiliates, have made debt commitments and are serving as financial advisors to Qualtrics. BDT & MSD Partners and Centerview Partners LLC are also serving as financial advisors to Qualtrics. Goodwin Procter LLP is serving as M&A counsel to Qualtrics. Simpson Thacher & Bartlett LLP is serving as legal counsel to Qualtrics in connection with the debt commitments.

Latham & Watkins LLP is serving as legal counsel and Barclays is serving as lead financial advisor with Moelis as an additional financial advisor to Press Ganey Forsta.

Tacton Acquires Variantum and Serenytics to Deliver the Most Complete End-to-End Platform for Complex Manufacturers

7 October 2025

Tacton, the global leader in CPQ Buyer Engagement solutions for complex manufacturers, announced the acquisition of **Variantum**, a Finnish software company specializing in Configuration Lifecycle Management (CLM), Configurable Order Fulfillment (COF), and Configured Installed(CIB). The move expands Tacton’s platform beyond Configure, Price, Quote

(CPQ) into engineering, order fulfillment, and service, creating the most complete end-to-end platform for manufacturers of configured products.

Tacton has also acquired **Serenytics**, a French-based analytics provider. With Serenytics embedded, the platform now delivers near real-time enterprise insights & analytics into buyer behavior, product performance and lifecycle profitability giving manufactures a single source of truth to make every decision accurate, profitable and data-driven.

Closing the Gaps in Manufacturing

Manufacturers of complex, customized equipment have long been held back by disconnected processes and siloed data. Sales, engineering, and production often operate in separate systems with conflicting information that results in quoting errors, costly engineering handovers, margin erosion, and late deliveries.

“With Variantum, we are solving one of manufacturing’s most critical challenges: connecting what is sold with what is engineered, built, and delivered,” said Klaus Andersen, CEO of Tacton. “For the first time, manufacturers can unify the entire lifecycle within one platform, ensuring accuracy, speed, and profitability from start to finish.”

Connecting the Lifecycle from Design to Delivery

Founded in 2005 in Espoo, Finland, Variantum brings deep expertise in lifecycle-wide configuration. Its products help manufacturers:

- **Ensure lifecycle integrity** with a single source of truth for configurability across engineering, sales, and production with Configuration Lifecycle Management (CLM).
- **Deliver profitably** with automated, order-specific manufacturing BOMs, optimized routing, and traceable change management with Configured Order Fulfillment (COF).
- **Grow beyond the initial sale** with Configured Installed Base management that enables upgrades, service, and compliance across the product lifecycle (CIB).

“Variantum was built to connect engineering, sales, and production into one seamless flow,” said Hanna Kemppainen, CEO of Variantum and now SVP Executive Projects. “By joining Tacton, we can now bring that vision to global scale. Together, we are enabling manufacturers to sell it right, build it right, and deliver it right every time.”

Seamless Intelligence Across the Lifecycle

While Variantum brings lifecycle and fulfillment, Serenytics ensures every stage is optimized by data. The acquisition embeds advanced analytics directly into the platform, giving manufacturers near real-time visibility into buyer behavior, product performance, and lifecycle profitability, without reliance on external BI tools.

“Manufacturers don’t just need more data. They need the right insights at the right time,” added Andersen. “With Serenytics, Tacton provides a single source of truth across the lifecycle, helping teams make faster, smarter, and more profitable decisions.”

“Serenytics was founded to put data directly in the hands of decision-makers,” said Adrien Auclair, founder of Serenytics and now Software Architect at Tacton. “With Tacton, we’re embedding that vision inside one of the most powerful Buyer Engagement Platforms in complex manufacturing.”

Creating the Buyer-Centric Smart Factory

The combined capabilities advance Tacton’s vision of the Buyer-Centric Smart Factory. Recognized as the global leader in CPQ for complex manufacturing, Tacton has already transformed how manufacturers configure complex products and increase revenue. With the addition of Variantum and Serenytics, Tacton can now extend across the entire lifecycle. Manufacturers can now:

- **Gain Control of Product Configurability:** Create a single source of truth for configurability across the lifecycle, connected to revisions of the product architecture and bill of materials, with full transparency in Sales and Order Fulfillment
- **Sell Faster:** Empower sales teams to deliver accurate, compelling proposals without engineering bottlenecks. Bring solutions to life with advanced visualization that allows buyers to experience products virtually in their own environment.
- **Deliver a Better Buyer Experience:** Put customer needs first by creating a simple, intuitive, and engaging buying process that strengthens trust and loyalty.
- **Build Profitably:** Ensure every order is manufacturable and margin-protected through a seamless flow of validated configuration data.
- **Deliver Beyond the Sale:** Unlock service, upgrades, and lifecycle insights for stronger customer relationships.
- **Decide Smarter:** Use embedded analytics to turn lifecycle data into actions and accelerate growth.

Under the leadership of **newly appointed CEO Klaus Andersen**, Tacton is executing a clear strategy to expand beyond CPQ and lead the industry in not only buyer engagement but also in smart factory. Andersen is accelerating innovation by uniting sales, engineering, order fulfillment, and aftermarket into one platform. These strategic investments position Tacton as the only provider delivering an end-to-end Buyer Engagement Platform that connects every stage of the lifecycle and powers it with real-time insights.

“These acquisitions mark a bold step forward,” concluded Andersen. “Our customers have told us they need more than CPQ. They need a connected flow that ensures what is sold can be built, delivered, and serviced profitably. The Buyer-Centric Smart Factory is our answer — a complete platform where every step is aligned, every margin protected, and every outcome powered by data.”

Company News

Advanced Management Insight and Oracle NetSuite Announce Partnership to Deliver AI-Driven Insights for Professional Services Organizations

7 October 2025

Advanced Management Insight (AMI) announced that AMI and Oracle have completed the SuiteCloud Developer Network (SDN) agreement and are launching joint efforts to provide TrueProject to existing NetSuite SuiteProjects Pro customers and new prospective clients. **TrueProject has successfully completed integration approval by Oracle for the NetSuite SuiteProjects Pro PSA solution.** The new Oracle-partnering application (TrueProject for NetSuite SuiteProjects Pro) is now generally available. TrueProject for SuiteProjects Pro helps professional services organizations enhance project governance and execution by providing AI-driven insights and predictive intelligence to keep projects on time, on budget, and on track.

As part of this launch, AMI is offering a FREE TrueProject SnapShot to any existing NetSuite customer or prospective client. The TrueProject SnapShot is a rapid, one-time assessment of a live project or portfolio that identifies hidden risks, uncovers early warning indicators, and delivers a concise executive-level report with actionable recommendations—**with all reports and guidance provided within 48 hours.** This allows organizations to quickly see the power of AI-driven governance before committing to a subscription. Contact us below for more details and to schedule your complimentary SnapShot.

“TrueProject’s integration with NetSuite SuiteProjects Pro is a transformative step for professional services organizations,” said Tom Villani, CEO of Advanced Management Insight. “With TrueProject, SuiteProjects Pro customers will gain unparalleled visibility into project health and performance. Our AI-driven platform identifies potential issues before they become problems, empowering professional services teams to make informed decisions and drive better outcomes.”

The TrueProject SuiteApp delivers a powerful combination of real-time project oversight and predictive intelligence. TrueProject continuously monitors project data from SuiteProjects Pro and other connected platforms, analyzing trends and identifying risk factors before they escalate. The solution offers automated recommendations, risk mitigation insights, and performance improvement suggestions—enabling teams to adapt quickly and stay aligned with project goals.

“Professional services organizations now have the power of AI-driven governance at their fingertips—TrueProject and SuiteProjects Pro together mean no blind spots, just better outcomes,” said Mark Smith, Partner and Chief Software Analyst for ISG. “The partnership between TrueProject and NetSuite SuiteProjects Pro is a game-changer—bringing predictive intelligence and AI-driven insights to professional services automation, ensuring projects stay on time, on budget, and on track.”

“AI-driven insights and predictive intelligence are essential for professional services organizations to stay competitive,” said Scott Derksen, Vice President, SDN and Strategic Business Development at Oracle NetSuite. “This new SuiteApp extends our robust SuiteProjects Pro solution, helping NetSuite customers reduce project risks, improve resource utilization, and drive better overall project outcomes.”

Aeris Expands Market Reach with 8 New Partners

8 October 2025

Aeris, a global leader in IoT secure service edge (SSE) platforms and solutions, announced the expansion of its global partner ecosystem with the addition of 8 new partnerships across new routes to market spanning channel sales partners, service provider partners and technology alliances. Aeris will launch its expanded partner program at the Canalys Forum Americas 2025, October 21-23, in Chicago.

The expanded Aeris Partner Program enables partners to combine the telco-grade IoT Accelerator global connectivity management platform with Aeris IoT Watchtower™ that delivers deep monitoring, analysis and security solutions. Together, these innovations enable enterprises to deploy, secure and scale IoT and Fixed Wireless Access solutions with one global eSIM, one platform and built-in zero-trust protection.

“Enterprises today are connecting more devices than ever, and our partners are integral to delivering secure, scalable cellular IoT solutions worldwide,” said Aeris CEO Aziz Benmalek. “Our long-standing partnerships with leading wireless carriers have been integral to our success. By expanding the Aeris Partner Program to include channel sales partners, service providers and technology alliances, we’re creating even greater opportunities for Aeris partners and customers to drive success and growth.”

New Head of Channels, New Routes to Market

To support its expanded partner program, Aeris has named Robert Holley as Head of Channel, New Routes to Market. Holley, who previously served as the company’s Vice President of Global Enterprise Sales, brings deep expertise in building channels and driving partner-led growth following more than 20 years of experience in telecom, cloud and network security at companies including Cato Networks, Versa Networks, NetScout, XO and Verizon.

“Partners are the force multipliers,” said Holley. “With Aeris, they’re not just reselling bandwidth. They’re delivering an integrated solution — global cellular connectivity and built-in security, monitoring and analytics — that solves real enterprise challenges in scaling and securing IoT and Fixed Wireless Access environments for businesses in retail, healthcare, manufacturing, energy and more.”

Partner Opportunity

The expanded Aeris Partner Program now includes channel sales partners (VARs, technology advisors and technology services distributors), service providers (MSPs and ASPs) and technology alliances (OEMs and ISVs).

At the heart of the program is the Aeris IoT Accelerator Platform and IoT Watchtower Security, Monitoring and Analysis, which provide partners with a single, integrated solution to simplify, secure and scale enterprise IoT programs and Fixed Wireless Access deployments.

- **IoT Accelerator** delivers global connectivity management through a telco-grade mobile core network that provides SLA-backed reliability and 99 percent global coverage. IoT Accelerator offers access to a large set of global mobile operators with one platform, simplifying deployments.
- **IoT Watchtower** enhances this value by incorporating zero-trust security and real-time monitoring and analysis for policy-driven control and threat protection at the device level, ensuring every connection is both optimized and protected.

For enterprises, this means faster deployments, stronger security and scalable operations. For partners, it creates higher-value opportunities that go beyond bandwidth, enabling them to deliver differentiated, recurring services.

“With Aeris, we’re not competing on bandwidth. We’re bringing our customers a complete solution — one connectivity platform and built-in security. That differentiates us in the market and elevates our role as trusted advisors,” said Rob Olson, Chief Revenue Officer for Technology Source, a new Aeris partner.

Agiloft Announces 2025 Pacesetter Award Winners Innovating with AI-Driven and Data-first Contract Lifecycle Management

2 October 2025

Agiloft, a leader in data-first contract lifecycle management (CLM), announced the winners of its annual Pacesetter Awards, celebrating the visionaries and changemakers who are redefining what is possible in the contracting space.

The Pacesetter Awards recognize customers across the Agiloft community who have tackled their toughest contracting challenges with creativity, innovation, and measurable impact. From scaling AI initiatives to liberating contract data and simplifying complex workflows, this year’s winners exemplify the bold spirit of CLM transformation.

2025 Pacesetter Award Winners:

- **Community Champion Award:** *Tina Perilli, Senior Global Contracts System Specialist, Septodont*
- **Connector Award:** *Dustin Godwin, Senior Lead System Architect, Lumen*
- **Data Liberator Award:** *Emma Knapper, Director of Legal Operations, Penumbra*
- **Force Multiplier Award:** *Dawn Dupon, Director, Contract Data Management, Honeywell*
- **Pacesetter Award:** *Karen Poquette, Project Management Lead, Gilbane Building Company*

- **Simplifier Award:** *Samantha Bates, Global Legal Operations & Contract Professionals Leader, W. L. Gore & Associates*
- **Team of the Year:** *Legal Operations Team, Royal Caribbean Group*
- **Top Advocate Award:** *Allison DiBona, Associate Director, Contracts & Legal Operations, Alkermes*

The awards come at a time when demand for CLM solutions is surging. According to industry analysts, enterprises lose an estimated 9% of annual revenue due to inefficient contract processes, while the CLM software market is projected to reach nearly \$8.1 billion in 2026. As organizations navigate increasingly complex regulatory, procurement, and supply chain environments, innovative approaches to contracting are becoming mission-critical.

“I want to congratulate our 2025 Pacesetter award winners for the incredible results they have achieved with Agiloft,” said Eric Laughlin, CEO at Agiloft. “One global enterprise customer now manages nearly 900,000 contracts and navigated three corporate divestitures without disruption. Another team can now process 4,500 contracts a year with 700 active users, using dashboards and training videos to accelerate contracting. Another had a 30% reduction in admin hours processing invoices and reduced outstanding payments by 20%, while onboarding 60% of providers through automation. These stories show the real power of our solutions in action and shows how Agiloft is empowering fully configurable AI at every step of the contract lifecycle.”

The Pacesetter Awards reflect Agiloft’s commitment to celebrating customer success and sharing stories that inspire transformation across industries. This year, the winners will be honored at a virtual celebration hosted by Agiloft’s leadership team in late October 2025 and featured across the company’s customer community, website, and social channels.

Agiloft Hires Joe Yurich as Chief Revenue Officer to Accelerate Enterprise Growth with AI-Driven CLM

7 October 2025

Agiloft, a leader in data-first contract lifecycle management (CLM), announced the appointment of Joe Yurich as Chief Revenue Officer (CRO). Joining at a moment of rapid growth, Yurich will lead Agiloft’s global revenue strategy, helping enterprises turn contracts into data-rich business assets while amplifying the impact of AI across the contract lifecycle.

Yurich brings more than 20 years of leadership in enterprise software and revenue growth, including recent experience as CRO at financial services software company, iPipeline. Prior to that, he served in senior sales leadership at Zuora and Software AG, where he led North American field and enterprise sales teams, driving impressive revenue growth across multiple verticals. Yurich began his career building enterprise solutions in the healthcare and technology sectors, developing a proven track record of scaling high-performing teams and delivering customer-first outcomes.

“We are helping some of the world’s largest organizations turn contracts into actionable, strategic data – and that takes more than just good software,” said Eric Laughlin, CEO at Agiloft.

“It takes leadership that understands the complexity of enterprise growth, the nuance of customer relationships, and the importance of delivering long-term value. Joe shares this vision, and I am thrilled to have him on board to help our customers unlock the full potential of contract data and continue raising the bar for what CLM can achieve.”

“Enterprises today are looking for ways to unlock value in every part of their business, and contracts are at the center of that,” said Yurich. “I am excited to join Agiloft at a time when AI is reshaping the way enterprises operate, enabling teams to extract data-rich insights, streamline workflows, and focus on what drives real business impact. I look forward to helping organizations embrace this transformation and ensure our customers see the tangible benefits of a smarter, AI-driven CLM.”

This leadership addition comes as Agiloft builds on strong momentum, including a strategic investment from KKR, accelerating global growth and innovation. Earlier this year, Agiloft acquired Screens, a standards-based and community-supported Generative AI contract review and redlining solution, enhancing Agiloft’s Data-first Agreement Platform and contract management capabilities.

Bentley Systems Welcomes Cate Lohead as Chief Marketing Officer

8 October 2025

Bentley Systems, Incorporated, the infrastructure engineering software company, announced the appointment of Cate Lohead as Chief Marketing Officer. She brings marketing leadership in AI innovation and more than 20 years of experience in enterprise software to Bentley.

Most recently, Lohead served as Chief Marketing Officer for high-growth software companies in AI, data, and security. Previously, she led marketing organizations at global technology leaders, including Oracle and Intuit. She has deep expertise in positioning transformative technologies for market visibility and adoption.

Nicholas Cumins, Bentley CEO, said, “AI is transforming how infrastructure is designed, built, and operated. Appointing Cate as CMO strengthens our leadership at this pivotal moment; her experience will help infrastructure professionals connect AI innovation to measurable outcomes—where efficiency, quality, and reliability matter most.”

CPQ Finland expands to Benelux region

6 October 2025

CPQ Finland Oy, Finland’s leading provider of consulting and solutions in Configure, Price, Quote (CPQ), pricing management, modular product structures, Product Lifecycle Management (PLM), and Service Lifecycle Management (SLM), is expanding its operations to the Benelux region.

Through this expansion, CPQ Finland aims to accelerate its growth strategy and extend its expert services to a broader customer base in the Benelux markets.

Stefaan Demey has been appointed to lead CPQ Finland's Benelux operations. He is well known for his long career in sales at Vandewiele and for leading its Tacton CPQ project as digitalization manager.

The Next Step in Growth

"We are already recognized for our expertise in CPQ and product lifecycle consulting in Finland and through our direct customers across Europe. Last year, we expanded into pricing management by acquiring the Pricefx business from 1Solution Hub, and earlier this year, we entered into a partnership with Synchron to deliver service lifecycle management solutions that optimize aftermarket pricing and inventory management. In line with our growth strategy, expanding into Europe—and specifically the Benelux region—is a natural next step," says Chairman of the Board, **Veli-Matti Myllymäki**.

"As our company enters new markets, we need local expertise to serve customers effectively. The Benelux region also represents a gateway for us to the French- and German-speaking markets. We already know Stefaan through our collaboration in the Vandewiele project and trust in his ability to grow our operations in the heart of Europe," comments CEO **Mikko Jokela**.

"I am excited about this opportunity. This is an important step for me as well as for CPQ Finland. I was already familiar with CPQ Finland's professional and reliable community, so I did not hesitate to join the team and contribute to developing the company's core operations together with such a strong group. I believe that my commercial experience and passion for digitalization, combined with CPQ Finland's expertise, will make a successful combination." says **Stefaan Demey**.

HCLTech joins MIT Media Lab in the US to collaborate on next-gen AI research

6 October 2025

HCLTech, a leading global technology company, has joined the MIT Media Lab, a world-renowned research and innovation ecosystem at the Massachusetts Institute of Technology (MIT) that brings together pioneering research and forward-thinking enterprises. This new engagement reflects HCLTech's ongoing commitment to shaping the future of AI and accelerating breakthroughs in emerging technology areas, such as quantum computing, through collaborative innovation.

HCLTech will have access to MIT Media Lab's research and networks, enabling it to deepen engagement with faculty, researchers and innovators in next-generation technologies, particularly AI. This will also enable HCLTech to co-develop projects that could translate meaningful AI innovation into impactful and scalable solutions.

"We welcome HCLTech to the MIT Media Lab at a pivotal moment in the evolution of artificial intelligence," said Jessica Rosenworcel, Executive Director of the MIT Media Lab. "Their commitment to exploring applied AI aligns with our mission to design technologies that empower humanity. We look forward to dynamic collaboration that may advance responsible, human-centered innovation in AI and beyond."

“We are thrilled to collaborate with the MIT Media Lab at the forefront of applied AI research. By engaging with MIT Media Lab’s world-class faculty and researchers, we aim to explore co-development of AI innovations that create real-world impact,” said Vijay Guntur, Chief Technology Officer and Head of Ecosystems at HCLTech.

Kahua Expands UK Presence and Achieves Ministry of Defence Cybersecurity Accreditation

8 October 2025

Kahua, a leading provider of asset centric programme management information systems (PMIS) with a common data environment (CDE), announced the expansion of its services in the United Kingdom with a dedicated team on the ground. As part of its commitment to the UK market, Kahua has also achieved the Ministry of Defence’s (MOD) Target of Assurance, a key cybersecurity accreditation for contractors supporting MOD programmes.

The Target of Assurance is a rigorous cybersecurity standard required of private-sector contractors working directly or indirectly with the Ministry of Defence. Kahua, which provides secure collaboration, cost control and maintaining a golden thread for large-scale construction and infrastructure projects, has recently extended its common data environment (CDE) into the UK to meet growing demand.

Achieving Level 2 demonstrates Kahua’s credibility and trust at one of the UK’s highest security levels, ensuring that software used by MOD contractors meets expectations for data protection, resilience and secure interoperability.

“This certification is just one part of our long-term commitment to the UK,” said Brian Moore, Co-Founder and President of Kahua. “With a team now on the ground, we look forward to helping UK organisations drive performance, transparency and value in their capital programmes.”

“Achieving the Target of Assurance is a key step in our UK growth strategy,” said Sam Fretten, Regional Growth Lead at Kahua UK. “It reinforces our ability to support clients with complex security requirements and long-term capital projects.”

Kahua’s secure, asset-centric platform is already widely used by some of the most security-conscious organisations globally, as well as local governments, contractors and private-sector owners.

With its MOD accreditation, Kahua is now positioned to support a wide range of UK clients, including defence contractors, government agencies and critical infrastructure owners, all of whom require flexible and secure programme management solutions.

“Protecting client data has always been at the core of our mission,” Moore added. “We’re proud to meet the MOD’s cybersecurity expectations and excited to help UK organisations manage their capital programmes with confidence.”

Nemetschek Group Partners with Stanford CIFE to Advance Innovation in AEC/O Industry

2 October 2025

The Nemetschek Group, a leading global provider of software solutions for the AEC/O (Architecture, Engineering, Construction & Operations) and media industries, announced a strategic partnership with the Center for Integrated Facility Engineering (CIFE) at Stanford University, a world-leading research hub transforming the architecture, engineering, and construction (AEC/O) sector through technology, collaboration, and innovation.

The partnership was formally highlighted at Bluebeam's Unbound conference during Professor Georg Nemetschek's keynote, reinforcing its strategic significance and demonstrating how research insights are transformed into actionable, industry-changing solutions.

CIFE, led by Director of CIFE and Kumagai Professor at the School of Engineering at Stanford University, Martin Fischer, is globally recognized for pioneering research in integrated facility engineering, computational modeling, and technology-driven project delivery. By combining Nemetschek's expertise in intelligent software offerings – including ALLPLAN, Bluebeam, dTwin, Graphisoft, and Vectorworks – with CIFE's academic rigor, this partnership empowers students, faculty, and researchers to explore advanced building information modeling (BIM), computational design, and emerging technologies such as generative AI in the built environment.

Aligned with CIFE's Elite Membership, the collaboration provides unique benefits that amplify impact:

- **Direct Engagement with Cutting-Edge Research:** Nemetschek gains priority access to CIFE's research projects, pilot studies, and faculty expertise, connecting real-world practice to academic innovation.
- **Exclusive Knowledge-Sharing:** Participation in private forums, roundtables, and workshops allows Nemetschek to influence emerging research agendas while staying ahead of industry trends.
- **Advanced Education and Talent Development:** Joint initiatives shape curricula, labs, and mentorship programs, providing early access to top-tier talent and strengthening workforce readiness.
- **Technology Showcase and Validation:** Nemetschek solutions are applied in CIFE research contexts, validating real-world impact while generating case studies and demonstrable outcomes.

Professor Georg Nemetschek, founder of the Nemetschek Group, commented: "I am honored to announce Nemetschek's partnership with Stanford University's Center for Integrated Facility Engineering (CIFE). This collaboration is not only an academic milestone, but also a promise to advance AI research in the Built World, shaping the digital future of construction with the best minds, tools, and collaborative spirit."

Through this partnership, Nemetschek and Stanford University are actively advancing a global benchmark for university-industry collaboration – delivering measurable impact across research, technology adoption, and talent development, and driving the AECO sector toward a more intelligent, efficient, and digitally empowered future.

The Nemetschek Academic Program is a global platform connecting students and educators with world-class technologies, ensuring the next generation of AEC/O professionals are prepared for a digital-first future. The Nemetschek–CIFE partnership directly reinforces this mission, creating a shared space where academic excellence and industry innovation converge to accelerate technology adoption and educational transformation. The partnership strengthens the Nemetschek Global Academic Program (NGAP) by embedding cutting-edge research into student learning pathways, while simultaneously advancing the Nemetschek AI Hub's objectives of applying artificial intelligence to practical, high-impact use cases in the built environment. By aligning institutional missions, this collaboration amplifies value for both academia and industry, fostering knowledge, talent, and solutions that directly shape the future of AEC/O.

OpenText Appoints George Schindler to Board of Directors

6 October 2025

Open Text Corporation announced the appointment of George Schindler to its board of directors. Mr. Schindler previously served as President and Chief Executive Officer of CGI Inc. ("CGI") from 2016 to 2024 and currently serves as a member of the board of directors of CGI. In his capacity as President and Chief Executive Officer, he led the development and implementation of CGI's profitable growth strategy to strengthen its market position as one of the world's leading global business and strategic IT consulting services firms.

"I am very pleased to welcome George to the OpenText Board," said Tom Jenkins, Executive Chair of the Board. "As a former CEO with a proven track record of driving growth and creating shareholder value, George will bring another valuable perspective to the Board as we continue to enhance focus on the company's core Information Management for AI business."

Prior to his appointment as President and Chief Executive Officer of CGI, Mr. Schindler served as President and Chief Operating Officer of CGI from 2015 to 2016 and as President, United States and Canada Operations from 2011 to 2015. A recognized industry leader, Mr. Schindler has twice been named a Top 100 Leader by Federal Computer Week. He holds a Bachelor of Science degree in Computer Science from Purdue University.

Rocket Software Launches US NextGen Academy to Build Software Engineering Talent

6 October 2025

Rocket Software, a global technology leader in modernization software, announced the launch of its first NextGen Academy in the U.S. Following the program's early success in Lithuania and the U.K., the company is expanding the education program to its new office in Northwest

Arkansas. The six-month paid program is designed to equip participants with the essential skills, hands-on experience, and knowledge needed to thrive in a global technology company.

With 90% of organizations expected to feel the impact of the IT talent shortage by 2026 (IDC), Rocket Software's NextGen Academy is directly addressing the industry's challenge by offering participants a structured pathway and the experience needed to excel in enterprise software development. Participants will complete an immersive training program that provides in-depth technical learning through real-world projects alongside the company's engineers. Upon completion, graduates will have the opportunity for full-time roles at the Northwest Arkansas office.

"Expanding the NextGen Academy to the U.S. is a strategic investment for both Rocket Software's future and the next generation of software engineers who will drive continuous innovation, business growth, and long-term resilience shaped by our commitment to learning and our culture based on our values of Empathy, Humanity, Trust, and Love," said Neil Fowler, SVP of Hybrid Cloud Engineering and NextGen Academy Board Chair. "Our commitment to helping close the IT skills gap goes hand-in-hand with supporting participants' professional growth. We are dedicated to fostering technical excellence as well as building the soft skills and confidence vital for today's dynamic technology landscape."

This inaugural U.S. cohort will welcome 30 participants, each gaining exposure to various career pathways such as software developer, software tester, technical support specialist, and information developers. While the U.K. NextGen Academy focused primarily on Common Business-Oriented Language (COBOL) and Enterprise Suite products, the U.S. program will pilot a broader curriculum to build versatile, future-ready talent capable of contributing across multiple teams and technologies. Additionally, Rocket Software is partnering with Apprenticely, a nonprofit dedicated to growing Arkansas's workforce through registered apprenticeship, to provide participants with industry-recognized certifications that strengthen career pathways.

"Apprenticely is proud to work with Rocket Software, a company with a strong track record of global presence and success," says Bill Yoder, Apprenticely Executive Director. "As an organization that is focused on people and helping them build successful careers, the team at Apprenticely celebrates and supports Rocket Software's core values of Empathy, Humanity, Trust, and Love. We look forward to helping them invest in their people and grow their workforce through Registered Apprenticeship."

"Rocket Software is addressing an IT environment that I lived in for two decades: enterprise, support, mainframe, and modernization," says Lonnie Emard, Apprenticely National Apprenticeship Director. "They'll reap the great benefits of implementing a Registered Apprenticeship Program, especially in an area that maintains a significant impact in a worldwide economy. They're taking a global business and bringing it to the talent-rich area of Northwest Arkansas. We're excited to partner with them."

Rockwell Automation, Avvale and ESGeo Announce Collaboration To Deliver OT-Generated Sustainability Reporting Solution

7 October 2025

Rockwell Automation announced that its recently extended collaboration with Avvale and ESGeo will help industrial companies more easily address growing social, regulatory, and investor expectations regarding sustainability reporting and performance.

The collaboration combines Rockwell's operational technology (OT) data capabilities, Avvale's expertise as a system integrator partner – specializing in ERP and digital transformation – and ESGeo's enterprise solution for non-financial disclosures.

Avvale plays a key role in bridging the gap between technology and business outcomes. With a deep understanding of industrial processes, it assists companies in implementing robust and tailored solutions that ensure smooth integration and alignment with sustainability and operational objectives. Its expertise accelerates the adoption of digital solutions, ensuring that organizations maximize the full potential of their investments in automation and data.

“Expanding our offering to Level 4 – the top level of the automation pyramid – allows us to offer even broader support to our customers, allowing them to more easily automate data collection and sharing, and improve sustainability outcomes,” said Emmanuel Guilhamon, vice president of sustainability at Rockwell Automation. “We’re helping them make their operational data work twice as hard, by using it to create actionable insights that support both compliance and business value.”

The cloud-based ESGeo platform works with Rockwell software solutions to aggregate, contextualize, and report data from automation systems, supply chains, and enterprise sources, to support environmental, social, and governance (ESG) reporting. It replaces manual data collection and spreadsheets and will help manufacturers unlock the wealth of untapped information and insights contained within their day-to-day operational data.

Avvale, with its expertise in the integration and digital transformation of industrial processes, assists companies in designing and implementing customized solutions, helping ensure rapid, seamless adoption with immediate value.

ESGeo strengthens the collaboration by providing a cloud-based, certified digital governance suite for ESG data. It offers organizations a centralized suite to collect, validate, and communicate non-financial data and ESG metrics.

“With Rockwell's technology and Avvale's expertise, we offer solutions that enhance operational efficiency, optimize productivity, and accelerate the adoption of advanced technologies,” said Fabrizio Fiocchi, CEO and founder of ESGeo. “This collaboration focuses on integrating sustainability into business operations. With this solution, companies not only meet their international regulatory compliance goals but also optimize their social and environmental performance, creating long-term value for the business.”

The integration of ESGeo with business operations not only enables more efficient compliance with regulatory requirements but also facilitates the management, governance, and enhancement of impacts, risks, and opportunities through a direct link to operational processes.

Sage appoints Gretchen O'Hara to accelerate partner ecosystem growth and customer innovation

1 October 2025

Sage, the leader in accounting, financial, HR, and payroll software for small and mid-sized businesses (SMBs), announced the appointment of Gretchen O'Hara as EVP Strategic Partnerships & Business Development.

O'Hara brings more than 25 years of experience in channel sales, business development, and ecosystem transformation. She is recognized globally as a channel leader, a strong advocate for partners, and a long-standing champion for women in technology and sustainability.

"Joining Sage at this pivotal moment presents an incredible opportunity. The company's vision, culture, and commitment to customers and partners create a strong foundation for continued growth. With Sage's brand strength and its innovation in AI for SMBs, we're well-positioned to expand the partner ecosystem, open new routes to market, and deliver solutions that drive real business outcomes," says Gretchen O'Hara, EVP Strategic Partnerships & Business Development, Sage.

In her new role, O'Hara will focus on scaling Sage's partner ecosystem, accelerating growth through new and existing business models, and unlocking opportunities for partners and customers by harnessing the power of AI and cloud innovation.

"Gretchen's experience in scaling ecosystems, driving partner profitability, and delivering customer outcomes positions her to accelerate high performance across the channel. With her leadership, we'll bring AI and innovation to the forefront, helping partners accelerate time to revenue and create new growth opportunities that deliver greater value for SMBs," says Eduardo Rosini, Chief Commercial Officer, Sage.

O'Hara joins Sage from Splunk, a Cisco company, where she was Vice President of Worldwide Channels and Alliances. As Splunk's Channel Chief, she led the evolution of the global partner ecosystem and strategy, building alliances with hyperscalers and global systems integrators to support customers in hybrid and multi-cloud environments. Prior to Splunk, she spent 18 years at Microsoft, where she held executive roles in AI, sustainability, and go-to-market strategy, driving partner profitability, transformation, and innovation across the cloud ecosystem. She is consistently recognized as one of CRN's 50 Most Influential Channel Chiefs.

Event News

Hexagon launches "Race to Innovate" tour to address manufacturing challenges and empower the industry

8 October 2025

Hexagon's Manufacturing Intelligence division is proud to announce the launch of its "Race to Innovate" Tour, a four-city series designed to tackle critical challenges in the manufacturing sector. By combining cutting-edge technology demonstrations, industry insights, and

networking opportunities, the tour aims to drive innovation and strengthen the future of American manufacturing. Event stops are scheduled for:

- **Charlotte, NC at the Hendrick Motorsports** campus which includes behind the scenes tour of their QC lab and race shops
- **Novi, MI** which is Hexagon's largest demo and service center in the United States
- **Tempe, AZ** where you will network at the Embassy Suites
- **Fullerton, CA at Fullerton College campus** and get a tour of their manufacturing technology center.

[REGISTER HERE](#)

Attendees will experience firsthand how Hexagon's technologies address urgent needs such as reskilling the workforce, modernizing outdated systems, and meeting increasing demands for efficiency.

"Manufacturers today face significant pressures, from workforce shortages to the challenges of modernizing their facilities," said Steve Ilmrud, Vice President Operations, North America. "Our 'Race to Innovate' Tour is about giving the industry the tools, vision, and support to overcome these hurdles and thrive in a dynamic market."

The tour comes at a critical time, as highlighted by findings from the recent **Hexagon Americas State of Manufacturing report**. Key statistics reveal the scale of changes facing the sector:

- **The industry will require 3.8 million additional workers by 2033**, but 1.9 million positions could remain unfilled without strategic workforce development.
- **72% of manufacturers report** that outdated technology hinders their ability to attract and retain talent.
- **Only 8% of manufacturing organizations feel** they are doing enough to reskill their workforce, demonstrating the urgent need for investment in training.

At each stop, Hexagon will showcase how its solutions, built to integrate seamlessly with existing systems, enable manufacturers to boost efficiency, reduce defect rates, and adapt to the demands of a tech-enabled future.

The "Race to Innovate" Tour is a key milestone in Hexagon's ongoing commitment to modernizing manufacturing while fostering sustainability and long-term growth in the sector. By addressing both immediate challenges and the broader needs of the manufacturing landscape, Hexagon continues to lead the way in helping manufacturers build a resilient and innovative future.

Financial News

ESD Alliance Reports Electronic System Design Industry Posts \$5.1 Billion in Revenue in Q2 2025

6 October 2025

Electronic System Design (ESD) industry revenue increased 8.6% to \$5,089.4 million in the second quarter of 2025 from the \$4,685.5 million registered in the second quarter of 2024, the ESD Alliance, a SEMI Technology Community, announced today in its latest *Electronic Design Market Data (EDMD)* report. The four-quarter moving average rose 10.4%, based on a comparison of the most recent four quarters to the prior four.

“The electronic design automation (EDA) industry continues to report strong year-over-year revenue growth in Q2 2025,” said Walden C. Rhines, Executive Sponsor of the SEMI Electronic Design Market Data report. “Product categories including Computer-Aided Engineering (CAE), Printed Circuit Board and Multi-Chip Module, Semiconductor IP, and Services reported increases, with CAE and Services showing double digit gains. Geographic regions including Americas, EMEA, and APAC reported growth in Q2, even hitting double digits in Americas and EMEA.”

The companies tracked in the *EDMD* report employed 72,529 people globally in Q2 2025, a 14.8% increase over the Q2 2024 headcount of 63,188 and up 12.6% compared to Q1 2025.

The quarterly *EDMD* report contains detailed revenue information within the following category and geographic breakdowns.

Revenue by Product and Application Category – Year-Over-Year Change

- **Computer-Aided Engineering (CAE)** revenue increased 17.2% to \$1,929 million. The four-quarter CAE moving average increased 13.5%.
- **IC Physical Design and Verification** revenue decreased 9.9% to \$701.9 million. The four-quarter moving average for the category decreased 3.1%.
- **Printed Circuit Board and Multi-Chip Module (PCB and MCM)** revenue rose 7.8% to \$430.5 million. The four-quarter moving average for PCB and MCM rose 8.8%.
- **Semiconductor Intellectual Property (SIP)** revenue increased 8.7% to \$1,826.7 million. The four-quarter SIP moving average rose 13.2%.
- **Services** revenue increased 11.9% to \$201.2 million. The four-quarter Services moving average rose 21.3%.

Revenue by Region – Year-Over-Year Change

- The **Americas**, the largest reporting region by revenue, procured \$2,282.4 million of electronic system design products and services in Q2 2025, a 12.2% increase. The four-quarter moving average for the Americas rose 14.1%.

- **Europe, Middle East, and Africa (EMEA)** procured \$650.9 million of electronic system design products and services in Q2 2025, an 11.4% increase. The four-quarter moving average for EMEA grew 10.7%.
- **Japan's** procurement of electronic system design products and services decreased 9.2% to \$277.4 million. The four-quarter moving average for Japan increased 4.4%.
- **Asia Pacific (APAC)** procured \$1,878.7 million of electronic system design products and services in Q2 2025, a 6.7% increase. The four-quarter moving average for APAC grew 7.2%.

PTC to Announce Fourth Fiscal Quarter and Full Year 2025 Results on Wednesday, November 5th, 2025

8 October 2025

PTC will release its fiscal 2025 fourth quarter and full year results on Wednesday, November 5th after the stock market closes. Senior management will host a live webcast and conference call to review the results on Wednesday, November 5th at 5pm Eastern Time. The earnings press release, accompanying earnings presentation, and financial data tables will be accessible prior to the conference call and webcast on the Investor Relations section of the Company's website at [PTC Investor Relations](#).

What: PTC Fiscal Q4'25 Conference Call and Webcast

When: Wednesday, November 5th, 2025 5:00pm (ET)

Webcast: Register [Here](#)

Replay: To access the replay via webcast, please visit [this page](#)

TCS sets course to become the world's largest AI-led technology services company

9 October 2025

Tata Consultancy Services reported its consolidated financial results according to Ind AS and IFRS, for the quarter ending September 30, 2025.

Highlights of the Quarter Ended September 30, 2025

- Revenue at **\$7,466 million**, up **0.6% QoQ**, Sequential growth: **0.8%** in Constant Currency
- International Revenue grows **0.6% QoQ** in Constant Currency
- Broad-based growth across verticals, led by continued momentum in BFSI (**+1.1% QoQ CC**), TSS (**+1.8% QoQ CC**)
- **Life Sciences and Healthcare (+3.4% QoQ CC)**, **Manufacturing (+1.6% QoQ CC)** and **CMI (+0.8% QoQ CC)** deliver growth amidst industry specific challenges
- Operating Margin at **25.2%**; an expansion of **70 bps QoQ**

- Net Income at **\$1,464 million, +3.0% YoY** | Net Margin at **19.6%**
- Cash flow from Operations at **110.1%** of Net Income
- Q2 Total Contract Value (TCV): **US\$10 billion**
- Dividend per share: **₹ 11** | Record date **October 15,2025** | Payment date **November 4,2025**

K Krithivasan, Chief Executive Officer and Managing Director, said *“I am pleased with our strong Q2 performance. I would like to thank all our employees for their dedication and excellence. We are on a journey to become the world’s largest AI-led technology services company. Our journey is anchored in bold transformation across talent, infrastructure, ecosystem partnerships and customer value. The investments including the building of a world-class AI infrastructure business demonstrate our commitment to this transformation.”*

Aarthi Subramanian, Executive Director - President and Chief Operating Officer, said *“We delivered strong growth momentum led by Data, Cloud and AI powered enterprise transformation. Our customer engagements are focused on rapid value realization to deliver speed, efficiency and growth. TCS' AI Hackathon set a new benchmark – is the largest, most diverse and innovative AI-first culture building initiative. Our new AI and Services Transformation unit will further scale and integrate our efforts.”*

Samir Seksaria, Chief Financial Officer, said, *“We achieved good growth momentum across all verticals this quarter. Our disciplined execution helped us expand our margins while making strategic investments. We have prioritized wage hikes, building future-ready capabilities and establishing new ecosystem partnerships. Looking ahead, our financial resilience and robust balance sheet will support both internal transformation initiatives and external investments aligned with our aspiration.”*

Sudeep Kunnungal, Chief HR Officer, said: *“I am honoured to take over this responsibility as we chart our path to becoming the world’s largest AI-led technology services company. I look forward to working with our employees and all stakeholders as we pursue this exciting vision”.*

Q2 FY26 Segment Highlights

Growth by Domain

Industry	Composition (%)			Q-o-Q	Y-o-Y
	Q2 FY25	Q1 FY26	Q2 FY26	CC Growth (%)	CC Growth (%)
BFSI	30.8	32.0	32.2	1.1	1.0
Consumer Business	15.2	15.6	15.3	- 1.0	- 2.9
Life Sciences & Healthcare	10.3	10.2	10.5	3.4	- 2.2

Manufacturing	8.6	8.7	8.8	1.6	- 1.1
Technology & Services	8.0	8.4	8.5	1.8	2.8
Communication & Media	5.9	5.8	5.9	0.8	- 5.1
Energy, Resources and Utilities	5.7	5.9	5.9	0.6	0.2
Regional Markets & Others	15.5	13.4	12.9	- 1.1	- 18.1
Total	100.0	100.0	100.0	0.8	- 3.3

Growth by Markets

Geography	Composition (%)			Q-o-Q	Y-o-Y
	Q2 FY25	Q1 FY26	Q2 FY26	CC Growth (%)	CC Growth (%)
Americas					
North America	47.6	48.7	48.8	0.8	- 0.1
Latin America	1.8	1.9	1.9	0.3	1.8
Europe					
UK	17.0	18.0	17.5	- 1.4	- 1.9
Continental Europe	14.6	15.0	15.3	1.4	- 3.0
Asia Pacific	8.0	8.4	8.3	0.3	2.0
India	8.9	5.8	5.8	4.0	- 33.3
MEA	2.1	2.2	2.4	5.9	12.7
Total	100.0	100.0	100.0	0.8	-3.3

Key Highlights:

- Expanded strategic partnership with Tryg, a leading **Scandinavian non-life insurance company** that operates in Denmark, Sweden, and Norway. As part of the seven-year \$647 million agreement, TCS will partner with Tryg to simplify and standardise operations across its three major markets and drive technological transformation, to accelerate the company's growth journey.
- A **leading global healthcare company** is significantly expanding its strategic partnership with TCS through a multi-year multi-hundred-million-dollar contract that aims to accelerate growth and transformation across value-based care, health benefits, pharmacy services, and customer experience. The partnership encompasses a broad scope of services, including AI, cloud solutions, data management, digital services, cybersecurity, enterprise solutions, and innovation. This achievement stands as a testament to TCS' deep domain expertise, AI-led delivery capabilities, and strategic investments in innovation, positioning the company as a trusted transformation and Innovation partner.
- **ALDI SOUTH** has extended its strategic partnership with TCS to modernize its IT infrastructure and application landscape across continents. As part of this engagement, TCS will deliver its Cloud Operations Solution to drive automation, strengthen cyber resilience, and enhance service delivery while reducing costs and complexity. This long-term collaboration reinforces TCS' role as ALDI SOUTH's trusted technology partner, enabling the retailer to build a scalable, adaptive, and future-ready enterprise.
- Expanded collaboration with **Weatherford International**, a multinational oilfield service company headquartered in North America, with a focus on enhancing operational efficiencies across critical domains such as finance, supply chains, and human resources using advanced AI solutions. TCS will leverage its expertise in automation, artificial intelligence, and digital optimization to drive enterprise-wide business transformation initiatives for Weatherford.
- Partnered with **NOW Corporation's telecom arm**, to bolster national digital sovereignty, enable financial inclusivity, and build a clean network for the Philippines. Through this Memorandum of Understanding (MoU), TCS commits itself to support the company with capabilities to expand trusted networks, provide sovereign cloud technology and a cyber-defense suite, along with creating robust citizen-centric services.
- Launched a new **AI-driven operations center in Mexico City**, reiterating the company's commitment to continue accelerating innovation in Mexico and Latin America. The new office in Mexico City is TCS' eighth operations center in Mexico where the company has built a workforce of over 11,000 highly skilled associates over the last 22 years.
- Selected by **Kesko, a leading Finnish retail group**, as its strategic IT partner to spearhead the transformation of its core technology landscape across the Nordics and Baltics. This partnership is set to play a pivotal role in Kesko's journey to modernize operations, enhance business agility, and support its long-term growth and expansion ambitions in grocery, car, building and technical trades across multiple geographies and sectors.

- Enabled **ICICI Lombard** to achieve fully automated AWS multi-region Disaster Recovery (DR) switchover. This establishes ICICI Lombard as one of the first insurance companies in India to achieve fully automated multi-region resilience on the Amazon Web Services (AWS) Cloud.
- Announced a partnership with **Unilab, Inc., a leading pharmaceutical and healthcare company** in the Philippines, to modernize its core business systems through a strategic cloud migration. This transformation will strengthen Unilab's digital infrastructure, enhance operational agility, and drive long-term business growth.
- Announced a multi-year partnership with **ARN Media**, one of Australia's leading audio-led entertainment companies, to streamline operations, bringing together automation, global delivery optimization, and creating a cloud-first data platform.
- Announced the launch of **Chiplet-based System Engineering Services**, designed to help semiconductor companies push the boundaries of traditional chip design. By using chiplets (which are small integrated circuits that serve as building blocks of larger chips), TCS is enabling chipmakers to deliver faster, efficient, and more powerful processors at a time when global demand for advanced semiconductors is soaring.
- Announced strategic partnership with **The Warehouse Group**, largest retailing group in New Zealand, to support the next phase of the retailer's digital transformation journey. Under the scope of the partnership, TCS will focus on technology modernization and transformation by streamlining and consolidating platforms and maximizing value from existing investments across the end-to-end retail value chain. TCS will support the Group in building the capabilities and services needed to improve performance.
- Selected by a **leading Australian bank** to transform its Mortgage and Institutional Banking back-office operations. As part of the engagement, TCS will help the bank improve operational efficiency and elevate experience by embedding advanced AI and GenAI solutions into its core processes. This, combined with intelligent automation and data-driven insights, will enable the bank to speed up decision-making, improve accuracy, and ensure seamless service delivery across the critical banking functions.
- Expanded our strategic partnership with a large **U.S. Insurer** to help them drive operational stability, optimize cost, and enhance productivity in the infrastructure engineering space. As a part of this multi-year deal, TCS will consolidate multiple infrastructure technology towers across Site Reliability, Database Reliability & Cloud Operations. By adopting a scalable operating model and leveraging advanced software engineering and AI, TCS will also assist in migrating critical application workloads to a new infrastructure. The transformation will not only build reliability in operations but also set Insurer on the path of long-term sustained growth.
- A **leading North American enterprise networking company** has selected TCS as a partner for AI-infused Application Maintenance and Support across Enterprise functions. As part of the deal, TCS will also expand the Full Stack Observability Lab services to further strengthen end-to-end monitoring. By integrating cognitive automation at the

core of IT operations, TCS aims to deliver substantial cost efficiencies and increased business value over the three-year duration of the agreement.

- Expanded strategic **partnership with an Australia-based** integrated infrastructure services provider for its AI-driven business operations. TCS has been a strategic partner spanning across transformation and managed services programs across Cloud, Infrastructure, Enterprise Solutions. In the quarter gone by, the client further advanced its partnership with TCS for advanced AI platform such as ignio™ and AI WisdomNext, and consultation of ERPs for achieving operational efficiency, resilience and TCO reduction.
- TCS has extended its partnership with a leading US insurer to drive technology and business transformation initiatives, and enable the client's shift toward an AI-driven future. TCS will provide enhanced support across key areas including Insurance and Retirement, Investment Solutions, Technology, Cybersecurity, Marketing, Actuarial, and Data Management. This extension reaffirms TCS' role as a trusted transformation partner, committed to delivering innovation, and long-term value.
- TCS has secured a multi-year strategic partnership with a leading UK-based Insurance services provider to transform and manage its digital platforms. TCS will deploy AI based innovative solutions to build an integrated engineering platform to optimize IT Change and Operations. Additionally, Agentic AI-enabled solutions will be delivered across front and back-office functions to enhance operational efficiency and elevate customer experience.

Customer Speak:

“We are simplifying our IT landscape enabling us to further invest in new technology and develop our business across Scandinavia. This means we can deliver the best customer experiences, continue to differentiate Tryg in the market, and strengthen our competitiveness. The extended partnership with TCS, which is one of the leading technology companies in the world, is a key initiative supporting our 2027 target to simplify and scale Tryg's business. TCS is the right partner to assure an important contribution towards achieving our ambition.”

Johan Kirstein Brammer, Group CEO, Tryg

“With the energy sector facing rapid technological advancements and heightened demands for efficiency, this renewed partnership with TCS underscores the strategic importance of integrating AI-driven solutions and process optimization. These innovations are crucial not only to drive operational excellence but to position Weatherford as a leader in adapting to the evolving industry landscape. By leveraging TCS' expertise, we aim to enhance scalability, foster innovation, and ensure sustainable growth while reinforcing our commitment to delivering unmatched value to our customers.”

Girish Saligram, President and CEO at Weatherford International

“The NOW Group warmly welcomes the partnership with TCS in building the Sovereign Data Cloud Infrastructure for both the public and private sectors in the Indo-Pacific region. This

partnership with TCS, a global market giant, marks a significant step towards enhancing our national digital sovereignty and reducing reliance on foreign technologies. NOW's and TCS' expertise and innovative services will contribute to our nation's data sovereignty by defending against risks and threats while creating a scalable, secure, and robust data infrastructure. The partnership between NOW and TCS exemplifies the technological aspirations of both India and the Philippines, heralding a new dawn of critical digital transformation for the Philippines."

Mel Velarde, Chairman of the NOW Group

"As the biggest trading sector operator in Finland and one of the biggest in Northern Europe, we are always working to stay competitive and bring our large and diverse customer bases more value. That is why we are partnering with TCS to continuously improve our quality, efficiency and the multichannel customer experience, while staying innovative and resilient amidst uncertainties in the operating environment."

Arto Hiltunen, Chief Information Officer, Kesko

"With resilience at the core of our digital operating model, and TCS as our strategic technology partner, we've been able to transform our disaster recovery capabilities into a truly agile, automated and cloud-native setup. This not only enhances our readiness for unexpected infrastructure disruptions but also reinforces our commitment to uninterrupted service to our customers. I would like to thank and congratulate TCS for enabling this automated disaster recovery solution by leveraging their cloud expertise in the insurance domain."

Girish Nayak, Chief – Technology and Health (Underwriting & Claims), ICICI Lombard

"We've spent the past year lowering costs, but this partnership allows us to go deeper. TCS will build on our current cost initiatives and unlock the capability and capacity to obtain more value from the technology investments we've made to date. The partnership is estimated to reduce costs in licenses and managed services by up to \$40 million over five years and will help free up our technology teams to focus on what matters most, delivering more value for our customers, communities, and shareholders."

Mark Stirton, Group Chief Executive Officer, The Warehouse Group

"ARN's ambition is to be Australia's leading All Audio company, focused on growing our audiences across every platform and device, driving innovation and delivering outstanding commercial performance. Our focus is on ensuring we can deliver on our ambitions by streamlining how we work and introducing smarter tools and systems. Our strategic partnership with TCS is a significant step towards building a leaner, more agile organisation that is investing in core activities of content creation, audience growth and digital capability."

Ciaran Davis, Chief Executive Officer, ARN

"We've partnered with TCS for our digital transformation, enhancing our infrastructure in line with our EveryWhen rebranding. The adoption of Generative AI marks not just a technology upgrade, but signifies a cultural shift, enabling AI-driven operations powered by the Azure OpenAI platform. Collaborating with TCS, we aim to elevate intelligent automation and establish a unified ecosystem. Our vision is to create an AI-driven enterprise where HR, Finance,

and other functions cohesively collaborate, enhancing operational resiliency while driving efficiency and delivering a superior experience for both employees and customers.”

Tom Clark – CTO, Ardonagh Advisory

Research and Innovation:

As on **September 30, 2025**, the company applied for **9,226** patents, including **239** applied during the quarter, and has been granted **5,086** patents including **147** granted during the quarter.

Key highlights during the quarter

- Partnered with **CEA**, among the world’s most innovative research institutions to accelerate innovation and industrialization of Physical AI solutions. Physical AI is focused on bringing together robotics, artificial intelligence, and intelligent systems to help machines perceive, interpret, and interact with the physical world, thus advancing digital transformation and modernization of industrial processes. TCS and CEA’s leading French research institute for intelligent digital systems, will drive the design, development, and deployment of cutting-edge Physical AI-powered systems for real-world applications.
- Partnered with **Qualcomm** to set up the ‘TCS Innovation Lab’, a space for co-innovation with Qualcomm in Bengaluru. TCS and Qualcomm will co-create smart, scalable, and sustainable Edge AI capabilities utilising Qualcomm® platforms for industries moving towards a software-driven approach to make their systems more efficient and resilient in the lab. The co-innovation lab will enable the creation of customised low-cost solutions that can be deployed on intelligent devices, on location and in real time to streamline processes at large enterprises.
- Signed a Memorandum of Understanding (MoU) with the **Centre for Development of Advanced Computing (C-DAC)** to accelerate the development of India’s sovereign cloud ecosystem. As India doubles down on self-reliant and secure digital infrastructure, this collaboration aims to deliver scalable, and AI-enabled cloud platforms that align with India’s data localization mandates and support the digital transformation of critical public sector services.
- Collaborated with **MIT Sloan Management Review** to launch a new research series to explore the next phase of human and AI collaboration in large enterprises. As enterprises the world over are proactively investing in deploying AI-led solutions to transform their business operations, this multi-sectoral study deeply examines the new paradigms that will redefine the use of AI in global enterprise environments.
- Partnered with the **Indian Institute of Technology Kanpur**, to address one of India’s most pressing challenges: sustainable urbanization. AIRAWAT Research Foundation was set up by IIT Kanpur with support from the Ministry of Education and the Ministry of Housing and Urban Affairs to rethink the way we build our cities. As part of this

partnership, TCS and the Foundation will leverage AI and advanced technologies to tackle the challenge of urban planning at scale, in India.

Awards and Recognition:

- Ranked among top **20 global technology brands** in **Brand Finance's Technology 100 2025 list**
- Captured the **Newsweek America's Greatest Workplaces by State (New York) award**, underscoring its credentials as an excellent employer.
- Won the **UK Service Provider for the Year 2025** along with three other recognitions including **Strategic Sourcing team of the year, Utilities programme of the year and Business Service Programme of the year** by Global Sourcing Association—UK
- Won the **Excellence in Innovation Award at Red Hat Ecosystem Awards 2025**
- Ranked #1 for its **Agentic AI healthcare demo** at the **Amazon Nova Partner Demo competition**
- **In partnership with Lloyds Banking Group** won the **Cloud Management Solution of the Year Award at Cloud Excellence Awards 2025**, for Adaptive Cloud Management Suite
- Awarded at the **AXA Supplier Event 2025** for **Establishing Quality of Services (QoS) Foundations**
- Won multiple **Stevie International Business Awards** for excellence in brand experience, sustainability, products & services, and technology
- Received multiple recognitions at the **Brandon Hall Group excellence awards 2025** for implementing learning strategies, talent management, mentoring, talent development initiatives, diversity, compliance and several HR programs
- Won 4 **Gold awards** at the **Inquirer ESG Edge Impact Awards 2025**
- Customer Intelligence & Insights™ for retail won the **2025 MarTech Breakthrough Award for Marketing Leadership - Best Retail Technology Solution**

WIPRO LIMITED TO ANNOUNCE RESULTS FOR THE SECOND QUARTER ENDED SEPTEMBER 30, 2025, ON OCTOBER 16, 2025

7 October 2025

Wipro Limited, a leading AI-powered technology services and consulting company, will announce results for the second quarter ended September 30, 2025, on Thursday, October 16, 2025, after stock market trading hours in India. The results will be available in the Investors section of the company's website at www.wipro.com/investors/

At 7:00 PM IST* (9:30 AM US Eastern time) following the results announcement, the senior management will discuss the company's performance for the quarter and answer questions sent by 6:30 PM IST* (9:00 AM US Eastern time) to: abhishek.jain2@wipro.com

The audio from the conference call will be available online through a webcast and can be accessed at

<https://links.ccwebcast.com/?EventId=WIP16102025>

Dial-in details for the conference call are as below

Time	7.00 PM - IST* (9:30 AM-ET#)
<p>Click here for the diamond pass link</p> <p>Diamond Pass™ is a Premium Service that enables you to connect to your conference call without having to wait for an operator. If you have a Diamond Pass™ click the above link to associate your pin and receive the access details for this conference, if you do not have a Diamond Pass™ please register through the link and you will receive your Diamond Pass™ for this conference.</p>	
Primary Access Toll Number	+91 22 6280 1120 +91 22 7115 8021
US Toll-Free Number Singapore Toll-Free Number	1 866 746 2133 800 101 2045
UK Toll-Free Number Hong Kong Toll-Free Number	0 808 101 1573 800 964 448
No Passcode Required	

Please dial any of the above numbers five to ten minutes ahead of schedule. The operator will provide instructions on asking questions before and during the call.

The replay of the call will be available two hours after the end of the call on the following numbers.

	Phone Number	Passcode/Conference ID	Replay Dates

India	+91 22 71945757	Access Code: 947765	16-Oct-25 to 23-Oct-25
Toll Free USA	+1 8332898317	Access Code: 947765	16-Oct-25 to 23-Oct-25

Implementation Investments

Boston-Based Newforma Joins Forces with the Boston Bruins and TD Garden

8 October 2025

Newforma, the market leader in project and information management for the architecture, engineering, construction and owner (AECO) industry, announced a multi-year partnership with the Boston Bruins and TD Garden.

As a “Proud Partner of the Boston Bruins & TD Garden,” the Boston-headquartered technology company is championing its hometown team while engaging the local AEC community powering the city’s construction boom.

“Partnering with the Bruins was a natural fit,” said Michael Lewis, Chief Marketing Officer at Newforma. “Just as the Bruins evolved into championship contenders, the ‘New Newforma’ helps AEC professionals REimagine what’s possible with a modern, cloud-first platform. The precision and teamwork behind championship hockey mirror exactly what it takes to deliver complex construction projects.”

Now celebrating 21 years of industry leadership, Newforma is ushering in a bold new chapter. From its Boston executive office, the company is rolling out ‘New Newforma’—a transformed, intuitive platform that empowers AEC firms to REconnect with effortless project management and REdiscover the power of seamless collaboration.

“We’re thrilled to welcome Newforma to the Bruins family,” said Chris Johnson, Boston Bruins Senior Vice President of Partnerships. “This partnership unites two organizations that are proud to call Boston home and share a relentless pursuit of excellence and understanding of what it takes to build something special in this great city.”

“We’re all about protecting the goal – and your projects. Just as the Bruins defend their net with championship-level discipline, Newforma Konekt protects firms from frivolous claims with a complete, searchable project record,” said Peter Cannone, CEO of Newforma. “Whether you need the critical email buried in 10,000 messages or the answer that settled a change order, Newforma Konekt delivers it in seconds—turning potential litigation into a shut-out victory.”

This alliance cements Newforma’s status as both a Boston technology success story and a global leader enabling firms worldwide to REimagine project information management—proving that 21 years strong means infinitely innovative.

CGI selected by Svenska kraftnät to drive digital transformation of critical national infrastructure

8 October 2025

CGI, one of the largest independent IT and business consulting services firms in the world, has been selected by Svenska kraftnät (the Swedish national transmission system operator) for a new multi-year framework agreement. The agreement covers the delivery of IT consulting services in areas including architecture, leadership, and security – vital capabilities for enhancing Sweden’s electricity transmission capacity and building a resilient energy infrastructure.

“Contributing to reinforcing the digital foundation of one of Sweden’s most critical public infrastructures is both a responsibility and an opportunity we embrace fully. We look forward to collaborating with Svenska kraftnät to develop solutions that not only meet today’s demands but also shape tomorrow’s energy infrastructure,” says Rakesh Kapoor, Senior Vice-President and Business Unit Leader for CGI in Stockholm and Central Sweden. “By combining our global expertise with a strong local presence, we aim to help build an energy system that is even more secure, accessible, and future-ready.”

Svenska kraftnät manages and develops Sweden’s national electricity transmission grid, which includes approximately 16,000 km of power lines, around 175 transformer and switching stations, and several critical international interconnections. With planned investments totaling SEK 210 billion through 2035, the agency plays a pivotal role in ensuring a robust, sustainable, and competitive power system. The scope of this mission presents substantial challenges – from meeting escalating energy demand to driving the energy transition in close coordination with Nordic and European partners.

With this agreement, CGI reinforces its leading position in Sweden’s Energy & Utilities sector – both in consulting services and system solutions. Notably, CGI has deployed its proprietary AgileDX™ platform for central data integration across several European electricity markets – offering an efficient, secure, and scalable solution for managing energy data between stakeholders. The company also brings deep experience in aiding government agencies, public entities, and private sector clients in the energy field with digitalization, information security, and technological transformation initiatives.

ESTECO named official supplier of Luna Rossa for the 38th America’s Cup

8 October 2025

ESTECO has been named official supplier of Team Luna Rossa for the 38th America’s Cup. This agreement further reinforces a long-lasting collaboration with Italy’s leading sailing team, which started in 2014.

"We are delighted to renew our partnership with ESTECO, an Italian company internationally recognized for the quality of its cutting-edge technological solutions. Thanks to its advanced software systems, we will have the best tools at our disposal to optimize our boat ahead of the 38th America’s Cup."

Gilberto Nobili
Technology & Operations Director
Luna Rossa

We'll be supplying the team with our software solutions for simulation process automation, design optimization, and simulation process and data management. Specifically, Luna Rossa will be relying on modeFRONTIER to enhance the boat's performance in compliance with the regulations of the America's Cup. VOLTA instead will be key to make the design process a collaborative engineering experience, by extending MDO workflows to a web-based framework and ensuring simulation data traceability, sharing, and reuse.

"The America's Cup is more than just a sailing competition; it's a major technology race that drives innovation in yacht design. Along with an impressive roster of top-level sailors, Luna Rossa counts on a world-class team of engineers and designers. These experts require the most advanced digital engineering tools available, and we are proud to provide them with modeFRONTIER and VOLTA, which are essential for their work."

Carlo Poloni
President
ESTECO

In the past, modeFRONTIER played a key role in designing the AC75 monohull and in optimizing the navigation trajectories. With the help of our software, Luna Rossa engineers were able to design the shape of the hull in just three months. For the 2024 edition of America's Cup they could speed up the design space exploration phase using state-of-the-art algorithms available in ESTECO Technology.

We're proud to be supporting the Italian leading sailing team and are now looking forward to the 2027 race, which will be held in Naples, Italy.

IFS Cloud to Power Bjelin Group's Global Supply Chain and Manufacturing Operations

9 October 2025

IFS, the leading provider of enterprise cloud and Industrial AI software, announced that Bjelin Group, a Swedish family-owned innovator in wood flooring and furniture components, has selected the Industrial AI-fuelled IFS Cloud platform to optimize and scale its global operations.

As part of its strategic transformation, Bjelin Group will implement IFS Cloud to modernize and harmonize core business processes across supply chain, manufacturing, finance, procurement, and maintenance. The implementation will support Bjelin's long-term growth strategy and improve visibility and efficiency across seven manufacturing sites and multiple global distribution centers.

IFS Cloud will be used to plan and schedule manufacturing across all of Bjelin's production facilities, as well as optimize inventory levels in both global and local distribution warehouses. The company will also use the platform to streamline its order-to-cash processes, including automated intercompany transactions, and to enable more effective multi-site planning and

increased process automation. In addition, IFS Cloud's Enterprise Asset Management capabilities will be used to maintain critical assets at Bjelin's manufacturing sites.

The decision to invest in IFS comes at a critical time for Bjelin Group. Following significant investments in manufacturing capacity, the company is now positioned to deliver large volumes of flooring to a global market. To execute on this planned growth, Bjelin required a modern, flexible enterprise solution that could support scalable operations and provide end-to-end process control - from raw timber to finished floor.

Erik Areskog Elming, Global IT Director at Bjelin Group, said: "To deliver on our growth ambitions, we needed to modernize and unify the way we run our operations. IFS Cloud gives us a single platform with the depth and flexibility to manage everything from supply chain and manufacturing to maintenance and finance. It will help us scale with control, speed, and confidence."

Ann-Kristin Sander, Managing Director, Nordics at IFS, commented: "In a challenging market environment, manufacturers like Bjelin are demonstrating foresight by investing in digital capabilities that will strengthen their resilience and agility. With IFS Cloud, Bjelin is not only modernizing its operations but also laying the foundation to scale efficiently and respond with confidence to shifting industry demands."

The implementation project will be delivered by Addovation, a long-standing IFS partner, in collaboration with IFS and the Bjelin team.

Inter Primo upgrades to IFS Cloud to streamline production planning and accelerate time to market

7 October 2025

IFS, the leading provider of Industrial AI software, announced that Primo Group, a global manufacturer of plastic extrusions solutions, is upgrading to IFS Cloud to boost production efficiency, reduce lead times and sharpen its competitive edge through the power of Industrial AI.

Accurate data and robust monitoring are essential for manufacturers serving global customers. Real-time insights ensure that products and services consistently meet customer needs and adhere to the highest standards. To navigate fluctuating demand, volatile supply chains, and rising cost pressures, manufacturers must also rely on effective supply chain processes and agile production planning. Recognizing this, Primo, an IFS customer since 2019, chose to upgrade to IFS Cloud to ensure continuous access to enhanced functionalities.

By shifting to the composable IFS Cloud platform, Primo gains immediate access to new features, including embedded IFS.ai, enabling it to adapt rapidly to changing market demands and sustain growth momentum. The solution will initially be rolled out to around 1,000 Primo users at nine production sites and the company's global sales headquarters, across a total of eight countries.

IFS is a comprehensive solution that supports Inter Primo's entire value chain, from back-office financials to shop floor planning and reporting. The platform will also streamline core business

processes from Customer contact through to project management, procurement, warehouse management, and document handling. This comprehensive digitalization is expected to significantly accelerate turnaround times and shorten the company's overall time to market.

Marika Solgård-Olli, Group Director of Business IT, Primo, said: "We wanted a solution that could support our drive toward faster production cycles and more streamlined processes across all our sites. Upgrading to IFS Cloud means we now have a composable platform that stays current and provides built-in AI. This move gives us the tools to scale efficiently, adapt to shifting customer needs and remain competitive in a fast-moving market."

Primo is implementing a comprehensive suite of IFS Cloud ERP modules across the end-to-end value chain: from finance to HCM, procurement and warehouse management and from project management to supply chain, manufacturing and document management. The company also plans to explore the AI-powered Manufacturing Scheduling Optimization (MSO) module, which offers additional capabilities for production planning and scheduling optimization.

Jesper Ilum, Country Manager, Denmark, IFS said: "Primo is a major player in extrusion technology, and we're delighted they chose to expand their IFS footprint with IFS Cloud. By consolidating on a single cloud platform, they can tap into advanced AI-driven capabilities on demand and fine-tune operations as their needs evolve. This approach highlights their commitment to continuous innovation and positions them to capitalize on new features and technologies as they become available through our evergreen upgrade cycle."

Keysight Enables 6G Digital Twin Research at the University of Texas at Austin

7 October 2025

Keysight Technologies, Inc., announced that 6G@UT at the University of Texas at Austin (UT Austin) has selected Keysight's 6G solutions to advance research in digital twins for wireless and autonomous systems. The deployment will take place in 6G@UT, which operates within UT Austin's world-renowned Wireless Networking and Communications Group (WNCG).

Digital twins are increasingly recognized as a transformative technology for 6G, enabling the creation of highly accurate, real-time virtual near-replicas of physical networks. These models allow researchers and engineers to design, test, and optimize complex communication systems in a safe, cost-effective, and scalable manner — before deploying them in the real world.

At 6G@UT, researchers will explore advanced use cases of digital twins, including enhanced beamforming and adaptive connectivity in next-generation communication networks. A key area of inquiry is the creation of a "multiverse of digital twins": parallel, heterogeneous models operating across varying fidelities and computing environments, from cloud to edge to device-level. This approach aims to deliver unprecedented flexibility in how networks are designed, analyzed, and optimized.

Keysight's solutions will enable 6G@UT to:

- **Integrate diverse data sources** such as ray-tracing models, telco configurations, open-source datasets, lab measurements, and live telemetry.

- **Calibrate and validate digital twins** with real-time measurements, ensuring reliability and accuracy.
- **Simulate terrestrial and non-terrestrial communications** from smart cities and factories to satellite and vehicular networks.
- **Accelerate innovation in 6G**, providing a zero-risk environment for testing breakthrough technologies.

Professor Kaushik Choudhury, Chandra Family Endowed Distinguished Professor in Electrical and Computer Engineering at UT Austin, said: “Keysight solutions will be used to create network models by importing a diverse set of data sources, including ray-tracing models, telco configurations, open-source data, laboratory measurements, and live telemetry. The calibrated digital twins will provide deep insights for advancing research in next-gen technologies, shaping how future networks are designed and deployed.”

Professor Jeffrey Andrews, Director of 6G@UT and the Truchard Family Chair in Electrical and Computer Engineering at UT Austin, said: “We are excited to be among the first academic groups worldwide to be able to use this state-of-the-art ray tracing and emulation tool in our research studies on dense LEO [low Earth orbit] networks and for digital twins of 6G cellular networks. We believe this partnership with Keysight will allow us to train superior machine learning and generative AI models for a variety of 6G applications and then validate these models in realistic settings.”

Giampaolo Tardioli, Vice President, 6G and Next-Generation Technology at Keysight, said: “Powered by Keysight’s digital twin channel modeling and AI, the UT Austin lab will serve as a hub for innovation and collaboration in the 6G space, enabling new approaches to simulation-driven design, and further inquiry into next-generation wireless.”

This collaboration reinforces Keysight’s commitment to advancing 6G research and standards development by partnering with leading academic institutions worldwide. Keysight has been an Industrial Affiliate of 6G@UT since 2022, empowering UT Austin’s pioneering research, helping to lay the groundwork for a future of intelligent, interconnected systems that will redefine industries, communities, and everyday life.

Selected from over 400 Innovators: Asite 3D Repo Secures TRIG Funding to Transform Infrastructure Delivery with AI

8 October 2025

Asite announces that its visualisation and collaboration platform, Asite 3D Repo, has been selected for the Transport Research and Innovation Grant (TRIG). The programme is funded by the Department for Transport (DfT) and delivered by Connected Places Catapult. Asite 3D Repo is one of only 12 companies chosen from over 400 applicants.

The TRIG programme supports early-stage transport innovation, funding breakthrough ideas that can reshape the sector and accelerate smarter, greener delivery.

Asite 3D Repo's project will create an AI-powered data validation engine that automatically checks 3D model metadata against client standards, such as the National Highways Asset Data Management Manual. By validating 3D models for naming conventions and information consistency, the AI engine eliminates manual compliance checks and streamlines workflows. This is set to help infrastructure teams avoid costly delays, all while integrating seamlessly with Common Data Environments.

“Innovative solutions will deliver quicker, greener, safer, more inclusive and smarter transport systems and services, as well as unlock huge value for the national and regional economies in the UK. By supporting this group of businesses and academics, we will accelerate their path to commercialisation and increase their impact.”

Sameer Savani, Managing Director for Transport at Connected Places Catapult.

“Manual data checks slow down projects and waste valuable resources. With this grant, we're building AI that takes on that burden, instantly validating models and standards so teams can focus on designing and delivering. Being chosen from over 400 applicants shows the urgency and potential of this innovation. It's about giving the industry the tools to move faster, cut delays, and build with confidence.”

Dr Jozef Dobos, Chief Digital Officer at Asite,

Spanish hospital cuts operational costs by 35 percent with Siemens AI-based tech

9 October 2025

Siemens Smart Infrastructure has partnered with San Juan de Dios Hospital in Seville, Spain, to transform it into a smart and sustainable asset. With buildings accounting for around 40 percent of global carbon emissions, and healthcare facilities increasingly facing financial and sustainability pressures, improving operational efficiency is crucial. At San Juan de Dios Hospital, Siemens has turned this challenge into an opportunity with its AI-based digital building technology. By deploying its innovative solutions Siemens enabled the hospital to cut operating costs of the analyzed assets by 35 percent, setting another benchmark for hospitals across the globe.

San Juan de Dios Hospital, which enjoys a history spanning more than 450 years, has undergone impressive transformation using Siemens' fully digital, AI-powered building platform Building X and digital services. The solution integrates energy and security management, as well as Heating, Ventilation and Air Conditioning (HVAC) automation into a single system. This leads to significant operational as well as energy efficiency gains for building managers. Siemens' technology and services are expected to enable a further reduction of 10 percent in operating costs, thanks to early fault detection and optimized equipment use.

“With Siemens' technology, we have gone beyond simple automation. We now have an intelligent system that coordinates, optimizes, and anticipates the functioning of our facilities, improving care quality and the well-being of those around us,” said María Jesús Pareja, Managing Director at San Juan de Dios Hospital.

“This project sets another benchmark for hospital digitalization globally. By harnessing AI and interoperable platforms, healthcare facilities can transform operational complexity into

simplicity and resilience – ultimately improving care outcomes while cutting costs,” said Delphine Clément, Global Head of Verticals at Siemens Smart Infrastructure Buildings.

At San Juan de Dios Hospital in Seville, Siemens has deployed a digital layer that integrates remote digital services for fault detection and diagnostics, intrusion detection via Siemens’ Siveillance Suite, and the Desigo CC building management system. As part of the Building X platform, Operations Manager and Energy Manager provide real-time visibility into building performance and energy consumption, enabling smarter decision-making, improved operational efficiency, and measurable sustainability gains.

Building X is a digital building platform that supports customers to digitalize, manage, and optimize their building operations. It is part of Siemens Xcelerator, an open digital business platform that enables customers to accelerate their digital transformation easier, faster and at scale.

Sumitomo Riko Leverages Ansys AI Technology to Accelerate Simulation Over 10x for Automotive Component Design and Manufacturing

8 October 2025

Sumitomo Riko is implementing Ansys, part of Synopsys, Inc. AI technology to accelerate time-to-solution and improve efficiency during the design and manufacturing of automotive components. SimAI rapidly analyzes new or legacy simulation data to generate high-fidelity AI models capable of quickly predicting performance. Sumitomo Riko is using SimAI to accelerate computation-heavy tasks like anti-vibration design and exploration, battery cooling, magnetic field analysis, and mixing heat transfer analysis.

Sumitomo Riko is a leading global manufacturer of high-performance rubber automotive components. To ensure a safe and smooth ride, engineers must understand how the various components within the system behave under extreme loads and stressors. This requires running hundreds of multiphysics simulations where pre-processing tasks, like defining geometric parameters for the model, require extensive time and simulation expertise.

To accelerate product development, Sumitomo Riko is using SimAI and previously generated data to train AI models of high-performance rubber products, such as vibration isolators and hoses, without having to parametrize the geometry. This approach delivers AI models capable of making performance predictions under five minutes — over one hour of time savings for each new design — with accuracy comparable to high-fidelity simulation.

For example, initial testing revealed that SimAI could accelerate simulation cycles over 10x when predicting the mechanical performance of certain rubber bushes — components that play a key role in reducing shock and vibration within suspension systems. This significant speedup enables faster design iterations and more efficient workflows.

“To remain at the forefront of polymer and comprehensive evaluation technology innovation, we are working to implement workflow automation capabilities across the entire product lifecycle” said Noritaka Matsuoka, head of analysis and experiment division, advanced systems R&D Center at Sumitomo Riko. “The first challenge is to promote the adoption of AI across our

product development cycles. SimAI is an ideal platform to start this journey due to its robust capabilities that eliminate the need for parametrized geometries, making it easier for multiple teams to collaborate on one project.”

Sumitomo Riko is also working with Ansys to implement workflow automation capabilities across product design, manufacturing, and retirement processes.

“Modern product development begins with quality data and leading simulation solutions,” said Walt Hearn, senior vice president of worldwide sales and customer excellence at Ansys, part of Synopsys. “One of the biggest challenges in R&D is balancing speed and accuracy during the early design phase. Ansys AI capabilities enable lightning-fast predictions, regardless of how large or complex the computation is, so that customers can make data-driven decisions before prototyping begins.”

Tommy John Powers 200% SKU Growth with Centric PLM in Business Expansion Strategy

7 October 2025

Centric Software® is delighted to announce customer, Tommy John, has increased SKU volume by 200% since the implementation of Centric PLM™. Centric Software provides the most innovative enterprise solutions to plan, design, develop, source, comply, buy, make, price, allocate, assort, market, sell and replenish fashion, luxury, footwear, outdoor, home, cosmetics & personal care products as well as multi-category retail, to achieve strategic and operational digital transformation goals.

Founded in 2008, Tommy John redefined everyday comfort with innovative fabrics, engineered fit and category-spanning collections of innerwear and loungewear for men and women. The brand expanded into new wholesale channels and continues to grow a loyal following across eCommerce and retail.

As Tommy John scaled its assortment, teams needed a more dynamic system to streamline product development and manage complex product types, such as 3-packs and core collections. “Centric PLM has become the foundation of how we work,” says Stephanie Schultz, business analysis manager at Tommy John. “Whether we’re updating product hierarchies or launching new capsule collections, everything starts in Centric PLM.”

Since implementation in 2017, Tommy John has increased its SKU volume by more than 200%. The brand now manages over 3,500 SKUs annually and mentions it now takes just **30 seconds to update 5 BOMs, compared to 30+ minutes before PLM**, illustrating dramatic time savings across teams. Additionally, they’ve built flexible product hierarchies and factory partners now have direct access to tech packs. More timely updates to Bill of Materials (BOM), packaging templates and integrated line planning have dramatically reduced manual work and enabled faster decision-making across teams. Tommy John is scaling with speed and precision, powered by Centric PLM.

“We are proud Centric PLM empowers Tommy John’s teams with the flexibility and efficiency needed to accelerate new product launches and category expansion,” said Fabrice Canonge,

President at Centric Software. “We’re thrilled to partner with them and look forward to their ongoing success.”

Product News

CONTACT Elements: New release sets performance benchmarks in industrial digitalization

6 October 2025

Up to 8 times faster with only one-third the resource consumption – the latest version of the open low-code platform provides companies with a significant speed advantage in their digital transformation.

The latest CONTACT Elements release sets new benchmarks for performance and efficiency. A key step is moving away from the Windows client and fully transitioning to an optimized web architecture.

With the new release, CONTACT is positioning itself as a technology leader for the next generation of industrial software. With over 50 flexibly combinable modules, CONTACT Elements creates an end-to-end digital thread that supports companies in efficient product development – both on-premises and in the cloud. The platform also paves the way for AI integration at the enterprise level.

Thanks to a comprehensive re-architecture of its underlying technologies, the platform is significantly more responsive and now requires only one-third of the system resources. These optimizations accelerate processes in product development and manufacturing, noticeably reduce operating costs, and simultaneously enhance scalability. The platform is thus ideally suited for cloud infrastructures and the integration of innovative AI applications.

Enhanced PLM capabilities for complex product development

The new release introduces significant enhancements for Product Lifecycle Management (PLM). The alternative PDF viewer, integrated directly into CIM Database PLM, enables redlining, annotations, and digital signatures within the application. This accelerates document approvals and ensures legally compliant processes.

Variant management has been extended to include requirements structures, thereby supporting the efficient handling of product families and customer-specific customizations. A new usage structure provides transparency regarding dependencies and deployment locations of components and documents.

The new solution Catalyst for ALM (Application Lifecycle Management) integrates software repositories into CIM Database, for instance with GitLab. This enables seamless tracking of hardware and software components throughout their entire lifecycle.

Optimized manufacturing and service efficiency

CONTACT Elements for IoT gains specific enhancements for manufacturing management and IoT applications. Tool management reduces costs through optimized tool life, the production order monitor improves delivery reliability, and the new “Service Planner” view boosts efficiency in service deployment planning.

Furthermore, the installation and removal of asset components have been made more intuitive with new installation positions. Component changes are automatically logged, ensuring complete traceability of all installed components within an asset.

Advanced data analytics and intuitive user experience

The new release optimizes the user experience across the Elements platform with enhanced keyboard support and improved accessibility. File management also sees enhancements, including a new history interface, customizable file naming rules, and duplicate checks, all designed to streamline daily document handling.

The new release introduces an annual versioning scheme for all products. CONTACT Elements 2026.1 is now available for customers and partners to download.

Cotality expands into the home inspector industry; launches Property Vision

6 October 2025

Cotality™, a leader in property information, analytics, and data-enabled solutions, announced its expansion into the home inspector industry. Property Vision™ is a new platform designed to revolutionize the home inspection industry. The new solution leverages Cotality’s advanced analytics and real-time data, along with cutting-edge artificial intelligence, to help home inspectors create quality reports.

Property Vision empowers home inspectors to deliver high-quality, data-rich reports with greater speed and accuracy. The platform marks the next step in Cotality’s mission to unify property professionals and enable more intelligent decision-making across the entire property lifecycle.

“Cotality is committed to serving the entire property industry, and now we’re expanding our decades of expertise and industry-leading data insights to home inspectors,” said Sean Shiplet, Cotality Vice President, Property & Appraisal Solutions. “Inspectors provide valuable information to buyers about the safety and condition of their homes, helping set them up for successful long-term homeownership.”

Key features of Property Vision include:

- Mobile-first inspection app with voice navigation and image analytics, allowing inspectors to move through reports efficiently while maintaining their preferred workflow.
- 360 Property Data integration, enabling automatic population of key home details such as room count, construction materials, and weather conditions—saving time and improving accuracy.

- Image analytics that automatically tag and organize photos as inspectors move through the home, reducing manual effort and minimizing errors.

The launch of Property Vision reflects Cotality's continued commitment to innovation, collaboration, and human-centric technology.

"We're not just transforming the inspection process – we're empowering home inspectors and their clients with clarity and confidence, helping communities thrive through smarter property decisions," Shiplet continued.

Property Vision is now available to home inspectors across the United States.

Cotality™, the Cotality logo, Property Vision™, and Intelligence beyond bounds™ are the trademarks of CoreLogic, Inc. d/b/a Cotality or its affiliates or subsidiaries.

Graphisoft Launches 2025 Product Portfolio: A Bold Leap Forward

7 October 2025

Graphisoft, the leading developer of Building Information Modeling (BIM) software for architecture and design, announced the release of Archicad 29, setting a new standard for innovative, integrated design. With powerful upgrades and the debut of two game-changing products—MEP Designer and AI Assistant—this launch marks one of the most significant in the company's history.

Archicad 29 – Best Design Experience

The 2025 update of the industry's leading architectural design solution delivers the Best Design Experience, with a strong focus on quality-of-life improvements and fulfilling key user wishes. Built on Graphisoft's Design Intelligence Strategy, the new version enhances productivity, documentation, and collaboration tools, giving architects and design teams the freedom to focus on what matters most: bringing bold visions to life.

"Archicad 29 is more than a software update—it's a bold leap forward in our drive for better buildings," said Márton Kiss, Chief Product Officer at Graphisoft. "Archicad 29 is the centerpiece in our Design Intelligence Strategy, and the backbone of the next generation of AI-enabled workflows and a superior user experience."

Productivity features include:

- AI Assistant (BETA) in Archicad is embedded directly in Archicad 29, DDScad 21, and MEP Designer, offering a seamless in-app experience. Intelligent prompts, model queries, and expert guidance are available without having to switch tools. The AI Assistant (BETA) guides users through Archicad's features and helps keep projects on track.
- Quickly Rotate Elements by 90° instantly with simple shortcuts that speed up your workflow.
- Directly Input Openings in Section/Elevation for precise placement—even on non-parallel elements.

- Kitchen Cabinet Updates offer enhanced flexibility and user-driven improvements.
- Filter and select unused Views for tidier outputs and fewer errors.
- Set Resolution for 3D Views effortlessly and control 3D view DPI for sharp, high-quality outputs every time.
- Dark Mode on macOS offers a tailored visual experience when switching between Dark and Light Mode.

Documentation features include:

- Renovation Status for Markers offers complete control over what appears in each drawing phase.
- Set Different Arrowheads for line tools at the start and end of lines—mix and match to clarify drawings with ease.
- Schedule Format Improvements enhance schedules with more formatting, color, and display granularity, resulting in custom data visualizations.

Collaboration tools include:

- Bimplus Connection for collaborative model sharing across disciplines and platforms.
- Native OBJ Import Support easily brings external 3D models into projects.
- Bluebeam Studio Connection simplifies Bluebeam Studio workflows with tight integration—turning annotations into actionable issues in Archicad.

"After exploring the Archicad 29 beta, I'm genuinely thrilled," said Martin Jan Rosa, Architect and BIM Consultant in Prague. "Archicad 29 tackles the issues I face every day, such as improved 3D output quality and advanced schedule formatting. I particularly appreciate the IFC 4.3 implementation and a genuinely useful AI Assistant. It's clear that Graphisoft is listening to architects and making our workflows smoother and more efficient."

Additionally, BIMx and BIMcloud continue to evolve with enhanced capabilities and security, ensuring seamless collaboration and coordination among all stakeholders.

Graphisoft AI Assistant (BETA) – Your Smart Design Partner

With a full commercial release expected in 2026, AI Assistant (BETA) is a smart design partner, embedded directly into all Graphisoft solutions, including Archicad, MEP Designer, DDScad, and more to come. Designed to streamline workflows and elevate creativity, when ready, AI Assistant will empower architects and engineers to focus on what they do best: designing great buildings. Key features include:

- Seamless in-app experience— The AI Assistant (BETA) is embedded directly in Archicad 29, DDScad 21, and MEP Designer, offering a seamless in-app experience. Intelligent prompts, model queries, and expert guidance are available without having to switch tools.

- AI Visualizer integration— AI Assistant (BETA) connects directly to the AI Visualizer, enabling stunning visualizations from models using simple text prompts. AI Visualizer 2.0 in Archicad lets users create images with prompts, adjust style and creativity, and generate results instantly. Compare before/after with a slider, use a brush tool to edit specific areas, and save final images directly in Archicad.
- Product knowledge from trusted sources, including Graphisoft product guides, support articles, Community Insights, and Learn courses, ensures that answers about tools, workflows, and features are accurate and up-to-date.
- Privacy, security, and in-house development align with the Nemetschek Group's strict privacy data standards. Customer data is not used for training, ensuring complete control and user confidentiality.

Graphisoft MEP Designer – Intuitive MEP Powered by BIM

Graphisoft MEP Designer is a new, fully integrated solution that enables engineers to create accurate system layouts within a modern BIM environment. Available on macOS and Windows, MEP Designer is fully compatible with Archicad and OPEN BIM and is designed for real-world engineering workflows. Key features include:

- Detailed documentation generated automatically — from floor plans and sections to schedules and parts lists — customizable and ready for submission.
- Built-in visualization tools and parametric libraries.
- Smooth communications and model consistency — on-site or remotely.

"Archicad, together with Graphisoft's MEP developments, enables faster coordination, consistent data, and reduced rework in a One-Model environment—strengthening both accuracy and efficiency in project delivery," said Jasper Laguerta, Principal BIM Manager, Surbana Jurong Consultants Pte. Ltd., Singapore.

DDScad 21 – Comprehensive MEP Project Planning

Whether designing electrical systems, configuring surveillance, or managing fire safety, DDScad 21 empowers MEP professionals to design with precision and confidence, ensuring compliance with industry standards. The new version introduces the Graphisoft AI Assistant, delivering fast, natural-language answers using help documents, training materials, and optional web sources. Other key features include:

- Automatically calculate and flag overweight cable tray segments in accordance with IEC 61537 standards, avoiding costly errors.
- Visualize security— configure and preview 2D/3D security camera coverage areas.
- Greater freedom in design - The complete DDScad symbol library, encompassing all MEP disciplines, enables users to design models more flexibly and in greater detail.
- Model with absolute accuracy thanks to snapping aids and projected target points that make alignment intuitive and precise.

- Stay in control of IFC changes - Lost references are automatically highlighted — keeping users in control and models up to date at all times.
- Fire safety made easy - Automatic placement and standards-compliant coverage bring speed, accuracy, and security to smoke detector planning.

Project Aurora: Prototype fast, optimize smart

Project Aurora is Graphisoft's next-generation, cloud-native platform, built to empower professionals with smarter, faster, and more informed design workflows. Whether shaping skylines or planning communities, Project Aurora helps architects make confident decisions from the first sketch. Key features include:

- Rapid modeling & prototyping - Transform ideas into digital concepts instantly with intuitive modeling tools and AI-powered ideation support.
- Quick, contextual data access - Access site, building, or environmental data within the design to lay a foundation for better-informed decisions.
- Predictive performance & sustainability analytics - Assess future performance with predictive sustainability analytics to guide designs toward greater efficiency and reduced environmental impact.

IFS Copperleaf Delivers Breakthrough Integrated Planning Solution for Utilities Facing Grid Modernization Demands

7 October 2025

IFS Copperleaf, an IFS company and the global leader in AI-powered Asset Investment Planning (AIP) software, announces the launch of IFS Copperleaf Integrated Planning (IP), a purpose-built solution for electrical utilities that unifies capital allocation, network optimization, and work bundling across generation, transmission, and distribution.

IP extends the proven IFS Copperleaf AIP platform with capabilities utilities need to meet increasing regulatory requirements, as electrification, renewable integration, and DER growth radically increase planning complexity:

- **Enterprise-wide strategic alignment** – evaluate all grid projects on a common economic scale using the IFS Copperleaf Value Framework, linking 10-year decarbonization targets to near-term asset interventions.
- **Intelligent work bundling and network optimization** – automatically group circuit-level interventions across business units to cut outage time, lower OPEX, and unlock synergies hindered by siloed planning.
- **Continuous, scenario-driven planning** – create defensible plans by pressure testing any number of scenarios, ensuring budgets, load forecasts, or regulatory requirements shift, replacing costly, consultant-led refresh cycles with in-house agility.

- **Seamless data ecosystem** – pre-built connectors bring ERP, EAM, GIS, and network-planning data into one decision layer, creating a single shared source of truth for finance, engineering, and operations.

IFS Copperleaf Integrated Planning gives electric utilities a single value-based planning platform to align every dollar of grid investment with long-term strategic, regulatory, and energy transition objectives, all while maximizing capital efficiency and grid resilience.

“Integrated planning is now mission-critical,” said **Lance Olmsted, President, IFS Copperleaf**. “Utilities are under pressure to double capacity, harden networks against extreme weather, and deliver on ESG commitments—often with the same capital envelope. IP lets our customers see every investment through a single strategic lens, optimize trade-offs, and prove to regulators they are spending where it matters most.”

MathWorks Launches Generative AI-powered MATLAB Copilot to Boost Productivity and Accelerate Development for Engineers, Scientists, and Researchers

7 October 2025

MathWorks announced the launch of MATLAB Copilot, a generative AI assistant for MATLAB that enhances productivity and accelerates development for engineers, scientists, and researchers. Available in the latest MATLAB and Simulink Release 2025b (R2025b), the new product is designed to streamline coding, debugging, and learning within the MATLAB environment.

“MATLAB Copilot continues our longstanding approach of helping our users focus on engineering and science, not programming,” said Roy Lurie, VP of Engineering at MathWorks. “By integrating generative AI directly into existing MATLAB workflows, MATLAB Copilot strengthens MATLAB and Simulink as a platform for engineering innovation, enabling millions of engineers and scientists to design and build the most innovative engineered systems in the world.”

MATLAB Copilot offers intelligent features that support users throughout their development workflows, including:

- **Chat and Learn:** Users can ask questions in MATLAB Copilot Chat and receive answers sourced from MathWorks documentation and real-world code examples, helping them quickly access trusted, context-aware information without leaving the MATLAB environment.
- **Code Smarter:** As users type in the MATLAB Editor, Copilot suggests auto-completions and code predictions—or generates code from natural language descriptions—enabling faster development and more efficient prototyping.
- **Understand and Improve:** MATLAB Copilot explains unfamiliar code, adds comments, clarifies error messages, and even generates tests using MATLAB Test. These capabilities reduce debugging time, improve code quality, and support faster onboarding and collaboration across teams.

“MATLAB Copilot is designed to meet engineers, scientists, and researchers where they are—inside the MATLAB environment they already know and trust,” said Seth DeLand, Principal Product Marketing Manager for Generative AI at MathWorks. “It’s not just about writing code faster; it’s about making the entire development process more intuitive, more collaborative, and ultimately more empowering. We are excited to see how users take advantage of MATLAB Copilot.”

Meet ENCY 2.0: All-New Release — From CNC Machining, AM, and Robotic Automation to AI-Assisted Workflows and Open API

6 October 2025

ENCY Software introduces a wide range of new features and enhancements across the entire ENCY X ecosystem that together reduce setup time, improve machining quality, and support real-world production needs.

ENCY 2.0: What’s New

Interface

The ENCY 2.0 interface introduces a **redesigned start page** that streamlines user access to tutorials, project libraries, and collaborative workspaces. Users can now preview projects directly from the home screen, access shared content instantly, and join cloud-based sessions with fewer steps.

The update also includes a clear license and maintenance status bar — a small but practical feature that helps users stay informed and avoid unexpected access issues.

Another key change is the addition of a **light UI theme**. While ENCY’s dark mode remains popular for extended work sessions, users now have the flexibility to switch to a bright interface, depending on their preference or workspace lighting conditions.

Platform Enhancements

- **Tool Assemblies***. A new Machine Kit editor enables users to create full tool assemblies for mill-turn machines, combining holders, adapters, and cutting tools. Configurations are fully interactive and editable during project setup, with instant turret changes and detailed 3D visualization.
- **Propagation**. Geometry selection is now faster thanks to propagation with feature recognition. This reduces manual input and speeds up job definition, especially in parts with repetitive features.

New Technologies

- **5D Surfacing Enhancements**. Several upgrades improve control and surface quality:
 - **Barrel Tool Support** enables smooth contact point transitions for taper barrel mills.
 - **Adaptive Step** in parallel-to-curve strategies ensures uniform tool engagement and better finish.

– **Radial/Axial Stock** lets users set material allowance independently in two directions for fine-tuned results.

- **Surface Extension.** Users can now extend part geometry directly in model mode, simplifying tool entry/retract near boundaries and improving path continuity in finishing operations.
- **Machining from Inside.** ENCY 2.0 now natively supports internal surface machining. Operations like rotary finishing, morph, 6D contouring, and 5D surfacing can be applied inside closed geometries — without workarounds or manual edits.

Feeds and Speeds*

ENCY 2.0 introduces a **smart feeds and speeds table** that adapts cutting parameters to workpiece material, tool material, coating, and machining type.

Feed rates are now automatically reduced in corners and at cross-hole intersections, improving tool life and surface quality.

**Note: These features and improvements will roll out in upcoming updates. We'll announce availability separately.*

Material Removal Rate Graph

A new Material Removal Rate Graph helps users visualize and optimize volume removal per second, ensuring efficient machining without compromising part quality. These features are also integrated into ENCY Tuner for better shop-floor control.

ENCY Robot 2.0: New Features for Robot Programming

ENCY 2.0 brings major updates to offline robot programming. A **new collision avoidance algorithm** offers faster, more stable path planning — essential for complex robotic cells. Programming efficiency is improved without compromising safety.

The **updated automatic robot axis map*** simplifies multi-axis kinematics management. Robot setups, including configurations like robots on gantries, can now be defined automatically. This makes ENCY Robot even more effective for industrial automation and API-driven integration scenarios.

**Note: These features and improvements will roll out in upcoming updates. We'll announce availability separately.*

Additive Manufacturing Updates

These updates bring ENCY's additive workflows to the same level of control and precision as its subtractive tools.

ENCY 2.0 enhances its **Non-Planar Slicer** with expanded support for surface models (IGES/STEP), enabling more accurate slicing and faster toolpath generation. Users can now define custom start points, shift them per layer, and apply advanced tool orientation strategies — including normals, vectors, and guide curves — for better deposition quality.

A new Minimum Layer Time setting ensures stable material curing by enforcing a time threshold per layer.

Feed control in corners, adapted from milling, helps prevent buildup and overheating during additive processes.

Infill Improvements include new patterns (lines, grid, triangles), adjustable orientation, and custom normals — allowing better control over part strength, appearance, and print behavior.

ENCY AI Process Planner: Project-Data-Driven CAM Assistance

At ENCY, AI is treated not as a trend but as a practical tool. The new **AI Process Planner** analyzes the 3D model and available project data to automatically generate machining operations. It's designed to assist — not replace — engineers, speeding up routine tasks while maintaining full user control.

All processing happens locally, ensuring complete data privacy and IP protection. The AI Process Planner supports milling as well as turning, additive manufacturing, and inspection. It's a first step toward intelligent automation that fits seamlessly into real-world CAD/CAM workflows.

ENCY Tuner 2.0: Simplifying Interpreter Configuration

ENCY Tuner 2.0 introduces a redesigned interface focused on clarity and ease of use. The biggest shift: interpreter configuration no longer requires programming skills. A new step-by-step wizard allows users to create or modify interpreters through an intuitive graphical interface.

This change significantly lowers the entry barrier for customizing G-code simulation, making the tool accessible to more users — from shop-floor specialists to support engineers — without compromising flexibility or precision.

ENCY API: Customization, Automation, and Integration

The **ENCY Open API** has evolved into a powerful toolkit for developers, dealers, and advanced users. Built on COM technology, it supports C#, C++, and Delphi, and comes with full documentation and ready-to-use examples on GitHub.

Users can create custom operations, modify CLData, configure interpreters, and integrate ENCY with external systems — including PLM platforms like Teamenter. From importing SVG files to building cloud-connected feeds and speeds databases, the API removes system limitations and opens new automation paths.

With a growing library of use cases, a dedicated development team, and local AI integration on the roadmap, ENCY API is becoming a central tool for extending and embedding ENCY into complex manufacturing workflows.

ENCY Hyper — General Availability

Alongside the ENCY 2.0 GA, ENCY Software's newest solution, **ENCY Hyper**, is generally available to customers and partners — a hybrid robot-programming solution unifying offline simulation with real-time, multi-brand control.

SAP Business Suite Unites AI, Data and Applications to Power the Next Generation of Enterprise Transformation

6 October 2025

At its inaugural SAP Connect event, SAP SE showcases how the integration of AI, data and applications creates unparalleled business value.

These breakthroughs – including a new network of role-based assistants in Joule that partner with humans to elevate performance, an expanding data ecosystem that drives deeper insights and supply chain software that anticipates disruptions – once again revolutionize how business gets done.

“To thrive when volatility is the new normal, businesses need more than a patchwork of disparate best-of-breed applications,” said Muhammad Alam, member of the Executive Board of SAP SE, SAP Product & Engineering. “Our announcements today demonstrate the power of SAP Business Suite, where AI, data and applications come together in an experience to propel smarter decisions, faster execution and scalable transformation.”

AI that Partners with People

SAP unveils Joule’s next stage as the AI force at the center of SAP Business Suite’s value creation. Drawing on the applications and data from across SAP Business Suite, SAP is introducing a new generation of role-aware assistants in Joule. Each assistant is designed to partner with a human being in their specific business role. Assistants in Joule tap into the right agents for the job, configuring, orchestrating and managing them so humans can focus on unlocking new levels of insight and productivity.

Supporting the assistants in Joule is a growing library of specialized Joule Agents, designed to help execute complex workflows within a specific function. For instance, a People Manager Assistant coordinates a team of specialized agents — including the new People Intelligence Agent, which helps spot and resolve issues like compensation anomalies — to support managers as they drive performance. A new Financial Planning Assistant will be aided by a group of expert agents — including the new Cash Management Agent, which optimizes cash flow and improves interest yields — to help finance professionals drive efficiencies. This new roster of role-aware AI assistants not only partner with people to elevate performance in their lines of business but also work together across business functions to solve complex enterprise-wide problems.

Data that Defies Boundaries

Data fuels AI’s transformative power but it’s often siloed in different systems. At SAP Connect, we are removing those barriers with SAP Business Data Cloud Connect. SAP BDC Connect securely links SAP BDC with partner platforms to enable a bidirectional flow of business-ready data products across organizational and technological boundaries.

With zero-copy sharing, data stays securely in SAP systems yet remains instantly accessible in customers’ existing data platforms, preserving business context without costly copies. The

result: fewer silos, simpler pipelines, no duplication — just trusted data products where and when they're needed.

SAP also announced that Databricks and Google Cloud are the first partners enabled for SAP BDC Connect, with more to follow. As announced in February 2025, SAP Databricks remains a data service within SAP Business Data Cloud, and SAP BDC Connect extends its benefits across an open data ecosystem. These partnerships give customers faster access to data products for analytics and AI, helping teams move from raw data to real-time business outcomes with greater speed and simplicity.

Applications that Turn Data into Action

At the heart of SAP's unique value proposition are enterprise applications where data is created and AI-driven insights are experienced. SAP Supply Chain Orchestration is a new AI-native solution that combines the power of Joule with a live knowledge graph to detect real-time risks several suppliers deep and orchestrate a coordinated response, helping customers cut costs and keep supply chains moving. SAP Engagement Cloud, a new customer experience solution, uses business-critical context to personalize interactions across customers, suppliers and other stakeholders. And our next-generation SAP Ariba procurement suite stands out as an AI-native solution, bringing intelligence to every stage of spend management, from sourcing through supplier engagement.

Altogether, these SAP Business Suite innovations mark the beginning of a new era powered by self-reinforcing AI, data and applications that drive intelligence, speed and resilience.

Trimble Introduces Powerful Collaboration Advancements for SketchUp

8 October 2025

Trimble announced advancements in collaboration and documentation, site context and visualization in its latest update for Trimble SketchUp®. The 3D modeling software now offers private sharing control, in-app commenting and real-time viewing, enabling designers to get feedback on designs directly within SketchUp for Desktop. New professional 2D conceptual drafting tools in LayOut, enhanced point cloud capabilities, and refined visualization tools help designers bring their visions to life faster, clearer and with more confidence.

"Great designs are shaped by conversation, iteration and shared insight," said Sandra Winstead, senior director of product management, architecture and design at Trimble. "Rather than jumping between email threads or third-party tools to hold conversations, collaborate and make design decisions, we've built collaboration directly into SketchUp. Now, designers can have a two-way dialogue with clients and project stakeholders in the SketchUp model for quicker iterations and better alignment throughout the design process. Collectively, from collaboration to documentation, context and visualization, these advancements impact critical design workflows, helping designers move from concept to reality with greater speed, clarity, and confidence."

New collaboration features centralize design discussions, allowing designers to provide context, resolve questions and make decisions in real time without leaving SketchUp.

Designers can securely share models with specific stakeholders, controlling who can view and comment. With built-in commenting, feedback is attached directly to specific 3D geometry, ensuring conversations are linked to the relevant part of the model. All collaborators see instant updates to the model, creating a shared space for real-time design conversations. Additionally, cursor and camera tracking features allow clients and stakeholders to follow along during presentations, ensuring everyone stays on the same page and can make quick, informed decisions together.

In addition to the advancements in collaboration capabilities, the new release introduces improvements across several key areas:

Improved Design Documentation:

- New 2D drafting tools enable more intuitive and precise drawing for common documentation tasks, and a new set of scrapbooks enables quick access to standard architectural graphics, such as doors and windows, for scaled, 2D composition in LayOut.
- Enhanced DWG export ensures SketchUp geometry and Tags are preserved, and rework is minimized when moving from 3D in SketchUp to 2D in other CAD and BIM tools.

Improved Site Context:

- Upgrades to Scan Essentials simplify the process of incorporating real-world conditions from point clouds into designs and create a seamless workflow when working with a shared coordinate system.
- New tools, Texture Projection and Surface Mesh, and scene management capabilities open up more efficient ways to leverage point clouds for visual outputs.
- New import options in Add Location enable designers to quickly and easily incorporate existing buildings into the terrain as pre-built 3D geometry for improved visualization, climate analysis, and site planning.

Enhanced Visualization:

- Refined visualization capabilities offer more precise stylistic control and a wider range of options, including Color Ambient Occlusion, Ambient Occlusion Scale Multiplier and Invert Roughness.
- A new and improved Diffusion [Labs]* offers higher-fidelity AI visualization and greater control of generated imagery.

Availability

With this launch, collaboration capabilities are available for subscribers in SketchUp for Desktop and the Web Viewer.

**SketchUp Diffusion [Labs] are available as part of the SketchUp Labs Program, which is a public beta program that enables SketchUp subscribers to try new innovative features and provide feedback. To access the features in Labs, you must be a SketchUp subscriber.*

Trimble Ushers in New Era of Productivity and Connectivity with Comprehensive Data Collector Portfolio

7 October 2025

Trimble® announced the launch of its comprehensive data collector portfolio, marking a new era of productivity and connectivity for geospatial and construction industries worldwide. This advanced suite of devices, including the Trimble TSC710 data collector, the Trimble TSC510 controller and the Trimble T110 tablet, is built for advanced functionality and effective integration across demanding field operations. When used with Trimble Connect®, a common data environment and collaboration platform, or Trimble WorksManager civil site management cloud software, users can take advantage of near real-time data exchange between the office and the jobsite to improve operations.

The data collector portfolio will be showcased during INTERGEO 2025, October 7-9, 2025 in Frankfurt, Germany in the Trimble stand, Hall 12.0 / 0F021.

As the physical interface between Trimble hardware and software, these data collectors are essential for translating the physical world into an accurate digital representation — and back again. They enable connected workflows through Trimble Connect and Trimble WorksManager, giving users real-time access to a single source of truth for all project data. When combined with Trimble field software, users can unlock on-site productivity and efficiency gains with powerful quality control capabilities that help reduce project errors and downtime. The upgraded devices are part of an integrated technology ecosystem of Trimble hardware and software, enabling a single source of truth for all project data. This approach helps enhance collaboration for professionals in surveying and mapping, construction, utilities, mining, oil and gas and public safety and forensics.

"Trimble is dedicated to pushing the boundaries of what's possible in the field," said Boris Skopljak, vice president, geospatial at Trimble. "This new data collector portfolio empowers our customers with the tools they need to be productive and stay connected in any environment."

The portfolio includes:

- Trimble TSC710 data collector — Ideal for working with large model data files on a construction site, the TSC710 features a large 7-inch touchscreen, a full keyboard and a powerful Qualcomm processor that is faster and uses less battery power than the TSC7. The TSC710 runs on a Google Mobile Services (GMS) certified Android 14 operating system. Built for maximizing productivity around connected workflows, the TSC710 is equipped with the latest 5G WWAN support and all-day battery life. For better ergonomics, the TSC710 has a narrowed neck and reduced weight of 150g compared to its predecessor, making it easier to use all day on the project site.
- Trimble TSC510 controller — Engineered to boost field efficiency and optimize workflows, the TSC510 is a robust handheld device (IP68 rating vs IP65 for the TSC5) that enables continuous operation with an all-day battery and a powerful Qualcomm processor that is up to three times faster than the TSC5, in addition to twice the

memory and storage. The TSC510 features a 5-inch screen and comes with Android 14. With updated WWAN and Bluetooth modules, teams stay connected, allowing for smooth data exchange and real-time project updates.

- Trimble T110 tablet — Maximizing field productivity with a powerful Intel 14th generation Core Ultra 7 processor, the T110 is built to handle the most demanding projects and large datasets, including point clouds and imagery. Its rugged design ensures reliable performance in demanding environments. The T110 combines the best features of the Trimble T10x and Trimble T100 into a single field tablet, which includes a powerful processor, swappable batteries 4G LTE WWAN and a Trimble Empower bay enabling communication with Trimble field devices.

Availability

The Trimble data collector portfolio is available now through Trimble's global network of dealers.

V2025.4 Datakit convertors to drive production efficiency!

6 October 2025

As automatization is a hot topic in the industry worldwide environment, the main focus above all of Datakit, is to provide continually smart technical solutions to boost efficiency and quality!

Version 2025.4 of Datakit's converters ensures **reading** third party software vendors **update compatibility**:

- Creo Parametric / ProEngineer up to 12.0
- CreoView up to 12.0
- Fusion 360 up to 2603.1.52
- NX/Unigraphics 2506 Series (until 2506.4000)
- Parasolid up to version 38.0

And also while **reading** and **writing** STEP for last published schema AP242.E4 **Converters enhancements meet the need of the market situation driven by cost and time**

- Instantiation of the meshes of glTF in order to avoid duplication and matches the efficient transmission and loading of 3D scenes and models by engines and applications,
- New functionality that analyses and semantically rebuilds the Feature Control Frame Indicators (FCF) available in the JT format. These FCF indicators were already available for Datakit Catia V5 and NX Unigraphics converters. Now, there are also available for the JT format for 3D model visualization and collaboration.
- Reorganisation of the way data are processed and retrieved from Navisworks to better meet the specific needs of the software companies who integrates its conversion solutions to stream large CAD models and get part or the whole-project view.

- Improvement of Inventor reading mode of folded and unfolded state in sheet metal process as well as imported part files with surface bodies.
- Smart management of Revit visual style functionality. The style determines which colour and textures to apply on objects with material to get the image path, the .png, scale factors, ...etc

In addition, some days ago, during CAX Round 56J Review Meeting held as part of the LOTAR session, at Seattle, Datakit showcased the results of its developments related to STEP AP242 E4, especially the support of:

- Persistent IDs as Unique Universal IDs (UUID) in STEP,
- Geometry visibility by view,
- FDT graphics in case of multipresentation (tessellated + placeholder),
- Holes features (initiated with LOTAR Pilot 2019 and CAX-IF TR 54).

Continuing on LOTAR Pilot 2025, we expanded our prototype ability to convert STEP XML Assembly PMI from native format.

Through strong involvement as implementor with the CAX Interoperability forum & the LOTAR Pilots and long-term commitment in support of standardization, Datakit participates to continuous efforts to improve robust interoperability between CAD/CAM Software.