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## CIMdata News

### *CIMdata to Host a Free Webinar on AI Governance*

8 April 2025

CIMdata, Inc., the leading global PLM strategic management consulting and research firm, announces an upcoming free webinar, "AI Governance: Ensuring Responsible AI Development & Use." The webinar will take place on Thursday, 15 May 2025, at 11:00 a.m. (EDT) and will last one hour.

As artificial intelligence (AI) rapidly evolves in the context of the product lifecycle, organizations and governments must implement effective governance frameworks to ensure ethical, transparent, and responsible AI development and deployment. Without proper oversight, AI can introduce biases, privacy risks, security vulnerabilities, and unintended consequences that impact businesses, individuals, and society.

This webinar will explore the importance of AI governance, discuss the key challenges organizations face, and offer actionable insights on developing the proper governance frameworks that align with regulatory requirements, ethical principles, and business goals. Attendees will learn about best practices for monitoring AI systems, managing risk, and ensuring accountability in AI-driven decision-making.

This webinar will help attendees to:

- Understand the key principles of AI governance and why responsible AI adoption is critical to supporting the product lifecycle.
- Learn to develop and implement an AI governance framework aligned with industry standards and regulations.
- Discover best practices for ensuring fairness, transparency, accountability, and security in AI systems.
- Learn about real-world examples of organizations successfully implementing AI governance strategies.
- Gain insights into emerging regulatory trends and how to future-proof AI governance efforts.

**Janie Gurley**, CIMdata's Data Governance Director and host for this webinar, said, "AI governance is not just a regulatory requirement; it is a business imperative. Organizations establishing strong AI governance frameworks will lead in trusted data, innovation, and sustainable AI adoption."

CIMdata's President & CEO, **Peter Bilello**, added, "Like most technologies, companies are rapidly attempting to understand where and when to use AI. Unfortunately, without a well-thought AI governance strategy, a company will likely fail to take full advantage of its potential."

This webinar will be valuable to a variety of industries and roles: PLM planning and implementation teams, all levels of management, PLM users (product developers, manufacturing planners, shop floor, quality teams, installation and services practitioners, IT, purchasing, and others) and anyone impacted by digitalization.

To find out more, visit <https://www.cimdata.com/en/education/educational-webinars/webinar-ai-governance-ensuring-responsible-ai-development-use>. To register for this webinar, please visit <https://register.gotowebinar.com/register/4366739460485055584>.

## *CLOVER: An Advanced Digital Thread Platform - a CIMdata Commentary*

8 April 2025

### Key Takeaways

- Digital transformation initiatives are driving manufacturers to create robust digital threads throughout their organizations.
- Effective integration of product data requires a rare blend of skills in business and technology. Challenges include the high cost in technical expertise to configure and maintain integrations, the expansion of new systems, and adapting to internal processes.
- Razorleaf has deep expertise in PLM and MES and offers the next generation of CLOVER—a complete solution for product data integration, enabling manufacturers to enhance their digital thread and maximize their business performance.
- CLOVER is a low-code/no-code integration platform built on cloud-native technologies that make it scalable, adaptable, and secure.

### Introduction

In today's rapidly changing product lifecycle landscape, companies face unprecedented challenges. Modern products are increasingly complex, integrating mechanical, electronic, and software components, significantly heightening challenges in design, production, supply chain management, and service. In this environment, the seamless exchange of product data is no longer optional, it's vital to success.<sup>[1]</sup>

### The Need for a Seamless Digital Thread

To navigate the complexities of the modern end-to-end product lifecycle, companies must foster better collaboration among engineering, manufacturing, supply chain, and service teams. Product Lifecycle Management (PLM) environments enable this coordination, promoting efficient creation and management of product data across all domains. However, to fully realize the benefits of PLM, a seamless digital thread—an integrated flow of data across the entire product lifecycle—is essential.

Deploying a digital thread, however, is no simple task. Companies often struggle with disconnected systems and processes that lead to manual data entry, resulting in errors and inefficiencies. Disparate systems across different domains, each with unique data models,

complicate integration efforts. Legacy systems, which may lack modern APIs or have been heavily customized, further hinder connectivity and require costly integration work. Fragmented data silos across functions and geographies make it difficult to create a unified flow of information. Maintenance of these integrations also poses challenges as systems evolve, with poor architecture choices, causing delays, cascading dependencies, and security risks. Without a flexible and well-executed digital thread strategy, outdated processes hinder data sharing and collaboration, driving up costs, impacting quality, slowing time-to-market, and stifling innovation.

### Critical Success Factors for Integrating Solutions

Through our extensive work with PLM and Digital Transformation strategies, CIMdata has identified critical success factors that industrial customers can use to evaluate and select the most appropriate integration service providers. Key factors include a focus on PLM and the digital transformation it enables; digital thread creation and sustainment; working with providers that have demonstrated PLM expertise; and seeking solutions that are cost-effective and fast to implement.

### PLM and Digital Transformation

While many data integration tools are available, their focus is typically on managing simple pieces of information. These tools often lack the capabilities and expertise to manage the complex data structures and processes associated with product data without extensive coding and development. Industrial companies should prioritize solution providers that specialize in product data to deliver effective solutions within realistic timeframes.

Successful providers not only understand PLM but also the digital transformation it enables. They recognize the limitations of current approaches—such as reliance on spreadsheets, simple collaboration tools, and legacy systems—and they know how to transform these processes using PLM solutions.

Providers must employ an implementation methodology built on flexible, adaptable solutions that can evolve with changing business needs. In contrast, poorly executed approaches often lead to rigid, outdated systems that are challenging to maintain and update post-deployment.

### Digital Thread Enablement

CIMdata recommends that as part of an enterprise PLM roadmap, companies define a digital thread strategy that includes resilient system integrations, which is essential for creating a connected enterprise. Comprehensive system integrations are critical to this strategy, enabling real-time decision-making, fostering innovation, and ensuring traceability, compliance, and efficiency across the product lifecycle.

Modern businesses must embrace the digital thread to remain competitive, innovative, and adaptive in an increasingly digital and data-centric environment. Seamlessly connecting systems, processes, and data has become essential for driving operational excellence and business growth.

### Demonstrated PLM Expertise

The ability of a PLM integration provider to succeed often hinges on their technical understanding of PLM solutions. A small number of PLM solutions, such as Siemens Teamcenter, Dassault Systèmes ENOVIA, PTC Windchill, and Aras Innovator dominate the market. Providers must have deep expertise in these platforms, including their data models, configurability, and architectures. The providers with established relationships—formal or informal—with PLM solution providers benefit from advantages like specialized training, support, and direct insights. This expertise enables them to handle complex product data more effectively, ensuring seamless integrations tailored to meet the requirements of their industrial customers.

Many integration solutions began as toolkits that required significant customization by consultants. However, fully productized solutions now provide a better alternative. These solutions offer scalability, configurability, and upgradeability without requiring excessive reliance on the software provider or a third-party service provider for custom development and/or ongoing support. A productized solution typically includes comprehensive documentation, training materials, and proactive support that all have been designed to help companies maintain and extend the solution as needed. Extensibility is also critical, allowing customers to build niche solutions specifically to enable their digital thread without needing a provider to make changes. CIMdata recommends solutions built on native cloud low-code platforms, which offer the scalability, flexibility, and resilience required to meet the needs of today's modern enterprises. Productized solutions implemented by experienced consultants provide the predictability and robustness industrial organizations require.

#### Fast to Implement and Cost-Effective

Customers expect fast, cost-effective integration solutions, resulting in timely implementation at a competitive cost, both essential for satisfaction and a strong return on investment (ROI). Successful integration providers leverage their experience to scope projects accurately, streamline implementations, and deliver value-driven results. Striking the right balance between speed, cost, and capability is key to unlocking the benefits of a robust digital thread implementation.

#### Razorleaf CLOVER: Integrating PLM Data Across a Digital Thread

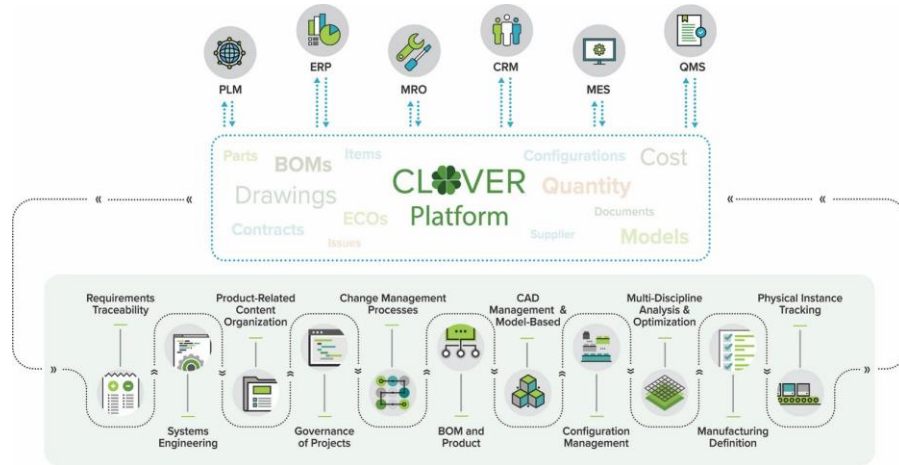
Razorleaf's CLOVER integration platform is an advanced solution designed to integrate PLM solutions with other enterprise applications, such as ERP, MES, CRM, IAM (Identity and Access Management), SIEM (Security Information and Event Management), and UBA (User Behavior Analytics). CLOVER is a cloud-native, low-code integration platform that enables companies to build and scale their digital thread by seamlessly connecting processes and their supporting systems and domains throughout the product lifecycle. Through standardized APIs and prebuilt workflows, CLOVER provides a flexible and robust framework for data exchange. It is fully extensible, allowing customers to create custom plugins for unique processes, business rules, and additional data sources.

Built on a cloud-native architecture with a microservices foundation, CLOVER delivers flexibility, scalability, and resilience. The platform's microservices architecture ensures that components can be independently developed, deployed, and scaled according to a company's changing

business requirements. This modular approach also enables Razorleaf to release new features quickly with low disruption to existing implementations, improving time-to-market for customers. CLOVER is technology-agnostic and enhances reliability by isolating potential failures to specific services, minimizing system-wide disruptions. The platform is containerized using Docker, compatible with Windows and Linux environments, and can be deployed in the cloud, on-premises, within an air-gapped environment, as well as in hybrid configurations.

CLOVER offers a range of innovative features that simplify and enhance integration activities. See the figure for an overview of its capabilities. Unlike many traditional integration platforms, CLOVER is a low-code/no-code solution, enabling customers to implement customizations and configure endpoints without relying on external support. Its extensible data schema services and plugins reduce deployment times, while flexible job scheduling ensures that resource-intensive tasks can be run during off-hours to avoid disruptions. CLOVER includes job queuing and issue-handling capabilities, ensuring reliable job completion. Additionally, CLOVER integrates a modern security framework that encrypts all data in transit and at rest, ensuring a high level of data protection.

CLOVER’s capabilities extend to managing a wide variety of product data and processes, including parts, BOMs, documents, files, CAD data, product change management, quality management, project management, approved vendor lists, and inventory management. The platform’s extensive library of endpoint integration connectors and plugins further supports seamless integration with diverse enterprise systems, making it a comprehensive solution for digital thread enablement.



### The Clover Platform and its Capabilities

The CLOVER platform offers a straightforward licensing model tailored to various customer needs. Available in Basic, Standard, Professional, and Enterprise tiers, each license includes help desk support, upgrades, and patches. The tiers also provide different levels of endpoint integration and come with pre-configured digital patterns for managing product data and processes. This approach ensures customers can start using CLOVER quickly and scale their usage as their requirements grow.

Razorleaf Background

Razorleaf is a PLM-focused systems integrator that helps companies leverage digital technologies to bring products to market faster and more effectively. By focusing on connecting products, data, and processes across the enterprise, Razorleaf enables clients to drive business value through digital transformation. Since its founding in 2000, Razorleaf has grown into a global organization with over 1,500 customers, Razorleaf specializes in implementing and integrating PLM solutions from leading providers such as Aras, Autodesk, Dassault Systèmes, PTC, and Siemens, as well as other enterprise software platforms.

## Conclusion

Digital transformation initiatives are driving manufacturers to create robust digital threads enabling seamless data flow and collaboration throughout the end-to-end product lifecycle. Achieving this vision requires the effective integration of PLM data and the processes by which it is created, managed, and used—a process that demands a rare blend of business and technical expertise. Manufacturers often face significant challenges, including the high cost of maintaining integrations, adapting to evolving internal processes, and incorporating new systems into existing infrastructures.

Razorleaf offers a comprehensive solution to these challenges with the next generation of CLOVER—a robust platform for product data integration. With deep expertise in PLM, Razorleaf has designed CLOVER to empower manufacturers to enable and enhance their digital threads and maximize business performance. CLOVER provides a solution that integrates critical systems while maintaining the integrity and context of product data. CLOVER is a low-code/no-code integration platform built on cloud-native technologies.

CIMdata is impressed with CLOVER's modern architecture that ensures scalability, adaptability, and robust security, making it a strong choice for manufacturers looking to support their digital transformation goals. CIMdata recommends that companies looking to overcome their integration challenges and unlock the full potential of their digital transformation initiatives, consider CLOVER in their evaluation.

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[1] Research for this paper was partially supported by Razorleaf.

## *Understanding PLM: who uses it, why they use it and its challenges*

7 April 2025

CIMdata's Peter Bilello published an article for [engineering.com](https://www.engineering.com) going back to the basics of PLM. Peter says, "A common thread across all these articles is the importance of **collaboration** and **innovation**. PLM supports these vital enterprise processes as no other technology can do. Without a well-defined PLM strategy and associated enabling technologies, the gathering and management of data, insights, and inspiration is never reliable. Only PLM-enabled collaboration and innovation can ensure the long-term sustainability of an enterprise."

Read the full article here: <https://www.engineering.com/understanding-plm-who-uses-it-why-they-use-it-and-its-challenges/>

## Acquisitions

### *Aptean Completes Acquisition of Logility*

4 April 2025

Logility Supply Chain Solutions, Inc. (“Logility”) announced the completion of its acquisition by Aptean, Inc. (“Aptean”), a global provider of mission-critical enterprise software solutions, for \$14.30 per share in cash. The acquisition was originally announced on January 24, 2025, and was approved by Logility shareholders on April 3, 2025. As a result of the consummation of the acquisition, Logility’s shares of common stock will no longer be listed on The Nasdaq Global Select Market or any other public market. Additional details can be found in the Current Report on Form 8-K filed by Logility today with the Securities and Exchange Commission.

#### **Advisors**

Lazard is serving as financial advisor to Logility, and Jones Day is serving as legal counsel. Orrick is serving as legal counsel to Aptean.

### *Siemens acquires DownStream Technologies to expand PCB design-to-manufacturing flow*

8 April 2025

Siemens Digital Industries Software announced that it has completed the acquisition of DownStream Technologies, a leading provider of manufacturing data preparation solutions for printed circuit board (PCB) design. This acquisition strengthens Siemens’ PCB design portfolio and expands its footprint in the electronics small and medium-sized business (SMB) market.

“The acquisition is a significant step for Siemens EDA in the mid-sized PCB market, offering DownStream’s customers improved time to market, quality, and cost efficiency,” said Mike Ellow, CEO, Siemens EDA, Siemens Digital Industries Software. “Integrating DownStream Technologies enables Siemens EDA to provide the most comprehensive and advanced manufacturing data preparation solution, helping to ensure a smooth transition from design to production within a fully digitalized and scalable electronic systems design process.”

Founded in 2002 and based in Marlborough, Massachusetts, DownStream Technologies is a leading provider of manufacturing solutions for manufacturing data analysis and processing, and documenting PCB designs. Its widely adopted CAM350 suite of tools enables customers to visualize, verify and automatically prepare PCB design data for fabrication.

DownStream’s patented BluePrint-PCB tool is widely recognized as a best-in-class documentation solution enabling customers of all sizes to automate the creation of highly detailed manufacturing documents. By reducing errors and streamlining the transition from design to production, BluePrint-PCB enhances efficiency across the PCB development process. The integration of BluePrint-PCB with Siemens’ PCB design solutions aims to provide customers with a seamless workflow, improving digital continuity and manufacturing readiness.

“We’re excited to join forces with Siemens and bring our decades of expertise into their world-class ecosystem,” said Rick Almeida, founder, DownStream Technologies. “Together, we’ll provide a fully integrated solution with both breadth and depth that enables PCB designers to deliver designs to manufacturing with greater efficiency and confidence.”

Terms of the transaction, which closed on April 7, 2025, were not disclosed.

## Company News

### *Aegis Software and Hanwha Partner to Deliver SaaS-Based SMT Programming for Increased Efficiency and Accuracy*

9 April 2025

Aegis Software a global provider of Manufacturing Operations Management Software (MOM/MES) software, announced a partnership with Hanwha Semitech Americas, a leader in Surface Mount Technology (SMT) and electronics assembly solutions. Through this partnership, Hanwha SMT customers in the U.S. will have the option to leverage Aegis’ FactoryLogix® Machine Programmer solution, available as a cloud-based SaaS offering—enabling automated machine programming, faster new product introduction (NPI), and improved production efficiency without the need for on-premises infrastructure.

“At Hanwha, we are committed to delivering cutting-edge solutions that simplify and optimize the SMT programming process,” said Tim Kang, CEO of Hanwha Semitech Americas. “By offering Aegis’ FactoryLogix Machine Programmer as a SaaS solution, we enable our customers to streamline machine programming, reduce complexity, and accelerate production—all while leveraging the power of cloud-based automation.”

FactoryLogix Machine Programmer automates the conversion of CAD and BOM data into machine programs in seconds, with support for Gerber data and virtually all EDA CAD file types and versions spanning decades. By automating part number assignment, board rotation, and panelization, manufacturers can eliminate manual errors, reduce setup times, and ensure accurate component placement—accelerating time-to-market.

As part of this partnership, FactoryLogix Machine Programmer will be available as a SaaS-based option specifically for Hanwha SMT customers in the U.S. This cloud-based model eliminates IT infrastructure burdens while ensuring seamless, automated machine programming. With automatic updates, manufacturers always have access to the latest features and optimizations without manual intervention. The fully managed cloud environment removes the need for costly on-premises maintenance, while its scalable nature allows businesses to easily adjust to changing production demands—whether for high-mix or high-volume environments.

"At Hanwha, we are committed to delivering cutting-edge solutions that simplify and optimize the SMT programming process," said Tim Kang, CEO of Hanwha Semitech Americas. "By offering Aegis’ FactoryLogix Machine Programmer as a SaaS solution, we enable our customers to streamline machine programming, reduce complexity, and accelerate production—all while leveraging the power of cloud-based automation."

### Key Benefits of the Aegis-Hanwha Solution

- Automated CAD, BOM, and Gerber file conversion for rapid, error-free programming.
- Advanced placement accuracy and optimization for smoother production ramp-ups.
- Reduction in manual setup time with automated part number addition, board origin adjustments, and panelization.
- Cloud-based access and scalability for a future-ready manufacturing environment.
- Seamless expansion path to broader digital manufacturing initiatives with FactoryLogix Manufacturing Operations platform.

"We are excited to collaborate with Hanwha to provide a SaaS-enabled machine programming solution that eliminates complexity and accelerates production readiness," said Jason Spera, CEO and Co-Founder of Aegis Software. "This partnership reflects the growing demand for scalable, cloud-based solutions that provide manufacturers with greater flexibility, automation, and efficiency—ensuring they stay competitive in a fast-moving industry."

### *Altair Wins 2025 Google Cloud Business Applications Partner of the Year Award for Manufacturing*

9 April 2025

Altair, a global leader in computational intelligence, announced that it has received the 2025 Google Cloud Business Applications Partner of the Year Award for Manufacturing. Altair is being recognized for leveraging Google Cloud solutions to create comprehensive, compelling technology that made a significant impact in the manufacturing industry.

Altair won thanks to its geometric deep learning-based Altair® PhysicsAI™ solution, available in the Altair HyperWorks design and simulation platform. Powered by Google Cloud infrastructure, PhysicsAI transforms the design and simulation process by delivering design insights up to 1,000x faster than traditional solver-based simulations. By combining the power of geometric deep learning with Google Cloud's scalability and performance, PhysicsAI is paving the way for faster, more sustainable design and engineering.

"We are honored to win a Google Cloud Partner of the Year Award for a second straight year. This recognition demonstrates how our best-in-class technology helps manufacturers reshape their workflows," said Sam Mahalingam, chief technology officer, Altair. "More broadly, this award underscores how Altair's unique approach to simulation, data, and AI solutions is transforming industries and providing tangible, impactful business results around the globe."

"Google Cloud's Partner Awards recognize partners who have created outsized value for customers through the delivery of innovative solutions and a high level of expertise," said Kevin Ichhpurani, president, Global Partner Ecosystem, Google Cloud. "We're proud to announce Altair as a 2025 Google Cloud Partner Award winner and celebrate their impact enabling customer success over the past year."

Available through Altair One® on Google Cloud Marketplace, PhysicsAI enables faster iterations, smarter decision-making, and more innovative products. PhysicsAI makes data and simulation more accessible to non-data scientists, further expanding its potential and empowering teams with advanced, easy-to-use, simulation capabilities.

## *Capgemini to establish AI Center of Excellence in Egypt to accelerate AI-driven innovation for global clients*

7 April 2025

**Capgemini announced it will establish an AI Center of Excellence (CoE) in Egypt focused on accelerating the generative and agentic AI transformation journeys of clients worldwide. Through this new cutting-edge AI hub, Capgemini will invest in research and development, collaborate with local academic institutions, and leverage technology partnerships to help accelerate client adoption of AI at scale. This initiative bolsters Capgemini's strong ties with Egypt as a strategic innovation hub for global organizations. It also further cements Capgemini's leadership in AI, reinforcing its commitment to developing talent, leveraging strategic industry partnerships, and accelerating AI-driven innovation to unlock significant value for clients.**

Capgemini is committed to driving continued growth and innovation in Egypt. By the end of 2025, it plans to double the number of employees in the country, reaching approximately 1200 highly talented professionals in the fields of digital transformation and innovation.

The new AI hub will house a diverse team of architects, data scientists, product engineers, and project managers, expert in delivering transformative projects from business operations and design to engineering. Clients will benefit from the advantages of time zone alignment, multi-lingual skills, and ease of travel to this conveniently located Global Delivery Center.

*"The AI Center of Excellence in this strategic location allows us to support our clients in scaling AI within their own businesses, ensuring they remain at the forefront of innovation,"* said Aiman Ezzat, CEO of Capgemini, on the occasion of the France-Egypt Investment Forum. *"By investing in the region's impressive talent and establishing this dedicated AI hub, we are not only fostering significant technological advancements but also creating a robust ecosystem for AI development. Our clients will benefit from enhanced service delivery, industry-specific solutions, and the unique advantages of being supported from Egypt."*

With implementation starting in May 2025, the new AI hub will apply Capgemini's deep industry-specific expertise to develop intelligent agents that are bespoke to highly regulated industries, such as energy, life sciences and aerospace. It is designed for clients to explore, design and implement cutting-edge technologies that can optimize operations and strategically transform their business, including supply chain and product innovation. By applying advanced algorithms and machine learning techniques, Capgemini will help clients across Europe, America, the Middle East, and Asia elevate customer experience to a strategic value driver.

Hossam Seifeldin, CEO of Capgemini in Egypt, said *"Egypt is experiencing an impressive growth trajectory, fueled by digitalization and exceptional talent in AI. I am excited to build on the*

*strong foundation we have established in the region. Doubling our workforce and establishing this new AI Center of Excellence will not only drive cutting-edge innovation but also create valuable opportunities for local talent to thrive in a global arena."*

## *Flexible and future-oriented – Tebis AG restructures its Board of Directors*

31 March 2025

Software company Tebis AG in Munich announces its establishment of a new management structure as of the start of 2025, with a four-member Board of Directors: Dr. Thomas Wrede (CEO – Chief Executive Officer), Jens Lüdtkke (CSO – Chief Strategy Officer), Reiner Schmid (COO – Chief Operating Officer) and Robert Aulbur (CRO – Chief Revenue Officer).

Dr. Thomas Wrede, who has served as CEO of the company since mid-2023, is stepping down and handing over responsibility to the new Executive Board team on March 31, 2025. The Board will include a Chief Financial Officer (CFO) as soon as possible.

Bernhard Rindfleisch, Founder and Chairman of the Supervisory Board, and Dr. Thomas Wrede explain: "The appointment of a new Board concludes a corporate transformation that started in 2022, during which Tebis AG has been completely realigned and adapted to future market requirements. The decision to appoint a four-member Board ensures the flexibility we need to dynamically and efficiently promote Tebis' future growth."

Bernhard Rindfleisch also thanks Dr. Thomas Wrede for his 12 years of service with Tebis AG: "Dr. Thomas Wrede has made significant contributions to the company's positive development over this time. Of special note are the international expansion of the business and the addition of the ProLeiS MES solution to the company's portfolio. Another focal point of his work was further developing the company's strategy and improving strategy implementation with the OKR system. In recent years, he has also worked intensively on transforming Tebis into an agile company."

Chief Strategy Officer Jens Lüdtkke predicts: "Our market will continue evolving rapidly and demanding great adaptability and forward thinking from our customers and from us. With this new structure, we are strengthening our innovative capacity and preparing ourselves optimally for the challenges ahead."

Jens Lüdtkke has been responsible for the business of the Tebis Consulting unit since 2013, heads the Marktspiegel Werkzeugbau Association and is also a lecturer at the Hochschule Schmalkalden. He has also been a member of the European Economic Senate since May 2024.

As Chief Strategy Officer (CSO), Jens Lüdtkke is responsible for corporate strategy and its implementation, the development of new business areas and further development of the organizational structure of Tebis AG.

Chief Operating Officer Reiner Schmid is certain: "With our realignment, we will continue to be best equipped to exploit market opportunities, promote innovative projects and support our customers in taking their processes and technology to the next level."

Reiner Schmid has been active with Tebis AG for 27 years. In recent years, he was responsible for product management and was head of the CAD/CAM software division.

As Chief Operating Officer (COO), Reiner Schmid will now manage overall activities of the product divisions and will be responsible for the areas of technology and innovation.

Chief Revenue Officer Robert Aulbur explains: "This realignment is far more than just a change on paper. We are convinced that the new structure will help us all to respond even better and faster to our customers' need in this challenging market environment."

Robert Aulbur was previously Head of Strategic Sales at Tebis and subsequently worked for several years as Managing Director at Tebis ProLeiS GmbH.

As Chief Revenue Officer (CRO), Robert Aulbur is assuming overall responsibility for the company's national and international marketing, sales and support units. He is also responsible for establishing strategic alliances and cooperative efforts.

Bernhard Rindfleisch concludes: "Our market is changing rapidly and with it the challenges we face as a family business with a long-term orientation. We have reset our course and realigned our corporate management to ensure that we continue to be successful and set standards. With this new structure, we are establishing clear responsibilities, strengthening our innovative capacity and preparing ourselves optimally for the challenges ahead."

### *GoEngineer and The Logic Factory Announce Partnership*

8 April 2025

GoEngineer, a premier provider of product design, engineering, and manufacturing solutions and The Logic Factory, a global leader in supply chain planning and optimization are pleased to announce a strategic partnership serving customers across the United States. This collaboration brings together proficiency in engineering, manufacturing, and supply chain optimization to deliver seamless, end-to-end solutions that drive operational excellence and resilience.

By combining The Logic Factory's deep knowledge in supply chain optimization with GoEngineer's cutting-edge design, engineering and manufacturing solutions, the partnership will help businesses streamline operations, enhance efficiency, and improve overall performance.

*"Partnering with GoEngineer allows us to further extend our optimization capabilities by integrating advanced design and engineering solutions,"* said Roel van den Broek, CEO of The Logic Factory. *"Together, we share a commitment to customer success, innovation, and long-term value creation. This partnership enables us to offer truly holistic solutions that empower businesses to optimize their entire value chain, from design to supply chain."*

*"We're excited to partner with The Logic Factory, a true leader in supply chain planning and optimization. Their advanced knowledge and approach will provide needed benefits to our customers, offering a smarter, more resilient supply chain. With real-time optimization and seamless coordination across their entire network, we can help them reduce lead times and stay ahead of disruptions."* – Tim Peterson EVP of Customer Process Engagement at GoEngineer.

With a strong track record in industries such as manufacturing, logistics, and metals & mining, The Logic Factory is a long-term DELMIA partner specializing in supply chain optimization solutions tailored to each client's unique needs. Their commitment to long-term partnerships and customer success ensures solutions that drive measurable impact.

GoEngineer, a Dassault Systèmes Platinum Partner, brings over 40 years of experience serving thousands of customers across industries such as high-tech, energy, aerospace & defense, transportation & mobility, and more. The company provides advanced design & manufacturing solutions and services, empowering businesses to innovate and deliver high-quality products faster.

This partnership marks a significant step toward delivering truly integrated solutions that bridge the gap between engineering, manufacturing, and supply chain, ensuring businesses stay ahead in an ever-evolving marketplace.

### *Honeywell Appoints Su Ping Lu as General Counsel and Corporate Secretary*

8 April 2025

Honeywell announced that Su Ping Lu has been appointed as Senior Vice President, General Counsel and Corporate Secretary, effective May 5, 2025. She will succeed Anne Madden who is currently Senior Vice President and General Counsel.

In this role, Lu will lead Honeywell's global legal, government relations and security teams. She will report to Vimal Kapur, Chairman and CEO of Honeywell.

Madden will transition to an evolved role as Senior Vice President of Portfolio Transformation and Senior Advisor; she will continue reporting to Kapur. Honeywell recently announced the planned separation of its Aerospace Technologies business along with the previously announced spin of Advanced Materials, which will result in three publicly listed industry leaders with distinct strategies and growth drivers. In her new role, Madden will lead both efforts through to completion.

Lu currently serves as Vice President and Corporate Secretary and General Counsel for International. Lu joined Honeywell in 2009 as Vice President and General Counsel, Aerospace Technologies in Asia Pacific leading legal and contracts support for Honeywell Aerospace's business and operational activities across the Asia Pacific region. Since that time, she has served in increasingly senior roles on Honeywell's legal team and was promoted to her current position in January 2024. Lu began her legal career with Wilson Sonsini, Goodrich & Rosati and Shearman & Sterling. She holds a B.A. in international relations and economics from Stanford University and a J.D. from Columbia University.

"Su brings a blend of exceptional leadership, legal expertise and a global perspective, that uniquely qualify her for this role." said Kapur. "Working closely with our board of directors and our senior leadership team, she will be a critical partner in driving our strategy to accelerate growth."

"I am grateful to Anne for her continued leadership that draws on her nearly 30 years at Honeywell. We are fortunate to have her playing such a key role during this transformative

time for our business," Kapur said. "Her unparalleled financial and business acumen will be key to executing our separation plans and integrating recent acquisitions to fully optimize our portfolio."

Anne joined Honeywell's predecessor AlliedSignal in 1996 as General Counsel of Fluorine Products and subsequently held positions of increasing seniority across Honeywell's Specialty Chemical and Performance Materials and Technologies business. Prior to taking on her duties as Honeywell's General Counsel in 2017, Anne was Vice President of Corporate Development and Global Head of M&A. During her 16-year tenure as Global Head of M&A, Honeywell made around 100 acquisitions, representing about \$15B in revenue and divested about 70 businesses, representing close to \$9B of non-core revenues.

Since December 2023, Honeywell has announced a number of strategic actions to drive organic growth and simplify its portfolio. This includes nearly \$12 billion of accretive acquisitions: the Access Solutions business from Carrier Global, Civitanavi Systems, CAES Systems, the LNG business from Air Products and the announced acquisition of Sundyne.

### *Indixio and EagleView Align to Revolutionize Geospatial Insights In the Geographic Information Systems (GIS) Industry by Improving Data-Driven Decisions*

3 April 2025

**Indixio**, a leading provider of Information Management Solutions and Geomatics, announces an exciting strategic alliance with **EagleView**<sup>®</sup>, a leading provider of aerial imagery and geospatial technology. This collaboration aims to revolutionize location-based intelligence, offering users an unparalleled solution for data-driven decision-making. With the IDX Connector enabled for EagleView<sup>®</sup> created by Indixio, it is possible for mutual clients to visualize EagleView<sup>®</sup> high resolution aerial images in GoMap<sup>®</sup>, a web mapping platform used to publish and edit georeferenced data. This allows users to extract critical detail and information from imagery using their existing data and knowledge about the environment.

"The IDX Connector enabled for EagleView<sup>®</sup> is the key to unlocking a new level of geospatial insights within GoMap<sup>®</sup>, our robust platform for managing assets and infrastructure data. This isn't just about maps; it's about revolutionizing how you make decisions," says Danick Venne, CEO of Indixio. "At Indixio, we've always strived to simplify the complexities of information management. Now, alongside EagleView<sup>®</sup>, we're taking it a step further. Our mission is clear: to empower organizations with the tools they need to make data-driven decisions confidently and accurately."

Joe Oddi, Director of Partner Strategies at EagleView<sup>®</sup>, echoes the sentiment, saying "We are thrilled to be integrating with Indixio, a company that shares our vision for the transformative power of imagery-derived insights. Through the IDX Connector enabled for EagleView<sup>®</sup>, we are leveraging our rich data and imagery library to bring organizations unprecedented clarity and insights. This alliance represents a merger of technologies that has the potential to redefine the boundaries of what is possible in geospatial analytics."

Perform precise measurements directly in GoMap<sup>®</sup>

Mutual customers can now view EagleView®'s high resolution oblique and orthogonal imagery directly in GoMap®, providing a 360-degree view of locations, enabling a deeper understanding of the environment. Indixio's analytics further amplify this comprehension by extracting invaluable insights. This is an essential solution for generating land maps, street centerlines and planimetric data.

Further, users can now simultaneously compare multiple sets of imagery, track changes over time, obtain additional information from oblique imagery (e.g., distance, height, elevation and bearing), display base layers like street names and contour lines, and export visible areas as PDF. As a result, mutual clients utilizing EagleView® imagery and Indixio insights in their workflow can operate more efficiently, make decisions more confidently, and better serve stakeholders.

### *Lantek and ZINSER optimize bevel cutting with a solution that enhances efficiency and cut quality*

10 April 2025

**Lantek, a global leader in software solutions for the sheet metal industry, and ZINSER, a renowned German manufacturer of state-of-the-art sheet metal and pipe cutting systems, have jointly developed an innovative solution that revolutionizes bevel cutting in pre-cut parts. This collaboration allows customers to improve precision without interrupting production, achieving greater efficiency and higher-quality finishes.**

#### **Uninterrupted bevel cutting: a new production approach**

Traditionally, bevel cutting was performed within the **nesting** process, often causing issues such as collisions, cutting inaccuracies, or production slowdowns. The industry is now shifting towards a more efficient approach: first, parts are cut on a high-production machine, and then those requiring bevels are transferred to a **dedicated bevel-cutting machine**.

This approach, increasingly adopted by European machine manufacturers, reduces downtime in the main cutting process while improving control over bevelling operations. At the core of this solution is ZINSER's sophisticated part recognition system. Their machines use advanced measurement technologies (such as **optical cameras, contact sensors, and multi-point detection**) to accurately identify each part's geometry and orientation, enabling precise and reliable bevel cutting.

#### **Advanced software for seamless integration**

Lantek's contribution to this development has been key to enabling seamless integration between software and machine. Through a **custom-developed postprocessor** for ZINSER machines, Lantek's software uses sensory data to accurately calculate each part's position and orientation, automatically adjusting the cutting parameters to ensure precise execution.

"Our development helps customers optimize workflow and reduce material waste without compromising bevel-cutting quality. This technology delivers more precise cuts and improved production times, ensuring smooth integration with the rest of the manufacturing process," explains **Francisco Pérez, OEM Channel Director at Lantek**.

### Tangible benefits for customers

By integrating Lantek's software into ZINSER machines, customers can manage **bevel cutting more efficiently**, particularly for parts with complex geometries. Separating this process from the initial cutting results in **a smoother production flow and eliminates unnecessary downtime**.

Key benefits of this solution include:

- **Higher bevel-cutting precision**, thanks to the exact recognition of each part's position.
- **Reduced downtime**, as complex operations are handled by a specialized machine without disrupting primary production.
- **Optimized workflow**, with seamless integration between cutting and beveling.
- **Compatibility with various part recognition methods**, such as optical and contact sensors, enabling greater flexibility in production.

### A step towards intelligent automation

This solution has already been successfully implemented in various facilities across Europe, establishing itself as an innovative approach to **optimizing bevel cutting in the sheet metal industry**. Its design ensures **seamless integration with different cutting and automation systems**, making it applicable to ZINSER industries such as **metal structures, shipbuilding, and heavy machinery manufacturing**.

With a focus on **precision, efficiency, and reduced downtime**, this technology represents a major step toward **autonomous manufacturing**, where the combination of advanced software and specialized machinery optimizes production without compromising cut quality.

### *Nano Dimension Appoints Ofir Baharav as CEO*

8 April 2025

Nano Dimension Ltd., a digital manufacturing leader, announced the appointment of Mr. Ofir Baharav as its new Chief Executive Officer, effective immediately. This strategic move underscores the Company's commitment to swiftly realizing merger synergies, restoring profitability, and delivering substantial shareholder value.

The Board of Directors, having worked closely with Mr. Baharav as Chairman, recognized his unique qualifications. Mr. Baharav has a proven track record in transformation and innovation, along with a deep background in capital equipment for the electronics industry and additive manufacturing, 3D printing technologies, making him the ideal candidate to lead Nano Dimension through this pivotal phase.

"Mr. Baharav's proven ability to drive strategic change and operational efficiency is precisely what Nano Dimension needs at this critical juncture," stated Robert Pons, Nano Dimension new Chairman of the board of directors, "His deep industry expertise and leadership will be instrumental in navigating the integration, achieving rapid profitability, and delivering significant value to our shareholders."

Mr. Baharav brings nearly three decades of experience in capital equipment, spanning additive manufacturing and electronics. His prior roles as CEO of Maxify, VP Products at Stratasys, CEO at Xjet, EVP Products at Credence Systems, and President at Optonics, demonstrate a consistent pattern of driving strategic vision, technological innovation, cost optimization, and accelerated growth.

**Driven by a passion to build disruptive manufacturing technology organizations, but also the capabilities to drive necessary transformation,** Mr. Baharav has already stewarded significant changes since becoming Chairman on December 15th, 2024, including:

- **Strategic Realignment:** Refocused R&D and sales on products and services where the Company can innovate, maintain long-term competitiveness, and partner with customers in the fabrication of high-value, high-performance applications.
- **Cost Reduction:** Implemented immediate measures to reduce G&A expenses, which are expected to deliver over \$20 million of fully annualized savings by year-end; with further reductions expected from post-merger operational consolidation.
- **High-impact Negotiations:** Successfully negotiated with CFIUS to remove restrictive limitations on post-merger cost reductions and synergy realization, enabling the company to achieve projected operational efficiencies.
- **Governance Enhancement:** Initiated amendment proposals to the Articles of Association (pending shareholder approval) along with removal of poison pill to better align with shareholder interests, which reinforces transparency and accountability.
- **Operational Optimization:** Streamlined and relocated field operations to enhance sales in the U.S. and China, improving market penetration and customer responsiveness.
- **Accountability and Transparency:** Implemented comprehensive performance metrics and reporting systems, ensuring clear accountability and data-driven decision-making.

“We are confident that Mr. Baharav’s leadership will drive the rapid and decisive actions necessary to achieve profitability and refocus the company,” said David Stehlin, a Board Director, “His combined expertise in electronics and additive manufacturing is uniquely suited to our strategic direction, ensuring we capitalize on the significant opportunities ahead.”

The board wishes to thank Mr. Julien Lederman for his strong leadership and execution having stepped into the role of Interim CEO in the most challenging of times with both board and management completely afresh. As Nano Dimension’s Chief Business Officer, Mr. Lederman will be leading the corporate transformation with a strategic focus on post merger integration, communications, investor relations, along with spearheading a systematic operational planning and performance tracking framework to drive organizational excellence and accountability.

“It is a privilege to lead Nano Dimension in creating value for shareholders, working with a talented cohort of colleagues and partnering with industry leading customers. Nano Dimension,

which now includes Desktop Metal and is expected to include Markforged, is composed of exciting opportunities to build an enduring digital manufacturing leader. Strategic integration efforts and transformations are underway, creating an exceptional company - one with a sustainable business model built upon innovative technologies focused on high value applications for digital manufacturing that will deliver financial results. I want to thank Mr. Lederman for his leadership during this time, and I look forward to working closely with him.”

Mr. Zivi Nedivi, President, and Mr. Tomer Pinchas, Chief Financial Officer and Chief Operating Officer are departing the Company. Mr. Baharav has resigned from the Board, while Robert Pons, a director since December 2024, becomes Chairman of the board.

### *SAIC Appoints Kathleen McCarthy as New Executive Vice President and Chief Human Resources Officer*

9 April 2025

Science Applications International Corp., a premier mission integrator driving our nation's digital transformation across the defense, space, civilian and intelligence markets, is pleased to announce the appointment of Kathleen McCarthy as the company's new Executive Vice President and Chief Human Resources Officer, effective May 12, 2025.

In this role, McCarthy will report directly to Chief Executive Officer Toni Townes-Whitley and will spearhead all human resources initiatives, employee engagement strategies and talent acquisition operations at SAIC. She will focus on evolving the workforce strategy to deliver the brightest talent, with the highest capabilities to our government customers to help them achieve their missions.

“Kathleen brings a great depth of experience in cultivating and inspiring exceptional talent which is pivotal in driving both substantial business value and innovation,” said Toni Townes-Whitley, CEO of SAIC. “Her proven track record of leadership and strategic foresight position her well to further enhance our employee engagement initiatives and lead our efforts in upskilling and developing critical skills within our workforce. I am delighted to welcome Kathleen to SAIC, where her insights and expertise will be invaluable to ensuring we continue to meet the evolving needs of our industry.”

McCarthy joins SAIC from GE Aerospace, where she served as Chief Human Resources Officer for the Defense & Systems business. Prior to that, she was Chief Human Resources Officer for GE Aviation and earlier in her GE tenure, she served as Chief Human Resources Officer of GE Digital, leading the business to profitability and defining its vision around the Industrial Internet of Things (IIoT).

Her career also includes executive roles at American Express as SVP and Chief Talent Officer, where she led global workforce strategy, and at Thomson Reuters where she led talent management and acquisition. McCarthy began her career at Bain & Company and McKinsey & Company, later heading HR at the tech startup eFinanceWorks.

Recognized as a leader in her field, McCarthy is a member of World 50, G100, and The Learning Forum's Executive Council Network. She has also served on the advisory board for CEB Talent

Management, now part of Gartner for HR, and is a frequent speaker on talent development and HR best practices.

## *Stratasys Partners with trinckle 3D in Exclusive Software Agreement to Automate Fixture Design*

7 April 2025

Stratasys Ltd. announced it has signed a Memorandum of Understanding to partner with German-based software company, trinckle 3D GmbH, to integrate its fixturemate™ software into Stratasys' industry-leading GrabCAD Print™ Pro software package.

This integration will complete Stratasys' tooling workflow. It allows for simplified fixtures design by non-CAD-designers and broaden the range of users who can benefit from the capabilities of GrabCAD® software, expanding the opportunity for innovation while creating a more seamless workflow from design to production.

The addition of fixturemate enables manufacturers without CAD expertise to design and configure custom 3D-printed fixtures within Stratasys' GrabCad Print Pro. This partnership is aimed to expand the reach of GrabCAD Print Pro to address the growing demand for fixture and tooling applications across nearly all industries, including industrial, transportation, service bureaus, contract manufacturing, and service and repair.

“Eliminating the need for specialized CAD skills gives customers flexibility with their manufacturing workforce when it comes to the development of complex fixtures and tooling,” said Victor Gerdes, Vice President, Software, Stratasys. “This new offering is targeted at delivering significant savings in time and workforce development, while allowing customers to use our solutions for both print preparation as well as critical design tasks for manufacturing,”

Using intelligent automation, the fixturemate software automates the design of custom fixtures, allowing manufacturers to create secure, precise holding solutions in minutes. This combined solution eliminates the manual effort and complexity traditionally associated with fixture design. The new software package optimizes fixture geometry based on part shape, ensuring a secure hold while exposing necessary surfaces for machining, inspection, or assembly. Integrated seamlessly into Stratasys' GrabCAD Print Pro, fixturemate accelerates production workflows, reduces material costs, and increases manufacturing efficiency.

“We're removing one of the biggest barriers in additive manufacturing, the need for specialized CAD skills and the costs associated with the manual design process,” said Florian Reichle, CEO and Co-Founder of trinckle 3D. “By integrating fixturemate with Stratasys' GrabCAD Print Pro, we're making it easier than ever for manufacturers to create custom, production-ready fixtures in minutes. This software will eliminate bottlenecks, accelerate workflows and maximize the value of additive manufacturing.”

Stratasys expects to showcase the new fixturemate / GrabCAD Print Pro integration at the RAPID + TCT in Detroit, April 8<sup>th</sup> to 10<sup>th</sup>. Attendees will see firsthand how automated fixture design simplifies manufacturing workflows. The new software offering is expected to be available later this year, across the entire Stratasys technology portfolio.

## *Waukesha-Pearce Industries Named New Trimble Technology Outlet Serving Texas, Louisiana*

10 April 2025

Trimble® announced that Waukesha-Pearce Industries, LLC (WPI) is the newest construction equipment dealer to become a Trimble Technology Outlet. WPI will now sell Trimble aftermarket grade control technology to customers using Komatsu and Yanmar earthmoving equipment, including dozers, excavators, mini-excavators, motor graders and compact track loaders. Trimble technology from WPI includes the Trimble Works Subscription, which provides an easy entry-point, predictable monthly payment, upgrade flexibility, software and firmware maintenance and more.

Trimble Technology Outlets are a new and important part of Trimble's evolved civil construction distribution strategy. By adding authorized resellers representing a wide variety of manufacturers to the Trimble distribution channel, it becomes easier for users of all machine types to purchase, install and utilize Trimble technology for improved jobsite productivity and profitability. WPI is dedicated to providing customers with essential technology for their earthmoving equipment.

### **Emerging Opportunities for WPI Customers**

"WPI has been evolving to provide its customers with the most innovative solutions in the construction industry for more than 100 years, and we are excited that the next phase of that evolution includes selling Trimble technology," said Ron Bisio, senior vice president, field systems at Trimble. "Our goal is to make our technology accessible to users of all machine types through a network of new Trimble Technology Outlets, and we are moving quickly to make that vision a reality."

"Establishing ourselves as a Trimble Technology Outlet will enhance our ability to meet customers' technology needs, allowing us to provide customized solutions and exceptional service," said Lloyd French IV, divisional president at WPI. "Working with Trimble enables us to build deeper alliances with our existing customers and help forge new business relationships, demonstrating our unwavering commitment to growth and success."

Trimble's grade control systems integrate sensors, software and automation features to empower operators to work more productively. From the precise positioning of buckets, and other implements, to the optimization of equipment usage, Trimble technology helps improve accuracy and safety while reducing equipment wear-and-tear and fuel consumption.

### **Availability**

Trimble aftermarket grade control solutions for Komatsu and Yanmar earthmoving machines are available now at all WPI locations in Texas and Louisiana.

## Event News

### *Agiloft and Honeywell to Share Insights on Streamlining Legal Contracting Processes at CLOC Global Institute 2025*

7 April 2025

Agiloft, a leader in data-first contract lifecycle management (CLM), announced that its General Counsel Laura Richardson, along with Honeywell's Vice President of Legal Operations, Strategy, and Transformation Barbara Rogers, and Honeywell's General Counsel of Contracting Excellence Brad Glaza, will present at the 2025 CLOC Global Institute. Their session, *"Streamlining Contracts & Governance for Global Multi-Industrial Operations: A Case Study in the Operational and Digital Transformation of Contracting,"* will discuss insights and experiences in streamlining legal contracting processes for a dynamic, multi-national, Fortune 500 company.

**What:** During this session, Agiloft and Honeywell's legal operations leaders will explore their initiatives in establishing comprehensive standard contract terms and governance processes, and developing practical playbooks for business models ranging from manufacturing jet engines to implementing industrial process control systems.

This case study discussion will cover key governance processes for managing contract deviations, creating and implementing an innovative risk assessment tool, deploying a standardized clause heat map, connecting key systems to a CLM, and the introduction of a contracting advisor tool to simplify legal reviews. Attendees will gain a better understanding of the integration of contract management with project management teams and future-proofing their organization for automation.

**When:** Tuesday, May 6, 2025, 2:45 PM-3:15 PM PT

**Where:** Room – Juniper 1, at the Aria Hotel, Las Vegas, Nevada

For more information about CLOC and this speaking session, visit [www.cloc.org](http://www.cloc.org).

### *Configit to Host Tenth Annual Configuration Lifecycle Management Virtual Summit*

8 April 2025

Configit, the global leader in Configuration Lifecycle Management (CLM), announced that the company will hold its tenth annual Configuration Lifecycle Management Summit 2025 on April 29-30. Register now and view the full schedule for the virtual event.

Intense competition, economic uncertainty and rapid technological advancements are just a few of the challenges facing global manufacturers. To combat these pressures, organizations must have a dynamic, scalable business model to thrive in today's environment. **The 2025 Summit will explore how to drive profitable growth by advancing customer-centric manufacturing.** Professionals from around the world will learn how connecting engineering and sales streamlines product configuration, improves customer experiences and accelerates new product development.

**April 29 is Business Day**, focused on driving profitable growth through responsive customer experience. Presentations and discussions by Siemens, Accenture, Philips and other industry leaders will demonstrate how removing the boundaries of traditional product configuration processes supports increased customer satisfaction, faster sales and expanded market reach.

**April 30 is Technology Day**, where attendees will gain actionable insights on how connecting engineering and sales streamlines the product configuration process, empowering manufacturers to scale more efficiently. PTC, Deloitte and Configit will present use cases that demonstrate the potential and possibilities of having the right configuration technology and management approach in place to enhance sales, engineering, and service.

**Johan Salenstedt, CEO, Configit, said:** “As the market shifts toward customer-led personalization, manufacturers of complex products need solid technology solutions and fresh ideas. Configuration Lifecycle Management (CLM) is already transforming how many manufacturers meet today’s challenges. This year’s summit will showcase how B2B manufacturing leaders are using the power of CLM to navigate product complexity, boost operational efficiency and accelerate digital transformation amid an ever-changing landscape.”

[Register for the 2025 CLM Summit now](#) (virtual event).

### *Fourth Annual PartnerNetwork™ Conference from Rockwell Automation Celebrates Partners, Collaboration and Award Winners*

4 April 2025

Rockwell Automation, Inc., the world’s largest company dedicated to industrial automation and digital transformation, announced the winners of the fourth annual PartnerNetwork™ awards during its PartnerNetwork Conference event from March 31 to April 3 in Los Angeles, California.

The invite-only event was focused on alignment within the PartnerNetwork ecosystem by strengthening the model, offerings and collaboration to deliver differentiated value to customers and drive accelerated profitable growth together. The event featured keynote presentations from Rockwell Automation leadership and guest speakers, open discussions with partner program managers, networking, and breakout sessions focused on topics that matter most to the partner community. With partnerships being core to Rockwell’s business and one of its biggest differentiators, the collaborations provide unique solutions that help the company’s customers become more resilient, agile and sustainable. And the PartnerNetwork awards give Rockwell Automation an opportunity to celebrate all the partner community has done and continues to do.

The Rockwell Automation PartnerNetwork awards recognize and celebrate organizations that have successfully produced innovative, sustainable, transformational and collaborative solutions to customers. Each one of these organizations have helped set the standard for strategic alignment, innovation, and overall excellence within the ecosystem. These winners showcase the true value of collaboration as they have combined Rockwell Automation and other PartnerNetwork solutions to help address the most pressing problems facing customers.

“Thanks to not only our winners, but to everyone who submitted their innovations, collaborations and achievements. This work we do within our PartnerNetwork ecosystem is central to our collective success as we help deliver market-leading technology and exceptional results,” said Don Shoemaker, regional vice president, North America Market Access, Rockwell Automation. “Innovation is why customers put their faith in us to deliver projects that exceed expectations. Multiply that across the PartnerNetwork, and we establish a new future for industrial automation.”

Rockwell Automation congratulates the following award winners:

<b>OEM Innovation:</b> Delkor Systems, Inc.	<b>OEM Partner of the Year:</b> Grenzebach Corporation
<b>SI Innovation:</b> Conperio Technology Solutions	<b>SI Partner of the Year:</b> Interstates
<b>EPC Innovation:</b> Salas O'Brien	<b>EPC Partner of the Year:</b> CRB Group
<b>Technology Innovation:</b> EPLAN	<b>Technology Partner of the Year:</b> Spectrum Controls Inc.
<b>DI Innovation:</b> Westburne	
<b>DEI:</b> DMC, Inc.	<b>Sustainability:</b> CAM Technologies
<b>Ecosystem Award:</b> CED – Industrial Solutions Network	

### *ZWSOFT Showcased Latest CAD/CAE/CAM Innovations at Hannover Messe 2025*

10 April 2025

ZWSOFT, a trusted provider of all-in-one CAx solutions, marked a significant presence at Hannover Messe 2025, the world's most important industrial trade fair, showcasing its latest integrated CAD/CAE/CAM solutions and connecting with industry professionals from around the world.

#### **Integrated CAx Solutions Empowering Sustainable Innovation**

At this year's event, ZWSOFT showcased the latest innovations in its CAD/CAE/CAM solutions, demonstrating how they facilitate digital transformation and empower sustainable innovation across various industries.

Leveraging core technologies such as the Overdrive geometric kernel, ZGS constraint engine, and IPX data conversion engine, ZWSOFT has developed an all-in-one product matrix. Integrated solutions like "ZWCAD+ZW3D" and "ZW3D CAD+CAM" help businesses bridge data gaps, reduce manual work, and ensure high precision. This integrated approach enables a parallel development process that streamlines design to manufacturing.

ZWSOFT also highlighted its advanced CAE capabilities with showcase of particle dynamics simulation software, ZWSim DEM, and Computational Fluid Dynamics software, PHOENICS. These technologies provide real-time simulation and validation, covering from equipment design to process optimization. By enabling engineers to refine designs and identify potential risks early, these tools help businesses reduce costs and improve equipment lifespan.

"ZWSOFT's integrated CAx solutions, by combining design, simulation, and manufacturing, help enterprises break down data silos and achieve seamless collaboration throughout the entire process. This significantly enhances R&D efficiency and shortens time to market, empowering sustainable innovation," noted Qideng Hu, Chief Technology Officer of ZW3D.

### **Industry-Proven Solutions Driving Business Success**

In addition to live demonstrations of its CAx solutions, ZWSOFT hosted a series of expert-led presentations, spotlighting case studies that highlight the application of its solutions across consumer electronics, machinery, and power industries. One notable presentation on WELLTEC, a leader in the injection molding industry, demonstrated how ZW3D's all-in-one solution significantly streamlined their design and machining processes, enhancing production efficiency and advancing their digital transformation journey.

Another key presentation featured XJ Electric, a global leader in the power industry, showcasing how ZWSOFT's solutions optimize electrical cabinet design. Utilizing ZW3D's IPX engine, XJ Electric revitalizes historical data assets, facilitating technological inheritance and innovation with one-click data import.

These presentations not only demonstrated ZWSOFT's robust CAx solutions in supporting diverse sectors but also solidified its reputation as a trusted partner for industry professionals looking to improve efficiency and embrace digital advancements.

### **Strengthening Connections with Global Industry Professionals**

At this prominent global industrial platform, the ZWSOFT team connected with partners, customers, and industry professionals worldwide, fostering inspiring conversations that went beyond the exhibition. "Our collaboration with ZWSOFT at Hannover Messe has proven invaluable. Their preparation and innovative solutions are truly amazing," said a member from Enee GmbH, ZWSOFT's German partner.

These connections with industry leaders provided ZWSOFT with valuable insights into emerging trends and industry needs. As Hannover Messe 2025 concluded, ZWSOFT reaffirmed its

dedication to empowering sustainable innovation with its all-in-one CAx solutions, contributing to a more sustainable industrial future.

## Financial News

### *Atos brings forward its first quarter 2025 revenue release to April 17, 2025 to synchronize with its liquidity reporting*

7 April 2025

Atos SE announces that it brings forward its Q1 2025 revenue publication date to April 17, 2025 in order to synchronize it with the issuance of its liquidity report required as part of its recurring reporting obligations towards its creditors.

Initially planned on **April 25, 2025**, the first quarter revenue press release will be issued on **April 17, 2025** at 07:30 am (CET – Paris) and will include the Group's estimated liquidity position as of March 31<sup>st</sup>, 2025.

The Group does not plan to hold a conference call on that day and will not provide indications on its 2025 financial objectives, as it will present an update of its strategy and organization during a Capital Markets Day that will be held in Bezons and webcast live on May 14, 2025.

#### **Forthcoming events**

April 17, 2025 (Before Market Opening) – First quarter 2025 revenue

May 14, 2025 – Capital Markets Day

June 13, 2025 – Annual General Meeting

August 1st, 2025 (Before Market Opening) – First semester 2025 results

### *Cadence Announces First Quarter 2025 Financial Results Webcast*

4 April 2025

Cadence will hold its first quarter 2025 financial results webcast on Monday, April 28, 2025.

Participating in the webcast will be Dr. Anirudh Devgan, president and chief executive officer, and John Wall, senior vice president and chief financial officer.

The webcast will begin Monday, April 28, 2025 at 2:00 p.m. Pacific Time. An archive of the webcast will be available online from 5:00 p.m. Pacific Time on April 28, 2025 until 5:00 p.m. Pacific Time on Monday, June 16, 2025 at [cadence.com/cadence/investor\\_relations](https://cadence.com/cadence/investor_relations).

### *CENIT group achieves a sales increase of about 12% to EUR 207.3 million in the business year 2024 compared to previous year*

10 April 2025

**Despite challenging economic conditions, CENIT AG recorded solid growth in 2024. Group sales increased by 12.2% year-on-year to EUR 207.3 million, exceeding the original forecast. Organic growth also developed positively: excluding the most recent acquisitions - CCE and Analysis Prime - sales increased by 5.2%. The software licenses segment recorded a strong increase of EUR 12.4 million to EUR 121.9 million, while revenue from service sales increased by 14.7%. The acquisitions made in 2024 not only strengthen the market position in the DACH region but also form an important basis for further growth in North America.**

### Results in detail

CENIT group generated sales revenue of EUR k 207,333 in the 2024 fiscal year (prior year: EUR k 184,720/+12.2%). Sales of CENIT's proprietary software increased by 14.8% to EUR k 19,271 compared to EUR k 16,788 in the prior year. Sales revenues in the CENIT consulting and services area amounted to EUR k 85,337, an increase of 14.7% (prior year: EUR k 74,380). Sales of third-party software rose by 10.7% to EUR k 102,592 (prior year: EUR k 92,697).

The gross profit (operating output less cost of materials) amounted to EUR k 124,546 (2023: EUR k 110,606), representing an increase of 12.6%.

CENIT achieved EBITDA in amount of EUR k 17,263 (2023: EUR k 16,408/+5.2%) and EBITA of EUR k 11,345 TEUR (prior year: EUR k. 11,204 TEUR/+1.3%). EBIT amounted to EUR k 7,381 (2023: EUR k 9,218/-19.9%). The negative financial result in the amount of EUR 8,074 k (previous year: EUR 2,413 k) is impacted in the amount of EUR 3,732 k by the derecognition of the investment in ASCon Systems Holding GmbH, as the company filed for insolvency on March 24, 2025. Earnings per share amounted to EUR -0.23 (2023: EUR 0.54).

### Orders Development

During the 2024 business year, orders received by CENIT Group totaled EUR k 230,931 (2023: EUR k 196,804). The order backlog as of December 31, 2024 amounted to EUR k 81,089 (2023: EUR k 57,491).

### Asset and Financial Situation

On the balance-sheet date, the company's equity amounted to EUR k 47,437 (31.12.2023: EUR k 45,003), representing an equity ratio of 30.3% (2023: 29.3%). On the balance-sheet date, bank deposits and liquid assets totaled EUR k 16,457 (2023: EUR k 24,341). The operative cash flow amounted to EUR k 10,335 (2023: EUR k 5,331). Furthermore, cash and cash equivalents in the 2024 financial year were mainly influenced by an increase in bank loans of EUR k 3,676 as part of the refinancing and by acquisitions amounting to EUR k 14,792

### Employees

As of December 31, 2024, the number of employees in the group was 984 (2023: 893). Personnel expenses in the CENIT group amounted to EUR k 88,045 in the reporting period (prior year: EUR 78,588 k). CENIT is currently training 57 young people in various professions. The trainees include students of the Baden-Württemberg Cooperative State University (DHBW) in the fields of information technology and economics as well as trainees in the field of information technology.

## Dividend

At the Annual General Meeting on June 4th, 2025, the Management and Supervisory Boards will propose to distribute no dividend from CENIT AG's unappropriated profit due to the current economic situation.

## Outlook

2025 will be another challenging year for the CENIT Group. The focus will primarily be on improving operational competitiveness. Measures for this were already initiated in Q1 as planned within the agreed budget and have already been mainly implemented. Excluding possible acquisition effects, consolidated sales are expected to be between 229.0 - 234.0 million EUR with EBIT of 6.8 - 7.3 million EUR. EBITA (EBIT before PPA amortization) is expected to be around 12.4 mEUR in 2025. This takes into account the current difficult economic conditions.

In view of the geopolitical situation, the planning presented is based on the assumption that the ongoing war between Russia and Ukraine, the conflict in the Middle East and the current tense economic situation in Germany will not have any significant negative economic impact on our industry and our main customer segments.

The complete 2024 Annual Report is available in a German and English version on the CENIT homepage: [www.cenit.com/reports](http://www.cenit.com/reports).

## *Hexagon announces an update on performance in the first quarter of 2025*

11 April 2025

Following a good start to the year, Hexagon has recorded a weaker than expected financial performance in March, which is the most significant month in the quarter for revenues. Growth in the key NAFTA and China markets declined in the last two weeks of March, with economic uncertainty impacting deliveries. Recurring revenues grew strongly during the quarter, but this was more than offset by weakness in sensor sales. The decline in sensor volumes in March, coupled with a 6 MEUR drag from currency transaction effects, had a negative short-term impact on EBIT1 margins.

Preliminary reporting indicates revenue of approximately 1,322.8 MEUR in Q1 2025 (Q1 2024: 1,299.9 MEUR), corresponding to organic growth of 0% (Q1 2024: 3%) for the group. Reported growth will be around 2%, with both currency and structure contributing 1% each. EBIT1 (operating earnings excluding adjustments) for the group is expected to be approximately 345 MEUR (Q1 2024: 376.5 MEUR), resulting in an adjusted operating margin of around 26.1% (Q1 2024: 29.0%).

The management team is closely monitoring the current uncertainty in end markets, and if demand continues to be impacted actions will be taken to address the cost base of the group accordingly. A further update will be provided in the Q1 2025 report.

Hexagon will release its Q1 2025 report on Wednesday 30 April 2025 at 08:00 CET.

## *Informatica To Report First Quarter 2025 Financial Results on May 7, 2025*

9 April 2025

Informatica, an AI-powered enterprise cloud data management leader, announced it will report financial results for the first quarter 2025, which ended March 31, 2025, following the close of the U.S. markets on Wednesday, May 7, 2025. Informatica will hold a conference call on the same day at 2:00 p.m. Pacific Time (5:00 p.m. Eastern Time) to discuss its quarterly financial results.

The conference call can be accessed by dialing (833) 470-1428 from the United States or (404) 975-4839 internationally with access code 203129.

A live webcast and replay of the conference call and earnings presentation materials will be available on the investor relations page of Informatica's company website at <https://investors.informatica.com>.

## *Invitation to presentation of Addnode Group's Interim Report January – March 2025*

10 April 2025

Addnode Group is pleased to invite investors, analysts, and media to a presentation where President and CEO Johan Andersson and CFO Kristina Elfström Mackintosh will present the Interim Report January – March 2025. After the presentation, there will be an opportunity to ask questions.

**Date:** Friday April 25, 2025

**Time:** 09:30 AM CET

**Access to audiocast and teleconference with the ability to ask questions verbally:**

<https://www.addnodegroup.com/report/q1-2025/>

The presentation will be held in English.

The interim report will be published at 07:30 AM CET the same day.

The full report, presentation, and links to the audiocast and teleconference will be available on [www.addnodegroup.com](http://www.addnodegroup.com)

## *Invitation to presentation of Hexagon's Interim Report on 30 April*

9 April 2025

Hexagon will release its Interim Report for the first quarter 2025 on Wednesday, 30 April, at approximately 08:00 CET. Interim President and CEO Norbert Hanke will host a live webcast and telephone conference at 10:00 CET.

Webcast:

The webcast will be streamed [here](#).

### Telephone conference:

Anyone interested in participating in the Q&A session following the first quarter Interim Report presentation must register [here](#).

1. Upon registering, each participant will be provided with a personal PIN and dial in information via email.
2. Access to the telephone conference will be available 10 minutes prior to call start time.

All presentation material will also be available for on-demand viewing on the Company's website.

### *Procore Announces Timing of First Quarter Fiscal Year 2025 Earnings Call*

10 April 2025

**Procore Technologies, Inc.**, the leading global provider of construction management software, announced that it will report its first quarter fiscal year 2025 financial results after the U.S. financial markets close on Thursday, May 1, 2025.

In conjunction with this announcement, Procore will host a conference call on Thursday, May 1, 2025 at 2:00 p.m. Pacific Time to discuss Procore's financial results and financial guidance. To access this call, dial +1 833 470 1428 (domestic) or +1 404 975 4839 (international). The conference ID number is 007334. A live webcast of this conference call will be available on the Investor Relations page of Procore's website, <http://investors.procore.com>, and a replay will be archived on the website as well. To access the live event please register [here](#).

### *PROS Holdings, Inc. Announces Date of First Quarter 2025 Financial Results Release, Conference Call, and Webcast*

10 April 2025

PROS®, a leading provider of AI-powered SaaS pricing and selling solutions, will release its financial results for the first quarter 2025 ended March 31, 2025, after the U.S. financial markets close on Thursday, May 1, 2025.

PROS Holdings, Inc. will host a conference call on Thursday, May 1, 2025, at 4:45 p.m. ET to discuss the company's financial results and business outlook. To access this call, dial 1-877-407-9039 (toll-free) or 1-201-689-8470.

The live and archived webcasts of this call can be accessed under the "Investor Relations" section of the Company's website at [www.pros.com](http://www.pros.com). A telephone replay will be available until Thursday, May 8, 2025, at 11:59 PM ET at 1-844-512-2921 (toll-free) or 1-412-317-6671 using the pass code 13752501.

### *PTC to Announce Fiscal Q2'25 Results on Wednesday, April 30th, 2025*

9 April 2025

PTC will release its fiscal 2025 second quarter results on Wednesday, April 30<sup>th</sup> after the stock market closes. Senior management will host a live webcast and conference call to review the

results on Wednesday, April 30<sup>th</sup> at 5pm Eastern Time. The earnings press release, accompanying earnings presentation, and financial data tables will be accessible prior to the conference call and webcast on the Investor Relations section of the Company's website at [PTC Investor Relations](#).

**What:** PTC Fiscal Q2'25 Conference Call and Webcast

**When:** Wednesday, April 30<sup>th</sup>, 2025 5:00pm (ET)

**Webcast:** Register [Here](#)

**Replay:** To access the replay via webcast, please visit [this page](#).

### *Renesas - Financial Results for 1st Quarter 2025 (scheduled on April 24, 2025)*

7 April 2025

We will announce financial results for the first quarter 2025 on April 24, 2025. Until April 24, we will refrain from making comments or responding to questions related to the financial results.

### *TCS Crosses \$30 Billion Revenue Milestone, Strong Order Book Reinforces Confidence in Long-Term Resilience*

10 April 2025

Tata Consultancy Services reported its consolidated financial results according to Ind AS and IFRS, for the quarter and full year ending March 31, 2025.

FY 2024-25: Annual Highlights	Q4 FY 2025: Quarterly Highlights
<ul style="list-style-type: none"> <li>• Client metrics:</li> <li>• <b>64</b> clients in the <b>\$100 Mn+</b> band (+2 YoY)</li> <li>• Employee Metrics:</li> <li>• Employee Headcount: <b>607,979</b></li> <li>• <b>152</b> nationalities; <b>35.2%</b> women</li> <li>• IT Services Attrition (LTM): <b>13.3%</b></li> <li>• Talent Development:</li> <li>• <b>56 million</b> Learning Hours</li> <li>• <b>5.2 million</b> Competencies Acquired</li> <li>• Free Cash Flow: <b>\$5.49 Bn</b></li> </ul>	<ul style="list-style-type: none"> <li>• Revenue at <b>\$7.47 Bn</b>, <b>+1.4%</b> YoY (CC: <b>2.5%</b>)</li> <li>• Growth led by Regional Markets (<b>+22.5%</b>), ERU (<b>4.6%</b>), and BFSI (<b>+2.5%</b>) YoY</li> <li>• Operating Margin: <b>24.2%</b></li> <li>• Net Margin: <b>19.0%</b></li> <li>• Strong Cash conversion: Operating Cash Flow <b>125.1%</b> of Net Income</li> <li>• Record Q4 TCV at <b>\$12.2 billion</b>, Book-to-bill ratio of <b>1.6</b></li> </ul>

<ul style="list-style-type: none"> <li>Shareholder payout of <b>\$5.26 Bn</b> in the form of dividends</li> </ul>	<ul style="list-style-type: none"> <li>Final Dividend (proposed): <b>₹30 per share</b>, to be approved at the Annual General Meeting</li> </ul>
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**K Krithivasan, Chief Executive Officer and Managing Director**, said “We are pleased to *cross the \$30 Billion in annual revenues* and achieve a strong order book for the second consecutive quarter. Our expertise in AI and Digital Innovation, coupled with the unmatched knowledge of customer context and global scale makes us the pillar of support for our customers in this environment of macroeconomic uncertainty. We remain committed to staying close to our customers and helping them achieve their core priorities.”

**Samir Seksaria, Chief Financial Officer**, said “In FY25, our disciplined execution and operational rigor stood out again, as we defended our industry-leading margins while continuing with our investments in talent and capability building. We delivered robust profitability and cash flows this quarter in a very challenging environment without compromising on the right investments in our people, innovation and infrastructure for long-term value creation.”

**Milind Lakkad, Chief HR Officer**, said “Our trainee onboarding in FY25 was 42,000 as planned. We won the *Enterprise-Wide Top Employer Certification* from the Top Employers Institute. This milestone builds on TCS’s achievements as a Global Top Employer for 2025, marking an unbroken record of receiving this distinction over a decade. We continue to enjoy the pride of place as the employer of choice, and the industry-best retention rate by prioritizing a culture of professional and personal growth, wellbeing, and purpose-driven engagement for our associates.”

#### Q4 and Full Year Segment Highlights

##### Growth by Domain

Industry	Composition (%)		Y-o-Y CC Growth (%)	Composition (%)		Y-o-Y CC Growth (%)
	Q4 FY24	Q4 FY25		FY 2024	FY 2025	
BFSI	31.3	31.2	2.5	32.0	30.9	0.7
Consumer Business	15.7	15.3	-0.2	15.8	15.3	0.3
Life Sciences & Healthcare	10.9	10.1	-5.6	10.9	10.4	-1.6
Manufacturing	8.8	8.4	-2.9	8.6	8.5	2.9
Technology & Services	8.2	8.1	1.1	8.5	8.1	-1.3

Communication & Media	6.6	5.8	-9.8	6.8	5.9	-9.5
Energy, Resources and Utilities	5.6	5.7	4.6	5.6	5.7	5.1
Regional Markets & Others	12.9	15.4	22.5	11.8	15.2	37.2
<b>Total</b>	<b>100.0</b>	<b>100.0</b>	<b>2.5</b>	<b>100.0</b>	<b>100.0</b>	<b>4.2</b>

### Growth by Markets

Geography	Q4 FY24 (%)	Q4 FY25 (%)	Y-o-Y CC Growth (%)	FY 2024 (%)	FY 2025 (%)	Y-o-Y CC Growth (%)
Americas						
North America	50.0	48.2	-1.9	51.1	48.2	-1.8
Latin America	2.0	1.8	4.3	2.0	1.9	6.0
Europe						
UK	16.8	16.8	1.2	16.5	16.8	4.0
Continental Europe	14.6	14.3	1.4	14.9	14.3	0.7
Asia Pacific	7.8	8.1	6.4	7.8	8.0	6.8
India	6.7	8.4	33.0	5.6	8.6	62.6
MEA	2.1	2.4	13.2	2.1	2.2	11.2
<b>Total</b>	<b>100.0</b>	<b>100.0</b>	<b>2.5</b>	<b>100.0</b>	<b>100.0</b>	<b>4.2</b>

### Services

Clients prioritized initiatives that delivered cost optimization, business agility, and improved security and compliance posture.

The growth for the quarter was led by IoT & DE, Enterprise Solutions and AI.Cloud.

Win themes across key deals involved Vendor Consolidation, Technology modernization, CX transformation, Data for AI and AI for IT.

TCS won NVIDIA Rising Star Partner of the Year Award for AI Innovation and Excellence.

### **AI.Cloud:**

Clients continued to scale up their investments in AI and GenAI. We gained significant traction for our GenAI and Agentic AI services and solutions across industries and markets. For example, A large utility company in North America chose TCS to build and train AI models using data from LiDAR, satellite imagery, weather patterns, vegetation characteristics and wide-fire incidents. This will then be used to improve pre-trim inspections, trim prescriptions, budgeting, forecasting, and early risk prediction, helping utilities and communities manage vegetation and reduce hazard. Our AI for Business engagements continues to show significant growth quarter on quarter. For example, for a leading global OTT and big tech firm, we built a GenAI based movie script analyzer, that generates insights based on viewership data, movie scripts/content and enables our client to deliver a personalized, safe, authentic and engaging viewing experience.

During FY25, we made great strides in reimagining Software Engineering through AI. Over a third of our client engagements use AI/GenAI for accelerated project outcomes and high quality. For a global financial services major, we are using a combination of GenAI and TCS Mastercraft™ to migrate over 50 million lines of COBOL code to Java.

We also enhanced our WisdomNext™2.0 platform with agentic capabilities. It now offers faster onboarding, centralized governance, enhanced security guardrails, and a wide spectrum of pluggable industry solutions to accelerate innovation.

Cloud services continued to see good traction in Legacy Modernization, Data Platform Modernization and Technology Landscape Simplification.

### **Cyber Security:**

This quarter, we continued to see good traction for Cybersecurity services. Our clients focused on Managed Detection & Response (MDR), Identity and Access Management and Governance, Risk & Compliance (GRC). We had good traction in Network Security, Cloud Security and GenAI for Cybersecurity. Amongst industries Life sciences, healthcare, communications and media led growth.

### **TCS Interactive:**

Market demand for Digital Interactive Services has seen good growth this quarter. Marketing optimization is being driven through adoption of AI while underlying need for improving CX, and Data readiness continues to present us with new opportunities. We are positioning ourselves with broad theme of “Creative Engineering powered by AI”. Our continued focus on creating demand by connecting with new stakeholders within existing accounts has resulted in faster growth of our Top of the funnel.

### **IoT & Digital Engineering:**

IoT and DE saw very good growth this quarter. Clients continue to invest in Smart Manufacturing, Connected IoT Services, Energy management and Digital Thread. We see significant market demand for cost optimization efforts across Engineering and Manufacturing.

Among industry groups, Utilities, Energy and Technology Software & Services saw greater traction. Growth in markets was led by North America, UK and Latin America.

#### Enterprise Solutions:

Overall, we saw good growth this quarter. Growth was led by Technology, Services and BFSI industries. As AI/GenAI revolutionizes industries, processes such as finance, procurement, supply chain, and customer support are being redefined for business growth. Our strategy to leverage TCS Crystallus™ and deep industry insights to accelerate digital transformation and sustainability, is finding great resonance amongst clients. We are enhancing Crystallus™ with AI/GenAI. We are also building advanced productivity solutions for ERP and Low Code No Code migrations.

#### Cognitive Business Operations:

This quarter we saw a good number of deals in Business Process services led by F&A, HR and CX practices. Key demand themes were AI driven transformation, operating model transformation, and first-time outsourcing. We are investing in building an Agentic AI farm with over 150 agents across F&A, Supply Chain, Sourcing & Procurement, HR and CX, to enable customers in their journey towards “Autonomous GBS”.

#### Key Highlights

- Announced strategic partnership with **Google Cloud** to enhance its **AI and GenAI** offerings for customers in the communication, media, and information services industry. This partnership is aimed at accelerating AI adoption for telecommunication enterprises by combining TCS’ deep domain expertise with **Google Cloud’s robust platform**.
- Signed an agreement to modernize the depository system of **Muscat Clearing and Depository (MCD)**, Oman’s central securities depository. TCS will implement **TCS BaNCS™** for Market Infrastructure and **Quartz™** to future-proof MCD’s operations.
- Partnered with **The Cumberland Building Society** in the UK to modernize its core banking ecosystem. Through this collaboration, TCS will deploy its state-of-the-art digital banking solution, **TCS BaNCS™** for Core Banking, along with TCS Digital Home Lending Solution, and Quartz for Compliance, to drive innovation and operational efficiency.
- Signed an agreement to drive end-to-end IT transformation of **UPM**, a global company with a business portfolio of decarbonization solutions, advanced materials, renewable fibres, and communication papers, based on sustainable, renewable feedstock. The digital transformation will help drive growth for **UPM**, enhance user experience, and boost adoption of an **AI-first operating model**. TCS will deploy its AI-powered autonomous enterprise platform **ignio™**. The platform will improve operational efficiency, enable continuous improvement, and increase IT system readiness and reliability.
- Announced collaborative engagement with **MassRobotics**, the largest independent robotics hub in the world dedicated to advancing robotics and connected devices. Through this collaboration, TCS aims to support their mission to foster robotics

innovation by engaging with startups, researchers, and industry leaders exploring applications focused on various sectors.

- Extended partnership with **DNB Bank ASA** and will continue as latter's strategic partner and support the digital modernization journey while enhancing cost efficiency targets. In addition, TCS will deploy next-generation technology for DNB's modernization initiatives by maintaining and developing new applications, strengthening security capabilities, and providing insights on next-generation technologies, including AI and quantum computing.
- Signed a five-year partnership with **Air New Zealand** to modernize the airline's digital infrastructure and position it at the forefront of AI-driven innovation. This collaboration aims to enhance Air New Zealand's digital capabilities, improve customer experience, and drive operational efficiencies across various aspects of its business, including fleet management, crew scheduling, and ground services.
- Partnered with **Vantage Towers, Europe's second-largest telecom tower operator** with a **network of 86,000 sites**, to launch a digital service platform aimed at transforming the experience of property owners that lease land for telecom tower installations. The partnership aims to streamline service processes for property owners, enhance retention, and strengthen telecom site partnerships for Vantage Towers across Europe. TCS will also deploy **TCS Crystallus™** for Telecom, an industry-specific offering designed to accelerate digital transformation.
- Expanded deal with **Northern Trust**, a global financial institution, to centralize and standardize its custody operations across 99 direct and global markets by deploying its comprehensive **TCS BaNCS™** Global Securities Platform.
- Expanded strategic partnership with a **leading German automotive financial services company** to modernise and optimise the latter's platform operations. As part of the multi-year deal, TCS will help drive operational resilience with the power of cloud, while tapping into its proven automation and AI solutions to improve scalability and efficiency. This nimble and digital-first approach will empower the financial services' IT function to enable business achieve faster time to market and accelerate growth.
- Selected by a **leading US payment services firm** as a strategic partner to integrate and build synergies within its print and remittance services. As part of the engagement, TCS will help the client transform the legacy environment, reduce PCI vulnerability, improve infrastructure availability, while ensuring enhanced operational efficiency and lower cost. With its proven MFDM approach, increased automation and CMDDB enhancement, TCS will enable the financial institution to take its IT operations into the future. TCS' contextual knowledge and AI expertise will be the key drivers of this transformation journey, as the client looks to automate business operations with the power of GenAI.
- Selected by **Avianca**, one of Latin America's leading airlines, TCS will continue supporting the digital transformation process that began seven years ago. Through this new agreement, TCS will provide cloud-based, data-driven, and AI-based services,

consolidating its role as a key partner in the airline's modernization process across various business areas.

- TCS and **Olympus** have extended their strategic partnership for another five years to deliver IT application services across the U.S. and EMEA regions, along with IT infrastructure services in EMEA. As part of this renewed collaboration, TCS will accelerate the adoption of automation and AI in run operations to enhance efficiency, resilience, and build an AI-first, future-ready digital core. This initiative reflects the shared commitment of both organizations to continuous innovation and transformation, while reinforcing business value across the full spectrum of TCS' managed services.
- Selected by a **large US based consumer finance company** focused on vehicle finance to future-proof the IT function and build a resilient framework through vendor consolidation and application simplification. As part of this multi-year partnership, TCS will provide Database Administration services (DBA), application support, data and analytics services by leveraging its Application Resource Management (ARM), Application Management Services (AMS) and its proprietary solution including **ignio™ AIOps** from the Digitate suite of offerings. TCS will also provide project management services to drive digital transformation and business agility for the financial services company.
- A **leading multinational QSR chain** has selected TCS as the strategic partner for transforming and managing its IT landscape and operations. TCS will manage and modernize the application & infrastructure portfolio and implement a product-based operating model for providing service desk and cybersecurity services across the enterprise. Leveraging **TCS' Cognix™** and **ignio™**, the program will focus on technology renovation and automation, enhancing store productivity, and optimizing operations. This will enhance business agility, improve operational efficiency, unlock the potential of technology to enable growth across channels and markets.
- A **leading innovative manufacturing company** has selected TCS as the S/4 HANA rollout partner for their plants in the Americas and APAC region. TCS will leverage its industrialized rollout approach to deploy the global S/4HANA template to over 25 Factories globally. As a part of this project. TCS will set up the Digital Core with simplified and harmonized business processes across functions such as Finance, Sales, Procurement, Operational planning, Production Logistics, Manufacturing Execution, Logistics, Quality Management, Export Control, and Production services.
- A **large North American convenience retailer** has selected TCS' AI powered **Clever Energy™** to accelerate their net zero journey. TCS will implement the award-winning enterprise-level energy and emission management system leveraging IoT, edge, and AI-based analytics to achieve energy efficiency across stores. TCS will also set up a command centre, to analyse the data from stores, recommend Energy Conservations Measures (ECM), track the implementation and report the associated energy savings delivered.

Customer Speak

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"TCS is experienced in deploying mission-critical solutions across the globe, with several implementations in Middle Eastern as well as global markets. We are pleased to collaborate and enter a longstanding partnership with TCS in this modernization initiative for Oman's capital market infrastructure. MCD aims to enhance market functionality, introduce advanced features for participants, and facilitate the expansion of our capital markets by leveraging TCS' expertise."

**Mohammed Al Abri, CEO, Muscat Clearing & Depository**

"At UPM, we are striving to build a human centric yet business-oriented IT infrastructure. Through this partnership, we are seeking to provide effortless information technology that is cost-effective and scalable, utilizes the most recent AI and automation solutions and offers value-based delivery, and end-to-end accountability. We have been impressed by the wide industry and technology expertise that the TCS team has demonstrated and are looking forward to seeing how this collaboration will help us reach our ambitious targets."

**Turkka Keskinen, Chief Information Officer at UPM**

"We are very pleased with the decision to continue our partnership with TCS for an additional five years. We already have a long-standing and proven relationship where TCS has helped enable some of our biggest transformations and innovations over the past twelve years. We look forward to seeing what we can achieve together in the future."

**Elin Sandnes, Group EVP of Technology & Services, DNB**

"Long-term relationships with our landlords are a win-win-situation for both sides and, in addition, the foundation for a successful network expansion and digitalization in Europe. This joint project underscores our commitment to operational excellence and reinforces our promise of stable partnerships based on high-quality service experience and transparency."

**Tobias Steinig, Chief Digital Officer at Vantage Towers**

"As liquidity demands continue to drive shortened settlement cycles, it's critical for market participants to have resilient interoperable solutions that seamlessly integrate with corporate action and income processing. Our partnership with TCS BaNCS™ strengthens our ability to support clients in navigating these evolving market dynamics, ensuring efficiency, accuracy and risk mitigation throughout the trade settlement lifecycle."

**Jennifer Driscoll, Head of Market Operations at Northern Trust**

"We are building the Coop of the future and using the latest technology to offer a shopping experience customers will keep coming back for. To realize our vision, our digital transformation must continue. We are delighted to extend our strategic partnership with TCS to accelerate our journey, innovate, and create value for our two million members."

**Lars Ole Dybdal, Chief Technology Officer, Coop Danmark**

"Leveraging TCS' expertise in cutting-edge technologies will help us enhance the customer experience, streamline operations, and reinforce our commitment to cybersecurity and data protection. This collaboration aligns with our vision to be a digitally enabled airline of the future. We began working with TCS in September 2024 and in just a few short months, we've seen the benefits of tapping into the depth and breadth of talent and expertise they have when it comes to digital solutions. Going forward, TCS will be an instrumental partner in helping us

deliver our Cargo Digital Transformation and improvements to our Digital Retail capability. We're excited about the benefits this partnership will bring for our customers and the aviation industry."

**Greg Foran, Chief Executive Officer, Air New Zealand**

"This partnership is about more than technology—it's about aligning with a company that shares our values and commitment to customers, colleagues, and communities. For 175 years, our customers have been at the heart of everything we do. Ultimately, this transformation ensures we remain a strong and sustainable Society for the next 175 years. Our colleagues are excited to be working with TCS to provide a resilient modern banking solution for the benefit of our customers."

**Des Moore, Chief Executive at The Cumberland**

Research and Innovation

As on **March 31, 2025**, the company applied for **8,816** patents, including **267** applied during the quarter, and has been granted **4,820** patents including **235** granted during the quarter.

Human Resources

TCS' workforce stood at **607,979** as on March 31<sup>st</sup>. The employee base has **35.2%** women and with **152** nationalities.

Year till date, TCSers have clocked **56 million** learning hours, and acquired **5.2 million** competencies. IT services' attrition was at **13.3%** for the last twelve months.

***WIPRO LIMITED TO ANNOUNCE RESULTS FOR THE FOURTH QUARTER ENDED MARCH 31, 2025, ON APRIL 16, 2025***

7 April 2025

Wipro Limited, a leading technology services and consulting company, will announce results for the fourth quarter ended March 31, 2025, on Wednesday, April 16, 2025, after stock market trading hours in India. The results will be available in the Investors section of the company's website at [www.wipro.com/investors/](http://www.wipro.com/investors/).

At 7:00 PM IST\* (9:30 AM US Eastern time) following the results announcement, the senior management will discuss the company's performance for the quarter and answer questions sent by 6:30 PM IST\* (9:00 AM US Eastern time) to: [dipak.bohra@wipro.com](mailto:dipak.bohra@wipro.com) or [abhishek.jain2@wipro.com](mailto:abhishek.jain2@wipro.com)

The audio from the conference call will be available online through a webcast and can be accessed at <https://links.ccwebcast.com/?EventId=WIP160425>

**Dial-in details for the conference call are as below**

<b>Time</b>	<b>7.00 PM - IST* (9:30 AM-ET#)</b>
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Please dial any of the above numbers five to ten minutes ahead of schedule. The operator will provide instructions on asking questions before and during the call.

The replay of the call will be available two hours after the end of the call on the following numbers.

	Phone Number	Passcode/Conference ID	Replay Dates
India	+91 22 71945757	Access Code: 947765	16-Apr-25 to 23-Apr-25
Toll Free USA	+1 8332898317	Access Code: 947765	16-Apr-25 to 23-Apr-25

## Implementation Investments

### *3D Systems' Solution Enables World's First Facial Implant Manufacturing at Point-of-Care*

8 April 2025

**3D Systems** announced that in collaboration with the University Hospital Basel (Switzerland) the Company's unique point-of-care additive manufacturing solution has been used to design and produce the world's first Medical Device Regulation (MDR)-compliant 3D-printed PEEK facial implant. Prof. Florian Thieringer and Dr. Neha Sharma, together with their team of biomedical engineers, successfully designed and manufactured a custom device to address a patient's unique need using 3D Systems technology and product manufacturing expertise. They used this implant as part of a successful surgery completed at the hospital on March 18, 2025. Production of the first MDR-compliant facial implant was completed using VESTAKEEP® i4 3DF PEEK by Evonik on 3D Systems' **EXT 220 MED**. The cleanroom-based architecture of the printer and simplified post-processing workflows enable the efficient production of patient-specific medical devices directly at the hospital.

"Our goal is always to provide the best possible care for our patients," said Prof. Thieringer. "Being directly involved in both the design and manufacturing of patient-specific implants — right here in our hospital — allows us to tailor treatments precisely to individual needs, respond faster, and improve surgical outcomes. The ability to produce implants on demand represents a new era in personalized care."

For more than a decade, surgeons have used VSP® surgical planning solutions that combine best-in-class digital workflows with the industry's broadest additive manufacturing portfolio of printers and materials to deliver comprehensive patient-matched solutions. Bringing together surgeons, engineers, and technology in the clinical setting allows for the immediate development of patient-specific treatments, overcoming the limitations of standard medical devices. As a result, healthcare providers are improving outcomes[1]-[2], increasing efficiency[3], and lowering the cost of care[4].

"The rapid adoption of the EXT 220 MED by leading healthcare institutions combined with our expanding applications pipeline, underscores the transformative power of 3D printing in clinical settings," said Stefan Leonhardt, Ph.D., director, medical devices, 3D Systems. "We are proud to collaborate with the pioneering clinicians at University Hospital Basel and other leading hospitals worldwide to expand the applications that can be addressed with additive manufacturing. Since its launch in August 2023, our innovative solution has already been utilized in more than 80 successful cranial implant surgeries at partner hospitals, demonstrating its swift integration and real-world effectiveness in delivering personalized patient care. The successful use of the EXT 220 MED for maxillofacial implants showcases our commitment to ongoing innovation that delivers personalized healthcare solutions for new applications."

It is anticipated that the use of 3D-printed facial implants will accelerate based on the availability of advanced technologies. According to Market Research Future[5], the 3D-printed

maxillofacial implant market size was estimated at more than \$2 billion in 2024 and is anticipated to more than double to over \$4 billion by the end of 2034. Additive manufacturing is disrupting this sector by enabling a more cost-effective, efficient solution. As a pioneer in personalized healthcare solutions, 3D Systems has worked with surgeons for over a decade to plan more than 150,000 patient-specific cases and additively manufacture more than two million implants and instruments for 100+ CE-marked and FDA-cleared devices from its world-class, FDA-registered, ISO 13485-certified facilities in Littleton, Colorado, and Leuven, Belgium.

[1] Ballard DH, Trace AP, Ali S, et al. Clinical Applications of 3D Printing: Primer for Radiologists. *Acad Radiol* 2018;25(1):52–65.

[2] Chepelev L, Wake N, Ryan J, et al. Radiological Society of North America (RSNA) 3D printing Special Interest Group (SIG): guidelines for medical 3D printing and appropriateness for clinical scenarios. *3D Print Med* 2018;4(1):11.

[3] Morgan C, Khatri C, Hanna SA, Ashrafian H, Sarraf KM. Use of three-dimensional printing in preoperative planning in orthopaedic trauma surgery: A systematic review and meta-analysis. *World J Orthop* 2020;11(1):57–67.

[4] Ballard DH, Mills P, Duszak R Jr, Weisman JA, Rybicki FJ, Woodard PK. Medical 3D Printing Cost-Savings in Orthopedic and Maxillofacial Surgery: Cost Analysis of Operating Room Time Saved with 3D Printed Anatomic Models and Surgical Guides. *Acad Radiol*. 2020 Aug;27(8):1103-1113.

[5] Market Research Future, 3D Printed Maxillofacial Implant Market Research Report By Application (Cranio-maxillofacial Reconstruction, Dental Implants, Orthognathic Surgery, Trauma Reconstruction), By Material (Titanium, POM, Polyether Ether Ketone, Glass Ceramics), By Technology (Stereolithography, Selective Laser Sintering, Fused Deposition Modeling, Computer-Aided Design), By End Use (Hospitals, Dental Clinics, Ambulatory Surgical Centers) and By Regional (North America, Europe, South America, Asia-Pacific, Middle East and Africa) - Forecast to 2034 (March 2025).

### *AVEVA is providing data management support for renewable natural gas projects*

8 April 2025

AVEVA, a global leader in industrial software driving digital transformation and sustainability, has been selected by Archaea Energy, the largest renewable natural gas (RNG) producer in the US, to build a comprehensive operations data management infrastructure.

Using AVEVA's software, Archaea Energy can collect, enrich and visualize its real-time operations data, enabling performance analysis across its growing network of plants. Using AVEVA PI Data Infrastructure, a hybrid solution with cloud data services, the plants will be able to share data to highlight operational opportunities and optimize efficiency.

Caspar Herzberg, CEO, AVEVA, stated, "Through this collaboration and the use of AVEVA PI Data Infrastructure, Archaea's growing network of plants will have streamlined operations with accurate performance analysis throughout the expansion. AVEVA's CONNECT software platform

leverages industrial intelligence from a central location, making it easier to deploy additional digital solutions in the future.”

"As the largest RNG producer in the United States, we are dedicated to delivering reliable, clean energy," said Starlee Sykes, chief executive officer of Archaea Energy. "This relationship will allow us to optimize operations and offer detailed performance analysis as we continue to expand across the country."

### *Infosys and AIB Extend Strategic Collaboration for Digital Transformation*

9 April 2025

Infosys, a global leader in next-generation digital services and consulting, announced it is extending its strategic collaboration with AIB, a financial services group operating predominantly in the Republic of Ireland and the UK. Building further on its 10-year relationship, Infosys will take on a renewed and expanded role to support AIB as it further accelerates its transformation initiatives and delivers support and value to its customers and stakeholders.

Infosys will help further develop AIB’s application landscape and deliver application development and maintenance services, underpinned by deep human expertise, agile practices and AI powered tooling. Through these efforts, AIB will benefit from increased operational efficiency, and continue to enhance and mature agile processes that expedite innovation.

**Graham Fagan, Group Chief Technology Officer, AIB** said, "This extended collaboration with Infosys aligns strongly with our vision to progressively modernise our technology and data capabilities to deliver the best outcomes for our customers and further accelerate our transformation. By combining our collective expertise and experience, we will deliver on our customer-first commitment and enhance operational efficiency and resilience. Infosys has been a trusted innovation partner, and we are excited about this next chapter in our collaboration as we work together to ensure AIB remains at the forefront of digital transformation in the Irish banking industry."

**Dennis Gada, Executive Vice President and Global Head of Banking & Financial Services, Infosys**, said, "Our expanded collaboration with AIB marks a significant milestone in Infosys’ journey in Ireland. By leveraging our global digital engineering teams and proven track record in delivery and innovation, we will enable AIB to continue to accelerate their business and technology transformation, strongly positioning them for success in a rapidly evolving banking environment. We are committed to fostering a strong relationship, nurturing talent, and contributing to Ireland’s thriving tech ecosystem, while delivering impactful outcomes for AIB."

### *Saloni Furniture's Digitalization Journey Strengthens with IFS ERP*

9 April 2025

IFS, the leading provider of enterprise cloud and Industrial AI software has announced that they have signed a deal with Saloni Furniture, a prominent name in Turkey’s furniture industry known for its quality and production strength. The new partnership will see Saloni utilise IFS’s ERP software solution.

The new partnership will see Saloni utilise IFS's ERP software solution. This is a significant step in Saloni's digital transformation journey, and will see the company use the robust ERP infrastructure to manage its business processes end-to-end and improve operational efficiency. The integrated structure and centralized data management capabilities have been designed specifically to capitalize on changing markets by driving business efficiency, cost savings and insights. All of which are available in the single, centralized ERP solution.

**Tamer Değirmenci, General Manager of Saloni Furniture**, shared his insights on the process: *"The greatest advantage IFS ERP has provided us is the ability to consolidate all data in one central system, enabling accurate and meaningful reporting. As a result, we have increased efficiency in our production processes and improved the tracking of outsourced products. With disciplined data entry and integrated workflows, all our departments now operate in greater harmony. This transformation has taken both our internal processes and customer relationships to a more strategic level."*

**Ergin Öztürk, CEO of IFS Turkey**, also commented on the collaboration: *"At the heart of our mission is the pursuit of operational excellence for our customers. Witnessing the transformative impact of our ERP solution on Saloni Furniture's business has been truly remarkable. In just [amount of time], Saloni has leveraged our solutions to overcome existing challenges and achieve its strategic goals. With our profound industry expertise, we are poised to further bolster Saloni Furniture's leadership in the sector. We are thrilled to support them on this exciting journey."*

## *Tremonia Mobility delivers efficient and sustainable minibuses with Siemens Xcelerator*

8 April 2025

Siemens Digital Industries Software announced that Tremonia Mobility GmbH, a leading manufacturer of minibuses, has adopted Siemens Xcelerator to accelerate the electrification and to optimize the development of its products for public transport, shuttle, and travel services.

Tremonia Mobility, originally part of Daimler Corporation, has produced over 25,000 premium minibuses for various services and became an independent company in 2022. The company is dedicated to designing environmentally friendly, efficient, and customizable minibuses.

"The decision to use Siemens Xcelerator is the result of a clear goal: we want to act faster while remaining cost-effective," says Josa Prinz, chief executive officer (CEO) and chief technology officer (CTO) at Tremonia Mobility. "The design and engineering capabilities in Siemens Xcelerator enable us to document parts, components and 3D layouts more efficiently concerning breadth and depth and streamline and make processes more agile."

The combination of design tools from the Siemens' Designcenter suite has enabled Tremonia Mobility to improve its process optimization, creating an ideal solution set for a medium-sized company. This not only facilitates onboarding employees but also allows Tremonia Mobility to respond more efficiently and flexibly to customers' needs. With the Siemens Xcelerator

software available across its global design teams in Dortmund, Germany, and India, Tremonia Mobility has sped up design cycles by 20 percent and increased the speed of design adjustments by 30 percent.

“We have high standards for our production and quality checks, and in how we design and fulfil the customer requirements,” says Christian Wünsch, head of research and development (R&D) and product management at Tremonia Mobility. “We specialize in city buses, which normally require meeting high standards, such as safety assists, passenger information systems and interior design. Using Siemens Xcelerator is also beneficial due to its embedded synchronous technology, which enables us to do part changes quickly. This helps because we are working with large amounts of data and legacy data.”

“The future of mobility lies in efficient, sustainable solutions, and our buses precisely meet these requirements,” says Prinz. “Adapting to alternative drives and reducing emissions are challenges we actively address. With a broad spectrum of customers, from small bus companies to municipalities, we are on a good path to establishing ourselves globally. The partnership with Siemens and the use of design tools are a good start, but the expansion and deepening of this collaboration are still ahead. A broader integration of Siemens tools, for example, optimizing upstream and downstream processes, is part of our future focus.”

### *Tsingtao Brewery Partners with Centric Software to Revolutionize Product Innovation and Digital Transformation in the Beer Industry*

8 April 2025

Centric Software® is pleased to announce that Tsingtao Brewery, one of China’s most renowned beer manufacturers, has selected Centric PLM™ to drive product innovation and streamline its operations. Centric Software provides the most innovative enterprise solutions to plan, formulate, develop, procure, manufacture and sell consumer goods products in food & beverage, grocery, fashion and multi-category retail to achieve strategic and operational digital transformation goals.

Founded in 1903, Tsingtao Brewery is the world’s fifth-largest beer manufacturer, with nearly 60 production facilities in China and products sold in over 120 countries. The company made history in 1993 as the first mainland Chinese company listed in Hong Kong, solidifying its status as one of the most iconic Chinese brands globally.

As part of its ongoing digital transformation, Tsingtao Brewery is embracing the next step in its journey by addressing key challenges in its product management processes. With an increasingly complex product portfolio and rapidly evolving consumer demands, Tsingtao’s existing product management system revealed gaps, such as fragmented processes, inconsistent data standards and inefficiencies that have slowed innovation and hindered the company’s ability to keep pace with the fast-moving global beer industry.

To address these challenges and stay at the forefront of industry innovation, Tsingtao Brewery has partnered with Centric Software to implement Centric Software’s Product Lifecycle Management solution, Centric PLM. This unified platform will integrate key functions across

marketing, manufacturing and supply chain management, streamlining product development workflows and enhancing cross-departmental collaboration.

Centric PLM will drive improved operational efficiency, foster continuous innovation and standardize data across departments. By managing the full product lifecycle from creation to delisting, Centric PLM will empower Tsingtao to maintain its competitive edge, stay ahead of market trends and build valuable digital assets that lay the foundation for long-term success and reinforce its global leadership position.

“Tsingtao Brewery is committed to becoming a world-class leader in the beer industry and this partnership with Centric Software is a key step in that direction,” says Mr. Wang Ruiyong, Vice President of Tsingtao Brewery. “Centric PLM will provide us with a resilient foundation to drive greater efficiency, improve product quality and accelerate our digital transformation.”

Yan Zhengguang, Vice President of Marketing at Tsingtao Brewery, also shares his optimism for the partnership, “By working closely across all departments, we are committed to identifying challenges, implementing effective solutions and achieving the goals of this important project. Centric Software’s expertise will enable us to optimize our product management processes and enhance innovation throughout the entire company.”

“We are excited to partner with Tsingtao Brewery, one of the most prestigious and influential beer brands globally,” says Fabrice Canonge, President of Centric Software. “This collaboration highlights Centric Software’s deep expertise in driving digital transformation in the food and beverage sector. We’re fully committed to ensuring that Tsingtao’s digital transformation is a success, providing them with the best technology, expertise and solutions to set a new industry standard and lead the digital evolution in the beer industry.”

## Product News

### *Atos enhances the Selartag® cellar management application with generative artificial intelligence*

8 April 2025

Atos announces the integration and deployment of a generative artificial intelligence (AI) feature to all users of the Selartag® cellar management solution, benefiting professionals and consumers, to streamline the creation of wine records for inventories. Designed in six months with Amazon Bedrock, this feature reduces the time required to create a listing by 90%. It also increases the average data completeness rate by 88%, compared to 53% before the introduction of AI. The new feature improves the quality of the Selartag® application database, available on PC or smartphone, by correcting spelling and writing variants that cause inventory errors and eliminating duplicate entries, allowing sommeliers to reduce administrative tasks in favor of their core business.

This project won the ‘GenAI Challenge’, which was organized by AWS and Atos for their joint customers to drive innovation and real-world integration of generative AI use cases. Selartag®

wanted to simplify the process of searching for and entering wine inventory information to improve the accuracy of the cellar catalogues and save time for sommeliers.

Until now, manual intervention was required to cross-reference a bottle with a wine record in the Selartag® app database. If a wine had not yet been listed, it took users between three and five minutes to complete the mandatory fields of a form detailing the bottle's characteristics. The optional fields, despite their interest, were almost always left blank.

Today, thanks to the newly deployed AI feature in Selartag®, the process is fast and easy. With AI image recognition, users can simply take a photo of the bottle label and click to pre-fill the card. It takes seven seconds to list a bottle in the Selartag® app, with all its characteristics, such as: appellation, estate, vintage, color, type of wine, country and region, description, food and wine pairing recommendation, peak date, serving temperature, alcohol content and grape varieties. When needed, users can update the form information, but this now takes an average of just 30 seconds per bottle.

The generative AI feature was implemented in just six months, from concept to deployment on the Selartag® app. Atos leveraged Amazon Bedrock, an AWS managed service, to build a secure and responsible generative AI solution based on a foundation model designed by leading AI innovators.

**Hervé Lemaire, Founder and Chairman of Selartag®**, said: *“Generative AI joined Selartag® thanks to the expertise of our partners Atos and AWS. This feature improves the quality and reliability of the data in the wine records, which, enriched and better informed, provide valuable assistance to sommeliers on the exact knowledge of their stock and improves the accuracy of recommendations given to customers. Acting as an exoskeleton, the AI further enhances the user experience of our cellar management application”.*

**Sylvain Barthélemy, Chief Operating and Technology Officer France, Atos**, said: *“In 2024, we developed and implemented Selartag’s® cellar management application in partnership with AWS, which hosts the solution on its secure cloud. We continue to innovate by developing and integrating tailor-made AI solutions, adapted to the logistics and distribution needs of the wine industry and the specific requirements of Selartag’s® diverse customer base”.*

Selartag® is a wine cellar management system that consists of tamper-proof RFID bottle tagging and an application accessed via computer or smartphone. It allows users to identify, authenticate and track each bottle when it leaves the stock, using a portable reader or a control terminal at the cellar entrance. The label data is automatically communicated to the Selartag® app, which enables precise and real-time monitoring of bottle movements, drastically reducing inventory time and improving data entry reliability. As a member of WineTech, Selartag® serves a range of customers including winegrowers, logisticians, restaurateurs and private consumers.

*[CLO 2025.0 is officially here!](#)*

9 April 2025

CLO 2025.0 has added 42 new features, making CLO even more powerful than our previous versions.

**CLO 2025.0 Highlight Features:**

- **Key Frame Animation:** Elevate animations by applying keyframes to various components, creating dynamic and sophisticated visuals.
- **Pattern Drafter:** Create and edit accurate parametric patterns with minimal measurements. Additionally, instantly generate them from a schematic sketch image.
- **AI Pose Generator:** Effortlessly create avatar poses using keywords or an image.
- **Avatar IK Joint Mapping:** Streamline IK joint mapping for various avatars to achieve natural movement while ensuring seamless compatibility for motions and poses across all avatars.
- **Avatar Hip Shape:** Create a variety of hip shapes with hip dip and upper volume customization.
- **Texture-Based Nesting:** Optimize pattern placement with minimal waste, while maintaining texture and prints.
- **Advanced Pinching:** Express more realistic wrinkles and shapes with precise pinching, just like pulling real fabric.
- **GPU Rendering on macOS:** Unlock faster, more efficient rendering performance with GPU rendering on macOS.
- **Fur Generation:** Generate various types of fur in real-time, with compatibility across multiple platforms.

***CLO and BeProduct Launch CLO-Vise PLM Plug-in, Transforming Digital Workflow in the Fashion Industry***

2 April 2025

CLO Virtual Fashion Inc., an industry leader in 3D garment design & visualization technologies, and BeProduct, a next-generation digital product/product lifecycle management (PLM) platform known for its intuitive, cloud-based solution, are proud to announce the launch of the BeProduct PLM plug-in.

With the new CLO-Vise plug-in for BeProduct PLM, brands and designers using the BeProduct PLM platform can effortlessly access a comprehensive spectrum of product information, including color, material, and trims, all within the CLO environment. This integration empowers users to publish CLO-based 3D assets to PLM, including project files, 3D visualization files, colorway information, and renders. By combining BeProduct's Digital Product Creation (DPC) solution with CLO's 3D garment design tools, users can centralize 3D assets, standardize digital workflows, accelerate approvals, and collaborate globally, significantly enhancing the design and development process.

Key benefits of the CLO-Vise plug-in include:

- Save Time: Streamlined design and development process for faster product development.

- Reduced Development Costs: Optimization of resources and expenses associated with product development.
- Reduced Material Consumption: Enhanced sustainability through efficient design practices.
- Efficient Product Development Process: Better collaboration and communication across teams.
- Increased Efficiency and Productivity: Allow designers to focus on creativity rather than administrative tasks.
- Leverage Full Potential of 3D: Better visualization and decision-making.
- Faster Speed to Market: Accelerate the journey from concept to consumer.

“The integration of CLO 3D and BeProduct PLM through CLO-Vise makes a meaningful step towards streamlining digital product creation.” Said Hemant Khandagale, Product Manager at CLO Virtual Fashion. “By aligning 3D design with structured product data, we’re enabling teams to work with greater clarity and cohesion – supporting faster decisions and more agile product development.”

“We are thrilled to make this plug-in available to our customers,” stated Joy Foo, Head of Partnerships at BeProduct. “This integration not only enhances our platform but also provides our users with the tools they need to streamline their workflows and bring products to market faster. Together, we are setting a new standard for efficiency & collaboration.”

### *Coreform Flex and Coreform Cubit 2025.3 now released. Coreform Flex is more robust than tet meshing for nonlinear simulation on exact CAD geometry*

31 March 2025

*Coreform Flex and Coreform Cubit 2025.3 are now available. Coreform Flex shows major robustness improvements and new public verification and reference manuals. Coreform Cubit includes bug fixes and small enhancements.*

Coreform Flex trimming robustness updates in 2025.3

This release features significant robustness improvements to the Coreform Flex trimming algorithm. Tet meshing is the incumbent fully-automatic meshing solution for complex geometries, but is still dependent on CAD characteristics allowing for the building of a valid surface mesh. The reality is that modern CAD often includes bad surfaces that cause a tri-mesh to fail. Coreform’s next-gen IGA trimming process is robust over many of these issues.

Internal testing on a repository of over 2000 customer parts was benchmarked against the tet meshing capabilities in Coreform Cubit and Flex trimming was found to be more robust than the tet mesher.

Other Coreform Flex updates

Neo-Hookean elasticity

Coreform has implemented a two-parameter, isotropic hyper-elastic neo-Hookean material that converges to the linear elastic model in the small deformation limit.

#### Mechanical contact

One of the promises of next-generation IGA has been that higher-order smooth bases could be more robust for challenging contact problems than traditional linear bases. The reality is that implementation of contact with these bases is highly complex and demanding. In this release, Coreform has an initial implementation of mechanical contact that works for both body-fitted and immersed flex approaches. This is the initial capability, and increased robustness and performance are being worked on.

#### Mooney-Rivlin elasticity

We have implemented the three-parameter isotropic hyperelastic Mooney-Rivlin material model. This also includes an extension of this model for nearly incompressible solids is available via a pressure stabilization approach. More information can be found in our reference manual.

#### Neo-Hookean isotropic plasticity

This material model combines the neo-Hookean elasticity material model with a nonlinear isotropic rate-independent plasticity model based on J2 flow theory.

#### Improved boundary condition workflow

Coreform Flex weakly enforces Dirichlet boundary conditions such as displacements. This eliminates the interdependence of boundary conditions, CAD, and mesh, but does require some parameters to be selected. In this release we have implemented automatic physics-based parameter selection that further simplifies the workflow.

#### Nonlinear continuation solver

This release adds an implicit static timestepping method based on numerical continuation that breaks a difficult nonlinear problem into a sequence of simpler nonlinear problems. This improves the ability to converge to difficult nonlinear problems.

### **Coreform Cubit 2025.3 updates**

Coreform Cubit updates include bug fixes and minor enhancements.

## *Emerson Simulation Software Enhancements Create Foundation for Lifecycle Change Management*

8 April 2025

Emerson, an industrial technology leader delivering advanced automation solutions, has announced the release of version 6.LTS of its DeltaV™ Mimic dynamic simulation software. The software has been enhanced to support performance and collaboration across the enterprise, helping eliminate silos of data that limit visibility into operator performance and providing tools to create digital twin simulations that deliver continuous value far beyond project execution.

Capital project teams have long known simulation software provides fast return on investment (ROI) during project execution. Investment in simulation often pays for itself well before project completion as a tool for engineering design, automation testing and operator training. However, forward-thinking teams are further increasing ROI across the lifecycle of their simulation technologies by continuously maintaining them after project execution as collaborative, change management workflow solutions. In the new DeltaV Mimic version 6.LTS, a new focus on enterprise connectivity, parallel long-term support (LTS) lifecycle strategy for the DeltaV Distributed Control System (DCS) and DeltaV Mimic, streamlined model tuning and support for virtual controllers and larger simulations will help companies more easily accomplish their goal of implementing these holistic simulation solutions.

“A digital twin simulation is no longer just a discrete asset to deliver project success, but rather a comprehensive tool for continuous collaboration between process and automation engineering, plant management, training management, operations and maintenance, and more,” said Dustin Beebe, vice president of performance services for Emerson’s process systems and solutions business. “DeltaV Mimic version 6.LTS is designed to streamline that evolution, incorporating Emerson’s Boundless Automation vision for seamless data mobility to break down the silos of disconnected simulation systems at the plant level and bring the data to the enterprise where it can be used by cross-functional teams for continuous improvement.”

New enterprise capability in Mimic Train helps eliminate data silos by bringing training data out of the plant and up to the enterprise where organizations can use it in standard learning systems. Armed with comprehensive data, companies will improve record keeping, ensuring training requirements meet the organization’s standards. Enterprise teams will also be able to combine operational data with training history to explore how differences in training may be contributing to performance disparities.

DeltaV Mimic version 6.LTS will also improve scalability. Options for subscription licensing via Emerson’s Guardian™ digital experience will make it easier for organizations to distribute and optimize licensing across enterprise architectures. In addition, Emerson has added support for DeltaV DCS virtual controllers while also increasing node support by a factor of nearly 10 to empower users to build larger simulations in a single instance of the software and make it far easier to scale up as operations grow.

The DeltaV Mimic flow tuner has been converted to a user-facing tool to provide users a way to tune models to their own unique process variables, such as flow and temperature. Armed with the capability to fully tune models in-house, teams will reduce the amount of time it takes to bring models into alignment with actual process performance in the plant.

All new DeltaV Mimic functionality comes as part of a transition to an LTS software strategy, more closely aligning the DeltaV DCS and Mimic software to ensure changes made to either platform are reflected in both, helping users more easily update and maintain their DeltaV solutions as part of a broader enterprise operations platform.

DeltaV Mimic version 6.LTS will be on display at Emerson Exchange 2025, May 19-22 in San Antonio, Texas.

## *Graitec Announces Rebrand of MWF Product Line to Strucsoft*

7 April 2025

Graitec, a global leader in BIM and construction software solutions, is pleased to announce the rebranding of its flagship MWF product line to Strucsoft. This strategic move reflects the company's ongoing commitment to simplifying its product offerings and strengthening brand recognition within the offsite construction industry.

Since its inception in 2008, MWF (Metal Wood Framer) has stood as a trusted name in the construction industry, providing cutting-edge framing solutions for wood and steel structures. MWF quickly became the go-to tool for automating the design and manufacturing of framing components directly within Autodesk Revit®. Over the years, MWF has empowered contractors, manufacturers, engineers, and a wide gamut of Revit users to optimize their workflows and improve overall project efficiency.

In 2021, Strucsoft Solutions was acquired by Graitec, a leader in software development and consultancy for the construction and manufacturing industries. Founded in 1986, Graitec has established itself as a key player in the global construction technology market, with over 730 employees across 30+ offices in more than 14 countries. The acquisition of Strucsoft Solutions marked a significant step in the expansion of Graitec into the offsite construction sector, reinforcing its mission to support construction professionals with innovative, integrated software solutions.

"With Strucsoft as an established and trusted brand, rebranding MWF was a natural next step," said Laurent Laforest, CMO of Graitec. "Integrating Strucsoft within Graitec will clarify our brand structure, positioning Graitec as the corporate brand and Strucsoft as a dedicated product brand. This change creates a more cohesive identity, helping customers easily recognize and trust our solutions. While the names are changing, the robust functionality and dedicated support behind these products remain unchanged."

This rebrand is more than just a name change—it reflects the broader Graitec vision of providing a seamless and integrated user experience across its product ecosystem. The streamlined brand identity reduces complexity and reinforces the Graitec position as a leader in offsite construction technology.

"By aligning MWF under the Strucsoft brand, we're creating a simpler and stronger identity that reflects the innovation and reliability our customers have come to expect," said Todd Weyandt, Marketing Director of Graitec North America. "We're excited about this next chapter and remain committed to delivering the same industry-leading solutions that our customers rely on."

Graitec continues to focus on driving innovation in the construction industry, helping clients accelerate project timelines, reduce waste, and improve overall project outcomes.

## Hexagon Cuts Woodworking Production Time by 50% with new ALPHACAM Automation Capabilities

9 April 2025

Hexagon's Manufacturing Intelligence division is redefining automation and efficiency in woodworking and fabrication with new advancements now available in its leading CAD CAM software, ALPHACAM. The newest release of ALPHACAM introduces multi-head nesting capabilities, expanded machining automation, and streamlined workflows designed to help manufacturers maximize productivity and material utilization across industries. The upgraded automation features enable manufacturers to cut their production time in half compared to manual methods, in some cases speeding up machining and programming tasks that would manually take an hour to just seven minutes. Updates also include the ability to import Solid and CAD files for simulation, aligned with increasing utilization of solid models in the woodworking industry.

Multi-head nesting enables shops to optimize machine capacity by leveraging multiple router heads simultaneously. The software intelligently adjusts nesting strategies based on sheet size, head spacing, and production requirements—enabling significant reductions in cycle times without compromising precision. These improvements are particularly impactful for high-volume industries such as cabinetry, furniture manufacturing, and aerospace, where efficiency translates directly into cost savings and increased throughput.

“With the latest ALPHACAM, we’re pushing the boundaries of what’s possible in automated wood and stone manufacturing,” said Perry Boyett, Sales & Services Director NAFTA - ALPHACAM at Hexagon. “Manufacturers can now leverage twin-head and multi-head nesting strategies that dynamically adjust based on sheet size, head spacing, and production needs, all while maintaining optimal material yield.” ALPHACAM introduces new advanced automation tools that simplify programming and streamline processes, helping manufacturers improve operational efficiency. Key updates include:

- **Enhanced Solid Model Importing** – Expanding ALPHACAM’s ability to ingest solid models and work seamlessly with 3D solid modeling tools such as SolidWorks and Autodesk Inventor, allowing for faster transition from design to production.
- **Automated Feature Recognition** – New capabilities automatically detect machining features from vendor-supplied models, reducing manual intervention and accelerating production planning.
- **Optimized Toolpath Strategies** – Advanced algorithms improve material yield and reduce machining time by refining toolpath sequencing and cutting parameters.

Manufacturers using the new ALPHACAM are already reporting substantial efficiency gains. A leading boat manufacturer has reduced production planning time by 50%, while a major aerospace company found that their manual nesting process—previously taking four hours—can now be completed in just 10 minutes using ALPHACAM’s automation features.

In addition to time savings, ALPHACAM delivers on programming standardization, capturing legacy knowledge within the software. This supports upskilling more entry-level workers who now just need to select the outline style and the software will determine the proper speed, what cutter to use, settings and more. This allows manufacturers to improve worker productivity, while reducing errors and waste and increasing repeatability.

For small and mid-sized businesses, ALPHACAM offers a scalable and cost-effective solution tailored to their specific machining needs. The flexible licensing model ensures that companies only pay for the features they require, making high-end automation accessible to more manufacturers than ever before. ALPHACAM is also making waves in public sector manufacturing, with installations at U.S. military bases and government facilities. The software has been instrumental in fabricating everything from security signage to custom architectural elements for government buildings.

### *Honeywell Unveils AI-Assisted Automation Platform to Transform Life Sciences Manufacturing Industry*

2 April 2025

Honeywell introduced TrackWise Manufacturing, an artificial intelligence (AI)-assisted, cloud-native platform designed to transform how life sciences companies manage, automate and digitalize operations. TrackWise Manufacturing is one of the first in the life sciences industry to offer a revolutionary new approach to workflow management that bridges the gap between the digital and physical manufacturing environments.

Most organizations in the life sciences manufacturing sector still rely on paper-based methods for workflow management, leading to errors and inefficiencies that cause data to go unused and can delay the introduction of new drugs, resulting in profit loss per drug. To address these challenges, TrackWise Manufacturing enables organizations to digitize operations and automate workflows through AI-assisted processes that can help companies to bring drugs to market faster and safer.

The solution is built on a new containerized platform that allows software applications to run consistently across different computing environments, eliminating the need for complex, siloed integrations. As a result, manufacturers can achieve greater flexibility and efficiency, allowing them to respond quicker to business needs and regulatory changes.

“TrackWise Manufacturing is designed to advance the industry’s siloed systems by leveraging Honeywell’s extensive expertise in automation technologies and life science compliance,” said Pramesh Maheshwari, President of Honeywell Process Solutions. “By embedding AI-assisted workflows, we are leveraging automation to help life science manufacturers reduce technology transfer times and get products to patients faster.”

By harnessing the capabilities of TrackWise Manufacturing, organizations can not only optimize process execution but can also safeguard operational continuity. The platform’s containerized architecture supports flexibility and adaptability, empowering manufacturers to adjust swiftly to evolving market demands while staying compliant with regulatory requirements.

"In the face of economic pressures, shifting market demands, and evolving regulatory requirements, the Life Sciences industry is at an inflection point," said Daniel R. Matlis, President and Founder at Axendia, Inc. "Industry leaders must seize the opportunity to transform and leverage technological advancements to unify digital quality and manufacturing. Embracing modern technologies, Industry can significantly enhance operational effectiveness, improve product quality, streamline regulatory compliance, and accelerate time to market."

The platform leverages Honeywell's established Unit Operations Controller (UOC) for critical control functions while seamlessly embedding an industry-first quality framework that promotes true quality-by-design manufacturing. By embedding quality metrics into the manufacturing process, this framework changes how manufacturers handle production and compliance, which can ultimately result in faster time to market for products.

TrackWise Manufacturing expands on Honeywell's TrackWise platform and its 30-year quality management legacy that has helped life sciences organizations get safe products to market in a timely manner. The platform's launch marks a significant leap forward in the evolution of manufacturing technology, unifying various operational functions to streamline processes, enhance operational efficiency, and accelerate product time-to-market.

### *Informatica Expands Seamless AI-Ready Cloud Data Management for Databricks on Google Cloud with New Integration*

9 April 2025

Informatica, a leader in enterprise AI-powered cloud data management, announced the expansion of its Intelligent Data Management Cloud (IDMC) platform services on Google Cloud. The announcements were made at Google Cloud Next 2025. The enhanced capabilities include support for the Databricks Data Intelligence Platform, API Center and Cloud Data Access Management (CDAM) services running natively on Google Cloud.

"We're pleased to see the deepening relationship between Google and Informatica," said **Ritika Suri, Managing Director, AI & Data ISV Partnerships at Google Cloud**. "These expanded capabilities on Google Cloud will make it easier for our joint customers to ensure their data is AI-ready, enabling more advanced AI use cases like agentic AI in Google Cloud."

#### **The expanded IDMC services on Google Cloud include the following:**

- Full Support for Databricks on Google Cloud with 300+ connectors for data ingestion
- No-code data pipelines running natively within Databricks for data preparation and transformation
- Data quality and profiling for data within the Databricks Data Intelligence platform
- Enterprise-wide data governance with seamless integration with Unity Catalog

**API Center** - next generation API Management to expose data products and data processes as a rich API ecosystem including:

- Deployment of APIs across cloud, on-premises or hybrid environments

- Ability to expose any IDMC process as an API
- Definition of GenAI and Agent APIs for AI apps and processes
- Enhanced API security features including rate limiting and IP filtering
- API governance for enterprise services, business processes and AI apps
- Advanced monitoring to identify and analyze unauthorized access attempts

**Cloud Data Access Management** - enables organizations to share and use their data while supporting access policy compliance via automated controls:

- Intuitive policy authoring aligned with business use, risk tolerance and regulatory frameworks such as EU GDPR, CPRA, or HIPAA without the need to code
- Accelerates access to trusted data through simplified request and approval workflows

"Informatica's expanded services with Databricks on Google Cloud delivers a seamless experience that will benefit our joint customers as they build data intelligence," **said Roger Murff, Vice President of Technology Partners at Databricks.** "This unified approach helps eliminate data silos between platforms, enabling organizations to manage their data assets holistically while leveraging the full capabilities of both Databricks and Informatica IDMC on Google Cloud."

These expanded services offer customers cost efficiency for their data platforms with integration to BigQuery for scale, governance, and model inference, as well as integration with Vertex AI for advanced use cases and agentic workflows.

**Rik Tamm-Daniels, Global Vice President at Informatica said,** "This strategic expansion with Google Cloud and Databricks enables our joint customers to accelerate their GenAI, AI and analytics initiatives while maintaining the highest levels of data governance and security. Together, Informatica and Google Cloud enable better business outcomes across a wide variety of industries, including retail, financial services and healthcare. Organizations can leverage the Informatica-Google Cloud partnership to improve their customer experiences, optimize supply chains and enhance compliance with a strong foundation of trusted data."

### *Informatica Introduces New AI-Powered Cloud Integration and Master Data Management Capabilities*

2 April 2025

Informatica, an AI-powered enterprise cloud data management leader, announced data management innovations designed to simplify and enhance enterprise-wide access to AI-ready data. These advancements, powered by Informatica's CLAIRE® AI engine and available in its Intelligent Data Management Cloud™ (IDMC), help ensure that data is relevant, responsible and robust, empowering organizations to drive AI initiatives with greater confidence and efficiency.

Informatica has a growing lineup of AI technologies, including: CLAIRE AI engine, which applies metadata to drive intelligent automation; CLAIRE Copilot, an assistive partner to deliver recommendations; and CLAIRE GPT, a conversational model to provide answers. The latest

capabilities can help organizations optimize AI adoption while mitigating risks and improving operational efficiency.

“With CLAIRE Copilot, we've been able to leverage natural language to break down complex mappings into a series of descriptive steps. We are excited to see how this can empower business analysts and developers in the team to find what they need without having to click through all the components, potentially saving them several hours or even days of analysis,” **said Lee Rosenfeld, ETL Integration Architect at McGraw-Hill**

**Education.** “Informatica's AI-powered capabilities are transforming how we manage and utilize our data assets, empowering our teams to work more efficiently while maintaining governance standards.”

#### **Informatica's AI-Powered Product Updates Include:**

- **CLAIRE Copilot for data integration in preview:** Users can generate data pipelines using natural language processing (NLP), receive context-aware execution recommendations and automate documentation, enhancing efficiency and transparency in data ingestion, replication and integration.
- **CLAIRE Copilot for iPaaS in preview:** Enables users, including citizen integrators, to create complex multi-step, app-to-app integration processes, generate single-app insights, automate object mappings and produce business and technical summaries through an intuitive NLP-based interface.
- **Unstructured data processing:** AI-powered intelligent parsing, classification and transformations unlock the value of unstructured data with new chunking, embedding and PDF-parsing capabilities.
- **GenAI Recipes for application integration:** Prebuilt integration process templates accelerate the development of GenAI-driven applications, reducing time-to-market and simplifying AI solution deployment. Informatica is releasing these recipes for Amazon Bedrock, Azure OpenAI, Databricks Mosaic AI, Google Cloud Vertex AI and Gemini, Salesforce Pega GenAI, ServiceNow Generative AI, and Oracle Select AI among others.
- **CLAIRE GPT integration for Master Data Management (MDM):** Informatica MDM SaaS now integrates with CLAIRE GPT, enabling NLP-based search and metadata exploration of business entities and associated attributes within master CLAIRE-generated glossary descriptions to reduce manual effort by automatically generating consistent and comprehensive glossary descriptions and aliases, improving data understanding across teams. Additionally, GenAI-Powered Natural Language for Data Marketplace allows users to explore data marketplaces effortlessly through conversational queries, simplifying data discovery and enhancing accessibility.

“By integrating CLAIRE AI capabilities across our Intelligent Data Management Cloud, we're empowering organizations to manage their data with unprecedented efficiency,” **said Pratik Parekh, Senior Vice President and General Manager at Informatica.** “These new features boost developer productivity, enable new use cases and democratize data access which helps

enterprises accelerate their AI initiatives and governance. Our commitment remains focused on helping businesses unlock the full potential of their data assets in today's AI-driven landscape."

### Availability

The CLAIRE Copilot capabilities are in preview. The other capabilities will be globally available by April 2025.

## *Materialise Unveils Magics Release to Make the Unprintable Printable at RAPID + TCT 2025*

8 April 2025

Materialise, a global leader in additive manufacturing (AM) software and services, unveils the 2025 Magics release alongside strategic partnerships with Raplas and One Click Metal. The announcements address key challenges in AM design limitations, part costs, and manufacturing speed to advance the use of AM in industries like aerospace, healthcare, and automotive. The company reports that the combined solutions of the new Magics release with nTop implicit geometries overcome traditional AM design challenges by reducing build preparation time from days to seconds while maintaining design precision. This new capability in Magics, combined with Materialise's next generation of Build Processors, enables the printability of complex parts that could not be printed before.

"As additive manufacturing transitions from a niche technology to a cornerstone of modern manufacturing, the need for intelligent, integrated software is more critical than ever," said Udo Eberlein, Vice President of Software at Materialise. "We are listening closely to the demands of the market and evolving our software portfolio into an integrated range of solutions that work together with other manufacturing tools. By addressing challenges such as cost, scalability, and precision, we are laying the foundation for seamless workflows that connect additive manufacturing to broader production ecosystems."

Unveiling the 2025 Magics release: breaking design barriers and optimizing costs

The new release delivers tangible solutions for polymer and metal 3D printing challenges by allowing implicit modeling capabilities, intelligent support generation tools, and seamless workflow integration.

nTop implicit geometries integration

Magics introduces seamless processing of nTop implicit geometries without the need for mesh conversion, drastically reducing preparation time for complex parts. Paired with the advanced slicing capabilities of Materialise's Next-Generation Build Processors, it enables the design and production of parts that could not be printed before due to substantial data and memory requirements.

The ADDITIVE INTELLIGENCE department by DMG MORI Technium Europe, a leader in precision machining and additive manufacturing, participated in the 2024 Early Access Program launched by Materialise and nTop. Building on their previous success redesigning the AKZ FDS adapter for AM, a component for a CNC machine tool, the DMG MORI design team used the new

integration of Magics and nTop to process a high-performance geometry file in seconds, compared to days previously. The team reports that the capability of working seamlessly with the two software programs has enabled greater efficiency and potential for innovation with additive manufacturing.

“Before joining the Materialise and nTop Early Access Program, meshing complex geometries consumed days of work. Now, with the new integration into Magics, it takes seconds. This integration hasn't just streamlined our workflow — it fundamentally enhances our ability to design for additive manufacturing. Collaborations like this are exactly what our industry needs to overcome technical barriers and push additive manufacturing toward its full potential,” says Martin Blanke, Project Engineer Additive Manufacturing, DMG MORI Technium Europe GmbH.

#### BREP import and processing

The new release's extended BREP processing capability enables users to work with native CAD geometry throughout Magics, ensuring higher part quality, faster performance, and a reduced need for manual fixes. Ideal for CNC workflows and SLS, MJF, and metal LPBF users, it streamlines operations by supporting advanced functionalities like measurements, wall thickness analysis, nesting, and STEP file export for seamless integration into CAM or CAD software.

#### Optimizing part costs

With post-printing accounting for 40 – 60% of total costs, the latest Magics brings further optimizations for build preparation workflows and support generation, reducing material use and post-processing requirements while maintaining high-quality output. Key features include:

- **Replace Part and Transfer Support:** Designed for series production and prototyping, it facilitates design interactions more easily for NPI and product improvements by seamlessly transferring support when using the Replace Part function, reducing repetitive work, human error, and lead times.
- **Self-Supporting Shell and Honeycomb:** Minimize support in complex areas with self-supporting volumes, simplifying removal and reducing post-processing efforts. Designed for LPBF, it also benefits other technologies, enabling higher-quality parts with fewer supports.

Magics' new release also includes several functional updates to simplify the user experience and significant rendering and memory usage optimizations for more efficient, responsive workflows. It delivers up to 40% less video memory usage for marked mesh parts and accelerated operations like Extrude (70%) and Perforator (50%). The new Magics release will be commercially available in May 2025 and is being showcased at RAPID + TCT.

#### Accelerating AM: pushing print speed and performance to the next level

Materialise announces two Next-Generation Build Processors through partnerships with Raplas and One Click Metal, advancing AM capabilities across large and mid-market AM production.

Focusing on AM scalability, Raplas and Materialise announce the Raplas Next-Generation Build Processor for series production in resin-based additive manufacturing. With over 30 years of expertise in SLA equipment and resin material production, Raplas has established itself as a trusted player in the industry by delivering customer-focused solutions.

“By combining Raplas' tailor-made SLA 3D printing technology with Materialise's advanced Build Processor, we are addressing inefficiencies of legacy systems. This partnership has already demonstrated remarkable results, including a 30 – 40% increase in printing speed, enhanced part quality, and minimum post-processing requirements,” said Richard Wooldridge, CEO of Raplas. “Together, we are empowering production environments for faster, more accurate end-use parts, advancing applications in the medical, automotive, and aerospace sectors, and technologies such as investment casting.”

Earlier in March, Materialise announced a Build Processor integration with One Click Metal to support the rapid growth of the mid-market 3D printing sector. This collaboration addresses the increasing demand for solutions that balance affordability with performance, providing flexible and scalable options for both startups and established manufacturing facilities. By integrating Materialise's Build Processor into One Click Metal's ecosystem, users gain enhanced control over their production processes, streamlining operations while ensuring consistent, high-quality results.

“Materialise's strategy is to enable the next generation of additive manufacturing by combining advanced software with diverse hardware platforms. Collaborations with Raplas and One Click Metal and the launch of the 2025 Magics release reflect our commitment to supporting the full spectrum of AM production. These solutions empower customers to save time, reduce risks, and lower costs, supporting successful AM builds from start to finish,” stated Bryan Crutchfield, Vice President and General Manager of Materialise North America.

Materialise will exhibit at booth 2825 during the RAPID + TCT 2025 Conference, which will be held at Huntington Place in Detroit from April 8 to 10, 2025.

### ***Netskope Announces DLP On Demand, Extending Market-Leading Unified Data Protection Capabilities***

8 April 2025

Netskope, a leader in modern security and networking, announced the launch of Netskope One DLP On Demand, the newest component in its unified Netskope One Data Security service. Netskope One DLP On Demand enables new data protection integrations for Netskope technology alliance partners, on-premises support for customers, and significant enhancements to further unify Netskope's data security capabilities. With this launch, Netskope's data security posture management (DSPM) now includes all of the market-leading and patented capabilities of Netskope One DLP.

Netskope's unified data security helps organizations secure data across increasingly disparate systems and evolving usage scenarios: across public and private cloud, the web, on-premises, and in AI and machine learning systems. Using Netskope One Data Security, organizations are

no longer forced to take different approaches to data in use, data in motion, and data at rest, and therefore no longer need to support sprawling systems delivering disjointed analytics, fractured policy controls, and resource inefficiencies.

Netskope One Data Security allows organizations to consolidate their security stack, unifying DSPM and DLP within a single platform for consistent discovery, classification, and governance. Netskope's DLP capabilities have long been a flagship of the company's offering in data security, and API integration now enables Netskope DSPM to benefit from years of development and patents from within the DLP engine. Netskope is the first security service edge (SSE) leader to release its DLP as an API service, giving customers access to more than 3,000 data classifiers, and patented machine learning functionality including features such as 'train your own classifier' consistently integrated within one platform.

"Today, too many organizations are being told to accept inconsistencies and unsafe exceptions in their data security," said John Martin, Chief Product Officer, Netskope. "Having set the standard for what best practice looks like with our DLP innovations, it was a logical priority for us to enable our customers to extend those data protections — the granular inspections, classifications and governance — across the entire data security stack and into every use case. Customers come to us because they recognize that 60% of their data is now sitting in the cloud, and we wanted to be able to provide the same robust data security protections (fully integrated) for the other 40% as well. An organization needs to know that all of its data is secure; wherever it goes, however it is used and no matter where it is stored, and it needs to be able to do this consistently with the operational efficiencies that consolidation brings. That's why we are launching Netskope One DLP On Demand — so we can help our customers find and protect all of their critical data."

"Digital transformation, privacy and compliance requirements, and the rapid adoption of AI technologies have demonstrated the value and vulnerability of enterprise data. In turn, buyers are demanding more from their data loss solutions to assist them in addressing both current and future risks," Jennifer Glenn, Research Director, Information and Data Security, IDC. "Integration and consolidation are key drivers for enterprise buyers, and open API approaches will address valuable use cases for on-premises data security as well as enabling embedded DLP within third party SaaS offerings."

Across a phased roll-out, Netskope One DLP On Demand will provide all the functionality of Netskope One DLP cloud service including:

- Over 3,000 data identifiers and classifications
- Support for more than 2,100 file types
- More than 40 compliance templates for global data protection regulations
- 26+ machine learning classifiers
- Patented best-in-class capabilities including OCR, file fingerprinting and exact data match

## *New Infor Velocity Suite Accelerates Process Innovation with Generative AI*

10 April 2025

Infor, the industry cloud complete company, announces the general availability of Infor Velocity Suite, a complete offering of solutions and services to simplify process innovation and help customers stay agile, adaptable, and innovative. Built on the Infor Industry Cloud Platform, Infor Velocity Suite is designed to eliminate barriers to process innovation through a package of Infor's most advanced technologies and services proven to help customers realize value. With 75% of c-suite and software users at 3,600 organizations stating that value is created by adopting advanced technologies, Infor Velocity Suite is designed to remove those barriers to drive agile innovation<sup>1</sup>.

Infor Velocity Suite enables customers to realize greater business value as they:

- **Diagnose** – With Infor Process Mining, customers can diagnose process insights within the Infor CloudSuite to drill down into operational processes, identify non-conforming variants that diverge from standard process models, and identify critical bottlenecks, providing insights on areas to improve.
- **Automate** – With Infor Value+ solutions, customers can automate improvements found in the diagnose phase leveraging generative AI and robotic process automation (RPA) to remove manual tasks, deliver insights, and provide critical insights and actions to automate tasks more efficiently.
- **Optimize** – Customers can leverage the Infor Value+ Catalog of pre-built industry use cases that combine Infor generative AI and process automation to deliver value in just days or weeks.

“The Infor Velocity Suite delivers rapid time to value for our customers across finance, operations, inventory management, quality control, and more,” said Kevin Samuelson, CEO of Infor, “Velocity Suite provides customers with a simple and seamless way to diagnose, automate, and optimize processes while leveraging the most advanced innovations targeting key value drivers for their business.”

Included in the Infor Velocity Suite is access to Infor Value+, a catalog of industry-specific solutions that leverage technologies such as generative AI and RPA to deliver efficiency and value in weeks. These offerings are already delivering compelling outcomes for many Infor customers, such as saving thousands of hours of manual and repetitive tasks, 90%+ faster issue resolution time for customer support issues and millions of dollars of additional profit margins. Infor Value+ includes dozens of carefully curated solutions that address processes across finance, customer service, supplier management, and customer management. Infor Value+ solutions include:

- **Enterprise Automation**, which removes existing manual tasks for operational efficiency.
- **Insights**, which generates analytics and reporting to facilitate decision making.

- **Advanced Workspaces**, which consolidates essential information and actions tailored to the user's role, enabling more efficient completion of daily tasks.

"The digital world is fast paced, requiring businesses to make rapid accurate decisions to remain competitive," said Mickey North Rizza, IDC Group Vice-President, Enterprise Software. "AI-embedded enterprise applications and advanced technologies included in offerings like Infor Velocity Suite are helping organizations to improve their business processes and associated tasks, remove steps and clicks, improve productivity and enhance metrics."

"The faster we deliver our boats; the sooner families and friends can enjoy their time on the water," said Jennifer Terry, Information Systems Manager, Xpress Boats "Infor Process Mining provides us with the speed and precision necessary to optimize our business processes, enabling us to consistently meet this goal. By automatically identifying process issues, we can take corrective action more swiftly, improving on-time delivery and reducing expedited shipping costs by 50% and we're excited to see future benefits from the additional advanced technologies also included in Infor Velocity Suite."

### *Simerics, Inc. and Tech Soft 3D Announce Simerics-CAD Software*

31 March 2025

As simulation cycle times become essential to reducing the number of hardware prototypes and overall operating costs, mechanical engineers will find the embedded CAD solution they need in Simerics-MP/MP+.

Simerics leveraged Tech Soft 3D toolkits to save development time while providing a quality experience in preparing and editing CAD models. HOOPS Exchange offers support for 30+ of the most popular formats and includes a powerful integration with the world's leading modeling kernel, Siemens Parasolid. By licensing both in their core products, Simerics was able to provide an unsurpassed user experience for preparing and editing CAD models.

From this foundation, Simerics-CAD offers users the ability to streamline the design and testing process into one efficient workflow. By combining modeling and testing into a single cycle, Simerics-CAD reduces user steps, saves time, and improves outcomes within a single product.

Through their partnership, Simerics, Inc. and Tech Soft 3D have empowered users to significantly reduce the time and cost associated with CFD simulation for improved design performance.

Commenting on the software, Ron Fritz, CEO of Tech Soft 3D, said:

"The Simerics team outdid themselves developing Simerics-CAD for customers to use on-premise or in the cloud. It is rare that you have the same inviting user experience for both platforms with full functionality. We're proud Simerics selected our team for this important application and strategic partnership, and we look forward to a long-term partnership with Simerics and success with Simerics-CAD."

"Through the dedicated collaboration of both parties, Simerics-CAD was developed in a fraction of the time, to become a simple yet powerful software solution to address the increasingly important CFD design process."

Rich Moore, Executive Vice President of Strategy, OEMs, and Partners at Simerics, shared his thoughts on the partnership, saying, "Our strategic partnership with Tech Soft 3D has enabled the development and offering of a comprehensive simulation CAD solution at half the price of multi-software workflows in today's simulation software market. With Tech Soft 3D, we are bringing an entirely streamlined workflow to simulation with both modeling and CAD exchange domain expertise and CFD domain expertise in one affordable solution. We know that the use of modern CFD deserves a better workflow from leaders that understand the problems and excessive costs of traditional CFD workflows."

The global partnership provides the latest capabilities from Simerics providing the simulation industry with unmatched affordability, usability, and accuracy. Mechanical engineers have immediate access to powerful CFD through Simerics-CAD for digital prototyping early in the design stage, throughout the entire R&D cycle, and across the entire enterprise.

### *Streamline Solutions Launches ELEMENTS Version 4.3.1*

4 April 2025

ENGYS is thrilled to announce the release of **ELEMENTS version 4.3.1**, an open-source CFD software suite for vehicle design applications distributed by Streamline Solutions LLC. This release also introduces updated versions of the add-on modules ELEMENTS-Adjoint and ELEMENTS-Coupled.

**ELEMENTS 4.3.1** is focused on bug fixes and code refinements to address known issues found in the previous release 4.3.0. For more information, existing users should refer to the Release Notes provided with the software.

To download the latest release of ELEMENTS, please log in to the ENGYS Customer Portal and navigate to the Downloads section to access the latest installation files for both Linux and Windows.

For those not currently using ELEMENTS, or wishing to explore the features of this new version in more detail, visit the ELEMENTS product page or contact ENGYS to schedule a live demonstration and discover how numerous automotive OEMs, tier-1 suppliers, and F1 teams are already benefiting from using open-source CFD for vehicle design.

### *Trimble and Liebherr Introduce Trimble Ready Factory Option for Liebherr PR 776 Generation 8 Bulldozers*

7 April 2025

Trimble® and Liebherr announced the introduction of a Trimble Ready® factory option for the new line of Liebherr PR 776 Generation 8 bulldozers, the latest model from Liebherr's competitive dozer lineup to feature this advanced technology. This option allows bulldozers shipped direct from the Liebherr factory to be pre-equipped with a Trimble Ready kit,

streamlining onsite installation of the Trimble Earthworks grade control platform. By reducing both cost and complexity, this factory-installed option enhances efficiency for operators.

The Trimble Earthworks-ready base kit includes mounting hardware, brackets and an integrated wiring harness, ensuring streamlined and efficient installation of Trimble Earthworks.

"By offering a Trimble Ready option, we're providing customers with a solution that enables quick and easy installation of Trimble Earthworks," said Nico Schuchter, product manager for Liebherr. "As operators increasingly adopt construction technology on the jobsite, this new option delivers a more integrated and cost-effective installation process for our mutual customers."

"A new Trimble Ready option for Liebherr PR 776 Generation 8 bulldozers is another way Trimble is enabling customers of all machine types to seamlessly connect their digital and physical worlds," said Scott Crozier, vice president, civil construction field systems at Trimble. "Our technology can now be more deeply integrated on-machine to simplify installation and maximize productivity for Liebherr customers, helping them accelerate their return on investment."

#### **Local Support**

Trimble's SITECH<sup>®</sup> dealer channel and select authorized resellers provide installation services, personalized training and local technical support for Trimble Earthworks installed on Liebherr PR 776 Generation 8 bulldozers.

#### **Availability**

The Trimble Ready factory option for Liebherr PR 776 Generation 8 bulldozers is available globally by contacting a Liebherr dealer.

### *What's New in OpenBOM, March 2025 Release*

8 April 2025

Oleg Shilovitsky published a blog post on the OpenBOM blog to announce the March release of OpenBOM. Oleg says, "Alongside the UX updates, the release brings powerful upgrades across all major CAD integrations. Highlights include the introduction of Quick Start—a truly 1-click BOM generation feature now available in Solidworks, Fusion, and Onshape—and new Team Settings to standardize property mapping, templates, and derivative file control across engineering teams."

Read the full blog post here: <https://www.openbom.com/blog/whats-new-in-openbom-march-2025-release>