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## Acquisitions

### *Anguleris Acquires Concora, Extending Leadership in BIM Technology for Building Product Manufacturers*

7 February 2025

Anguleris, a global leader in construction technology, has completed the acquisition of Concora Spec, the product specification platform formerly known as SmartBIM.

The acquisition will integrate Concora's team, technology, and products with the Anguleris portfolio of brands, further extending Anguleris' global leadership in BIM and specification solutions.

The move deepens the diverse portfolio of construction technology platforms held by Anguleris, which includes BIMsmith®, the leading product research platform and BIM content resource for building professionals, Swatchbox®, the building material sample fulfillment platform for the construction industry, and Modlar®, the architectural inspiration and discovery platform.

Concora's CEO Eric Snyder shared his excitement about the acquisition, saying, "In the past 15 years, Anguleris has developed a deeply robust portfolio of building product marketing solutions to rival anyone else out there. We firmly believe that Anguleris is the ideal home for Concora's next phase of impact on our industry."

The acquisition of Concora is the third in a string of acquisitions for Anguleris, who acquired the architectural inspiration Modlar in 2023, followed by the material sampling platform ClubDesign in 2024.

"Concora and Anguleris have each pursued innovation in building product specification technology for over a decade," said Benjamin Glunz, Founder and CEO of Anguleris. "As Anguleris brings Concora's technology into a unified portfolio of building product marketing solutions, the opportunity for our industry could not be more exciting."

### *nTop Acquires cloudfluid to Advance the Design-to-Manufacturing Workflow*

12 February 2025

nTop, the leader in computational design software for high-performance engineering, has acquired cloudfluid, a German company specializing in computational fluid dynamics (CFD) software. With the addition of cloudfluid to its technology stack, nTop provides the most advanced and complete platform for computational design, revolutionizing how engineers design high-performance products.

nTop is an engineering tool designed for rapid iteration, utilizing advanced computing to generate and simulate high-fidelity designs at scale quickly. With the acquisition of cloudfluid, nTop enables engineers to seamlessly converge on a valid design using high-speed CFD. Engineers can run thousands of CFD simulations overnight by integrating nTop's powerful geometry engine with cloudfluid's Lattice-Boltzmann fluid solver. This is crucial for training AI

models that further accelerate design decisions. The cloudfluid acquisition brings nTop one step closer to real-time, automatic requirements-to-design workflows, allowing engineers to iterate at the speed of compute.

"We are hyper-focused on building software that helps engineers go from requirements to design as fast as the latest processors allow—that's the power of computational design," said Brad Rothenberg, CEO of nTop. "One of the biggest bottlenecks has always been solving the physics—it takes time to mesh, apply boundary conditions, and converge on a solution. cloudfluid solves this by integrating directly with our implicit modeling core, bringing CFD into the iterative computational design loop. This unlocks new applications for nTop's use in aerospace, defense, and turbomachinery design."

Current meshing and solve times can't keep up with the pace of design, optimization, and machine learning, creating bottlenecks in product development. The cloudfluid acquisition allows engineers to modify designs in real time using nTop's industry-leading geometry kernel and enlist cloudfluid to verify fluid and thermal performance in minutes. By combining these technologies with machine learning, engineering teams can generate high-fidelity performance data to train predictive models, significantly accelerating design exploration to achieve breakthrough products and compress the product development lifecycle.

### *Platform Science Completes Acquisition of Trimble's Global Transportation Telematics Business Units*

10 February 2025

Trimble and Platform Science announced the completion of Platform Science's acquisition of Trimble's global transportation telematics business units. The deal was first announced in September 2024 during the Trimble Insight Tech Conference in Las Vegas.

As part of the transaction, Trimble becomes a shareholder in Platform Science's expanded business and receives a seat on Platform Science's board of directors. Trimble is joining C.R. England, Cummins, Daimler Truck, PACCAR, Prologis, RyderVentures and Schneider as a strategic investor in Platform Science. The collaboration accelerates the future of transportation technology through the global expansion of Virtual Vehicle, Platform Science's open, connected vehicle application platform developed in collaboration with leading OEMs.

Customers around the globe will soon be able to choose application solutions from Platform Science, Trimble, and numerous partners in a growing catalog without changing hardware through Virtual Vehicle's expansion. Virtual Vehicle offers fleets access to a wide range of telematics, driver and fleet management software through OEM vehicle architecture or aftermarket hardware for non-compatible vehicles, creating a uniform experience for users and developers and ensuring ease-of-use regardless of vehicle or hardware type.

"Together with Trimble, we are dedicated to transforming the global transportation industry. This transaction marks a milestone in how we deliver unprecedented choice to fleets of all sizes," said Jack Kennedy, co-founder and CEO of Platform Science. "Innovation drives everything we do. We are empowering the collective minds of developers to easily attack the

massive inefficiencies that have plagued transportation across a critical mass of vehicles globally."

"As we move forward combining Trimble's global telematics business units with Platform Science, our commitment to serving our customers has never been stronger," said Rob Painter, president and CEO of Trimble. "This transaction creates opportunities for Trimble to further connect people, data, workflows and ecosystems across the global transportation lifecycle — from planning and procurement to execution and delivery."

The transaction is expected to further strengthen and accelerate Trimble's Connect and Scale strategy, providing additional focus on priority growth areas for Trimble — including the Enterprise, Maps, Vusion and Transporeon business units, which are not included in the transaction and will remain part of Trimble's Transportation & Logistics segment.

#### **Advisors**

J.P. Morgan Securities LLC acted as exclusive financial advisor to Platform Science and Gibson, Dunn & Crutcher LLP, Fish & Richardson LLP, Fenwick & West LLP acted as legal advisors to Platform Science.

Centerview Partners LLC and Goldman, Sachs & Co. LLC acted as financial advisors to Trimble, and Skadden, Arps, Slate, Meagher & Flom LLP served as legal counsel to Trimble.

## Company News

### *Altair and LTTS Launch 5G-6G Wireless Center of Excellence to Shape the Future of Telecommunications Innovation*

13 February 2025

Altair, a global leader in computational intelligence, and L&T Technology Services, a global leader in digital engineering and R&D services, announced the launch of a groundbreaking 5G-6G Wireless Center of Excellence (CoE).

The CoE will combine Altair's best-in-class design and simulation tools with LTTS's domain expertise to harness the potential of 5G and 6G networks to address challenges like connectivity breakdowns, high operational costs, and slower innovation cycles in industries like telecommunications, automotive, manufacturing, healthcare, and beyond.

"5G and 6G technologies are reshaping the way industries operate, innovate, and deliver value," said Stephanie Buckner, chief operating officer, Altair. "This CoE is a testament to our vision of helping organizations in all industries capitalize on the unparalleled potential of wireless technologies. Together with LTTS, we are providing the foundation for smarter, faster, and more efficient solutions – no matter the industry."

"The launch of this CoE signifies a transformative leap in wireless innovation that transcends industries," said Alind Saxena, executive director and president, mobility and tech, LTTS. "Our collaboration with Altair brings together cutting-edge simulation technology and domain

expertise, enabling diverse industries to unlock the full potential of 5G and 6G. This partnership is a key milestone in building a more connected, intelligent, and efficient world.”

The CoE will focus on diverse initiatives to empower businesses with wireless solutions to include use cases such as:

- 5G-6G network planning
- 6G reflective intelligent surfaces and RF design and development
- Enhancements to wireless connectivity for applications in smart factories, connected vehicles, healthcare (remote monitoring), manufacturing (automated systems)
- Digital twins of 5G and 6G networks
- Connected mobility and network failure predictions

These use cases will be powered by the Altair® HyperWorks® and Altair® RapidMiner® platforms. The CoE will offer hands-on training, workshops, and collaborative spaces to help industries adopt and adapt wireless technologies to their unique challenges. Overall, the CoE will enable the creation of smarter infrastructure, drive more efficient operations, and foster better decision-making.

For its cutting-edge work in simulation, predictive analytics, and real-time data integration through digital twin technology, LTTS was awarded the Partner of the Year Award at the 2025 Altair Channel Partner Awards.

### *Altair Names Adastra GmbH as Channel Partner for EMEA Region*

12 February 2025

Altair, a global leader in computational intelligence, has named Adastra GmbH, a leading global consultancy specializing in data-driven transformation, as a new channel partner for the EMEA region. Adastra will leverage its AI and integration expertise to help clients throughout the region implement Altair’s knowledge graph solutions within the Altair® RapidMiner® platform to uncover hidden data relationships, enhance decision-making, and enable smarter, more connected systems.

“We are thrilled to welcome Adastra as a channel partner. They are well-known for delivering high-quality products and their expertise within the automotive industry in particular will help us deliver compelling solutions throughout the region,” said Kimon Afsaridis, managing director of Eastern Europe and vice president of indirect EMEA sales, Altair. “We look forward to collaborating with a channel partner who shares our vision of data accessibility, democratization, and innovation.”

By combining Altair’s advanced data analytics and AI technologies with Adastra’s expertise in integration and delivery, the partnership will empower organizations to unlock the full potential of their data, drive innovation, and improve decision-making.

“Given the data challenges in LLM-based solutions for automotive, Altair’s knowledge graph solutions will enhance retrieval and reasoning, enabling smarter and more reliable

implementations. We look forward to integrating this capability into our solutions," said Cem Bilir, head of automotive and manufacturing, Adastra Germany.

This partnership reflects Altair's ongoing commitment to working with leading partners to drive innovation and deliver transformative solutions to organizations worldwide. By joining forces, Altair and Adastra aim to provide businesses with the tools and expertise needed to thrive in an increasingly data-driven world.

Altair works with a global network of channel and technology partners.

### *AMETEK Appoints Isabel S. Wells Vice President, Information Technology and Chief Information Officer*

7 February 2025

AMETEK, Inc. announced the appointment of Isabel S. Wells as Vice President, Information Technology and Chief Information Officer.

"I am very pleased to welcome Isabel to AMETEK. Isabel brings more than 25 years of experience in technology leadership, with a proven track record of delivering innovative IT and digital transformation solutions to a diverse set of companies. We look forward to Isabel's leadership of our global Information Technology initiatives," commented David A. Zapico, AMETEK Chairman and Chief Executive Officer.

Ms. Wells brings a wealth of experience to AMETEK, having most recently served as Chief Information Officer with Kimball Electronics. Prior to that, Ms. Wells held various roles of increasing responsibilities at Avery Dennison, KPMG and PA Consulting.

Ms. Wells holds a Bachelor of Science degree in IT, Business Management and Languages from the University of York in the United Kingdom.

### *Ansys and Concepts NREC Introduce Automated Workflow for Turbomachinery Design and Analysis*

11 February 2025

Ansys and Concepts NREC have partnered to deliver an automated workflow that connects design tools with robust analysis tools for turbomachinery applications. Integrating CFX into AxCent enables designers to quickly evaluate machine performance with increased predictive accuracy — shortening design cycles and improving performance for applications including compressors, turbines, pumps, fans, and turbochargers.

Traditionally, turbomachinery engineers prepare preliminary blade designs in one software program and then perform detailed 3D analysis in a separate program, manually transferring data between the two. This continuous data exporting can cause massive time delays, require additional computational resources, and increase costs associated with production.

The new technology integration enables Ansys customers using Concept NREC's design tool to easily obtain machine performance results from the CFX solver within the same interface. The parameters are automatically created for all blade rows, while the physics setup can be defined

in an uninterrupted workflow. This “one-click” approach to CFD simulation allows engineers to quickly verify turbomachinery designs using Ansys’ solvers before manufacturing. CFX enables robust analysis — ideal for design optimization — which can help customers design high efficiency machines while meeting stringent standards for product safety and environmental impact.

For example, AtmosZero, the innovative manufacturer of Boiler 2.0, decarbonizes steam for industrial and commercial purposes. AtmosZero’s first-of-its-kind product is a modular, air-sourced, electrified steam boiler replacement with zero emissions that delivers high temperature, low-cost decarbonized steam with high efficiency.

“At AtmosZero, we are passionate about helping reduce our customers’ carbon footprint and solving for industrial decarbonization through our innovative electrified steam boilers,” said Meha Setiya, Senior Aerodynamics Engineer at AtmosZero. “We use Ansys and Concepts NREC to design and validate the high-temperature compressors that are responsible for generating high-temperature steam from the heat pump. The new software integration will enable our teams to save significant time and resources as we develop technology to decarbonize steam and reduce global emissions from fossil-fueled boilers.”

Looking ahead, Ansys and Concepts NREC plan to expand integration capabilities to include a broader variety of fluids in addition to features that will enable users to capture the system’s evolving dynamic behavior.

“We are thrilled to deliver this much needed — and highly requested — capability to our customers,” said Jonathan Bicknell, vice president of products & engineering at Concepts NREC. “The expanded partnership improves the workflow between turbomachinery design and advanced physics simulation. Allowing for not just a streamlined workflow, but improved designs for better performance and safer products.”

“When running CFD analyses, it is critical to gain multiphysics insights of the design as soon as possible to ensure product performance before prototyping begins,” said Shane Emswiler, senior vice president of products at Ansys. “With the Ansys-Concepts NREC software integration, customers can develop complex products like jet engines significantly faster through an automated end-to-end workflow.”

### *Bechtle commits to artificial intelligence as a key technology*

11 February 2025

As a leading IT service provider, Bechtle AG has published its strategic stance on artificial intelligence (AI), reinforcing its ambition to actively shape the future of this key technology in Europe. The aim is to effectively integrate AI into customer projects, internal processes and the development of new solutions with Bechtle collaborating closely with its strategic vendor partners to stay at the forefront of new developments. In addition, Bechtle is expanding its membership in the Innovation Park Artificial Intelligence (IPAI) to drive the development and responsible application of AI. Bechtle’s positioning statement names four strategic areas of action—customers, the market, the company itself and society—which are all closely linked.

“It’s our aim to responsibly and effectively harness the transformative power of AI to drive the success of our customers, including SMEs, large enterprises and public organisations,” says Dr Thomas Olemotz, CEO, Bechtle AG. Customers are, therefore, at the heart of the AI strategy, as Bechtle enables them to integrate AI technologies to efficiently meet their individual needs in the long term. At the same time, the IT company takes a holistic view of the market, leveraging the combination of AI development, application and integration to ensure European IT solutions are competitive and future-ready. Bechtle also intends to significantly expand the use of AI within its own organisation to optimise internal processes, maximise resource efficiency and continually improve the quality of its service offering by automating routine tasks to relieve employees, allowing them to focus on more valuable, strategic activities. “Artificial intelligence is more than just a technology. It is a springboard to innovation, efficiency and sustainable growth,” says Dirk Müller-Nießner, CTO, Bechtle AG. Conscious of its corporate social responsibility, Bechtle has also included society as one of its strategic areas of action and places great importance on adhering to regulatory requirements to ensure the technology is not only used efficiently, but also responsibly to create lasting added value.

### **Deepening ties with IPAI**

By expanding its membership in the Innovation Park Artificial Intelligence (IPAI), Bechtle is cementing its position in one of Europe’s central AI ecosystems. Through the IPAI, Bechtle has access to a network of AI experts, technology providers and scientific institutions. Together with customers, Bechtle also wants to trial new concepts and technologies on site at the IPAI campus. “Our partnership allows us to be extensively involved in future-facing AI developments and to apply our expertise in integrating IT infrastructures and solutions to spur them on,” says Dirk Müller-Nießner.

### **A strategic partner in Planet AI**

Bechtle is also underscoring its commitment to AI through a majority stake in the German company, Planet AI—a specialist in deep learning, which is a subset of machine learning—that relies heavily on the use of artificial neural networks in its products. For the last ten years, Planet AI has been creating solutions for intelligent document analysis and process automation. Its core product is a multifunctional software platform enabling companies to automatically process hand and machine-written documents, receipts and other text content, as well as classify document types and harvest information. Other use cases include image and voice recognition. Alongside its site in Rostock, a Planet AI team will also be working from Bechtle’s office space at the IPAI campus in Heilbronn.

### ***Blackline Safety Appoints Paul Semak as Vice President of North American Sales***

13 February 2025

Blackline Safety Corp., a global leader in connected safety technology, announced the appointment of Paul Semak as Vice President, North American Sales. With more than 25 years of sales leadership experience and a strong background in SaaS, cloud solutions, and enterprise technology, Semak will lead Blackline’s North American sales strategy, accelerating market expansion and growth.

Semak spent over five years as Senior Vice President of Americas Sales at Extreme Networks, managing a \$750 million business and a 280+ person sales team. Prior to that, he spent 22 years at Cisco, where he held progressively senior sales leadership roles, including Vice President, Enterprise and Public Sector Sales. Most recently, as Chief Revenue Officer at Infostream Solutions, he led all customer-facing functions, specializing in cybersecurity, networking, and AI.

Recognized for building high-performing teams and exceeding revenue targets, Semak brings deep expertise in go-to-market strategy, channel partnerships, digital transformation, and AI-driven business growth. Semak holds an Electronics Engineering Technology diploma from Mohawk College and has completed executive leadership programs at Harvard University and the Niagara Institute.

"We are thrilled to welcome Paul to Blackline," said Sean Stinson, President and Chief Growth Officer of Blackline Safety. "His extensive experience leading large-scale sales teams, deep expertise in connected technology, and strong track record of executing customer-focused growth strategies align perfectly with our vision. Paul's leadership will be instrumental in driving sales performance, scaling the sales function, and strengthening Blackline's presence across North America."

"I am excited to join Blackline Safety at such a pivotal time," said Semak. "The company's innovations in connected safety are transforming how organizations protect their workforce. I look forward to working with our North American sales team to help more customers develop and enhance their connected safety programs with the most advanced technology available."

In his new role, Semak will lead over 30 sales professionals across North America, a team that drove nearly \$40 million in product revenue in FY 2024.

### *Campfire Interactive Expands Leadership Team to Transform Forecasting Intelligence and Quote Automation in Manufacturing*

11 February 2025

**Campfire Interactive** ("Campfire"), a leading provider of enterprise software solutions for manufacturers and suppliers, is making strategic investments to further advance its technology and market leadership.

With over \$200 billion in revenue managed through its platform, Campfire is trusted by the world's largest global manufacturers. Customers depend on the Campfire platform to consolidate scattered data, apply advanced analytics, and increase automation across core business processes – like forecasting, quoting, and reporting. Campfire's solution enables customers to leverage the power of their own data (and external data feeds) to increase efficiency, throughput, and profitability.

"We help manufacturers drive results in profitability, market share, and top-line growth," said Campfire President & CEO Dan Meyer. "Today's leading manufacturers have realized their ability to forecast accurately and quote profitably is a strategic imperative and can no longer be a spreadsheet exercise."

Enterprise manufacturers have not kept pace with modern data management. Estimates suggest that around 60% of manufacturers continue to rely on Excel spreadsheet and email-based methods to manually piece together data from ERP, PLM, CRM, and other disparate systems.

"We live in a digital era of automation and intelligence, and often the most valuable dataset is within the walls of our customers," said Meyer. "Campfire continues to invest in cutting-edge technology, including AI, to empower our customers with the actionable insights that lead to exceptional profitability and growth."

The global manufacturing sector is a multi-trillion-dollar market and key segments such as automotive, industrial equipment, metals, chemicals and electronics are increasingly looking to solutions like Campfire to enhance competitiveness. In September 2024, Campfire secured a majority investment from Invictus Growth Partners ("Invictus") for the financial backing to invest in key resources to further penetrate the market and serve customers. Today, Campfire announced the expansion of several key leadership roles that will drive the next phase of growth and innovation – particularly with AI.

"We have expanded our executive team with several senior leaders who bring deep expertise in manufacturing and enterprise software – and experience driving growth and managing transformation," said Meyer. "This collective knowledge strengthens our vision, fosters innovation, and delivers transformative value to our expanding global customer base."

Campfire's new executive leadership team brings over 150 years of combined experience leading high-growth organizations, including private-equity-backed and publicly traded B2B SaaS and technology companies.

The Campfire Executive Leadership Team includes:

- Dan Meyer, President & Chief Executive Officer
- Dennis Deuberry, Chief Financial Officer
- George Santillan, Chief Technology Officer
- Patrick O'Donnell, Executive Vice President of Sales
- Mike Stanczak, Vice President of Customer Operations & Success
- Jason Versical, Vice President of Business Transformation & Strategy

### *IFS Strategic Agreement with SBM Highlights Commitment to Growth in Saudi Arabia*

11 February 2025

IFS, the leading provider of enterprise cloud and Industrial AI software, announced a strategic partnership with Saudi Business Machines (SBM), a leading provider of end-to-end enterprise information technology solutions in Saudi Arabia. Together, IFS and SBM are making significant investments into expanding the already existing market footprint of IFS solutions in the

kingdom that will create jobs and opportunities for local talent and enable Saudi enterprises to compete on a global scale using the latest and most advanced Industrial AI technology, IFS.ai.

With SBM's market experience in technology solutions across four decades and IFS's industry depth and expertise in Industrial AI and enterprise software, the new partnership commits to uphold their shared values and commitment to delivering exceptional customer experiences and driving proven returns on investment. SBM will expand their IFS practice into Aerospace & Defense, Energy Utilities & Resources, Manufacturing, Construction & Engineering, Telecommunications, and Service industries and offer an array of services to IFS customers including business consulting and customized technical support offerings.

At the heart of the partnership is a joint investment in local Saudi talent covering areas such as sales upskilling training and IFS certification program for young graduates. This talent pool will help in contributing to the Kingdom's digital modernization efforts and add value to the skilled workforce.

**Simon Niesler, Chief Revenue Officer at IFS, said,** "We see tremendous opportunity in Saudi Arabia and are focused on delivering our Industrial AI and enterprise cloud solutions to align with the Saudi Vision 2030. The country is making rapid progress in modernization and diversifying the economy through world leading digital transformation, infrastructure development and innovation. It is only fitting that we partner with the Kingdom's leading technology solutions provider, Saudi Business Machines, to establish a dedicated Saudi-based IFS practice. This will enable us to leverage their local talent and strengths to accelerate growth in the region and gain a competitive edge."

**Fadhel Al-Shaikh, Vice President-Business Tech. Solutions at SBM, said,** "This strategic partnership between Saudi Business Machines and IFS leverages SBM's 40+ years of IT technology expertise in the Saudi market alongside IFS's cutting-edge enterprise solutions.

We are fully aligned with the Kingdom's ambitious Vision 2030 goals, particularly in driving digital transformation and promoting innovation across all sectors. Together, we will empower Saudi organizations to reach unprecedented levels of operational efficiency and excellence."

### *Materialise Launches Aerospace Competence Center in Delft, the Netherlands*

12 February 2025

Materialise, a global leader in additive manufacturing (AM) software and service solutions, announced the opening of an Aerospace Competence Center in the Aerospace Innovation Hub in Delft. The city is a known aerospace powerhouse in Europe, and Materialise is the first AM company to establish its footprint in the hub.

"The opening of our new Aerospace Competence Center aligns with our commitment to support the aerospace industry through more than three decades of experience in additive manufacturing and software solutions, as well as our pioneering role in producing certified parts," said Brigitte de Vet-Veithen, CEO of Materialise. "By joining this selective aerospace network, we can strengthen our capabilities, expand partnerships, and enable other aerospace leaders in this hub to accelerate innovation and explore new possibilities with AM."

Materialise is a pioneer and market leader in the development and production of 3D-printed parts used in the aerospace sector. The company has delivered more than 500,000 3D-printed aerospace parts, with about 4,000 different types of parts printed per year.

"We are proud to welcome Materialise to Delft, a city where innovation and collaboration thrive," says Vice Mayor Maaïke Zwart of the City of Delft. "By joining the Aerospace Innovation Hub, Materialise strengthens our dynamic Aerospace Delta ecosystem and the Innovation District Delft, paving the way for groundbreaking advancements in 3D printing and sustainable aviation. I'm truly excited to see the partnerships, ideas, and innovations that will grow from your presence here. Together, we are shaping the future of technology."

As the largest AM service provider for aerospace, Materialise holds a comprehensive set of flight-ready accreditations, including Production Organization Approval (POA) from EASA and EN 9100 certified manufacturing for flying parts. It serves the entire aerospace value chain, from OEMs to airlines and MROs to supplier tiers.

The Aerospace Innovation Hub @TU Delft fosters innovation by connecting startups, students, academics, government, and industry professionals in the heart of TU Delft's Aerospace Engineering Faculty. Materialise and @TU Delft will collaborate on projects where students and researchers can gain hands-on experience with AM while advancing developments in sustainable aviation. Materialise joins industry giants Airbus and Collins Aerospace, among others, at the Hub.

"At TU Delft, our mission is to create impact for a better society through education, research, life-long learning, and innovation. With the Aerospace Innovation Hub, we support this mission by accelerating innovations and bringing them to market. The arrival of Materialise at the Hub marks an exciting step toward deeper collaboration and new opportunities to drive additive manufacturing expertise to the growing aerospace community," said Henri Werij, Dean of the Faculty of Aerospace Engineering TU Delft.

Additive manufacturing has proven to be an effective technology for solving long-standing industry challenges. It offers supply chain advantages, including shorter lead times and more affordable small series. AM aircraft parts can reduce stock risk, warehousing costs, and downtime related to repairs and maintenance.

The technology also enables unrivaled design freedom by offering fast-iteration design, rapid prototyping, and the ability to rethink components and assemblies without retooling manufacturing operations.

In addition to existing certified processes for aerospace, Materialise helps companies develop and qualify new AM applications and materials. The company also maintains a data lake that provides access to performance data from hundreds of aerospace builds, enabling users to make informed decisions based on real-life components.

### *Nano Dimension Announces Update to its Board of Directors*

6 February 2025

**Nano Dimension Ltd.** (“Nano Dimension” or the “Company”), a supplier of Additive Manufacturing solutions, announced an update to its Board of Directors (the “Board”).

Mr. David Stehlin is joining the Board effective immediately. Mr. Stehlin is an accomplished executive with extensive leadership experience in the technology sector where he has led strategic turnarounds, drove business growth, and ushered in technological advancements. He did this in his work at public and private high growth companies, including, the Telecommunications Industry Association (TIA), Spirent Communications, MRV Communications, Overture Networks, Ceterus Networks, Valo, and Antec. Mr. Stehlin holds a B.S. from the United States Naval Academy and an M.B.A. from National University.

Mr. Kenneth Traub resigned from the Board effective immediately following his recent appointment as CEO and President of Comtech Telecommunications Corp., a global provider of next-gen telecommunication solutions.

Mr. Ofir Baharav, Chairman of the board of directors of Nano Dimension, shared: “We welcome David Stehlin to our Board with great excitement. David is the type of director the Company needs at this dynamic moment, with his wealth of experience leading innovative companies with his strategic approach. He will undoubtedly serve the interests of Nano Dimension shareholders as we continue to embark on our mission to realize the full potential of the Company.

Mr. Baharav continued, “I also want to thank Ken Traub, who resigned due to his other commitments following his recent appointment as CEO and President of Comtech. In his time with the Board, Ken exemplified all that the Company and shareholders could ask for in serving their interests. We thank Ken for his invaluable contribution to the Company and wish him success in all of his future endeavors.”

### *Responsible AI Institute welcomes HCLTech as newest member*

11 February 2025

HCLTech, a leading global technology company, has been elected as the newest member of the Responsible AI Institute (RAI Institute), a global and member-driven non-profit dedicated to enabling successful responsible AI efforts in organizations.

This collaboration between HCLTech and RAI underscores the Institute's pivotal role in shaping the responsible development and implementation of AI technologies across industries.

With a rich history of leadership in digital transformation and innovation, HCLTech brings extensive expertise in artificial intelligence and enterprise technology solutions to the Institute. HCLTech’s approach to responsible AI is rooted in its foundations of trust and social responsibility.

Responsible AI foundations lead to sustainable and scalable AI solutions. Through HCLTech’s capabilities and collaboration with the RAI Institute, the company is further enabled to support clients through learning, best practices and partnership networks. Clients can benefit from HCLTech’s help in implementing responsible AI practices, containing risks and launching AI solutions that deliver maximum value.

AI can be a tremendous force of positive change across society, but there is a need to balance innovation with ethical use of AI. As a recent report from HCLTech and MIT Technology Review revealed, despite 87% of business executives recognizing that responsible AI principles are critical to adopt, 85% of the executives are not well prepared to implement them for reasons such as lack of expertise and difficulties in managing operational risks.

"We are delighted to welcome HCLTech to the Responsible AI Institute's community," stated Jeff Easley, General Manager at the Responsible AI Institute. "Their global reach, early leadership in this space and technical prowess in AI implementation make them an ideal partner in our mission. HCLTech's extensive experience across industries will strengthen our ability to advance AI systems that balance innovation with responsibility."

"As enterprises worldwide accelerate AI adoption, responsible AI practices and partnerships are critical to the success of these initiatives. We are honored to join the Responsible AI Institute and its mission to be at the forefront of the responsible AI evolution," stated Dr Heather Domin, Vice President and Head of Office of Responsible AI and Governance at HCLTech. "The time for responsible AI deployment is now. Together, we can help enterprises embrace responsible AI while maintaining the highest standards of ethics and sustainable growth."

HCLTech has established robust governance frameworks around AI and generative AI (GenAI), providing guardrails for accountability, fairness, security, privacy and transparency, enabling responsible use of the technology. To help ensure responsible AI practices within the company, HCLTech has established an Office of Responsible AI and Governance. HCLTech's AI subject matter experts are experienced on National Institute of Standards and Technology (NIST) frameworks, Europe AI Act, ISO, Risk and Compliance, ethics and bias mitigation. This office drives implementation and innovation of responsible AI practices within HCLTech and capabilities in products and services.

### *Siemens and Compute Maritime collaborate to transform ship design using generative AI*

13 February 2025

Siemens Digital Industries Software announced a collaboration with Compute Maritime (CML) to revolutionize ship design and simulation and push the boundaries of generative AI in the ship design industry. The project focuses on connecting Compute Maritime's flagship platform for vessel design and optimization, NeuralShipper, with Siemens' Simcenter™ STAR-CCM+™ software for Computational Fluid Dynamics (CFD) and results validation.

Adopting new fuel types or energy-saving devices can significantly enhance emissions reduction and fuel efficiency. However, existing ships were not originally designed to accommodate such technologies or fuels, limiting the potential for maximum savings. To fully leverage these advances, new ships must be purpose-built to integrate these technologies from the outset.

"Our collaboration with Compute Maritime represents a paradigm shift in maritime design," said Dmitry Ponkratov, marine director, Simulation and Test Solutions, Siemens Digital Industries Software. "The combination of NeuralShipper and Simcenter STAR-CCM+ aims to

redefine how multidisciplinary design optimization is performed. It enables the creation of novel vessel types and demonstrates how designers can automate simulation processes and predict real-world performance, even for the most unconventional designs.”

“Collaborating with Siemens is a game-changer for us. Many modern maritime design firms depend on Simcenter STAR-CCM+ for their CFD simulations, so working with Siemens brings tremendous value,” said Junaid Awan, CTO, Compute Maritime. “NeuralShipper and Simcenter STAR-CCM+ address this need by enabling rapid concept generation and robust design validation, making this collaboration both timely and essential.”

### **Optimizing innovative ship design with simulation**

Optimizing vessel performance during the design stage is critical. Compute Maritime’s NeuralShipper serves as a digital naval architect, empowering human naval architects in the preliminary design phase. It rapidly generates hundreds of design options within minutes, enabling teams to significantly expedite concept development and quickly proceed to the detailed design phase. Siemens’ CFD software, Simcenter STAR-CCM+, then enables designers to automate simulation processes and accurately model the complexities of ship behaviors.

### *Siemens to accelerate customer time to market with advanced silicon IP through new Alphawave Semi partnership*

12 February 2025

Siemens Digital Industries Software announced that it has signed an exclusive OEM agreement for its EDA business to bring Alphawave Semi’s portfolio of high-speed interconnect silicon IP to market through its sales channel. This includes Alphawave Semi’s industry-leading IP platforms for connectivity and memory protocols such as Ethernet, PCIe, CXL, HBM, and UCIe (Die-to-Die) implementations. Beyond the IP sales channel agreement, both companies will collaborate to deliver comprehensive Spec to Silicon Solutions by jointly engaging with customers and leveraging their respective capabilities and strengths.

This agreement will accelerate customer access to Alphawave Semi’s AI-driven, advanced silicon IP platforms via Siemens’ expansive EDA global sales force. These solutions consist of complete silicon IP building blocks that customers can license and integrate into advanced system-on-chip (SoC) designs, including implementations of 3D-IC and chiplet-based technologies. The solutions are especially critical for customers in major technology growth markets such as AI, autonomous vehicles, data networking, hyperscaling and storage – markets where 3D-IC designs, chiplets and advanced manufacturing nodes are critical.

“The addition of Alphawave Semi’s silicon IP introduces industry leading technology to our customers, empowering them to achieve unprecedented advances across diverse industries in dramatically shortened timescales,” said Mike Ellow, CEO, Siemens EDA, Siemens Digital Industries Software. “We look forward to collaborating with Alphawave Semi to deliver state-of-the-art IP that addresses the most complex connectivity challenges, at the world’s leading advanced process nodes.”

An industry leader in high-speed connectivity IP with 112G and 224G SERDES chip designs across multiple nodes and fabs, Alphawave delivers proven, multi-standard silicon IP platforms that enable faster data transmission and greater reliability with lower power for designs in 7nm, 6nm, 5nm and beyond.

“Siemens Digital Industries Software is a key and trusted partner for AI and hyperscaler developers, and our agreement simplifies and speeds the process of developing SoCs for these, and other leading-edge technologies, to incorporate Alphawave Semi’s IP,” said Tony Pialis, president and CEO, Alphawave Semi. “Our technologies play a critical role in reducing interconnect bottlenecks and this collaboration greatly expands our customer reach, allowing more companies to deliver next-level data processing.”

Siemens will serve as a key partner associated with Alphawave Semi’s PHY, Controller, and Subsystem platform IP optimized for advanced technology nodes - either individually or in concert with Siemens’ comprehensive range of EDA tools and services.

With this agreement, Siemens will offer:

- **PHY IP:** Alphawave Semi’s industry-leading portfolio of multi-standard connectivity IP covering Ethernet, PCIe, CXL and Die-to-Die applications. These IP support a wide range of data rates from 1Gbps to 224Gbps, which are used in over 30 different industry protocols/standards.
- **Controller IP:** Siemens will offer MultiChannel/MultiRate Ethernet, PCIe, PCIe/CXL Combo, D2D streaming and HBM3E Memory Controllers, which together represent the industry’s leading full-comprehensive interface controller IP solution portfolio. Encompassing the most widely used interfaces for connectivity, these IP offer low power, area, and latency, while targeting applications in the datacenter, telecom, cloud computing, AI, NPU and 5G wireless spaces.
- **Subsystems platforms:** Siemens’ offering will also include Alphawave Semi’s subsystems platforms, which combine industry leading PHY IP and interface controller IP for an efficient total design solution.

Siemens and Alphawave Semi's sales and solutions teams are joining forces to address the increasing demand for custom silicon and chiplet-based ASICs in the AI era. Together, they will provide a comprehensive solution stack that spans from initial concepts to finished production parts. This collaboration aims to serve high-growth markets in AI, HPC, and Networking, offering flexible business models tailored to various customer categories.

## *STACK Construction Technologies Names Ray DeZenzo as CEO, Driving Next Phase of Growth and Innovation*

11 February 2025

STACK Construction Technologies, an industry-leading, cloud-based construction software platform, is pleased to announce the promotion of **Ray DeZenzo** to Chief Executive Officer. DeZenzo, who previously served as President, will lead the company’s continued expansion and

technological innovation, further strengthening its impact on the construction industry. **Phil Ogilby**, STACK's Founder and outgoing CEO, will transition to Chairman of the Board.

"Ray's leadership has been instrumental in positioning STACK for sustained growth," said Ogilby. "His strategic vision and operational expertise have helped to scale our business in new and exciting ways, and I have full confidence in his ability to drive the company forward."

STACK's leadership team has expanded significantly in the past year, with key hires **Brian Steinart**, Vice President of Product, and **Michael Roy**, Vice President of Sales, reinforcing the company's ambitious growth trajectory.

Since joining STACK in 2019, DeZenzo has overseen multiple acquisitions, secured additional growth capital, expanded the workforce by over 80 team members, and increased annual revenue by 300%. He is a champion of innovation, fostering a culture that delivers measurable value to customers while also advancing the digital transformation of the construction industry.

"Ray has demonstrated his deep expertise in operations, product strategy, and financial leadership since joining the STACK leadership team more than 5 years ago," said **Ben Levin**, STACK Board Member and CEO and Co-Founder of Level Equity. "His impact on STACK's growth has been tremendous and his background and expertise in scaling high-growth companies paired with his prowess for profitability make him ideal for the CEO role. We are thrilled to see him lead the company into the future."

### *Sustainable digital: ALLPLAN and Dietrich's launch strategic partnership for timber construction*

12 February 2025

ALLPLAN, global provider of BIM solutions for the AEC industry and part of the Nemetschek Group, and Dietrich's, innovation leader in the field of computer-aided timber construction, have announced a strategic partnership. The aim of the cooperation is to drive the digital and sustainable transformation of the construction industry and to make timber construction more efficient and cost-effective.

The collaboration between ALLPLAN and Dietrich's enables end-to-end digital workflows: from the design of timber houses to the automated prefabrication of building elements. Both companies are thus responding to the growing demand for industrialized construction, the use of renewable raw materials and the reduction of material consumption. *"Cost-effective residential construction in timber construction is an answer to key issues facing our society in the future. The BIM-based integration with Dietrich's creates maximum efficiency and speed in the implementation of timber construction projects,"* says Eduardo Lazzarotto, Chief Product & Strategy Officer at ALLPLAN.

Thomas Seidler, Managing Director of Dietrich's, adds: *"We are delighted to offer architects, structural engineers and the construction industry a seamlessly integrated solution for timber construction. This will increase our competitiveness in the field of industrialized construction with wood, one of the most important future markets in the construction industry."*

## BIM and timber construction: a powerful combination for greater efficiency

The core of the partnership is the integration of the ALLPLAN BIM solution with Dietrich's timber construction software. This combination enables optimized planning for wall, ceiling and roof elements, which are seamlessly transferred to the automated file-to-factory process. Designers benefit from an end-to-end workflow and gain earlier access to information relevant to execution.

### Integrated platform for industrialized timber construction

In practical use, design professionals use ALLPLAN to create a comprehensive design model in an urban planning context. The timber elements are then transferred to Dietrich's, where structural calculations, detailing and production planning are carried out on a model-based and highly automated basis. Work planning is coordinated via the *BIMPLUS* collaboration platform. There, the detailed timber construction models are coordinated with the design of other trades before they are transferred to automated prefabrication. Dietrich's users benefit from a powerful BIM viewer that enables detailed visualization and analysis of IFC models. This optimizes the BIM workflow, increases data quality and improves collaboration. The use of modern cloud technology makes communication more efficient - instead of cumbersome email correspondence, the exchange takes place centrally via a BIM server with powerful collaboration functions.

This partnership sets new standards for efficient, sustainable construction with wood and is a key driver of digitalization in the construction industry.

## *Tacton Strengthens Leadership Team with Strategic Hires to Accelerate Global Expansion*

12 February 2025

Tacton, a global leader in Configure, Price, Quote (CPQ) software and leading SaaS platform simplifying sales and configuration processes for manufacturers of complex products, announced the addition of four new executives to its leadership team. These strategic hires are poised to accelerate Tacton's global growth, strengthen its position as a global CPQ software leader in the manufacturing space, and to continue driving tremendous innovation and value to its customers and partners.

With groundbreaking technology, Tacton equips manufacturers to address complex demands, drive efficiency gains, and streamline sales processes across the manufacturing ecosystem. Recognized as a leader for the third consecutive time in the 2025 Gartner® Magic Quadrant™ for Configure, Price, Quote Applications, Tacton is increasingly becoming the trusted partner for manufacturers driving sustainability, buyer centric solutions, and sales transformation and growth.

Tacton's CPQ solutions have delivered measurable impact for manufacturers worldwide, with customers reporting a 34% increase in sales efficiency, a 30% boost in sales volume, and a 20% improvement in profit margins by reducing order errors and minimizing unnecessary discounts.

On average, Tacton adds at least \$17 million in annual value to each of its customers, underscoring its ability to drive revenue growth and operational excellence.

The new leadership appointments include Anders Fohlin as Chief Financial Officer, Jeff Summers as Chief Commercial Officer, Lori McInerney as Senior Vice President of Global Marketing, and Brian Cuttica as Senior Vice President of Sales for North America.

These strategic appointments reinforce Tacton's unwavering commitment to delivering state-of-the-art technology and transformative solutions that empower manufacturers to thrive in an increasingly complex and buyer-centric business environment. Tacton has consistently delivered measurable ROI for its customers, helping them streamline their sales processes, improve operational efficiencies, and achieve sustainability goals.

With a clear vision for significant growth and deepening relevance to its customers and partners, Tacton is expanding its product portfolio to deliver greater value and innovation to manufacturers. By leveraging cutting-edge AI technologies, strategic mergers and acquisitions, and driving organic growth, Tacton is enhancing its solutions to meet the evolving needs of the manufacturing industry and drive global impact. The addition of these seasoned executives represents a pivotal step in achieving these ambitious growth objectives, further solidifying Tacton's position as a trusted partner and leader in empowering manufactures worldwide.

"As manufacturers face higher demands for personalized buying experiences and navigate a more complex and dynamic business landscape, they need cutting-edge technology and a partner that can truly deliver measurable value and results," said Bo Gyldenvang, Chief Executive Officer, Tacton. "By strengthening our leadership team with such experienced and innovative-thinking executives, we are doubling down on our commitment to helping manufacturers achieve significant ROI, transform their businesses, and embrace the future of manufacturing. This also reflects our dedication to creating long-term value for our investors as we continue to grow and innovate."

Fohlin, as Chief Financial Officer, will oversee Tacton's financial strategy and business operations, ensuring financial excellence and supporting global expansion. With more than 26 years of experience in leading finance and operations for high-growth global companies, Fohlin brings deep expertise in financial planning, performance optimization, and operational efficiency. In this pivotal role, he will focus on driving fiscal discipline and support strategic initiatives that continue increased growth.

Summers, as Chief Commercial Officer, will lead Tacton's global pre-sales, sales, and marketing teams, driving an integrated commercial strategy to achieve the company's growth objectives. With over three decades of experience in building and scaling commercial organizations at high-growth software companies, Summers brings a proven track record of delivering tremendous customer and partner value, accelerating adoption, and ensuring long-term customer satisfaction and retention.

McInerney, as Senior Vice President of Global Marketing, will spearhead Tacton's global marketing efforts, driving an integrated strategy encompassing demand generation, account-based marketing, content and product marketing, sales enablement, public relations, and

customer engagement. With over 25 years of experience in marketing and leadership roles, McInerney has demonstrated success of building world-class marketing organizations to implement data-driven strategies to accelerate global pipeline growth and deliver measurable business impact.

Cuttica, as Senior Vice President of Sales for North America, will oversee Tacton's revenue growth, and customer acquisition and expansion strategies across North America. With over a decade of success in sales and leadership roles at high-growth companies, Cuttica brings a wealth of expertise in building sales organizations, driving increased market penetration, and fostering long-term customer relationships.

This leadership expansion underscores Tacton's commitment to deliver world-class technology to manufactures globally and marks a defining moment for Tacton as it intensifies its focus on penetrating the North American market while sustaining robust growth in EMEA and other global regions. With substantial investments in these markets, Tacton continues to empower manufacturers to adapt to evolving market demands and accelerate their digital transformation journeys.

Pioneers in sustainability, Tacton helps global manufactures bring transparency into global emissions in complex products, allowing the end customers to make the most conscious choices in their product purchases. Tacton's CPQ solutions enable smooth and resilient end-to-end operations, while delivering a flawless digital customer experience when selling complex equipment and related services.

### *Vectorworks, Inc. Names Jason Pletcher as New CEO*

13 February 2025

Global design and BIM software provider Vectorworks, Inc. announces a significant leadership transition. Dr. Biplab Sarkar, chief executive officer (CEO), will retire in March 2025 after an impressive 25-year tenure. Jason Pletcher, chief operating officer and chief financial officer (CFO) at fellow Nemetschek brand, GoCanvas, will step into the CEO role.

Dr. Sarkar joined Vectorworks in 2000, initially as manager of geometry and rendering, and later became chief technology officer before being appointed CEO in 2016. Under his leadership, the company transformed into a global provider of innovative 3D design software, expanding to over 300 employees. He was crucial in advancing Vectorworks as a leading solution for various design fields by modernizing the Vectorworks codebase, implementing best-in-class technology underpinnings, and developing them beyond industry standards. As CEO, Dr. Sarkar also spearheaded the company's international expansion into markets like the UK, Canada, Australia, and Japan while successfully guiding its transition to a subscription-based business model that fostered continued growth and technological innovation.

As Dr. Sarkar steps down, Vectorworks proudly welcomes Jason Pletcher as its new CEO. Pletcher brings a wealth of leadership experience, most recently serving as chief operating and financial officer at GoCanvas, where he was instrumental in nearly quadrupling the company's business over five years. Prior to GoCanvas, he helped grow and shape Hobsons (EdTech) and Genscape (Energy Information) while serving as CFO. His career also includes 14 years at Capital

One Financial, spanning operations, finance, product management, corporate development, and strategy. Pletcher began his career at Bain & Company, focusing on corporate strategy in the technology and telecommunications sectors.

“I am delighted to welcome Jason Pletcher as the new CEO of Vectorworks. With his global business experience, strong customer expertise, and familiarity with the Nemetschek Group, he is the ideal successor for this role. He will strengthen Vectorworks' position in global markets and further enhance the ability to drive growth and innovation,” said Yves Padrines, CEO of the Nemetschek Group. “On behalf of the Nemetschek Group, I extend my sincere gratitude to Biplab Sarkar for his visionary leadership and invaluable contributions. Over the past 25 years, he has been instrumental in Vectorworks' success, driving innovation in the design and BIM industry. His passion, dedication, and strategic foresight have left a lasting impact, and we are immensely grateful for his leadership.”

Pletcher is poised to lead Vectorworks through its next phase of growth, building on the strong foundation established by Dr. Sarkar.

“I am grateful for the opportunity to have been part of Nemetschek's GoCanvas business, and I am excited to start this new chapter with the Vectorworks team,” said Pletcher. “Vectorworks is a rare find, possessing both class-leading solutions and a world-class culture. Good companies can acquire customers, but only exceptional businesses generate fans, and I am elated to join Vectorworks as we continue to grow and scale our global fanbase.”

## Event News

### *Altair Announces Future.Industry 2025 Global Event*

12 February 2025

Altair, a global leader in computational intelligence, is pleased to announce Future.Industry 2025, the company's flagship annual event, which will take place virtually on March 5-6. Attendees will hear from premier organizations such as NVIDIA, Microsoft, AMD, the University of Nottingham, Accenture, and more, along with Altair experts and executives as they discuss today's biggest trends in simulation, high-performance computing (HPC), artificial intelligence (AI), data analytics, and academia.

“The pace of innovation in computational intelligence has never been faster. Future.Industry is where leaders of all specialties and industries can explore, discuss, and make sense of the changes and technologies shaping our world,” said James R. Scapa, founder and chief executive officer, Altair. “No matter what you specialize in or what your skill set is, Future.Industry has presentations and demonstrations that will give you the insight you need to drive innovation.”

Featured speakers at this year's event include:

- Samantha Simmonds, journalist and broadcaster, On Air With BBC News
- Bill Magro, director and chief technologist, high-performance computing, Google
- Sandy Carter, senior vice president and channel chief, Unstoppable Domains

- Rowan Curran, senior analyst, Forrester
- Monica Schnitger, industry analyst and principal, Schnitger Corp.
- Cyril Francois, executive vice president global sales officer, financial services, Capgemini
- Douglas Eadline, managing editor, HPCWire
- Matt Jones, founder and chief executive officer, Veramed

The event is geared toward audiences of all levels and disciplines and will offer high-level content as well as specialized industry- and topic-specific presentations and panels. Day 1 and the first portion of Day 2 will feature a unified main session, while the latter portion of Day 2 will feature four parallel tracks:

- Track 1: Design and Simulate Without Boundaries – Engineering Meets AI
- Track 2: Accelerating AI Adoption for the Enterprise
- Track 3: HPC for Every Challenge – Any Workload, Any Scale, Anywhere
- Track 4: Shaping Tomorrow’s Innovators – Real-World Readiness for Engineering and Data Science Students

Future.Industry 2025 will take place in three time zones covering the Americas, EMEA, and APAC regions, and will feature live audio translations into eight languages.

### *Aras to Celebrate 25 Years of Innovation at ACE 2025 in Boston*

12 February 2025

Aras, a leader in product lifecycle management (PLM) and digital thread solutions, announced that the agenda for ACE 2025 is now live. The event, taking place March 31 – April 3, 2025 at the Hilton Boston Park Plaza, will bring together global leaders in engineering, manufacturing, and digital transformation under the theme: Connected Intelligence: AI, PLM, and a Future-Ready Digital Thread.

2025 marks a major milestone as Aras celebrates 25 years of continuous innovation while looking ahead to AI-driven PLM, advanced digital thread strategies, and scalable transformation initiatives. ACE 2025 will explore how today’s industry pioneers are establishing seamless digital threads across the entire lifecycle to enhance resilience, efficiency, and long-term competitiveness.

A key focus of this year’s event is the impact of connected intelligence on manufacturing and engineering—and how companies can unlock its full potential to drive measurable value. Attendees will gain access to expert insights, real-world applications, and actionable strategies designed to accelerate their digital transformation and optimize PLM processes.

The event will feature an impressive lineup of keynote speakers sharing firsthand insights and expertise, including:

- Honda's Tomoya Isome, Manager, Chief Engineer and Nobuyuki Akahoshi, Chief Engineer, will share how they're leveraging Aras Innovator to revolutionize data management for 22,000 users.
- CERN's David Widegren, Head of Engineering Information Management, will detail the challenges of managing the full lifecycle of some of the largest and most complex machines ever built.

"ACE 2025 is a celebration of the incredible community that has grown around Aras over the past 25 years," said Roque Martin, CEO of Aras. "This event brings together innovators, engineers, and industry leaders who are pushing the boundaries of what's possible with PLM, digital thread, and AI. We're excited to mark this milestone by fostering new connections, sharing knowledge, and shaping the future—together."

Additional speakers will represent Microsoft, DENSO International America, Inc., SICK AG, Seaspan, SAIC, and more. [Visit the event website](#) to explore the full agenda and register for ACE 2025.

### *Digital Twin Consortium/Augmented Reality for Enterprise Alliance Announce Public Event*

11 February 2025

The Digital Twin Consortium® (DTC) and the Augmented Reality for Enterprise Alliance (AREA) announced a public event titled *Evolving Digital Transformation: Engineering the Future Today*. The event takes place on March 20, 2025, from 8:15 a.m. to 5 p.m. at the Hyatt Regency Reston Town Center Hotel in Reston, VA. It will bring together industry leaders, innovators, and practitioners to explore innovative digital engineering applications of digital twins and augmented reality.

"This public event is packed with insight from interactive demos to thought-provoking keynote presentations and panel discussions on digital engineering, digital transformation, latest advances in Enterprise XR, the evolution of digital twins, and the impact of AI across industries," said Dan Isaacs, GM & CTO of the DTC. "Attendees will also have the opportunity to participate in workshops highlighting how these transformative technologies shape the future of enterprise and engineering."

Expert-led panels include:

- AI in the Enterprise: Unlocking Opportunities & Overcoming Challenges
- XR & Digital Twins – Current and Future Direction
- Mastering Digital Transformation – Strategy Challenges and Success Metrics
- Digital Transformation – Balancing Costs for Business Success

[Reserve a spot](#) at this public event for \$99 and join us to discover new strategies, network with forward-thinking professionals, and stay at the forefront of digital transformation. Become

a DTC member and join the global leaders in driving digital twin evolution and enabling technology.

### *Graphisoft hosts buildingSMART General Assembly of Implementers*

12 February 2025

**Graphisoft, a global leader in openBIM solutions, hosted the latest General Assembly of Implementers meeting on February 5-6, 2025, at Graphisoft Park in Budapest, Hungary. Graphisoft CEO Daniel Csillag opened the two-day event, which brought together industry experts, technology innovators, and openBIM implementers from around the globe to discuss the future of buildingSMART's standards and solutions.**

With 40+ active participants from 19 countries, the meeting focused heavily on the future development of IFC 5 — the next generation of the Industry Foundation Classes (IFC) standard, aimed at simplifying and improving data exchange in the architecture, engineering, and construction (AEC) sector. After a morning of updates and discussions around buildingSMART's standards and solutions, the attendees split into several sub-groups for an IFC 5 hackathon. Focus areas for the groups included workflows, properties, materials, alignment, and georeferencing. Key outcomes of the hackathon included:

- Agreement on principles and scope of IFC 5
- First demonstrations of IFC 5 data shared between multiple software tools
- A roadmap for the next 6 months of development

"It was a pleasure to host the gathering of so many passionate people from the world's top AEC/O software developers," said Holger Kreienbrink, Director of Product Intelligence and Partnerships at Graphisoft. "These meetings show that by working through buildingSMART, even competitors can move forward together on the shared goal of interoperability. IFC 5 will be a big step forward and opens new possibilities."

"The principle of IFC 5 is that multiple users contribute pieces of data to the overall dataset," said Léon van Berlo, Technical Director at buildingSMART International. "It was wonderful to see everyone contributing to parts of the overall IFC 5 definition in a place that has so much history for IFC. Working on the 'rebirth of IFC' in the same location that contributed so much to the original principles was very special."

In the short term, Graphisoft will attend the upcoming buildingSMART International Summit on March 18-20 in Singapore with parent company Nemetschek Group, a Platinum Event Partner. This continued partnership highlights Graphisoft and the Nemetschek Group's commitment to shaping the global digital construction ecosystem and fostering industry-wide collaboration through open standards and interoperability.

### *Honeywell Announces Participation at Upcoming Investor Conferences*

10 February 2025

Honeywell announced its participation at upcoming investor conferences in February. Vimal Kapur, chairman and chief executive officer of Honeywell, will present at Citi's 2025 Global Industrial Tech and Mobility Conference in Miami, Florida, on Tuesday, February 18, 2025, from 8:00 a.m. - 8:40 a.m. EST.

Mr. Kapur will also present at the Barclays Industrial Select Conference in Miami, Florida on Wednesday, February 19, 2025, from 7:30 a.m. - 8:00 a.m. EST.

Real-time audio webcasts of the presentations can be accessed at <http://www.honeywell.com/investor>, where related materials will be posted prior to the presentations and replays of the webcasts will be available for 30 days following the presentations.

### *ModuleWorks Showcases Smart Manufacturing Technologies at TIMTOS 2025*

14 February 2025

ModuleWorks is excited to be exhibiting at **TIMTOS 2025**, one of the world's leading expos for smart manufacturing and machine tools, on **3-8 March 2025** in Taipei, Taiwan. As the global manufacturing landscape continues to evolve, TIMTOS is a pivotal event for showcasing the latest advances in digital manufacturing, automation and AI-powered solutions.

This year, the show will be held at the **Taipei Nangang Exhibition Center** and the **Taipei World Trade Center**, featuring nearly 1,000 exhibitors and over 6,000 booths. With a focus on innovation and transformation, TIMTOS 2025 will attract industry leaders and pioneers from across the globe.

#### **ModuleWorks at TIMTOS 2025**

We will be presenting the latest advances in our technology with a special focus on **CNC simulation, multi-axis toolpath optimization** and **next-generation AI and robotics solutions**. Key highlights at the **ModuleWorks Booth (Nangang Hall 1-4F, Booth No. M1104)** include:

- **Next-Generation Shop Floor Programming (NGSP):** Empower operators to quickly program complex machining operations without G-Code knowledge.
- **Visual Twin:** Experience as-real-as-it-gets machine simulation. Visual Twin combines the proven ModuleWorks simulation components with state-of-the-art computer graphics to achieve a new level of realism that brings machines to life.
- **Digital Dentistry:** Discover our highly automated, push-button dental CAM solutions designed to boost productivity and profitability in dental labs and clinics.
- **CNC Simulation:** Leverage proven ModuleWorks simulation technology directly on the CNC control to optimize efficiency, enhance safety and minimize errors on the shop floor.
- **Multi-Axis Toolpath Innovations:** Explore the latest advances in the ModuleWorks multi-axis algorithms for faster, safer and more precise multi-axis machining.

#### **Event Details**

**Date:** March 3 – 8, 2025

**Venue:** Taipei Nangang Exhibition Center

No. 1, Jingmao 2nd Road, Nangang District, Taipei City 11568, Taiwan

**ModuleWorks Booth:** Nangang Hall 1-4F, Booth No. M1104

Visit us at **Booth M1104** to explore how our technologies can help you meet the challenges of tomorrow's manufacturing landscape. We look forward to connecting with you at TIMTOS 2025!

**See you in Taipei!**

### *Nemetschek Group at BIM Day GVA 2025*

6 February 2025

The Nemetschek Group, a leading global software provider for the digital transformation in the construction and media industries, is present together with its brands ALLPLAN, Bluebeam, dRofus, Graphisoft, Solibri and Vectorworks at the BIM Day GVA in Geneva, Switzerland for the first time. At booth D1, the six Nemetschek brands will be presenting innovative BIM solutions for more sustainability and efficiency – also thanks to the use of artificial intelligence.

The Nemetschek joint stand offers practical insights into the latest BIM solutions. Visitors can expect a comprehensive product portfolio and live demos. A highlight for the BIM community is the presentation by Graphisoft and Solibri, showcasing how the Audit BIM extension optimizes model checking.

The BIM Day GVA has established itself as the most important event for stakeholders in the construction industry in French-speaking Switzerland. In particular, the event also serves as a platform for joint exchange and networking as well as for conferences and workshops by renowned experts to learn about the latest technological developments and best practices. to get to know.

### *OpenText Expands Investment in Asia Pacific*

11 February 2025

OpenText™ announced expanded investment in Asia-Pacific and its upcoming flagship summits in Sydney and Tokyo. These events will bring together senior executives, industry leaders, and technology visionaries to explore the latest advancements in AI-powered knowledge worker and information management.

With a strong and growing presence in the Asia-Pacific region, OpenText is investing in Cloud, Security and AI infrastructure across Japan, Singapore, Australia, China, Korea, the Philippines, and India to drive innovation and digital transformation. The company continues to expand its footprint, with over 10,000 talented employees across APAC, supporting over 5,000 customers. OpenText's partner ecosystem is also growing with over 500 partners across the region.

As part of its commitment to advancing enterprise technology, OpenText is making a significant investment in people and technology to help businesses navigate the ever-evolving digital and

AI landscape. OpenText is building centers of excellence in R&D, professional services, and operations in APAC and expanding personnel by 2500 over the next 3 years. In addition, OpenText will continue to expand cloud delivery capabilities in APAC to best serve its customers' needs.

From leveraging AI, automation, and cloud innovations to the critical need to strengthen cybersecurity and data governance, the OpenText™ Summit Tokyo 2025 on February 13 and the OpenText™ Summit Sydney 2025 on February 20 will equip businesses with the tools they need to transform the way they manage and leverage information with actionable strategies to help future-proof business operations and maintain a competitive edge.

“Information management is more important than ever as businesses move at the speed of AI,” said Mark J. Barrenechea, CEO & CTO, OpenText. “As enterprises navigate growing complexity, reimagining the business outcomes they can drive with better content management, security, and service management will be key. At the OpenText Summits in Sydney and Tokyo, we will showcase how AI-powered innovations can accelerate the digital worker and new ways of working. We are committed to growing in Asia Pacific, and we look forward to engaging with our customers and partners.”

Both summits will offer attendees a unique opportunity to engage directly with OpenText executives, industry leaders, and technology experts. Through live demonstrations, customer success stories, and deep-dive sessions, business leaders will gain the insights and tools they need to capitalize on the breadth of opportunities driven by AI.

### **OpenText Summit Tokyo, February 13, 2025: Information Reimagined – The AI Imperative for Business**

The OpenText Summit Tokyo 2025 will focus on the critical role of AI in redefining enterprise operations and securing information ecosystems. Mark J. Barrenechea will present OpenText's latest advancements in AI, security, and cloud, demonstrating how organizations can reimagine information to unlock knowledge and unleash workforce productivity. Attendees will also hear from top business leaders and OpenText customers, including speakers from **NTT Communications Corporation, NEC Corporation, and R-DEX Systems.**

Key discussions and expert-led sessions include:

- AI-driven business opportunities for optimized operations and accelerated innovation.
- Cybersecurity in an AI-powered world to strengthen data privacy, threat intelligence, and compliance, plus how to mitigate sophisticated cyber risks.
- The convergence of AI, cloud, and automation to drive greater business agility and workflows.
- Real-world IT operations case studies, featuring speakers from **SAP, Internet Initiative Japan (IIJ), and Mizuho Research & Technologies**, sharing their experiences with AI-driven automation in core banking with a focus on IT reliability.

The Summit will also feature a special keynote by renowned strategist, Ken Kusunoki, who will explore the principles of strategic decision-making in an AI-powered world, providing leaders with a framework to navigate disruption and build a sustainable competitive advantage.

### **OpenText Summit Sydney 2025, February 20, 2025: Information Reimagined – Advancing Enterprise Intelligence**

Likewise, in Sydney, OpenText will explore how AI and automation are revolutionizing knowledge work and accelerating data-driven innovation. Attendees will hear from leading Australian organizations, including **Cbus Super, Westpac, NSW Education Standards Authority, Electranet, Queensland Hydro, and Harvey Norman**, as they share real-world insights into leveraging information for improved business outcomes and present evidence as to why OpenText is their trusted provider of choice.

Key topics and OpenText innovations featured at the event include:

- AI-driven content management for enhanced productivity and insight.
- Cybersecurity and data governance to ensure digital trust and regulatory compliance.
- Cloud automation and observability for resilient, high-performing IT operations.
- Customer experience innovations to drive deeper engagement and loyalty.
- Supply chain intelligence to enable agile, data-driven collaboration.

OpenText leaders including EVP Security, Muhi Majzoub, Chief Marketing Officer, Sandy Ono, and President Worldwide Sales, Todd Cione, will also take to the stage to showcase the importance of committing to sustainable and long-term innovation, with the customer at its heart.

“The future belongs to businesses that harness the power of their information with intelligence, security, and agility,” Mark J. Barrenechea concluded. “We, at OpenText, are committed to empowering organizations with the technologies they need to thrive in an AI-driven world. The OpenText Summits in Sydney and Tokyo will not only showcase the latest innovations but also provide a roadmap for enterprises to reimagine how they manage, secure, and leverage information for long-term success. We look forward to engaging with industry leaders and helping businesses turn AI potential into real-world impact.”

For more information about OpenText’s 2025 Summits and to register for the event, please visit the Sydney [event page](#) and Tokyo [event page](#).

### *Sage debuts new conference experience in Atlanta for SMBs – Sage Future*

13 February 2025

Sage, a global leader in accounting, financial, HR, and payroll technology for small and medium-sized businesses, opens registration for its annual user conference, Sage Future, taking place June 3-5, 2025, at the Georgia World Congress Center. The event is expected to welcome 5,000 attendees from across the US and Canada to Atlanta, including medium-sized business and

financial leaders, Value-Added Resellers (VARs), Independent Software Vendors (ISVs), strategic alliances, and community partners.

### **A Brand New Experience: Sage Future**

Sage Future aims to inspire innovation and growth in the finance and accounting industry through cutting-edge thought leadership, immersive industry sessions, professional development opportunities, and in-depth product explorations. Replacing the former Sage Transform conference held in Las Vegas last year, the newly reimagined event promises to deliver an unparalleled experience designed to empower businesses to thrive in a rapidly evolving world of business and technology. Attendees will experience a dynamic event designed to spark ideas, foster connections, and provide actionable insights for business growth and professional development.

“We are transforming Sage Future to be more than just a software conference,” said **Dan Miller, EVP Financials and ERP Division at Sage**. “This next era is about empowering senior finance leaders with the innovative solutions, data-driven insights, and human expertise they need to redefine what’s possible for their organizations. At Sage Future, we’ll dive into topics that really matter in today’s business landscape—such as AI and the evolving strategic needs of the finance function—equipping attendees to navigate complexity and become catalysts for high performance within their businesses.”

### **What to Expect at Sage Future:**

- **Thought Leadership Content:** Explore the latest trends and groundbreaking innovations shaping the accounting and financial industries.
- **Industry Immersion Sessions:** Dive deep into sector-specific challenges and opportunities.
- **Professional Growth Experiences:** Gain new skills and insights to advance careers and businesses, offering one-to-one meetings with Sage and industry experts.
- **Product Deep-Dive Sessions:** Hands-on explorations of Sage’s latest solutions and technologies.

### **Strategic Move to Atlanta**

The company will reestablish its significant presence in Atlanta this year with the highly anticipated opening of its North America Headquarters at 619 Ponce in Midtown this spring.

“Bringing Sage Future to Atlanta marks a pivotal moment in our journey to boldly redefine how we connect with our community,” said **Mark Hickman, Managing Director of North America at Sage**. “Atlanta’s vibrant ecosystem of innovation, diverse talent pool, and strong business culture make it the ideal location to host an event of this scale. Sage has a lot of exciting experiences coming to Atlanta in 2025, like our new HQ opening in Ponce City Market and Sage Future is another experience we’re adding into the mix.”

### **Registration Details**

Registration for Sage Future opens today. For more information, visit [sage.com/sagefuture](https://sage.com/sagefuture).

## Financial News

### *Constellation Software Inc. Announces Release Date for Fourth Quarter Results*

11 February 2025

Constellation Software Inc. announced it intends to release its fourth quarter results on **March 7, 2025**.

The Company's quarterly results will be disseminated via press release and made available on the Company's website ([www.csisoftware.com](http://www.csisoftware.com)) and the SEDAR website ([www.sedarplus.ca](http://www.sedarplus.ca)), after markets close on Friday, March 7, 2025. As outlined in Constellation's press release on February 23, 2018, Constellation has ceased holding conference calls to discuss the Company's quarterly financial results. In lieu of the quarterly calls the Company has created a link on its website where shareholders can submit questions to management. Periodically the Company will publish responses to selected questions received. The Company believes this Q&A facility will eventually prove to be a more effective tool than the conference calls because it will be searchable and will provide an archive of all previous responses.

The Company's goal in establishing this policy is to allow all investors ongoing access to information disclosed about Constellation's strategy, operations, and ongoing business plans.

Website link: <https://www.csisoftware.com/investor-relations/shareholder-q-and-a>

### *Logility Announces Date of Third Quarter Fiscal Year 2025 Financial Results*

11 February 2025

Logility Supply Chain Solutions, Inc. (Logility), a leader in AI-first supply chain planning software, announced that it will release its third quarter fiscal year 2025 financial results after the U.S. financial markets close on Thursday, February 20, 2025.

Due to the transaction pending with Aptean, Logility will not be hosting an earnings conference call to review the results and will not be providing a financial outlook.

### *Mensch und Maschine Software SE discloses preliminary results 2024*

11 February 2025

Despite a dip in Q4/2024 due to the double system conversion (internal + Autodesk), the CAD/CAM/BIM specialist Mensch und Maschine Software SE achieved almost consistently higher results for 2024 than in 2023, and MuM can increase the dividend by +12% thanks to a new record cash flow.

According to the preliminary figures now available, sales in 2024 came in at around EUR 325 mln (PY: 322.31), just above the previous year. Gross profit climbed to approx. EUR 174.5 mln (PY: 168.53 / +3.5%), with a gross margin jump to around 70% in Q4 (Q1-Q3: 50.0%) after Autodesk's switch from resale to commission.

Operating profit EBIT at about EUR 46.4 mln (PY: 46.83) was just below last year, with c. EUR 30.6 million / +7.7% from Software and c. EUR 15.8 mln / -14% from the Digitization segment,

where Q4 was still profitable, but far below PY due to the one-off effects of the system changes.

Net profit after minority shares, however, rose to approx. EUR 29.9 mln (PY: 28.87 / +3.6%) or 177 cents (PY: 172) per share. The absolute 2024 highlight was the operating cash flow with a new record value of approx. EUR 60 mln / +19% or 355 Cents/share (PY: 302).

The M+M management will submit a dividend proposal of 185 cents (PY: 165 / +12%) to the general meeting on May 8, 2025.

Overall, CFO Markus Pech and Chairman Adi Drotleff look back positively on the challenging year 2024: “MuM has laid a very good foundation for the future with the high investments in internal systems and the new Autodesk model as well as development costs of around EUR 26 mln. We are thus confident that our sustainable growth can continue in the years to come.”

For 2025, they expect the retarding effects from the system changes to fade out, with an anticipated growth of +9-18% in EBIT or EPS as well as a dividend increase of +20-30 cents. For 2026, stronger EBIT/EPS growth of +13-25% is expected and +25-40 cents more in dividends are planned.

*Remark:*

*The final audited 2024 figures, which shall be disclosed on March 13, 2025, may differ from the preliminary figures.*

## ***PROS Holdings, Inc. Reports Fourth Quarter and Full Year 2024 Financial Results***

6 February 2025

PROS Holdings, Inc., a leading provider of AI-powered SaaS pricing and selling solutions, announced financial results for the fourth quarter and full year ended December 31, 2024.

“I’m incredibly proud of our team for finishing the year strong – in 2024, we achieved 14% subscription revenue growth, delivered a 400% improvement in adjusted EBITDA, won exceptional new customers, and deepened our relationships across our expanding customer base,” stated CEO Andres Reiner. “These results, combined with being ranked a Leader in every key industry analyst evaluation specific to our solutions, highlight our market momentum and position us for continued growth in 2025 and beyond.”

### **Fourth Quarter and Full Year 2024 Financial Highlights**

Key financial results for the fourth quarter and full year 2024 are shown below. Throughout this press release all dollar figures are in millions, except net earnings (loss) per share. Unless otherwise noted, all results are on a reported basis and are compared with the prior-year period.

GAAP			Non-GAAP		
Q4 2024	Q4 2023	Change	Q4 2024	Q4 2023	Change

**Revenue:**

Total Revenue	\$ 85.0	\$ 77.5	10	%	n/a	n/a	n/a
Subscription Revenue	\$ 69.3	\$ 60.8	14	%	n/a	n/a	n/a
Subscription and Maintenance Revenue	\$ 72.4	\$ 65.2	11	%	n/a	n/a	n/a

**Profitability:**

Gross Profit	\$ 57.6	\$ 48.7	18	%	\$ 59.4	\$ 50.8	17	%
Operating (Loss) Income	\$ (1.6 )	\$ (10.6 )	\$ 9.0		\$ 9.9	\$ 1.5	580	%
Net (Loss) Income	\$ (2.0 )	\$ (10.2 )	\$ 8.2		\$ 7.5	\$ 1.1	608	%
Net (Loss) Earnings Per Share	\$ (0.04 )	\$ (0.22 )	\$ 0.18		\$ 0.16	\$ 0.02	\$ 0.14	
Adjusted EBITDA	n/a	n/a	n/a		\$ 10.9	\$ 2.5	333	%

**Cash:**

Net Cash Provided by Operating Activities	\$ 24.0	\$ 13.8	73	%	n/a	n/a	n/a	
Free Cash Flow	n/a	n/a	n/a		\$ 23.5	\$ 13.6	73	%

**GAAP**

**Non-GAAP**

**FY 2024**

**FY 2023**

**Change**

**FY 2024**

**FY 2023**

**Change**

**Revenue:**

Total Revenue	\$ 330.4	\$ 303.7	9	%	n/a	n/a	n/a
Subscription Revenue	\$ 266.3	\$ 234.0	14	%	n/a	n/a	n/a

Subscription and Maintenance Revenue	\$ 279.8	\$ 254.0	10	%	n/a	n/a	n/a
Subscription Annual Recurring Revenue ("ARR")	n/a	n/a	n/a		\$ 281.5	\$ 259.0	9 %
Subscription ARR in constant currency	n/a	n/a	n/a		\$ 283.7	\$ 259.0	10 %

**Profitability:**

Gross Profit	\$ 217.0	\$ 188.4	15	%	\$ 224.9	\$ 197.7	14 %
Operating (Loss) Income	\$ (19.0 )	\$ (50.6 )	\$ 31.6		\$ 26.4	\$ 1.5	1,641 %
Net (Loss) Income	\$ (20.5 )	\$ (56.4 )	\$ 35.9		\$ 19.3	\$ 2.2	761 %
Net (Loss) Earnings Per Share	\$ (0.43 )	\$ (1.22 )	\$ 0.79		\$ 0.41	\$ 0.05	\$ 0.36
Adjusted EBITDA	n/a	n/a	n/a		\$ 30.0	\$ 6.0	400 %

**Cash:**

Net Cash Provided by Operating Activities	\$ 27.4	\$ 9.9	177	%	n/a	n/a	n/a
Free Cash Flow	n/a	n/a	n/a		\$ 26.2	\$ 11.4	130 %

The attached table provides a summary of PROS results for the period, including a reconciliation of GAAP to non-GAAP metrics.

**Recent Business Highlights**

- Welcomed many new customers who are adopting the PROS Platform such as Arco, BradyPLUS, Cooper Machinery, Fastjet, HBK, Pipeline Packaging, and Werner Electric, among others.
- Expanded adoption of the PROS Platform within existing customers including Adobe, Air Canada, Averitt, BASF, Flydubai, Henkel, Hertz, Holcim, Lufthansa Group, and Manitou, among others.

- Released over 560 new features in the PROS Platform in 2024 that drove new customer acquisition and customer expansion throughout the year, including new solutions such as Smart Rebate Management and generative AI-powered Fare Finder Genie.
- Processed 4.4 trillion transactions in our platform in 2024, a 29% increase in volume year-over-year, underscoring the PROS Platform's significant market value and increasing customer adoption.

### Financial Outlook

PROS currently anticipates the following based on an estimated 47.9 million diluted weighted average shares outstanding for the first quarter of 2025 and a 22% non-GAAP estimated tax rate for the first quarter and full year 2025.

	Q1 2025 Guidance	v. Q1 2024 at Mid-Point	Full Year 2025 Guidance	v. Prior Year at Mid-Point
Total Revenue	\$85.0 to \$86.0	6%	\$360.0 to \$362.0	9%
Subscription Revenue	\$70.25 to \$70.75	10%	\$294.0 to \$296.0	11%
Subscription ARR	n/a	n/a	\$308.0 to \$311.0	10%
Non-GAAP Earnings Per Share	\$0.10 to \$0.12	\$0.07	n/a	n/a
Adjusted EBITDA	\$7.5 to \$8.5	74%	\$42.0 to \$44.0	43%
Free Cash Flow	n/a	n/a	\$40.0 to \$44.0	61%

### Conference Call

In conjunction with this announcement, PROS Holdings, Inc. will host a conference call on Thursday, February 6, 2025, at 4:45 p.m. ET to discuss the Company's financial results and business outlook. To access this call, dial 1-877-407-9039 (toll-free) or 1-201-689-8470. The live and archived webcasts of this call can be accessed under the "Investor Relations" section of the Company's website at [www.pros.com](http://www.pros.com).

A telephone replay will be available until Thursday, February 13, 2025, 11:59 PM ET at 1-844-512-2921 (toll-free) or 1-412-317-6671 using the pass code 13750860.

### Rockwell Automation Reports First Quarter 2025 Results

10 February 2025

Rockwell Automation, Inc. reported first quarter fiscal 2025 results.

"Q1 margins and EPS came in well above our expectations this quarter, reflecting some early benefits of Rockwell’s renewed focus on operational excellence and cost discipline. We continue to deliver on our cost reduction and margin expansion projects we outlined last year. From a demand perspective, we are encouraged by better-than-expected order performance in the quarter with sequential growth across all regions and business segments. While there is still some macroeconomic and policy uncertainty weighing on customers’ capex plans, Rockwell won multi-million dollar strategic orders across key industries, especially in the U.S., our home market," said Blake Moret, Chairman and CEO.

**Fiscal Q1 2025 Financial Results**

Fiscal 2025 first quarter reported sales were \$1,881 million, down (8.4)% from \$2,052 million in the first quarter of fiscal 2024. Organic sales decreased (7.6)% and currency translation decreased sales by (0.9) pts.

Fiscal 2025 first quarter Net income attributable to Rockwell Automation was \$184 million or \$1.61 per share, compared to \$215 million or \$1.86 per share in the first quarter of fiscal 2024. The decreases in Net income attributable to Rockwell Automation and diluted EPS were primarily due to lower sales volume. Fiscal 2025 first quarter adjusted EPS was \$1.83, down (10)% compared to \$2.04 in the first quarter of fiscal 2024 primarily due to lower sales volume.

Pre-tax margin was 11.3% in the first quarter of fiscal 2025 compared to 12.7% in the same period last year. The decrease in pre-tax margin was primarily due to lower sales volume partially offset by the benefits from cost reduction and margin expansion actions.

Total segment operating earnings were \$321 million in the first quarter of fiscal 2025, down (10)% from \$356 million in the same period of fiscal 2024. Total segment operating margin was 17.1% compared to 17.3% a year ago. The decrease in segment operating margin was primarily due to lower sales volume partially offset by the benefits from cost reduction and margin expansion actions.

Cash flow generated by operating activities in the first quarter of fiscal 2025 was \$364 million, compared to \$33 million in the first quarter of fiscal 2024. Free cash flow in the first quarter of fiscal 2025 was \$293 million, compared to an outflow of \$35 million in the same period last year. Increases in cash flow provided by operating activities and free cash flow were primarily due to no payout of incentive compensation in the first quarter of fiscal 2025 related to fiscal 2024 performance.

**Fiscal Year 2025 Outlook**

The table below provides updated guidance for sales growth and earnings per share for fiscal 2025.

	<b>Updated Guidance</b>	<b>Prior Guidance</b>
Reported sales midpoint	~\$8.1B	~\$8.2B

Organic sales growth <sup>(1)</sup>	(4)% - 2%	(4)% - 2%
Inorganic sales growth	~ 0%	~ 0%
Currency translation	~ (1.5)%	~ 0%
Reported sales growth	(5.5)% - 0.5%	(4)% - 2%
Diluted EPS	\$7.65 - \$8.85	\$7.65 - \$8.85
Adjusted EPS <sup>(1)</sup>	\$8.60 - \$9.80	\$8.60 - \$9.80

<sup>(1)</sup> Organic sales growth and Adjusted EPS are non-GAAP measures. See **Adjusted Income, Adjusted EPS, and Adjusted Effective Tax Rate Reconciliation** for more information on these non-GAAP measures.

"We continue to expect gradual sequential improvement in our sales and margins as we move through this fiscal year, including potential impacts from tariffs. I'm pleased with the progress our teams are making toward our long-term productivity and margin expansion targets, and I'm confident we are making the right investments to drive sustained growth and profitability. Nobody is better positioned than Rockwell to help American manufacturers create the future of industrial operations," Moret continued.

Following is a discussion of first quarter results for our business segments.

### **Intelligent Devices**

Intelligent Devices first quarter fiscal 2025 sales were \$806 million, a decrease of (13)% compared to \$927 million in the same period last year. Organic sales decreased (12)% and currency translation decreased sales by less than (1) pt. Segment operating earnings were \$120 million compared to \$150 million in the same period last year. Segment operating margin decreased to 14.9% from 16.2% a year ago. The decrease from prior year was driven by lower sales volume, partially offset by the benefits from cost reduction and margin expansion actions.

### **Software & Control**

Software & Control first quarter fiscal 2025 sales were \$529 million, a decrease of (12)% compared to \$604 million in the same period last year. Organic sales decreased (12)% and currency translation decreased sales by less than (1) pt. Segment operating earnings were \$133 million compared to \$151 million in the same period last year. Segment operating margin increased to 25.1% from 25.0% a year ago. The benefits from cost reduction and margin expansion actions, and positive price/cost in the quarter were mostly offset by lower sales volume.

## **Lifecycle Services**

Lifecycle Services first quarter fiscal 2025 sales were \$546 million, an increase of 5% compared to \$521 million in the same period last year. Organic sales increased 5% and currency translation decreased sales by less than (1) pt. Segment operating earnings were \$68 million compared to \$55 million in the same period last year. Segment operating margin was 12.5% compared to 10.6% a year ago driven by the benefits from cost reduction and margin expansion actions and higher sales volume.

## **Supplemental Information**

ARR - Total ARR grew 11% compared to the end of the first quarter of fiscal 2024.

Corporate and other - Fiscal 2025 first quarter Corporate and other expense was \$38 million compared to \$40 million in the first quarter of fiscal 2024.

Purchase accounting depreciation and amortization - Fiscal 2025 first quarter Purchase accounting depreciation and amortization expense was \$35 million, down \$1 million from the first quarter of fiscal 2024.

Tax - On a GAAP basis, the effective tax rate in the first quarter of fiscal 2025 was 16.4% compared to 18.1% in the first quarter of fiscal 2024. The adjusted effective tax rate for the first quarter of fiscal 2025 was 17.5% compared to 17.9% in the prior year. These decreases were primarily due to a favorable geographic mix of pre-tax income and higher discrete benefits recognized in the current year.

Share repurchases - During the first quarter of fiscal 2025, the Company repurchased approximately 0.4 million shares of its common stock at a cost of \$99 million. At December 31, 2024, approximately \$1.2 billion remained available under our existing share repurchase authorizations.

Return on Invested Capital (ROIC) - ROIC was 14.5% for the twelve months ended December 31, 2024, compared to 18.5% for the twelve months ended December 31, 2023. The decrease is primarily driven by lower pre-tax net income.

## **Conference Call**

A conference call to discuss the quarterly results will be held at 8:30 a.m. Eastern Time on February 10, 2025. The call will be an audio webcast and accessible on the Rockwell Automation website ([www.rockwellautomation.com/en-us/investors.html](http://www.rockwellautomation.com/en-us/investors.html)). Presentation materials will also be available on the website prior to the call.

Interested parties can access the conference call by using the following numbers: (888) 330-2022 in U.S.; (365) 977-0051 in Canada; +1 (646) 960-0690 for other countries. Use the following passcode: 5499533. Please call in 10 minutes prior to the start of the call.

Both the presentation materials and a replay of the call will be available on the Investor Relations section of the Rockwell Automation website through March 10, 2025.

## *Xometry to Announce Fourth Quarter and Full Year 2024 Financial Results On February 25, 2025*

11 February 2025

Xometry, Inc., the global AI-powered marketplace connecting enterprise buyers with suppliers of manufacturing services, announced it will report its fourth quarter and full year 2024 financial results before the market opens on Tuesday, Feb. 25, 2025.

Xometry will host its conference call and webcast to discuss the results at 8:30 a.m. Eastern Time (5:30 a.m. Pacific Time) that day. In addition to its press release announcing its fourth quarter and full year 2024 financial results, Xometry will release an earnings presentation, which will be available on its investor website at [investors.xometry.com](http://investors.xometry.com).

### **Xometry, Inc. Fourth Quarter and Full Year 2024 Earnings Presentation and Conference Call**

- Tuesday, Feb. 25, 2025
- 8:30 a.m. Eastern / 5:30 a.m. Pacific
- To register please use the following link:
- <https://edge.media-server.com/mmc/p/aze8uj9f>
- You may also visit the Xometry Investor Relations Homepage at [investors.xometry.com](http://investors.xometry.com) to listen to a live webcast of the call

The earnings webcast presentation will be archived within the [Investor Relations section](#) of Xometry's website.

## Implementation Investments

### *Altair and KMUTNB's College of Industrial Technology Partner to Advance Engineering Education and Research*

13 February 2025

Altair, a global leader in computational intelligence, and the College of Industrial Technology (CIT) at King Mongkut's University of Technology North Bangkok (KMUTNB) have signed a memorandum of understanding (MoU), working together to foster academic growth, advance research initiatives, and promote the use of cutting-edge technologies.

"We are thrilled to collaborate with CIT at KMUTNB to empower the next generation of engineers and researchers," said Lim Seng Tat, sales director, Altair. "This partnership highlights our commitment to supporting education and driving innovation through our technologies."

Altair will provide KMUTNB with licenses to its Altair® HyperWorks® design and simulation platform, including Altair® Inspire™ Cast, Altair® Inspire™ Form, and Altair® Inspire™ Extrude. CIT at KMUTNB will utilize these tools in undergraduate courses, master's programs, and doctoral research projects related to plastic technology and mechanical engineering. Moreover,

CIT at KMUTNB will integrate Altair software into its curriculum and research, ensuring students gain hands-on experience with industry-leading tools.

“This MoU represents a significant step forward in bridging the gap between academia and industry,” said Dr. Smith Songpiriyakij, associate professor and dean, CIT at KMUTNB. “By leveraging Altair’s expertise and best-in-class technology, we aim to equip our students with the skills needed to excel in an ever-evolving global landscape.”

### *Bayrak Technik Benefits from Tighter Inventory Control and More Accurate ERP by Using the Plex Smart Manufacturing Platform from Rockwell Automation*

5 February 2025

Rockwell Automation, Inc., the world’s largest company dedicated to industrial automation and digital transformation, announced that Bayrak Technik GmbH, a leading supplier of interior, exterior and chassis components for the global automotive industry, has expanded its deployment of the Plex Smart Manufacturing Platform.

As well as adopting more elements of the Plex suite – including ERP, QMS, and MES – Bayrak Technik is also widening the geographical deployment of the platform to other sites within the group. As a result, the company is now able to address a wider variety of operational challenges, including inventory control, production planning, asset integration and operational-data analytics and deployment.

The company, with four manufacturing plants in Germany, is a specialist in the development and manufacture of thermoplastic, elastomer, and metal components, not just for automotive components, but also for sealing technology for the sanitary (medical) and construction industries. Its wider roll-out of Plex is an important step in its expanding digital transformation.

"Our Plex solution unites information and data sources from multiple machines and locations and presents operators with a single source of truth from which important operational decisions can be formulated," said Petr Havelka, vice president, EMEA business operations, Plex. "Its ability to connect people with machines, track and analyze plantwide data, and then automate processes not only removes operational silos, but also empowers people to drive continuous improvement."

Johan van der Werf, chief information officer at Bayrak Technik GmbH, explains: "Not only did we want better control over our inventory and production processes, but one of our customers – a major German automotive OEM – wanted access to our machine data to complete a digital chain. This customer was the first, but we knew it would not be the last, so we needed a strong, scalable and widely deployable smart manufacturing platform for our growing digital aspirations."

### *Capgemini and Peugeot Sport renew their partnership to tackle technological and sustainable challenges in sports performance*

6 February 2025

**Capgemini has renewed its partnership with Peugeot Sport to continue developing the 9X8 Hypercar that is competing in the FIA World Endurance Championship (FIA WEC). While enhancing the Hypercar's performance through data with artificial intelligence (AI) at the heart of the partnership, the two companies also aim to strengthen their collaboration on reducing Peugeot Sport's carbon footprint.**

Over the past two years, Capgemini teams have built a powerful data engineering platform to analyze information from both real and simulated races, as well as the associated parameters (driver, circuit, race conditions, etc.). The AI model powering the virtual sensors is tailored, compiled, and embedded in the PEUGEOT 9X8's onboard computer to enhance decision-making and adjust the Hypercar's behavior in real-time. Racing engineers have also significantly reduced the time required for processing and analysis—tasks that previously took a full day can now be completed in just ten minutes.

### **Enhancing Hypercar 9x8 performance with generative AI**

The next step involves leveraging generative AI to analyze temporal sensor data to identify anomalies during the extended durations of tests or races. Generative AI will also be used to capture and structure the exchanges and interactions between drivers and race engineers, which, in the endurance championship context, can last several hours. These new insights will then be correlated with race data to extract valuable information aimed at optimizing the Hypercar's performance.

### **Decarbonizing motorsport**

Since 2022, Capgemini has been supporting Peugeot Sport, and more broadly Stellantis Motorsport, in its comprehensive decarbonization initiative, offering a proven methodology at every step of this journey. The first stage involved calculating the carbon footprint of the entire motorsport ecosystem: from vehicles on the track to parts and team logistics, as well as the organization of sporting events. Subsequently, around 30 concrete actions were identified to reduce greenhouse gas emissions by 2030, with annual assessments and adjustments as needed. After several theoretical phases, practical implementation is now underway, with all action plans deployed. Key performance indicators are closely monitored to measure progress, and goals are on track to be achieved, with emissions calculations updated annually.

Examples of initiatives implemented in addition to FIA WEC's measures include:

- R&D teams adopting an eco-design approach for vehicles, incorporating environmental considerations during parts development processes and using alternative materials without compromising performance.
- Supplier engagement as a key element of the roadmap. Primary suppliers are supported in their decarbonization efforts through discussions, calculation tools, and idea exchanges with the design office to optimize the entire supply chain.
- Climate awareness workshops ("Climate Fresco") held for employees to highlight the impact of daily actions.
- Optimized travel arrangements, with a preference for maritime freight.

- Deployment of renewable biofuel tanks (HVO-100) for the entire fleet of trucks and diesel utility vehicles, reducing greenhouse gas emissions by more than 85% compared to fossil fuels.

*“The WEC Championship is an essential discipline for Team Peugeot TotalEnergies. The visibility and prestige of the 24 Hours of Le Mans make it a key event to showcase the advancements and improvements made by all actors in motorsport. Beyond the sporting event, we play a pioneering role in sustainability by developing tomorrow’s technologies. Today, AI has become a key element of our racing strategy, confirmed by improved results at the end of the 2024 season, particularly at Fuji and Bahrain,”* said Jean-Marc Finot, Senior VP of Stellantis Motorsport. *“Thanks to our partnership with Capgemini, we are able to closely monitor the key decarbonization indicators to ensure we stay on track with the ambitious goals we have set for 2030. Together, we are tackling a dual challenge: sports and sustainable performance.”*

*“We are delighted to continue our collaboration to enhance Peugeot Sport’s performance, both in terms of sporting results and the environmental impact of motorsport, by providing the latest AI technologies and our expertise in decarbonization,”* said Andrea Falleni, CEO of Capgemini in Southern Europe and Member of the Group Executive Board.

The partnership between Peugeot Sport and Capgemini is part of Capgemini’s global sports sponsorship strategy, addressing two key objectives: firstly, partnering with major brands or sporting events worldwide (such as the Rugby World Cups for men and women or the Ryder Cup) to celebrate teamwork and boldness; and secondly, leveraging its expertise to provide cutting-edge technological tools to enhance performance and fan experiences, as seen during the 37th America’s Cup in 2024.

## ***Carleton University Advances Educational Technology with Enhanced EON Reality XR Solutions***

5 February 2025

EON Reality, the world leader in AI-assisted Virtual Reality and Augmented Reality-based knowledge transfer for industry and education, is delighted to announce the renewal and advancement of its collaboration with Carleton University in Ottawa, Canada. This progression strengthens the university’s endeavor to remain at the leading edge of educational technology by upgrading to EON Reality’s latest XR offerings.

The updated agreement builds on Carleton University’s initial acquisition of thousands of EON-XR student licenses, expanding upon previous successes and enabling a broader deployment of these advanced XR educational tools. With this enhanced iteration of EON-XR, Carleton reaffirms its dedication to providing a state-of-the-art learning environment, thus further cementing its stature as a trailblazer in tech-enhanced academic initiative.

Prof. David Hornsby, Vice-Provost & Associate Vice-President (Academic) and Professor in Carleton’s Norman Paterson School of International Affairs at Carleton University, stated “Carleton University is thrilled to enhance our partnership with EON Reality through the integration of their upgraded XR platform into our curriculum. This advanced technology

enriches the learning and teaching experience, allowing us to provide our students with immersive and innovative educational tools. We believe that embracing these state-of-the-art resources is an essential step in maintaining our tradition of academic excellence and preparing our students for the challenges of the future.”

“Carleton University’s ongoing commitment to adopting the latest in XR technology exemplifies their role as an incubator for innovation,” said Mats W Johansson, President of EON Reality. “We’re thrilled to escalate our collaboration, advancing the university’s ability to offer immersive and interactive experiences for all students and faculty.”

With this technological enhancement, Carleton University sets a new standard for delivering education, driving home the importance of interactive, hands-on learning experiences. The move ensures the continued support for a culture of excellence in teaching and research, empowering students to succeed in various disciplines, from the arts to sciences and beyond.

### *DXC Helps European Space Agency Launch GenAI Agents*

13 February 2025

The European Space Agency (ESA) has awarded a contract to DXC Technology, a leading Fortune 500 global technology services provider, to develop an enterprise AI platform to enable ESA to quickly and securely build and deploy GenAI agents and other AI-powered solutions.

An intergovernmental organization, ESA collaborates internationally and supports European industry and economy through space technology and research.

Running on NVIDIA and designed and built by DXC, the new platform will be based on generative AI from Mistral AI - a French start-up specializing in the development of large language models (LLMs). This pioneering project was initiated by Francois Margottin, Head of Application Services at ESA. Named “Ask ESA,” the platform will allow the Agency to efficiently access high volumes of documents and data.

“By working with DXC and applying agile methodology, we quickly evolved from a prototype experiment to corporate production maturity with a robust and scalable solution,” said Charles Antoine Poncet, IT Portfolio Manager & AI Leader at ESA.

ASK ESA is a modular platform that enables ESA to quickly build and deploy AI applications and models across any department. Designed to comply with ESA’s AI and data policies, it offers both scalability and strong data privacy protections helping ESA to maximize the value of AI within a highly secure private environment.

“By using AI to unlock data in secure private environments, we are helping businesses and government organizations around the world accelerate growth and increase agility,” said Howard Boville, DXC President, Consulting and Engineering Services – Powered by AI. “In partnership with the European Space Agency, we’ve built a powerful platform that will help them quickly deploy practical AI solutions that deliver value.”

The new agreement builds on a 15-year partnership between ESA and DXC.

## *Foretellix and MathWorks Partner on Innovative Toolchain to Accelerate Mazda's Next Generation AV Development*

6 February 2025

Strategic technological integration between Foretellix, the leading provider of data-driven autonomy development toolchains, and MathWorks, the leading developer of mathematical computing software, helps Mazda's next generation of AD/ADAS development. This collaboration accelerates the development and deployment of safer, more robust autonomous systems.

The integration of Foretellix's Foretify™ platform with Simulink® and Automated Driving Toolbox from MathWorks, enables developers to generate, execute, and analyze large-scale scenarios in a virtual environment. The Foretellix and MathWorks technology stack enables Mazda to move real-world driving data into the virtual simulation environment to test and scale scenarios. This powerful combination helps engineering teams identify edge cases, uncover gaps in coverage, and validate performance earlier in the development process—reducing time to market while improving system quality and safety.

### **Mazda Pioneers the Foretellix and MathWorks Integration**

Mazda is utilizing the Foretellix and MathWorks integrated solution to test and validate its AD/ADAS systems in a virtual environment, allowing engineers to convert real-world driving data into actionable simulation scenarios. These scenarios are automatically analyzed for coverage gaps, safety performance, and system robustness.

Yasuhide Yano, Deputy General Manager of the Integrated Control Systems Development Division at Mazda, said, "In the development of next-generation AD/ADAS systems, which are becoming more and more complex, it is very important to identify potential risks and improve system quality from the early stages of development in order to achieve zero accidents. By using Foretify, Simulink, and Automated Driving Toolbox, efficient and exhaustive verification can be performed in a virtual environment to achieve our goals in a short period of time. In addition, the use of coverage maps enables us to conduct verification while also contributing to our sustainability goals with a zero-carbon footprint."

### **A Unified Technology Stack for Scalable AD/ADAS Development**

The Foretellix platform automatically generates an unlimited number of concrete, relevant, and valid scenarios, which are executed within the MathWorks Automated Driving Toolbox simulation environment. The solution provides developers with tools to measure test coverage, Key Performance Indicators (KPIs), and safety checks. This process significantly accelerates testing timelines and enables customers, like Mazda, to efficiently expand Operational Design Domains (ODDs) through early-stage, virtual validation.

Ziv Binyamini, CEO and Co-Founder of Foretellix, emphasized the importance of this collaboration: "We are excited to partner with MathWorks to provide a unified technology stack that empowers developers at OEMs, Tier-1 suppliers, and AV stack providers to launch AD/ADAS programs with confidence. The integration of Foretellix and MathWorks software will

enable Mazda to accelerate the development of safe, autonomous vehicles, improve testing efficiency and reduce development costs.”

### **MathWorks’ Commitment to Accelerating Innovation**

“As ADAS and autonomous driving systems grow in complexity, it is essential for developers to have tools that enable efficient, scalable, and comprehensive testing early in the design process,” said Naga Pemmaraju, Product Manager, Autonomous Systems at MathWorks. “By combining the simulation and algorithm development capabilities of MATLAB and Simulink Automated Driving Toolbox with Foretellix’s advanced scenario generation and validation platform, we empower engineering teams to accelerate innovation, reduce development costs, and improve system safety.”

The technological integration between Foretellix and MathWorks represents a major step forward in achieving safer autonomous driving systems while meeting time-to-market and sustainability goals.

### *Hexagon Purus upgrades to IFS Cloud to drive supply chain efficiency and optimize global growth*

6 February 2025

IFS, the leading enterprise cloud and Industrial AI software provider, announced that Hexagon Purus, the global leader in zero emission infrastructure and mobility solutions, is set to implement IFS Cloud to increase efficiency across its entire supply chain – from material and capacity planning to financial management.

Hexagon Purus has opened seven new manufacturing facilities across three continents within 18 months, to meet worldwide demand for its advanced hydrogen storage and battery systems technology and vehicle integration solutions. With IFS Cloud’s advanced functionality, user-friendly simplicity, and superior third-party tool integration, the ERP solution will provide Hexagon Purus with critical Industrial AI-driven data insights for faster and better supply chain decisions.

Headquartered in Norway, Hexagon Purus drives decarbonization across industry and mobility end-markets including light, medium, and heavy-duty trucking, buses, maritime, rail, aviation and aerospace and provides hydrogen ground storage, distribution and refueling. By implementing IFS Cloud, the company will gain greater transparency across every aspect of its supply chain and a detailed view of each customer order, driving significant improvements in operational performance.

IFS Cloud’s customizable dashboards will also provide Hexagon Purus employees with faster access to the data they need for their specific roles. The composable nature of the IFS Cloud platform enables Hexagon Purus to remain evergreen – no major upgrades required – on the latest innovation and functionality, reducing cost, increasing profitability and competitiveness.

In the longer term, deployment of IFS Cloud will help the company achieve its digital transformation ambitions. Hexagon Purus will connect IFS Cloud to its own data integration platform to facilitate strategic supply chain decisions across all its sites, react even faster to

changes in production output, quality and capacity, and provide a better customer experience through increased visibility.

Heiko Chudzick, responsible for operations at Hexagon Purus, said: “Our technology and manufacturing expertise is second-to-none and so it was natural that we would move to IFS Cloud as we expand to meet the growing demand for our zero emission mobility solutions. Upgrading to IFS Cloud and utilizing its advanced AI capabilities will help us become even more efficient and competitive. This transition is a critical part of our overall digitalization journey and we’re excited to continue working with IFS as we enhance our global supply chain operations to drive a more sustainable planet.”

Clemens Mittnacht, Senior Director, Market Unit Leader DACH, IFS, said: “Hexagon Purus’ decision to upgrade to IFS Cloud will transform the efficiency, competitiveness and agility of its fast-expanding global supply chain. As a global leader in the use of advanced technology to reduce and eliminate harmful emissions from mobility, their expertise is unparalleled. With a shared commitment to innovation, we are proud to collaborate and help Hexagon Purus achieve its digital transformation ambitions, leverage Industrial AI and increase sustainability worldwide.”

### *Hultafors Group Transforms AGEC Sustainability Documentation with Centric PLM Launch*

11 February 2025

Centric Software®, the Product Lifecycle Management (PLM) market leader, is delighted to announce that the global Personal Protection Equipment (PPE) leader, Hultafors Group, has successfully completed the first phase of its Centric PLM™ implementation. Centric Software provides the most innovative enterprise solutions to plan, design, develop, source, buy, make, price, allocate, sell and replenish products such as fashion, luxury, footwear, outdoor, home and related goods like cosmetics & personal care and food & beverage as well as multi-category retail to achieve strategic and operational digital transformation goals.

Hultafors Group is one of Europe’s largest companies with a premium portfolio of personal protective equipment and hardware solutions. Driven by a shared vision to improve how the world works, the group maintains an unwavering commitment to quality, sustainability, and innovation at every level. With a heritage that dates back to 1883, Hultafors Group has built a reputation for excellence through customer-focused product development, earning its brands international recognition and leadership in their markets.

In November 2023, it adopted Centric PLM as part of its global, company-wide digitalization program to achieve ambitious growth and sustainability goals. Two of its major brands, Snickers Workwear and Solid Gear, went live on time with Centric PLM in February 2024 marking a significant milestone in their journey toward more efficient and transparent product lifecycle management while attaining valuable key learnings for the continued rollout with more brands from both brand segments.

“The first KPI of our Centric PLM project, which we achieved, was to have all high level BOM (bill of materials) information entered into the system,” says Jenny Falk, Digital Growth Manager at Snickers Workwear. “As part of a larger digitalization journey, having structured and accessible data is crucial.”

Falk shares that housing all BOM and certification documentation in one single repository has dramatically reduced manual data entry as well as powered efficiency and speed. In addition, “The entire BOM process is now a lot more structured and much faster and that’s really helped us with sustainability reporting,” shares Falk. “In January 2025, a key provision of the AGECE (Anti-Waste and Circular Economy) law will come into effect in France. The law, which aims to reduce waste and promote recycling, mandates stricter rules on the traceability of products, especially in terms of their environmental impact and their lifecycle management. Without Centric PLM, we would not have been able to meet this legislation — this is a huge benefit to us.”

Falk explains that Centric PLM’s single source of truth ensures all information is up to date and has greatly improved the workflows.

“In the past, we collected information from many different systems and the teams had to spend time double checking data,” says Falk. “Now, the information is available to everyone, at any time, in a single place. This is one thing that Centric PLM has really improved in our way of working.”

Falk comments on the project implementation process and relationship with the Centric Software team over the past year.

“The workshops and onboarding sessions with the Centric Software team have gone very well and they were extremely responsive,” Falk comments. “They heard what we were asking for and helped us define our requirements.”

Nearly one year into its Centric PLM rollout, Falk reflects on lessons learned and shares advice for companies embarking on a digital transformation project.

“Centric PLM is redefining our company’s ways of working. My first piece of advice is to take time to clean and reorganize data, the second is to leverage Centric team’s expertise and the third is to start working in the system as soon as possible to really understand the power of the tool,” advises Falk.

“We are thrilled that Hultafors Group has had a successful experience with their Centric PLM implementation that has laid the groundwork for a great part of their global digitalization project,” says Fabrice Canonge, President of Centric Software. “We look forward to a long-term partnership with this innovative and sustainable company.”

### *Māori-Owned Sustainable Milk Company Miraka Invests in the Future with Rockwell Automation Plex ERP Technology*

4 February 2025

Rockwell Automation has announced a new partnership with Māori-owned dairy business, Miraka, the world's first dairy processor to be powered by renewable geothermal energy.

Miraka will be using Plex, by Rockwell Automation, to enhance the company's business and operations with a business-wide enterprise resource planning (ERP) system.

In announcing the partnership, Miraka CEO, Karl Gradon, said "We're delighted to be partnering with Rockwell Automation, the largest company in the world that is dedicated to industrial automation and digital transformation."

"As part of our strategic planning, Miraka will be using Rockwell Automation's Plex ERP software. In real time, Plex will seamlessly integrate and manage all of our transactions and systems from the farm, to factory, to customer. It will help us to become even more efficient, resilient, agile and, sustainable," he said.

"Miraka has always taken a long-term, intergenerational view about everything we do. We're focused on success and partnering with businesses which share our values. We look at where we've come from, where we are now, and where we want to be in the future."

Rockwell Automation regional director, South Pacific, Anthony Wong, said, "What sets Plex apart is that it was designed by manufacturers and processors with deep knowledge of these industries. Companies like Miraka can use these intuitive ERP tools to gain efficiencies across their operations."

"Plex is also a modular system, so it can grow and adapt as needs change in the future, allowing companies like Miraka to remain agile and stay ahead of the competition," he said.

### **Looking to the Future**

Miraka chief financial officer, Robert Bell, who is leading the project, said "Miraka has made big strides since establishment in excellence and innovation – both are core Miraka values which underpin this phase of work. Plex is an integrated suite of tools that will drive efficiency in our production, supply chain, financial, quality control, HR and customer relationship management."

"To be the best requires investment in both people and financial resources. We're investing heavily in our future to remain an industry leader, with the capacity to deliver the outcomes our shareholders and stakeholders expect."

"We see Rockwell Automation's Plex technology as becoming our 'single source of truth' utilising the latest technologies available to optimise our business and operational performance."

"Plex will streamline the way we operate and will link into the existing Rockwell automation in the plant. It is next level integration, and we expect it will provide beneficial outcomes for our team, our dairy farmers and customers," said Mr Bell.

Rockwell Automation is a technology solutions global leader which enables businesses around the world to thrive using the next generation of smart technology.

## *Meridian Flight Systems Joins Altair Aerospace Startup Acceleration Program (ASAP)*

6 February 2025

Altair, a global leader in computational intelligence, is thrilled to welcome Meridian Flight Systems to the Altair Aerospace Startup Acceleration Program (ASAP). Within ASAP, Meridian will utilize Altair's next-generation simulation, data analytics, and high-performance computing (HPC) software and technical support to enhance the development of the Corra unmanned aerial vehicle (UAV) and its Hybrid Electric Range-Extending Microturbine Energy System (HERMES).

"Meridian marks yet another fantastic addition to ASAP. We are excited to collaborate with them to push innovation in the development of heavy-lift UAVs," said Pietro Cervellera, senior vice president of aerospace and defense, Altair. "With our world-class software and technical support, we look forward to seeing what technologies arise from the Corra and HERMES projects."

"Joining ASAP marks a significant advancement in our mission to develop cutting-edge UAV and hybrid power technologies," said Saïf-Deen Akanni, chief executive officer and chief technical officer, Meridian Flight Systems. "Altair's best-in-class software solutions and technical expertise will be instrumental in optimizing the design and performance of the Corra UAV, while accelerating the development of the Hybrid Electric Range-extending Microturbine Energy System (HERMES) towards achieving airworthiness certification and operational readiness."

Altair's solutions and guidance will enable Meridian to optimize design processes, perform sophisticated simulations, and expedite the Corra UAV and HERMES projects from conception to certification and deployment. The collaboration's key aspects include:

- **Comprehensive Software Access:** Meridian will utilize Altair's advanced simulation and optimization software, encompassing aerodynamics, structural integrity, aeroelastics, and thermal systems.
- **Dedicated Technical Support:** Altair will provide expert guidance to ensure effective application of its software in complex aerospace projects.
- **Collaborative Research Initiatives:** Both companies will coauthor research papers and present at industry conferences, sharing insights and new data derived from the Corra UAV and HERMES projects.

Meridian will demonstrate how Altair's simulation tools facilitate the design, performance, and certification processes for both the Corra UAV and HERMES projects. This collaboration exemplifies a shared dedication to advancing aerospace innovation through rigorous analysis, data-driven research, and the broad dissemination of knowledge.

## *Patagonia Revolutionizes Sustainable Color Management*

10 February 2025

Patagonia has been successfully utilizing Discover e-Solutions (DeSL) Color Lifecycle Management (CLM) software technology to streamline and automate its color management processes. DeSL is a market leader in digital transformation and sustainability solutions including integrated end-to-end PLM software for the fashion, apparel, textile, footwear, and retail sectors.

DeSL is proud to highlight Patagonia's success with its CLM solution, which has enhanced operational efficiency, sustainability practices, and communication between the brand and its suppliers. This implementation reflects Patagonia's commitment to the constant development of its products and industry leading efforts towards protecting the environment.

"With DeSL's CLM solution, we've seen significant improvements in our color management workflow," says Matt Swartz, Sr. Color & Surface Design Manager at Patagonia. "The software enables us to automate portions of our color evaluation process for lab dips, track production yardage using spectral data, and manage both spectro readable and non-spectro readable submits. In addition, DeSL's web portal functions as a centralized platform to streamline collaboration with two-way communication and documentation database between us and our suppliers."

DeSL looks forward to the continuous long-term partnership with Patagonia and is committed to supporting the brand's ongoing sustainability and technology improvements.

### *TIM Aerospace DWC MRO Selects EmpowerMX from IFS to Enhance Operational Efficiency*

10 February 2025

TIM Aerospace DWC MRO, an innovative independent Maintenance, Repair, and Overhaul (MRO) provider specializing in widebody aircraft, has announced a strategic partnership with EmpowerMX from IFS to optimize its operations. This collaboration is set to play a pivotal role in maximizing operational efficiency and ensuring robust returns as TIM Aerospace prepares for its official launch in Q3 2025.

EmpowerMX from IFS is a premier asset and service management software solution specifically designed for independent third-party MROs, aligns with TIM Aerospace's vision of operational excellence. The rollout is scheduled for Q1 and Q2 of 2025, positioning the TIM Aerospace team to leverage their extensive expertise in implementing proven MRO best practices.

By adopting cloud-based, digital, and paperless technology, TIM Aerospace will transform its maintenance operations, reinforcing long-term business efficiency and sustainability. This strategic move underscores TIM Aerospace's commitment to becoming a world-class center of excellence in the third-party MRO sector.

As TIM Aerospace DWC MRO gears up for its launch, this partnership marks a significant step towards setting new standards in the MRO industry, ensuring exceptional service and performance for its clients.

**Adam Voss, CEO at TIM Aerospace commented:** *"This partnership with EmpowerMX from IFS exemplifies our dedication to leveraging innovative tools that enhance service delivery and*

operational performance." **He continued:** "We are excited about the transformative potential this collaboration holds for our future operations."

**Dinakara Nagalla, Head of EmpowerMX from IFS commented:** "Dinakara Nagalla, Head of EmpowerMX from IFS commented: "Partnering with TIM Aerospace DWC MRO represents an exciting opportunity to continue to redefine and lead the way in paperless maintenance operations in the aviation sector. Our now AI-enhanced EmpowerMX from IFS solution is designed to enhance operational efficiency and drive innovation, ensuring that TIM Aerospace can deliver exceptional service and reliability from day one."

## *Tokamak Energy Selects Aras Innovator SaaS to Accelerate Commercial Fusion Energy Development*

11 February 2025

Aras, a leader in product lifecycle management (PLM) and digital thread solutions, announced that Tokamak Energy, a pioneering fusion energy company, has chosen Aras Innovator® SaaS as its enterprise PLM solution. Following an extensive evaluation, the company selected Aras for its flexible architecture, cost-effective licensing model, and comprehensive functionality available from day one.

"Flexibility and self-sufficiency were key factors in our decision, supported by Aras' low-code functionality," said Martin Tsang, Transformation Lead at Tokamak Energy. "The rapidly evolving nature of our work in fusion technology development requires a PLM platform that can quickly adapt to new opportunities and markets. Aras allows our team to independently develop functionality and expand our capabilities without the additional costs typically associated with modular PLM systems."

The selection marks Tokamak Energy's first enterprise-wide PLM implementation beyond computer-aided design (CAD) data management and will be delivered under a Software-as-a-Service (SaaS) agreement. "We are proud to partner with Tokamak Energy in their groundbreaking work," said Roque Martin, CEO of Aras. "Our flexible platform and unique business model eliminate the traditional barriers to PLM adoption, empowering innovative companies like Tokamak Energy to focus on their core mission – developing commercial fusion energy solutions."

The initial implementation will focus on integration with existing design and drawing control systems, while establishing a robust change management system to support a targeted ISO certification. In a later phase, Tokamak Energy plans to leverage the capabilities of Aras Innovator to create a comprehensive digital thread, linking complex fusion technology simulations with design iterations.

Tsang says, "PLM will enable us to establish a digital thread, enhancing our ability to connect complex fusion technology simulation to design iterations. The flexibility will also enable us to adapt and customize our processes to reflect the complexity and developmental stage of our technologies."

The platform will also play a critical role in Tokamak Energy’s commercialization of high-temperature superconducting (HTS) magnets, streamlining the organization of design and manufacturing information while ensuring the traceability required for customer and regulatory requirements.

## *WEL Networks Selects IFS’s AIP platform Copperleaf to Enhance Asset Investment Planning*

13 February 2025

IFS, the leading provider of enterprise cloud and Industrial AI software, announces that WEL Networks, a leading provider of innovative and sustainable energy solutions and electricity distribution services in New Zealand, has selected the Copperleaf Decision Analytics solution to improve its Asset Investment Planning processes.

WEL Networks was looking for a solution that would not only optimize capital expenditure but also better align its planning processes with long-term strategic goals, including environmental, social, and governance (ESG) objectives. The Copperleaf solution will help WEL Networks optimize its investment planning and ensure that critical infrastructure plans are aligned with the company’s vision and strategic goals.

By implementing Copperleaf Decision Analytics, WEL Networks will achieve a faster, more efficient planning process that is less reliant on individual legacy knowledge and enable them to significantly reduce planning cycle time—from months to weeks—while also enhancing decision-making transparency. The Copperleaf solution will enable WEL Networks to assess a broader range of multi-year investment scenarios with greater accuracy and alignment to both short-term and long-term goals.

“As a community-owned organization, by utilizing the Copperleaf Portfolio we will be able to achieve significant improvements in safety, customer experience, cost efficiency and asset performance for the benefit of our communities,” **said WEL Networks Chief Executive, Garth Dibley.**

“WEL Networks’ commitment to improving the resilience, safety, and efficiency of its network is commendable. They are an innovative organization that has been on the forefront of delivering new grid technologies such as renewable energy and network monitoring solutions,” **said Stefan Sadnicki, Copperleaf Managing Director, EMEA & APJ.** “We’re excited to help them unlock improved capital expenditure management and accelerate their planning cycle. The Copperleaf solution will provide the insights and traceability needed for more transparent and accountable decision making.”

“By joining the IFS and Copperleaf community, WEL Networks will be part of a collaborative and innovative group of industry leaders who learn from each other and share best practices to drive the future of decision making.” added Sadnicki.

## Product News

### *Accenture to Offer Personalized Learning and Training Services from SAP*

12 February 2025

Accenture announced highly personalized learning and training services from SAP designed to upskill and reskill employees, from the C-suite to the technology team. The new offerings are made possible through the SAP Learning organization's partnership and delivery through Accenture.

As part of the collaboration with SAP, Accenture will become one of the first global services partners to deliver these new learning and training services from the SAP Learning organization as an authorized partner. The combination of SAP's partner-led training programs and Accenture's services will help organizations drive a culture of learning by enabling their people to explore technology as well as functional and industry skills.

Together, the companies intend to provide organizations with streamlined access to essential content and industry-recognized SAP certifications through end-to-end learning experiences. The content will be available through a scheduled, instructor-led training curriculum and tailored multi-disciplinary learning journeys from SAP designed to meet client needs.

The trainings are intended to help organizations make better-informed buying decisions and increase user satisfaction by helping them get the most from their SAP solutions. These enhanced learning experiences will also help client teams stay current on the latest SAP solutions, fostering employee loyalty and long-term relationships between the organization and their skilled workforce. Participants will be able to complete a Nanodegree program for SAP solutions, offered from Udacity, part of Accenture LearnVantage, to equip learners with in-demand SAP skills.

"As businesses reinvent with technology, data and AI, it is imperative that they help their people learn and develop relevant skills to stay competitive, innovate and achieve greater business value," said Kishore Durg, global lead of Accenture LearnVantage. "The collaboration between Accenture's LearnVantage team and SAP reinforces our commitment to helping our clients become 'talent creators' by bringing together specialized content from SAP with the experience of Accenture's skilled instructors. Together, we can help our clients' skill, upskill and re-skill their people on the latest SAP solutions to drive growth."

Andre Bechtold, global head of Solution and Innovation Experience at SAP, said, "Through our collaboration with Accenture as a partner for the delivery of the SAP Training and Adoption portfolio, we are creating new opportunities for our ecosystem and customers to elevate their workforce skills. This partnership brings together the best of both worlds—Accenture's deep expertise in industry processes and transformation projects, and SAP's innovation leadership and comprehensive end-to-end process capabilities."

Accenture and SAP are exploring possibilities to further personalize learning journeys with LearnVantage's AI-powered platform, which offers guided learning pathways to prepare highly skilled talent to meet rising demand for growth and business impact.

Accenture launched LearnVantage last year to change the way global firms, governments and organizations of all sizes approach their talent systems.

## *Agiloft Expands on "AI Your Way" with New Generative AI Capabilities for Confident Contracting*

10 February 2025

Agiloft, the leader in data-first contract lifecycle management (CLM), has expanded its product suite with new generative AI capabilities to enable legal teams to unlock the value of contract data and accelerate their businesses. Through its AI offerings – GenAI Prompt Lab, ConvoAI Document Q&A, and Screens – these capabilities tailor AI-driven workflows to the exact needs of legal and contracting teams, empowering organizations to deploy AI in a way that precisely meets their needs.

At the core of Agiloft's new generative AI features is the unique offering to leverage white box AI, providing complete transparency into the decision-making process and allowing users to understand and trust the AI model's reasoning behind every outcome. Within ConvoAI Document Q&A, legal professionals can ask specific questions about a contract and receive AI-driven responses that are directly tied to the source of the information within the document. With this white box AI functionality, users can confidently trust AI responses by instantly jumping to the highlighted content within the contract that supports the answer. This capability eliminates the guesswork from AI-driven insights, providing legal teams with the precision they need to make informed decisions.

"AI is most powerful when it adapts to how you work," said Andy Wishart, Chief Product Officer at Agiloft. "With 'AI Your Way,' legal teams can fully customize prompts within their clause libraries to match their unique needs, leverage white box AI for complete transparency in contract review, and tap into GenAI Prompt Lab to streamline clause management. These innovative features give legal and contracting teams the freedom to take full control, save valuable time, and focus on the high-impact work that drives real business value."

In addition, Agiloft has released new out-of-the-box prompts within GenAI Prompt Lab, a series of new, user configurable generative AI templates designed to optimize clauses in clause libraries. The prompts can evaluate hundreds of extracted clauses in a single operation to suggest standard and fallback clauses – allowing legal teams to leverage AI to quickly create, evaluate, and track clauses across the contract lifecycle. These powerful prompts allow teams to:

- **Create standard clauses from previously used language:** Analyze all the clauses across a repository to create a new, standard clause.
- **Create a fallback clause from previously used clauses:** Analyze all the clauses across a repository to create a new fallback clause.

- **Identify deviations from standard clauses:** Find any documents across a repository that deviate from the standard language that has been implemented.
- **Mismatch detection:** Identify and review mismatches between data in a contract document and metadata entered in corresponding contract fields.
- **Identify red flags:** Detect potential risks based on an organization's defined criteria, flagging issues and prompting actionable next steps such as escalation, assigning a risk score, or other customized actions.

"Rush uses a self-configured Generative AI Prompt action to automatically and instantly assess contracts as they are submitted to direct them to the right review group, with the capability to manually reassign them as needed," said Dustin Slodov, AVP of Procurement and Systems at Rush University. "Employees have used the clearer availability of existing contracts to reduce the total number of net new purchase orders by 20%. Internal buyers and their vendors are thrilled to receive an authorized purchase order as contracts are approved and signed, further reducing the wait time that used to be a barrier to entering the review process."

Agiloft's "AI Your Way" initiative allows customers to tailor AI-powered workflows to fit their specific needs. Now, with the addition of white box AI capabilities and the ability to streamline clause management within GenAI Prompt Lab – enhanced by AI capabilities from Agiloft's recent acquisition of Screens, which introduces intelligent contract review and standardization – Agiloft's AI functionalities empower legal teams to streamline operations, automate manual tasks, and leverage intelligent data-rich insights from contracts at scale.

### *BETA CAE Systems announces the release of the v24.1.4 of its software suite*

6 February 2025

#### **About this release**

We gladly announce the bug-fix version 24.1.4, for ANSA, EPILYSIS, META, KOMVOS and FATIQ.

#### **Known issues resolved in ANSA**

##### CAD Import/Export

During the transition of CAD Body names to ANSA PID names while importing STEP files through ANSA Translator, Part names were not retained.

##### Model Browser

The Global Scaling would be erroneous for Linux with KDE desktop manager.

##### Model Browser

New Shells/Solids would not be automatically placed in the current Subsystem.

##### Modular Run Management

Focusing on Intermodular Assembly, a connecting Subsystem would always be marked as incompatible, in the case of next iteration on a regular Subsystem that contained geometry mesh.

## Connections & Assembly

Converting Shells or Faces to Adhesive Faces would lead to an unexpected termination, in case of using a Subsystem as Current and having the Subsystem Draw Mode active.

Furthermore, realizing connections massively would take an excessive amount of time on Windows machines.

## Shell Mesh

The "Improve" option from the "Paste" function would not work as expected.

## Batch Meshing

ANSA would falsely split warped quad elements at anisotropic zones, even if the option "Split Violating elements" was not active.

## LS-DYNA

Output of a file with Curve IDs above LS-DYNA limits would lead to unexpected termination.

Moreover, ANSA would cease unexpectedly when changing the T1 of SECTION\_SHELL.

## Pam-Crash

Pam-Crash orientation file did not contain the material orientation data for trias, 2nd order quads and solids (excluding hexas) when placed inside an Include.

## OptiStruct

PBUSH card in Nastran deck was not output correctly when switching to OptiStruct deck.

## Laminates

Upon execution of "Generate Report" function, ABD matrix was not printed if PCOMPs were attached on geometric faces.

## Optimization SOL200

Through Topography Wizard, ANSA would produce extra Task Items, not related to Topography Optimization.

## Known issues resolved in EPILYSIS

### General

Significant performance improvement of ~60% in data recovery phase has taken place for transient analysis with many time steps.

### Output

Incorrect results could occur for models that contained CONM2s elements with zero mass matrix but nonzero moments of inertia.

### SOL109

Transient Analysis with many TLOAD entries has accelerated to x40 times, compared to previous versions.

### **Known issues resolved in META**

#### General

META would unexpectedly terminate when accessing "Materials" window after deleting laminate property.

Sudden software abortion would occur when box-selecting solid elements, in case some of them were drawn as spheres

#### Read results

Template reading was incorrect when "Activate models of active window" was enabled.

In addition, UFF file format with curve data was falsely recognized as ASCII format, when loaded in META.

#### Nastran

Stress results on the Superelement part were not read, when the geometry was retrieved by the corresponding .op2 file.

#### Abaqus

Surfaces from solid elements were not created properly for Pyramid elements type.

User-defined results in the .odb files were occasionally not detected.

Failed CAX axisymmetric elements were not loaded correctly.

Inconsistency in average-compute and compute-average stress calculation for shell-continuum (SC) elements took place. This inconsistency has now been resolved by handling the SC elements as solids.

#### LS-DYNA

LS-DYNA hierarchy was not read, if geometry had been read from METADB file.

#### Permas

META would cease unexpectedly, when reading large Permas input files.

#### OptiStruct

Penta elements were not read properly.

#### Managing Curve Data

Unexpected termination would occur while exporting curve data in .csv column format, when the option Multi column was enabled.

Curves from ERFH5 files were read multiple times, when read from session file.

TDMS files were not read correctly.

## NVH Calculators

Referring to FRF Assembly, NVH Insights would just animate the component where the response was taken and not the complete assembly.

Focusing on Modal/FRF Correlation, an unexpected termination would occur when loading results from Nastran SOL105 dynamic subcase solution.

## Report

Saved presentations with embedded Excel tables could not be read by the latest versions of Office365, because of a new format. A presentation with the old format can now be automatically converted to the new format upon saving.

## File Export

The selected states would not be stored in the U3DPDF file, even though the option "Selected states" was used during the export.

## Known issues resolved in KOMVOS

### Data Management

Several attributes and properties of a DM item could be missing from the Details tab and Show/Hide Columns menu.

### Machine Learning

The name of the Predict Session function was erroneously changed to Predict Library Sessions.

## Compatibility and Supported Platforms

ANSA files saved by all the first and second-point releases of a major version are compatible to each other. New major versions can read files saved by previous ones but not vice versa.

META Project files saved from version 24.1.3 are compatible and can be opened by META version 16.0.0 or later.

Support for Mac OS has been discontinued.

Support for 32-bit platforms has been discontinued for all operating systems.

## *EON Reality Debuts AI-Powered Mental Skills Assistant to Elevate Emotional Resilience, Cognitive Agility, and Personal Well-Being*

10 February 2025

EON Reality, the world leader in AI-assisted Virtual Reality and Augmented Reality-based knowledge transfer for industry and education, proudly introduces its **AI-Powered Mental Skills Assistant**. This groundbreaking tool provides individuals with a supportive, empathetic, and adaptable guide for cultivating mental resilience, enhancing emotional intelligence, and sharpening cognitive skills. By integrating meaningful dialogue, scenario-based exercises, and tailored recommendations, the Mental Skills Assistant empowers users to take charge of their inner world — resulting in greater clarity, calm, and confidence in everyday life.

## A Holistic Approach to Mental Wellness

Traditional mental health resources often rely on static advice or rigid frameworks. EON Reality's Mental Skills Assistant offers a fluid, personalized experience that adapts to each user's unique mental and emotional landscape. Through conversational exploration, users gain insights into their thought patterns, stress triggers, and emotional responses, unlocking new pathways to improved mood regulation, decision-making, and overall well-being.

### Key Features and Advantages:

#### 1. In-Depth, Personalized Assessments:

- *Emotional State Analysis:* Identifies stressors, anxiety triggers, and emotional highs and lows through a guided, empathetic conversation.
- *Cognitive Pattern Recognition:* Examines thought processes, problem-solving styles, and decision-making habits to tailor growth strategies.

#### 2. Focused Skill Development Modules:

- *Emotional Resilience Training:* Learn coping mechanisms for stress, anxiety, and overwhelm, practicing techniques like grounding, breathwork, and reframing.
- *Cognitive Growth Exercises:* Enhance critical thinking, adaptability, and focus through scenario-based challenges and guided problem-solving sessions.
- *Mindfulness and Self-Reflection:* Build habits of self-awareness, empathy, and balanced judgment, ensuring thoughtful responses instead of impulsive reactions.

#### 3. Immersive Practice Scenarios

- *Stress Response Simulations:* Users can “experience” difficult situations—such as work deadlines or challenging social interactions—and receive live coaching on healthier responses.
- *Role-Play for Problem-Solving:* Experiment with different approaches to complex decisions, receiving instant feedback and alternative strategies from the Assistant.

#### 4. Adaptive Guidance and Continuous Support

- *Dynamic Adjustments:* If a user struggles with anxiety, the system may emphasize calming techniques and reframing exercises. If they show rapid improvement, the system presents more challenging cognitive drills.
- *Non-Judgmental Encouragement:* The Assistant uses a supportive, patient tone designed to make users feel safe exploring their vulnerabilities and celebrating their progress.

#### 5. Progress Tracking and Long-Term Growth

- *Goal Setting and Milestones:* Establish achievable mental wellness goals—such as learning to pause before reacting, or improving focus over a month—and track improvements over time.

- **Patterns and Habits Recognition:** Users receive insights into their evolving thought patterns, emotion regulation skills, and resilience levels, enabling them to appreciate growth and identify areas for further development.

### Who Can Benefit?

- **Professionals Under Pressure:** Manage workplace stress, prevent burnout, and maintain clarity under tight deadlines.
- **Students Facing Complexity:** Learn new techniques for handling academic stress, improving focus, and making informed study decisions.
- **Anyone Seeking Emotional Balance:** Cultivate habits of self-awareness and calm responses to navigate relationships, personal challenges, and daily stressors more effectively.

### How It Works

- **Conversational Assessment (5–15 minutes):**  
The user engages with the Assistant in a supportive dialogue, identifying emotional states, thought patterns, and growth goals.
- **Custom Strategy Formation:**  
Based on the assessment, the Assistant suggests personalized exercises—ranging from breathing techniques to cognitive reframing—that resonate with the user’s specific needs and style.
- **Immersive Practice and Real-Time Feedback:**  
Users enter simulated scenarios—like handling a difficult conversation with a boss—where they test out strategies. The Assistant offers immediate, constructive guidance to improve responses.
- **Ongoing Refinement and Evolution:**  
As users progress, the system continuously adapts, introducing more complex exercises and acknowledging achievements, ensuring sustained engagement and meaningful growth.

“The Mental Skills Assistant heralds a new era in personal development—one in which individuals aren’t handed generic tips but are guided through a dynamic, empathetic journey toward stronger mental well-being,” said Dan Lejerskar, Chairman of EON Reality. “By blending advanced AI with immersive experiences, we’re empowering users to understand themselves more deeply, respond to life’s challenges more gracefully, and continually refine their mental ‘toolkit.’”

### Looking Ahead: Future Enhancements

EON Reality plans to enrich the Mental Skills Assistant with integrated biometric feedback, advanced personalization algorithms, and cultural context adaptation. Ultimately, the platform aspires to serve as an ever-present, evolving mental partner—helping people flourish in a complex and ever-changing world.

## *Estimating Edge & EagleView Integrate to Expedite Commercial Roofing Estimates*

11 February 2025

Estimating Edge, a leading provider of construction takeoff and estimating software, is excited to announce an integration between their data imaging product, EDGE Smart Takeoff, and EagleView, a global leader in aerial imagery and data analytics.

Commercial roofing estimators can seamlessly upload EagleView's high-resolution images and 3D digital structure data directly into EDGE Smart Takeoff, where quantities are automatically assigned. Once the information is completely configured, a 2D model is synced to The EDGE® estimating software, completing the estimate in minutes.

By combining EagleView's highly accurate measurements with EDGE Smart Takeoff's AI-driven data extraction, users not only save precious time during the bidding process, but they also reduce the amount of time physically spent on a roof. From the imaging process to the final estimate, a site visit is not required to get the data that's needed.

"The EDGE's collaboration with EagleView is a game-changer for estimators looking to speed up their workflow," said Dave Chapman, Sales Director, Estimating Edge. "By simplifying the roofing estimating process, we're not just saving our users time - we're giving them a strong advantage in today's competitive market."

"With this powerful integration, contractors can create fast, accurate measurements to win more bids," said Brady Campbell, VP Business Development, EagleView. "With the time saved creating takeoffs and automating material quantities, projects can be completed weeks faster, helping contractors scale their businesses."

## *Join Leads Preconstruction Data Delivery with the Launch of Join Core*

11 February 2025

Join, the collaborative project delivery platform, introduced **Join Core**, a solution that enables construction firms to leverage historical and real-time data and standardize processes. Built on the company's widely adopted project-level software, now called "**Join Project**," **Join Core** unlocks firmwide performance insights and operational efficiency.

**Join Project** enables construction teams to deliver a premier project experience, facilitating collaboration among owners, design teams and stakeholders from design through preconstruction and beyond. Join Project features a visual cost trendline, project timeline, decision log, automated and formatted reports, scenario analysis, contingency and allowance management, and more. As the central hub for project data, Join Project collects and disseminates critical information to all stakeholders.

**Join Core** extends data beyond individual projects. Data from Join Project feeds into a firm's instance of Join Core, where firms can also import historical data. Within Core, construction leaders can leverage data to advance future projects, and monitor performance across their portfolio.

- **Leverage Historical data:** use **Benchmarking** to compare projects and generate conceptual estimates in seconds. Use the **Item Library** to carry forward lessons and ideas from past projects.
- **Improve Portfolio Visibility:** use **Insights** with configurable dashboards and alerts to track project status and risk during design and preconstruction across the firm.
- **Standardize:** Templatize workflows and standardize best practices across the organization, ensuring a consistently excellent owner experience and improved efficiency.

“Construction projects almost always start from a blank page, due to their inherently unique needs and fragmented team structure. With today’s technology, firms should be able to carry forward the knowledge, lessons and best practices gained during the most critical phases of project delivery—design and preconstruction—into every new project. Connecting Join Project to Join Core makes this possible,” says Andrew Zukoski, Co-founder and CEO of Join.

### *Kahua is Modernizing Facility Management with a Continuous Facility Conditions Assessment Approach*

12 February 2025

Kahua, a leading provider of collaborative construction project management solutions, is proud to unveil its **Continuous Facility Conditions Assessment (C-FCA)** approach, for proactive facility management. Designed to ensure seamless operations, maximize asset lifespan and drive cost efficiencies, C-FCA empowers organizations to stay ahead in an ever-evolving landscape with dynamic, real-time record of asset conditions and locations for pro-active and preventative maintenance plans.

Unlike traditional, periodic assessments, the C-FCA approach provides an ongoing, data-driven evaluation of facilities empowering organizations to:

- Identify and address issues before they escalate
- Optimize maintenance schedules to reduce downtime
- Plan and budget with unprecedented accuracy

“Facilities are the backbone of operational success and with a C-FCA approach, the assets are front and center. Maintenance workers can see all the work done in a room and to each asset, the capital planning team, when ready to modernize the room, can see what is in the room and any upcoming maintenance to assets that are scheduled, so they can leave that off the capital program and spend money in other ways” said Jason Villanueva, Partner, VM3 Consulting. “Kahua’s C-FCA approach ensures that organizations can transition from reactive to predictive strategies, saving time, reducing costs and improving overall performance. It’s about creating smarter, safer spaces.”

Kahua’s C-FCA delivers real-time insights for smarter asset management delivery, empowering organizations with enhanced preventive maintenance insights and

centralized asset record management. The result, reduced operational costs, streamlined compliance and a safe and secure facility.

### **Redefining Industry Standards**

Kahua's latest innovation cements its position as a leader in construction project management. Already trusted by major stakeholders across government, healthcare, education, and commercial sectors, Kahua continues to deliver solutions that meet the evolving demands of modern construction. By enabling C-FCA approach, organizations can realize cost savings with preventative maintenance plans and run their facilities at optimal performance and safety standards.

### *Less Manual Work, More Financial Control – Sage Intacct Further Advances AI for Finance Teams*

13 February 2025

Sage, the leader in accounting, financial, HR, and payroll technology for small and mid-sized businesses (SMBs), announced new innovative AI-driven tools and automation features for Sage Intacct. These latest enhancements help finance teams save time, get trusted insights faster, and focus on growth by simplifying compliance, enhancing decision-making, and improving operational efficiency.

Introduced into Sage Intacct in December 2024, Sage Copilot, a generative AI-assistant for accounting, has rapidly evolved with direct feedback from customers\* to deliver new AI-driven capabilities that enable finance teams to streamline critical workflows and improve month-end close efficiency. Now with features like Search Help, Variance Analysis and Close Assistant, Sage Copilot reduces administrative burdens, provides real-time insights, and simplifies financial management. With AI-powered analysis and proactive alerts, finance professionals save time, budget owners gain real-time spending insights, and accounting teams close the books more accurately and confidently.

"The automation and AI-driven insights from Sage Intacct have allowed us to cut processing times in half and significantly reduce manual errors," said Christian Mulvihill, CFO at Greenidge Generation Holdings. "Beyond saving time and money, these tools have enhanced the accuracy and reliability of our financial data, enabling greater collaboration across teams and more confident decision-making. It's transformed how we operate and plan for the future."

### **Simplify Finance with AI and Automation**

According to Sage's report "AI: The opportunity for CFOs", 86% of finance leaders have already incorporated AI into their operations, but only 49% use specialised AI solutions designed explicitly for finance. Despite this, more than three-quarters (77%) of finance leaders recognize AI as a partner that enhances job satisfaction and enables more strategic operations.

"Applying AI in a way that drives real impact can be challenging for many SMBs, but these latest enhancements demonstrate how it can deliver tangible results," said, Susan Vincent, Managing Director Baker Tilly. "As a Sage partner, these advancements help our customers gain real value

while driving our growth, strengthening customer relationships, and positioning us as trusted advisors in a competitive market.”

To address the increasing complexity of financial operations — where manual processes and data silos can slow decision-making, Sage is also expanding automation with the latest enhancements, including AP Automation with Purchasing. This helps finance teams reduce manual effort, improve accuracy, and gain contextual insights. With organizations already processing more than 24 million invoices, valued at over \$10 billion and saving them 3-million hours, these latest advancements allow them to further focus on strategic goals, streamline complex workflows, and eliminate the bottlenecks.

"In speaking with customers daily, it's clear that time is their most valuable commodity," said Dan Miller, EVP Financials and ERP Division at Sage. "It isn't just about driving more efficiency, it's about giving them space to focus on moving their business forward and driving growth and these latest updates are about putting more time in their hands. By helping them to save hours during the month-end while providing faster insight into business performance, they can make confident, data-driven decisions that propel their businesses forward."

#### **Sage Intacct Release 1 2025 Enhancements Include:**

- **Sage Copilot Search Help:** Bringing instant, conversational answers finance teams, Sage Copilot’s generative AI-powered search enables quick and precise answers to how-to questions. With natural language understanding, Sage Copilot interprets complex queries, understands Intacct-specific terminology, and delivers useful answers fast. Availability: General availability with phased rollout to existing customers in UK & US
- **Sage Copilot Variance Analysis:** Now generally available, Sage Copilot Variance Analysis provides accounting and budget owners with real-time insights into budget variances. It uncovers spending issues and potential inaccuracies throughout the month— without having to wait for the close. Budget owners receive variances with easy-to-consume graphs and natural language descriptions of drivers of the variances. It also saves accounting teams from needing to compile and distribute variances, freeing them for higher value tasks. Availability: General availability with phased rollout to existing customers in UK & US
- **Sage Copilot Close Assistant:** Offering an at-a-glance view of month-end close progress, Close Assistant provides real-time visibility into key close status across entities and subledgers, identifies incomplete tasks, simplifies navigation, and keeps everyone aligned throughout the close process. Availability: Early Adopter in UK & US
- **AP Automation with Purchasing:** Helping to reduce hours spent manually matching POs to invoices with scalable policies and automation, this extension helps finance teams manage all accounts payable and purchasing tasks in one unified platform. Eliminating the need to switch between multiple systems, AP Automation with Purchasing leverages AI and machine learning to ensure invoices are automatically matched to purchase

orders, reducing errors and manual effort.

Availability: In all regions

- Clinical eProcurement:** Enhancing procurement workflows for large healthcare organizations with vendor punchout technology, this latest addition to Sage Intacct improves spend management and ensures compliance with procurement policies.  
 Availability: US from March
- Revenue Management Enhancements:** Simplifying compliance with ASC 606 and IFRS 15 standards, Sage Intacct Revenue Management automates complex revenue recognition processes at the push of a button. Now customers can bring their own billing solution when they migrate from another accounting platform to Sage Intacct. With support for more than 600 billing scenarios, Revenue Management can seamlessly integrate to third-party billing solutions, providing flexibility to customize workflows and generate accurate deferred revenue waterfalls and forecasts.  
 Availability: US, UK, AU, CA & ZA

### *PTC Launches ServiceMax AI, a Generative AI-Powered Field Service Assistant*

12 February 2025

PTC announced the release of the ServiceMax AI field service management assistant powered by generative artificial intelligence (GenAI). ServiceMax AI leverages the full documented history of a field asset stored in the ServiceMax® platform, including equipment data, service history, and known service resolutions, to help field service technicians get more done in less time. With the power of GenAI, technicians can use ServiceMax AI Chat to answer questions about a specific job or asset, automate manual documentation and scheduling tasks, and review proactive recommendations for predictive maintenance.

ServiceMax AI is based on decades of field service expertise and the latest GenAI technology, enabling service organizations to modernize their workflows and the technician experience.

### *Release Announcement of CADfeature 19.0 M3*

13 February 2025

Elysium has released CADfeature 19.0 M3.

#### **Key Enhancements**

##### **Function Enhancements**

- Significant performance and robustness improvements for both CADfeature Batch processing and Distributed mode across multiple workers

#### **Support New CAD Version**

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CAD	Versions added in 19.0 M3	Supported Versions
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NX	NX 2412 Series	NX 1899 Series – NX2412
Creo Parametric	11.0	3.0 – 11.0
Creo Elements/Direct	20.7	18.1 – 20.7
Solid Edge	2025	2019 – 2025
SOLIDWORKS	2025	2019 – 2025

### *Sev1Tech Launches Multi-Agent Generative AI-Driven Digital Twins Platform Vertasyn*

11 February 2025

Sev1Tech, a leader in providing information technology (IT), engineering, program management, C5ISR and cybersecurity systems integration and support services, has launched its new AI Digital Twin platform, Vertasyn. Leveraging MAGIE, a multi-agent generative intelligence engine, Vertasyn integrates live and historical data to provide a virtual representation of real-world entities and processes and more accurately simulate future outcomes.

“Vertasyn is the next evolution of digital twin technology, providing a game-changing solution that can increase operational efficiency up to 40% across industries,” said Greg Porter, Principal Solutions Architect at Sev1Tech. “Infused with generative AI, organizations can maximize the benefits of digital twins to achieve groundbreaking autonomy, self-optimization and data-driven insights.”

Digital twins allow commercial and defense organizations to enhance operational simulations more efficiently and cost-effectively than physical prototypes for flexible, scalable decision-making. With AI-driven automation, no-code virtual reality streaming, and seamless integration with model-based systems engineering (MBSE), IT and production systems, Vertasyn enables rapid deployment and ease of use — empowering organizations to connect, simulate and optimize their digital ecosystems with unmatched flexibility and scalability.

Combining MAGIE, Digital Orchestrator, Digital Catalog, Intelligence Center, and Digital Thread, Vertasyn will enable maintenance cost reduction, predictive data analytics, robust employee training and more, supporting agile and responsive modern organizations.

### *Sigmatrrix Launches VariSight v1.0 for Enterprise Variation Management*

12 February 2025

Sigmatrrix, experts in mechanical variation management, announced that VariSight version 1.0 is now available. VariSight is the latest addition to the suite of solutions that streamline and

enhance the mechanical variation management process. Our tolerance analysis and GD&T software provide users with powerful capabilities to help ensure consistency, optimize design functionality, minimize manufacturing errors, and improve the overall quality and performance of their products, all within an efficient and user-friendly platform.

VariSight is an enterprise-level solution for mechanical variation management that helps optimize product quality and facilitate informed decisions by connecting tolerance models to the MBD/MBE digital thread, capturing and transferring organizational knowledge, and accelerating the product development process.

Here are some key highlights from the initial release of VariSight:

- **Management of CETOL data** – Upload CETOL model data to VariSight directly from CETOL. Review the history of the CETOL data and visualize aggregated analysis results over time. Track user-specific contributions and improve collaboration efforts.
- **Track progress of system requirements** – Create system requirements in VariSight and link individual CETOL measurements to these requirements. Report on requirements that are satisfied by measurements and their aggregated status (Pass/Fail) over time.
- **Compare CETOL models** – Compare two revisions of a CETOL model to identify differences via a streamlined presentation of base model and comparison model. Identify geometric changes, tolerance changes, etc... between model iterations. Improve understanding of the root cause of changes that affect predicted quality.
- **Link to CAD data in Windchill PLM** – Search Windchill PLM from within VariSight to find desired CAD models. Create links to the CAD model metadata including version history and assembly structure. Update the linked data when changes are made to the model in Windchill.

VariSight v1.0 is available in English.

Raphael Nascimento, Product Manager for VariSight, commented, “The release of VariSight v1.0 marks the culmination of 3 years of development efforts, and it is the embodiment of the enterprise needs expressed by our customers for over 20 years. VariSight extends the value of our customers’ existing mechanical variation management efforts by expanding access beyond the individual analyst’s workstation to other stakeholders within the organization, improving collaboration, shortening time to market, and supporting the digital thread.”

### *TrueProject 2025 Now Available*

6 February 2025

Advanced Management Insight (AMI) is excited to announce the latest enhancements to TrueProject, the industry-leading AI-driven project oversight solution. The TrueProject 2025 release delivers smarter insights, faster actions, and greater clarity—empowering project leaders to identify risks early, make informed decisions, and drive successful outcomes with confidence.

*"With TrueProject 2025, we will be significantly reducing time spent searching for risks and increasing our focus on driving project and customer success," said Simon Pearson, Global Head of Consulting and Solutions of Coforge. "The AI-driven insights and streamlined interface will ensure our teams stay ahead of issues before they become roadblocks. It's a game-changer for project leaders and executives."*

With its refined dashboard experience, advanced AI-driven intelligence, and a newly structured Hierarchical KPI system, TrueProject ensures that users can prioritize what matters most and take immediate action to optimize project success.

*"At AMI, we're committed to ensuring project leaders, senior executives, and department heads can anticipate challenges and make informed decisions with confidence," said Tom Villani, CEO of AMI. "TrueProject 2025 is built to deliver faster, clearer insights—helping organizations achieve better outcomes with less effort and greater precision."*

### **Key Enhancements in TrueProject 2025**

- **Dashboards That Prioritize What Matters Most** No more searching for risks—TrueProject automatically identifies top project challenges and presents them front and center for immediate attention and swift action.
- **Hierarchical KPI Structure for Flexible Analysis** Leaders get a clear top-level view of project health and can drill down into specific KPIs for deeper insights when needed.
- **AI-Driven Intelligence at KPI Every Level** TrueProject's AI delivers predictive insights at the Project, Key Factor, and KPI levels, helping leaders proactively mitigate risks and improve outcomes.
- **Forensic Drill-Down for Deeper Analysis** Easily explore the underlying data behind any risk, KPI, or trend, ensuring complete visibility and control over project performance.
- **Streamlined Navigation for Instant Clarity** A redesigned, intuitive interface makes it faster and easier to access key project risks, trends, and insights.
- **Advanced Large Language Model (LLM) AI Integration** With LLM-powered intelligence, users receive sharper, more context-aware insights that enhance risk identification, decision-making, and governance.
- **Refined Look and Feel for a Better Experience** TrueProject 2025 introduces a modern, optimized interface that enhances usability, making it easier than ever to stay focused on the insights that drive success.

### **Availability and More Information**

TrueProject 2025 is now available for new and existing customers.