

Contents

CIMdata News.....	4
CIMdata to Host Free Webinar on The State of the PLM Economy	4
CIMdata to Participate in a Webinar on AI and GenAI-Powered Digital PLM and Digital Thread	4
Acquisitions.....	5
Hexagon to acquire Inertial Sense, strengthening its positioning portfolio.....	5
Company News	6
Agiloft Joins AWS ISV Accelerate Program to Deliver Data-first CLM to More Customers Worldwide.....	6
AMETEK Appoints Robert J. Amodei Senior Vice President, Controller and Scott M. DelOrefice, Vice President, Group Controller.....	7
AMETEK Releases 2025 Sustainability Report	8
ARKANCE Appoints Tobias Scheele as EVP of Americas to Accelerate Next Phase of Growth	8
AVEVA recognised as the winner of 2025 Microsoft Manufacturing Partner of the Year	9
Bechtle AG: Konstantin Ebert named as designated successor to current CEO Dr Thomas Olemotz.....	10
CGI advances in Partner Status with Snowflake, ServiceNow, and UiPath, accelerating client outcomes in AI, data and business automation	11
Deltek Celebrates the 18th Annual Most Valuable Project Award Winners at Deltek ProjectCon 2025.....	12
Digital Twin Consortium Welcomes Oversight as Member	16
Graphisoft Issues Key Update on Transition to Future-Proof Subscription Model.....	16
HCLTech achieves Microsoft Copilot Specialization	17
IFS and 1X Technologies Partner to Bring Industrial AI to the Physical World.....	18
IFS and Siemens Forge Strategic Partnership to Power the Autonomous Grid of the Future	19

L&T Technology Services, Autodesk Partner to Drive Digital Transformation in Process and Manufacturing Industries	20
Microsoft names Bechtle Global Surface Reseller Partner of the Year	21
Qualtrics Expands AI Leadership to Accelerate Purpose-Built Innovation and Customer Returns.....	22
Renesas Announces Enterprise Leadership Changes	24
SAIC Announces Organizational Changes Intended to Simplify Structure, Sharpen Focus and Deliver Sustainable Long-Term Growth and Shareholder Value Creation	26
Schneider Electric Launches Veteran Hiring Initiative to Build Mission-Ready Workforce for Critical Facilities	27
Siemens plans to deconsolidate Siemens Healthineers	27
Trimble Announces 2025 Construction Innovation Award Winners.....	29
Event News	31
Industrial AI Applied: IFS Showcases Real-World Impact of AI Through Industry-Specific Scenarios.....	31
Meet the Polygonica team at Formnext 2025	32
SAVE THE DATE - ESTECO International Users' Meeting 2026 dates announced	33
Smarter, Greener, More Connected: Nemetschek Group Highlights AI and Digital Twins at BIM World Munich.....	33
Trimble Highlights AI Strategy and Innovation at Dimensions User Conference	36
Financial News	37
Bechtle returns to growth.....	37
HOMAG: Improvement in earnings in the first nine months despite continued market weakness.....	40
KORE Reports Third Quarter 2025 Results	41
Rockwell Automation Reports Fourth Quarter and Full Year 2025 Results; Introduces Fiscal 2026 Guidance	43
Siemens - Earnings Release and Financial Results Q4 FY 2025: Record results for fiscal 2025	48
Stratasys Releases Third Quarter 2025 Financial Results.....	50
Velo3D Now Listed on Nasdaq (Ticker: VELO) Announces Third Quarter 2025 Financial Results.....	52
Implementation Investments	55
Clarks Boosts Efficiency and Global Agility with Centric PLM and Centric Planning	55

Emerson to Automate Lithium Americas’ Thacker Pass Lithium Project	56
Honeywell and TotalEnergies Pilot AI-Assisted Control Room to Accelerate Shift to Industrial Autonomy	57
Product News.....	58
Centric Software Launches AI-Powered End-to-End Price Management to Navigate Tariff Pressures and Maximize Margins	58
Deltek Unveils Intelligent Platform Innovations that Elevate the Project Lifecycle.....	59
Dyndrite Integrates with EOS Open Architecture to Unlock Full Vector-Level Toolpath Control, Including Advanced nLIGHT AFX Beam Shaping, Delivering 2-3X Productivity Gains Demonstrated by Joint Customer Ursa Major	61
OpenText™ Expands Collaboration with SAP to Deliver AI-Ready Cloud Content Management at Scale	62
Spirent Extends High-Performance GNSS Simulation to More Users Across the Development Lifecycle.....	63
Stratasys Announces New Materials, Features, and Software Advancements to Accelerate Additive Manufacturing Productivity.....	64
Trimble Empowers Civil Contractors with Advanced Site Management Capabilities for Mixed Technology Fleets	66
Trimble Launches New Trimble Financials Solution to Simplify Financial Management for Small-Business Contractors.....	67
Trimble Launches ProjectSight 360 Capture to Enhance Remote 3D Project Visualization and Progress-to-Plan Tracking	68
Trimble Marketplace Enhanced with New Trimble Connect and ProjectSight Integrations	69

CIMdata News

CIMdata to Host Free Webinar on The State of the PLM Economy

11 November 2025

CIMdata, Inc., the leading global PLM strategic management consulting and research firm, announces an upcoming free educational webinar, “The State of the PLM Economy.” This eagerly awaited annual webinar will take place on Thursday, December 11, 2025, at 11:00 a.m. (EST) and last for one hour.

If there is one constant in the PLM Economy, it is never dull. In this webinar, CIMdata will review the significant events of 2025 and discuss what we might look forward to in 2026 and beyond.

The webinar will help attendees:

- Develop a deeper understanding of the events of 2025 and their impact on the market.
- Identify key aspects of market moves that might suggest future actions.
- Gain a deeper understanding of the PLM market and the competitive landscape of leading PLM solution providers.

According to webinar host Stan Przybylinski, “The PLM Economy continues to grow organically and through mergers and acquisitions. Applications of Artificial Intelligence (AI) in PLM are expanding. The speed and range of change can be hard to track, a major reason people have come to value CIMdata’s work and opinion in this dynamic marketplace. This webinar is your “one-stop shop” for information about the PLM market in 2025.”

This webinar will be useful to product planners and managers, product portfolio managers, PLM team leaders and team members, PLM users, executives interested in a quick way to update themselves on the PLM economy, product managers, IT leaders, solution providers, financial analysts, and anyone who wants to learn about how PLM has progressed in 2025 and how it might move forward in 2026 and beyond.

During the webinar, attendees will have the opportunity to ask questions about the topics discussed. To find out more, visit <https://www.cimdata.com/en/education/educational-webinars/webinar-the-state-of-the-plm-economy-2025-and-beyond>. To register for this webinar, please visit <https://register.gotowebinar.com/register/4919713551939984991>.

CIMdata to Participate in a Webinar on AI and GenAI-Powered Digital PLM and Digital Thread

13 November 2025

CIMdata, Inc., the leading global research, consulting, and education firm specializing in Product Lifecycle Management (PLM) and the Digital Transformation it enables, announces its participation in an upcoming webinar, “Accelerating Transformation with Hitachi Digital Services’ AI and GENAI-Powered Digital PLM and Digital Thread.” The webinar, sponsored by

Hitachi Digital Services (HDS), is scheduled to take place on Thursday, December 18, at 11:00 AM EST.

Industrial enterprises face increasing pressure to deliver high-quality, sustainable, and profitable products faster than ever before. Despite years of digital initiatives, many struggle to connect their product and operational data into a cohesive digital thread. In this session, CIMdata and Hitachi Digital Services will explore how AI and Generative AI are redefining Digital PLM, enabling manufacturers to accelerate innovation, reduce costs, and achieve sustainability targets. Attendees will see how real-world GenAI applications—from predictive maintenance to automated quality inspections—are already transforming operations.

Those attending the webinar will:

- Learn how AI and GenAI are already delivering measurable results in PLM and manufacturing.
- Discover how HDS bridges ET–IT–OT for seamless digital transformation.
- Gain insights from experts who have deployed GenAI in production environments.

According to CIMdata’s Executive Consultant and Sustainability & Green Energy Practice Director, Mark Reisig, “With over 60 use cases already identified—and 20% live in production—Hitachi Digital Services is showing that GenAI isn’t hype. It’s actively reducing cycle times, improving quality, and delivering ROI across design, manufacturing, and service.”

This exclusive webinar targets a broad audience, including decision makers and C-level executives, as well as product and portfolio managers, PLM and engineering leaders, IT architects, digital transformation executives, operations and manufacturing leaders, and sustainability officers.

To learn more and register for this webinar, please

visit: <https://www.cimdata.com/en/events/cimdata-supported-events/event/878-webinar-accelerating-transformation-with-hitachi-digital-services-ai-and-genai-powered-digital-plm-and-digital-thread>.

Acquisitions

Hexagon to acquire Inertial Sense, strengthening its positioning portfolio

10 November 2025

Hexagon, the global leader in measurement & positioning technologies, announced an agreement to acquire Inertial Sense, a provider of tactical-grade global navigation solutions and inertial navigation systems (GNSS+INS), to strengthen the breadth of its positioning portfolio.

This acquisition marks a significant step in Hexagon's commitment to innovation and scalable growth in the rapidly evolving autonomous and positioning technology space. Inertial Sense's capabilities will complement Hexagon's assured positioning, navigation, and timing (PNT)

portfolio, which provides an affordable, high-performance navigation solution to customers across aerospace & defence, robotics, and unmanned aerial vehicle (UAV) industries.

Inertial Sense has established itself as a trusted provider of high-performance navigation solutions across a wide range of defence and commercial applications, with over 30,000 inertial systems deployed worldwide. Their patented designs and proprietary technology enable tactical-grade GNSS+INS solutions for space-constrained applications, delivering centimetre-level accuracy with a competitive price point.

"Assured PNT is critical to success of our customers," said Anders Svensson, President and CEO, Hexagon. "The team at Inertial Sense has developed an impressive array of GNSS+INS solutions which address the assured PNT requirements of our customers and fit seamlessly into our aerospace and defence product portfolio, while also providing opportunities for expansion into robotics and UAV applications."

Inertial Sense, headquartered in Utah, USA, is expected to generate revenues of around \$5m USD in 2025, with strong growth rates and profitability in-line with Autonomous Solution's average levels. Inertial Sense will be reported within Hexagon's Autonomous Solutions business area. Completion of the transaction is subject to regulatory approvals and other customary conditions and is expected to be finalised in the first half of 2026.

Company News

Agiloft Joins AWS ISV Accelerate Program to Deliver Data-first CLM to More Customers Worldwide

10 November 2025

Agiloft, the global leader in data-first contract lifecycle management (CLM), announced that it has joined the Amazon Web Services (AWS) Independent Software Vendor (ISV) Accelerate Program, a co-sell program for AWS Partners that provides software solutions that run on or integrate with AWS.

Through this program, Agiloft will work directly with AWS Partners to drive new partnerships by directly connecting participating ISVs with the AWS Sales organization, accelerating Agiloft's mission to help enterprises unlock the full value of their contracts

"By joining the AWS ISV Accelerate Program, Agiloft is able to strengthen our ability to deliver agile, connected, and intelligent CLM solutions to AWS customers worldwide," said Aaron Koenderman, VP of Global Alliances at Agiloft. "Working with AWS field sellers and providing simplified transactions through the AWS Marketplace enables our customers to transform contracting into a strategic advantage, improving efficiency, compliance, and revenue impact, while, further leveraging their investment with AWS."

The AWS ISV Accelerate Program gives Agiloft access to dedicated co-sell support and benefits to meet customer needs through collaboration with AWS field sellers globally. Co-selling

provides better customer outcomes and assures mutual commitment from AWS and its partners.

Agiloft's Data-first Agreement Platform connects people, processes, and systems across the enterprise by automating workflows, centralizing contract data, and embedding AI on the inside™ to surface insights that speed up reviews, reduce risk, and accelerate deal cycles. With deep configurability and robust integrations, Agiloft empowers organizations in healthcare, financial services, the public sector, and other highly regulated industries to gain visibility and control into every stage of the contract lifecycle.

AWS ISV Accelerate Program members are held to the industry's highest standards and must undergo a comprehensive evaluation to gain acceptance into the program. Agiloft participated in a thorough architectural and security review to ensure the quality and design of its solutions. Proof of customer excellence was also reviewed to validate the successes Agiloft customers have achieved across industries.

AMETEK Appoints Robert J. Amodei Senior Vice President, Controller and Scott M. DelOrefice, Vice President, Group Controller

7 November 2025

AMETEK, Inc. announced the appointment of Robert J. Amodei as Senior Vice President, Controller effective January 1, 2026. Mr. Amodei currently serves as Vice President, Assistant Controller. He will replace Thomas M. Montgomery who has announced his retirement after 42 years of distinguished service with AMETEK. Mr. Montgomery will remain with the company as a Senior Advisor through 2026. AMETEK also announced the appointment of Scott M. DelOrefice as Vice President, Group Controller, Electromechanical Group effective January 1, 2026. Mr. DelOrefice currently serves as Divisional Vice President, Finance – Engineered Materials, Interconnects & Packaging division.

"I am pleased to announce Rob's well-deserved promotion to Senior Vice President, Controller. Rob is an experienced financial leader with a deep understanding of AMETEK, our strategy and our financial organization. His demonstrated track record of success makes him the ideal successor for this position, and I am confident he will excel in this new role," commented David A. Zapico, AMETEK Chairman and Chief Executive Officer. "I also want to extend my deepest gratitude to Tom Montgomery for his invaluable contributions and steadfast leadership over his remarkable 42-year career. We wish him all the best in his retirement."

"I would also like to congratulate Scott on his new role as Group Controller. Scott has been an outstanding leader within our Finance organization and is ideally suited for this expanded role. These leadership transitions highlight the depth and quality of talent across our organization and our strong focus on leadership development," added Mr. Zapico.

Mr. Amodei has been with AMETEK for 36 years, having joined the company as part of the Financial Management Program. Prior to his current role, Mr. Amodei held numerous roles of increasing responsibility including Vice President - Group Controller, Vice President -

Operational Finance and Accounting, Vice President - Audit Services, Director of Operational Accounting and Division Vice President & Controller.

Mr. Amodei earned a Bachelor of Science degree in Finance from St. Joseph's University. He is also a Certified Public Accountant, a Chartered Global Management Accountant, and a member of both the American and Pennsylvania Institutes of Certified Public Accountants.

Mr. DeLorefice has been with AMETEK for 8 years. Prior to joining AMETEK, he served as Chief Financial Officer at Asahi Refining North America. He previously held financial leadership roles with Johnson Matthey and began his career at Arthur Andersen. Mr. DeLorefice earned a Bachelor of Science degree in Accounting and a Master of Business Administration degree, both from Villanova University.

AMETEK Releases 2025 Sustainability Report

11 November 2025

AMETEK, Inc. is proud to release its 2025 Sustainability Report, a biennial publication that presents a comprehensive update on AMETEK's global sustainability initiatives. The report highlights AMETEK's integrative approach to sustainability centered around key elements - upholding sound governance, protecting our environment, investing in our people, partnering with our communities, and developing sustainable product solutions.

"AMETEK's approach to sustainability begins with our core values and governance structure, providing our colleagues with the foundation to advance sustainability initiatives across our businesses," said David A. Zapico, AMETEK Chairman and Chief Executive Officer. "Their combined efforts reflect who we are: an organization driven by purpose, powered by innovation, and committed to making a safer, sustainable, and more productive world a reality."

The report provides a comprehensive overview of AMETEK's sustainability journey and progress in key areas. AMETEK continues to make meaningful progress toward its Scope 1 and Scope 2 GHG emissions target to reduce intensity by 40% by 2035, compared to a 2019 baseline. The company has achieved a 33% reduction in emissions intensity, with a 25% reduction in absolute emissions recorded over the same period.

The report also includes a small sample of AMETEK's many products and solutions that help customers achieve their sustainability goals and support the transition to a low-carbon future.

ARKANCE Appoints Tobias Scheele as EVP of Americas to Accelerate Next Phase of Growth

13 November 2025

ARKANCE, a global leader in technology and services for the architecture, engineering, and construction (AEC) and manufacturing industries, announced that seasoned enterprise technology leader Tobias Scheele has been appointed Executive Vice President (EVP) of Americas and now leads its U.S. operations. Scheele succeeds Daniel Counts, founder of U.S.

CAD (acquired by ARKANCE in 2023), who will transition to a Strategic Advisor role supporting global strategy and long-term growth.

An accomplished executive and visionary leader, Scheele brings extensive experience advancing industrial software, enterprise technology, and operational strategy at leading global companies, including Schneider Electric and AVEVA. Throughout his career, he has overseen financial and go-to-market strategies, led large-scale M&A integrations, and managed complex commercial operations and digital product portfolios, all centered on delivering customer value, innovation, and sustainable growth.

“This transition reflects the strength and depth of our leadership team in the U.S. and across our global organization,” said Greg Arranz, Chief Executive Officer at ARKANCE. “Daniel founded U.S. CAD and built the foundation for our U.S. operations, guiding the business through decades of remarkable growth, resilience, and innovation. Since joining ARKANCE, he has continued to shape our evolution through strategic acquisitions, trusted partnerships, and a people-first culture. I am deeply grateful for his vision and leadership, and I am pleased he will continue to play an integral role as an advisor to our global business. With Tobias stepping in, I am confident he is the right leader to scale our impact, deliver even greater value for our customers and partners, and advance our mission.”

“Leading this organization for more than two decades has been a true honor,” said Daniel Counts, Strategic Advisor at ARKANCE. “From founding U.S. CAD in 1999 and realizing so many achievements along the way, I have had the privilege of collaborating with extraordinary people who share a deep commitment to our customers, partners, and one another. As I transition into a global advisory role, I am excited to stay connected to our U.S. team, partners, and customers while helping shape future strategy and ongoing transformation for ARKANCE, to benefit our customers, team members, and the industries we serve.”

“I am deeply honored to step into this role at an organization with a proud legacy and a bright future,” said Tobias Scheele, EVP of Americas at ARKANCE. “Over the past several weeks, I have had the privilege of working closely with Greg, Daniel, and our U.S. leadership team, gaining a deeper understanding of our people, customers, and partners, and the tremendous opportunities ahead. The U.S. AEC industry is at a pivotal moment that calls for greater innovation, smarter use of data, and more connected platforms and workflows to meet today’s challenges and prepare for the future. I am energized to build on this momentum and drive the U.S. business to its full potential in the next chapter of growth.”

AVEVA recognised as the winner of 2025 Microsoft Manufacturing Partner of the Year

12 November 2025

AVEVA, a global leader in industrial software, driving digital transformation and sustainability, today announced it has won the 2025 Microsoft Manufacturing Partner of the Year Award. The company was honoured among a global field of top Microsoft partners for demonstrating excellence in innovation and implementation of customer solutions based on Microsoft Azure technology.

AVEVA and Microsoft equip operations teams with AI-powered real-time data insights, enabling smarter manufacturing, stronger supply chains and enhanced consumer relationships. The collaboration combines AVEVA's specialised industry expertise with the power of Microsoft Azure, Microsoft Fabric and advanced generative AI technologies across solutions such as the neutral industrial intelligence platform CONNECT, built on Microsoft Azure.

"We're proud to be named Microsoft's 2025 Manufacturing Partner of the Year. The award and our work together validates what we're seeing on factory floors around the world: pairing deep industrial domain expertise with hyperscale cloud intelligence can fundamentally reimagine what's possible in manufacturing and industry. Capitalising on the business and sustainability opportunities ahead of the sector requires the kind of sustained innovation that only true ecosystem partnerships can enable," says Rob McGreevy, chief product officer, AVEVA.

AVEVA is a top partner for Microsoft Cloud for Manufacturing, committed to joint innovation and go-to-market strategies with a strong track record in improving efficiency, sustainability and business-to-plant collaboration benefits for manufacturers and industrial companies.

The Microsoft Partner of the Year Awards recognise Microsoft partners who have developed and delivered outstanding Microsoft Cloud applications, services, devices, and AI innovation during the past year. This year, we received more than 4,600 nominations from 100 countries and regions. AVEVA was recognised for providing outstanding solutions and services in manufacturing.

The Manufacturing Partner of the Year Award recognises a partner organisation that excels at providing innovative and unique services or solutions based on Microsoft technologies to industrials and manufacturing customers—which include industrial equipment, aerospace, farm equipment, high tech and electronics, semiconductor, chemicals, and agriculture organisations—demonstrating thought leadership in their industry. Winners demonstrate deep industry knowledge and expertise, consistent, high-quality, predictable service, and strong growth in new customer additions and revenue by leveraging the latest Microsoft technology as their solution platform.

"Congratulations to all the winners and finalists of the 2025 Microsoft Partner of the Year Awards", said Nicole Dezen, Chief Partner Officer and Corporate Vice President at Microsoft. "This year, our partners harnessed the transformative power of Microsoft's Cloud and AI platforms to deliver transformative solutions that redefine the boundaries of innovation. The energy and ingenuity across our ecosystem continue to inspire us. The 2025 honourees exemplify what's possible when technology and vision unite to empower customers around the world."

The 2025 Microsoft Partner of the Year Awards are announced ahead of Microsoft Ignite, which will be held in San Francisco from November 18-21.

Bechtle AG: Konstantin Ebert named as designated successor to current CEO Dr Thomas Olemotz

10 November 2025

The Supervisory Board of Bechtle AG has resolved to proactively extend Konstantin Ebert's term on the Executive Board by three years, through to 31 December 2028, and to designate him as the successor to current CEO Dr Thomas Olemotz. The formal resolution will be adopted at the Supervisory Board meeting on 4 February 2026. Dr Olemotz's contract runs until 31 December 2026, and he is set to remain in his role throughout the coming year. Konstantin Ebert joined Bechtle in 2021 as Executive Vice President and became a member of the Executive Board on 1 January 2024. As COO, he oversees multichannel operations across France, Switzerland, the Netherlands, Belgium, the United Kingdom, Ireland, Italy, Spain, Portugal, Poland, Hungary and the Czech Republic. Aged 54, he has extensive international experience and a deep understanding of the IT industry, gained through roles in consulting, with technology providers, and in IT systems integration.

"Over the past five years, Konstantin Ebert has driven Bechtle's international expansion with impressive momentum and played a key role in the strategic transformation into a multichannel organisation. With him, a firm believer in the European idea and a true team player will chair the Executive Board—someone who truly embodies Bechtle's values and brings fresh impetus to the company's ongoing development," says Klaus Winkler, Chairman of the Supervisory Board of Bechtle AG. "The early extension of his contract and his appointment as CEO recognise his achievements to date and, above all, underscore the confidence that Bechtle will continue its successful trajectory under his leadership."

About Konstantin Ebert: Konstantin Ebert joined Bechtle in February 2021. A graduate in business administration, he previously spent four years as a manager at TeamViewer and nine years at NetApp, where he held various international leadership roles. Born in 1971, he began his career in the IT industry in 1998 as a consultant at ITC Deutschland, followed by positions at Fujitsu Siemens Computers and T-Systems Business Services. A father of three, he lives with his family near Heidelberg.

About Dr Thomas Olemotz: Dr Thomas Olemotz joined Bechtle in 2007 as Chief Financial Officer. In January 2009, he began his transition into the CEO role, succeeding company founder Ralf Klenk, and was formally appointed to chair the Executive Board in June 2010. In this role, the 63-year-old has also overseen the company's financial functions. Starting 1 January 2026, Christian Jehle will assume responsibility for the areas currently overseen by Dr Olemotz in the finance domain as CFO. As announced by Bechtle on 21 May 2025, Christian Jehle's contract runs until 31 December 2028.

CGI advances in Partner Status with Snowflake, ServiceNow, and UiPath, accelerating client outcomes in AI, data and business automation

4 November 2025

CGI, one of the world's largest independent technology and business consulting services firms, announced it has achieved Elite Partner status with both Snowflake, the AI Data Cloud company, and ServiceNow, the AI platform for business transformation. CGI has also been recognized as a Diamond Partner with UiPath, a global leader in agentic automation, the highest tier in the UiPath partner program.

These achievements place CGI among the leading partners in each program, underscoring the company's Global Alliances strategy and capabilities. ServiceNow and Snowflake Elite Partner statuses reflect the company's extensive certified expertise, strong client references, and proven success in delivering industry-focused outcomes globally on the respective platforms. CGI is also named as a Snowflake Industry-Certified Provider for the public sector and automotive industries.

"Attaining Elite Partner status with Snowflake and ServiceNow demonstrates CGI's commitment to helping clients achieve AI-driven business outcomes that enhance operational efficiency, visibility, and decision-making," said Vijay Srinivasan, President, U.S. Commercial & State Government, CGI and Global Executive Alliance Sponsor. "For over two decades, CGI has delivered AI-powered intelligent solutions through trusted human-agent partnerships. Through our eight Global Centers of Excellence, we have implemented thousands of ServiceNow solutions, while Snowflake-powered solutions, such as CGI Advantage and CGI Transcend, continue to help clients achieve measurable results and accelerate digital transformation."

As a Diamond Partner for UiPath, CGI has demonstrated outstanding proficiency in delivering end-to-end business automation solutions, helping clients boost productivity, streamline operations, and accelerate transformation. UiPath has additionally recognized CGI as an Agentic Automation Fast Track Partner for embracing early access and training, use case development, client implementations and product contribution.

"We are proud to be recognized as a UiPath Diamond Partner for our commitment to helping clients scale automation and achieve measurable outcomes," said Rakesh Aerath, President, CGI Asia Pacific Global Delivery Center of Excellence and Global Executive Alliance Sponsor. "Since 2018, our partnership with UiPath has helped clients automate complex processes, streamline interactions, and improve efficiency and the user experience, highlighting CGI's expertise in delivering intelligent automation for long-term client success."

Through its Global Alliances program, CGI combines deep industry knowledge and end-to-end services with leading technologies from partners to enable clients across commercial and public sectors to embrace and embed emerging technologies such as Generative and Agentic AI in order to drive efficiency, growth and organizational resilience. CGI's alliance strategy is highly inclusive, featuring relationships with over 150 technology companies, which maintains the firm's agility in selecting the best technology solutions for the needs and priorities of each client, including data sovereignty.

Deltek Celebrates the 18th Annual Most Valuable Project Award Winners at Deltek ProjectCon 2025

10 November 2025

Deltek, the leading global provider of software and solutions for project-based businesses, announced the winners of its annual Most Valuable Project (MVP) Awards at Deltek ProjectCon 2025, the company's annual user conference. The Deltek MVP Awards honor the most innovative organizations among Deltek's worldwide customers and partners across eight categories:

The Architecture and Engineering (A&E) Award

- **Award Background:** Recognizes an A&E firm utilizing Deltek Vantagepoint to successfully execute projects.
- **Winner:** Zutari is a leading buildings and infrastructure engineering and advisory practice with a proud legacy of over 90 years across Africa and the Middle East. The company partners with clients throughout the infrastructure lifecycle to deliver innovative, digitally enabled solutions across Buildings, Water Resources & Treatment, Mining & Industrial Infrastructure, Energy & Power, Transport & Mobility, Sustainability, and other sectors.
- **Results:** With Deltek partner Silversoft, Zutari implemented Deltek Vantagepoint and
 - Increased top-line growth by more than 20% with only an 8% increase in headcount.
 - Reduced project losses by nearly 50%.
 - Established a single, integrated ERP system to support real-time, data-driven decision-making.

The Consulting Award

- **Award Background:** Recognizes a consulting firm using Deltek solutions as a key technology to deliver successful engagements to their clients.
- **Winner:** Omnicom Media Group India provides an Agency as a Platform (AaaP) approach by connecting best-in-class brands to demand capabilities that deliver better business outcomes for clients.
- **Results:** With Deltek Replicon's Time Bill Plus, Time Off Plus and Time Attend Plus, Omnicom:
 - Reduced manual effort by 40%.
 - Increased compliance to 95%.
 - Real-time workforce visibility, fewer errors, and faster, data-driven decisions, boosting efficiency and scalability across the organization, and unifying operations for more than 500 users.

The Construction Award

- **Award Background:** Recognizes a construction firm utilizing Deltek ComputerEase to keep jobs on track.
- **Winner:** Gottstein Corporation is a leading industrial contractor serving the manufacturing industry with a primary focus on food and beverage production.
- **Results:** With Deltek ComputerEase, Gottstein Corporation has:
 - Scaled its growth for the past decade.

- Doubled down on innovation in its goal to become a billion-dollar company.

The Enterprise Award

- **Award Background:** Recognizes a large business leveraging Deltek solutions to achieve a global mission.
- **Winner:** KPMG is a global organization of independent services firms providing Audit, Tax and Advisory services. Within the government and public sector, KPMG leverages its global experience to enhance digital footprints and promote sustainable practices in cities, defense, education, human and social services, and international development.
- **Results:** By migrating from Deltek Costpoint on-premise systems to Deltek Costpoint in the Cloud, KPMG:
 - Modernized its entire Deltek infrastructure – the backbone of KPMG’s Federal practice finance and accounting.
 - Eliminated 49 legacy servers, improved reporting performance and ensured compliance with federal audit requirements like DCAA and CMMC 2.0.
 - Supported over 2,300 employees for accurate billing, streamlined updates and long-term cost savings.

The Government Contracting Award

- **Award Background:** Recognizes a firm that is using Deltek solutions to successfully execute business with federal, state and local governments.
- **Winner:** Sierra Nevada Company (SNC) is a trusted global leader in aerospace and national security and its innovative solutions enable connected protection through command, control and communications systems.
- **Results:** SNC uses Deltek Costpoint, Cobra, PM Compass, and ProPricer on large multi-billion dollar programs across the portfolio to support:
 - Timekeeping, inventory management, and BI reporting for over 4,500 employees.
 - Full EVM compliance, including Initial Baseline Reviews, Compliance Reviews, multiple IPMDAR deliveries, and data sets for seamless customer reporting.

The Partner Award

- **Award Background:** Recognizes a Deltek partner and customer that together have completed an exceptional implementation of a Deltek solution.
- **Winner:** Lexell Blue is a Deltek Premier Partner recognized for excellence in delivering transformative solutions. With deep expertise in mergers and acquisitions, data migration, manufacturing, integrations/extensibility, and full-scale implementation services across the Deltek Costpoint family of products, Lexell Blue brings unmatched knowledge and precision to every engagement.

- **Results:** In partnership with their enterprise client in the government contracting industry, Lexell Blue helped:
 - Reimplement Deltek Costpoint to modernize and consolidate legacy systems into one powerful ERP platform.
 - Reduce IT overhead, achieve 98% time entry adoption, and complete on-time financial close to support their 6,000 users.

The Professional Services Award

- **Award Background:** Recognizes a firm doing innovative work and succeeding with the help of Deltek solutions.
- **Winner:** IMEG Consultants Corp. is a leading U.S.-based engineering and consulting firm that delivers a rare combination — the broad expertise of a national leader with the personal relationships and deep collaboration of a local firm.
- **Results:** IMEG worked with strategic partner Baker Tilly on a unique solution related to FAR compliance within Deltek Vantagepoint, resulting in:
 - Transitioning 3,000 employees across more than 90 locations from a third-party expense platform to Deltek Vantagepoint Expense Reporting.
 - Lowering costs, enabling faster processing, and achieving smoother integration while maintaining FAR-compliant accounting of travel-related per diems.
 - Realizing a monetary return on investment and eliminating reliance on daily API transfers within four months.

The Small to Midsize Business Award

- **Award Background:** Recognizes a growing business doing innovative work and succeeding with the help of Deltek solutions.
- **Winner:** Adaptic LLC delivers innovative solutions in software development, systems engineering, analytics, and data science in support of the Intelligence Community.
- **Results:** Adaptic leveraged Deltek Costpoint and Deltek Dela's AI-powered time entry integrated with Microsoft Teams to:
 - Empower its growth from one employee to 75 with minimal admin staff, while operating within secure SCIF environments.
 - Reduce accounting entry time by 75%.
 - Save 50% of time onboarding.
 - Improve business development tracking by 90%.

“On behalf of everyone here at Deltek, congratulations to all the MVP award winners. It’s an honor to stand with our customers and partners to help them achieve their mission-critical business goals,” said Margo Margo Martin, Chief Customer Officer at Deltek. “These winners

are leaders in their industries, and we look forward to seeing how they grow in the years ahead.”

Digital Twin Consortium Welcomes Oversight as Member

12 November 2025

Digital Twin Consortium® (DTC™) announced that Oversight has joined the consortium. Oversight is a global leader in Spatial AI and 3D LiDAR-based software. The company empowers infrastructure operators in airports, hospitals, factories, and other high-dwell environments to digitize and understand the physical flow of people and vehicles through Motional Digital Twins.

Based in Paris, the company also operates offices in San Francisco and Hong Kong, supporting customers across five continents and enabling the anonymous tracking of over 280 million people every year.

Its 3D Spatial Intelligence platform leverages LiDAR data to drive operational excellence, elevate customer experiences, and strengthen security. Oversight’s decision to join DTC reflects its commitment to accelerating the adoption of Digital Twins and enabling technology and contributing its expertise to industry standards and best practices.

With passenger volumes increasing and infrastructure reaching maximum capacity, airports and other complex environments require both real-time visibility and predictive insights of physical flows.

Oversight’s Spatial Intelligence platform transforms raw 3D LiDAR data into precise and fully anonymous actionable business information, generating a real-time Motional Digital Twin of entire facilities that enables operators to monitor hundreds of thousands of travelers simultaneously and optimize staffing, queue management, and space utilization.

By joining DTC, Oversight aims to collaborate with other members to develop interoperable frameworks and accelerate digital twin adoption in aviation and beyond.

“Motional Digital Twins aren’t the future — we have deployed them at large scale across airports, venues, and factories worldwide through our Spatial AI platform, which delivers anonymous, real-time insights that make operations smarter and safer. We’re eager to work with DTC members to advance open standards and expand the reach of digital twin technology,” said Raul Bravo, President and Co-founder of Oversight.

“We’re excited to welcome Oversight to the DTC,” said Dan Isaacs, GM & CTO, DTC. Their expertise in using Spatial AI for Motional Digital Twins in high-traffic applications such as airports and more will help to advance the adoption of digital twins.”

Graphisoft Issues Key Update on Transition to Future-Proof Subscription Model

4 November 2025

Graphisoft, the leading Building Information Modeling (BIM) software solution developer for architecture and multidisciplinary design, announced that its 2025 conversion terms will be extended until March 31, 2026. Other key dates in its multi-year subscription transition

program, such as the availability of Archicad perpetual licenses, remain unchanged. Graphisoft also clarified its intentions regarding developing long-term conversion subscription pricing.

As announced in April 2024 and further detailed in September 2024, existing customers holding Archicad perpetual license(s) can purchase additional Archicad perpetual and SSA/FWD licenses and upgrade earlier versions of Archicad through December 31, 2025. Customers are encouraged to contact their local Archicad provider for end-of-sale perpetual purchase options.

Graphisoft has now extended the terms of the 2025 subscription conversion program conditions until March 31, 2026. Customers with SSA/Forward contract terms in Q1 2026 can also choose to renew their contracts for one last cycle (subject to local terms and conditions).

“We understand that price stability and long-term predictability are essential to our customers’ success,” said Daniel Csillag, CEO of Graphisoft. “That’s why we are committed to exercising care and discretion in setting prices — we have no plans for sudden or disproportionate changes after the transition. Unless there are significant shifts in economic or market conditions, we intend to implement modest, predictable annual adjustments to gradually align our conversion subscriptions with the long-term list price.”

HCLTech achieves Microsoft Copilot Specialization

11 November 2025

HCLTech, a leading global technology company, has achieved the Microsoft Copilot Specialization, becoming one of the first Global System Integrators (GSIs) to earn this recognition. This milestone highlights HCLTech’s advanced capabilities in deploying Microsoft 365 Copilot, Copilot Chat, Copilot Studio and agentic extensibility.

HCLTech now has 23 Microsoft specializations, which help to deliver measurable impact across Microsoft products like Azure, Microsoft 365, Dynamics 365 and Security.

HCLTech’s achievement of the Copilot specialization is based on successful engagements with enterprise customers that showcase role-based deployments, custom extensions and custom copilots across industries. HCLTech enabled a global biopharma company to rapidly scale AI adoption, drive engagement among 5,000+ M365 Copilot users and save over three hours per user weekly through targeted training and automation. For a global digital payments leader, HCLTech’s AI-powered Claims Processing Agent boosted processing capacity by 50% and accelerated reimbursements for 7,000+ employees by integrating Copilot Studio, Azure OpenAI and Azure AI services with ServiceNow and Workday.

“This recognition underscores our proven ability to transform enterprise processes through secure, scalable and human-centric AI solutions — delivering measurable business value and deepening our strategic alignment with Microsoft,” said Ajit Moodliar, SVP and Global Head of the Microsoft Ecosystem Unit at HCLTech. “At HCLTech, we’ve embraced AI across our value streams and service transformation initiatives, which serves as a blueprint for clients, reinforcing the combined value of HCLTech AI Services on Microsoft Cloud and AI Platform.”

“HCLTech’s achievement of the Microsoft Copilot Specialization reinforces their deep expertise and commitment to delivering transformative AI Business solutions. As one of our earliest

global partners to earn this recognition, HCLTech continues to set the benchmark for innovation, helping customers unlock the full potential of Microsoft Copilot to drive productivity, collaboration and business agility," said Stephen Boyle, Vice President, Global SI & Advisory at Microsoft.

IFS and 1X Technologies Partner to Bring Industrial AI to the Physical World

13 November 2025

IFS, the leading provider of Industrial AI software, announced at Industrial X Unleashed a strategic partnership with 1X Technologies (1X), to jointly industrialize humanoid robotics for asset-intensive industries. The collaboration will combine 1X's humanoid robots with IFS.ai to develop and deploy production-ready robotics solutions alongside select customers across manufacturing, utilities, aviation and other industrial settings.

The partnership creates a unified digital-physical operational environment where intelligent robots work directly within enterprise business processes. By integrating humanoids with IFS.ai, IFS and 1X will deliver solutions that close the loop from physical execution to business intelligence, enabling real-time orchestration of robotic operations and seamless data flow between physical work and enterprise systems.

IFS and 1X will work with select customers to industrialize and validate humanoid robotics solutions across high-impact use cases: manufacturing and smart factory automation, IoT-enabled robotics feeding real-time operational data into IFS.ai, field service automation combining robotic hardware with intelligent maintenance orchestration, and vertical-specific applications for warehousing, aviation MRO to utility maintenance. This collaborative approach with pioneering customers will ensure solutions are production-ready and deliver measurable operational outcomes.

"This partnership represents an exciting opportunity to bring together the physical and digital AI worlds," said **Christian Pedersen, Chief Product Officer at IFS**. "By integrating 1X's advanced robotics with IFS.ai, we're creating solutions where intelligent machines and intelligent systems work in harmony. This isn't about adding robotics as a feature, it's about embedding intelligence in context, delivering real value to customers operating in asset-intensive environments. We're focused on making a meaningful difference for businesses that manufacture, service, and maintain critical assets."

"This collaboration creates a seamless connection between physical execution and intelligent business processes," said **Jorge Milburn, EVP Sales & Operations at 1X Technologies**. "By integrating our humanoids with IFS.ai, we're building solutions where robots don't just operate in isolation, they understand operational context, adapt to changing conditions, and deliver data that drives better decisions across the enterprise."

Building on Industrial AI Leadership

The Future Industrial Workforce: Humans, Digital Workers, and Robots

The partnership represents a critical step in IFS's vision of workforce multiplication in industrial

operations. Industrial sectors face massive labor shortages: 1 million open jobs in the U.S. alone, half in manufacturing, while re-industrialization and energy demand accelerate.

Where operations today rely on 300 human workers barely covering demand, the future holds 3,000+ total workers: human experts elevated to orchestration and judgment calls, digital workers (AI agents) running diagnostics and workflows 24/7, and robotic workers inspecting assets and handling hazardous work in challenging environments. For the first time in industrial history, output is no longer limited by how many humans organizations can hire.

IFS orchestrates all three as one integrated system, the only platform designed to schedule, manage, govern, and optimize human, digital, and robotic workers together. The 1X partnership extends this capability into the physical world, enabling robotic workers to be deployed and managed within the same enterprise platform that runs operations.

The partnership builds on IFS's Industrial AI strategy, including the Nexus Black innovation accelerator and recent acquisitions of TheLoops and 7Bridges, which have positioned IFS to deliver agentic AI capabilities across customer operations. With advanced robotics integration, IFS continues to build the platform for the complete future of industrial work.

The integrated solutions will be showcased to IFS customers globally, with commercial availability planned for 2026.

IFS and Siemens Forge Strategic Partnership to Power the Autonomous Grid of the Future

13 November 2025

At Industrial X Unleashed, IFS, the leading provider of Industrial AI software, announced a strategic partnership with Siemens to deliver integrated, AI-driven solutions that will revolutionize how energy, utilities, and infrastructure operators plan, manage, and service critical grid assets. The collaboration unites Siemens' world-class domain expertise in grid planning, electrification, and smart infrastructure with IFS's market-leading capabilities in enterprise asset management, field service management, and AI-powered scheduling optimization.

Together, the companies are addressing the most pressing challenges facing critical infrastructure operators: aging assets, supply chain disruption, labor shortages, and the urgent imperative to accelerate the energy transition through digital transformation and autonomous grid operations.

The IFS and Siemens partnership delivers a unified solution that bridges the critical gap between engineering and financial planning, operational technology and information technology, and strategic asset decisions and real-time field execution. IFS is partner in the Siemens Xcelerator marketplace.

By integrating IFS's AI-powered enterprise asset management, field service, and asset investment planning capabilities with Siemens' Gridscale X solutions, utilities and energy operators gain unprecedented operational intelligence across their entire infrastructure.

The result: A pathway toward autonomous, self-optimizing grid operations that address today's most critical infrastructure challenge. As utilities rapidly integrate distributed energy resources like solar and wind at scale, these inverter-based resources are transforming grid dynamics – creating both unprecedented opportunity and complexity. The combined solution enables utilities to manage this transition effectively, improving uptime, reducing costs, and driving measurable sustainability outcomes while maintaining the grid reliability and resilience that society depends on.

This cloud-ready, modular approach enables digital transformation without disruptive rip-and-replace projects, delivering industry-specific solutions purpose-built for utilities, energy infrastructure, manufacturing, and critical facilities.

Max Roberts, Chief Operating Officer, IFS, said: “The autonomous grid isn’t a distant vision – IFS and Siemens are making it a reality today. By combining Siemens’ unmatched grid intelligence with IFS’s Industrial AI platform, we’re enabling utilities to make smarter investment decisions, predict and prevent asset failures, and orchestrate field operations with unprecedented precision. Together, we're engineering the resilient, sustainable infrastructure that will define the next decade.”

Dr. Sabine Erlinghagen, CEO of Siemens Grid Software: “The complexity of modern grid operations demands more than incremental improvements; it requires a fundamental transformation in how we plan, operate and maintain grids. We are delighted to partner with IFS, bringing together the best of engineering excellence and operational intelligence to help our customers tackle their biggest challenges. With our joint vision, a lot is possible: faster grid modernization, reduced operational risk, and the agility to embrace the distributed energy future while maintaining the reliability society depends on.”

Timothy Swanson, Industry Advisor and Retired CIO/CSO, FortisBC, said: “The pace of change in our industry is accelerating, from electrification demands to extreme weather events to integrating distributed and variable energy supply at utility scale. We can’t meet these challenges with yesterday’s tools. What excites utilities about this IFS and Siemens collaboration is the potential to integrate planning systems from the equipment level up for utility assets. That integration is essential if we're going to deliver the cost-effective reliability our customers and regulators expect while building the grid of tomorrow.”

L&T Technology Services, Autodesk Partner to Drive Digital Transformation in Process and Manufacturing Industries

12 November 2025

L&T Technology Services, a global leader in AI, Digital & ER&D Consulting Services, announced a partnership with Autodesk to drive AI-led digital transformation in the process and manufacturing industries. As part of this collaboration in its Sustainability segment, LTTs will integrate Autodesk’s digital engineering and cloud-based manufacturing solutions into its existing Center of Excellence (CoE) in Vadodara, Gujarat.

The CoE will serve as a regional hub for digital plant innovation, enabling enterprises across FMCG, chemicals, pharmaceuticals, automotive and food & beverage sectors to adopt scalable, connected, and data-driven manufacturing solutions. By leveraging LTTS' AI models using machine learning for asset health and scalability and Autodesk's advanced software, cloud and automation platforms, the CoE will help clients reduce project costs and timelines, improve asset performance, and scale Industry 4.0 capabilities.

The LTTS-Autodesk CoE will showcase a complete BIM-to-operations lifecycle for plant engineering, including conceptual and detailed design, commissioning, digital twin deployment and asset performance management. This partnership builds on the long-standing relationship between Autodesk and LTTS, reinforcing their commitment to providing clients with a one-stop ecosystem for digital engineering, design innovation and connected manufacturing transformation.

Alind Saxena, Executive Director and President of Mobility and Tech at L&T Technology Services, said, *"The manufacturing sector is undergoing a paradigm shift, where traditional plant engineering models are evolving with connected, AI-driven frameworks. Through this partnership with Autodesk, we aim to empower our clients with future-ready digital plant solutions that enhance execution speed, cost efficiency, and operational sustainability."*

"The integration of Autodesk's capabilities into this CoE marks a significant step in strengthening India's digital manufacturing ecosystem, enabling industries to adopt future-ready, sustainable, and high-performance plant operations. This initiative reflects our shared vision with LTTS to transform industrial design and manufacturing by using data and cloud intelligence to make plants more agile, efficient, and future-ready," **said Haresh Khoobchandani, Vice President, Asia Pacific & Japan, Autodesk.**

Microsoft names Bechtle Global Surface Reseller Partner of the Year

13 November 2025

Microsoft has named Bechtle Global Surface Reseller Partner of the Year 2025. In addition, Germany's largest IT system house will also receive the Microsoft Act to Accelerate Security & Trust Award 2025 for its work in Germany. The awards ceremony will take place in a few days at Microsoft Ignite in San Francisco. Bechtle has been an Authorized Device Reseller since 2017, a Surface Platinum Partner since 2019, and part of the Advanced Support for Partners Programme since 2023. Microsoft honours partners that deliver outstanding innovation and excellence in implementing customer solutions based on Microsoft technologies.

Bechtle has long been among Microsoft's leading global partners, winning the Surface Partner of the Year Award for Europe, the Middle East and Africa in 2022 and ranking among the finalists for the global award last year. The company provides customers with hardware and software solutions from a single source and enables the use of artificial intelligence through Copilot+ PCs. To help organisations unlock the full potential of this technology, Bechtle has developed tailored workshops.

Bechtle is also an Azure Expert Managed Service Provider and member of the Microsoft Intelligent Security Association—two distinctions that highlight the Group’s deep expertise in critical Microsoft technologies such as cloud and cybersecurity.

Bechtle also receives Act to Accelerate Security & Trust Award 2025

Bechtle’s extensive expertise in security and cloud technologies has also been recognised with the Act to Accelerate Security & Trust Award 2025. This accolade honours a flagship project that delivered a comprehensive Zero Trust architecture across all Microsoft security domains and introduced a scalable, cloud-first solution designed for highly regulated environments. The project brings together identity protection, device management, data security, and targeted user enablement—creating a robust foundation for secure digital transformation.

Upskilling for the future

As a certified Microsoft Learning Partner, Bechtle plays a key role in training and development within the Microsoft ecosystem. In today’s complex IT landscape, organisations need reliable partners to guide their employees through technological change and help them make the most of new opportunities for growth.

Highest certifications for cloud solutions

Under the Microsoft Cloud Partner Program, Bechtle holds the top-tier designation as a Solution Partner across all six core areas of the Microsoft portfolio. Today, 800 Bechtle experts collectively hold 1,200 Microsoft certifications spanning Security, Azure, Data & AI, Business Applications, Digital & App Innovation, and Modern Work and it’s this strong foundation that enables the company to guide customers seamlessly through every stage of their digital transformation with Microsoft technologies.

“Both prizes—the global award and the award for the important topic security & trust—are testament to our excellent partnership with Microsoft. We share the ambition to empower enterprise and public-sector organisations worldwide with forward-facing solutions that drive success,” says Michael Guschlbauer, COO, Bechtle AG. He emphasises the “outstanding performance of Bechtle’s team of experts, which puts us in a very strong position in a market shaped by Microsoft’s extensive and advanced technology portfolio.”

Mark Linton, Vice President Windows and Device Sales at Microsoft explains: “This award reflects Bechtle’s long-standing commitment to innovation and customer success as a trusted Surface partner from the very beginning. As a Platinum Surface Partner within the Microsoft ecosystem, Bechtle plays a pivotal role in delivering integrated solutions that unite hardware and software—empowering organisations to unlock the full potential of AI and modern work. We deeply value this partnership and look forward to continuing our collaboration to drive customer impact worldwide.”

Qualtrics Expands AI Leadership to Accelerate Purpose-Built Innovation and Customer Returns

4 November 2025

Qualtrics, the leader and creator of the experience management category, announced the company is accelerating AI investments with a series of senior appointments that will enable businesses to drive greater and faster returns on their investments in Qualtrics' purpose-built AI capabilities. Mark Hammond joins as SVP, Core AI, and Jeff Gelfuso is promoted to SVP, Chief Product Experience Officer.

The moves come as adoption of Qualtrics' specialized AI capabilities for experience management accelerates and delivers measurable performance and value. More than a third of customers—including adidas, Stanford Health Care, Autodesk, Dollar Shave Club, and Stripe—have upgraded to Qualtrics AI innovations, including Qualtrics Conversational Feedback and Experience Agents™; 90% of the company's top 50 customers use at least one AI capability; and the company's purpose-built synthetic model Qualtrics Edge Audiences™ produces results nearly identical to human responses, outperforming generic LLMs.

"Early AI innovations focused only on efficiency, but we're moving beyond that to AI that fundamentally transforms how organizations interact with customers and employees," said Brad Anderson, President of Product, Engineering, User Experience, and Security at Qualtrics. "In this new era, context matters more than personalization, connection matters more than efficiency, and a deep understanding of the people you serve is a competitive advantage. Purpose-built AI for experience management is critical to delivering these outcomes, and Qualtrics' accelerating investments, enhanced expertise, and enterprise-grade security allow us to move faster and deliver greater value to customers."

Qualtrics' accelerating AI investment drives greater and faster returns for customers

The company's accelerating AI investments build on its \$500M commitment announced in 2023. Qualtrics' growing team of AI, machine learning, UX design, and product leaders is focused on shortening innovation cycles at scale, driving continuous performance improvements across generative and agentic AI, and enhancing the product experience. This will enable businesses to drive greater returns, bring new capabilities to market faster, and continuously improve experiences for customers and employees.

Mark Hammond joins Qualtrics as SVP, Core AI, where he will bring significant expertise and leadership built on decades of experience spanning AI, applied neuroscience, machine learning, autonomous systems, and human-centered design. Prior to Qualtrics he founded Bonsai, an AI company pioneering machine teaching and reinforcement learning for industrial applications acquired by Microsoft. At Microsoft, he served as a GM, VP, and Corporate VP spanning AI for autonomous systems, infrastructure for bridging physical and virtual assets, and the incubation framework used to launch new innovations.

"Technology's real value lies in how it enriches the human experience, and Qualtrics is uniquely positioned to deliver on that promise," said Mark Hammond, SVP, Core AI, Qualtrics. "AI is fundamentally reshaping every experience someone has with a company. Qualtrics' technology, deep understanding of customers and employees, and purpose-built AI capabilities give organizations the tools to meet those rising expectations and build meaningful connections at scale."

Qualtrics has promoted **Jeff Gelfuso to become the company's first Chief Product Experience Officer**. Gelfuso will oversee a unified product, research, and user experience design organization focused on delivering human-centered experience management technologies. He brings deep expertise leading large-scale integrated product, design, and development organizations at Workday, Meta, Amazon, and Microsoft.

"AI is reshaping every customer and employee interaction. We are accelerating our commitment to embed AI capabilities across our platform to deliver intelligent experiences at speed while keeping people at the center—because that's where real value is created," said Jeff Gelfuso, SVP, Chief Product Experience Officer, Qualtrics.

Enterprise-Grade Security Enables Rapid AI Adoption

Qualtrics' ability to innovate rapidly while maintaining rigorous security standards positions it uniquely in the market. The company is part of a select group of organizations to have achieved two of the industry's most stringent security certifications for its AI capabilities: FedRAMP High Authorization, the U.S. government's highest standard for cloud products and services, and ISO/IEC 42001:2023 certification, the first international standard for responsible design, development, and deployment of AI systems. These certifications enable organizations to deploy Qualtrics AI on their most critical projects with confidence that their data is protected by the highest standards of security and ethics.

Renesas Announces Enterprise Leadership Changes

14 November 2025

Renesas Electronics Corporation, a premier supplier of advanced semiconductor solutions, announced a series of leadership changes as part of its ongoing efforts to evolve its global operations and drive strategic execution toward achieving its 2035 Aspiration. Following these changes, Gaurang Shah, Peter Jenkins, Stephen Limoges, Ivo Marocco and Balaji Kanigicherla will join Renesas' Enterprise Leadership Team and will report directly to Hidetoshi Shibata, CEO of Renesas.

1. Gaurang Shah appointed Vice President and General Manager of Embedded Processing Effective January 1, 2026, **Gaurang Shah** has been appointed **Vice President and General Manager of Embedded Processing**, succeeding Davin Lee, Senior Vice President and General Manager of Analog & Connectivity and Embedded Processing.

In conjunction with this leadership change, Renesas' Connectivity Solutions team will transition from the Analog & Connectivity Product Group to the Embedded Processing Product Group and will report to Shah. This integration reflects Renesas' commitment to delivering more cohesive embedded processing and connectivity offerings for its customers.

Shah, who most recently served as Vice President and Chief of Staff of the Power Product Group, will oversee the strategic direction for Renesas' standard catalog of embedded processing and connectivity products, driving enhanced solutions and faster, more efficient execution.

2. Peter Jenkins appointed Vice President and General Manager of Analog & Mixed Signal

Following the transfer of the Connectivity Solutions team, the Analog & Connectivity Product Group will be renamed the **Analog & Mixed Signal Product Group**.

Concurrently, **Peter Jenkins**, currently Vice President of Standard Products of the Analog & Connectivity Product Group, will assume the role of **Vice President and General Manager of Analog & Mixed Signal**, effective January 1, 2026.

With a strong background in analog and mixed-signal technologies, Jenkins will lead efforts to deliver scalable, high-performance solutions that meet the evolving needs of global markets.

Jenkins succeeds Davin Lee, who will step down from his role as Senior Vice President on December 31, 2025. Lee joined Renesas through the Dialog acquisition in 2021 and has since contributed to the Analog & Connectivity business with his deep industry experience and commitment to customer partnerships. Earlier this year, through his leadership across two product groups, he helped establish the groundwork for the continued advancement of both Analog & Connectivity and Embedded Processing businesses.

3. Stephen Limoges appointed Vice President and Chief Sales Officer (CSO)

Effective January 1, 2026, **Stephen Limoges** has been appointed **Vice President and CSO**.

Limoges, who most recently served as Vice President of Centralized Sales, Global Strategy and Execution, will take on an expanded role overseeing Renesas' global sales organization. Limoges will focus on revenue growth through enhanced customer engagement and market expansion, aligned with the company's go-to-market strategy. He will also drive growth by promoting Renesas' Digitalization initiatives and capturing emerging opportunities in AI.

Limoges succeeds Yuya Hasegawa, who will step down from his role as Senior Vice President and CSO on December 31, 2025. Since joining in 2020 as VP of Japan Sales, Hasegawa expanded his scope to Global Regional Sales, contributing to the expansion of Renesas' global presence and execution of its go-to-market strategy.

4. Ivo Marocco appointed Vice President and Head of UX

The Strategic Initiatives & UX Group will refocus its efforts on UX and will be renamed the **UX Group**.

Concurrently, **Ivo Marocco**, currently Vice President of Solutions of the Strategic Initiatives and UX Group, will assume expanded responsibilities as **Vice President and Head of UX**, effective January 1, 2026.

Marocco will strengthen Renesas' ability to engage with customers early, facilitate the adoption of multiple technologies, strengthen Renesas' product roadmap and drive revenue through high-impact solutions.

He succeeds Julie Pope, Senior Vice President and Head of Strategic Initiatives and UX, who will step down from her role effective December 31, 2025. Prior to leading Strategic Initiatives and UX, Pope served as Chief Human Resources Officer, where she reorganized the HR and General Affairs structure, established a foundation for globalizing systems and programs, and led the company's cultural transformation.

5. Additional leadership transition

Shinichi Yoshioka, Vice President of Engineering and Co-Chief Technology Officer (CTO) will leave the company at the end of December 2025. Additionally, **Balaji Kanigicherla** will assume full responsibility as **Vice President, Head of Engineering and CTO**, effective January 1, 2026, and will join the Enterprise Leadership Team.

Over his nearly 40-year tenure, Yoshioka has provided leadership across the automotive and mobile business units as well as the engineering organization. His deep technological expertise and industry insight have been instrumental in advancing Renesas' innovations and global competitiveness.

Davin Lee, Yuya Hasegawa, Julie Pope will remain at the company for a defined period to support the transition, working closely with the newly appointed leaders. Renesas greatly appreciates Davin Lee, Yuya Hasegawa, Julie Pope and Shinichi Yoshioka's dedicated service and leadership during a period of transformation, helping the company advance as a global player in the semiconductor industry.

SAIC Announces Organizational Changes Intended to Simplify Structure, Sharpen Focus and Deliver Sustainable Long-Term Growth and Shareholder Value Creation

13 November 2025

Science Applications International Corporation, a premier Fortune 500® company driving our nation's digital transformation across the defense, space, intelligence, and civilian markets, announced a strategic organizational restructuring intended to ensure the Company is well positioned to capitalize on opportunities for growth and shareholder value creation, while remaining focused on delivering near-term operational results.

Effective January 31, 2026, the company's five current business groups will be consolidated into three. The current Army and Navy business groups will be combined into a new **Army Navy Business Group** (ANG) and the Air Force & Combatant Commands, and the Space and Intelligence business groups will become the **Air Force, Space and Intelligence Business Group** (AFSI). The **Civilian Business Group** will remain in its present form.

As part of the organizational realignment, SAIC will restructure its Chief Innovation Office to ensure closer alignment with its business groups and the markets it serves.

"We're making these changes to ensure that we are well positioned to capitalize on opportunities for growth and value creation, and to align our investments more closely with those opportunities," said Interim SAIC Chief Executive Officer Jim Reagan. "By optimizing our organization for speed, flexibility and efficiency, we expect that we will be able to better serve our customers and accelerate growth."

The three consolidated business groups will be led by current SAIC executive vice presidents. Barbara Supplee will lead ANG, Vinnie DiFronzo will lead AFSI, and Sрни Attili will continue to lead the Civilian Business Group. Josh Jackson, Executive Vice President, Army, and David Ray, Executive Vice President, Space and Intelligence, along with Chief Innovation Officer, Lauren Knausenberger, will depart SAIC to pursue other opportunities.

“On behalf of myself and the SAIC Board of Directors, I want to express our deep gratitude to Josh Jackson, Lauren Knausenberger, and David Ray, and thank them for their significant contributions and dedication to advancing SAIC’s mission,” Reagan added.

Schneider Electric Launches Veteran Hiring Initiative to Build Mission-Ready Workforce for Critical Facilities

11 November 2025

Schneider Electric, a global energy technology leader, announced a new initiative to recruit and train U.S. military veterans for careers in its Services business. The effort will create pathways for up to 400 technicians, including veterans, to join Schneider Electric’s workforce in customer-facing service representative roles supporting data centers, energy systems, and other mission-critical facilities.

Demand for skilled technicians is at an all-time high as industries that power the global economy continue to expand at exponential rates. Data center demand alone is projected to grow 33% per year, driven by artificial intelligence (AI) and generative AI. At the same time, the availability of skilled professionals to maintain and modernize these complex systems is shrinking. Schneider Electric’s veteran hiring initiative is designed to bridge this growing skills gap, while providing veterans with meaningful civilian career opportunities.

“Veterans have the mission-focused mindset, problem-solving skills, and leadership qualities that make them invaluable in customer-facing roles,” said Jerome Soltani, Senior Vice President, U.S. Services, Schneider Electric. “By putting veterans at the heart of our Services strategy, we are building a resilient team ready to meet the evolving demands of critical facilities, while strengthening the backbone of our future-ready workforce.”

This initiative builds on Schneider Electric’s long-standing success in recruiting veterans and leveraging the Department of Defense SkillBridge program, which provides hands-on training and mentorship for veterans transitioning into civilian careers. Through these efforts, Schneider Electric equips veterans with the skills and certifications needed to thrive as service representatives, while offering attractive career growth and earning potential. That commitment has earned repeated national recognition, including designation as a 2025 Gold Military Friendly® Employer, an honor that underscores Schneider Electric’s support for meaningful career paths for veterans nationwide.

By placing veterans at the core of its Services business, the company is investing in both its workforce and the nation’s economic future. With more than 40 U.S. manufacturing facilities, distribution centers, R&D sites, and Services centers dedicated to extending the life of aging equipment through modernization, repair, and refurbishment, Schneider Electric plays a vital role in powering industries and communities across the country.

Siemens plans to deconsolidate Siemens Healthineers

12 November 2025

Siemens announces its intention to deconsolidate its remaining stake in Siemens Healthineers (currently circa 67 percent). The company plans to transfer 30 percent of Siemens Healthineers shares to Siemens AG shareholders by way of a direct spin-off as preferable option. Thus, Siemens shareholders will benefit directly and receive shares in Siemens Healthineers. At the same time, the deconsolidation will provide potential to unlock long-term value for Siemens shareholders as a more focused technology company with a highly synergistic Siemens portfolio.

Siemens plans to reduce its stake in Siemens Healthineers to a significant minority to allow greater capital allocation flexibility. Thereby, Siemens also continues to participate in the attractive business of Siemens Healthineers as a minority shareholder. In the medium term it is targeted to reduce the shareholding to a financial asset. Siemens is committed to managing its investment in Siemens Healthineers in a responsible and shareholder-focused manner. Moreover, Siemens reaffirms its commitment to a progressive dividend policy, which will be maintained even after the deconsolidation of Siemens Healthineers.

“Today marks the beginning of the next stage of growth for Siemens. By giving up the controlling majority in Siemens Healthineers, we are focusing on a highly synergistic Siemens portfolio” said Roland Busch, President and Chief Executive Officer of Siemens AG. “This is a logical next step in executing our strategy of combining the real and the digital worlds, focusing on accelerated profitable growth of our digital businesses, connected and software defined hardware and industrial AI.”

“Each of the two companies has a strong financial profile offering strategic flexibility to accelerate value creation in their respective core markets through tailored capital allocation – enabling both organizations to operate with greater agility and focus. For Siemens, the deconsolidation gives additional leeway, increases transparency while reducing complexity for the capital market, and simplifies governance structures. At the same time, the way of spin-off is a market-friendly transfer of shares,” said Ralf P. Thomas, Chief Financial Officer of Siemens AG.

As previously announced, the decision follows a thorough assessment and strategic review of how both companies can best realize their full potential, accelerate their respective transformations, and successfully tap into new areas of growth. This sharpens Siemens’ profile as ONE Tech Company, driving stronger customer focus, faster innovation, and accelerated profitable growth. At the same time, Siemens Healthineers is benefiting from a significantly higher free float, and therefore greater attractiveness for the capital market as a leading pure-play MedTech champion.

The intended transaction is subject to final regulatory clarifications and approvals by shareholder meetings of both companies, Siemens and Siemens Healthineers. In the coming months, Siemens will continue to work closely with the relevant parties on detailing the structure and timing of the transaction. Further details will be provided in early Q2, calendar year 2026.

Trimble Announces 2025 Construction Innovation Award Winners

12 November 2025

Trimble® announced winners of the annual Trimble Construction Innovation Awards, recognizing exceptional use of Trimble technology to improve workflows, processes and project management by North American customers.

Applicants in five award categories highlighted benefits of a wide range of Trimble construction hardware and software solutions in design, 3D modeling, estimating, financial management and operational workflows. Many emphasized unique advantages of integrating multiple technologies from Trimble and from other suppliers to improve collaboration, data sharing, efficiency and overall performance. Six winners were chosen (including a tie in one category), along with five runners up. The announcement was made at the annual Trimble Dimensions User Conference.

Companies of all sizes and from a wide range of commercial and civil sectors applied for the Trimble Construction Innovation Awards. Improvements in real-time communication, workflow connectivity and time saving were among the common themes highlighted, along with reductions in errors and rework. Specific achievements included reducing monthly financial closes from 12 to five days, cutting concrete use on a large data center project by 20%, cutting excavation time in half, and saving as many as 10 hours per person, per week through the use of project management software.

The 2025 Trimble Construction Innovation Award Winners are:

Connected Construction — Klorman Construction, Woodland Hills, California

Klorman Construction is a design-build general contractor that self-performs work. The company has spent over four decades redefining the concrete construction process through connected workflows and advanced digital integration. The award application outlined how their technology now integrates Tekla® Structures BIM software with the Trimble Connect® collaboration platform, ProjectSight® construction project management software, Trimble robotic total stations and complementary third-party platforms. These solutions help to minimize RFIs, rework and constructability issues through seamless, model-driven coordination across VDC teams, field crews, and trade partners. By bridging design, fabrication, and field execution within a unified digital ecosystem, Klorman demonstrated an ability to drive precision, efficiency, and collaboration across every project.

Connected Construction — JE Dunn, Kansas City, Missouri

JE Dunn is a contractor with offices in 26 locations across the United States. With an integrated Trimble technology stack, the company created a unified digital workflow for building modeling and layout to enhance quality control and efficiency. This workflow utilizes Tekla and Trimble Connect solutions as well as Trimble laser scanners, robotic total stations, FieldLink layout and scanning software and SiteVision® in-field visualization software. JE Dunn documented substantial improvements in project status tracking, rework due to layout errors and concrete pour efficiency. These intuitive workflows helped build confidence and accuracy among field engineers, and customized training helped to foster career growth and retention.

Process Transformation — Central Builders, San Antonio, Texas

Central Builders is a general contractor specializing in large-scale remodels, expansions and ground-up construction. The company adopted an integrated Trimble solution that connected field operations, finance and executive reporting into what it described as a seamless ecosystem that turned complexity into clarity. Anchored by Trimble Viewpoint® Vista™ ERP software and ProjectSight project management software, the Trimble solution automated manual processes and added efficiency. Results included a 90% reduction in manual data entry, real-time job cost reporting, 50% faster subcontractor payments and automated payroll workflows. Cross-team data visibility also cut rework caused by outdated or missing documentation by 35%, driving smarter decisions and stronger collaboration across every level of the organization.

Most Challenging Project — McCarthy, St. Louis, Missouri

McCarthy is a large, diversified construction company with offices across the U.S. The company implemented Trimble Connect as a common data environment to centralize and simplify data workflows for a complex wastewater treatment facility renovation project that included 30 separate structures across a 40-acre site. Through the use of Trimble Connect — along with Trimble Business Center software and SiteWorks software — enabled a new as-built workflow that provides quick, easy access to up-to-date information, streamlines manual processes and creates a central source of truth that builds accuracy, trust and efficiency.

Workforce Achievement — Dvorak, Baltimore, Maryland

Dvorak is a commercial and heavy electrical contractor. Following adoption of ProjectSight, project administrator Ellen Moore led efforts to utilize in-depth features to create new workflows that meet strict and varying requirements — from project start through completion. The company updated internal processes using the Trimble project management technology to transform submittal tracking, punch list management, access to visual project information in the field and compliance with regulatory requirements. Moore is also leading implementation of a branded “This Is How I Trimble” process to encourage technology adoption, ownership and optimization efforts to make software part of the company’s culture.

Best Tekla/BIM Project — Apex Structural Design, Alberta, Canada

Apex is a steel detailing, design and BIM service provider. The company utilized Tekla Structures and Trimble Connect for a complex, hybrid timber-steel project that required balancing innovation with constructability. The integration allowed full parametric modeling of custom connections, highly-detailed custom modeling and a high level of accuracy. These efforts have enabled real-time decision making and increased collaboration and communication between trades.

Runners up:

Trimble also recognized five additional companies as runners up in this year’s awards program. They include Yates Construction, Janotta & Herner, T.S. Raulston, PCL, and CAP Engineering.

All companies using Trimble technology for architecture, engineering and construction projects in North America were eligible to submit applications for the Construction Innovation Awards. Winners were selected by a panel of Trimble judges.

Event News

Industrial AI Applied: IFS Showcases Real-World Impact of AI Through Industry-Specific Scenarios

13 November 2025

IFS, the leading provider of Industrial AI software, is showcasing the next wave of AI innovation, applied for Industry. At its marquee event, Industrial X Unleashed, taking place in Tribeca, New York, the company shared its vision, demonstrated specific applications of IFS.ai in action within an industrial setting, as well as unveiled partnerships through applied customer examples.

Opening the event, Mark Moffat, CEO of IFS said: “The opportunity to drive growth in our economy, as well as positively impact our society and planet using AI is now – but importantly, what will make a difference is applying AI in the industrial setting. The news headlines to date have been on the generic productivity benefits AI can provide to office-based workers, but IFS is uniquely positioned to deliver contextual and industry-specific AI to workers in the field. And that is where we will see the most impactful innovation and efficiency gains.”

Driving growth in Industrial AI

IFS showcased partnerships with some of the fastest-growth AI companies looking for further expansion by applying their capabilities with IFS.ai to the hardcore industries that IFS serves including: Aerospace & Defense, Energy, Engineering & Construction, Manufacturing, Telco, and Transport. Examples from the following areas included:

- **Frontier AI Models:** a partnership with Anthropic saw IFS Nexus Black launch Resolve, powered by Claude, as the first of many new IFS solutions that puts industry-specific AI directly into the hands of frontline workers to transform work and rapidly deliver value. Resolve enables customers to predict and prevent faults faster by interpreting multi-modal data such as video, audio, temperature and pressure, and complex schematics.
- The scenario was demonstrated through a real-world customer use case, William Grant & Sons – the world’s largest independent distiller. William Grant & Sons has worked with IFS Nexus Black and Anthropic to forward-deploy a field-worker productivity solution within weeks. This is already helping engineers anticipate and resolve maintenance issues before downtime occurs, improving asset reliability, reducing unplanned outages, and freeing teams to focus on higher-value production tasks.
- **Physical AI and Robotics:** a collaboration with Boston Dynamics was used to demonstrate how physical AI and robotics can leverage IFS’s industrial AI within a utility setting. Customer Eversource, New England’s largest energy delivery company, spoke to the many scenarios being planned to improve efficiency and service to the 4.4million homes it serves. In addition, IFS’s partnership with robotics manufacturer 1X Technologies was announced, opening the opportunity for 1X Technologies to take their humanoid robots into industrial settings.

- **Grid and Power:** A partnership with Siemens Grid Software was announced, using IFS.ai to re-architect tomorrow's intelligent autonomous grid through asset investment planning and grid infrastructure upgrades.

R "Ray" Wang, Principal Analyst, Founder and Chairman, Constellation Research commented: "We are finally witnessing leadership in the category of Industrial AI. While frontier AI models and infrastructure platforms grab headlines, the critical missing piece has been the orchestration layer, the industrial operating system that embeds AI directly into mission-critical workflows." He continued: "Customers seek deep domain expertise from their trusted AI partners, especially in manufacturing, utilities, aerospace, and energy. The AI Age isn't about adding AI features to legacy software. It's about architecting the control plane for the next generation of intelligent industrial operations where autonomous execution happens at scale, in real-time and achieving decision velocity for tangible business outcomes."

Additional speakers at the event included:

- Mohamed Kande, PwC
- Prasad Satyavolu, Accenture
- Garvan Doyle, Anthropic
- Dr. Merry Frayne, Boston Dynamics
- Ranjit Bawa, Deloitte
- Darryl Willis, Microsoft
- Stephanie Woerner, MIT CISR
- Dr. Sabine Erlinghagen, Siemens Grid Software

Meet the Polygonica team at Formnext 2025

12 November 2025

MachineWorks Ltd to display the latest releases of Polygonica and MachineWorks at Formnext, November 18th - 21st, Booth C02, Hall 11.0, Frankfurt.

Previews of quad remeshing will be available. Based on the seamless UV solver, introduced in Polygonica 3.4, Polygonica 3.5 will support non-planar quad surface generation, whilst remeshing into planar quads, specifically aimed at reverse-engineering topology optimisation results, is targeted for Polygonica 3.6, in 2026.

There will be demonstrations of the upcoming Polygonica 3.5 release, which includes:

- Automatic seam edge generation for UV parameterization
- Smooth mesh deformation with large datasets
- De-noising of a displacement vector field
- Splitting of curves using a mesh
- Quad surface creation
- Profile concatenation

- Query extreme points of a profile along a direction
- App surface guided feature detection
- Smooth point cloud surface construction for large datasets

SAVE THE DATE - ESTECO International Users' Meeting 2026 dates announced

13 November 2025

Mark your calendars: the **ESTECO International Users' Meeting 2026 will take place on June 16 -17, 2026 at Marina Monfalcone.**

Marina Monfalcone is home to the Red Bull Sailing Academy. It's a unique destination located just 5 km from Trieste Airport, nestled between the Grado Lagoon and the Gulf of Trieste.

Join the modeFRONTIER and VOLTA user community to discover the latest advancements of ESTECO Technology. Hear customer success stories and meet technology experts, support engineers and the people behind our digital engineering solutions.

On June 18, we'll host hands-on training sessions at our headquarters in Padriciano, Trieste.

Seats are limited, so plan your trip accordingly.

What to expect:

- **User presentations** – Learn how leading companies and institutions are applying ESTECO Technology in real-world scenarios.
- **Tech talks & product updates** – Explore the latest developments in our software and discover how to maximize its value.
- **Networking opportunities** – Connect with peers, ESTECO engineers, developers and staff members in an open, collaborative environment.
- **Hands-on training** – Gain practical experience with the newest features of modeFRONTIER and VOLTA, guided by ESTECO specialists.

Registrations will open at the beginning of 2026. Stay tuned!

Smarter, Greener, More Connected: Nemetschek Group Highlights AI and Digital Twins at BIM World Munich

12 November 2025

Artificial intelligence, including emerging agentic AI capabilities, is rapidly reshaping the way we design, build, and operate our built environment. At this year's BIM World Munich, the Nemetschek Group, a leading global provider of software solutions for the AEC/O and media industries, will showcase together with its brands how AI is revolutionizing the built world and enhancing resource efficiency. In addition, numerous Nemetschek experts will provide insights into the latest trends in digitalization across the construction sector as part of the event's presentation program.

At BIM World Munich 2025, taking place on 26 - 27 November at the ICM – International Congress Center Messe München, the Nemetschek Group will present its comprehensive and

future-oriented solutions at joint booth number 9 on the ground floor. The booth will feature leading brands ALLPLAN, Bluebeam, CREM SOLUTIONS, dRofus, dTwin, Graphisoft, NEVARIS, Solibri, Spacewell, and Vectorworks (represented by ComputerWorks), as well as the Nemetschek AI & Data Innovation Hub and the start-up lmerso.

The focus lies on driving innovation in construction through the use of artificial intelligence, digital twins, and sustainability, thereby empowering more efficient, collaborative, and data-driven workflows across the entire industry. These developments demonstrate how digital transformation and intelligent tools can make planning, building, and operating processes smarter, faster, and more sustainable.

“We are proud to showcase how the Nemetschek Group is pioneering the next generation of digital solutions for the construction industry. Our commitment to open standards, ethical and trustworthy AI, and real-world impact underscores every innovation we bring to market. We look forward to engaging with customers and partners to drive progress and shape a more sustainable industry future together,” said Yves Padrines, CEO of the Nemetschek Group.

With over 250 speakers on eight stages, including numerous representatives of the Nemetschek Group and its brands, BIM World Munich provides valuable insights for all those involved in the AEC/O industry. At the same time, CAFM World will take place, highlighting advancements in facility and asset management as part of its broader focus on the digital lifecycle of buildings.

The Nemetschek Group's presentations at a glance:

Wednesday, 26 November 2025

- The Open Digital Twin Platform
 - 11:00 - 11:25 | Breakout Session 3 | German
 - Speakers: Martin Sikorski / Nemetschek dTwin, Andreas Steyer / Nemetschek dTwin
- Vectorworks meets openBIM
 - 11:25 - 11:50 | Breakout Session 2 | German
 - Speaker: Antonio Landsberger / ComputerWorks GmbH
- BIM4RealEstate
 - 12:20 - 13:10 | CAFMWORLD Congress Stage | German
 - Speakers: Sebastian Palmer / Phoenix Contact Deutschland GmbH, Detlef Niehues / Apleona GmbH, Andreas Steyer / Nemetschek dTwin
- Digitalisierung beyond BIM
 - 12:30 - 12:55 | Congress Stage 2 | German
 - Speaker: Christoph Becker / Bluebeam
- Think Space, Save Energy – Digitale Synergien zwischen Fläche und Energie (*Think Space, Save Energy – Digital Synergies between Space and Energy*)

- 14:20 - 14:45 | CAFMWORLD Congress Stage | German
- Speaker: Björn Otterbach / Crem Solutions
- Graphisoft MEP Designer
 - 14:35 - 15:00 | Breakout Session 1 | German
 - Speaker: Holger Kreienbrink
- An AI Revolution: Smarter Tools, Better Insights, Stronger Buildings
 - 15:20 - 15:50 | Congress Stage 1 | English
 - Speaker: Momchil Marinov / Nemetschek Group
- BIM-Ideal und Realität (*BIM ideal and reality*)
 - 15:25 - 15:50 | Breakout Session 2 | German
 - Speakers: Ingo Butterweck / Bluebeam GmbH, Patrick Scheer / Bluebeam GmbH
- Examples of Digital Twins
 - 15:10 - 15:35 | CAFMWORLD Congress Stage | English
 - Speaker: Dr. Jimmy Abualdenien / Nemetschek Group
- The AI-Powered Future of AEC/O
 - 17:15 - 17:40 | Congress Stage 1 | English
 - Speaker: Fabian Riether / Nemetschek Group

Thursday, 27 November 2025

- Die unterschätzten Möglichkeiten eines BIM-Modells (*The underestimated possibilities of a BIM model*)
 - 10:00 - 10:25 | Breakout Session 1 | German
 - Speaker: Andreas Damrau / NEVARIS Bausoftware GmbH
- Abgleich Scan/BIM & As-built (*Comparison of scan/BIM and as-built*)
 - 10:25 - 10:50 | Breakout Session 2 | German
 - Speaker: Tilman Köberlein / Imerso
- Vectorworks meets openBIM
 - 10:50 - 11:15 | Breakout Session 2 | German
 - Speaker: Antonio Landsberger / ComputerWorks GmbH
- Digital Twin Workflows
 - 13:40 - 14:05 | Breakout Session 2 | English
 - Speaker: Dr. Jimmy Abualdenien / Nemetschek Group

- KI-Agenten im Projektalltag (*AI agents in everyday project work*)
 - 14:30 - 14:55 | Congress Stage 2 | German
 - Speaker: Stefan Kaufmann / ALLPLAN
- Eine Strategie für die Zukunft (*A strategy for the future*)
 - 13:45 - 14:15 | Congress Stage 1 | German
 - Speaker: Holger Kreienbrink / Graphisoft
- Bluebeam MAX – KI im Bau (*Bluebeam MAX – AI in construction*)
 - 14:05 - 14:30 | Breakout Session 2 | German
 - Speakers: Ingo Butterweck / Bluebeam GmbH, Patrick Scheer / Bluebeam GmbH

Trimble Highlights AI Strategy and Innovation at Dimensions User Conference

10 November 2025

Trimble gave attendees of its annual user conference, Trimble Dimensions, a firsthand look at artificial intelligence (AI) innovation and the company's vision for accelerating the development and expansion of agentic AI in engineering and construction workflows.

At the core of recent initiatives is Trimble's agentic AI platform, a collection of core services, security frameworks, and tools used by Trimble to build and deploy safe, scalable, and secure agentic AI systems. Trimble teams are leveraging the platform to create AI agents that deliver value and solve real-world problems for customers.

Trimble designed its agentic AI platform to be open and extensible. The company's vision is to unlock industry-scale innovation by empowering partners and customers to create and deploy AI agents and multi-agent workflows across Trimble's suite of construction solutions, supporting Trimble's AI principles. In service of this vision, Trimble announced that it is currently piloting the platform, Trimble Agent Studio, with select customers.

"As agentic AI use cases multiply, there is a growing need for common infrastructure that allows creators to rapidly and responsibly develop, deploy, monitor, and maintain high-value AI agents at scale," said Mark Schwartz, senior vice president of AECO software at Trimble. "We see the platform as the engine that will help Trimble, its partners, and its customers extract more value from both our solutions and their data."

Today, the impact of Trimble's agentic AI platform and other AI capabilities can be seen in solutions that are driving customer value through:

- Helping users learn and navigate Trimble software for faster onboarding and engagement.
- Eliminating the manual steps typically required to model from scratch, enabling users to generate 3D objects during design by describing what they want to model.

- Converting voice memos into documents in the field, capturing status updates from crews and helping teams avoid spending hours in front of computer screens back at the office.
- Accelerating access to data and streamlining asset maintenance and permitting workflows.

"Our Connect and Scale strategy has brought us to this point," said Rob Painter, Trimble CEO. "We are building an industry ecosystem aimed at breaking down data silos and empowering our customers to make smarter decisions, collaborate effectively and work faster. By embedding AI into our solutions and enabling improved data flow, we're taking the next steps towards unlocking the power of connected data."

Availability of AI Features and the Trimble Labs Program

Trimble is enabling customers to experience the impact of AI by integrating innovative features into core solutions. Several of these capabilities are available through Trimble Labs (Labs), a pre-release, early engagement program that enables customers to test new features and provide user feedback:

- The Viewpoint Finance Assistant and Accubid Assistant are being demonstrated at Dimensions 2025. Both agents are expected to be in Labs in early 2026.
- The Trimble ProjectSight Help Agent, Auto-Submittals and the AI Title Block Extraction capability are available now in North America and select regions. The ProjectSight Daily Reports agent is now available for select customers, as a Labs feature, in ProjectSight Mobile.
- The AI Render capability in Trimble SketchUp is now available. SketchUp Assistant and Generate Object are expected to be available in Q4 2025.
- The Tekla Structures User Assistant, Developer Assistant and AI Cloud Fabrication Drawings capability are now available. The Tekla Model Assistant is expected to be available in Labs in Q4 2025.
- The Trimble Connect Help Assistant is expected to be available in Labs in Q1 2026.
- Trimble Unity AI is now available as a Labs feature for all Trimble Unity Maintain and Permit customers.
- Trimble Agent Studio is coming soon to Labs for select customers.

Financial News

Bechtel returns to growth

14 November 2025

Bechtel AG recorded some significant increases across business volume, revenue and earnings in the third quarter of 2025. This marks a clear return to growth. Business volume increased by 8.4 per cent to €2,048.7 million, growth was very strong internationally totalling 17.0 per cent,

and revenue went up 5.1 per cent across the Group to €1,588.2 million. Earnings before taxes (EBT) increased 2.4 per cent to €80.5 million (previous year: €78.6 million), which equates to an improvement of 20.5 per cent on the second quarter. As of 30 September 2025, the IT service provider employed 16,300 people—an increase of 692 on the previous year, which is entirely due to acquisitions.

Particularly strong growth in business volume was seen in the Benelux countries, Spain, and the United Kingdom, but even markets facing more challenging conditions, such as France, Germany, and Switzerland, showed positive developments in the third quarter—a trend that continued into October. “Looking at the individual quarters of the 2025 financial year, a clear upward trajectory emerges. We have overcome the most difficult period and are firmly back on the path to growth,” says Dr Thomas Olemotz, CEO of Bechtle AG.

Earnings back on track

Bechtle has also successfully achieved a turnaround in terms of its earnings. In the third quarter, EBT amounted to €80.5 million, 2.4 per cent more than in the previous year. Compared to the second quarter, this represents an improvement of 20.5 per cent. An increase in costs was further contained and remains in line with revenue growth. At 14.6 per cent, depreciation saw a more pronounced increase primarily as a result of investments in Bechtle’s future and recent acquisitions.

Strong financial position

Operating cash flow continues to develop positively, reaching €149.1 million after nine months. The measures introduced in previous years to strengthen cash flow management are delivering lasting benefits. Bechtle’s liquidity remains exceptionally strong, giving the company ample flexibility to pursue further growth.

Headcount increases due to acquisitions

As of 30 September 2025, Bechtle employed 16,300 people across the Group. The year-on-year increase of 4.4 per cent is entirely driven by acquisitions. Organically, headcount declined slightly by 1.6 per cent, as the company leveraged normal staff turnover and chose not to immediately refill vacant positions. Vocational training remains a key priority at Bechtle and on the 30 September 2025, the company counted 853 vocational trainees and dual students—an increase on the previous quarter.

Forecast confirmed

The overall economic climate remains challenging, with weak economic performance in key markets such as Germany and France continuing to dampen customers’ willingness to invest. Nevertheless, Bechtle saw signs of recovery in certain areas during the third quarter, and other international markets continued to perform strongly. The Executive Board expects the positive business momentum to strengthen further in the fourth quarter—an outlook supported by initial figures for October. We therefore confirm our forecast issued in March 2025. Business volume and revenue after the third quarter are in line with expectations. To achieve our EBT targets for the full year, an increase of just under 25 per cent will be required in the fourth quarter. “We are fully aware that the expected earnings growth in the fourth quarter is ambitious. However, we have shown time and again that Bechtle can achieve an exceptional

year-end performance and the positive momentum in October gives us the confidence to do just that,” says Dr Thomas Olemotz.

Bechtle KPIs for the third quarter and first nine months of 2025

		Q3/2025	Q3/2024	+/-	9M/2025	9M/2024	
Business volume	€k	2,048,723	1,889,607	+8.4%	5,941,327	5,672,112	
Revenue	€k	1,588,185	1,511,255	+5.1%	4,536,399	4,489,486	
Germany	€k	891,975	913,651	-2.4%	2,562,014	2,664,320	
International	€k	696,210	597,604	+16.5%	1,974,385	1,825,166	
IT SH & MS	€k	927,914	959,271	-3.3%	2,690,572	2,811,127	
IT E-commerce	€k	660,271	551,984	+19.6%	1,845,827	1,678,359	
EBIT	€k	83,477	80,749	+3.4%	208,999	249,582	
IT SH & MS	€k	59,114	58,324	+1.4%	141,016	163,449	
IT E-commerce	€k	24,363	22,425	+8.6%	67,983	86,133	
EBIT margin	%	5.3	5.3		4.6	5.6	
EBT	€k	80,473	78,550	+2.4%	202,551	244,344	
EBT margin	%	5.1	5.2		4.5	5.4	
Net earnings attributable to	€k	57,518	56,103	+2.5%	144,049	174,300	

shareholders of Bechtle AG						
Basic earnings per share	€	0.45	0.44	+2.5%	1.14	1.38
Operating cash flow	€k	124,908	148,267	-15.8%	149,117	289,436
Employees (as of 30/09)		16,300	15,608	+4.4%		

		30/09/2025	31/12/2024	+/-
Liquidity ¹	€k	508,339	716,202	-29.0%
Equity ratio	%	47.9	45.4	

¹ including time deposits and securities

The quarterly statement for the third quarter 2025 is available for download at bechtle.com/reports.

HOMAG: Improvement in earnings in the first nine months despite continued market weakness

13 November 2025

In the first three quarters of 2025, the HOMAG Group recorded a significant increase in earnings due to the cost reductions realized. The continued weak market development in the furniture industry is reflected in the declining order intake and a slight reduction in sales.

The HOMAG Group's order intake decreased by 9 percent to EUR 939 million in the first nine months of 2025 (previous year: EUR 1,031 million). "Added to the already subdued market environment in the furniture sector was the uncertainty caused by trade policy turbulence. Against this backdrop, an increasing number of investment projects by customers from the

furniture industry were postponed,” explains CEO Dr. Daniel Schmitt. “In contrast, the upward trend continued in production facilities for timber house construction. After years of subdued demand during the construction crisis, an increasing number of smaller and larger projects are being awarded again.”

Sales declined slightly in the first three quarters of 2025 to EUR 1,026 million (previous year: EUR 1,055 million). Nevertheless, HOMAG was able to improve EBIT before extraordinary effects by 53 percent to EUR 53.6 million (previous year: EUR 35.0 million). This positive earnings development is primarily due to cost reductions resulting from the personnel measures implemented. The slight growth in the service business also had a positive effect.

Dr. Daniel Schmitt: “We have significantly increased our earnings resilience and are therefore much better able to compensate for the consequences of the market weakness. HOMAG has become more robust and is well equipped to return to profitable growth when demand picks up.” The number of employees decreased to 6,579 as of September 30, 2025 (September 30, 2024: 6,875).

KORE Reports Third Quarter 2025 Results

12 November 2025

KORE Group Holdings, Inc. ("KORE" or the "Company"), the global pure-play Internet of Things ("IoT") hyperscaler and provider of IoT Connectivity, Solutions and Analytics, reported financial and operational results for the quarter and year-to-date period ended September 30, 2025.

Third Quarter 2025 Company Highlights

- Revenue was \$68.7 million, roughly flat to the same period last year, while Total Connections increased to 20.5 million, up 9% from 18.8 million from the same period last year.
- Net Loss decreased to \$12.7 million, an improvement of \$6.7 million or 35% from the same period last year.
- Adjusted EBITDA increased to \$14.5 million, up \$1.5 million or 12% from the same period last year.
- Cash provided by operations was \$1.1 million, flat to the same period last year.
- Free Cash Flow increased to negative \$1.1 million, an improvement of \$1.1 million from the same period last year.

"We delivered a solid quarter and are successfully executing our profitable growth strategy demonstrated by our growth in Total Connections, now totaling over 20.5 million, while increasing Adjusted EBITDA by 12%, as compared to the same period last year," said Ron Totton, KORE's President & CEO. "We have delivered our second quarter of sequential growth in Connectivity Revenue and are seeing strong Connectivity demand from our customers. We fully expect this trend to continue for the rest of 2025 and into 2026," added Totton.

The tables below summarize the Company's revenue and specific key operational metrics:

Three Months Ended September 30,

<i>(in millions)</i>	2025		2024			
IoT Connectivity	\$	56.7	83 %	\$	56.7	82 %
IoT Solutions		11.9	17 %		12.2	18 %
Total Revenue	\$	68.7	100 %	\$	68.9	100 %
Period End Total Connections		20.5 million			18.8 million	
Average Total Connections for the Period		20.4 million			18.6 million	

Nine Months Ended September 30,

<i>(in millions)</i>	2025		2024			
IoT Connectivity	\$	166.7	79 %	\$	170.4	80 %
IoT Solutions		45.3	21 %		42.4	20 %
Total Revenue	\$	212.1	100 %	\$	212.8	100 %
Period End Total Connections		20.5 million			18.8 million	

Average Total Connections for the Period 20.1 million

18.4 million

2025 Financial Update

On November 4, 2025, the Company announced that it had received a letter from Searchlight Capital Partners, L.P., on behalf of its affiliated investment funds (collectively, "Searchlight"), and Abry Partners, LLC, on behalf of its affiliated investment funds (collectively, "Abry"), to enter into discussions to acquire all of the outstanding shares of common stock (the "Common Stock") of the Company not already owned by Searchlight or Abry. In addition, KORE's Board of Directors has formed a Special Committee to review, evaluate and negotiate a potential strategic transaction and any alternative thereto. The potential range and timing of outcomes from the strategic review process make it difficult to continue to provide an outlook that would meaningfully represent the range of expected outcomes. As a result, the Company is suspending guidance for the remainder of Fiscal Year 2025.

The Company reiterates that there can be no assurance that the strategic review will result in any transaction.

Conference Call Details

KORE management will hold a conference call today at 5:00 p.m. Eastern time (2:00 p.m. Pacific time) to discuss its financial results and business highlights. President and CEO Ron Totton and CFO Anthony Bellomo will host the call.

Webcast: [Link](#)

U.S. dial-in: (877) 407-3039

International dial-in: (215) 268-9922

Conference ID: 13756825

The conference call and a supplemental slide presentation to accompany management's prepared remarks will be available via the webcast link and for download via the investor relations section of the Company's website, ir.korewireless.com

For the conference call, please dial in 5-10 minutes prior to the start time, and an operator will register your name and organization, or you may register [here](#). If you have difficulty with the conference call, please contact KORE investor relations at (770) 280-0324. A replay of the conference call will be available approximately three hours after the conference call ends. It will remain on the investor relations section of the Company's website for 90 days. An audio replay of the conference call may be accessed by calling (877)-660-6853 or (201)-612-7415 using access code 13756825.

Rockwell Automation Reports Fourth Quarter and Full Year 2025 Results; Introduces Fiscal 2026 Guidance

6 November 2025

Rockwell Automation, Inc. reported fiscal 2025 fourth quarter and full year results and introduced fiscal 2026 guidance.

"We entered fiscal 2025 with a clear view of the challenges ahead, and we delivered. Rockwell finished the year with growth in sales and adjusted earnings, strong cash flow, and continued margin expansion. We also took proactive steps to streamline financial reporting and simplify our operating model. With our differentiated portfolio and relentless focus on execution, we are well positioned for continued profitable growth in FY26 and beyond," said Blake Moret, Chairman and CEO.

Accounting Adjustments, One-time Charges, and Updated Definitions of Adjusted Income and Adjusted EPS

In the fourth quarter of 2025, the company took steps to streamline financial reporting and simplify its operating model, including the following:

- The fourth quarter and full year results include pre-tax charges for a change in accounting method for legacy asbestos defense costs of \$91 million and indemnity accrual increase of \$45 million (\$136 million, \$0.91 per share).
- Following a strategic review, the company and SLB, its joint venture partner, have agreed to pursue an orderly dissolution of Sensia. Rockwell will assume ownership of the process automation business that it originally contributed to Sensia. The transaction is anticipated to close in the first half of fiscal 2026, subject to customary closing conditions. Fourth quarter results include a non-cash impairment charge of \$110 million (\$0.97 per share), net of tax effects and non-controlling interest adjustment, related to the dissolution.
- Effective in the fourth quarter of fiscal 2025, Rockwell is updating its definition of Adjusted Income and Adjusted EPS to exclude legacy asbestos and environmental charges, which are unrelated to current operations. All periods have been recast for consistency (see page 29).
- Engineering and development costs, previously included in cost of sales, are now being reported as a separate line item in the statement of operations. All periods presented have been recast to conform to the current presentation (see page 28).

Fiscal Q4 2025 Financial Results

Fiscal 2025 fourth quarter sales were \$2,316 million, up 14% compared to \$2,035 million in the fourth quarter of fiscal 2024. Organic sales increased 13% and currency translation increased sales by 1%.

Income before income taxes was \$63 million in the fourth quarter of fiscal 2025 compared to \$275 million in the same period last year. Pre-tax margin was 2.7% in the fourth quarter of fiscal 2025 compared to 13.5% in the same period last year. The decrease was primarily driven by the non-cash impairment charge related to the Sensia joint venture and an accounting change and accrual increase for legacy asbestos liabilities, partially offset by higher sales volume and prior year restructuring charges. Total segment operating earnings were \$520 million in the fourth quarter of fiscal 2025, up 27% compared to \$409 million in the same period of fiscal 2024. Total segment operating margin was 22.5% in the fourth quarter

compared to 20.1% a year ago. The increase in segment operating margin was driven by higher sales volume, price realization, and favorable mix, partially offset by higher compensation and a prior year earnout accrual adjustment.

Fiscal 2025 fourth quarter net income attributable to Rockwell Automation was \$138 million or \$1.23 per share, compared to \$240 million or \$2.09 per share in the fourth quarter of fiscal 2024. The decreases in net income attributable to Rockwell Automation and diluted EPS were primarily due to lower pre-tax margin. Fiscal 2025 fourth quarter Adjusted EPS was \$3.34, up 32% compared to \$2.53 in the fourth quarter of fiscal 2024, primarily due to higher sales volume and higher segment operating margin.

Cash flow generated by operating activities in the fourth quarter of fiscal 2025 was \$454 million, compared to \$432 million in the fourth quarter of fiscal 2024. Free cash flow was \$405 million, including a voluntary pre-tax contribution of \$70 million to the company's U.S. pension plan, compared to \$367 million in the fourth quarter of fiscal 2024. Increases in cash flow provided by operating activities and free cash flow were primarily due to cost reduction and other margin expansion actions.

Fiscal 2025 Full Year Financial Results

Fiscal 2025 sales were \$8,342 million, a reported and organic increase of 1% from \$8,264 million in fiscal 2024.

Income before income taxes was \$917 million in fiscal 2025, compared to \$1,100 million in fiscal 2024. Pre-tax margin was 11.0% in fiscal 2025, compared to 13.3% in fiscal 2024. The decrease was primarily due to higher compensation, the non-cash impairment charge related to the Sensia joint venture, and an accounting change and accrual increase for legacy asbestos liabilities, partially offset by productivity, price realization, and prior year restructuring charges. Total segment operating earnings were \$1,703 million in fiscal 2025, up 7% from \$1,595 million in fiscal 2024. Total segment operating margin was 20.4% compared to 19.3% a year ago. The increase was due to productivity, higher sales driven by price realization, and favorable mix, partially offset by higher compensation and unfavorable net currency.

Fiscal 2025 net income attributable to Rockwell Automation was \$869 million or \$7.67 per share, compared to \$953 million or \$8.28 per share in fiscal 2024. The decreases in net income attributable to Rockwell Automation and diluted EPS were primarily due to lower pre-tax margin and a higher effective tax rate. Fiscal 2025 Adjusted EPS was \$10.53, up 7% compared to \$9.85 in fiscal 2024. The increase in Adjusted EPS was primarily due to higher segment operating margin.

Cash flow generated by operating activities in fiscal year 2025 was \$1,544 million, compared to \$864 million in fiscal 2024. Free cash flow was \$1,358 million compared to \$639 million last year. Increases in cash flow provided by operating activities and free cash flow were driven by cost reduction and other margin expansion actions, no payout of incentive compensation in the first quarter of fiscal 2025 related to fiscal 2024 performance, and lower tax payments, partially offset by a voluntary pre-tax contribution of \$70 million to the company's U.S. pension plan.

Fiscal Year 2026 Outlook

The table below provides guidance for sales growth and earnings per share for fiscal 2026. Fiscal 2026 Guidance does not include the anticipated impact of the dissolution of the Sensia joint venture.

Sales Growth Guidance		EPS Guidance	
Reported sales growth	3% - 7%	Diluted EPS	\$10.40 - \$11.40
Organic sales growth ⁽¹⁾	2% - 6%	Adjusted EPS ⁽¹⁾	\$11.20 - \$12.20
Inorganic sales growth	~ —%		
Currency translation	~ 1%		

⁽¹⁾ Organic sales growth and Adjusted EPS are non-GAAP measures. See **Organic Sales, Adjusted Income, Adjusted EPS, and Adjusted Effective Tax Rate**, and **Fiscal 2026 Guidance** for more information on these non-GAAP measures.

“As we look to fiscal 2026, we are confident in Rockwell’s ability to gain share and expand margins, even amid continued macro and geopolitical uncertainty. We believe that greater stability in trade policy could serve as a powerful catalyst for unlocking additional investment. Our guidance reflects a seasonally low first quarter, followed by gradual sequential improvement throughout the year,” Moret continued.

Following is a discussion of quarter and full year results for our business segments.

Intelligent Devices

Intelligent Devices fiscal 2025 fourth quarter sales were \$1,086 million, an increase of 15% compared to \$946 million in the same period last year. Organic sales increased 14% and currency translation increased sales by 1%. Segment operating earnings were \$215 million in the fourth quarter of fiscal 2025 compared to \$196 million in the same period last year. Segment operating margin decreased to 19.8% in the fourth quarter of fiscal 2025 from 20.7% a year ago reflecting higher compensation costs and a prior year earnout accrual adjustment. The quarter also included favorable impacts from price realization and higher volume.

Intelligent Devices fiscal 2025 sales were \$3,756 million, a reported and organic decrease of (1)% from \$3,804 million last year. Segment operating earnings were \$676 million in fiscal 2025 compared to \$700 million in fiscal 2024. Segment operating margin decreased to 18.0% in fiscal 2025 from 18.4% a year ago due to higher compensation, lower sales volume, and a prior year earnout accrual adjustment, partially offset by productivity and price realization.

Software & Control

Software & Control fiscal 2025 fourth quarter sales were \$657 million, an increase of 31% compared to \$501 million in the same period last year. Organic sales increased 30% and currency translation increased sales by 1%. Segment operating earnings were \$205 million in

the fourth quarter of fiscal 2025 compared to \$112 million in the same period last year. Segment operating margin increased to 31.2% in the fourth quarter of fiscal 2025 from 22.4% a year ago driven by higher sales volume and price realization, partially offset by higher compensation.

Software & Control fiscal 2025 sales were \$2,383 million, a reported and organic increase of 9% from \$2,187 million last year. Segment operating earnings were \$708 million in fiscal 2025 compared to \$530 million in fiscal 2024. Segment operating margin increased to 29.7% in fiscal 2025 from 24.2% a year ago driven by productivity, higher sales volume, and price realization, partially offset by higher compensation.

Lifecycle Services

Lifecycle Services fiscal 2025 fourth quarter sales were \$573 million, a decrease of (3)% compared to \$588 million in the same period last year. Organic sales decreased (4)% and currency translation increased sales by 1%. Segment operating earnings were \$100 million in the fourth quarter of fiscal 2025 compared to \$101 million in the same period last year. Segment operating margin increased to 17.5% in the fourth quarter of fiscal 2025 from 17.2% a year ago driven by strong project execution and productivity, partially offset by higher compensation.

Lifecycle Services fiscal 2025 sales were \$2,203 million, a reported and organic decrease of (3)% from \$2,273 million in fiscal 2024. Segment operating earnings were \$319 million in fiscal 2025 compared to \$365 million in fiscal 2024. Segment operating margin decreased to 14.5% in fiscal 2025 from 16.1% a year ago due to higher compensation, partially offset by strong project execution and productivity.

Supplemental Information

ARR - Total ARR grew 8% compared to the end of the fourth quarter of fiscal 2024.

Corporate and Other - Fiscal 2025 fourth quarter Corporate and other expense was \$27 million compared to \$29 million in the fourth quarter of 2024. Corporate and other expense was \$125 million for the full fiscal year 2025 compared to \$114 million in fiscal 2024.

Purchase accounting depreciation and amortization, and impairment - Fiscal 2025 fourth quarter purchase accounting depreciation and amortization, and impairment expense was \$259 million, up \$223 million from the fourth quarter of fiscal 2024. Full year fiscal 2025 purchase accounting depreciation and amortization, and impairment expense was \$365 million, up \$221 million from fiscal 2024. The increases were primarily due to a \$224 million non-cash impairment charge related to the Sensia joint venture, or \$110 million including the impact of non-controlling interest and tax effects.

Restructuring charges - Fiscal 2025 fourth quarter and full year include an accrual reversal of \$5 million. Fiscal 2024 fourth quarter and full year restructuring charges were \$27 million and \$97 million, respectively.

Net legacy asbestos and environmental charges - Fiscal 2025 fourth quarter charges were \$141 million, up \$132 million from the fourth quarter of fiscal 2024. Fiscal 2025 full year charges

were \$154 million, up \$133 million from fiscal 2024. Fiscal 2025 fourth quarter and full year results include pre-tax charges for a change in accounting method for legacy asbestos defense costs of \$91 million and indemnity accrual increase of \$45 million.

Tax - On a GAAP basis, the effective tax rate in the fourth quarter of fiscal 2025 was 52.4% compared to 13.1% in the fourth quarter of 2024. The Adjusted Effective Tax Rate for the fourth quarter of fiscal 2025 was 17.8% compared to 15.3% in the fourth quarter of 2024. The effective tax rate for the full fiscal year 2025 was 18.3% compared to 13.8% in fiscal 2024. The Adjusted Effective Tax Rate for the full fiscal year 2025 was 17.1% compared to 15.3% in fiscal 2024. The increases in the fourth quarter and full year effective tax rate are related to valuation allowances and tax effects related to the non-cash impairment charge for the Sensia joint venture and higher discrete tax benefits in 2024 as compared to 2025. The increases to the Adjusted Effective Tax Rate for the fourth quarter and full year are related to higher discrete tax benefits in 2024 as compared to 2025.

Share Repurchases - The Company repurchased approximately 200 thousand shares of its common stock at a cost of \$69 million during the fourth quarter of fiscal 2025. For the full fiscal year 2025, the Company repurchased 1.5 million shares of its common stock at a cost of \$419 million. At September 30, 2025, \$927 million remained available under the existing share repurchase authorization.

Return on Invested Capital (ROIC) - ROIC was 14.6% for fiscal year 2025 compared to 15.2% for fiscal year 2024.

Conference Call

A conference call to discuss our financial results will take place at 8:30 a.m. Eastern Time on Thursday, November 6, 2025. The call will be an audio webcast and accessible on the Rockwell Automation website (<https://ir.rockwellautomation.com/investors/>). Presentation materials will also be available on the website prior to the call.

Interested parties can access the conference by using the following numbers: (888) 330-2022 in the U.S. and Canada; (646) 960-0690 for other countries. Use the following passcode: 5499533. Please join 10 minutes prior to the start of the call.

Both the presentation materials and a replay of the call will be available on the Investor Relations section of the Rockwell Automation website through December 6, 2025.

Siemens - Earnings Release and Financial Results Q4 FY 2025: Record results for fiscal 2025

13 November 2025

- In the fourth quarter, revenue grew 6% on a comparable basis, excluding currency translation and portfolio effects; comparable orders rose in all industrial businesses except Mobility, which had recorded a sharply higher volume from large orders in Q4 FY 2024; as a result, orders for Siemens overall came in 1% lower year-over-year

- On a nominal basis, revenue rose 3% to €21.4 billion, and orders declined 4% to €21.9 billion; the book-to-bill ratio was 1.02
- Profit Industrial Business increased 2% to €3.2 billion, with a profit margin of 15.3%
- Net income came in 13% lower at €1.8 billion; corresponding basic earnings per share (EPS) were €2.07, and EPS before purchase price allocation accounting (EPS pre PPA) were €2.30; effects related to Altair and Dotmatics burdened EPS pre PPA by €0.21
- At €5.3 billion, Free cash flow from continuing and discontinued operations reached the highest level ever achieved in a quarter
- For the full fiscal year, on a comparable basis, orders grew 6% and revenue growth of 5% met our guidance; on a nominal basis, orders were up 5% to €88.4 billion and revenue increased 4% to €78.9 billion for a strong book-to-bill ratio of 1.12
- Fiscal 2025 Profit Industrial Business grew 3% to a record-high €11.8 billion; net income climbed 16% to a historic high of €10.4 billion; corresponding basic EPS increased to €12.25, and EPS pre PPA reached €12.95; excluding the gain from the sale of Innomatics and effects related to Altair and Dotmatics, which together totaled €2.23 per share, EPS pre PPA was €10.71 and thus also fulfilled our guidance
- Free cash flow from continuing and discontinued operations for fiscal 2025 rose significantly and came in at a record high of €10.8 billion
- Siemens proposes to increase the dividend from €5.20 a year earlier to €5.35 per share

“Fiscal 2025 was a milestone for Siemens: For the third consecutive year, we achieved a record in net income, with growth in orders and revenue at a mid-single-digit rate. With our ONE Tech Company program, we are laying the foundation for even stronger customer focus, faster innovations and higher profitable growth. Through our acquisition of Altair and Dotmatics, we are expanding our leadership in software and artificial intelligence. At the same time, with the planned deconsolidation of Siemens Healthineers, we are entering the next stage of growth by elevating a highly synergistic core portfolio to a new level.”

Roland Busch, President and Chief Executive Officer of Siemens AG

“Since cash generation is the ultimate yardstick for business performance, I’m extremely pleased that our fourth-quarter and fiscal- 2025 results broke records for Free cash flow. Profitable growth and stringent portfolio management form the basis of our success. Our shareholders benefit directly from an increased dividend proposal and a successful, accelerated share-buyback program. We enter fiscal 2026 strengthened with an ambitious outlook.”

Ralf P. Thomas, Chief Financial Officer of Siemens AG

Please read the complete Earnings Release and Financial Results:

[Earnings Release Q4 FY 2025, July 1 to September 30, 2025: Record results for fiscal 2025](#)

The financial publications can be downloaded at www.siemens.com/ir

Outlook

For fiscal 2026, we assume that the global economic environment will stabilize and that global GDP growth will remain near the prior-year level.

We also anticipate that in fiscal 2026 negative currency effects will strongly burden nominal growth rates in volume as well as profit for our industrial businesses and earnings per share (EPS).

For fiscal 2026, Digital Industries expects comparable revenue growth – net of currency translation and portfolio effects – of 5% to 10% and a profit margin of 15% to 19%.

Smart Infrastructure expects for fiscal 2026 comparable revenue growth of 6% to 9% and a profit margin of 18% to 19%.

Mobility expects for fiscal 2026 comparable revenue growth of 8% to 10% and a profit margin of 8% to 10%.

For the Siemens Group, we expect comparable revenue growth in the range of 6% to 8% and a book-to-bill ratio above 1 for fiscal 2026.

Based on the expected profitable growth of our industrial businesses and substantial burdens from currency effects, we anticipate basic EPS from net income before purchase price allocation accounting (EPS pre PPA) in a range of €10.40 to €11.00 in fiscal 2026.

This outlook excludes burdens from legal and regulatory matters.

Stratasys Releases Third Quarter 2025 Financial Results

13 November 2025

Stratasys Ltd., a leader in polymer 3D printing solutions, announced its financial results for the third quarter ended September 30, 2025.

"Our third quarter results demonstrate the resilience of our business model that enabled us to deliver solid operating cash flow and positive adjusted earnings per share, through the combination of strong recurring revenues, disciplined cost management and operational excellence," said Dr. Yoav Zeif, CEO of Stratasys. "Our industry-leading balance sheet, with \$255 million in cash, cash equivalents and short-term deposits and no debt, enables us to build the foundational infrastructure that will drive our expansion in aerospace and defense, automotive tooling, dentures, precision machine components, and medical anatomic modeling. We are strategically investing in the technological capabilities and customer relationships that position us to capture substantial growth as these high-value applications scale. Customer engagement remains robust across these verticals, with active partnerships on compelling use cases that reinforce our confidence in our competitive positioning and additive manufacturing's long-term trajectory."

"Our success with leaders of industry and major technology companies validates our solutions' critical role in production environments. The fundamental trends driving manufacturing transformation - supply chain localization, sustainability goals, personalization, and efficiency demands - continue to intensify. As customer spending patterns normalize, we remain well-

positioned to capitalize on these secular drivers and deliver shareholder value through our comprehensive portfolio of systems, materials, and software solutions.”

Summary - Third Quarter 2025 Financial Results Compared to Third Quarter 2024:

- Revenue of \$137.0 million compared to \$140.0 million.
- GAAP gross margin of 41.0%, compared to 44.8%.
- Non-GAAP gross margin of 45.3%, compared to 49.6%.
- GAAP operating loss of \$22.7 million, compared to an operating loss of \$25.5 million.
- Non-GAAP operating income of \$0.1 million, compared to an operating loss of \$0.1 million.
- GAAP net loss of \$55.6 million, or \$0.65 per diluted share, compared to a net loss of \$26.6 million, or \$0.37 per diluted share.
 - Includes non-cash impairment of \$33.9 million, or \$0.40 per share related to Ultimaker investment.
- Non-GAAP net income of \$1.5 million, or \$0.02 per diluted share, compared to net income of \$0.4 million, or \$0.01 per diluted share.
- Adjusted EBITDA of \$5.0 million, compared to \$5.1 million.
- Cash provided by operating activities of \$6.9 million, compared to cash used in operating activities of \$4.5 million.

Financial Outlook:

Based on current market conditions and assuming that the impacts of tariff policy, global inflationary pressures, relatively high interest rates and supply chain costs do not impede economic activity further, the Company is reiterating its non-GAAP outlook and adjusting the GAAP Net Loss and EPS due to the above-referenced non-cash impairment to be as follows:

- Full year revenue of \$550 million to \$560 million.
- Full year non-GAAP gross margins of 46.7% to 47.0%.
- Full year non-GAAP operating expenses to range from \$248 million to \$251 million.
- Full year GAAP operating margins to range from (13)% to (11)%.
- Full year non-GAAP operating margins to range from 1.5% to 2.0%.
- GAAP net loss ranging from \$110 million to \$99 million, and GAAP EPS of (\$1.34) to (\$1.21).
- Adjusted EBITDA ranging from \$30 million to \$32 million.
- Capital expenditures ranging from \$20 million to \$25 million.
- Positive operating cash flow.

- Non-GAAP net income ranging from \$11 million to \$13 million, and Non-GAAP EPS ranging from \$0.13 to \$0.16.

Appropriate reconciliations between historical GAAP and non-GAAP financial measures, as well as between the GAAP and non-GAAP financial measures included in our updated financial outlook for 2025, are provided in the tables at the end of our press release and slide presentation, with itemized detail concerning the non-GAAP financial measures. We have not included, however, guidance for GAAP gross margin or a reconciliation of our guidance for non-GAAP gross margins to the most directly comparable GAAP financial measure (i.e., GAAP gross margin), as we are unable to do so without unreasonable effort or with reasonable certainty from a quantitative perspective.

Stratasys Ltd. Third Quarter 2025 Webcast and Conference Call Details

The Company plans to webcast its conference call to discuss its third quarter 2025 financial results on Thursday, November 13, 2025, at 8:30 a.m. (ET).

The investor conference call will be available via live webcast on the Stratasys Web site at investors.stratasys.com, or directly at the following web address:

<https://event.choruscall.com/mediaframe/webcast.html?webcastid=utWHBI2d>

To participate by telephone, the U.S. toll-free number is 877-407-0619 and the international dial-in is +1-412-902-1012. Investors are advised to dial into the call at least ten minutes prior to the call to register. The webcast will be available for six months at investors.stratasys.com, or by accessing the above-provided web address.

Velo3D Now Listed on Nasdaq (Ticker: VELO) Announces Third Quarter 2025 Financial Results

10 November 2025

Velo3D, Inc. ("Velo3D or the "Company"), a leader in additive manufacturing ("AM") technology known for transforming aerospace and defense supply chains through world-class metal AM, announced financial results for its third quarter ended September 30, 2025.

Recent Business Developments

- Completed uplisting of the Company's common stock to the Nasdaq Capital Market ("Nasdaq")
- Completed a public offering of 5,833,333 shares of its common stock at \$3.00 per share for aggregate gross proceeds of approximately \$17.5 million. Additionally fully exercised 15% overallotment
- Strong momentum continues in Rapid Production Services (RPS)
 - RPS backlog increased 22% quarter to quarter
 - New customers represented more than 9% of 3Q'25 bookings
 - 48% bookings from Space and Defense sector

- Signed sales and service agreements valued at \$6 million, to develop and qualify copper nickel alloy (CuNi) for use in its line of Sapphire printers in support of the U.S. Navy Maritime Industrial Base Program's efforts to accelerate ship repairs
- Announced participation in a U.S. Army Combat Capabilities Development Command Aviation & Missile Center (DEVCOM AvMC) and Manufacturing & Sustainment (M&S) program funded initiative focused on advancing high-throughput, cost-effective additive manufacturing processes for Aluminum CP1 to support defense applications
- Signed an agreement with Linde AMT to supply domestically produced CuNi (70-30 Copper-Nickel) powder in support of the U.S. Navy and the Maritime Industrial Base (MIB) Program
- Achieved AS9100D certification, a globally recognized benchmark, for its Rapid Production Solution (RPS) Quality Management System affirming that Velo3D's RPS processes meet the extremely stringent standards set by the International Aerospace Quality Group for aviation, space and defense supply chains
- Announced the integration of Dyndrite's LPBF Pro software with the Company's Sapphire and Sapphire XC print platform, which provides advanced users with complete vector-level control of laser speeds and feeds and giving the Company's customers new capabilities for toolpath optimization and process development that can scale up into production
- Expanded partnership with Innovative Rocket Technologies Inc. for use of Sapphire printers and Rapid Production Solutions to scale U.S.-based production of reusable launch vehicle and defense hardware

"Our third-quarter results reflect the progress we are making in strengthening our operational efficiency and positioning the Company for sustained growth and profitability," said Arun Jeldi, CEO of Velo3D. "We are encouraged by the commercial market response to our Rapid Production Services (RPS), which is leading to repeat customer orders, new customer signings and strategic agreements across aerospace and defense. Recent partnerships, including the U.S. Navy Maritime Industrial Base Program, the U.S. Army DEVCOM AvMC initiative and Linde AMT, strengthen our backlog and support the delivery of high-value, cost-effective production capabilities. Through disciplined cost management and targeted investments, we are improving margins and moving toward positive EBITDA in the first half of 2026 while scaling our technology for long-term growth."

(\$ in Millions, except percentages and per-share data)	3rd Quarter 2025	3rd Quarter 2024
GAAP revenue	\$13.6	\$8.2
GAAP gross margin	3.2 %	49.4 %
GAAP net loss ¹	(\$11.8)	(\$23.1)

GAAP net loss per share - basic and diluted	(\$0.69)	(\$37.54)
Non-GAAP net loss ²	(\$9.2)	(\$14.5)
Non-GAAP net loss per share - basic and diluted ²	(\$0.54)	(\$23.59)

1. Information about Velo3D's use of non-GAAP information, including a reconciliation to accounting principles generally accepted in the United States ("GAAP"), is provided at the end of this release under "Non-GAAP Financial Information". The non-GAAP financial measures presented in this release should not be considered as the sole measure of the Company's performance and should not be considered in isolation from, or as a substitute for, comparable financial measures calculated in accordance with GAAP.
2. Non-GAAP net loss and non-GAAP net loss per diluted share exclude stock-based compensation expense, gain on exchange of debt for common stock, fair value adjustments for the Company's warrants, contingent earnout and debt derivative and loss on extinguishment of debt.

Summary of Third Quarter 2025 Results

Revenue was \$13.6 million. 3D Printer and parts revenue increased compared to the third quarter of 2024, driven by product mix and the number of systems sold. While system sales are expected to remain the primary driver of revenue in 2025, the Company anticipates that, under its new go-to-market strategy, its RPS parts production business will contribute an increasing share of revenue.

Gross margin for the third quarter was 3.2% compared to 49.4% in the third quarter of 2024. Third quarter 2024 revenue included an one-off license revenue of \$5 million which lifted overall gross margin significantly. Gross margin improved sequentially from the second quarter gross margin of (11.7%). The Company expects gross margin to continue to improve going forward as historical factors become a less significant driver of margin and as a result of operational efficiencies and an anticipated ramp-up of its RPS business.

Operating expenses for the third quarter were \$11.1 million compared to \$22.9 million in the third quarter of 2024. Non-GAAP adjusted operating expenses, excluding stock-based compensation expense of \$2.0 million, were \$9.0 million, down from \$19.7 million in the third quarter of 2024.

GAAP net loss for the third quarter was (\$11.8) million compared to (\$23.1) million in the third quarter of 2024.

Non-GAAP net loss was (\$9.2) million in the three months ended September 30, 2025. Adjusted EBITDA for the quarter was (\$7.3) million compared to (\$9.7) million in the year ago quarter. For more information regarding the Company's non-GAAP financial measures, see "Non-GAAP Financial Information" below.

As of September 30, 2025, the Company had \$11.8 million of cash and cash equivalents compared to \$1.2 million as of December 31, 2024.

Guidance

Management reaffirms expectations for the following for the full year 2025:

- Revenue in the range of \$50 million to \$60 million.
- Sequential improvement in gross margin
 - Greater than 30% gross margin in fourth quarter of 2025
- Non-GAAP adjusted operating expenses in the range of \$40 million to \$50 million
- CapEx in the range of \$15 million to \$20 million
- EBITDA positive in the first half of 2026

Conference Call

The Company will host a conference call for investors to discuss its third quarter 2025 financial results at 5 p.m. Eastern time / 2 p.m. Pacific time on November 10, 2025. The call will be webcast and can be accessed from the Events page of the Investor Relations section of Velo3D's website at ir.velo3d.com.

Implementation Investments

Clarks Boosts Efficiency and Global Agility with Centric PLM and Centric Planning

11 November 2025

Centric Software® is pleased to announce that global footwear brand Clarks has gone live with Centric Product Lifecycle Management (Centric PLM™) and Centric Planning™, marking a major step forward in Clarks' digital transformation journey. Centric Software provides the most innovative enterprise solutions to plan, design, develop, source, comply, buy, make, price, allocate, assort, market, sell and replenish fashion, luxury, footwear, outdoor, home, cosmetics & personal care products as well as multi-category retail, to achieve strategic and operational digital transformation goals.

Clarks was founded by two brothers in 1825 in Somerset, England, launching a shoemaking legacy that has since produced over 22,000 styles and reached over 100 global markets. Today, Clarks is an international brand that combines timeless craftsmanship with modern comfort technologies. The company connects with consumers through a mix of retail stores, wholesale partners, franchise operations and digital channels.

Celebrating its 200th anniversary this year, Clarks has successfully implemented Centric PLM, purpose-built for the footwear industry to streamline end-to-end product development, meeting high standards for innovation and execution at Clarks. Centric PLM provides a unified platform for managing product data, driving faster iteration and greater visibility throughout the development cycle.

“Clarks is building the digital infrastructure for a highly agile, insight-driven business,” says Fabrice Canonge, CEO of Centric Software. “By connecting data throughout the product lifecycle, they’re replacing silos with real-time visibility to empower faster, smarter decisions at every stage. We’re proud to enable their next phase of growth.”

Emerson to Automate Lithium Americas’ Thacker Pass Lithium Project

11 November 2025

Emerson announced it has been selected by Lithium Americas Corp. to provide its comprehensive automation portfolio and expert technical services for the Thacker Pass project in northern Nevada. Emerson’s automation will help develop the mine and processing facilities at Thacker Pass to enable a U.S. supply of lithium, a critical raw material for batteries that power electric vehicles, renewable energy storage and data centers.

As more consumers drive electric vehicles and use renewable energy, the demand for lithium, often called “white gold” for its role in powering clean energy, is expected to grow fivefold from today to 2040. With the United States ranked third globally in known lithium resources, projects like Thacker Pass are essential for energy security and job creation.

Emerson brings decades of mining experience and innovation to Lithium Americas, delivering its comprehensive automation portfolio, an efficient approach to project execution, and local technology support to help Thacker Pass operate safely, efficiently and reliably.

“Working with Emerson is expected to help us fulfill our purpose to safely and sustainably produce lithium from Thacker Pass,” said Lithium Americas President and CEO Jonathan Evans. “Their automation technologies will help us enable North America to reduce dependence on foreign critical minerals and drive value for our stakeholders.”

Thacker Pass is the world’s largest known measured lithium resource (Measured and Indicated) and reserve (Proven and Probable). Thacker Pass Phase 1 is expected to produce up to 40,000 tonnes of battery-quality lithium carbonate per year – enough to support production of batteries for up to 800,000 electric vehicles annually.

“Thacker Pass is a landmark project for North America's electrification,” said Emerson’s Chief Operating Officer Ram Krishnan. “Our goal is to help Lithium Americas start up safely and operate reliably, powering the next chapter of American innovation.”

Emerson’s integrated automation architecture includes intelligent field measurement instrumentation, process control hardware and software, final control and isolation valves, and reliability technologies to help optimize production, enhance worker safety, reduce downtime and minimize environmental impact. Its modernization scope also emphasizes capital efficiency and lowering the project’s total cost of ownership.

Caltrol, Emerson’s Impact Partner in the region, will support the project with a local valve and instrument repair and service center to provide expert service and maintenance, ensuring rapid response, consistent engineering standards and emergency support.

Construction is already underway with Emerson and Lithium Americas working closely to get the site ready for commissioning.

Honeywell and TotalEnergies Pilot AI-Assisted Control Room to Accelerate Shift to Industrial Autonomy

11 November 2025

Honeywell announced a collaboration with TotalEnergies for the ongoing pilot of its AI-assisted Experion Operations Assistant at TotalEnergies' Port Arthur Refinery in Texas. The initiative aims to support and empower operators to make timely and informed decisions while also providing the opportunity to enhance operational autonomy.

Built on Honeywell's flagship distributed control system, Experion Operations Assistant is an advanced AI-powered solution designed to transform the way operators monitor plant operations from the control room. By merging operational analytics with real-time predictive insights, the solution facilitates a more efficient workflow within critical refinery operations. With the integration of this new solution, operators in the control room can forecast potential maintenance events before they happen and minimize risks associated with unsafe operations and production losses.

"Partnering with Honeywell at our Port Arthur Refinery represents an important step in our journey toward operational excellence across our facility," said Raphael Duflos, VP and General Manager of TotalEnergies' Port Arthur Platform. "We believe this solution could contribute to safer operations, reduced downtime, and minimized product losses."

TotalEnergies has already implemented an initial pilot of Experion Operations Assistant at the Port Arthur site's Delayed Coking Unit (DCU). Preliminary results show the AI-assisted solution has successfully forecasted five potential events, helping to minimize downtime and reduce emissions from flaring. The predictions were made an average of 12 minutes in advance of an alarm incident, enabling operators to quickly implement corrective actions before an event.

"Honeywell's decades of domain expertise and industry knowledge are helping to solve our customers' toughest challenges with tangible solutions like Experion Operations Assistant," said Jim Masso, President and CEO of Honeywell Process Solutions. "This pilot with TotalEnergies will mark a meaningful milestone for bridging the gap between autonomous technology and the operators that keep these facilities running safely and efficiently every day."

Located in Southeast Texas near the Gulf Coast, TotalEnergies' Port Arthur Platform refines crude oil into transportation fuels and produces petrochemicals used in a wide range of products like plastics, rubber, and pharmaceuticals. The pilot is a successful collaboration between Honeywell, TotalEnergies' Port Arthur platform and its technology headquarter branch OneTech.

Product News

Centric Software Launches AI-Powered End-to-End Price Management to Navigate Tariff Pressures and Maximize Margins

10 November 2025

Centric Software® is thrilled to introduce new innovations with the launch of its AI-powered end-to-end price management capabilities, empowering brands and retailers to optimize pricing strategies, protect margins and stay competitive amid rising tariffs, cost pressures and market volatility. Centric Software delivers innovative, integrated, end-to-end AI-powered enterprise solutions to take products from concept to commercialization. Fashion, luxury, footwear, outdoor, home, cosmetics & personal care as well as multi-category retail teams can plan, design, develop, source, comply, buy, make, price, allocate, assort, sell and replenish products to achieve strategic and operational digital transformation goals.

Price management from Centric Software is a complete, end-to-end pricing workflow—spanning pre-season initial price setting, in-season adjustments and promotions and end-of-season markdown optimization—all within one connected platform. It empowers brands and retailers to centralize pricing strategies and streamline cross-functional collaboration, ensuring consistent execution across regions, channels and product hierarchies. The result is increased operational efficiency, accelerated pricing decisions and stronger alignment across teams, driving margin protection, minimizing errors and reinforcing brand integrity at scale.

Today's retail environment is being reshaped by external pressures such as tariff volatility, supply chain disruption and rapidly shifting consumer behavior. Within this context, pricing teams face five critical process challenges that limit their ability to respond effectively to market change:

1. **Disconnected data:** Internal cost and margin data are not linked to external market and competitor insights.
2. **Fragmented processes:** Pricing still depends on manual work and siloed tools across global and local teams.
3. **Lifecycle blind spots:** Limited visibility across pre-season, in-season and end-of-season performance.
4. **Channel and market complexity:** Maintaining consistency across stores, e-commerce and marketplaces is increasingly difficult.
5. **Lack of prescriptive insight:** Without integrated forecasting, pricing remains reactive, risking margin erosion and over-discounting.

Centric Software connects these fragmented elements into a single, actionable version of the truth, delivering:

- **Price management:** Centralize and streamline pricing strategies across channels, regions and product families to ensure consistency, accuracy and alignment with business goals.

- **AI forecasting for pricing (Pre-season):** Use embedded AI to predict demand and price sensitivity before the season starts, optimize initial price points and markdown strategies with data-backed insights to maximize revenue and sell through.
- **Competitive pricing:** Stay ahead of market trends by dynamically analyzing competitor prices to maintain positioning, drive consumer value and protect profitability.
- **Lifecycle pricing:** Manage pricing across the entire product lifecycle, from launch to markdown to clearance, leveraging analytics and automation, including price elasticity modeling and cannibalization avoidance, to optimize pricing decisions at every stage and protect margins.
- **Market intelligence:** Integrate external market data, consumer trends, competitor activity and economic indicators to empower pricing strategies with actionable, contextual insights.

“Tariff volatility and inflation have amplified the pressure on retail margins worldwide,” says Fabrice Canonge, CEO of Centric Software. “Price management transforms how pricing decisions are made, from reactive to proactive, by combining internal data, forecasting and market intelligence. It enables brands and retailers to respond strategically to tariff impacts, protect margins and maintain competitiveness across all markets.”

To experience price management in action, join our live webinar “Smarter Pricing Strategies: Balancing Margin, Market and Consumer Demand” on November 25, 2025 and explore how AI-powered pricing delivers confident, connected decisions at every stage of the product lifecycle.

In this session, Priscilla Fearn Kory, Product Manager for Centric Pricing & Inventory and Riccardo Proni, Vice President of R&D for Centric Planning, will demonstrate how leading brands are uniting internal performance data with external market insights to protect margins, enhance competitiveness and respond dynamically to market shifts.

Deltek Unveils Intelligent Platform Innovations that Elevate the Project Lifecycle

12 November 2025

Deltek®, the intelligent platform for project-based businesses, unveiled its next-generation platform and brand evolution at Deltek ProjectCon 2025, the company’s annual customer conference. Together, these announcements mark a major step forward in Deltek’s vision to elevate how project-based businesses work — using AI and agentic orchestration to deliver speed, clarity, and control across the entire project lifecycle: win, plan, execute, analyze.

By unifying ERP and accounting, project management, business development, and delivery through agentic orchestration within a governed ecosystem, the Deltek platform helps customers operate faster and more intelligently without compromising compliance or control.

Built on the Deltek Native Architecture (DNA) and Dela™, Deltek’s AI orchestrator, the platform connects the entire project lifecycle. It empowers organizations in government contracting, aerospace and defense, architecture and engineering, construction, and consulting to accelerate outcomes with confidence.

Across the four stages of the project lifecycle, Deltek helps customers:

- **Win:** Capture the right opportunities at better margins.
- **Plan:** Improve readiness and reduce risk before execution.
- **Execute:** Deliver projects efficiently and in compliance, with optimized performance and visibility.
- **Analyze:** Turn data into action: uncover insights, improve outcomes, and drive continuous growth.

“As they build, protect, and transform the world, project-based organizations face increasing pressure to move faster and deliver flawlessly,” said Bob Hughes, Chief Executive Officer, Deltek. “The Deltek platform delivers the speed, clarity, and control that high-stakes work demands. It helps our customers unlock the power of AI while ensuring the governance, compliance, and confidence their industries require.”

AI-Powered Capabilities Built for Project-Based Businesses

At the center of the platform is Dela, which embeds intelligence into the flow of work. It automates repetitive tasks, surfaces insights, and enables smarter decisions throughout the project lifecycle.

Deltek introduced three forthcoming AI-powered capabilities that demonstrate how intelligence can simplify complexity, enhance governance, and accelerate performance across industries:

- **Deltek Proposals:** Brings AI-generated proposal creation directly into GovWin IQ®, Costpoint®, and Deltek Vantagepoint™. By automating solicitation analysis, compliance mapping, and first draft creation, Deltek Proposals is designed to help reduce proposal creation time by as much as 60–70%, based on internal projections and AI automation benchmarks. This will ultimately help capture teams produce smarter proposals and stronger wins.
- **Deltek PPM Enterprise Risk:** Elevates risk management from isolated project tracking to enterprise foresight. It provides AI-driven visibility into organization-wide risk exposure, helping leaders identify patterns, predict potential issues, and take early, coordinated action to protect performance, profitability, and compliance before risks escalate.
- **Deltek Agentic Financial Close:** Applies AI-powered reconciliation and validation to shorten financial close cycles by several days while keeping human oversight intact. By automatically reconciling ledgers, detecting anomalies, and surfacing exceptions for review, while supporting GAAP and SOX requirements, Agentic Financial Close will help finance teams close faster, with greater accuracy and confidence.

“Project-based businesses can’t afford to choose between innovation and compliance,” said Warren Linscott, Chief Product Officer, Deltek. “Deltek customers need an intelligent platform designed to elevate how they work, automating what slows them down while keeping their expertise and compliance at the center of every decision. We’ve built exactly that.”

Designed for Project-Based Businesses

The Deltek platform is differentiated by three core pillars that reflect the company's purpose-built approach to serving complex, regulated industries:

1. **Designed for the Way You Work:** A unified general and project ledger provides real-time financial visibility. Role-based experiences, conversational interfaces, and integrations with productivity tools meet users where they already work.
2. **Intelligence at Every Step:** Deltek delivers insight and automates workflow throughout the lifecycle, freeing teams to focus on strategy, innovation, and mission-critical work.
3. **Governance and Control Built In:** With DNA as its foundation, Deltek embeds compliance, access, and audit controls by design, not as an afterthought.

"Deltek is engineered for this new era of intelligent, project-based work," said Dinakar Hituvalli, Chief Technology Officer at Deltek. "With applications that power the entire project lifecycle, a unified intelligence layer that transforms every Deltek product into an AI-native application, platform DNA that ensures governance and security, and deep domain expertise, Deltek is uniquely positioned to help our customers thrive in the AI era."

Dyndrite Integrates with EOS Open Architecture to Unlock Full Vector-Level Toolpath Control, Including Advanced nLIGHT AFX Beam Shaping, Delivering 2-3X Productivity Gains Demonstrated by Joint Customer Ursa Major

12 November 2025

Dyndrite, providers of next-generation industrial software for additive manufacturing, announced the integration of its flagship product, Dyndrite LPBF Pro, with EOS' Open Architecture via the EOS Toolpath API. This integration provides EOS Build Plan users unprecedented vector-level control for parameter optimization on EOS metal platforms (EOS M 290, EOS M 290 1kW, EOS M 300-4, EOS M 400, EOS M 400-4, AMCM M 290 FLX, AMCM M 450 FLX), including fully leveraging productivity multipliers such as nLIGHT AFX[®] lasers - ushering in a new era of productivity, quality, and flexibility for laser powder bed fusion (LPBF) manufacturing. As an official member of the EOS Developer Network (EDN), Dyndrite receives support from EOS to accelerate its product development.

"Accessibility, quality, and performance are hallmarks of EOS, and attributes that our customers value and expect," said Joachim Zettler, CTO, EOS. "With the EOS Build Plan, the integration of Dyndrite LPBF Pro, and nLIGHT's advanced laser technology, customers now gain all three in one step: continuous access to innovations that unlock new ways to boost quality, increase productivity, and strengthen their competitive edge."

Dyndrite LPBF Pro leverages the EOS Toolpath API to provide engineers with vector-level control over laser speeds, feeds, and exposure strategies on EOS platforms. Integrated into modern EOS systems, the nLIGHT AFX beam-shaping laser extends beyond traditional Gaussian or Top Hat modes by offering dynamic "ring" profiles that improve melt-pool stability and control at higher production speeds. With LPBF Pro, EOS users, whether on legacy laser systems or those equipped with nLIGHT, gain direct access to additional powerful new capabilities for

toolpath optimization, thermal management, and exposure development. These tools enable engineers to fine-tune parameters for thin walls, overhangs, and bulk geometries within a single build, while automating repeatable workflows that scale seamlessly from R&D to full serial production. Dyndrite LPBF Pro, when combined with the EOS Build Plan, gives users continuous access to advanced exposure-development tools and a programmatic environment for automating qualification, reducing variability, and optimizing processes to meet unique and demanding geometry requirements.

Bringing it all together

The combined impact of EOS' open architecture, nLIGHT's beam shaping technology, and Dyndrite LPBF Pro has been demonstrated by Ursa Major, a leader in propulsion systems. Together, these technologies improved part quality, reduced scrap, and sped up print times by a factor of two to three at the same quality level compared with conventional Gaussian spots.

"By working with EOS, nLIGHT, and Ursa Major, we've proven that when you give engineers full control, everyone benefits, especially the customer," said Harshil Goel, Founder & CEO, Dyndrite. "This is about empowering users' creativity and unlocking the full potential of their machines for their specific use cases."

"EOS has been a great supporter of our mission. By applying Dyndrite LPBF Pro through EOS' open architecture, we're able to push both EOS and nLIGHT beam shaping technology to the max," said Thomas Pomorski, Director of Additive Manufacturing at Ursa Major. "The results are tangible - we're qualifying faster, producing more efficiently, and achieving quality levels we couldn't reach before. This is just the beginning."

"The results speak for themselves," said Robert Martinsen, nLIGHT's Chief Technology Officer. "Our AFX beam shaping light engine technology unlocks major advances in LPBF, and with Dyndrite tools providing full software access, the laser capabilities can now be tailored and leveraged without compromise by FLX machine users. Together with our partners, we are setting a new benchmark for scalable, cost-effective industrial additive manufacturing.."

The EOS Build Plan makes it possible, offering continuous access to EOSPRINT, pre-tested material sets, real-time machine data via EOS Hub, new 3rd party applications, and expert training through Additive Minds Academy – transforming costs from CAPEX to OPEX while ensuring customers always have the latest innovations. The EOS Developer Network (EDN) helps software developers to accelerate its product development with the powerful and open APIs of EOS software.

OpenText™ Expands Collaboration with SAP to Deliver AI-Ready Cloud Content Management at Scale

10 November 2025

OpenText™, a global leader in secure information management for AI, announced that its OpenText Core Content Management for SAP solutions is officially certified for SAP S/4HANA Cloud Public Edition.

This certification makes OpenText an SAP Solution Extensions partner with a document management platform qualified to support SAP Cloud ERP, offering customers a new level of cloud-first control, compliance, and agility to accelerate work and scale transformation.

As enterprises across industries modernize their business processes with SAP Cloud ERP, content management has become a critical success factor. To unlock real business value from AI, organizations must connect structured data with unstructured content in governed, intelligent ways. SAP's structured process expertise, combined with OpenText's leadership in intelligent content management, provides a unified foundation that reduces complexity, embeds compliance by design, and ensures every decision is backed by trusted, AI-ready information.

"SAP and OpenText are a catalyst for high-performance in the cloud ERP era," said Darryl Gray, Senior Vice President, ISV Partner Success at SAP. "Together, we're connecting process and content so organizations can modernize with speed, govern with confidence, and operate with clarity. This collaboration exemplifies how strong partnerships can accelerate customer success and shape the future of intelligent business."

Customers can expect a higher standard of automation and intelligence – delivered securely, at scale, and with native integration across SAP Cloud ERP.

"You can't have a truly great AI experience without managing unstructured content. Through our collaboration with SAP, OpenText is helping solve that challenge at the core of the enterprise, creating a unified view of all enterprise knowledge, structured and unstructured, active and archived, so AI can generate context-rich insights that drive better outcomes," said Sandy Ono, Executive Vice President and Chief Marketing Officer at OpenText.

Spirent Extends High-Performance GNSS Simulation to More Users Across the Development Lifecycle

11 November 2025

Spirent Communications, now part of Keysight Technologies, a leading provider of test and assurance solutions for next-generation devices and networks, announced PNT Xe, a new global navigation satellite system (GNSS) simulation platform designed to extend high-performance GNSS testing to more users across the development lifecycle. PNT Xe removes barriers to entry into positioning, navigation and timing (PNT) testing by delivering Spirent's high-quality simulation capabilities in an economical, easy-to-use multi-purpose platform.

As PNT technologies increase in prevalence, PNT Xe is positioned to help manufacturers tackle the growing challenge of how to quickly, efficiently and accurately validate GNSS performance throughout accelerated development schedules. From early prototype testing to performance testing, and high-throughput verification on production lines, PNT Xe's purpose-designed hardware makes reliable and realistic testing accessible at all development stages for commercial and military applications.

"Until now, many organizations have been forced to use unreliable, inconsistent simulators or utilize 'live sky' signals as a way of conducting production testing," says Peter Terry-Brown,

Divisional CEO of Spirent's Positioning business. "The introduction of PNT Xe changes that paradigm by making Spirent's renowned high-performance simulation technology available for every workstation, every engineer, and every project phase.

"Many of the world's leading GNSS chipsets and modules are developed and verified using Spirent's market-leading simulators. The introduction of the PNT Xe means that developers, integrators, design verification teams, and production line testers can now use the same robust test methodology and test conditions without needing to compromise on the validity of results."

With a compact footprint, PNT Xe can be rack or desk mounted, and features a simple but powerful interface that accelerates scenario creation, saving time and cost. PNT Xe can move seamlessly from lab to field, tolerating a high level of variance in temperature and vibration, while delivering the same performance and trusted results. It supports all GNSS constellations and frequencies, ensuring the flexibility to support a broad range of project requirements. Access to AES M-Code, and a removable system disk also ensure compatibility in secure testing environments.

"PNT Xe is a game-changer for defense customers," says Rob VanBrunt, CEO of Spirent Federal Systems. "Its ease of use will be key to deploying new PNT technology faster, enabling software engineers to test minor code changes right at their desks, with immediate feedback for agile continuous integration. Furthermore, authorized users of GPS M-Code won't have to rely only on secure labs because PNT Xe enables unclassified military signal testing using AES M-Code.

"In both the lab and field environments, precise, reliable testing that delivers truly representative results is critical and PNT Xe now makes that possible across the development cycle," says VanBrunt.

"As positioning and timing become foundational to technologies like 6G, defense systems, and autonomous vehicles, access to accurate, high-performance simulation becomes critical," said Marie Hattar, Chief Marketing Officer, Keysight Technologies. "PNT Xe makes that capability available to more innovators than ever, ensuring they can validate performance, reliability, and resilience at every stage of development."

Built on Spirent's 40 years of expertise and proven signal generation architecture, PNT Xe is designed for a variety of development and production environments that include the low-altitude drone and vehicle economy, new space applications, the automotive industry, defense, consumer handheld and wearable devices, and more.

Stratasys Announces New Materials, Features, and Software Advancements to Accelerate Additive Manufacturing Productivity

11 November 2025

Stratasys announced a series of innovations across its FDM, SAF, P3™ DLP, and software platforms, expanding material choices, improving throughput, and introducing new capabilities to help manufacturers streamline additive production. These new solutions will be on display at Formnext 2025, in Frankfurt, Germany, November 18-21.

“By expanding our materials portfolio, accelerating print speeds, and introducing smarter software tools, we’re helping customers tackle challenging applications more efficiently,” said Rich Garrity, Chief Business Unit Officer. “These updates reflect our ongoing commitment to driving innovation and operational excellence across aerospace, automotive, industrial, and consumer markets.”

FDM Highlights

- **New CoatReady™ print mode for ULTEM™ 9085 resin on the F900**
The F900 now includes a software-enabled print mode called CoatReady™, designed to improve surface quality when printing with ULTEM™ 9085 resin. It delivers smoother surfaces that require less sanding and priming before painting – reducing manual finishing time, accelerating production, and increasing overall throughput.
- **ULTEM™ 9085 Filament CG for F3300:** Aerospace-grade performance with full traceability and tighter diameter tolerance for strong, repeatable parts.
- **Nylon 12CF T40 Tip for Fortus 450mc:** Nearly doubles build speed for large, high-strength parts with a 0.020-inch slice thickness, ideal for bulky solid components. This capability will be available with the software update of November 18.
- **XTEND 250 Spools for Fortus FDC™:** New ULTEM™ 9085 resin in Aircraft Gray and ASA Black are now available for the Fortus FDC. These additional material options allow manufacturers to produce larger, stronger parts - benefiting from the FDC’s uninterrupted print times and reduced moisture-related defects.
- **ABS Fortus® PLUS TrueRefill™:** Sustainable, cost-effective filament refill solution for ABS Black, ABS Ivory, and SR-35, cutting material costs by over 35% and packaging consumption by more than 30%.

SLA update

- **New LayerControl+™ for Predictive Thermal Build Management**
LayerControl+™, implemented through Titanium™ software, automatically adjusts layer delay times on the Neo800+ SLA printer to manage thermal variations that can cause costly build failures or surface defects. This predictive control reduces surface defects and build failures while optimizing print speed, as well as improve part quality, and overall reliability.

SAF Advancements

- **Enhanced Accuracy Mode (EAM) for SAF™ PP on H350™:** Optimized thermal management improves dimensional accuracy, reduces warp, and delivers consistent quality across larger builds. This advancement sets a new benchmark for polypropylene in powder bed fusion (PBF) technology, further solidifying SAF™ polypropylene’s position in automotive, industrial, and machine component applications.

P3 DLP Innovations

- **Ultracur3D® RG 3280 by Forward AM:** Ceramic-filled material validated for Origin printers can produce 3D printing mold tools, extrusion dies, and vacuum forming tools for spare part production, small batches or prototyping., With its high stiffness (~10 GPa) and heat deflection above 280°C it withstands the high temperature and pressures of the molding process.
- **Origin Accessories:** New tools simplify part handling, controlled curing, and improved part transparency, enhancing safety and efficiency in production workflows.

Trimble Empowers Civil Contractors with Advanced Site Management Capabilities for Mixed Technology Fleets

10 November 2025

Trimble® announced new features for its Trimble WorksManager software, including design sharing capabilities that mark a big step forward in the industry's adoption of the [ISO 15143-4](#) worksite data exchange standards. As a key element of Trimble's site management portfolio, Trimble WorksManager connects the office and the field. It allows users to remotely send construction-ready models, manage onsite devices and machines, and troubleshoot issues to maintain productivity. New functionality also includes greater integration with the Trimble Connect® collaboration platform, further streamlining design and collaboration workflows.

ISO standards are designed to simplify the exchange of jobsite data across both equipment and technology providers. For the first time, Trimble WorksManager will allow users to send design files to other vendors' grade control systems, enabling mixed technology jobsites to operate using the same design files. This functionality represents a big step forward in the adoption of those standards, both for Trimble and for the industry.

"The current lack of integration across mixed construction technology fleets is an expensive and frustrating pain point for the construction industry, and adoption of these ISO standards is paramount to construction technology interoperability," said John Somers, vice president, construction and utility sector at the Association of Equipment Manufacturers (AEM). "We are pleased to see Trimble taking this important step to implement ISO 15143-4 and to make designs usable across technology vendors."

Enhanced Data Integration and Advanced 3D Visualization

Greater integration between Trimble WorksManager and Trimble Connect helps customers unlock their data for improved productivity and profitability. Now, projects that are initiated in Trimble WorksManager, the Trimble B2W® Estimate estimating software and B2W operations applications are available to the entire project team, subcontractors and owners within Trimble Connect. Streamlined workflows enable WorksManager users to easily access files in the Trimble Connect common data environment for dispatching to the field.

Additional new features in WorksManager include an advanced 3D visualization module, built on the Trimble Connect 3D Viewer. Now, users will be able to bring together geospatial data from many sources into one environment to view, measure and analyze the entire jobsite. New time-saving workflows help site managers identify errors in design files and provide easy-to-use

tools for data clean up on the fly. Additionally, a new integration between Trimble's WorksManager and the B2W Schedule resource scheduling application gives dispatchers the ability to track Trimble equipment deployed to jobsites to streamline project billing and understand equipment utilization.

"We have significantly enhanced the functionality of Trimble WorksManager to supercharge civil contractors' data, which hinges largely on the ability to share data across technology providers and users at every phase of a project," said Elwyn McLachlan, vice president, civil construction product and strategy at Trimble. "Customers asked us for an easier way to share, analyze and make use of jobsite data. With this release, we have made great strides in helping our customers simplify complex tasks, enhance efficiency across the construction lifecycle and empower in-field decision making, where the work is actually being done."

Availability

These new capabilities in WorksManager will be available worldwide in Q1 2026 through the Trimble dealer channel, including local SITECH® dealers and Trimble Technology Outlets.

Trimble Launches New Trimble Financials Solution to Simplify Financial Management for Small-Business Contractors

10 November 2025

Trimble® announced the launch of Trimble Financials™, a new AI-enhanced job costing and financial management software designed specifically for small-business contractors. The new software helps contractors quickly see whether projects and the overall business are profitable. Built-in AI capabilities also help users answer basic financial questions rapidly and intuitively.

"Trimble Financials helps small-business contractors focus more time on construction and less time on accounting," said Jon Fingland, category vice president of finance, payment and estimating solutions at Trimble. "Spreadsheets and basic bookkeeping systems can be hard to use, and they make it difficult to get key financial data for daily decisions. At the same time, these contractors may not need all the capabilities of an advanced construction ERP system."

Primary benefits of Trimble Financials include:

- **Simplified financial workflows** — Available as a self-service subscription, Trimble Financials provides a simple, mobile-friendly way for small-business contractors to track job budgets and costs — from estimates to actual expenses. It delivers valuable, easy-to-understand reports and dashboards on cash flow and AP/AR aging for both job-specific and company-wide financials. It also automatically converts expenses and project costs into clear, user-friendly financial statements, eliminating manual effort and the need for generic accounting tools or complex spreadsheets.
- **Accurate job-to-financial insights** — Trimble Financials simplifies job costing and overall financial management, allowing small-business contractors to focus on what they do best — building. From generating clear job proposals with detailed cost breakdowns by phase and cost type, to processing bills and invoices tied to projects and overhead, it

helps contractors easily see whether individual projects and the business as a whole are profitable.

- AI-powered intelligence — With built-in AI, a smart assistant provides answers to questions like, "which client has the biggest outstanding invoice?" and "how are we doing on actuals vs. budget?" to help users get insights quickly. This allows small-business contractors to focus on projects rather than bookkeeping, giving them clear financial insights with minimal effort.

Trimble Financials is ideally suited for smaller general and specialty contractors that do not have in-house financial management personnel and that operate in residential, commercial and civil sectors.

"Many of the largest contractors in North America rely on Viewpoint® Vista™ and Spectrum® construction ERP systems from Trimble," said Fingland. "We're now extending that expertise to a simplified solution aligned with the needs of small-business contractors."

Availability

A preview of Trimble Financials is being demonstrated at the Trimble Dimensions User Conference, November 10-12, in Las Vegas. Trimble Financials will be offered as a subscription in January 2026 to customers in North America, beginning with the foundational Go tier.

Trimble Launches ProjectSight 360 Capture to Enhance Remote 3D Project Visualization and Progress-to-Plan Tracking

10 November 2025

Trimble® has announced ProjectSight 360 Capture, a powerful new functionality that provides comprehensive visibility into site progress through native integrations with 360-degree cameras, Trimble ProjectSight® project management software and the Trimble Connect® collaboration platform. ProjectSight 360 Capture makes reality capture an integral part of project management workflows. It enables construction teams to conduct virtual jobsite walkthroughs, track progress and resolve issues collaboratively — all online and with simple user interfaces. The announcement was made during the annual Trimble Dimensions User Conference in Las Vegas.

Built into ProjectSight, 360 Capture lets contractors easily record 360-degree imagery as they walk the job site. A cloud-based AI algorithm automatically processes the images, identifies key locations, and links them to project drawings to create a living, visual map of the site. Project managers can connect these images directly to workflows — such as change orders or RFIs — by embedding captures within requests. Through Trimble Connect's common data environment, all imagery is shared and accessed in one centralized location, seamlessly connecting the office, field and broader technology ecosystem.

"Traditional methods of capturing and communicating project status are typically time consuming, complex and incomplete, making it difficult for contractors to collaborate, quickly correct problems and keep projects on budget and on schedule," said Lawrence Smith, vice

president and general manager of construction management solutions at Trimble. "Directly pairing critical project management tasks with 360-degree image captures gives users a clear picture of actual conditions and status on job sites, helping turn data into effective decision making."

AI-Powered Automation Unlocks Progress-to-Plan Workflows

ProjectSight 360 Capture is easy to use and includes a number of benefits for construction teams in the field and the office:

- **Artificial intelligence** — AI automatically maps the user's path, aligning the images to drawings to enable easy comparison of as-built conditions over time or against the design. AI-powered privacy filtering also blurs faces on the jobsite, protecting individual privacy.
- **Improved progress tracking** — With up-to-date 360-degree captures, users can easily see progress-to-plan changes and help keep projects on track.
- **Issue identification** — 360-degree captures allow users to more easily see and mark up issues, providing clear visual context for collaboration and dispute resolution.
- **Issue resolution** — Once an issue is identified, records such as BCF Topics, RFIs, change orders and more can be made directly within ProjectSight, which connects to Trimble Viewpoint® ERP solutions, Spectrum® and Vista™, or to the broader portfolio of connected Trimble solutions such as SketchUp® 3D modeling software, Tekla® structural BIM software, SiteVision® in-field visualization software and more.

"ProjectSight 360 Capture makes real-world data easy to capture and use, giving project managers critical insights through intuitive visualization and navigation," said Smith. "By streamlining documentation, tracking changes over time, and simplifying issue management across the Trimble ecosystem, it gives project managers a reliable, real-time view of job site conditions regardless of their location."

Availability

ProjectSight 360 Capture is being demonstrated at the Trimble Dimensions User Conference, November 10-12, 2025 in Las Vegas. It will be available in 2026 to customers in North America as an add-on for purchase, as part of ProjectSight.

Trimble Marketplace Enhanced with New Trimble Connect and ProjectSight Integrations

10 November 2025

Trimble® announced the expansion of Trimble Marketplace, a centralized online catalog of over 100 pre-built and verified integrations, applications and extensions. The Marketplace is designed to extend Trimble connectivity to leading third-party software, and the latest updates specifically automate workflows for the Trimble Connect® collaboration platform and Trimble ProjectSight® project management software.

The new, ready-to-use solutions in Trimble Marketplace underscore Trimble's commitment to support an open and interoperable construction industry ecosystem that connects data and workflows, enabling contractors to collaborate more seamlessly and manage projects more efficiently. The announcement was made during the annual Trimble Dimensions User Conference in Las Vegas.

"Trimble Marketplace is a trusted source of verified software integrations and extensions that enable customers to solve workflow gaps," said Chris Pepler, vice president of platform for Trimble. "Dealing with independently sourced integrations means internal teams must shoulder the burden of discovering and ensuring integrations will work with their existing solutions. With Trimble Marketplace, this burden is eliminated. Every solution goes through a certification process to help ensure technical functionality and business integrity, making it simple for our customers to easily tailor their Trimble solutions to fit their technology ecosystems."

Easier Integrations, Greater Value for Contractors

Additional integrations for Trimble Connect and ProjectSight were recently added to Trimble Marketplace, as contractors increasingly rely on both solutions to streamline project management, boost collaboration and centralize data. Trimble Connect integrations unify data across teams and tools, making it easy to access, share and collaborate from one connected common data environment. Many ProjectSight integrations in Trimble Marketplace employ the use of large language models (LLMs) and AI assistants, helping users automate repetitive project management tasks such as drawing imports and metadata extraction, freeing teams up to focus on more strategic initiatives.

For example, [Datagrid](#), an AI-powered platform, is now available on the Trimble Marketplace with a new ProjectSight integration. This enables Trimble customers to deploy AI agents that search and execute tasks directly within ProjectSight, significantly reducing the administrative burden on construction projects.

"Project leaders are buried in administrative tasks, and our Trimble Marketplace partnership is designed to give them their time back," said Thiago da Costa, CEO of Datagrid. "Instead of losing hours to manual work, they can now delegate entire processes to AI agents. For example, an agent can be tasked to automatically review daily reports to flag safety issues or provide instant RFI updates from anywhere. This frees builders to focus on high-impact activities that drive projects forward."

New integrations for ProjectSight and Trimble Connect join the 67 partners and 158 integrations already available on Trimble Marketplace. This includes an integration (currently in beta testing) that connects The Work Number[®] from Equifax directly to Trimble Viewpoint[®] Vista[™] and Viewpoint Spectrum[®] ERP software solutions. Available in Q4 2025, this service from the Work Number provides automated verifications of income and employment, helping employers save time and paperwork while supporting employees when they apply for loans, credit and social service benefits.

New Tools and Framework Simplify Third-Party Developer Onboarding

Trimble has also made it easier to join and participate as a Trimble Marketplace partner. The onboarding process is more streamlined, making it easier for developers to add their own

integrations to the Marketplace. This includes a framework for engaging with Trimble and additional development resources, including marketing toolkits, a self-service portal and an efficient onboarding and certification process.