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Acquisitions

Accenture Completes Acquisition of Logic

13 August 2024

Accenture has completed the acquisition of Logic, a retail technology services firm that works with retailers to drive customer loyalty, boost revenue and increase agility through the use of technology. With strong capabilities in merchandising, stores, digital, analytics and cloud, the acquisition of Logic, previously announced on July 16 2024, further enhances Accenture's ability to drive technology transformations for retail clients globally.

With a deep understanding of the retail industry and operational management, Logic brings approximately 800 professionals with specialized skills in retail-focused technical strategies to Accenture Technology. Founded in 1997 and headquartered in Minneapolis, Minnesota, Logic has offices in 11 countries that serve more than 150 retail clients worldwide.

Logic expands Accenture's retail capabilities with the addition of essential skills in core technologies and platforms, as well as artificial intelligence (AI) and generative AI, to drive innovation for clients. This strategic move underscores Accenture's commitment to helping retailers transform their organizations with technology so that they can better navigate the evolving retail landscape with confidence.

Company News

ALICE Technologies Expands Partner Program to APAC Through Strategic Partnership

13 August 2024

ALICE Technologies announced its strategic partnership with Cranborne, a construction engineering firm based in Hong Kong. This strategic collaboration aims to enable Cranborne's clients with construction optimization technology and provide ALICE Technologies with the opportunity to expand the reach of their pioneering solution for capital construction projects in the APAC region.

ALICE Technologies' construction schedule optimization platform, ALICE, helps owners, and contractors worldwide to leverage the power of AI to plan, bid and build complex capital industrial, infrastructure and commercial projects more efficiently and with reduced risk. In addition to working with leading global GCs and owners, ALICE collaborates with a select set of consulting firms worldwide to help their construction sector clients optimize construction and reduce project risk.

Earlier last year, Swire Properties, a renowned property developer based in Hong Kong, participated in the company's latest funding round. They are known for developing and managing commercial, retail, hotel, and residential properties, with a particular focus on mixed-use developments in prime locations at major mass transportation intersections.

The ALICE platform is essential as it helps clients maximize the efficiency of their construction schedules in various industries such as infrastructure, energy production, semiconductor manufacturing, chemical manufacturing, battery plants, power plants, and data centers.

The engineering-led strategic partner, Cranborne, provides engineering, planning and project controls services to infrastructure construction projects. One of the most notable projects that the company was recently engaged in is the 1701 Oyster Bay station and Associated Works tender and contract for China State Construction and Engineering (Hong Kong) Limited.

Through this partnership, Cranborne will implement ALICE Core, ALICE Technologies' flagship product, across its diverse portfolio of infrastructure projects to optimize the planning, bidding, scheduling and construction of capital projects.

Lee Smollett, Director at Cranborne, commented: "We selected ALICE because it helps automate the scheduling process and create optimized, antifragile schedules.

"Previously, the team used Primavera P6, which could take weeks to assess one or two scenarios. ALICE Core allows us to upload our P6 schedule into the platform and explore scenarios in minutes. By creating parametric schedules, ALICE enables us to determine realistic resource requirements and stress test multiple options."

"Some of the world's most innovative capital projects are underway in the APAC region and we're excited to offer ALICE's cost and time-saving optimization capabilities to owners and contractors in this area," said René Morkos, founder and CEO of ALICE. "Partnering with Cranborne allows us to better support businesses and expand our presence in APAC. We look forward to Cranborne's progress as it integrates scheduling optimization technology into more projects."

ALICE Technologies recently launched a partner program for professional services firms that serve large contractors and owners. This partner program offers member firms different levels of benefits based on factors such as the volume of business they drive and number of ALICE-certified professionals they have on staff.

Bentley Systems Announces the Finalists of the 2024 Going Digital Awards

15 August 2024

Bentley Systems, Incorporated, the infrastructure engineering software company, announced the finalists of the 2024 Going Digital Awards. The annual awards event honors the extraordinary work of Bentley's global users, showcasing how innovative software enables the advancement of the world's infrastructure for better quality of life. This year, 36 finalists, across 12 categories, were selected from over 250 nominations submitted by organizations in 36 countries.

Representatives from the finalist organizations will present their projects to a panel of 34 independent judges, to determine the award winners. Winners will be revealed on October 9, during the 2024 Going Digital Awards event, held at the JW Marriott Parq Vancouver. More information about each finalist project can be found on Bentley's website [here](#).

“Infrastructure is essential. It connects us locally and globally, supporting our society and economic growth and development,” said Kristin Fallon, chief marketing officer, Bentley Systems. “This year’s Going Digital Awards finalists represent an impressive mix of international projects that are pushing the boundaries of what’s possible on land, at sea, and underground. These programs highlight engineering genius; they showcase the teams of infrastructure professionals that are unlocking the power of data with AI, digital twins, immersive visualizations, and more, to make modern life possible. We applaud and celebrate each finalist for their outstanding achievements to make better, more resilient critical infrastructure for an improved quality of life.”

The finalists in the 2024 Going Digital Awards are:

Bridges and Tunnels

- **JMT** – Digital Experience for I-95 Rappahannock River Crossing Construction Project, Fredericksburg, Virginia, United States
- **QK4, Inc.** – Going Digital Survey with Bridging Kentucky, Kentucky, United States
- **Tecne Systra-Sws Advanced Tunneling Srl** – Digital Implementation in Tunnel Assessment and Rehabilitation, Italy

Construction

- **PT Hutama Karya (Persero)** – Navigating the Complexities of Jakarta MRT Phase 2A CP203 with Digital Solutions, Jakarta, South Jakarta, Indonesia
- **Webuild s.p.a.** – 4D Modeling and Construction Management for a Pedestrian Steel Bridge Erection in the New ENI Headquarter Complex in Milan, Italy, San Donato Milanese, Lombardia to Milano, Italy
- **Proicere Ltd.** – SPRS Retreatment (SRP) Sellafield, Seascale, Cumbria, United Kingdom

Enterprise Engineering

- **Arcadis** – A Blueprint for Transforming Project Delivery Through Automation, Birmingham, England, United Kingdom
- **Mott MacDonald and HDR** – Ontario Line – Information Management, Toronto, Ontario, Canada
- **Amey** – Core Valley Lines (CVL) Transformation – South Wales Metro, UK, Cardiff, Wales, United Kingdom

Facilities, Campuses, and Cities

- **Guangdong Airport Authority** – Digital Innovation Application of Guangzhou Baiyun International Airport Phase III Expansion Project, Guangzhou, China
- **PT Wijaya Karya (Persero) Tbk** – Nusantara Presidential Complex, New Capital City of Indonesia, Nusantara, Indonesia

- **China ENFI Engineering Co., Ltd.** – Digital Construction Project of Comprehensive Garbage Treatment Facilities in Xiong’an New Area, Beijing, China

Process and Power Generation

- **MCC Capital Engineering & Research Incorporation Limited** – Integrated Application of BIM Technology in the Design, Construction, Operation and Maintenance of the World’s First Hydrogen Metallurgy Engineering Demonstration Project, Hebei, China
- **WISDRI Engineering and Research Incorporation Limited** – Digital Innovative Applications throughout the Process of Iron and Steel EPC Projects, Wuhan, Hubei, China
- **PowerChina ZhongNan Engineering Corporation Limited** – Digital Twin of Shandong Energy Group Bozhong Offshore Wind Farm Site A, Dongying, Shandong, China

Rail and Transit

- **SPL Powerlines UK** – Midland Main Line Electrification, Hertfordshire, Bedfordshire, Northamptonshire, Leicestershire, Nottinghamshire, Derbyshire, and South Yorkshire; United Kingdom
- **Transport for London** – The Elizabeth Line, London, England, United Kingdom
- **INECO** – Master Design Stage RBDTD-LV-DS3 North Latvian Section, Latvia

Roads and Highways

- **China Road and Bridge Corporation, China Highway Engineering Consulting Corporation** – Phnom Penh – Bavet Expressway, Phnom Penh, Cambodia
- **WISDRI Engineering & Research Incorporation Limited** – Wuhan Gaoxin 4th Road Comprehensive Reconstruction Project, Wuhan, Hubei, China
- **Department of Public Works and Highways (DPWH)** – Digital Twin Implementation for NLEX-SLEX Connector Road Project, Caloocan to Manila, Metro Manila, Philippines

Structural Engineering

- **Hyundai Engineering Co., Ltd.** – New Physical Modeling Method for Plant Steel Structures Using STAAD API, Seoul, South Korea
- **Arcadis** – Advanced Analysis and Design of Flood Protection Structures through Automation, New York City, Indianapolis, and Dallas; New York, Indiana, and Texas; United States
- **Delhi Metro Rail Corporation Limited** – Enhancing Urban Connectivity–The Punjabi Bagh Interchange, New Delhi, Delhi, India

Subsurface Modeling and Analysis

- **Dataforensics** – USACE Ground to Cloud – Enterprise Data Management Migration, Washington, District of Columbia, United States

- **Spark and WSP** – North East Link Central Package, Melbourne, Victoria, Australia
- **PT Hutama Karya (Persero)** – Integrating Subsurface Model for Efficient Geotech Data Management in Trans Sumatera, Pekanbaru, Riau, Indonesia

Surveying and Monitoring

- **Monir Precision Monitoring – Samantha Ford** – 31 Parliament Street Urban Infrastructure and Excavation Shoring Monitoring, Toronto, Ontario, Canada
- **Water Supplies Department** – Digital Twin of the Ex-Sham Shui Po Service Reservoir, Kowloon, Hong Kong SAR, China
- **China First Metallurgical Group Co., Ltd.** – Application of Intelligent Construction Technology in the Construction of Comprehensive Improvement Project for the Outlet Reach of Fuhuan River, Wuhan, Huebei, China

Transmission and Distribution

- **Southwest Electric Power Design Institute Co., Ltd. of China Power Engineering Consulting Group** – Full Life Cycle Digital Applications of Butuo ± 800 kV Converter Station, Liangshan, Sichuan, China
- **COPEL Distribuição S.A.** – Implementation of BIM Modeling for Medium- and High-voltage Substation Projects, Curitiba, Paraná, Brazil
- **Exo Inc.** – Ohio Falls River Crossing Towers, Louisville, Kentucky, United States

Water and Wastewater

- **Beijing Shougang International Engineering Technology Co., Ltd., Wanhua Chemical (Penglai) Co., Ltd.** – 300,000 Tonnes/Day Seawater Desalination Project of Wanhua Chemical (Penglai) Co., Ltd., Yantai, Shandong, China
- **L&T Construction** – Uttar Pradesh Tube Well Project under Jal Jeevan Mission, Uttar Pradesh, India
- **Basic Sanitation Utility Company of the State of São Paulo** – Sabesp – INTEGRA 4.0 Cultural Transformation Through Digitalization, São Paulo, Brazil

Canvas GFX Joins Zebra Technologies' PartnerConnect Alliance Partner Track

14 August 2024

Canvas GFX, the leading supplier of connected frontline worker software solutions to the manufacturing sector, announced its participation in the award-winning Zebra® PartnerConnect program. Zebra Technologies is a leading digital solution provider enabling businesses to intelligently connect data, assets, and people. Canvas GFX joins as an independent software vendor (ISV).

The Canvas Envision platform connects workers on the manufacturing shop floor, as well as maintenance technicians in the field, to the real-time knowledge they need to improve performance, while allowing for the capture of data and feedback from the front line, creating a

true digital loop within the organization. It is accessible through any browser and supported on Zebra's L10 and ET8x series of rugged tablets on Windows.

By participating in Zebra's PartnerConnect program, Canvas GFX gains access to an innovative portfolio, along with comprehensive training and extensive marketing, sales and technical benefits. Canvas GFX chose to join Zebra's PartnerConnect program to combine the Canvas Envision platform with best-of-breed hardware solutions from Zebra Technologies, as well as those provided by other ecosystem partners, to create uniquely compelling offerings for a manufacturing sector in urgent need of achievable productivity gains.

"As a PartnerConnect member, Canvas GFX now has access to industry-leading solutions, training and tools that will allow us to collaborate with Zebra's global partner network and better meet the needs of our customers," said Patricia Hume, CEO, Canvas GFX. "The PartnerConnect program makes it easier for us to differentiate ourselves while working together with Zebra to create new ways of work for the front line of business."

Flexxbotics Continues to Expand Commercial Leadership Team with Alex Vogt

13 August 2024

Flexxbotics, delivering digital solutions for robot-driven manufacturing at scale, announced the appointment of Alex Vogt to the commercial leadership team. Vogt joins from COGNEX Corporation where he served in sales management and senior technical solutions roles for nearly a decade. He brings deep industry experience of customer requirements in automotive, industrial, medical, defense and aerospace for complex manufacturing automation solutions and vision systems.

Alex Vogt's knowledge and expertise in advanced manufacturing and inspection technologies will further enhance the Flexxbotics commercial leadership team. Flexxbotics solution digitalizes robotic production with autonomous process control for next generation smart factory environments. The solution enables continuous operation of unattended robot+machine+inspection workcells with greater throughput, quality, and safety. Flexxbotics breakthrough, the unique FlexxCORE™ technology, seamlessly connects and coordinates robots with existing automation equipment, IT systems and people. More powerful, flexible and open, Flexxbotics revolutionizes the use of robotics in complex production.

"Robot-driven manufacturing is the future of smart factory production, and Flexxbotics ability to enable continuous operations through autonomous process control is a groundbreaking advancement," said Alex Vogt, Director of Sales for Flexxbotics. "Running unattended robot-enabled production while reducing defects by 32% or more creates an entirely new value proposition for industrial robotic automation."

"We believe Alex sees the same transformational impact that robotic digitalization can have on global production, and we're excited to have him join the team as we continue to scale out operations," said Tyler Bouchard, CEO & Co-founder of Flexxbotics. "To realize the promise of Industry 4.0 production robotic autonomy will be essential for improved capacity, yields, and EBITDA margins, that's what we're delivering at Flexxbotics today."

Graphisoft strengthens market presence in Singapore with ACAD Pte Ltd partnership

12 August 2024

Graphisoft, the leading Building Information Modeling (BIM) software solution developer for architecture and multidisciplinary design, has partnered with ACAD Pte Ltd. This strategic collaboration marks a significant milestone for Graphisoft as it aims to expand its reach and enhance service delivery across Singapore. ACAD Pte Ltd will be the authorized distributor for Graphisoft products and services, ensuring streamlined access and comprehensive support for customers seeking advanced AEC solutions.

Graphisoft's flagship product is the award-winning Archicad. Powerful built-in tools and a user-friendly interface allow users to design projects of any size, making Archicad the most efficient and intuitive BIM software on the market. Featuring out-of-the-box design documentation, one-click publishing, photorealistic rendering, and best-in-class analysis, Archicad lets architects focus on what they do best: design great buildings.

"We are thrilled to partner with ACAD Pte Ltd," said Robert Samuel, Director, APAC Partner Sales at Graphisoft Asia. "Their established reputation and deep industry knowledge make them an ideal partner to strengthen our market presence further and provide exceptional service to our valued customers." ACAD Pte Ltd will manage sales and distribution activities related to Graphisoft software solutions in Singapore. At the same time, Graphisoft will intensify its efforts to manage existing and new strategic accounts directly while simultaneously providing robust support to its regional partner network.

"We are committed to delivering superior solutions and support to our clients," said Francis Wong, Director at ACAD Pte Ltd. "Partnering with Graphisoft allows us to offer innovative software solutions that empower businesses in the AEC sector to achieve their goals efficiently and effectively."

Husemann & Fritz and BuildTec Software Group join forces

12 August 2024

The BuildTec Software Group ("BuildTec"), a European platform of various partner companies for innovative software solutions in the construction & trade sector, continues to grow and enters into a partnership with the software specialist Husemann & Fritz. As a specialist in construction software, Husemann & Fritz complements the BuildTec group of companies with its clear focus on the construction industry.

BuildTec and Husemann & Fritz enter into a partnership to further strengthen the company and offer customers even better and customised software solutions.

Husemann & Fritz is a national software company based in Bielefeld. With over 16,000 users from the construction, plant engineering and building/electrical engineering sectors, it is one of the leading providers of standard construction software in Germany. As a specialist in

construction software with over 30 years of experience, Husemann & Fritz offers a fully integrated database-supported solution for medium-sized companies.

With the modular Pro-Bau/S® AddOne construction software, daily business processes are digitalised and complex tasks are solved more easily. Customers can rely on tried-and-tested, high-performance functionalities in all phases of project management - from enquiry, through calculation and invoicing to time recording. Husemann & Fritz is both a software partner and a service provider. More than 40 employees stand for success and ensure a high level of customer satisfaction through know-how, flexibility and personal advice.

"Our new partner Husemann & Fritz is an absolute expert in the field of construction software. By adding a complementary product to our range, we are well positioned to continue our path of growth," says Alexander Neuss, CEO of BuildTec. Matthias Große Wiedemann, CEO of Husemann & Fritz, adds: "We are de-lighted to be now part of a powerful and renowned group of software specialists. Our customers can still count on proven products and services and will also benefit from the expanded resources and opportunities offered by the BuildTec Software Group. With the combined IT and industry expertise, we can further devel-op our products even faster and provide our customers with customized solutions. We are convinced that this step will lead all our employees and customers into a successful future."

With Husemann & Fritz, the fast-growing BuildTec is expanding the portfolio of its company group to include a well-established industry software provider with sophisticated construction software. Two companies have recently joined the group: the German DigiPara GmbH, provider of lift planning software, and the Danish software company Acies A/S, provider of configuration, manufacturing execution systems ("MES") and production planning software for window, door and kitchen manufacturers. Previously, in January 2024, the German company GLASER Programmsysteme GmbH, a specialist in the development and distribution of professional CAD solutions, had joined the BuildTec business group as a partner company, and in November 2023, E-KOMPLET A/S, a Danish software provider for project management in the trade sector.

The BuildTec Software Group is backed by funds advised by Bregal Unternehmerkapital. The company group comprises well-known industry leaders, including SEMA, one of the world's leading providers of CAD/CAM software solutions for timber and stairs construction and sheet metal processing, and SEMA partner company WGsystem, which offers commercial software solutions for trade businesses. Compass, a software provider for stairs, timber and window construction with a focus on CNC connections and workshop organisation, and Hausmann & Wynen, which offers ERP solutions for electricians and other trade businesses, are also part of the BuildTec company group.

Keysight Joins the Joint Cyber Defense Collaborative to Enhance Cybersecurity for Critical Sectors

14 August 2024

Keysight Technologies, Inc., announced it has joined the Joint Cyber Defense Collaborative (JCDC), expanding its current partnership with the U.S. government to enhance the nation's cybersecurity resiliency. Leveraging 20 years of cybersecurity testing and threat intelligence

research, Keysight will support JCDC's mission of uniting the global cyber community in the collective defense of cyberspace.

In response to escalating threats to national security, the Cybersecurity and Infrastructure Security Agency (CISA) established JCDC in August 2021 under Congressional authorization. As a unique public-private partnership, JCDC proactively gathers, analyzes, and shares actionable cyber risk information to enable improved cybersecurity planning, defense, and response. A primary goal of JCDC includes enabling participants to stay ahead of adversaries and reducing cybersecurity threats before they have an impact.

Keysight offers a comprehensive suite of tools that empower organizations to be proactive with their cybersecurity from chip to cloud, including testing of deployed tools against the latest threats and a Cyber Range training environment to keep skills up to date. Keysight's Threat Simulator offers daily updates with the latest malware and ransomware campaigns to validate firewalls, endpoint protection software, and SIEM tools, and CyPerf evaluates cybersecurity effectiveness and user experience in distributed and cloud environments. To test and improve the cybersecurity of devices such as IoT and industrial controllers, Keysight's IOT Security Assessment provides firmware analysis, SBOM generation, and network security testing of connected devices.

Keysight's security validation tools are automated and easy to use, so operators of critical IT and operational technology (OT) environments can easily validate their resilience to emerging threats. Additionally, Keysight offers cybersecurity validation products and services for every stage of the product lifecycle, from pre-silicon analysis to cloud security validation.

Scott Register, VP of Security Solutions at Keysight, said: "Keysight is honored to join JCDC, extending our years of collaborating with the U.S. government as a provider of electronic test and measurement products and services including electronic warfare, 5G/6G, and cybersecurity validation and training. By combining our expertise with the collective strength of JCDC, we can accelerate the development of innovative solutions to safeguard critical infrastructure and protect our nation from cyberattacks."

LTIMindtree Achieves Fourth Consecutive Reaccreditation as Azure Expert Managed Services Provider

9 August 2024

LTIMindtree, a global technology consulting and digital solutions company, has achieved the Azure Expert MSP accolade for the 4th consecutive time, highlighting their deep expertise and competencies on Microsoft Azure.

The Azure Expert Managed Services Provider (MSP) program is a global initiative by Microsoft that highlights and promotes the most capable cloud partners, making them trusted advisors for Azure Cloud implementations.

"Our commitment to delivering exceptional managed services by driving productivity and operational excellence has been reaffirmed by retaining the Azure Expert Managed Service Partner accreditation. This further enhances our credibility as a trusted advisor to our clients

assuring them of our ability to deliver highly automated, repeatable Azure solutions that aid their digital transformation journey”, said Nachiket Deshpande, Chief Operating Officer, LTIMindtree.

LTIMindtree demonstrated over 75 customers as part of this independent, comprehensive full audit highlighting several customer success stories across the Cloud transformation journey. LTIMindtree’s key differentiation lies in their IPs, Tools and accelerators including CloudXperienz, Cloud Elevate, Ensure that forms an integral part of their Cloud Management Platform.

“As customers move to the public cloud with increasing pace, they need partners with a deep level of cloud expertise and experience to guide them. As a global Microsoft partner, LTIMindtree continues to verify its excellence in customer delivery and technical expertise via the Microsoft Azure Expert MSP program. Microsoft looks forward to continuing to partner with LTIMindtree to deliver digital transformation outcomes with our joint customers”, said Julie Sanford, VP of Partner GTM, Programs and Experiences, Microsoft.

Apart from the Azure Expert MSP accreditation, LTIMindtree is also a certified Solutions Partner across all the six Microsoft Solution areas – Azure Infrastructure, Azure Data & AI, Azure Digital and Application Innovation, Modern Workplace, Security and Business applications. They also have 11 active specializations across these categories.

Event News

Coscom live @ AMB trade fair in Stuttgart

8 August 2024

Visit us at the International Exhibition for Metalworking from 10 to 14 September 2024 in Stuttgart

You can find us at **booth EO120** directly at the east entrance. Are you looking for holistic digitization solutions for your CNC shop floor and consistent networking up to ERP?

Visit us – live – at the AMB at booth EO120 directly at the East Entrance! Our AMB highlights for you:

- Shopfloor IT as a “bridge builder” between ERP and production
- IT security management for secure manufacturing digitization and networking
- ECO system as a “data provider” for automation systems

[Make an appointment and get free exhibition tickets](#)

Deltek Announces Speaker Lineup and Sponsors for Deltek ProjectCon 2024

14 August 2024

Deltek, the leading global provider of software and solutions for project-based businesses, has announced the lineup of speakers and sponsors for [Deltek ProjectCon 2024](#). Deltek ProjectCon

is the largest conference destination for project-based businesses, where thousands of Deltek customers, partners and experts gather for collaboration and meaningful connections, discussions of industry best practices, inspirational keynotes, and education on Deltek solutions and services. This year's event will be held from November 12-14 at the Gaylord National Resort and Convention Center, just outside of Washington, D.C.

General Session Keynote Speakers to include Bob Hughes, José Hernández and Jason Dorsey

Deltek ProjectCon will kick off on Tuesday, November 12, with Deltek's new President & CEO Bob Hughes taking the stage for a welcome keynote address. Tuesday's General Session will also include a keynote from José Hernández – former NASA astronaut and inspiration for the movie "A Million Miles Away" – who will share his remarkable story of overcoming obstacles and developing world-changing ideas. And Deltek's Chief Customer Officer, Margo Martin, will announce the winners of the 17th annual Most Valuable Project (MVP) Awards. This year's event will be hosted by Eva Saha, professional emcee, moderator, and former television host.

On Wednesday, November 13, Deltek's Chief Product Officer Warren Linscott and Chief Technology Officer Dinakar Hituvalli will host a General Session discussing Deltek's latest tech and innovation, including Deltek Dela™ – Deltek's AI-powered intelligent business companion.

The final day of Deltek ProjectCon, Thursday, November 14, will open with an insightful keynote address from Jason Dorsey, generational and behavioral trends expert and bestselling author of *Zconomy: How Gen Z Will Change the Future of Business and What to Do About It*. Jason will share findings from his work to help the audience leverage knowledge about emerging trends and unlock their fullest potential and future-proof their organizations. Following a day of networking and breakout sessions, Deltek ProjectCon will wrap-up with its annual customer appreciation party.

"I'm looking forward to speaking to the Deltek ProjectCon audience this year," said Jason Dorsey. "In a world of always-evolving technology, tools, and systems, it's imperative that businesses understand how to use data to help them achieve their personal and professional goals, as well as the power of learning from the younger generations who will power the economy for years to come."

"I'm thrilled to be attending my first Deltek ProjectCon and look forward to welcoming our customers, partners and all members of Deltek Project Nation," said Deltek President and CEO, Bob Hughes. "This event is designed to be three days of inspiration, education and collaboration – offering a deep dive into our solutions, opportunities to network, and time to celebrate the achievements of this community. I'm proud to be sharing the main stage with our incredible guest speakers, José Hernández and Jason Dorsey, who will provide actionable tools and insights attendees can take home with them. This event wouldn't be possible without our incredible partners and sponsors, and we're grateful to have their support once again this year."

More than 30 sponsors will join Deltek at the Gaylord National "XPO" exposition space, where attendees can connect with Deltek experts, conference sponsors and fellow attendees and get

hands-on with live demos, see partner solutions in action and more. This year's sponsors include returning Diamond sponsor Baker Tilly and Platinum sponsors Aktion Associates, BDO USA, EleVia Software, Infotek Consulting, LLC, Kinetek Consulting, PCI, and SilverEdge Systems.

"Baker Tilly is delighted to return again as the Diamond sponsor for Deltek ProjectCon – continuing our strategic partnership that spans more than 20 years," said Kevin Brandt, principal and leader of Baker Tilly's GovCon Technology practice. "Deltek ProjectCon offers an excellent opportunity to exchange ideas, share best practices, and grow valuable relationships. We're thrilled to be a part of it."

To learn more about Deltek ProjectCon and to register for the conference, visit DeltekProjectCon.com.

EPLAN Forum 2024

12 August 2024

Transformation: Preparing Engineering for the Future

Thinking big but starting small – this is often a sensible step to take to be successful. With the digital transformation in full swing, the same applies to engineering. It's an excellent idea for experts in the field to network: worldwide!

This is exactly what will be taking place at the EPLAN Forum, a hybrid-format event taking place in Cologne in September, which will be focusing on topics including automated engineering, machine cabling, and integrating ERP and PDM systems. International companies will be presenting in person about their practical experiences using EPLAN software – and providing valuable insights and assistance for other interested parties who would like to make the most of their processes, from upper management down to experienced EPLAN users.

Solutions provider EPLAN was pleased to welcome more than 300 guests attending the event online and in person last year and the focus this year is once again on "Transformation in Engineering." The EPLAN Forum 2024 (previously the EF|A) invites stakeholders from around the world to a top-class event for knowledge exchange.

Participants can expect many reports on companies' practical experiences – presented live by companies including Bender Solutions (DE), Kaeser Kompressoren (DE), Red Eléctrica de España (ES), PMS Elektro- und Automationstechnik (AT), Rockwell Automation (USA), TK Elevator (ES), Winkler+Dünnebier (DE), and others.

When engineering is ready for the future

EPLAN's Director Vertical Market Management Harold van Waardenburg explains: "The EPLAN Forum is the premium event for the complete automation of engineering processes. Increasing numbers of companies are focusing on eliminating manual work steps and expanding their automation in engineering. They are moving to the 'next level,' so to speak, in the process of automated engineering." Automation and machine cabling with exact cable lengths to use

plug and play, all based on the digital twin, are just a few of the core topics being covered during this two-day hybrid event with participants from around the world.

The focus lies on tried-and-tested strategies for the highest possible degree of automation in engineering. How than this be achieved? Standardisation is essential for this, but there are further methods and approaches depending on a company's specific requirements – for instance, the targeted integration of EPLAN data into ERP and PDM systems, which can unlock a lot of potential. The fact is that the question – “How can engineering and downstream processes be optimised in a future-oriented way?” – is one that almost all companies must be asking themselves these days.

Taking a deep dive into practical experience

International speakers from EPLAN's clientele will be sharing their very practical experiences and will be taking attendees along on their own journeys to more efficiency in engineering:

- Red Eléctrica de España: Ensuring a continuous national electricity supply – via **parametric engineering** for protection and control
- Bender Solutions: Securing the supply of electricity – via **systematic variants** for customised customer solutions in record time
- TK Elevator: Riding elevators to the top of the market – via **global standardisation and automation**
- Rockwell Automation: Internationally positioned – via **variant management and automation** in engineering
- Kaeser Kompressoren: From engineering into manufacturing – via **EPLAN-SAP integration**
- PMS Elektro- und Automationstechnik: Economically designing **plant system engineering projects**
- Winkler+Dünnebier / Hahn Automation: Electrification of production lines – via the **digital twin**

[Register here](#)

Registration Now Open for Vectorworks Design Days 2024

15 August 2024

Global and design BIM software provider [Vectorworks, Inc.](#) announces the return of its Design Days, inviting architects, interior designers, landscape, and entertainment design professionals to these worldwide networking and educational events. Customers will have the chance to connect with fellow industry leaders and design enthusiasts and get a first-hand look at what's new in Vectorworks 2025, set to release in September 2024.

"We are excited to welcome back Design Days for the opportunity to collaborate with designers seeking to make the most of their software," said Rubina Siddiqui, Assoc. AIA, Vectorworks Senior Product Marketing Director. "These events are about showcasing our latest innovative

developments and features while fostering a community where creativity and technology converge, and we look forward to exploring how we can push the boundaries of design together."

In addition to exploring the upcoming software release, attendees will gain valuable insights from their peers' success stories and network with like-minded designers and the Vectorworks senior leadership team as they present the [future of Vectorworks](#).

Vectorworks Design Days is returning to London and Vancouver, and new this year is the addition of Design Day Tokyo.

Design Day London: Oct. 1, 2024

Industries: Architecture, interiors, and landscape architecture and design

Design Day Vancouver: Oct. 16, 2024

Industries: Architecture and landscape architecture and design

Design Day Tokyo: Dec. 5, 2024

Industries: Architecture, entertainment, and landscape architecture and design

Registration is free for each Design Day event, and prospective attendees can secure their spot by visiting the [registration page](#).

Financial News

3D Systems Announces Final 2023 Financial Results and Dates for Q1 and Q2 2024 Earnings Releases

13 August 2024

3D Systems ("the Company") announced that it plans to file its Annual Report on Form 10-K for the fiscal year ended December 31, 2023 (the "Form 10-K") with the Securities and Exchange Commission (the "SEC") after market.

In connection with the Company's efforts as it concluded its audit, certain reclassifications and adjustments were made to its fourth quarter and full year 2023 financial results, originally furnished to the SEC on the Company's Current Report on Form 8-K filed on February 28, 2024. Revisions relate primarily to a reduction in the impairment of goodwill, a decrease in interest income and changes in certain expenses. Supplemental financial statements and GAAP to non-GAAP reconciliations are included in the Appendix. Changes to originally reported information can be found on the [3D Systems Investor Relations site](#).

The Company also announced that it expects general and administrative (G&A) operating expenses for 2024 to be higher than original estimates, driven by external auditor fees and outside services related to the completion of the 2023 Form 10-K. These fees incurred by the Company, while transitory in nature, are expected to total over \$9 million, approximately \$7.5 million higher than anticipated in the original operating expense guidance provided for the full year. From a timing standpoint, the Company expects approximately 65% of these cost

overruns occurred in Q1, approximately 25% in Q2, with the balance anticipated in Q3. It is important to note that, with the transition of audit responsibilities to a new firm, the Company expects a substantial improvement in operating expenses beginning in Q4.

The Company plans to release its financial results for the first quarter 2024 on or about August 19, 2024 in conjunction with the filing of its Quarterly Report on Form 10-Q for the quarter ended March 31, 2024 with the SEC. In addition, the Company expects to release financial results for the second quarter 2024 during the week of August 26, 2024. Following its second quarter earnings release, the Company will host a conference call and simultaneous webcast to discuss its results for first half 2024 and outlook for the remainder of year.

American Software to Announce First Quarter Fiscal Year 2025 Preliminary Financial Results

12 August 2024

Atlanta-based American Software, Inc., through its operating entity Logility, delivers an innovative AI-powered supply chain planning platform that enables resiliency and accelerates digital supply chain transformation. The company announced that it will release its First Quarter Fiscal Year 2025 preliminary financial results after the U.S. financial markets close on Thursday, August 22, 2024.

In conjunction with the release, the company will host a conference call at 5:00 pm ET to discuss its results with the investment community. A live webcast and replay of the call will be accessible via the investor relations page of American Software's website at www.amsoftware.com/investor-relations.

American Software's First Quarter Fiscal Year 2025 Preliminary Financial Results Earnings Call

Date: Thursday, August 22, 2024

Time: 5:00 pm ET

Location: www.amsoftware.com/investor-relations

Constellation Software Inc. Announces Results for the Second Quarter Ended June 30, 2024 and Declares Quarterly Dividend

9 August 2024

Constellation Software Inc. ("Constellation" or the "Company") announced its financial results for the second quarter ended June 30, 2024 and declared a \$1.00 per share dividend payable on October 10, 2024 to all common shareholders of record at close of business on September 20, 2024. This dividend has been designated as an eligible dividend for the purposes of the Income Tax Act (Canada). Please note that all dollar amounts referred to in this press release are in U.S. Dollars unless otherwise stated.

The following press release should be read in conjunction with the Company's Unaudited Condensed Consolidated Interim Financial Statements for the three and six months ended June 30, 2024 and the accompanying notes, our Management Discussion and Analysis for the three and six months ended June 30, 2024 and with our annual Consolidated Financial Statements,

prepared in accordance with International Financial Reporting Standards (“IFRS”) and our annual Management’s Discussion and Analysis for the year ended December 31, 2023, which can be found on SEDAR+ at www.sedarplus.com and on the Company’s website www.csisoftware.com. Additional information about the Company is also available on SEDAR+ at www.sedarplus.com.

Q2 2024 and Subsequent Headlines:

- Revenue grew 21% (2% organic growth, 3% after adjusting for changes in foreign exchange rates) to \$2,468 million compared to \$2,039 million in Q2 2023.
- Net income attributable to common shareholders increased 71% to \$177 million (\$8.35 on a diluted per share basis) from \$103 million (\$4.88 on a diluted per share basis) in Q2 2023.
- A number of acquisitions were completed for aggregate cash consideration of \$451 million (which includes acquired cash). Deferred payments associated with these acquisitions have an estimated value of \$173 million resulting in total consideration of \$624 million.
- Cash flows from operations (“CFO”) were \$265 million, an increase of 116%, or \$143 million, compared to \$123 million for the comparable period in 2023.
- Free cash flow available to shareholders¹ (“FCFA2S”) increased \$168 million to \$182 million compared to \$14 million for the same period in 2023.

Total revenue for the quarter ended June 30, 2024 was \$2,468 million, an increase of 21%, or \$430 million, compared to \$2,039 million for the comparable period in 2023. For the first six months of 2024 total revenues were \$4,822 million, an increase of 22%, or \$864 million, compared to \$3,958 million for the comparable period in 2023. The increase for both the three and six month periods compared to the same periods in the prior year is primarily attributable to growth from acquisitions as the Company experienced organic growth of 2% and 3% respectively, 3% for both periods after adjusting for the impact of changes in the valuation of the US dollar against most major currencies in which the Company transacts business. Organic growth is not a standardized financial measure and might not be comparable to measures disclosed by other issuers.

Net income attributable to common shareholders of CSI for the quarter ended June 30, 2024 was \$177 million compared to \$103 million for the same period in 2023. On a per share basis this translated into a net income per diluted share of \$8.35 in the quarter ended June 30, 2024 compared to net income per diluted share of \$4.88 for the same period in 2023. For the six months ended June 30, 2024, net income attributable to common shareholders of CSI was \$282 million or \$13.31 per diluted share compared to \$198 million or \$9.32 per diluted share for the same period in 2023.

For the quarter ended June 30, 2024, CFO increased \$143 million to \$265 million compared to \$123 million for the same period in 2023 representing an increase of 116%. For the first six

months of 2024, CFO increased \$247 million to \$1,002 million compared to \$755 million during the same period in 2023, representing an increase of 33%.

For the quarter ended June 30, 2024, FCFA2S increased \$168 million to \$182 million compared to \$14 million for the same period in 2023. For the six months ended June 30, 2024, FCFA2S increased \$161 million to \$628 million compared to \$467 million for the same period in 2023 representing an increase of 34%.

Hewlett Packard Enterprise to present live audio webcast of fiscal 2024 third quarter earnings conference call

14 August 2024

Hewlett Packard Enterprise will conduct a live audio webcast of its conference call to review its financial results for the third quarter of fiscal 2024, which ended July 31, 2024.

The call is scheduled for Wednesday, September 4, at 4:00 p.m. CT (5:00 p.m. ET), and the webcast will be available at www.hpe.com/investor/2024Q3Webcast.

A replay of the audio webcast will be available at the same website shortly after the call and will remain available for approximately one year.

KORE Reports Second Quarter 2024 Results; Announces Restructuring Plan Focused on Driving Profitable Growth

15 August 2024

KORE Group Holdings, Inc. ("KORE" or the "Company"), the global pure-play Internet of Things ("IoT") hyperscaler and provider of IoT Connectivity, Solutions, and Analytics, reported financial and operational results for the three and six months ended June 30, 2024.

Q2 Highlights

- Second quarter 2024 revenue was \$67.9 million, a 2% decrease from \$69.5 million in the same period last year.
 - IoT Connectivity revenue of \$55.8 million, a 16% increase from \$48.3 million in the same period last year, was driven by investments and organic growth. Organically, IoT Connectivity grew approximately 2% year-over-year.
 - IoT Solutions revenue of \$12.1 million, a 43% decrease from \$21.3 million in the same period last year, was due to the timing of orders from certain customers and a strategic decision to reduce lower margin hardware deals.
- Net loss was \$64.3 million for the second quarter of 2024, a 230% increase from a net loss of \$19.5 million for the same period a year ago. This amount includes a non-cash goodwill impairment charge of \$45.4 million related primarily to the Company's share price decline in the second quarter of 2024.

- Adjusted EBITDA was \$11.4 million for the second quarter of 2024, a 20% decrease from \$14.2 million for the same period a year ago due to increases in operating expenses and a decline in revenue.
- The Company had a strong sales quarter with a closed-won Total Contract Value (TCV)* of \$44 million, a 38% increase from \$32 million in the same period a year ago with the majority of the sales being for IoT Connectivity. For the first six months of 2024, closed-won TCV was \$96 million versus \$60 million in 2023.
- Free Cash Flow was negative \$0.1 million, a \$5.9 million improvement from the same period last year.

Appointment of President and CEO

The Company today also announced the appointment of Ron Totton to the role of President and CEO, after a successful period of leading the Company on an interim basis.

"Ron is a skilled and experienced TMT executive with a history of building strong and disciplined teams that deliver profitable growth," said Timothy M. Donahue, Chairman of the Board of Directors of KORE. "Since his arrival he has worked diligently to understand the business and the specific needs of our customers, as well as KORE's team and culture. Ron has displayed decisive leadership since day one, working to better position the entire organization for long-term success, and the Board strongly feels that he is the ideal candidate to lead KORE's next phase of growth."

Other Key Executive Appointments

- On July 8, 2024, the company appointed senior technology executive Bruce Gordon to the role of Executive Vice President and Chief Operating Officer. Gordon has held senior roles with GeoDigital, ABB Ventyx, Infor and Descartes and is a highly experienced business operator. Gordon will play a critical role in implementing the restructuring plan, helping to enhance operational efficiencies, foster innovation and drive sustainable growth.
- On August 15, 2024, the company appointed Jared Deith, Executive Vice President, Connected Health. Deith was the co-founder of Business Mobility Partners and Simon IoT which were acquired by KORE in February 2022 and prior to this appointment was leading the Indirect Channel for KORE with great success. His appointment further strengthens the Executive Leadership Team with deep IoT expertise and a strong track record for driving substantial growth in the global Connected Health sector.

"While our second quarter top line performance was essentially flat, TCV growth, for both the quarter and year-to-date periods, reflects continued strong demand for our higher-margin core connectivity solutions and is testament to the hard work and execution of our team," said Ron Totton, President and CEO of KORE. "While IoT Connectivity revenue continues to grow, looking at the business wholistically, our costs have risen disproportionately to overall revenue growth, and this has weighed on margins and cash flow. Following a comprehensive review during my first few months on the job, we are acting decisively to optimize operations and reduce

expenses, while re-investing a portion of the savings in the higher growth and higher margin areas of the business."

* See "Key Metrics" below for definitions.

The tables below summarize the Company's revenue and specific key metrics.

(\$ in thousands)	Three Months Ended June 30,			
	2024		2023	
IoT Connectivity	\$ 55,772	82 %	\$ 48,284	69 %
IoT Solutions	\$ 12,096	18 %	\$ 21,252	31 %
Total Revenue	\$ 67,868	100 %	\$ 69,536	100 %
Average Total Connections for the Period	18.5 million		16.5 million	
DBNER*	92 %		99 %	
ARPU*	\$1.00		\$0.98	

Six Months Ended June 30,

2024	2023
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IoT Connectivity	\$ 113,656	79 %	\$ 91,873	68 %
IoT Solutions	\$ 30,187	21 %	\$ 43,638	32 %
Total Revenue	\$ 143,843	100 %	\$ 135,511	100 %

Average Total Connections for the Period	18.3 million	15.8 million
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DBNER*	92 %	99 %
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ARPU*	\$1.03	\$0.98
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June 30, 2024

December 31, 2023

Total Number of Connections at period end	18.6 million	18.5 million
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* See "Key Metrics" below for definitions.

Restructuring Plan

To improve operational efficiency and strengthen the foundation from which to drive long-term profitable growth, KORE is initiating a comprehensive restructuring plan that is expected to result in gross cash savings of \$5 million to \$6 million in 2024, and \$20 million to \$22 million annually thereafter, prior to any reinvestment in higher-growth and higher-margin areas of our business. This cost alignment will be funded with a one-time restructuring cost of \$4 million to \$5 million. The plan includes:

1. **Cost Reduction Initiatives:** Implementing measures to reduce operating expenses by streamlining processes and reducing discretionary spending.

2. **Workforce Realignment:** Rationalizing the workforce to better align with current business needs, resulting in a full-time headcount reduction of approximately 25%, including both employees and individual contractor staff.
3. **Innovation and Investment:** Increasing investment in products that are experiencing strong market adoption, including related go-to-market strategies; improving support services, such as device management, with a focus on helping customers migrate to KORE platforms; and increasing R&D to drive innovation and bring new, market-leading offerings to customers.
4. **Enhanced Customer Focus:** Strengthening customer relationships through improved service and support initiatives to drive improved satisfaction and loyalty. Customer relationships are key, and much of the investment will focus on further differentiating the KORE offering and experience.

"KORE offers best-in-class solutions for mission-critical use cases to a growing customer base that is looking for ever-greater value from their IoT providers," added Totton. "Through this lens, we are undertaking a restructuring to simplify our operating model, reduce our cost base, focus our investments and realize significant cash savings. The total addressable market for IoT remains very large, and this restructuring will ensure KORE is in the best position possible to capitalize profitably on the growing opportunities in the space."

2024 Financial Outlook

For the 12 months ending December 31, 2024, the Company now expects the following:

- Revenue in the range of \$275 million to \$285 million, compared to the prior estimated range of \$300 million to \$305 million; and
- Adjusted EBITDA in the range of \$54 million to \$56 million, compared to the prior estimated range of \$64 million to \$66 million.

Totton added, "Our updated guidance reflects increasingly cost-conscious customer behavior and a cyclical trend within our IoT Solutions business, which includes the delay in launching a large contract with a Connected Health customer, now scheduled to begin implementation in 2025. We expect the changes we have made to the Executive Leadership team, including Jared Deith's appointment, will yield improved results in our Connected Health business. Moreover, we fully expect the changes we are undertaking in our restructuring plan, and the associated savings and re-investment in the growth of the business, will contribute to improved financial performance in 2025 and beyond."

Conference Call Details

KORE management will hold a conference call today at 8:30 a.m. Eastern time (5:30 a.m. Pacific time) to discuss its financial results, business highlights and outlook. President and CEO Ron Totton and CFO Paul Holtz will host the call, followed by a question-and-answer session.

Webcast: [Link](#)

U.S. dial-in: (877) 407-3039

International dial-in: (215) 268-9922
Conference ID: 13747164

The conference call and a supplemental slide presentation to accompany management's prepared remarks will be available via the webcast link and for download via the investor relations section of the Company's website, ir.korewireless.com.

For the conference call, please dial in 5-10 minutes prior to the start time, and an operator will register your name and organization, or you may register [here](#). If you have difficulty with the conference call, please contact KORE investor relations at (770) 280-0324. A replay of the conference call will be available approximately three hours after the conference call ends. It will remain on the investor relations section of the Company's website for 90 days. An audio replay of the conference call may be accessed by calling (877)-660-6853 or (201)-612-7415 using access code 13747164.

Markforged Announces Second Quarter 2024 Results

8 August 2024

Markforged Holding Corporation (the "Company"), the company strengthening manufacturing resiliency by enabling industrial production at the point of need, announced its financial results for the second quarter ended June 30, 2024.

Second Quarter 2024 Financial Results Compared To Second Quarter 2023

- Revenue was \$21.7 million compared to \$25.4 million.
- Gross margin was 50.2% compared to 47.0%.
- Non-GAAP gross margin was 51.9% compared to 48.3%.
- Operating expenses were \$27.9 million compared to \$32.1 million.
- Non-GAAP operating expenses were \$23.3 million compared to \$26.6 million.
- Net loss was \$14.4 million compared to net loss of \$19.0 million.
- Non-GAAP net loss was \$10.8 million compared to a loss of \$12.5 million.
- Cash and cash equivalents including restricted cash were \$93.9M million as of June 30, 2024, compared to \$109.4 million as of March 31 2024. The balance at the end June 30, 2024 includes the funding of a \$19.1 million surety bond recorded as restricted cash on the Company's balance sheet. This surety bond includes the \$17.3 million verdict awarded in the Continuous Composite lawsuit in April 2024, plus \$1.8 million of estimated interest on the judgment for the prejudgment period and duration of the appeal process.

Reconciliations of the non-GAAP financial measures provided in this press release to their most directly comparable GAAP financial measures are provided in the financial tables included at the end of this press release. An explanation of these measures and how they are calculated is also included below under the heading "Non-GAAP Financial Measures."

“We demonstrated strong execution in Q2 while effectively navigating the persistent macroeconomic headwinds,” said Shai Terem, President and CEO of Markforged. “During the quarter we shipped the first PX100 metal binder jetting system, the latest in a series of innovations Markforged is bringing to market. FX10 shipments have also accelerated in the 2nd quarter. The positive feedback and growing pipeline underscore the strength of our recent innovations, and positions the Company to return to growth in the second half of year. The continued rollout of new products, combined with our cost realignment initiatives, keeps us on a path to achieve sustainable growth.”

Business Updates

- **\$25 million Cost Reduction Initiative:** Given the macroeconomic challenges and Markforged’s commitment to achieve sustainable growth, the Company is announcing a \$25 million cost reduction initiative that Markforged expects to reduce the Company’s operating expenses to a yearly run rate of approximately \$70 million. Markforged expects that most of these cost reductions will be completed in the second half of this year.
- **1st PX100 Shipped:** Markforged shipped the first PX100 metal binder jetting system in Q2. The PX100’s innovative technology offers customers in the automotive, medical, aerospace, luxury goods, and other demanding markets a cost effective way to mass produce precise metal parts that would be challenging or impossible using traditional manufacturing methods. Markforged remains on plan to ship additional units in the second half of the year.
- **New Material Innovations:** Markforged qualified two additional materials for FX series printers in the second quarter. Onyx FR, a flame retardant variant of Onyx® designed for aerospace and other applications on the factory floor requiring non-flammable parts, is now available for the FX10. And, high temperature continuous fiber (CF-HT) now enables FX20 customers to reinforce parts printed with Vega™ to achieve the strength of aluminum for aerospace and other demanding manufacturing applications.
- **Accelerating FX10 Shipments:** Markforged also accelerated shipments of the FX10 in Q2, underscoring the product's innovative features and superior capabilities for printing mission critical parts for the factory floor. The Company enters Q3 with a robust pipeline and intends to release additional capabilities prior to the IMTS conference in Q3 to drive growth in the second half of the year.

2024 Financial Outlook

Markforged anticipates fiscal year 2024 revenues to be between \$90 and \$95 million, compared to its prior expectation of between \$95 and \$105 million, which reflects more persistent macroeconomic headwinds than previously anticipated. The Company expects to see year-over-year revenue growth return in the second half of the year, including low-single digit quarter-over-quarter growth in Q3, underpinned by its new products, particularly the FX10. Given strong execution over the first half of this year, Markforged now expects non-GAAP gross margins to be in the upper range of their previous 48% - 50% guidance. Non-GAAP operating

loss is expected to be in the range of \$42.5 million - \$47.0 million for the year, resulting in a non-GAAP loss per share in the range of \$0.19 - \$0.22 per share.

This guidance does not reflect any additional relief Continuous Composites may receive as a result of its post-trial claims. Continuous Composites has asserted through post-trial motions claims for royalty payments for sales of certain products manufactured or sold in the United States after December 31, 2023. Markforged anticipates a final ruling to occur in the second half of 2024. Markforged strongly disagrees with the verdict handed down in the Continuous Composites litigation and with the associated post-trial royalty claims. Markforged has retained a leading law firm to support efforts to overturn the verdict.

Conference Call and Webcast Information

The Company will host a webcast and conference call at 5:00 p.m. ET today, Thursday, August 8, to discuss the results.

Participants may access the earnings press release, related materials and the audio webcast by visiting the investors section of the Company's website at <https://investors.markforged.com/>

To participate in the call, please dial 1-877-407-9039 or 1-201-689-8470 ten minutes before the scheduled start.

For those unable to listen to the live conference call, a replay will be available on the Company's website and telephonically till Thursday, August 22, 2024, 11:59 PM ET by dialing 1-844-512-2921 or 1-412-317-6671, passcode 13743375.

Nano Dimension Announces Conference Call to Discuss Q2/2024 Quarterly Results

13 August 2024

Nano Dimension Ltd. ("Nano Dimension" or the "Company"), a leading supplier of **Additively Manufactured Electronics** ("AME") and multi-dimensional polymer, metal & ceramic **Additive Manufacturing** ("AM") 3D printers, announced that it will release its financial results for the second quarter of 2024 before the Nasdaq market opens on Tuesday, August 20th, 2024.

Mr. Yoav Stern, Chief Executive Officer and Member of the Board of Directors, Mr. Tomer Pinchas, Chief Financial Officer and Chief Operating Officer, and Mr. Julien Lederman, VP of Corporate Development, of Nano Dimension will host a conference call on August 20th, 2024, at 9:00 a.m. ET, to discuss the financial results.

Participants can register for the conference by navigating to: <https://dpregrister.com/sreg/10191772/fd4671db08>

The call can be accessed via webcast link or phone as detailed below.

For webcast

link: <https://event.choruscall.com/mediaframe/webcast.html?webcastid=YLm29wAA>

For phone:

U.S. Dial-in Number (Toll Free): 1-844-695-5517

International Dial-in Number: 1-412-902-6751

Israel Dial-in Number (Toll Free): 1-80-9212373

Participants will be required to state their name and company upon entering the call.

A replay will be available after the end of the conference call on Nano Dimension's website.

Procore Announces Investor Call with CRO Larry Stack

12 August 2024

Procore Technologies, Inc., the leading global provider of construction management software, announced that it will host an investor call with Chief Revenue Officer, Larry Stack, on Friday, August 16, 2024 at 1:00 p.m. (Pacific time) to address questions from shareholders following its Q2 FY2024 earnings call.

To access this webinar, please email ir@procore.com.

Roadzen Reports its Best Fiscal First Quarter Results in Q1 2025 Buoyed By Strong Year-Over-Year Revenue Growth and Addition of Several Marquee Clients

13 August 2024

Roadzen Inc. ("Roadzen" or the "Company"), a global leader in AI at the convergence of insurance and mobility, announced its first quarter financial results for the three-months ended June 30, 2024.

"We closed another solid quarter of year-over-year revenue growth, primarily driven by our U.S. and India markets. This momentum positions us for continued growth in FY25, even as we navigate challenges including the UK's Financial Conduct Authority's ("FCA") temporary, industry-wide pause on automotive GAP insurance product sales in the UK, which had been tracking above \$5 million in quarterly revenue for Roadzen. Despite this pause, we have achieved our best first quarter in our history and are confident that European growth will resume in the coming months," commented Rohan Malhotra, CEO and Founder of Roadzen. "Our drive to profitability is yielding results, with Adjusted EBITDA improvements over the past three quarters. Additionally, we expect to complete the restructuring of our one-time going-public costs and liabilities in the next quarter. This will not only normalize our balance sheet but also allow us to refocus on the excitement surrounding Roadzen's technology, our strong revenue growth, and the continued addition of marquee global clients over the past year."

Mr. Malhotra continued, "Looking ahead, I believe that with our leadership in AI, enterprise-focused business model, and operating presence in three of the largest auto insurance markets in the world – the U.S., India, and the U.K./E.U. – Roadzen has the potential to be one of the most exciting insurance technology companies in the public markets."

Jean-Noël Gallardo, Roadzen's CFO added, "We have clear goals for our company this year: to simplify and right-size our balance sheet, grow revenues and cut costs, and we have made significant progress this current quarter on achieving these goals. We are emerging from the legacy overhang inherited from the going-public process and are encouraged by the support

received from all parties involved. We're also pleased to have extended the maturity and increased the amount of our senior secured debt with Mizuho through the end of the calendar year, as they remain supportive partners for our growth."

¹ *Adjusted EBITDA is a non-GAAP financial metric. See "Non-GAAP Financial Measures" at the end of this press release for more information, including a reconciliation to the nearest GAAP financial measure.*

First Quarter 2024 Financial Highlights:

Revenue and Key Performance Indicators

- Revenue reached \$8.9 million, an increase of 59% over the same period in the prior year, reflecting incremental revenue from the U.S. market and continuing growth in India. Revenue from brokerage solutions accounted for 35% of revenue, increasing \$2.0 million, or 186% over the prior year's first quarter, while IaaS revenue accounted for the remaining 65% of revenue, increasing \$1.3 million, or 29% over the prior year period.
- The Company's U.K. business was impacted by a countrywide halt of automotive GAP insurance sales by the FCA for all insurance carriers in the U.K. The FCA issued guidance for the resumption of online sales of GAP insurance in July, and for embedded sales to be resumed within the next quarter.
- As of June 30, 2024, we had 34 insurance customer agreements (including carriers, self-insureds and other entities processing insurance claims), compared to 26 last June. There were 71 automotive customer agreements at the end of the quarter, compared to 33 last June. We had approximately 3,400 agents and fleet customer agreements compared to 2,000 last June.
- In the brokerage business, 99,695 policies were sold during the first quarter, equating to \$11.5 million in Gross Written Premium ("GWP"), compared to 27,168 sold in the same quarter last year, totaling \$3.5 million of GWP, a 267% and 229% year-over-year increase, respectively.
- In our IaaS business, 547,233 claims and vehicle inspections were conducted using our AI solutions during the first quarter compared to 350,107 the prior year first quarter, representing a 56% increase.

Expenses and Net Results

- Operating expenses excluding depreciation and amortization totaled approximately \$33.4 million in the first quarter of fiscal 2025, an increase of \$26.6 million compared to the same period in the prior year. Included in this fiscal year operating expenses was \$26.2 million of non-cash equity compensation expense related to RSUs granted to employees on September 18, 2023.

- Other expenses totaled approximately \$18.0 million in the first quarter, which includes \$17.2 million of non-cash expense related to fair market valuation adjustments of financial instruments, including the Forward Purchase Agreement and warrants.
- In total, net loss for the first quarter of fiscal 2025 includes \$44.2 million of non-cash, non-recurring and other extraordinary items that, when excluded, result in an Adjusted EBITDA loss of \$2.9 million. This compares to an Adjusted EBITDA loss of \$1.7 million in the prior year's first quarter.

First Quarter 2025 Operational Highlights

- In July, the Company announced it was kicking off a balance sheet reconstitution program aimed at strengthening and simplifying its balance sheet, while addressing the legacy overhang inherited through the going-public process. To start this program, the Company agreed to convert nearly \$3.5 million of short-term liabilities due to entities affiliated with our Chairman and CEO into equity, followed by an agreement with Mizuho to extend its \$7.5 million note through December 31, 2024 while increasing the total principal to \$11.5 million. Roadzen is committed to restructuring its balance sheet by seeking to convert other short-term liabilities into equity or long-term notes.
- On June 25, 2024, Roadzen announced that it has been chosen to provide AI-powered claims processing for India's government-owned Oriental Insurance Company Ltd., the 6th largest insurer in India. It is estimated that Roadzen will be processing a minimum of 50,000 claims annually with significant upside potential upon the successful demonstration of faster processing speed, lower loss ratio and enhanced customer experience.
- On June 12, 2024, Roadzen announced a significant partnership with a leading commercial auto-focused agency network that is expected to add \$10+ million to Roadzen's annual revenue. Roadzen completed the onboarding process within 36 hours of a 1,200-person salesforce that is presently generating revenues for Roadzen at a run rate of approximately \$1 million per month which is expected to grow to full monthly output by the end of the calendar year.
- On April 29, 2024, the Company announced that it received a 5-year contract from Dalmia Transport & Logistics, one of India's largest logistics fleet operators, to install Roadzen's DrivebuddyAI technology across its entire fleet.

Stratasys Conference Call to Discuss Second Quarter 2024 Financial Results

15 August 2024

Stratasys Ltd. will release financial results for the second quarter ended June 30, 2024, on Thursday, August 29, 2024. The Company plans to hold the conference call to discuss its second quarter 2024 financial results on Thursday, August 29, 2024, at 8:30 a.m. (ET).

The investor conference call will be available via live webcast on the Stratasys Web site at investors.stratasys.com; or directly at the following web address:

<https://event.choruscall.com/mediaframe/webcast.html?webcastid=2xc8Kb5W>

To participate by telephone, the U.S. toll-free number is 877-407-0619 and the international dial-in is +1-412-902-1012. Investors are advised to dial into the call at least ten minutes prior to the call to register. The webcast will be available for 6 months at investors.stratasys.com, or by accessing the above-provided web address.

Implementation Investments

Aspen Technology Partners with Omaha Public Power District to Support 2050 Net Zero Carbon Vision

13 August 2024

Aspen Technology, Inc., a global leader in industrial software, announced an expansion of its strategic partnership with Omaha Public Power District (OPPD) to support the utility's goal of net zero carbon production by 2050. AspenTech will provide its Digital Grid Management (DGM) software suite to monitor, intelligently schedule and control distributed energy resources (DERs) on OPPD's grid while maintaining reliability for a population of 885,000 people across 5,000 square miles in the state of Nebraska.

OPPD will use AspenTech OSI Distributed Energy Resource Management System™ across both transmission and distribution operations to plan for and manage DER assets within a single platform. The solution, a key component of AspenTech's DGM suite, will integrate with AspenTech generation, transmission, advanced distribution management and outage management systems, giving the utility comprehensive real-time control and optimization across its grid.

"As we move toward net zero carbon production by 2050, OPPD sees an exciting opportunity ahead to be a decarbonization leader," said Doug Peterchuck, Director, Enterprise Operational Technology, OPPD. "Renewable energy can be unpredictable, which is why we need technology that will help us optimize DERs, including flexible loads, with precision and make significant progress toward our clean energy goals – all while ensuring we continue to provide the community with dependable service."

"Leading utilities like OPPD require a secure, enterprise-grade platform that can meet new demands driven by the energy transition and an expansive customer base," said Sally Jacquemin, VP and GM, Power and Utilities at AspenTech. "Seamless integrations across AspenTech's DGM suite give OPPD the transparency and flexibility needed among operational teams to ensure grid resiliency while it drives toward a more sustainable future."

The selection of AspenTech's DGM software to support OPPD's net zero carbon production goals is the latest milestone in a six-year partnership between the companies.

Beltonway Powers Strategic Vision with Centric Software

13 August 2024

Centric Software® is pleased to announce that Chinese beauty company Beltonway will implement their Product Lifecycle Management (PLM) solution, Centric PLM™. Centric Software provides the most innovative enterprise solutions to plan, formulate, develop, procure, manufacture and sell consumer goods products in cosmetics & personal care, food & beverage, fashion and multi-category retail to achieve strategic and operational digital transformation goals.

Founded in 2014, Ningbo Beltonway Brand Management Co., Ltd. (Beltonway) is an e-commerce pioneer in China, retailing multiple brands including geoskincare, MedRepair, SKYNFUTURE, Little Dream Garden and GALIMARD. Beltonway also has an R&D team in Shanghai and an independent product innovation and development center that has incubated five proprietary brands, such as boben, Carekeeps, Lexose and more.

Competition in the beauty market is fierce, and Beltonway is focusing on long-term strategic investment in digitalization to continuously improve product capabilities, meet consumer needs and drive long-term growth.

Mr. Jiang Wei, General Manager of Beltonway, says, “Previously, when we had only 10 or 20 SKUs, product development could rely on manual management. However, when we decided to develop 5 brands, manual methods could no longer meet our needs. We need a system to manage the entire product development process and data.”

Beltonway selected Centric PLM on the basis of Centric Software’s global perspective and professional experience, as well as the strength of the solution, says Mr. Jiang.

“Centric PLM is highly specialized in the fashion, retail and consumer goods sectors. There are also China beauty companies using Centric PLM. We have very ambitious strategic goals for the next three to five years, aiming to benchmark and learn from top international brands, especially in the cosmetics sector. Centric shares our global vision and has accumulated rich practical experience in product and merchandise management. Centric is our best choice.”

Beltonway’s PLM project aims to systematically manage product development, build a real-time repository for product data and integrate Centric PLM with communication apps as well as their ERP solution.

Mr. Liu Lin, Vice President of Beltonway, states, “Currently, Beltonway is transitioning from ODM to OEM and is also planning its own factories. By digitizing the management of the entire product lifecycle, we will no longer overly rely on individual experience or manual data collection and management. This has significant strategic implications for the company’s future development.”

“We would like to welcome Beltonway to the Centric family,” says Chris Groves, CEO of Centric Software. “We admire Beltonway’s strategic vision and look forward to empowering their future development. Together, we aim to deliver better products and experiences to consumers.”

Delta Galil Selects CGS BlueCherry's Shop Floor Control to Maximize Productivity and Profitability with Innovative Technology

12 August 2024

CGS, a global provider of software and business applications, enterprise learning, and outsourcing services, announced that Delta Galil Industries, Ltd., a global manufacturer and marketer of branded and private label intimate, activewear, loungewear, and denim apparel, is enhancing their operations with BlueCherry Shop Floor Control. Part of the BlueCherry Enterprise Suite, Shop Floor Control transforms factory processes, helping to reduce manual labor with streamlined operations that also boost productivity.

BlueCherry Shop Floor Control is the most widely used fashion-focused shop floor control solution in the world. It provides a comprehensive view of department and factory activity by digitizing the real-time collection and reporting of production activities, such as order tracking, line balancing, absenteeism, and low productivity via tablets on the factory floor. This real-time visibility equips companies with the ability to make faster, better-informed business decisions and address potential delays and challenges before they escalate.

Adi Nov, Delta Galil's Global CIO said, "Digital transformation is essential in today's global supply chains. Our organization's ambitious goal is to improve our factory processes so we can make better data-driven decisions. This will ultimately lead us to serve our customers better."

Since its inception in 1975, Delta Galil's commitment to innovation, has been a critical success driver and a competitive advantage. They leverage their best-in-class platform across design, development, and manufacturing to deliver cutting-edge technologies to a traditionally 'low-tech' industry, delivering growth-driving solutions to their customers. Integrating BlueCherry Shop Floor Control into their platform advances automation and efficiency by leveraging RFID technology into their factory processes.

Delta Galil's journey with BlueCherry Shop Floor began at their Egypt manufacturing plant, where a seamless integration enhanced operations, improved performance, and drove better-informed decisions, all in real-time.

"This partnership marks a new chapter in our digital journey, and we are thrilled to enhance Delta Galil's operations with the wealth of expertise and trust that the BlueCherry team has built in the marketplace," said "Sefi Cohen, IT Director".

"It is a privilege to work alongside the executive and manufacturing teams at Delta Galil. They are a global powerhouse who continuously innovates, and we're proud to be the partner they selected to manage all facets of production in the Middle East and beyond, said Paul Magel, President of the Business Applications and Technology Outsourcing Division, CGS.

Pick n Pay Achieves 95% Automation in Software Testing with OpenText AI innovation

12 August 2024

Pick n Pay Group, a leading retailer with over 1,650 stores across seven African countries, has partnered with OpenText™ to supercharge its software testing processes. By leveraging generative-AI and private large language models (LLM), Pick n Pay has automated 95% of its software testing, cutting testing times by up to three days and significantly improving its digital services for ecommerce customers.

Pick n Pay integrated OpenText's cloud-based value stream management (VSM) and DevOps platform, OpenText™ ValueEdge™, with the pioneering AI capabilities of OpenText™ DevOps Aviator, to meet the escalating customer demand for innovative digital shopping tools. By activating OpenText DevOps Aviator within its existing OpenText ValueEdge workspace, Pick n Pay unlocked a new era of efficient and precise software test automation, gaining a substantial information advantage to better serve its expanding online customer base.

"Our partnership with OpenText transcends conventional support." said Leon Van Niekerk, Head of Testing and Quality at Pick n Pay Group. "OpenText has been pivotal in our AI and digital transformation journey, demonstrating an intuitive understanding of our needs and seamlessly integrating solutions into our systems and workflows. With OpenText ValueEdge, we enhance visibility across projects, departments, and methodologies, transforming testing processes for improved accuracy, security, and efficiency. Now, with OpenText DevOps Aviator, we embrace a truly innovative and holistic DevOps approach that directly benefits our customers."

During the testing of 45 features, OpenText DevOps Aviator showcased remarkable accuracy, matching manual tester output 80% of the time and identifying overlooked test cases, enhancing testing coverage by 20% on platform-specific scenarios. Confident in OpenText DevOps Aviator's capabilities, Pick n Pay transitioned from manual test case creation to fully integrating AI-generated test cases into workflows, empowering testing teams to focus on higher-priority work.

Additionally, Pick n Pay pitted OpenText DevOps Aviator against a leading public AI platform using identical scenarios. OpenText DevOps Aviator emerged as superior, showcasing flawless precision due to its unique capability to learn and train exclusively on private data within Pick n Pay's information ecosystem. This ensures robust data protection and mitigates risks associated with customer data exploitation, unlike solutions relying on public, insecure data sets.

Since implementation, OpenText DevOps Aviator has revolutionized Pick n Pay's software test automation workflows. The organization has elevated test case generation, eliminating the need for manual writing. By engaging cutting-edge AI capabilities, quality assurance (QA) and system integration testing increased by 95%, surpassing Pick n Pay's standard goals of 75% to 80%. By saving up to three days previously spent on manual test case creation, OpenText DevOps Aviator accelerates the software development cycle, allowing testers to focus on exploratory testing and scenario analysis, optimizing resource utilization, enhancing overall

efficiency, and elevating human potential within the organization. These positive outcomes translate directly into faster and more reliable digital services for Pick n Pay's customers.

With OpenText DevOps Aviator, Pick n Pay introduces automation early in the development process, reducing wait times for manual testing and achieving near-total automation for new feature testing. Immediate test case suggestions expedite onboarding for junior testers, cutting training time by six weeks - a crucial advantage for agile development teams.

"The demand for faster application delivery and early, frequent software testing has never been greater," said Muhi Majzoub, Executive Vice President and Chief Product Officer, OpenText.

"OpenText DevOps Aviator is the ultimate solution for integrating AI into DevOps to optimize the software delivery lifecycle. Pick n Pay exemplifies how a true DevOps approach, combined with the rapid access to new AI-powered capabilities, can encourage modern, smarter ways of working, leading to unparalleled growth and success. We are excited to play a crucial role in their AI adoption journey and help deliver exceptional digital experiences to customers."

Van Niekerk concluded: "The positive impact of OpenText DevOps Aviator on Pick n Pay's software lifecycle drives interest in adopting this technology beyond the initial phase. Together with OpenText, we will integrate assets into one platform, further enhancing automation over the next 12 – 18 months. We are excited about the future with OpenText as our trusted partner and the unfolding of our AI-driven journey."

Product News

CoreLogic introduces new AI Image Search in OneHome client portal

15 August 2024

CoreLogic® announced the addition of a new AI Image Search to its OneHome™ client engagement platform. This innovation, the first to be introduced to the real estate industry, allows homebuyers and their agents to discover listings that match their visual lifestyle goals and aspirations for their next home within their preferences for location, price, size and more. First MLS, the 5th largest MLS in North America and the largest MLS in Georgia, is the first MLS to launch OneHome AI Image Search, making it available to its 57,000 agents.

OneHome, the industry's number one agent-invite-only collaboration portal with over 20 million monthly visits, 2.5 billion listing views, and one of the highest Net Promoter Scores for customer satisfaction amongst major industry portals, is part of CoreLogic's ecosystem of solutions empowering real estate professionals to deliver exceptional client experiences. With the new AI Image Search feature, buyers and their agents have another tool that significantly improves the home buying journey.

"The new, powerful image search feature in OneHome is a game changer in home search," said Kevin Greene, general manager of Real Estate Solutions at CoreLogic. "It can be a challenge for buyers to define what they're looking for, but they know what they like when they see it. This allows buyers to show, visually, what they want and find the closest matches. It reflects our

commitment to constantly innovate and differentiate our OneHome platform, creating a more competitive offering for real estate agents and a better search experience for their clients.”

“This new feature empowers our members and their buyers to search using pictures they upload, whether it’s a home’s exterior, a perfect kitchen, or any picture of their dream home. This completely transforms the way they can search for matching properties,” declared Jeremy Crawford, CEO of First MLS. “CoreLogic ensures that our agents are equipped with tools that truly make a difference. OneHome AI Image Search is a prime example of that. It enables our members to deliver more value to their clients and form stronger connections with prospects.”

OneHome AI Image Search is available in participating MLS markets in the United States and Canada.

EagleView and Aurora Solar Launch New Capacity with EagleView Powered™ Models Radically Transforming How Solar Projects Are Designed and Built

14 August 2024

EagleView, a leading provider of aerial imagery and analytics, and **Aurora Solar**, the leading platform for solar sales and design, announced availability of EagleView Powered™ models through the Aurora Solar Platform to improve the capacity of solar professionals to drive design accuracy, deliver faster project timelines, and improve the homeowner experience. Through integration of EagleView’s 3D home modelling technology into Aurora’s platform, solar professionals now have the best option on the market to create accurate and reliable solar designs.

Solar professionals rely on 3D roof models to accurately predict final details of the project installation and solar electricity production output for homeowners. The quality of those 3D models is essential to reducing unnecessary costs in the solar install process, improving the speed of installations and building homeowner trust that the return on investment provided by solar PV systems will be accurate over time. With this new, first-of-its-kind integration, solar professionals now have the best tool on the market.

“We understand that improvements in cost and trust are essential to the growth and healthy functioning of the solar industry,” shared Piers Dormeyer, CEO of EagleView. “We know we can help solve this challenge because we’re in our third decade doing the exact same thing in roofing and insurance.”

EagleView’s history in providing roofing models using its patented technologies and deep technical know-how is unparalleled. With over three billion images and the capacity to leverage oblique and orthogonal imagery, the roof modeling integration with Aurora will help solar providers like never before.

For more than two decades, EagleView has been the source of truth in accurate property measurement and analytics solutions in industries as varied as roofing and insurance, and now in solar with Aurora. With exterior contractor customers across the country and 24 of the top 25 United States insurance carriers trusting EagleView’s property measurements and analytics,

the EagleView Powered™ models will now also help Aurora solar customers access some of the best solar project planning and accuracy capabilities available today.

EON Reality Unveils Revolutionary AI Skill Simulator – Transforming Virtual Learning and Training

14 August 2024

EON Reality, the world leader in AI-assisted Virtual Reality and Augmented Reality-based knowledge transfer for industry and education, today announced the launch of its **groundbreaking AI Skill Simulator**. This cutting-edge augmented reality (AR) training platform revolutionizes how individuals and organizations approach skill development and training.

The AI Skill Simulator leverages EON Reality's advanced artificial intelligence and augmented reality technologies to provide an immersive, interactive learning experience. This innovative system **guides users through complex procedures**, allows for **hands-on practice** in a **safe virtual environment**, and offers **detailed performance assessments**.

“Our AI Skill Simulator represents a quantum leap in training and education technology,” said Dan Lejerskar, Chairman of EON Reality. “By harnessing the power of AI and AR, we’re not just changing how people learn – we’re transforming how **quickly and effectively they can master complex skills**. This technology has the potential to reshape **workforce development and educational paradigms** globally.”

Key features of the AI Skill Simulator include:

1. **AI-Powered Animation Generation:** Automatically converts text-based instructions into detailed visual demonstrations.
2. **Interactive AR Environment:** Provides realistic, 3D representations for safe practice of potentially dangerous or costly procedures.
3. **Precise Action Tracking:** Records and analyzes user actions in detail for accurate performance comparison.
4. **Comprehensive Assessment:** Delivers objective feedback, identifying areas for improvement and tracking progress over time.
5. **Versatility:** Applicable across a wide range of industries and learning scenarios, from technical fields to academic subjects.

The AI Skill Simulator's three-step process ensures thorough skill development:

1. **Avatar Demonstration:** AI-generated avatars showcase proper techniques and procedures.
2. **User Practice:** Learners attempt tasks in a realistic, risk-free virtual environment.
3. **Performance Assessment:** AI provides detailed analysis and personalized feedback on user performance.

Use Case Examples:

TVET (Technical and Vocational Education and Training) Focus:

- **Industrial Robot Operation:** Learn to program and operate complex robotic systems.
- **Jet Engine Maintenance:** Master the intricate process of identifying and repairing compressor disk cracks.
- **Welding Techniques:** Practice various welding methods on different materials without material waste.
- **CNC Machine Operation:** Set up and run CNC milling operations in a virtual environment.
- **HVAC System Maintenance:** Perform troubleshooting and maintenance on complex HVAC systems.

General Applications:

- **Solar System Exploration:** Interactively learn about planetary bodies and their characteristics.
- **Chemistry Lab Procedures:** Conduct virtual titration experiments with precise measurements.
- **Culinary Arts:** Practice preparing dishes following specific recipes and techniques.
- **Art History:** Arrange paintings chronologically by art movement in a virtual gallery.
- **Archaeological Excavation:** Learn proper excavation techniques and artifact documentation.

By providing a **safe, cost-effective, and efficient** means of skill acquisition, the AI Skill Simulator addresses **critical needs in workforce training and education**. It allows for the **practice of complex, potentially hazardous procedures** without real-world risks, significantly **enhancing learning outcomes** and workplace safety.

EON Reality Unveils Spatial IQ: AI That Sees, Identifies, and Understands 3D Worlds Autonomously

13 August 2024

EON Reality, the world leader in AI-assisted Virtual Reality and Augmented Reality-based knowledge transfer for industry and education, announced the launch of its groundbreaking Spatial IQ technology as part of its EON-XR Platform 10.3 release. This revolutionary advancement in spatial computing and artificial intelligence promises to redefine how industries interact with both virtual and physical environments.

Spatial IQ represents a quantum leap in environmental perception and understanding. The **technology autonomously “sees,” “identifies,” and “labels” all elements within any given 3D space**, while simultaneously comprehending their function and context. This deep understanding enables the **automatic generation** of complex functionalities such as **advanced**

simulations, 3D user assessments, and the creation of Standard Operating Procedures (SOPs) and Maintenance, Repair, and Operations (MRO) guides.

“With Spatial IQ, we’re not just advancing technology; we’re reimagining the very fabric of how humans interact with their environment,” said Dan Lejerskar, Chairman of EON Reality. “This isn’t merely about labeling objects in space. It’s about creating an AI that truly understands the world around it, much like a human would, but with the added capabilities of instant recall, perfect memory, and the ability to process vast amounts of data in real-time. We’re opening a Pandora’s box of possibilities that will revolutionize training, operations, and decision-making across every industry.”

Key features of Spatial IQ include:

1. **Autonomous Environmental Perception:** Advanced AI algorithms that can “see” and process entire environments, from virtual 3D spaces to physical locations through AR.
2. **Contextual Intelligence:** The ability to comprehend the broader context of a scene, understanding the interplay between different elements and their roles within larger systems.
3. **Automatic Generation of Complex Functionalities:** Creation of realistic simulations, 3D user assessments, SOPs, and MRO guides based on deep environmental understanding.
4. **Intelligent Avatar Integration:** AI-driven avatars that provide intuitive, context-aware guidance by interacting with labeled elements in the environment.
5. **Dynamic Scenario Evolution:** The capability to predict and simulate how scenarios might evolve over time, allowing for adaptive training and operational planning.

The applications of Spatial IQ span across numerous industries:

- **In manufacturing,** it can automatically generate real-time, context-aware SOPs for equipment, considering their current state and surrounding environment.
- **In healthcare,** it enables advanced surgical planning and training by creating diverse patient scenarios based on its understanding of anatomy and medical procedures.
- **For emergency services,** it can rapidly assess incident scenes, automatically generating and updating response plans based on evolving situations.
- **In aerospace,** it facilitates comprehensive aircraft maintenance by understanding the entire aircraft and generating detailed, adaptive MRO procedures.

“Spatial IQ is not just a product; it’s a paradigm shift,” Lejerskar continued. “We’re moving from an era where humans laboriously program machines to understand their environment, to one where AI can autonomously perceive, comprehend, and interact with the world in ways we’ve only dreamed of. This technology will democratize expertise, making advanced knowledge and skills accessible to everyone, anywhere in the world. The implications for training, operations, and innovation are boundless.”

The release of Spatial IQ solidifies EON Reality's position at the forefront of the XR industry, setting a new standard for environmental interaction and understanding. As industries worldwide grapple with the challenges of skills gaps, remote operations, and the need for more efficient training methods, Spatial IQ offers a powerful solution that promises to reshape the landscape of work and learning.

Kahua Obtains United Kingdom Cyber Essentials Plus Certification

14 August 2024

Kahua, a leading provider of capital programs and construction project management information solutions (PMIS), has achieved United Kingdom Cyber Essentials Plus Certification, a program aligned to five technical controls designed to prevent the most common internet-based cyber security threats.

Cyber Essentials Plus certification represents the UK government's highest standard for cyber security for organizations of all sizes in the UK and raises the resilience of software vendors.

Kahua – which provides leading-edge construction management software for government, education, healthcare and commercial projects – also meets and exceeds some of the strictest security standards: FedRAMP and StateRAMP Authorizations and CMMC and SOC 2 Compliance.

While some government contracts require Cyber Essentials Plus certification in order to do business in the UK, it is voluntary program, and Kahua's efforts to achieve this designation further shows its commitment to providing the utmost security for its customers all over the world.

"Kahua strives to enhance our security posture on a global basis," said Kahua President Brian Moore. "We are excited about achieving Cyber Essentials Plus certification for the UK market, especially in support of the defense industry."

ModuleWorks 2024.08 Release Now Available

16 August 2024

ModuleWorks announces the 2024.08 release of its software components for digital manufacturing. This latest release of the ModuleWorks SDK includes various new and enhanced features aimed at increasing safety, toolpath generation efficiency and part quality. These features contain enhancements across multiple components, ranging from Multi-Axis Roughing to Turning and many more.

Multi-Axis Roughing - Area Roughing

Detect Material Thicker Than

In previous releases, the rest roughing operation created unnecessary passes when material from the previous operation's tool trace areas was detected.

With this new feature, ModuleWorks 2024.08 now allows users to set a pre-defined rest stock thickness to precisely detect the rest material. This value should be greater than the rest

material from the previous operation. This eliminates all the unnecessary passes in the rest roughing operation, generating cleaner toolpaths that reduce machining time and tool wear.

Multi-Axis Surface Finishing - Wall, Floor and Rest Finishing

Floor Parallel Pattern for Wall Finishing

In certain cases, the guide curve for geodesic operations on the wall is not ideal for generating the geodesic offset pattern. As a result, the generated toolpath can look complicated and not very intuitive.

The ModuleWorks 2024.08 release introduces a new floor parallel cut pattern for wall finishing that generates slices parallel to a planar floor. This ensures that features on the wall do not disrupt the pattern generation. The new pattern introduces a whole new set of geometries that can be machined with less tilting and better surface quality.

Multi-Axis Surface Finishing - Wall, Floor and Rest Finishing

Toolpath Extensions

Working with advanced tools, such as barrel tools, might result in larger cusps at the start and end points of the toolpath when machining closed shapes.

With this release, ModuleWorks introduces toolpath extensions. This feature allows the tool to extend its motion beyond the start and end points of each closed contour. This reduces the size of the cusps at the start and end points, particularly with advanced tools such as barrel tools, resulting in an even surface finish on walls.

3-Axis Machining

Spiral Blend Connection with Shift Distance for Constant Cusp

The one-way and true spiral cutting methods cannot properly connect a toolpath when it collapses into multiple areas, resulting in a varying stepover and cusp.

In the ModuleWorks 2024.08 release, the constant cusp strategy now supports spiral blend connections with a shift distance. This provides a better surface finish compared to the one-way cutting method with blend spline, direct, or follow surface links for areas where a single region collapses into multiple regions.

Turning

B-Axis Profile Turning

Until now, it has not been possible to create turning profile toolpaths with simultaneous tool axis tilting. This has made it impossible to reach undercut areas or use short tool overhangs.

With this release, ModuleWorks has introduced a new B-axis profile turning strategy that allows users to create a turning toolpath with simultaneous tool axis tilting. This enables the tip to tilt around the tip center while gouge-checking the insert profile with respect to the part curve, thereby creating a safe B-axis profile turning toolpath. The strategy supports both round and non-round inserts (triangle, square, parallelogram and diamond). A major benefit of this

strategy is that it can be used with a shorter tool overhang, thereby improving machining accuracy.

ModuleWorks 2024.08 is available for download from the ModuleWorks website.

New CONTACT app increases energy efficiency in manufacturing

14 August 2024

Energy consumption is becoming increasingly important in the industry due to rising costs and regulatory requirements. CONTACT's new energy management app enables companies to reduce emissions and combine climate protection with competitiveness.

Energy-efficient production is a top priority for many manufacturing companies: it not only contributes to climate protection but also lowers costs and the Product Carbon Footprint (PCF). CONTACT Software has now expanded its Elements for IoT platform with energy management functions that enable companies to transparently break down their energy usage and reduce it with lasting effect. The tool calculates audit-proof KPIs, creates visual comparisons, and generates reports.

Digital energy management is essential for a continuous improvement process: By comparing key figures from successive reference periods, companies can identify savings potentials and derive optimization measures. CONTACT's solution meets the requirements of ISO 50001 so that companies can benefit from government subsidies.

Making energy data transparent

Meter readings are either recorded automatically, entered manually, or imported from a file. Thanks to CONTACT Elements' no-code approach, users can create digital twins for production plants or energy meters themselves and configure dashboards.

Widgets allow for visual comparisons of the measured values, for example, by displaying the current usage or the consumption over a certain period. Energy consumption and costs are listed in a table and a diagram shows which energy resources (such as electricity, gas, compressed air, district heating) are used by which assets.

Valid data for the Product Carbon Footprint

Companies can transparently break down energy data, from the production line all the way to the individual machine and produced unit. This helps them identify major energy consumers, analyze and optimize processes regarding their energy demand, and collect data for the calculation of the Product Carbon Footprint.

Additional benefits arise from the combination with CONTACT's solutions for digital production control (MES/MOM). Customizing makes it possible to forecast the energy consumption of production orders using AI. If the expected and measured values deviate, Elements for IoT triggers an alarm and provides recommendations for action. The software also indicates when it is advisable to switch off a machine, considering factors like ramp-up times. In one use case, this resulted in energy savings of 23%.

CONTACT's app for energy management will be available with the next Elements release, which is set to launch in September. At the Open World 2024 in Munich, Germany, customers and partners can experience all the new features of CONTACT's technology platform and its specialized applications first-hand.

OpenBOM Launches Major Update for Autodesk Fusion: Simplifies User Experience, Introduces New Features, and Extends Support for Autodesk Platform Services

14 August 2024

OpenBOM, a leading provider of cloud-based PDM and PLM software, helps manufacturing companies manage their digital product information, organizing bills of materials and parts, inventories, and managing the digital thread of information across the value chain connecting OEMs, contractors, and suppliers, announced a significant update tailored specifically for Autodesk Fusion users.

This new release, scheduled for later this month, is centered around enhancing user experience and simplifying the workflow, but also adding a rich set of new features to support Autodesk Fusion and Autodesk Platform Services.

At the core of this release is the all-new "Quick Start" feature, a breakthrough in usability that dramatically reduces the time and effort required to begin using OpenBOM within Autodesk Fusion 360. Designed for both new and experienced users, "Quick Start" streamlines the BOM creation process to a single click, allowing users to focus more on their design and engineering tasks and less on setup.

The "Quick Start" feature in OpenBOM revolutionizes BOM management by making the setup process effortless—users can download and install the latest OpenBOM add-in for Fusion in just minutes. Once installed, a new BOM button seamlessly integrates into the Fusion interface, allowing for easy access to BOM creation and management. With a simple login to OpenBOM, a complete BOM is instantly generated for the active project, eliminating the need for complex configurations or settings.

The "Quick Start" function, while simple, is packed with powerful features. It includes automatic part number generation, ensuring consistency and preventing duplication, and comprehensive data extraction that captures key properties like geometry, weight, and derivatives from Fusion designs for a complete and accurate BOM. Additionally, users can now include PDFs of drawings in the BOM, enhancing communication with teams and partners. The function also integrates seamlessly with Autodesk Fusion Manage for a smooth transition from design to manufacturing and includes sustainability data integration, allowing users to track and optimize the environmental impact of their designs.

"This major update is part of OpenBOM's ongoing commitment to enhancing its service across all CAD integrations and our commitment to Autodesk partnership", says Oleg Shilovitsky, CEO and co-founder of OpenBOM, "focus on improving usability and simplifying processes exemplifies OpenBOM's dedication to making PLM technologies accessible, efficient, and powerful for every user"

“In just 5 minutes, OpenBOM transformed what could have been days of tedious work into a streamlined process. From installing and configuring to generating a comprehensive BOM for my Autodesk Fusion design, OpenBOM saved me countless hours and made the entire project so much easier to manage” says TylerR, a founder and owner of a small design firm.

Optitex PDS 3D Users Enjoy Siemens’ Iray+ Market-winning Rendering Tech – Enabling High-fidelity Fabric & Avatar Visualization!

13 August 2024

Tech designers and patternmakers alike can benefit from unparalleled render quality, true-to-life validation for designs and save on multiple production samples, shipping time, and costs.

All can be done in real time, with a simple and intuitive GUI from the Optitex PDS 3D window, powered by Siemens Iray+ high-end visualization libraries.

The Iray+ Software Developer Kit (SDK) allows to easily integrate highly performant photorealistic rendering into 3D software applications. It is a mature solution that builds on NVIDIA’s original Iray® technology, made openly available by Siemens to other software vendors.

Supported by Siemens Iray+, Optitex PDS 3D enables designers to present superior quality rendering of their style with all the material and trim details on a photorealistic avatar, in a scene of their choice. Avatars’ skin and hair look exceedingly realistic, and end-users can experience a seamless visualization workflow, without the need for rendering expertise.

Optitex’s decade-long integration of Iray® technology has amplified the company’s core strength in digitizing development, with particular focus on fit and accuracy. It continues to help meeting the surge in design quantities, streamlining them to production, and reducing brands’ mass returns, while preserving quality, reputation and trust.

Excellent rendering performance is a key feature in all Optitex verticals: apparel, bags and accessories, transportation interiors and furniture.

Graeme McBean, Director of Open Tools, Siemens Software, said, “We are proud to partner with Optitex, to enable them to harness the power of Iray+, and optimize apparel tech designers’ user experience. Working closely with Optitex, we have learned how apparel visualization has its unique challenges and complexities, matched with meeting Optitex’s high standards, not only to make rendering realistic, but to also strictly adhere to precision and accuracy in a fabric’s physical properties, draping, and fit.”

Frank Maeder, President of Optitex and NedGraphics, added, “We are thrilled to partner with Siemens for their Siemens Iray + Software Developer Kit and provide a high-quality visualization solution to our customers. High-end 3D visualization of pattern designs enhances the entire design process, from conception to presentation, leading to better outcomes and greater satisfaction.”

Sage Intacct expands its AI-driven AP Automation to support businesses globally

13 August 2024

Sage, the leader in accounting, financial, HR, and payroll technology for small and mid-sized businesses (SMBs), announces new enhancements and updates for Sage Intacct customers globally, to streamline financial operations and enhance security worldwide.

As part of this major expansion, Sage Intacct is rolling out AP Automation globally. In the US, businesses are already processing over 10,000 bills per month using this innovative tool, which utilizes AI to halve the time taken for accounts payable processes while saving organizations over \$100,000 per year. AP Automation streamlines financial workflows by automatically creating draft bills from uploaded documents, promptly identifying issues such as duplicates, and significantly reducing data entry efforts and costs.

“Supporting our customers to focus on growing their business is fundamental to the technologies we are building,” said **Dan Miller, EVP Financials and ERP Division at Sage**. “AP Automation is a prime example of this and makes us the first mid-market solution to offer this outside of the US. What’s more, our ongoing global expansion and the achievement of significant certifications, showcases our commitment to providing globally compliant, secure, and robust financial solutions that meet the diverse needs of businesses everywhere.”

Sage Intacct Product Release 3 2024 Enhancements Also Include:

- **Elevated Time Entry Experience:** This new Sage Intelligent Time feature, with enhanced AI assistance, supports customers with the creation of more descriptive activity card titles and the option for automatic time entry descriptions, improving clarity for approvers and users alike.

Availability: US, Canada, Australia, South Africa and the UK

- **Automated Employee Expense Submission—Early Adopter:** Employees can email receipts directly from any device, while AI and machine learning enhance coding accuracy and adapt to user modifications for future submissions, significantly simplifying the expense reporting process.

Availability: US

- **Sage Intacct Financials Certified by AFNOR in France:** Achieving NF 203 certification from Infocert, Sage Intacct meets stringent French standards, enhancing security and reliability while ensuring regulatory compliance. This certification offers our customers peace of mind, knowing their financial operations are supported by a system that adheres to the highest standards of data integrity and compliance required by French law.

Availability: France

- **German Electronic Tax Submission:** Simplifying tax compliance for German organizations, Sage Intacct now supports the DATEV file format, ensuring security and

ease of financial data exchange. The seamless integration simplifies tax reporting and financial statements preparation, improving both accuracy and workflow efficiency.

Availability: Germany

- **Enhanced Interactive Custom Report Writer (ICRW):** New reports in ICRW, provides customers with deeper, actionable insights, facilitating compliance and operational efficiency. These customizable reports provide detailed views on order summaries, customer aging, and purchasing activities, empowering users to make data-driven decisions swiftly.

Availability: Globally

- **Enhanced Email delivery and insights:** The latest update introduces an enhanced email delivery service that leverages DomainKeys Identified Mail (DKIM) to ensure emails reach their intended recipients securely and efficiently. This service also provides detailed email delivery logs for better visibility and supports multiple domains and sub-domains, making it ideal for businesses managing communications across diverse operational areas.

Availability: Globally

- **Sage Intacct and Kanso Solution for Affordable Housing:** Sage Intacct has partnered with Kanso, a housing management platform, to deliver a comprehensive cloud solution for public housing management, enhancing compliance, data accuracy, and property management. The solution, inspired by customer feedback, broadens Sage Intacct's reach into diverse housing sectors, including public, native communities, and supportive housing.

Availability: US & Canada

- **Hold And Resume Contract Schedules:** Users can now simultaneously hold or resume billing, revenue, and expense schedules across multiple contracts, enhancing operational efficiency with a refined user interface. This updated interface features new filters like customer type, contract type, and transaction currency, all within a streamlined layout for improved navigation and action management.

Availability: US, Canada, Australia, South Africa and the UK

Exporting Taxable Payments Annual Reports: Simplifying compliance with the Australian Tax Office, users can now export Taxable Payments Annual Reports (TPAR) files using this new feature. By eliminating the need for manual data reformatting, this functionality not only saves time but also reduces errors, ensuring compliance and enhancing efficiency for Australian businesses.

Availability: Australia

- **Joint Checks Payment Method for Construction:** Introducing a joint check payment method specifically for the construction industry. This new feature simplifies payments

to downstream two-party construction vendors, reducing the risk of unpaid claims and rights. Construction companies can now easily create and track joint checks directly within Accounts Payable, eliminating the need for complex workarounds.

Availability: Australia, US, Canada & EA customers in the UK

- **Boosted insights in Revenue Recognition:** Enabling direct links between billing events and revenue recognition entries to source contract amounts, Sage Intacct's Revenue Management now includes basic contract tracking as part of its subscription. This integration allows users to utilize the contract dimension in Order Entry transactions for detailed categorization, tracking, and analysis—enhancing visibility, accuracy, and forecasting capabilities without requiring a full Contracts application subscription.

Availability: Australia, Canada, South Africa, UK and US

SoftInWay's AI Tech Advancements to Revolutionize AxSTREAM Platform User Experience

13 August 2024

SoftInWay, a leading provider of turbomachinery and thermal-fluid technology solutions, proudly announces the release of Peter, an AI chatbot developed to streamline the design process for AxSTREAM users. This product was named after Petr (Peter) Pagur, the original architect of AxSTREAM, and utilizes AI technology to leverage technical information that assists engineers with their daily tasks. This advancement transforms turbomachinery and thermal-fluid system design, enabling quicker achievement of technical goals and higher-quality results

Pagur was a world-class software developer and devoted family man. During the early development of AxSTREAM, SoftInWay CEO Leonid Moroz relied on Petr, who was critical in shaping the user experience and overall platform development. Petr's dedication through sleepless nights and countless discussions made AxSTREAM a unique software. He became a pivotal friend, colleague, and mentor to engineers across the global turbomachinery community, including those at SoftInWay, as well as to customers and partners worldwide.

In the last half-decade, SoftInWay has built on the foundation of AxSTREAM that Petr helped create, advancing AI development within the turbomachinery design sector. These developments have enhanced the renowned SoftInWay support team and created the most functional interface for users, which the new Peter technology will assist with. Even in its early stages, the tool will be able to provide insights across the entire AxSTREAM platform.

Throughout SoftInWay's first 25 years, the company has enhanced engineers' design processes and improved students' education in turbomachinery and thermal-fluid systems. By utilizing the AxSTREAM software and Peter chatbot, thousands of engineers, researchers and students worldwide will be able to educate themselves on the inner workings of turbomachinery and advance their design goals and careers.

SoftInWay's CEO, Leonid Moroz, expressed his excitement about the release and its impact, stating, "I am honored and proud to announce the release of Peter, which will serve as a guide through any turbomachinery and thermal-fluid-related questions while using the AxSTREAM

platform. Named after a dear friend and the brilliant mind behind the software, Petr Pagur, this tool was assembled by our world-class engineering team. Petr was a savant of the software, a generational developer, and a person with positive energy. This tool will mirror who he was – someone that was always there to help. No matter the application or system, this tool was built to have your back.

As SoftInWay continues to evolve Peter’s offerings, this latest release stands as a testament to the company’s commitment to staying at the forefront of engineering technology and fostering better engineering support while meeting the dynamic needs of the industry.

Xometry Unveils Instant Pricing, Lead Time Offerings For Tube Cutting, Tube Bending

12 August 2024

Xometry, the global AI-powered marketplace connecting enterprise buyers with suppliers of manufacturing services, announced it is beta-testing laser tube cutting and tube bending capabilities through its AI-powered marketplace.

Through its partnership with Google Cloud and Google Cloud Consulting experts, Xometry is leveraging Vertex AI to accelerate the deployment of new auto-quote methods and models on its digital manufacturing marketplace. The new tube cutting and tube manufacturing processes will offer buyers instant pricing and lead times through Xometry’s extensive supplier network of industrial tube manufacturing.

When the new offerings are rolled out later this quarter, Xometry is expected to be one of the first marketplaces to offer instant-quoting and lead times for both tube cutting and tube bending.

“Xometry is rapidly expanding its marketplace offerings as part of its mission to digitize manufacturing globally and give buyers the instant pricing and lead times they need to produce their parts and create resilient supply chains,” said Matt Leibel, Xometry’s Chief Technology Officer. “Leveraging Vertex AI, we’re able to accelerate the pace at which we develop and bring to market new auto-quote methods and models that benefit both our buyers and our extensive network of suppliers.”

“Xometry is showcasing the transformative power of AI in the manufacturing sector,” said Lee Moore, VP, Global Google Cloud Consulting, Google Cloud. “By leveraging Google Cloud’s advanced technology and consulting expertise, Xometry is accelerating innovation and building a more agile manufacturing ecosystem.”

Xometry’s two-sided marketplace plays a vital role in the rapid digital transformation of the manufacturing industry. Xometry’s proprietary technology shortens development cycles, drives efficiencies within corporate environments and helps companies create resilient supply chains. Xometry’s product portfolio includes: its industry leading digital marketplace; popular Thomasnet® industrial sourcing platform, and cloud-based tools, including Xometry Teamspace, centralized project management software for large, mission-critical projects.